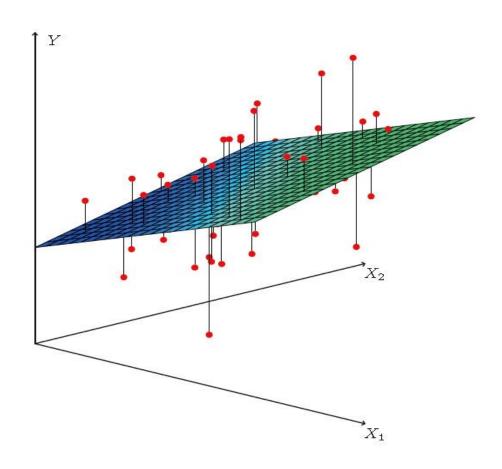
DSCI 552, Machine Learning for Data Science

University of Southern California

M. R. Rajati, PhD

Lesson 2 Linear Regression

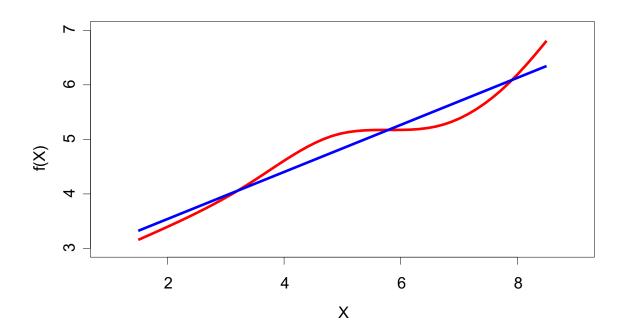


Linear Regression

• Linear regression is a simple approach to supervised learning. It assumes that the dependence of Yon X_1, X_2, \ldots X_p is linear.

Linear regression

 Although it may seem overly simplistic, linear regression is extremely useful both conceptually and practically.



Linear regression for the advertising data

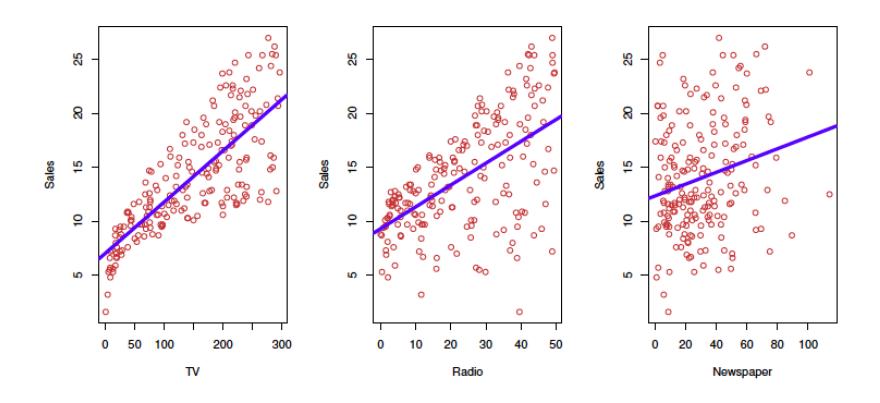
Consider the advertising data shown on the next slide. Questions we might ask:

- Is there a relationship between advertising budget and sales?
- How strong is the relationship between advertising budget and sales?

Linear regression for the advertising data

- Consider the advertising data shown on the next slide. Questions we might ask:
 - Which media contribute to sales?
 - How accurately can we predict future sales?
 - Is the relationship linear?
 - Is there synergy among the advertising media?

Advertising data

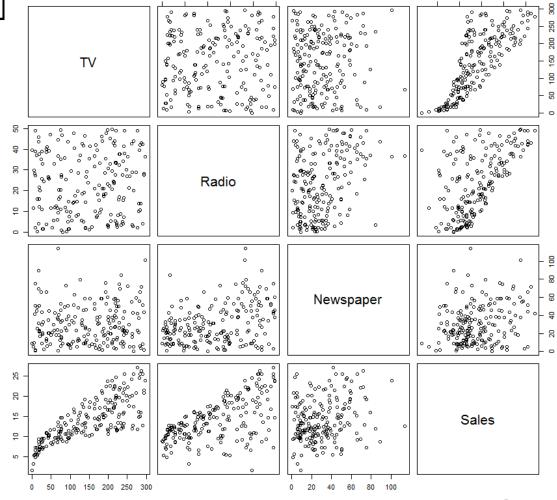


Case 1: Advertisement Data

Advertising=read.csv("http://www-bcf.usc.edu/~gareth/ISL/Advertising.csv", header=TRUE);

newdata=Advertising[,-1]
fix(newdata)
View(newdata)

names(newdata)
pairs(newdata)



Simple linear regression using a single predictor *X*.

We assume a model

$$Y = \beta_0 + \beta_1 X + \varepsilon,$$

where β_0 and β_1 are two unknown constants that represent the *intercept* and *slope*, also known as *coefficients* or *parameters*, and ϵ is the error term.

Simple linear regression using a single predictor *X*.

• Given some estimates β_0 and β_1 for the model coefficients, we predict future sales using

$$\hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x,$$

where \hat{y} indicates a prediction of \hat{Y} on the basis of $\hat{X}=x$. The hat symbol denotes an estimated value.

Estimation of the parameters by least squares

• Let $\hat{y_i} = \hat{\beta_0} + \hat{\beta_1} x_i$ be the prediction for Y based on the ith value of X. Then $e_i = y_i - \hat{y_i}$ represents the i^{th} residual

Estimation of the parameters by least squares

- Let $\hat{y_i} = \hat{\beta_0} + \hat{\beta_1} x_i$ be the prediction for Y based on the i^{th} value of X. Then $e_i = y_i - \hat{y_i}$ represents the i^{th} residual
- We define the *residual sum of sauares* (RSS) as $RSS = e_1^2 + e_2^2 + \cdots + e_n^2$

or equivalently as

RSS =
$$(y_1 - \hat{\beta}_0 - \hat{\beta}_1 x_1)^2 + (y_2 - \hat{\beta}_0 - \hat{\beta}_1 x_2)^2 + \dots + (y_n - \hat{\beta}_0 - \hat{\beta}_1 x_n)^2$$
.

Normality of ε

Note that in the following, the statistical results including confidence intervals, hypothesis testing assume that ε is normally distributed with mean zero and standard deviation σ .

Estimation of the parameters by least squares

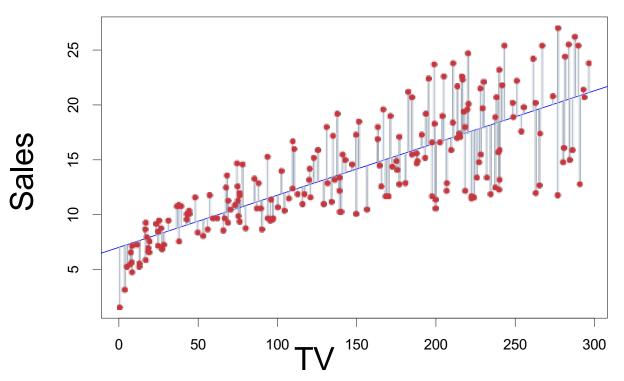
The least squares approach chooses β_0 and β_1 to minimize the RSS. The minimizing values can be shown to be

$$\hat{\beta}_{1} = \frac{\sum_{i=1}^{n} (x_{i} - \bar{x})(y_{i} - \bar{y})}{\sum_{i=1}^{n} (x_{i} - \bar{x})^{2}}, = S_{XY}/S_{X}^{2}$$

$$\hat{\beta}_{0} = \bar{y} - \hat{\beta}_{1}\bar{x},$$

where $\bar{y} \equiv \frac{1}{n} \sum_{i=1}^{n} y_i$ and $\bar{x} \equiv \frac{1}{n} \sum_{i=1}^{n} x_i$ are the sample means.

Example: advertising data



The least squares fit for the regression of sales onto TV. In this case a linear fit captures the essence of the relationship, although it is somewhat deficient in the left of the plot.

Assessing the Accuracy of the Coefficient Estimates

 The standard error of an estimator reflects how it varies under repeated sampling. We have

$$SE(\hat{\beta}_1)^2 = \frac{\sigma^2}{\sum_{i=1}^n (x_i - \bar{x})^2}, \quad SE(\hat{\beta}_0)^2 = \sigma^2 \left[\frac{1}{n} + \frac{\bar{x}^2}{\sum_{i=1}^n (x_i - \bar{x})^2} \right]$$

where $\sigma^2 = Var(\varepsilon)$

Assessing the Accuracy of the Coefficient Estimates

• These standard errors can be used to compute confidence intervals. A 95% confidence interval is defined as a range of values such that 95% of times, the range will contain the true unknown value of the parameter. It has the form $\beta_1 \pm 2 \cdot SE(\beta_1)$.

