

# SALES TECH LUMAscape

## Pre-Sale

### Sales Onboarding

Qstream. **BRAINSHARK** SALESWOOD MindTickle!

### Marketing Automation

eloqua. Marketo HubSpot pardot  
V12 group neolane salesfusion loopfuse  
Demandforce Infusionsoft act-on  
sitcore vtrenz genius Manticore  
autopilot ClickSquared  
ClickDimensions

### Pre-Sales Automation

SalesLoft INSIDESALES.COM toutapp Yesware  
Velocify kitedesk consensus Outreach

### Social Sales Tools

hearsay colabo xiQ introhive  
Factr

## Sale

### Sales Engagement

CLEARSLIDE showpad  
ATTACH BRAINSHARK  
DocSend highspet  
Prezi

### Configure Price Quote

STEELBRICK APTTUS  
PandaDoc SIGMACHINES  
Connec+Wise PROS

### E-Signature

DocuSign EchoSign  
SignNow HELLOSIGN  
RightSignature silanis

### Customer Relationship Intelligence

collectivei1 integrate Lattice INSIDESALES.COM RADIUS infer  
MINTIGO sense AVISO leadspace EVERSTRING DEMANDBASE  
salespredict EMISSARY zilliant clari FirstRain C9 FlipTop

### Sales Performance Management

zoho levelleever xactly beqom. ICONIXX hoopla  
anaplan INSIGHTSQUARED optmyze NICE  
CallidusCloud INCENTIVES

### Virtual Communication

ClickMeeting ON24 join me Skype for Business CITRIX webex BlueJeans  
zoom fuze TeamViewer ADOBE CONNECT AT&T Connect UberConference

### Sales Content Hub

SEISMIC Qvidian SAVO Bloomfire KnowledgeTree POINTDRIVE GURU DOCURATED SharePoint HIGHSPOT Showpad

## Post-Sale

### Contract Management

SAP  
OPENTEXT  
DETERMINE  
conga  
revitas  
OCTIV  
Contractually  
FINANCIAL FORCE-COM  
springcm

### Customer Success

salesforce Preact  
INTERCOM Gainsight  
TOTANGO client success  
BLUENOSE

### Customer Service

salesforce Pega  
ORACLE LiveChat  
freshdesk KANA  
SUGARCRM olark  
SAP parature  
Moxie zendesk  
Astate Solutions RightNow

## Data

### Contact Data

HOOVERS dun & bradstreet SYNTHIO crunchbase WHOTOO zoominfo  
NETPROSPEX sellhack LexisNexis leadIQ unomy Jigsaw

### Data Enrichment

Owler leadGenius DataFox DiscoverOrg InsideView Datanyze RAINKING

## CRM

### Enterprise

SIEBEL RelateIQ SAP infor salesforce Veeva Pega Microsoft Dynamics

### SMB

NETSUITE sage Infusionsoft zoho nimble pipedrive Highrise BASE Contactually Streak CRM in your inbox. copper



[Red dashed border] Denotes acquired company

[Grey dashed border] Denotes shuttered company

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