

Rating Rationale

June 22, 2023 | Mumbai

Andhra Pradesh State Financial Corporation

Rating Reaffirmed

Rating Action

Rs.41.6 Crore (Reduced from Rs.83.2 Crore) Bond

CRISIL B+/Stable (Reaffirmed)

Note: None of the Directors on CRISIL Ratings Limited's Board are members of rating committee and thus do not participate in discussion or assignment of any ratings. The Board of Directors also does not discuss any ratings at its meetings.

1 crore = 10 million

Refer to Annexure for Details of Instruments & Bank Facilities

Detailed Rationale

CRISIL Ratings has reaffirmed its 'CRISIL B+/Stable' rating on the bonds issued by the Andhra Pradesh State Financial Corporation (APSFC) that are guaranteed by the erstwhile unified Government of Andhra Pradesh.

CRISIL Ratings has **withdrawn** its rating on bonds of Rs 41.6 crore (See annexure: details of rating withdrawn for details) as the bond have been partially repaid as per schedule. The rating action is in line with the withdrawal policy of CRISIL Ratings.

APSFC has been adhering to the T-structure and has serviced the rated bonds within the due date, as confirmed by the trustee. The funds for bond servicing are managed at the respective Andhra Pradesh and Telangana divisions in a centralised manner, and is overseen by APSFC. Furthermore, both divisions are aware of their share of cash flow generating assets and liabilities and have been servicing the debt accordingly. As per the management, both divisions can utilise each other's funds from respective pooled accounts if required, with an approval from the board, on which they have a joint representation. While clarity on bifurcation of assets and liabilities is still pending, it is not going to impact cash flow significantly.

The rating factors in standalone credit risk profile of APSFC, which is supported by adequate capital position, but constrained by modest asset quality, and limited diversity in exposure.

Analytical Annroach

The rating is based on APSFC's standalone assessment and has been arrived at after combining its business and financial risk profiles. While the erstwhile unified Government of Andhra Pradesh has extended an unconditional and irrevocable guarantee on full principal and interest payment with a trustee-administered payment structure, this has not been factored into the rating, given that liabilities of respective states are being funded mostly through their own cash flow.

<u>Key Rating Drivers & Detailed Description</u> Strengths:

Adequate capital position

Capital position is supported by steady cash accrual. Networth stood at Rs 1,451 crore as on March 31, 2023 (Rs 1,289 crore as on March 31, 2022). Gearing was comfortable at 0.03 times as on March 31, 2023. Capital adequacy ratio stood at 66.6% as on March 31, 2023. The capital position should remain adequate, considering the current and planned scale of operations.

Weaknesses:

· Modest, albeit improving, asset quality

Asset quality continues to be modest -- gross non-performing assets ratio (GNPAs) weakened to 16.1% as on March 31, 2023 as against 11.7% as at the end of previous fiscal owing to the adoption of revised IRAC and NPA provisioning norms of the RBI as per November 2021 circular. In absolute terms, GNPAs stood at Rs 197 crore as on March 31, 2023 (Rs 133 crore as on March 31, 2022) and the write-offs for fiscal 2023 amounted to Rs 68 crore (Rs 83 crore for fiscal 2022). Furthermore, APSFC's exposure to micro, small and medium enterprises sector with borrowers having relatively weaker credit risk profiles makes asset quality vulnerable.

· Average, although improving, earnings profile

Though profitability has improved, it remains modest, particularly on account of high credit cost over the last few fiscals and contraction in loan book since 2014. However, APSFC rep orted Y-o-Y growth 8% in the loan book to Rs 1,223 crore as on March 31, 2023 with net profit and return on assets (ROA) of Rs 185 crore and 9.5% respectively (as compared to Rs 143 crore and 7.3% for fiscal 2022). Improvement in the earnings profile is due to lower financial cost owing to decline in total debt.

Liquidity: Adequate

As on March 31, 2023, the company had total liquidity of Rs 183 crore (Rs 108 crore cash and bank balances and Rs 75 crore of liquid investments & fixed deposits). Against this, the company has repayments scheduled at Rs 9.7 crore for five months i.e. from April till August 2023. The ALM position as on March 31, 2023 also stood comfortable with no cumulative mismatched across buckets upto 1 year.

Outlook: Stable

APSFC will continue to adhere to defined T-structures for bonds and that liquidity at Andhra Pradesh and Telangana divisions will be better managed to ensure timely servicing of debt.

Rating Sensitivity factors

Upward factors

- Ability to significantly scale up the loan book while maintaining return on managed assets at over 3% on a sustained basis
- Sustainable improvement in asset quality with 90+ days past due improving to below 5%

Downward factors

- · Weakening of asset quality and its impact on earn ings
- · Stress in capitalisation with significant increase in gearing to beyond 3 times

Unsupported rating - CRISIL B+

Disclosure of unsupported rating for credit ratings without 'CE' suffix, where the instruments are backed by specified support considerations, is in compliance with SEBI's Operational Circular dated January 06, 2023.