Confidence intervals — continued

That is, there is approximately a 95% chance that the interval

$$\left[\hat{\beta}_1 - 2 \cdot \text{SE}(\hat{\beta}_1), \ \hat{\beta}_1 + 2 \cdot \text{SE}(\hat{\beta}_1)\right]$$

will contain the true value of β_1 (under a scenario where we got repeated samples like the present sample)

Confidence intervals — continued

In fact, an interval that will contain the true unknown value of the parameter β_1 in 1- α percent of times is

$$\left[\hat{\beta}_1 - 2 \cdot \text{SE}(\hat{\beta}_1), \ \hat{\beta}_1 + 2 \cdot \text{SE}(\hat{\beta}_1)\right]$$

Approximate CI for $1-\alpha=0.95$ (by the textbook)

$$[\hat{\beta}_1 - t_{n-2,\alpha/2}. SE(\hat{\beta}_1), \hat{\beta}_1 + t_{n-2,\alpha/2}. \hat{SE}(\beta_1)]$$

More accurate CI

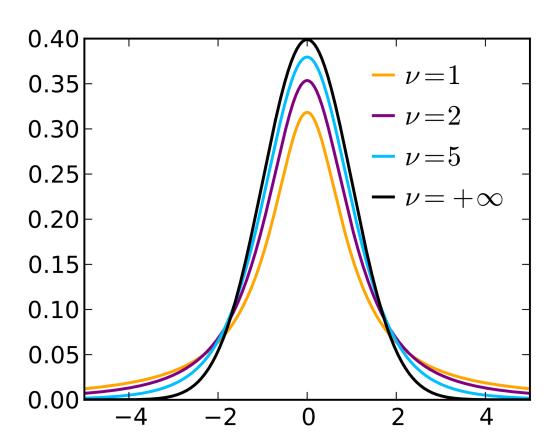
Student's t-distribution (or simply the t-distribution) is any member of a family of continuous probability distributions that arises when estimating the mean of a normally distributed population in situations where the sample size is small and the population standard deviation is unknown.

It was developed by William Sealy Gosset under the pseudonym Student.

The family is parameterized by a parameter ν , which is called the degrees of freedom.

The distribution is bell-shaped and has a zero mean, but its tails are heavier than the standard normal distribution.

t



When $v \rightarrow \infty$, $t_v \rightarrow Z$, where Z is a standard normal distribution, i.e., a normal distribution with mean zero and standard deviation 1.

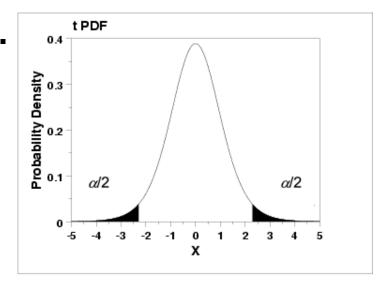
Student's t distribution-cut off points

By $t_{n-2,\alpha/2}$, we mean:

 $Pr(t_{n-2} > t_{n-2, \alpha/2}) = \alpha/2$

In other words, the area under the pdf of the *t* distribution with *n*-1 degrees of freedom is

 $\alpha/2$ to the right of $t_{n-2,\alpha/2}$.



Advertisement Data for simple linear regression

```
lm.fit=lm(Sales~TV,data=Advertising) ## to get Table 3.1
summary(lm.fit)
names(lm.fit) Call:
lm(formula = Sales ~ TV, data = Advertising)
coef(lm.fit)
                Residuals:
                    Min 1Q Median
confint(lm.fit) -8.3860 -1.9545 -0.1913 2.0671 7.2124
                Coefficients:
                           Estimate Std. Error t value Pr(>|t|)
                (Intercept) 7.032594  0.457843  15.36  <2e-16 ***
                           TV
                Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
                Residual standard error: 3.259 on 198 degrees of freedom
                Multiple R-squared: 0.6119, Adjusted R-squared: 0.6099
                F-statistic: 312.1 on 1 and 198 DF, p-value: < 2.2e-16
```

Results for the advertising data

	Coefficient	Std. Error	t-statistic	p-value
Intercept	7.0325	0.4578	15.36	< 0.0001
TV	0.0475	0.0027	17.67	< 0.0001

Confidence intervals — continued

For the advertising data, the 95% confidence interval for β_1 is approximately [0.042, 0.053]

$$\left[\hat{\beta}_1 - 2 \cdot \text{SE}(\hat{\beta}_1), \ \hat{\beta}_1 + 2 \cdot \text{SE}(\hat{\beta}_1)\right]$$

Approximate CI for $1-\alpha=0.95$ (by the textbook)

$$[\hat{\beta}_1 - t_{n-2,\alpha/2}. SE(\hat{\beta}_1), \hat{\beta}_1 + t_{n-2,\alpha/2}. SE(\hat{\beta}_1)]$$

More accurate CI

Hypothesis testing

 Standard errors can also be used to perform hypothesis tests on the coefficients. The most common hypothesis test involves testing the null hypothesis of

 H_0 : There is no relationship between X and Y

versus the alternative hypothesis

 H_A : There is some relationship between X and Y.

Hypothesis testing

 Mathematically, this corresponds to testing

$$H_0: \beta_1 = 0$$

versus

$$H_A: \beta_1 \neq 0$$
,

since if $\beta_1 = 0$ then the model reduces to $Y = \beta_0 + \epsilon$, and X is not associated with Y.

Hypothesis testing — continued

 To test the null hypothesis, we compute a tstatistic, given by

$$t = \frac{\hat{\beta}_1 - 0}{\operatorname{SE}(\hat{\beta}_1)}$$

• This will have a *t*-distribution with n-2 degrees of freedom, assuming $\beta_1 = 0$.

Hypothesis testing — continued

• If the null hypothesis is true, the probability of observing $t > t_{n-2,\alpha/2}$ or $t < t_{n-2,\alpha/2}$ would be α . α is the probability of rejecting a true null hypothesis, i.e. a *Type-I error*, and should be set ahead of time (metaphorically, by your boss). Why? Usually, α is selected to be 5%.

