# **CRM Application for Jewel Management**

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College Code: bru26

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# 1.INTRODUCTION

### 1.1 Project Overview

The Jewel Inventory System is a software solution built to manage the inventory and sales processes of a jewellery store or manufacturer. The system aims to provide an efficient, user-friendly way to track and control inventory of different jewellery items, keep accurate records, and enable smooth sales transactions.

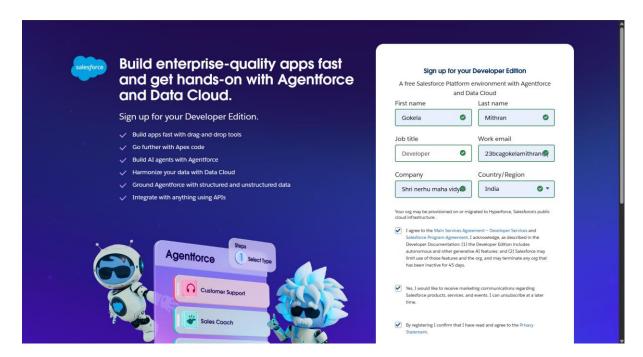
### 1.2 Purpose

The purpose of this CRM project is to develop a centralized and intelligent Customer Relationship Management system tailored to the specific needs of a jewelry business. The CRM will serve as a unified platform to manage and track all aspects of customer interaction, sales, and after-sales service with a focus on high-value items and luxury experiences.

### **DEVELOPMENT PHASE**

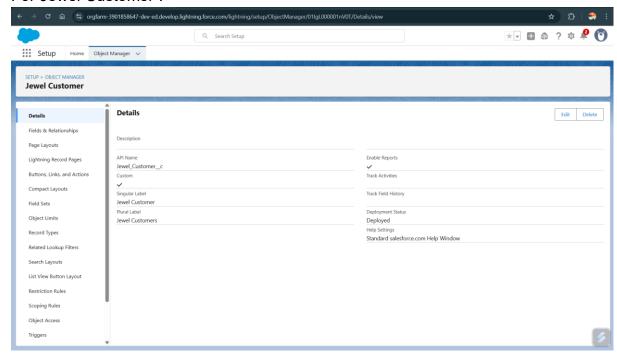
**Creating Developer Account:** 

By using this URL - <a href="https://developer.salesforce.com/signup">https://developer.salesforce.com/signup</a>

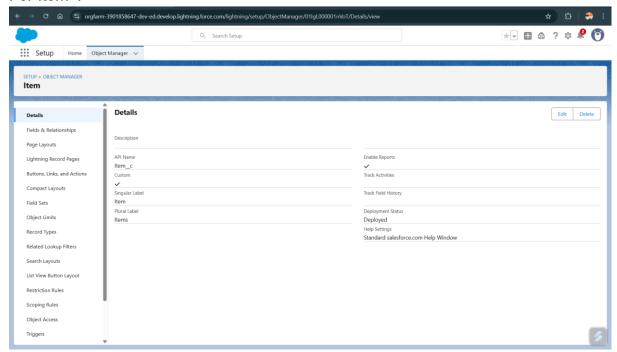


Create objects: Jewel Customer, Item, Customer Order, Price, Billing.

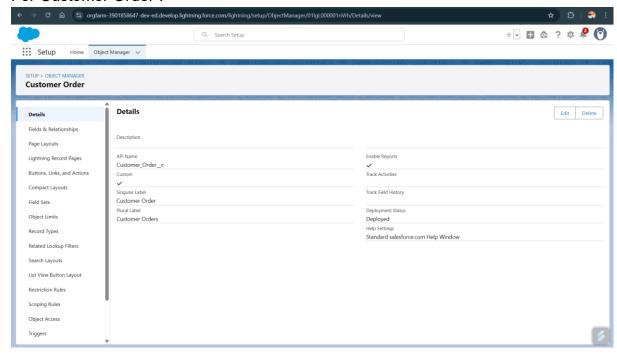
### For Jewel Customer:



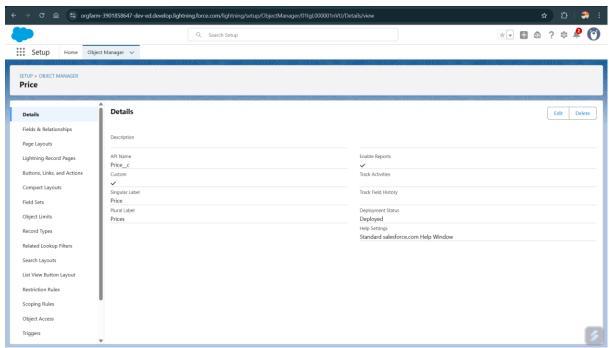
### For Item:



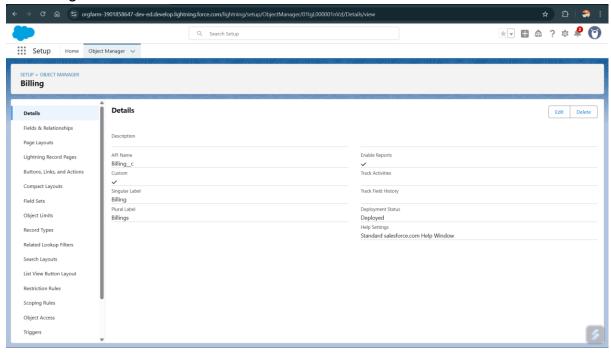
#### For Customer Order:



### For Price:

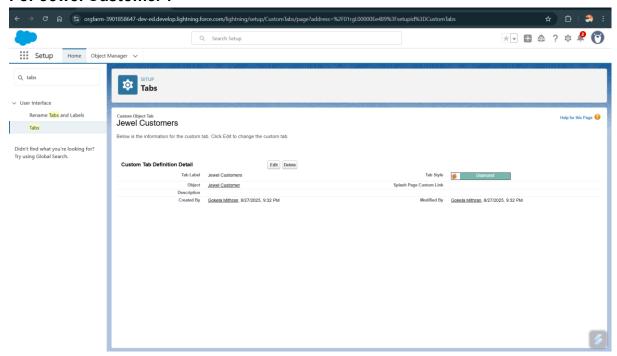


### For Billing:

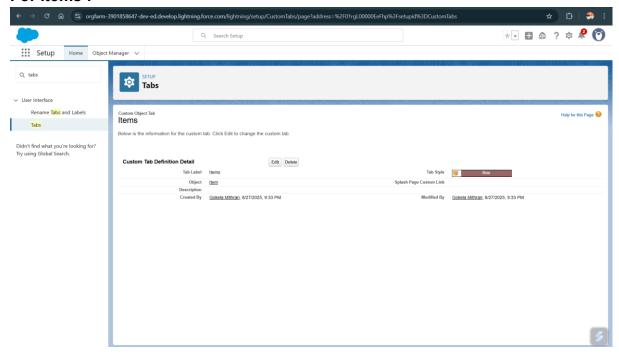


 Creating a Custom Tab for Jewel customer, Items, Customer order, Price, Billing.

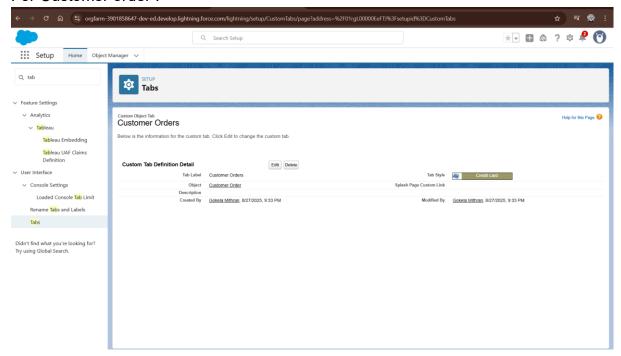
### For Jewel Customer:



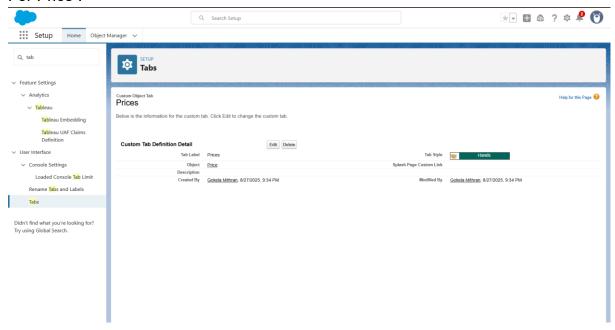
### For Items:



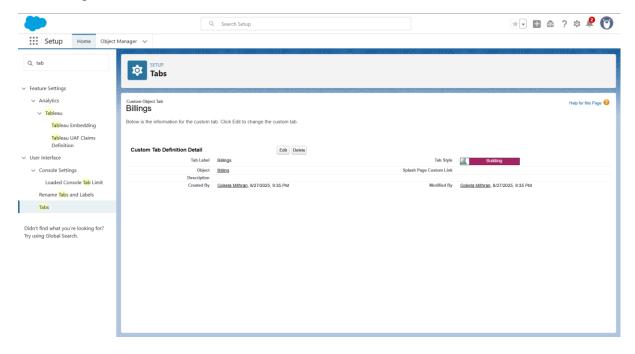
### For Customer order:



### For Price:

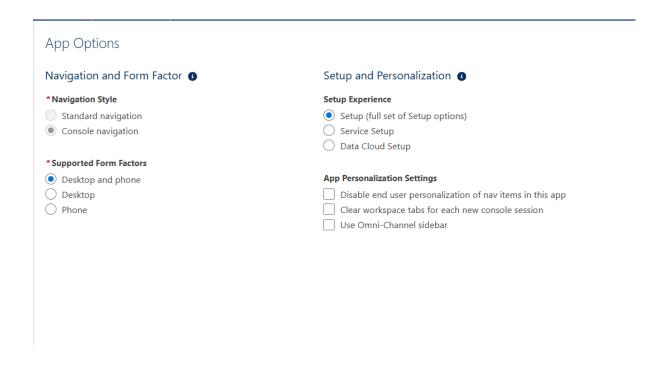


# For Billings:



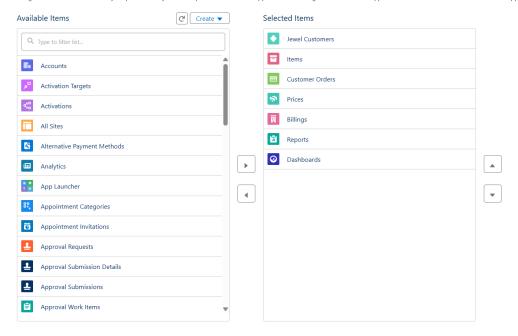
### Creating the Lightning App:

# App Details & Branding Give your Lightning app a name and description. Upload an image and choose the highlight color for its navigation bar. App Details App Branding \*App Name 🕕 Primary Color Hex Value 1 Image 🚯 Jewellery Inventory System #0070D2 \* Developer Name 📵 Jewellery\_Inventory\_System Description 🗓 Elevate your look with elegance Use the app's image and color instead of the org's custom theme App Launcher Preview Jewellery Inventory System Elevate your look with elegance



### Navigation Items

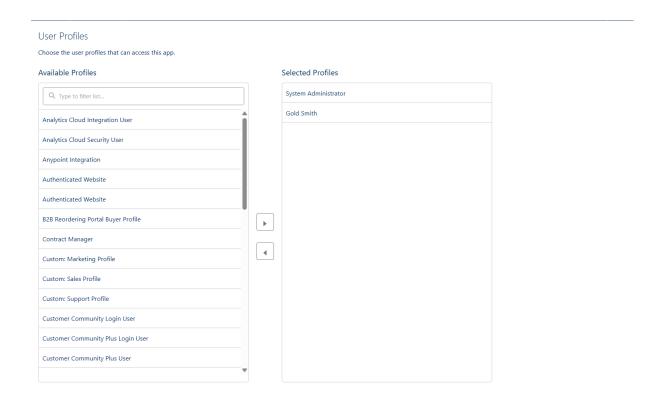
Choose the items to include in the app, and arrange the order in which they appear. Users can personalize the navigation to add or move items, but users can't remove or rename the items that you add. Some navigation items are available only for phone or only for desktop. These items are dropped from the navigation bar when the app is viewed in a format that the item doesn't support.



