

# Antonio Gonzalez

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Portfolio: [goantonioUW.github.io/Portfolio/](https://goantonioUW.github.io/Portfolio/)

## Summary

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Graduate of The University of Washington Full-Stack Web Development Bootcamp. Dynamic communicator who consistently exceeds goals and company expectations. Broad industry experience includes customer service, setting sales goals, and event coordination.

## Projects

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**News Flow** | Live link: [news-flow.herokuapp.com](https://news-flow.herokuapp.com) | Github Repo: [github.com/CoryKDev/news-flow](https://github.com/CoryKDev/news-flow)

*Interactive news application that gives users news based on the location they select.*

- **Role**
  - I focused on the front-end styling and creating a responsive UI.
- **Technologies Used**
  - (MongoDB, Express, JWT, React, Bootstrap, Figma)

**Name A Burger** | Live link: [name-a-burger.herokuapp.com](https://name-a-burger.herokuapp.com) | Github Repo: [github.com/goantonioUW/burger](https://github.com/goantonioUW/burger)

*This application allows users to create a burger, move it to different tables and finally destroy the burger when finished.*

- **Role**
  - Creator of this complete project.
- **Technologies used**
  - (MySQL, HandlebarsJs, NodeJS, Bootstrap, CSS)

## Experience

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**Assistant Manager for Designer Shoes, Nordstrom, Bellevue, WA**

**2018-2021**

- Trained and mentored new employees to achieve daily performance objectives.
- Greeted and assisted all customers daily in high-traffic retailer.
- Coached new team members on job tasks, performance strategies, and how to cross-sell.
- Boosted sales volume by coordinating and setting up events for major retailers
- Communicated and coordinated with multiple departments to achieve top results.

**Account Manager, Wyndham Destinations, Redmond, WA**

**2018-2019**

- Conducted one-on-one sales presentations and resort property tours to interested parties.
- Generated sales by prospecting leads, cold calling and negotiating advantageous deals.
- Identified customer needs to deliver relevant product solutions and promotions that met target budgets.
- Supported owner requests with pricing, property descriptions, room locations and portfolio information
- Attended professional training classes and assessments for continuous improvement.

## Education

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**Full-Stack Web Development Bootcamp**

**2020-2021**

University of Washington, *Seattle, WA*

**Bellevue college**

**2013-2016**

Associate of Arts: *General Studies*