Rejection Region Approach

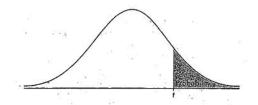


TABLE B: t-DISTRIBUTION CRITICAL VALUES

	. Tail probability p											
df	.25	.20	.15	.10	.05	.025	.02	.01	.005	.0025	.001	.0003
1	1.000	1.376	1.963	3.078	6.314	12.71	15.89	31.82	63.66	127.3	318.3	636.6
2	.816	1.061	1.386	1.886	2.920	4.303	4.849	6.965	9.925	14.09	22.33	31.60
3	.765	.978	1.250	1.638	2.353	3,182	3.482	4.541	5.841	7.453	10.21	12.92
4	.741	.941	1.190	1.533	2.132	2.776	2.999	3.747	4.604	5.598	7.173	8.610
5	.727	.920	1.156	1.476	2.015	2.571	2.757	3.365	4.032	4.773	5.893	6.869
6	.718	.906	1.134	1.440	1.943	2.447	2.612	3.143	3.707	4.317	5,208	5.959
7	.711	.896	1.119	1.415	1.895	2.365	2.517	2.998	3.499	4.029	4.785	5,408
8	.706	.889	1.108	1.397	1.860	2.306	2.449	2.896	3.355	3.833	4.501	5:04
9	.703	.883	1.100	1.383	1.833	2.262	2.398	2.821	3.250	3.690	4.297	4.781
10	.700	.879	1.093	1.372	1.812	2.228	2,359	2.764	3.169	3.581	4.144	4.587
11	.697	.876	1.088	1.363	1.796	2,201	2.328	2.718	3.106	3.497	4.025	4.437
12	.695	.873	1.083	1.356	1.782	2.179	2.303	2.681	3.055	3.428	3.930	4.318
13	.694	.870	1.079	1.350	1.771	2.160	2.282	2.650	3.012	3.372	3.852	4.221
14	.692	.868	1.076	1.345	1.761	2.145	2.264	2.624	2.977	3.326	3.787	4.140
15	.691	.866	1.074	1.341	1.753	2.131	2.249	2.602	2.947	3.286	3.733	4.073
16	.690	.865	1.071	1.337	1.746	2,120	2.235	2.583	2.921	3.252-	3.686	4.015
17	.689	.863	1.069	1.333	1.740	2.110	2.224	2.567	2.898	3.222	3.646	3.965
18	.688	.862	1.067	1.330	1.734	2.101	2.214	2.552	2.878	3.197	3.611	3.922
19	.688	.861	1.066	1.328	1.729	2.093	2.205	2.539	2.861	3.174	3.579	3.883
20	.687	.860	1.064	1.325	1.725	2.086	2.197	2.528	2.845	3.153	3,552	3.850
21	.686	.859	1.063	1.323	1.721	2.080	2.189	2.518	2.831	3.135	3.527	3.819
22	.686	.858	1.061	1.321	1.717	2.074	2.183	2.508	2.819	3.119	3.505	3.792
23	.685	.858	1.060	1.319	1.714	2.069	2.177	2.500	2.807	3.104	3.485	3.768
24	685	.857	1.059	1.318	1.711	2.064	2.172	2.492	2.797	3.091	3.467.	3.745
25	.684	.856	1.058	1.316	1.708	2.060	2.167	2.485	2.787	3.078	3.450	3.725
26	.684	.856	1.058	1.315	1.706	2.056	2.162	2.479	2.779	3.067	3.435	3.707
27	.684	.855	1.057	1.314	1.703	2.052	2.158	2.473	2.771	3.057	3.421	3.690
28	.683	.855	1.056	1.313	1.701	2.048	2.154	2.467	2.763	3.047	3.408	3.674
29	.683	.854	1.055	1.311	1.699	2.045	2.150	2.462	2.756	3.038	3.396	3.659
30	.683	.854	1.055	1.310	1.697	2.042	2.147	2:457	2.750	3.030	3.385	3.646
40	.681	.851	1.050	1.303	1.684	2.021	2.123	2.423	2.704	2.971	3.307	3.551
50	.679	.849	1.047	1.299	1.676	2.009	2.109	2.403	2.678	2.937	3.261	3.496
60	.679	.848	1.045	1.296	1.671	2.000	2.099	2.390	2.660	2.915	3.232	3,460
80	.678	.846	1.043	1.292	1.664	1.990	2.088	2.374	2.639	2.887	3.195	3.416
100	.677	.845	1.042	1.290	1.660	1.984	2.081	2.364	2.626	2.871	3.174	3.390
1000	.675	.842	1.037	1.282	1.646	1.962	2.056	2.330	2.581	2.813	3.098	3.300
∞	.674	.841	1.036	1.282	1.645	1.960	2.054	2.326	2.576	2.807	3.091	3.291
	50%	60%	70%	80%	90%	95%	96%	98%	99%	99.5%	99.8%	99.9%

Rejection Region Approach

Rejection Region Approach

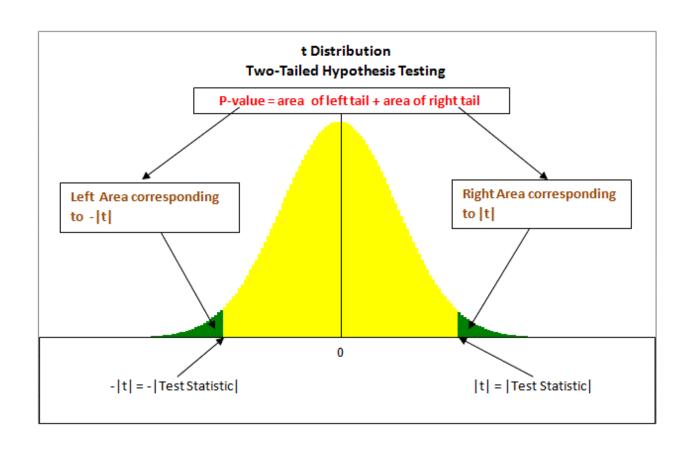
Hypothesis testing — continued

•Using statistical software, it is easy to compute the probability of observing any value equal to |t| or larger. We call this probability the *p-value*.

$$t = \frac{\hat{\beta}_1 - 0}{\operatorname{SE}(\hat{\beta}_1)}$$

Hypothesis testing — continued

• We call this probability the *p-value*.



•If the p-value is very small, it means that the probability of seeing a t statistic extremer than what was observed assuming that $\beta_1 = 0$ is very small. So we reject the null.

Advertisement Data for simple linear regression

```
lm.fit=lm(Sales~TV,data=Advertising) ## to get Table 3.1
summary(lm.fit)
coef(lm.fit)
               Residuals:
                 Min 1Q Median
confint(lm.fit) -8.3860 -1.9545 -0.1913 2.0671 7.2124
                                    30
               Coefficients:
                        Estimate Std. Error t value Pr(>|t|)
               (Intercept) 7.032594  0.457843  15.36  <2e-16 ***
                       TV
               Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
               Residual standard error: 3.259 on 198 degrees of freedom
               Multiple R-squared: 0.6119, Adjusted R-squared: 0.6099
               F-statistic: 312.1 on 1 and 198 DF, p-value: < 2.2e-16
```

Results for the advertising data

	Coefficient	Std. Error	t-statistic	p-value
Intercept	7.0325	0.4578	15.36	< 0.0001
TV	0.0475	0.0027	17.67	< 0.0001

Inferences about the Slope: t Test Example

Test Statistic: **t** = **17.76**

 $t = \frac{\hat{\beta}_1 - 0}{\text{SE}(\hat{\beta}_1)}$

From Software output:

β̂1	SE(β [^] 1)	

t

	Coefficients	Standard Error	t Stat	P-value
Intercept	7.0325	0.4578	15.36	<0.0001
TV	.0475	0.0027	17.67	<0.0001

 H_0 : $\beta_1 = 0$

 H_1 : $\beta_1 \neq 0$

Inferences about the Slope: t Test Example

 H_0 : $\beta_1 = 0$ H_1 : $\beta_1 \neq 0$

$$d.f. = n-2 = 198$$

$$t_{198,.025} = 1.97$$

Test Statistic: **t** = **17.76**

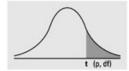
Decision:

Reject H₀

Conclusion:

There is sufficient evidence that TV affects sales

Numbers in each row of the table are values on a t-distribution with (df) degrees of freedom for selected right-tail (greater-than) probabilities (p).



df/p	0.40	0.25	0.10	0.05	0.025	0.01	0.005	0.0005
1	0.324920	1.000000	3.077684	6.313752	12.70620	31.82052	63.65674	636.6192
2	0.288675	0.816497	1.885618	2.919986	4.30265	6.96456	9.92484	31.5991
3	0.276671	0.764892	1.637744	2.353363	3.18245	4.54070	5.84091	12.9240
4	0.270722	0.740697	1.533206	2.131847	2.77645	3.74695	4.60409	8.6103
5	0.267181	0.726687	1.475884	2.015048	2.57058	3.36493	4.03214	6.8688
6	0.264835	0.717558	1.439756	1.943180	2.44691	3.14267	3.70743	5.9588
7	0.263167	0.711142	1.414924	1.894579	2.36462	2.99795	3.49948	5.4079
8	0.261921	0.706387	1.396815	1.859548	2.30600	2.89646	3.35539	5.0413
9	0.260955	0.702722	1.383029	1.833113	2.26216	2.82144	3.24984	4.7809
10	0.260185	0.699812	1.372184	1.812461	2.22814	2.76377	3.16927	4.5869
11	0.259556	0.697445	1.363430	1.795885	2.20099	2.71808	3.10581	4.4370
12	0.259033	0.695483	1.356217	1.782288	2.17881	2.68100	3.05454	43178
13	0.258591	0.693829	1.350171	1.770933	2.16037	2.65031	3.01228	4.2208
14	0.258213	0.692417	1.345030	1.761310	2.14479	2.62449	2.97684	4.1405
15	0.257885	0.691197	1.340606	1.753050	2.13145	2.60248	2.94671	4.0728
16	0.257599	0.690132	1.336757	1.745884	2.11991	2.58349	2.92078	4.0150
17	0.257347	0.689195	1.333379	1.739607	2.10982	2.56693	2.89823	3.9651
18	0.257123	0.688364	1.330391	1.734064	2.10092	2.55238	2.87844	3.9216
19	0.256923	0.687621	1.327728	1.729133	2.09302	2.53948	2.86093	3.8834
20	0.256743	0.686954	1.325341	1.724718	2.08596	2.52798	2.84534	3.8495
21	0.256580	0.686352	1.323188	1.720743	2.07961	2.51765	2.83136	3.8193
22	0.256432	0.685805	1.321237	1.717144	2.07387	2.50832	2.81876	3.7921
23	0.256297	0.685306	1.319460	1.713872	2.06866	2.49987	2.80734	3.7676
24	0.256173	0.684850	1.317836	1.710882	2.06390	2.49216	2.79694	3.7454
25	0.256060	0.684430	1.316345	1.708141	2.05954	2.48511	2.78744	3.7251
26	0.255955	0.684043	1.314972	1.705618	2.05553	2.47863	2.77871	3.7066
27	0.255858	0.683685	1.313703	1.703288	2.05183	2.47266	2.77068	3.6896
28	0.255768	0.683353	1.312527	1.701131	2.04841	2.46714	2.76326	3.6739
29	0.255684	0.683044	1.311434	1.699127	2.04523	2.46202	2.75639	3.6594
30	0.255605	0.682756	1.310415	1.697261	2.04227	2.45726	2.75000	3.6460
z	0.253347	0.674490	1.281552	1.644854	1.95996	2.32635	2.57583	3.2905
CI			80%	90%	95%	98%	99%	99.9%

 We compute the Residual Standard Error

RSE =
$$\sqrt{\frac{1}{n-2}}$$
RSS = $\sqrt{\frac{1}{n-2}} \sum_{i=1}^{n} (y_i - \hat{y}_i)^2$,

where the *residual sum-of-squares* is $RSS = \sum_{i=1}^{n} (y_i - \hat{y}_i)^2$

• The Residual Standard Error is used to estimate the variance of the noise ε, i.e. to measure how much on average the response deviated from the regression line.