### Navigation Rules

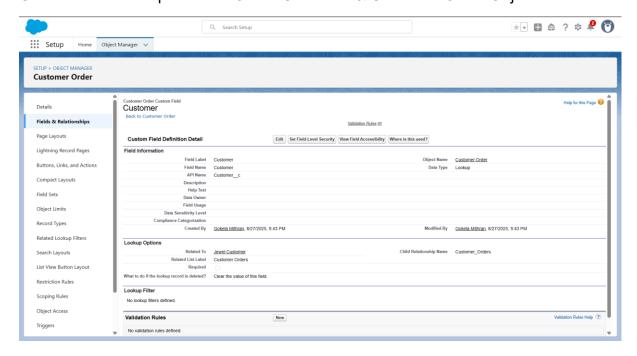
Navigation rules determine whether to open a related record in addition to the primary record.





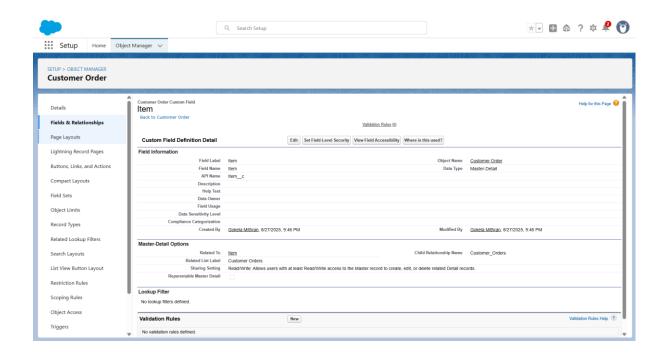
# Creating Lookup Relationship:

Create a relationship between Jewel Customer & Customer Order Object:

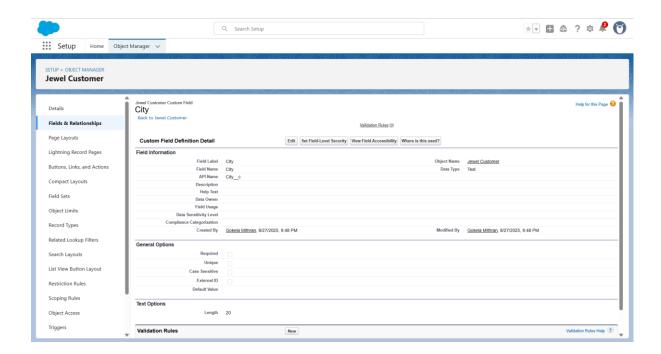


### Creating a Master-Detail Relationship:

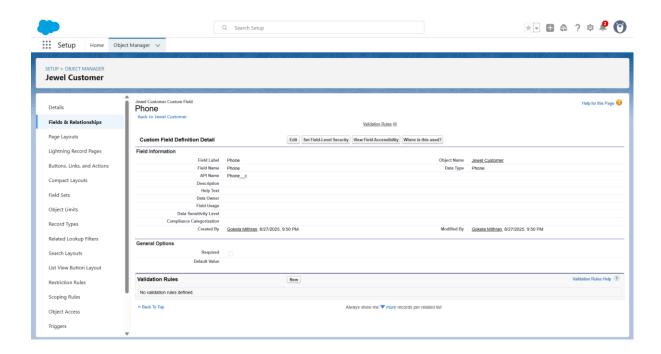
• Creating Master-Detail Relationship between Item & Customer Order Object.



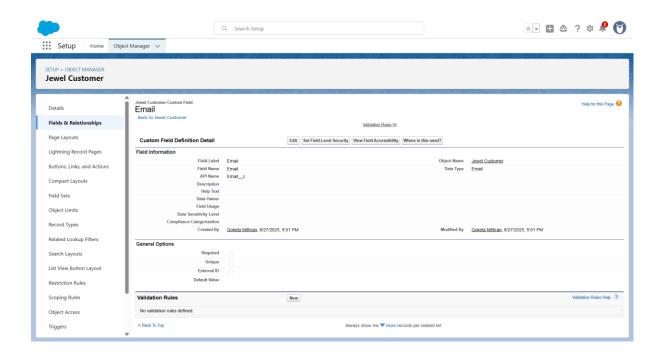
# Creating Text Field in Jewel Customer Object:



# Creating the Phone field in object Jewel Customer:

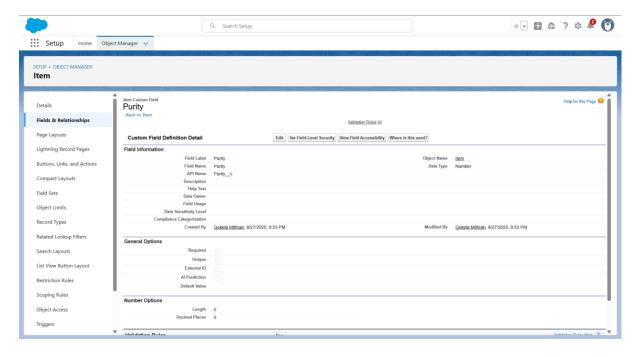


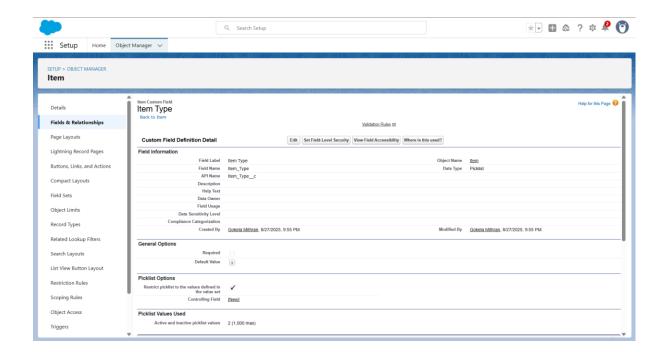
# Creating the Email field in object Jewel Customer:



# Creating Fields in Item:

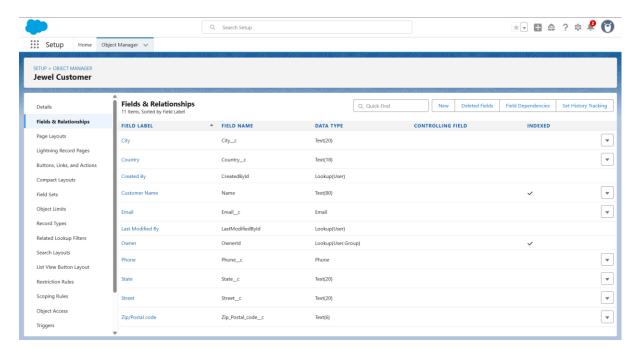
- The number field in Item object.
- Picklist Field in Item Object.



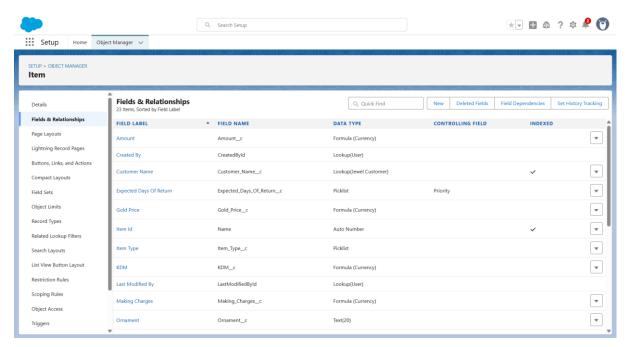


### Creating Remaining Fields in Objects:

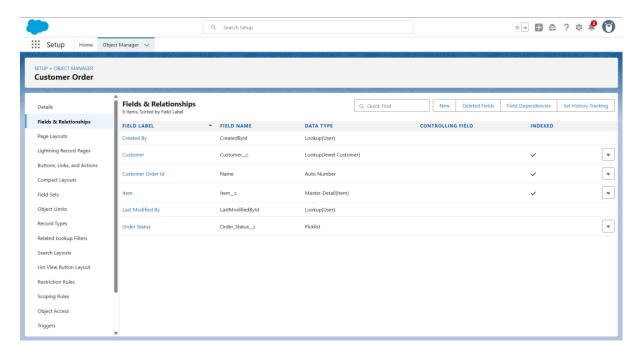
#### For Jewel Customer:



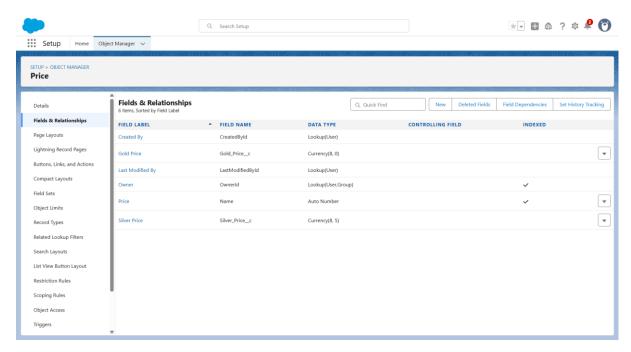
#### For Items:



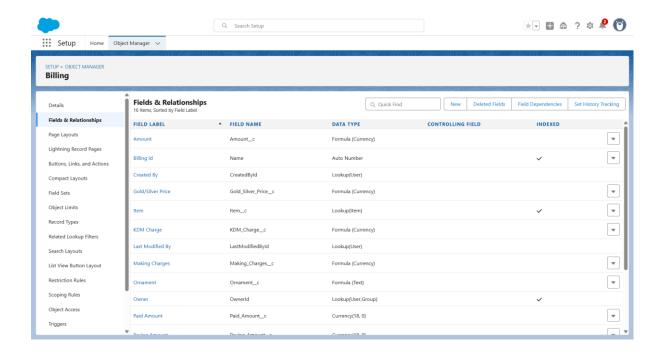
#### For the Customer Order:



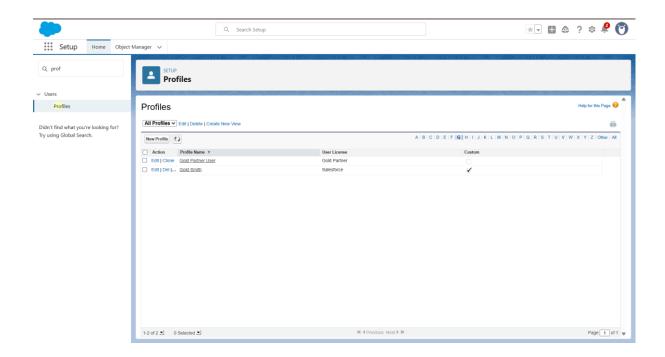
#### For the Price:



### For the Billing:

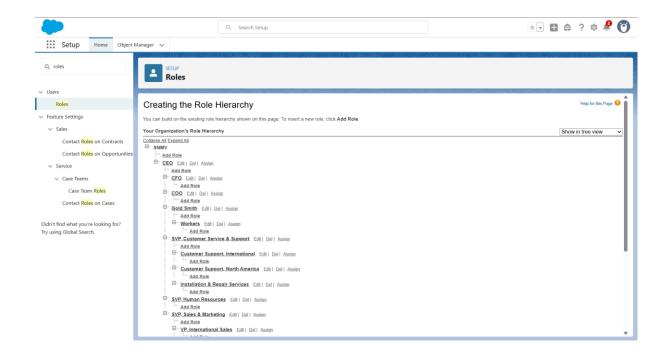


# Creating Gold Smith Profile:

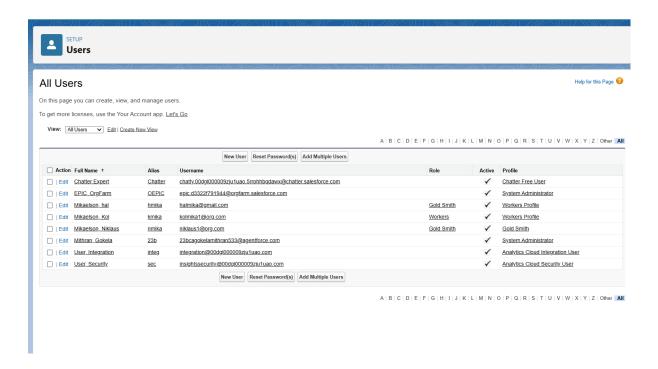


### Creating Gold Smith Role:

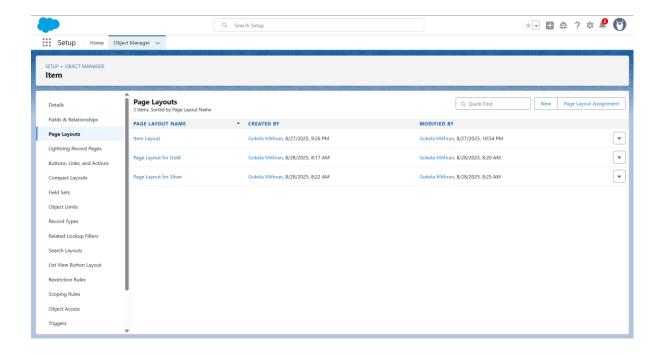
And for worker also



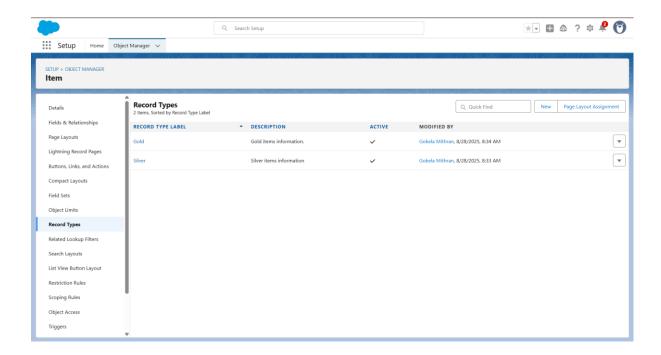
### Create User:



# To Create a Gold & Silver Page layout:



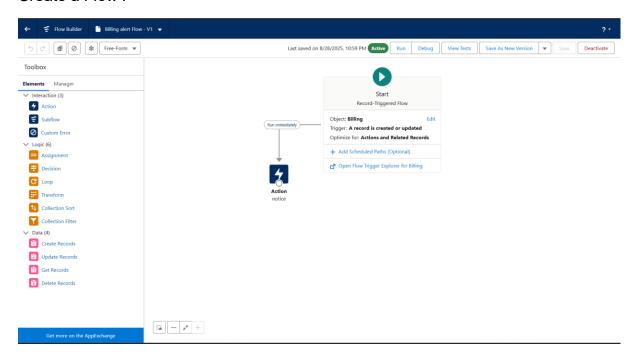
# To create a Record Type:



```
Create a Trigger Handler class:
CODE:
public class UpdatePaidAmountTriggerHandler {
  public static void handleBeforeInsert(List<Billing c> newBillings) {
     for (Billing c billing: newBillings) {
       billing.Paid Amount c = billing.Paying Amount c;
     }
  }
  public static void handleBeforeUpdate(Map<Id, Billing c> oldBillingsMap,
List<Billing c> updatedBillings) {
     for (Billing c billing: updatedBillings) {
       Billing c oldBilling = oldBillingsMap.get(billing.ld);
       Decimal oldPaidAmount = oldBilling.Paid Amount c;
       billing.Paid_Amount__c = oldPaidAmount + billing.Paying_Amount__c;
     }
  }
}
Create the trigger:
CODE:
trigger UpdatePaidAmountTrigger on Billing c (before insert, before update) {
  if (Trigger.isInsert) {
     UpdatePaidAmountTriggerHandler.handleBeforeInsert(Trigger.new);
  } else if (Trigger.isUpdate) {
     UpdatePaidAmountTriggerHandler.handleBeforeUpdate(Trigger.oldMap,
Trigger.new);
```

