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Summary

Portfolio: <https://www.paulpolihronakis.com>

Self-taught full-stack web developer changing careers from retail management.

Experience



Web Developer

Freelance

Aug 2019 - Present (1 year 3 months +)

- Making static websites for clients.
- contributing to open source projects on Github.
- Helping other web development students online with debugging their applications.
- Continuously expanding my web development knowledge by building side projects and taking courses through Udemy, W3schools, codecademy, and freecodecamp.



Assistant ReStore Manager

Habitat for Humanity ReStore

Feb 2019 - Present (1 year 9 months +)

- Directing and helping employees reorganize sales floor and warehouses to meet ever-changing inventory.
- Assisting with recruitment and training of new staff.
- Addressing customer inquiries and resolved complaints.
- Developed and implemented social media marketing plan to publicize inventory and improve revenue.



General ReStore Manager

Habitat for Humanity ReStore

Jun 2017 - Feb 2019 (1 year 9 months)

- Managed team of 10 employees.
- Interviewed, hired, and trained new staff.
- Evaluated employee performance and developed improvement plans.
- Handled weekly employee schedules according to labor budget.
- Handled daily register drawer and weekly bank deposits.
- Managed 3 storage on-site warehouses to keep stock for other affiliate stores.
- Kept in communication with affiliate store to discuss product needs and filled them accordingly.



Sales floor Coordinator

Habitat for Humanity ReStore

May 2015 - Jun 2017 (2 years 2 months)

- Made sure sales floor was well organized and stocked.
- Unloaded donations while using best judgment of what donations were sellable.

- Palletized donations to store in on-site warehouses or sent to affiliate stores.



Donation Phone Coordinator/Schduler

Habitat for Humanity ReStore

Apr 2014 - May 2015 (1 year 2 months)

- Communicated with potential donors regarding items to be donated, as well as planned pick-ups of said items.
- Exercised discretion regarding acceptance and/or disposition of donated goods and maintains donor relationship through attentive customer service.
- Communicated with drivers to ensure donation pick-ups went according to plans.
- Communicated with affiliate stores to make sure donations were picked up in a timely manner.



ReStore Associate

Habitat for Humanity ReStore

Oct 2011 - Apr 2014 (2 years 7 months)

- Operated heavy equipment such as donation box-trucks, forklifts, and pallet-jacks.
- Greeted customers and provided any necessary assistance by answering questions and loading purchases.
- Organized the inventory to continually improve efficiency.

Education

 **Marian University Indianapolis**

Accounting and Finance

2005 - 2009

Skills

React.js • JavaScript • DOM Scripting • Team Management • Self Learning • Node.js • Express.js • MongoDB • MERN Stack • NoSQL