RSE =
$$\sqrt{\frac{1}{n-2}}$$
RSS = $\sqrt{\frac{1}{n-2}\sum_{i=1}^{n}(y_i - \hat{y}_i)^2}$,

Explanatory Power of a Linear Regression Equation

Total variation is made up of two parts:

TSS = Regression SS + RSS

Total Sum of Squares

Regression Sum of Squares

Error (residual)
Sum of Squares

$$= \sum (y_i - \overline{y})^2$$

$$=\sum(\hat{y}_i-\overline{y})^2$$

$$=\sum_{i}(y_{i}-\hat{y}_{i})^{2}$$

where:

 \overline{V} = Average value of the dependent variable

 y_i = Observed values of the dependent variable

 \hat{y}_i = Predicted value of y for the given x_i value

Explanatory Power of a Linear Regression Equation

TSS = total sum of squares

Measures the variation of the y_i values around their mean, \bar{y}

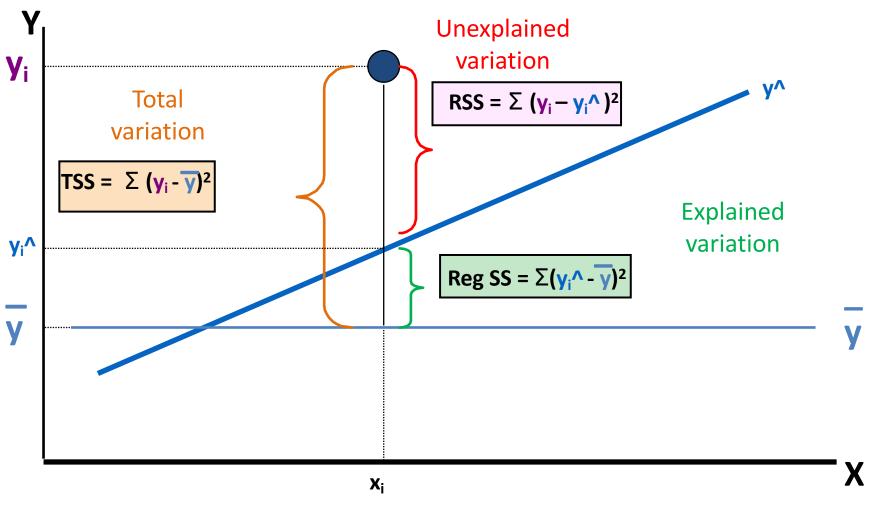
Regression SS = regression sum of squares

Explained variation attributable to the linear relationship between *X* and *Y*

RSS = Residual (error) sum of squares

Variation attributable to factors other than the linear relationship between *X* and *Y*

Explanatory Power of a Linear Regression Equation



 We are interested in the ratio of variation explained to total variation, i.e.

$$\frac{RegSS}{TSS} = -$$

 R-squared or fraction of total variation explained is

$$R^2 = \frac{TSS - RSS}{TSS} = 1 - \frac{RSS}{TSS}$$

where $TSS = \sum_{i=1}^{n} (y_i - \bar{y})^2$ is the total sum of squares.

• It can be shown that in this simple linear regression setting that $R^2 = r^2$, where r is the correlation between X and Y:

$$r = \frac{\sum_{i=1}^{n} (x_i - \overline{x})(y_i - \overline{y})}{\sqrt{\sum_{i=1}^{n} (x_i - \overline{x})^2} \sqrt{\sum_{i=1}^{n} (y_i - \overline{y})^2}}.$$

$$=\frac{S_{XY}}{S_X S_Y}$$

Advertising data results

Quantity	Value
Residual Standard Error	3.26
R^2	0.612
F-statistic	312.1

Multiple Linear Regression

Here our model is

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \cdots + \beta_p X_p + \varepsilon,$$

• We interpret β_j as the average effect on Y of a one unit increase in X_j , holding all other predictors fixed. In the advertising example, the model becomes

sales =
$$\beta_0 + \beta_1 \times TV + \beta_2 \times radio + \beta_3 \times newspaper + \epsilon$$
.

Interpreting regression coefficients

- The ideal scenario is when the predictors are uncorrelated
 - a balanced design:
 - -Each coefficient can be estimated and tested separately.
 - -Interpretations such as "a unit change in X_j is associated with a β_j change in Y on average, while all the other variables stay fixed", are possible.

Interpreting regression coefficients

- Correlations amongst predictors cause problems:
 - -The variance of all coefficients tends to increase, sometimes dramatically
 - -Interpretations become hazardous when X_j changes, everything else changes.

Interpreting regression coefficients

 Claims of causality should be avoided for observational data.

The woes of (interpreting) regression coefficients

"Data Analysis and Regression" Mosteller and Tukey 1977

• a regression coefficient β_j estimates the expected change in Y per unit change in X_j , with all other predictors held fixed. But predictors usually change together!

The woes of (interpreting) regression coefficients

Example: Y total amount of change in your pocket;
X₁ = # of coins; X₂ = # of pennies, nickels and dimes.
By itself, regression coefficient of Y on X₂ will be > 0. But how about with X₁ in model?

The woes of (interpreting) regression coefficients

- Y = number of tackles by a football player in a season; W and H are his weight and height.
- Fitted regression model is $\hat{Y} = b_0$ +0.50W - 0.10H. How do we interpret $\hat{\beta}_2 < 0$?

Two quotes by famous Statisticians

"Essentially, all models are wrong, but some are useful"

George Box

Two quotes by famous Statisticians

"The only way to find out what will happen when a complex system is disturbed is to disturb the system, not merely to observe it passively"

Fred Mosteller and John Tukey, paraphrasing George Box

Estimation and Prediction for Multiple Regression

• Given estimates β_0 , β_1 , . . . β_p , we can make predictions using the formula

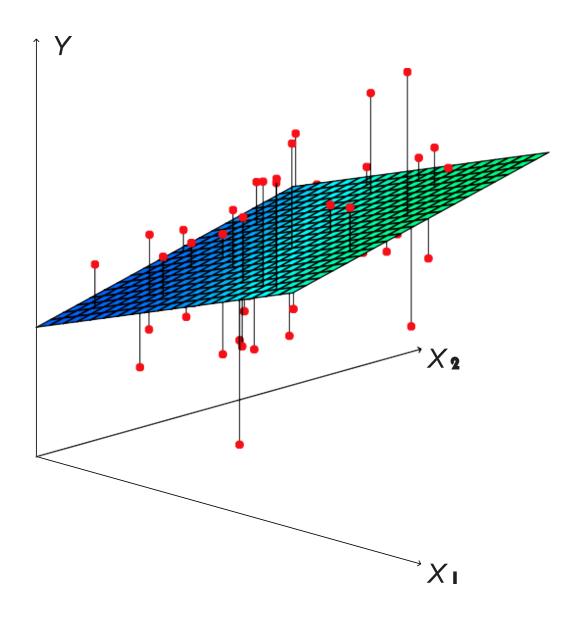
$$\cdot \hat{y} = \hat{\beta}_0 + \hat{\beta}_1 x_1 + \hat{\beta}_2 x_2 + \cdots + \hat{\beta}_p x_p.$$

• We estimate β_0 , β_1 , . . . , β_p as the values that minimize the sum of squared residuals RSS

Estimation and Prediction for Multiple Regression

RSS =
$$\sum_{i=1}^{n} (y_i - \hat{y}_i)^2$$
=
$$\sum_{i=1}^{n} (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_{i1} - \hat{\beta}_2 x_{i2} - \dots - \hat{\beta}_p x_{ip})^2$$

This is done using standard statistical software. The values β_0 , β_1 , . . . , β_p that minimize RSS are the multiple least squares regression coefficient estimates.