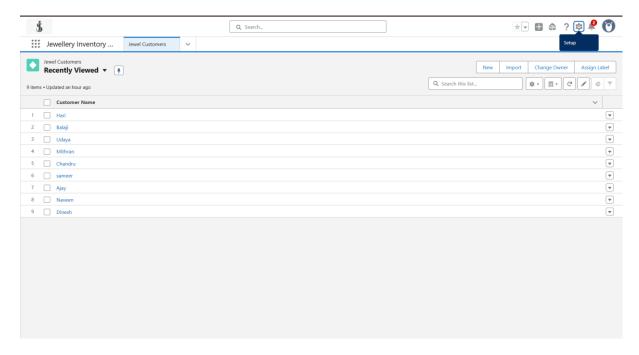
}

### Create a Flow:

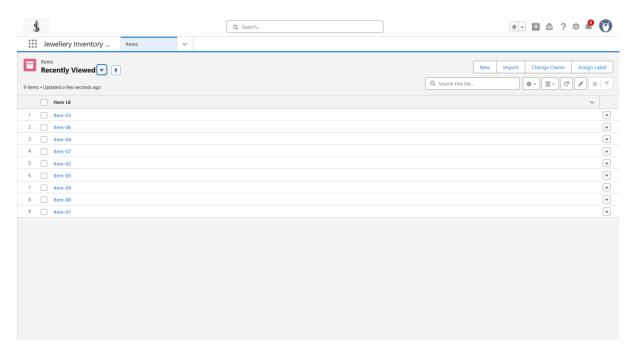


# FUNCTIONAL AND PERFORMANCE TESTING:(Result)

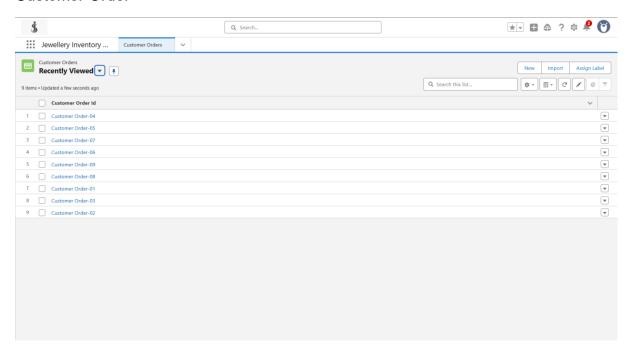
### **Jewel Customer**



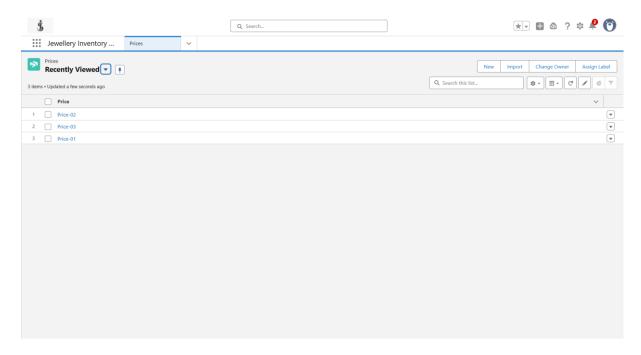
### Item



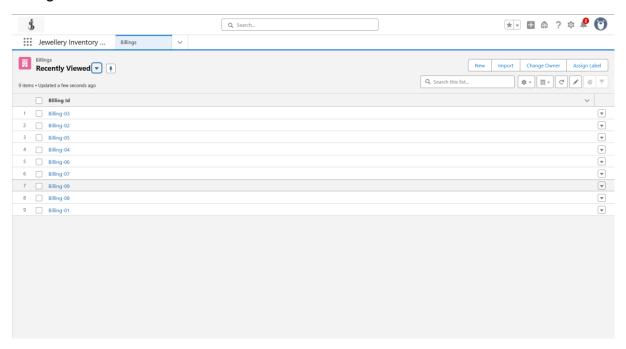
### **Customer Order**



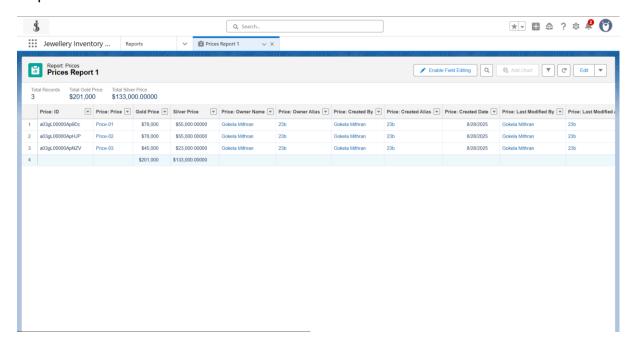
### **Prices**



### Billing



### Reports



### Dashboard