Confidence intervals for Multiple Regression

An interval that will contain the true unknown value of the parameter β_i in 1- α percent of times is

$$\left[\hat{\beta_i} - t_{n-p-1,\alpha/2}.\operatorname{SE}(\hat{\beta_i}), \hat{\beta_i} + t_{n-p-1,\alpha/2}.\operatorname{SE}(\hat{\beta_i})\right]$$

Hypothesis testing

 Standard errors can also be used to perform hypothesis tests on the coefficients. The most common hypothesis test involves testing the null hypothesis of

 H_0 : There is no relationship between X_i and Y

versus the alternative hypothesis

 H_A : There is some relationship between X_i and Y.

Hypothesis testing

 Mathematically, this corresponds to testing

$$H_0$$
: $\beta_i = 0$

versus

$$H_A: \beta_i \neq 0$$
,

since if β_i = 0 then X_i is not associated with Y.

Hypothesis testing

 In general, to test the following hypothesis

$$H_0: \beta_i = \beta$$

versus

$$H_A: \beta_i \neq \beta$$
,

we use a t-statistic:

 To test the null hypothesis, we compute a tstatistic, given by

$$t = rac{\hat{eta}_i - eta_i}{ ext{SE}(\hat{eta}_i)}$$
 Usually zero

• This will have a *t*-distribution with n - p - 1 degrees of freedom, assuming $\beta_i = \beta$.

•Using statistical software, it is easy to compute the probability of observing any value equal to |t| or larger. We call this probability the *p-value*.

$$t = rac{\hat{eta}_i - eta_i}{ ext{SE}(\hat{eta}_i)}$$
 Usually zero

•If the p-value is very small, it means that the probability of seeing a t statistic extremer than what was observed (assuming that $\beta_i = \beta$) is very small. So we reject the null.

Rejection Region Approach

Similar to simple regression

Results for advertising data

	Coefficient	Std. Error	t-statistic	p-value
Intercept	2.939	0.3119	9.42	< 0.0001
TV	0.046	0.0014	32.81	< 0.0001
radio	0.189	0.0086	21.89	< 0.0001
newspaper	-0.001	0.0059	-0.18	0.8599

Correlations:

	TV	radio	newspaper	sales
TV	1.0000	0.0548	0.0567	0.7822
radio		1.0000	0.3541	0.5762
newspaper			1.0000	0.2283
sales				1.0000

Some important questions

- 1. Is at least one of the predictors X_1, X_2, \ldots, X_p useful in predicting the response?
- 2.Do all the predictors help to explain Y, or is only a subset of the predictors useful?

Some important questions

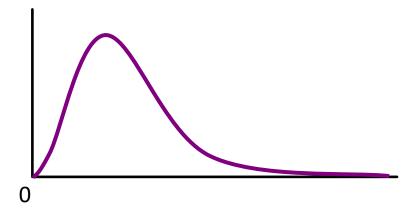
- 3. How well does the model fit the data?
- 4. Given a set of predictor values, what response value should we predict, and how accurate is our prediction?

Is at least one predictor useful?

For the first question, we can use the F-statistic

$$F = \frac{(TSS - RSS)/p}{RSS/(n-p-1)} \sim F_{p,n-p-1}$$

Quantity	Value
Residual Standard Error	1.69
R^2	0.897
F-statistic	570



Tests on Regression Coefficients

Tests on All Coefficients

F-Test for Overall Significance of the Model

Shows if there is a linear relationship between all of the *X* variables considered together and *Y*

Use *F* test statistic

Hypotheses:

$$H_0$$
: $\beta_1 = \beta_2 = ... = \beta_p = 0$ (no linear relationship)

 H_1 : at least one $\beta_i \neq 0$ (at least one independent variable affects Y)

Test statistic:

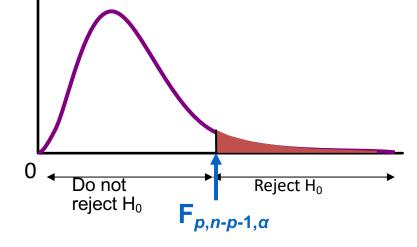
$$F = \frac{(TSS - RSS)/p}{RSS/(n-p-1)} \sim F_{p,n-p-1}$$

where F has p (numerator) and (n - p - 1)

(denominator) degrees of freedom

The decision rule is

Reject H_0 if $F > F_{p,n-p-1,\alpha}$



F - Distribution (α = 0.05 in the Right Tail)

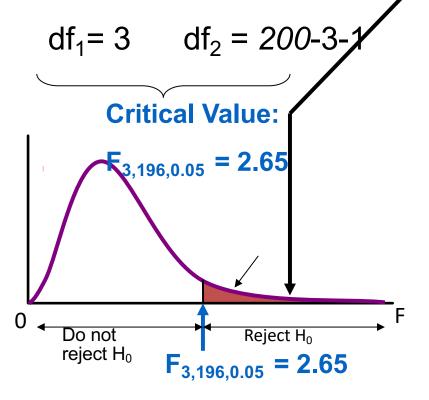
F - Distribution (α = 0.01 in the Right Tail)

/ чt				Numerator Degrees of Freedom						
1	df_2	df _{1 1}	2	3	4	5	6	7	8	9
1	1	4052.2	4999.5	5403.4	5624.6	5763.6	5859.0	5928.4	5981.1	6022.5
1	2	98.503	99.000	99.166	99.249	99.299	99.333	99.356	99.374	99.388
1	3	34.116	30.817	29.457	28.710	28.237	27.911	27.672	27.489	27.345
1	4	21.198	18.000	16.694	15.977	15.522	15.207	14.976	14.799	14.659
1	5	16.258	13.274	12.060	11.392	10.967	10.672	10.456	10.289	10.158
1	6	13.745	10.925	9.7795	9.1483	8.7459	8.4661	8.2600	8.1017	7.9761
1	7	12.246	9.5466	8.4513	7.8466	7.4604	7.1914	6.9928	6.8400	6.7188
1	8	11.259	8.6491	7.5910	7.0061	6.6318	6.3707	6.1776	6.0289	5.9106
ء ا	9	10.561	8.0215	6.9919	6.4221	6.0569	5.8018	5.6129	5.4671	5.3511
Freedom	10	10.044	7.5594	6.5523	5.9943	5.6363	5.3858	5.2001	5.0567	4.9424
8	11	9.6460	7.2057	6.2167	5.6683	5.3160	5.0692	4.8861	4.7445	4.6315
. e	12	9.3302	6.9266	5.9525	5.4120	5.0643	4.8206	4.6395	4.4994	4.3875
1 #	13	9.0738	6.7010	5.7394	5.2053	4.8616	4.6204	4.4410	4.3021	4.1911
6	14	8.8616	6.5149	5.5639	5.0354	4.6950	4.4558	4.2779	4.1399	4.0297
Degrees	15	8.6831	6.3589	5.4170	4.8932	4.5556	4.3183	4.1415	4.0045	3.8948
1 🖺	16	8.5310	6.2262	5.2922	4.7726	4.4374	4.2016	4.0259	3.8896	3.7804
l s	17	8.3997	6.1121	5.1850	4.6690	4.3359	4.1015	3.9267	3.7910	3.6822
		8.2854	6.0129	5.0919	4.5790	4.2479	4.0146	3.8406	3.7054	3.5971
Denominator	19	8.1849	5.9259	5.0103	4.5003	4.1708	3.9386	3.7653	3.6305	3.5225
ΙĒ	20	8.0960	5.8489	4.9382	4.4307	4.1027	3.8714	3.6987	3.5644	3.4567
I⊹≣	21	8.0166	5.7804	4.8740	4.3688	4.0421	3.8117	3.6396	3.5056	3.3981
1 5	22	7.9454	5.7190	4.8166	4.3134	3.9880	3.7583	3.5867	3.4530	3.3458
l š	23	7.8811	5.6637	4.7649	4.2636	3.9392	3.7102	3.5390	3.4057	3.2986
ے ا	24	7.8229	5.6136	4.7181	4.2184	3.8951	3.6667	3.4959	3.3629	3.2560
1	25	7.7698	5.5680	4.6755	4.1774	3.8550	3.6272	3.4568	3.3239	3.2172
1	26	7.7213	5.5263	4.6366	4.1400	3.8183	3.5911	3.4210	3.2884	3.1818
1	27	7.6767	5.4881	4.6009	4.1056	3.7848	3.5580	3.3882	3.2558	3.1494
1	28	7.6356	5.4529	4.5681	4.0740	3.7539	3.5276	3.3581	3.2259	3.1195
1	29	7.5977	5.4204	4.5378	4.0449	3.7254	3.4995	3.3303	3.1982	3.0920
1	30	7.5625	5.3903	4.5097	4.0179	3.6990	3.4735	3.3045	3.1726	3.0665
1	40	7.3141	5.1785	4.3126	3.8283	3.5138	3.2910	3.1238	2.9930	2.8876
1	60	7.0771	4.9774	4.1259	3.6490	3.3389	3.1187	2.9530	2.8233	2.7185
1	120	6.8509	4.7865	3.9491	3.4795	3.1735	2.9559	2.7918	2.6629	2.5586
1	00	6.6349	4.6052	3.7816	3.3192	3.0173	2.8020	2.6393	2.5113	2.4073

 H_0 : $\beta_1 = \beta_2 = \beta_3 = 0$

 H_1 : Not all three of β_1 , β_2 ,

 β_3 are zero



Test Statistic: F=570

$$F = \frac{(TSS - RSS)/p}{RSS/(n-p-1)} \sim F_{p,n-p-1}$$

Decision:

Since F test statistic is in the rejection region (p-value < .05), reject H₀

Conclusion:

There is evidence that at least one independent variable affects Y

Deciding on the important variables

• The most direct approach is called *all* subsets or best subsets regression: we compute the least squares fit for all possible subsets and then choose between them based on some criterion that balances training error with model size.

Deciding on the important variables

- However we often can't examine all possible models, since they are 2^p of them; for example when p = 40 there are over a trillion models!
- Instead we need an automated approach that searches through a subset of them. We discuss two commonly use approaches next.

Forward selection

- Begin with the null model a model that contains an intercept but no predictors.
- Fit *p* simple linear regressions and add to the null model the variable that results in the lowest RSS.

Forward selection

- Add to that model the variable that results in the lowest RSS amongst all two-variable models.
- Continue until some stopping rule is satisfied, for example when all remaining variables have a pvalue above some threshold.

Backward selection

- Start with all variables in the model.
- Remove the variable with the largest p-value — that is, the variable that is the least statistically significant.
- The new (p − 1)-variable model is fit, and the variable with the largest p-value is removed.

Backward selection

 Continue until a stopping rule is reached. For instance, we may stop when all remaining variables have a significant p-value defined by some significance threshold.

Model selection — continued

 Later we discuss more systematic criteria for choosing an "optimal" member in the path of models produced by forward or backward stepwise selection.

Model selection — continued

• These include *Mallow's C_p*, *Akaike information criterion* (AIC), Bayesian information criterion (BIC), adjusted R² and Cross-validation (CV).

Other Considerations in the Regression Model

Qualitative Predictors

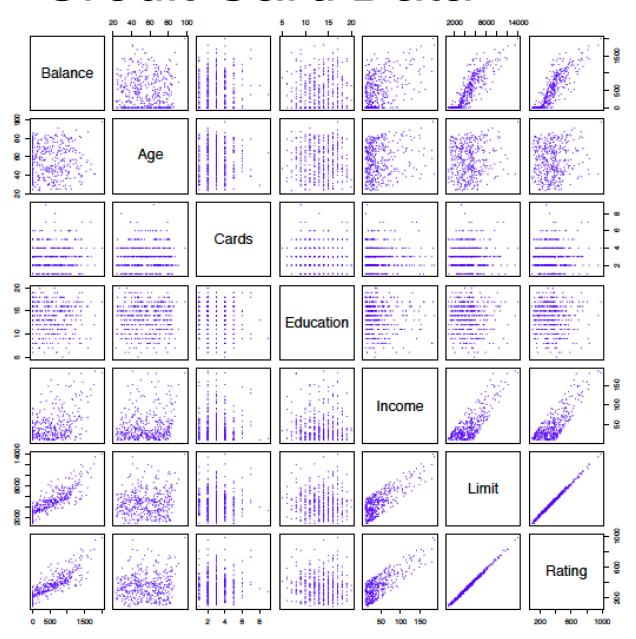
- Some predictors are not quantitative but are qualitative, taking a discrete set of values.
- These are also called categorical predictors or factor variables.

Other Considerations in the Regression Model

See for example the scatterplot matrix of the credit card data in the next slide.

In addition to the 7 quantitative variables shown, there are four qualitative variables: gender, student (student status), status (marital status), and ethnicity (Caucasian, African American (AA) or Asian).

Credit Card Data



Qualitative Predictors — cont'd

Example: investigate differences in credit card balance between males and females, ignoring the other variables. We create a new variable

$$x_i = \begin{cases} 1 & \text{if } i \text{th person is female} \\ 0 & \text{if } i \text{th person is male} \end{cases}$$

Resulting model:

$$y_i = \beta_0 + \beta_1 x_i + \epsilon_i = \begin{cases} \beta_0 + \beta_1 + \epsilon_i & \text{if } i \text{th person is female} \\ \beta_0 + \epsilon_i & \text{if } i \text{th person is male.} \end{cases}$$

Intrepretation?

Credit card data — continued

Results for gender model:

	Coefficient	Std. Error	t-statistic	p-value
Intercept	509.80	33.13	15.389	< 0.0001
<pre>gender[Female]</pre>	19.73	46.05	0.429	0.6690

Qualitative predictors with more than two levels

 With more than two levels, we create additional dummy variables. For example, for the ethnicity variable we create two dummy variables. The first could be

$$x_{i1} = \begin{cases} 1 & \text{if } i \text{th person is Asian} \\ 0 & \text{if } i \text{th person is not Asian,} \end{cases}$$

and the second could be

$$x_{i2} = \begin{cases} 1 & \text{if } i \text{th person is Caucasian} \\ 0 & \text{if } i \text{th person is not Caucasian.} \end{cases}$$

Qualitative predictors with more than two levels

 Then both of these variables can be used in the regression equation, in order to obtain the model

$$y_i = \beta_0 + \beta_1 x_{i1} + \beta_2 x_{i2} + \epsilon_i = \begin{cases} \beta_0 + \beta_1 + \epsilon_i & \text{if ith person is Asian} \\ \beta_0 + \beta_2 + \epsilon_i & \text{if ith person is Caucasian} \\ \beta_0 + \epsilon_i & \text{if ith person is AA.} \end{cases}$$

Qualitative predictors with more than two levels

• There will always be one fewer dummy variable than the number of levels. The level with no dummy variable — African American in this example — is known as the *baseline*.

Results for ethnicity

	Coefficient	Std. Error	t-statistic	p-value
Intercept	531.00	46.32	11.464	< 0.0001
ethnicity[Asian]	-18.69	65.02	-0.287	0.7740
ethnicity[Caucasian]	-12.50	56.68	-0.221	0.8260

Extensions of the Linear Model

Removing the additive assumption: interactions and nonlinearity
Interactions:

• In our previous analysis of the Advertising data, we assumed that the effect on sales of increasing one advertising medium is independent of the amount spent on the other media.

Extensions of the Linear Model

For example, the linear model

$$\widehat{\mathtt{sales}} = \beta_0 + \beta_1 \times \mathtt{TV} + \beta_2 \times \mathtt{radio} + \beta_3 \times \mathtt{newspaper}$$

states that the average effect on sales of a one-unit increase in TV is always β_1 , regardless of the amount spent on radio.

Interactions — continued

 But suppose that spending money on radio advertising actually increases the effectiveness of TV advertising, so that the slope term for TV should increase as radio increases.

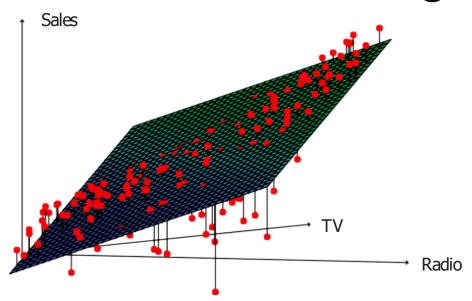
Interactions — continued

• In this situation, given a fixed budget of \$100, 000, spending half on radio and half on TV may increase sales more than allocating the entire amount to either TV or to radio.

Interactions — continued

In marketing, this is known as a synergy effect, and in statistics it is referred to as an interaction effect.

Interaction in the Advertising data?



When levels of either TV or radio are low, then the true sales are lower than predicted by the linear model.

But when advertising is split between the two media, then the model tends to underestimate sales.

Modelling interactions — Advertising data

Model takes the form

sales =
$$\beta_0 + \beta_1 \times TV + \beta_2 \times radio + \beta_3 \times (radio \times TV) + \epsilon$$

= $\beta_0 + (\beta_1 + \beta_3 \times radio) \times TV + \beta_2 \times radio + \epsilon$

Results:

	Coefficient	Std. Error	t-statistic	p-value
Intercept	6.7502	0.248	27.23	< 0.0001
TV	0.0191	0.002	12.70	< 0.0001
radio	0.0289	0.009	3.24	0.0014
${ t TV}{ imes { t radio}}$	0.0011	0.000	20.73	< 0.0001

Interpretation

- The results in this table suggest that interactions are important.
- The p-value for the interaction term TV×radio is extremely low, indicating that there is strong evidence for H_A : $\beta_3 \neq 0$.

Interpretation

• The R^2 for the interaction model is 96.8%, compared to only 89.7% for the model that predicts sales using TV and radio without an interaction term.

Interpretation — continued

• This means that (96.8 - 89.7)/(100 - 89.7) = 69% of the variability in sales that remains after fitting the additive model has been explained by the interaction term.

Interpretation — continued

• The coefficient estimates in the table suggest that an increase in TV advertising of \$1,000 is associated with increased sales of $(\beta_1^2 + \beta_3^2 \times \text{radio}) \times 1000 = 19 + 1.1 \times \text{radio}$ units.

Interpretation — continued

•An increase in radio advertising of \$1, 000 will be associated with an increase in sales of (β_2 + $\beta_3 \times TV$) × 1000 = 29 + 1.1 × TV units.

Hierarchy

- Sometimes it is the case that an interaction term has a very small pvalue, but the associated main effects (in this case, TV and radio) do not.
- The hierarchical principle:

If we include an interaction in a model, we should also include the main effects, even if the p-values associated with their coefficients are not significant.

Hierarchy — continued

- The rationale for this principle is that interactions are hard to interpret in a model without main effects — their meaning is changed.
- Specifically, the interaction terms also contain main effects, if the model has no main effect terms.

Interaction between Quantitative and Qualitative Variables

Consider the Credit data set, and suppose that we wish to predict balance using income (quantitative) and student (qualitative).

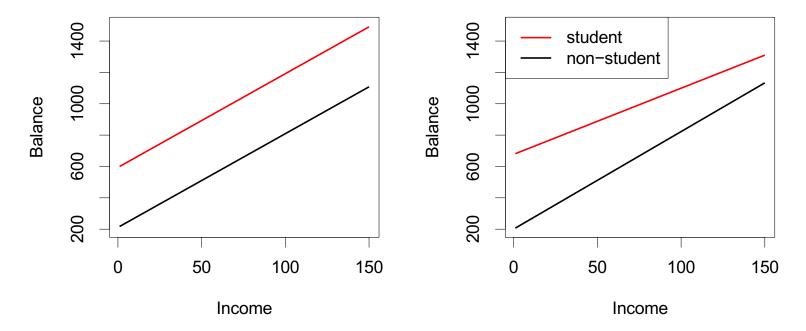
Without an interaction term, the model takes the form

$$\begin{array}{lll} \mathbf{balance}_i & \approx & \beta_0 + \beta_1 \times \mathbf{income}_i + \begin{cases} \beta_2 & \text{if ith person is a student} \\ 0 & \text{if ith person is not a student} \end{cases} \\ & = & \beta_1 \times \mathbf{income}_i + \begin{cases} \beta_0 + \beta_2 & \text{if ith person is a student} \\ \beta_0 & \text{if ith person is not a student.} \end{cases}$$

Interaction between Quantitative and Qualitative Variables

With interactions, it takes the form

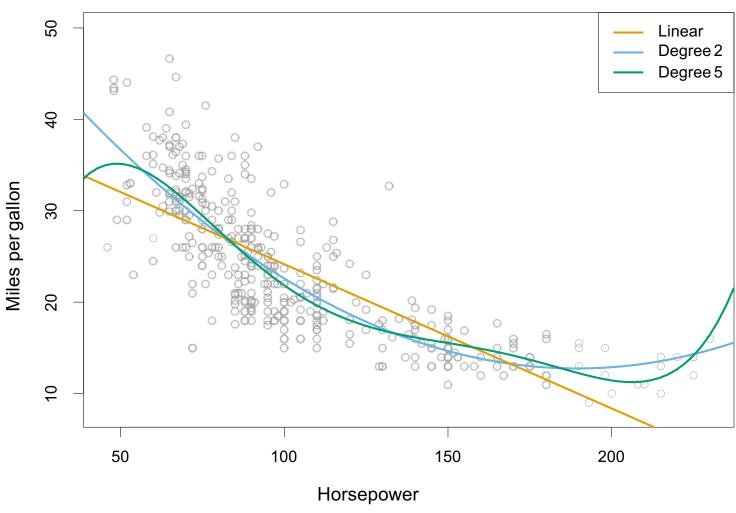
$$\begin{array}{lll} \mathbf{balance}_i & \approx & \beta_0 + \beta_1 \times \mathbf{income}_i + \begin{cases} \beta_2 + \beta_3 \times \mathbf{income}_i & \text{if student} \\ 0 & \text{if not student} \end{cases} \\ & = & \begin{cases} (\beta_0 + \beta_2) + (\beta_1 + \beta_3) \times \mathbf{income}_i & \text{if student} \\ \beta_0 + \beta_1 \times \mathbf{income}_i & \text{if not student} \end{cases} \end{array}$$



Credit data; Left: no interaction between income and student. Right: with an interaction term between income and student.

Non-linear effects of predictors

polynomial regression on Autodata



The figure suggests that

mpg =
$$\beta_0 + \beta_1 \times$$
 horsepower + $\beta_2 \times$ horsepower² + ϵ

may provide a better fit.

	Coefficient	Std. Error	t-statistic	p-value
Intercept	56.9001	1.8004	31.6	< 0.0001
horsepower	-0.4662	0.0311	-15.0	< 0.0001
${ t horsepower}^2$	0.0012	0.0001	10.1	< 0.0001

What we did not cover

Outliers
Non-constant variance of error terms
High leverage points
Collinearity
See text Section 3.33

Generalizations of the Linear Model

In much of the rest of this course, we discuss methods that expand the scope of linear models and how they are fit

Generalizations of the Linear Model

- Classification problems: logistic regression, support vector machines
- Non-linearity: kernel smoothing, splines and generalized additive models; nearest neighbor methods.

Generalizations of the Linear Model

- Interactions: Tree-based methods, bagging, random forests and boosting (these also capture nonlinearities)
- Regularized fitting: Ridge regression and lasso

Appendix: More on Qualitative/ Categorical Variables Material from:

https://www.analyticsvidhya.com/blog/2015/11/easy-methods-deal-categorical-variables-predictive-modeling/

- Challenges faced while dealing with categorical variables:
- A categorical variable has too many levels. This pulls down performance level of the model.
 For example, a cat. variable "zip code" would have numerous levels.

- Challenges faced while dealing with categorical variables:
- A categorical variable has levels which rarely occur. Many of these levels have minimal chance of making a real impact on model fit. For example, a variable 'disease' might have some levels which would rarely occur.

- Challenges faced while dealing with categorical variables:
- There is one level which always occurs i.e. for most of the observations in data set there is only one level. Variables with such levels fail to make a positive impact on model performance due to very low variation.

- Challenges faced while dealing with categorical variables:
- If the categorical variable is masked, it becomes a laborious task to decipher its meaning.
 Such situations are commonly found in data science competitions.

- Challenges faced while dealing with categorical variables:
- You can't fit categorical variables into a regression equation in their raw form. They must be treated.

- Challenges faced while dealing with categorical variables:
 - Most of the algorithms (or ML libraries) produce better result with numerical variable. In python, library "sklearn" requires features in numerical arrays.

Convert to Number
Label Encoder: It is used to
transform non-numerical labels to
numerical labels (or nominal
categorical variables). Numerical
labels are always between 0 and
n classes-1.

Label Encoder:

```
In [53]: train.head(5)

Out[53]: sex pclass
0 male 3
1 female 1
2 female 3
3 female 1
4 male 3
```

```
In [54]: from sklearn.preprocessing import LabelEncoder

number = LabelEncoder()
    train['sex'] = number.fit_transform(train['sex'].astype('str'))
    test['sex'] = number.fit_transform(test['sex'].astype('str'))
    train.head(5)
```

Out[54]:

	sex	pclass
0	1	3
1	0	1
2	0	3
3	0	1
4	1	3

Label Encoder: A common challenge with nominal categorical variable is that, it may decrease performance of a model. For example: We have two features "age" (range: 0-80) and "city" (81 different levels).

Now, when we'll apply label encoder to 'city' variable, it will represent 'city' with numeric values range from 0 to 80. The 'city' variable is now similar to 'age' variable since both will have similar data points, which is certainly not a right approach.

Convert to Number
Convert numeric bins to
number: Let's say, bins of a
continuous variable are available in
the data set (shown next).

Convert to Number Convert numeric bins to number

				7							
User_ID	Product_ID	Gender	Age	Occupatio	City_Cat	e(Stay_In_C	:Marital_9	tProduct_0	Product_	Product_	Purchase
1000001	P00069042	F	0-17	10	Α	2	(3			8370
1000001	P00248942	F	0-17	10	Α	2	(1	. 6	14	15200
1000001	P00087842	F	0-17	10	Α	2	(12			1422
1000001	P00085442	F	0-17	10	Α	2	0	12	14	ı	1057
1000002	P00285442	M	55+	16	С	4+	(8			7969
1000003	P00193542	M	26-35	15	А	3	0	1	. 2	!	15227
1000004	P00184942	M	46-50	7	В	2	1	. 1	. 8	17	19215
1000004	P00346142	M	46-50	7	В	2	1	. 1	. 15	i	15854
1000004	P0097242	M	46-50	7	В	2	1	. 1	16	;	15686
1000005	P00274942	M	26-35	20	А	1	1	. 8			7871
1000005	P00251242	M	26-35	20	А	1	1	. 5	11		5254

Convert to Number Convert numeric bins to number:

Variable "Age" has bins (0-17, 17-25, 26-35 ...). We can convert these bins into definite numbers using the following methods:

Using label encoder for conversion. But, these numerical bins will be treated same as multiple levels of non-numeric feature. Hence, wouldn't provide any additional information

Convert to Number Convert numeric bins to number:

Variable "Age" has bins (0-17, 17-25, 26-35 ...). We can convert these bins into definite numbers using the following methods:

Create a new feature using mean or mode (most relevant value) of each age bucket. It would comprise of additional weight for levels.

Convert to Number Convert numeric bins to number:

			•									
User_ID	Product_ID	Gender	Age	New_Age	occupatio	City_Cate	Stay_In_C	Marital_	St Product_	Product_	Product_0	Purchase
1000001	P00069042	F	0-17	14	10	А	2		0 :	3		8370
1000001	P00248942	F	0-17	14	10	А	2		0 :	ι 6	14	15200
1000001	P00087842	F	0-17	14	10	А	2		0 13	2		1422
1000001	P00085442	F	0-17	14	10	А	2		0 13	2 14	Į.	1057
1000002	P00285442	M	55+	60	16	С	4+		0 (3		7969
1000003	P00193542	М	26-35	30	15	А	3		0 :	ι 2	?	15227
1000004	P00184942	М	46-50	47	7	В	2		1 :	ι ε	17	19215
1000004	P00346142	М	46-50	47	7	В	2		1 :	15	5	15854
1000004	P0097242	М	46-50	47	7	В	2		1 :	16	5	15686
1000005	P00274942	M	26-35	30	20	А	1		1	3		7871
1000005	P00251242	M	26-35	30	20	А	1		1 !	5 11		5254

Convert to Number Convert numeric bins to number:

Variable "Age" has bins (0-17, 17-25, 26-35 ...). We can convert these bins into definite numbers using the following methods:

Create two new features, one for lower bound of age and another for upper bound. In this method, we'll obtain more information about these numerical bins compare to earlier two methods.

Convert to Number Convert numeric bins to number:

User_ID	Product_ID	Gender	Age	Lower_Age	Upper_Age	Occupatio	City_Cate	Stay_In_C	Marital_St	Product_0	Product_0	Product_0	Purchase
1000001	P00069042	F	0-17	0	17	10	А	2	0	3			8370
1000001	P00248942	F	0-17	0	17	10	А	2	0	1	6	14	15200
1000001	P00087842	F	0-17	0	17	10	А	2	0	12			1422
1000001	P00085442	F	0-17	0	17	10	А	2	0	12	14		1057
1000002	P00285442	М	55+	55	80	16	С	4+	0	8			7969
1000003	P00193542	М	26-35	26	35	15	А	3	0	1	2		15227
1000004	P00184942	М	46-50	46	50	7	В	2	1	1	8	17	19215
1000004	P00346142	М	46-50	46	50	7	В	2	1	1	15		15854
1000004	P0097242	М	46-50	46	50	7	В	2	1	1	16		15686
1000005	P00274942	М	26-35	26	35	20	А	1	1	8			7871
1000005	P00251242	М	26-35	26	35	20	А	1	1	5	11		5254

Combine Levels: one can sometimes simply combine the different levels. There are various methods of combining levels. Here are commonly used ones: Using Business Logic

Combine Levels: Using Business Logic

For example, we can combine levels of a variable "zip code" at state or district level. This will reduce the number of levels and improve the model performance also.

Combine Levels: Using Business Logic

Zip Code	District
110044	South Delhi
110048	South Delhi
110049	South Delhi
110006	North Delhi
110007	North Delhi
110058	West Delhi
110059	West Delhi
110063	West Delhi
110064	West Delhi

Combine Levels: Using frequency or response rate:

When we don't have domain knowledge about the levels, we combine levels by considering the frequency distribution or response rate.

Combine Levels: Using frequency or response rate:

Consider the frequency distribution of of each level and combine levels having frequency less than 5% of total observation (5% is standard but you can change it based on distribution). This is an effective method to deal with rare levels.

Combine Levels: Using frequency or response rate:

We can also combine levels by considering the response rate of each level. We can simply combine levels having similar response rate into same group.

Combine Levels: Using frequency or response rate:

Finally, you can also look at both frequency and response rate to combine levels. You first combine levels based on response rate then combine rare levels to relevant group.

Combine Levels:

Based on Frequency

Levels	Frequency	New_Level
HA001	9%	HA001
HA002	12%	HA002
HA003	4%	New
HA004	1%	New
HA005	3%	New
HA006	11%	HA006
HA007	1%	New
HA008	4%	New
HA009	10%	HA009
HA010	4%	New
HA011	8%	HA011
HA012	12%	HA012
HA013	3%	New
HA014	11%	HA014
HA015	2%	New
HA016	4%	New
HA017	0%	New

Based on Response Rate

Levels	Response_Rate	New_Level
HA014	98%	1
HA001	97%	1
HA003	93%	1
HA009	81%	2
HA015	75%	3
HA010	73%	3
HA006	66%	4
HA017	60%	4
HA007	49%	5
HA004	36%	6
HA005	31%	6
HA012	28%	7
HA008	25%	7
HA013	23%	7
HA016	22%	7
HA002	21%	8
HA011	5%	9

Based on Frequency and Response Rate

Levels	Frequency	Response_Rate	New_Level1	New_Level2
HA014	11%	98%	1	1
HA001	9%	97%	1	1
HA003	4%	93%	1	1
HA009	10%	81%	2	2
HA015	2%	75%	3	2
HA010	4%	73%	3	2
HA006	11%	66%	4	4
HA017	0%	60%	4	4
HA007	1%	49%	5	4
HA004	1%	36%	6	4
HA005	3%	31%	6	4
HA012	12%	28%	7	7
HA008	4%	25%	7	7
HA013	3%	23%	7	7
HA016	4%	22%	7	7
HA002	12%	21%	8	8
HA011	8%	5%	9	9

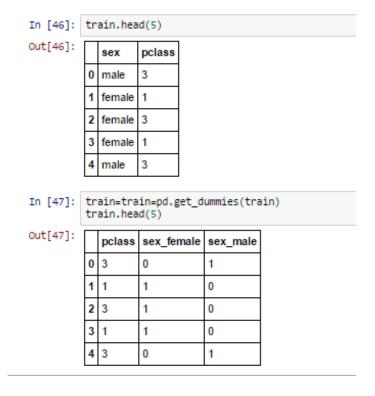
Dummy Coding

Dummy coding is a commonly used method for converting a categorical input variable into continuous variable. 'Dummy', as the name suggests is a duplicate variable which represents one level of a categorical variable.

Dummy Coding

Presence of a level is represent by 1 and absence is represented by 0. For every level present, one dummy variable will be created. Look at the representation below to convert a categorical variable using dummy variable.

Dummy Coding



Dummy Coding

Note: Assume, we have 500 levels in categorical variables. Then, should we create 500 dummy variables? If you can automate it, very well. Or else, l'd suggest you to first, reduce the levels by using combining methods and then use dummy coding. This would save your time. This method is also known as "One Hot Encoding".

Methods to deal with Qualitative/ Categorical Variables Feature Hashing Read:

https://blog.myyellowroad.com/usingcategorical-data-in-machine-learning-withpython-from-dummy-variables-to-deepcategory-66041f734512