About the Company

Incorporated in 1956, APSFC is a term-lending institution for promotin g small and mid-sized industries in Andhra Pradesh under the provisions of the State Financial Corporation Act, 1951. It reported a profit after tax (PAT) of Rs 185 crore on total income of Rs 403 crore for fiscal 2023 as against PAT of Rs 143 crore on a total income of Rs 393 crore in the previous fiscal

Key Financial Indicators: (standalone)

As on/ for the year ended March 31,	Unit	2023	2022
Total assets	Rs crore	1,976	1,897
Total income	Rs crore	402	393
PAT	Rs crore	185	143
GNPA	%	16.1	11.7
Gearing	Times	0.03	0.2
Return on assets	%	9.5	7.3

Any other information: Not applicable

Note on complexity levels of the rated instrument:

CRISIL Ratings` complexity levels are assigned to various types of financial instruments and are included (where applicable) in the 'Annexure - Details of Instrument' in this Rating Rationale.

CRISIL Ratings will disclose complexity level for all securities - including those that are yet to be placed - based on available information. The complexity level for instruments may be updated, where required, in the rating rationale published subsequent to the issuance of the instrument when details on such features are available.

For more details on the CRISIL Ratings` complexity levels please visit www.crisilratings.com. Users may also call the Customer Service Helpdesk with queries on specific instruments.

Annexure - Details of Instrument(s)

ISIN	Name of instrument	Date of allotment	Coupon rate (%)	Maturity date	Issue size (Rs crore)	Complexity level	Rating assigned with outlook	
INE695F09441	APSFC NON-SLR BONDS SERIES -VII 2014	24-Mar- 14	9.75%	24- Mar-24	11.6	Complex	CRISIL B+/Stable	
INE695F09458	APSFC NON-SLR BONDS SERIES -VIII 2014	28-Mar- 14	9.85%	28- Mar-24	30.0	Complex	CRISIL B+/Stable	

Annexure - Details of rating withdrawn

ISIN	Name of instrument	Date of allotment	Coupon rate (%)	Maturity date	Issue size (Rs crore)	Complexity levels	Rating assigned with outlook
NE695F09441	APSFC NON-SLR BONDS SERIES -VII 2014	24-Mar-14	9.75%	24-Mar-24	11.6	Complex	Withdrawn
INE695F09458	APSFC NON-SLR BONDS SERIES -VIII 2014	28-Mar-14	9.85%	28-Mar-24	30.0	Complex	Withdrawn

Annexure - Rating History for last 3 Years

	Current		2023 (History)		2022		2021		2020		Start of 2020	
Instrument	Туре	Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Bond	LT	41.6	CRISIL B+/Stable			28-06-22	CRISIL B+/Stable	30-07-21	CRISIL B+/Stable	29-07-20	CRISIL B+/Stable	CRISIL B+/Watch Negative
										30-04-20	CRISIL B+/Watch Negative	
										31-01-20	CRISIL B+/Watch Negative	

All amounts are in Rs.Cr.

Criteria Details

Links to related criteria

Rating Criteria for Finance Companies

Media Relations	Analytical Contacts	Customer Service Helpdesk
Aveek Datta Media Relations CRISIL Limited M: +91 99204 93912 B: +91 22 3342 3000 AVEEK.DATTA@crisil.com Prakruti Jani Media Relations CRISIL Limited M: +91 98678 68976 B: +91 22 3342 3000 PRAKRUTI.JANI@crisil.com Rutuja Gaikwad Media Relations CRISIL Limited B: +91 22 3342 3000 Rutuja.Gaikwad@ext-crisil.com	Ajit Velonie Senior Director CRISIL Ratings Limited B:+91 22 3342 3000 ajit.velonie@crisil.com Rahul Malik Associate Director CRISIL Ratings Limited B:+91 22 3342 3000 rahul.malik@crisil.com MEERA JAYENDRABHAI THAKRAR Senior Rating Analyst CRISIL Ratings Limited B:+91 22 3342 3000 MEERA.THAKRAR@crisil.com	Timings: 10.00 am to 7.00 pm Toll free Number:1800 267 1301 For a copy of Rationales / Rating Reports: CRISILratingdesk@crisil.com For Analytical queries: ratingsinvestordesk@crisil.com

Note for Media:

This rating rationale is transmitted to you for the sole purpose of dissemination through your newspaper/magazine/agency. The rating rationale may be used by you in full or in part without changing the meaning or context thereof but with due credit to CRISIL Ratings. However, CRISIL Ratings alone has the sole right of distribution (whether directly or indirectly) of its rationales for consideration or otherwise through any media including websites and portals.

About CRISIL Ratings Limited (A subsidiary of CRISIL Limited, an S&P Global Company)

CRISIL Ratings pioneered the concept of credit rating in India in 1987. With a tradition of independence, analytical rigour and innovation, we set the standards in the credit rating business. We rate the entire range of debt instruments, such as bank loans, certificates of deposit, commercial paper, non-convertible/convertible/partially convertible bonds and debentures, perpetual bonds, bank hybrid capital instruments, asset-backed and mortgage-backed securities, partial guarantees and other structured debt instruments. We have rated over 33,000 large and mid-scale corporates and financial institutions. We have also instituted several innovations in India in the rating business, including ratings for municipal bonds, partially guaranteed instruments and infrastructure investment trusts (InvITs).

CRISIL Ratings Limited ('CRISIL Ratings') is a wholly-owned subsidiary of CRISIL Limited ('CRISIL'). CRISIL Ratings Limited is registered in India as a credit rating agency with the Securities and Exchange Board of India ("SEBI").

For more information, visit www.crisilratings.com

About CRISIL Limited

CRISIL is a leading, agile and innovative global analytics company driven by its mission of making markets function better.

It is India's foremost provider of ratings, data, research, analytics and solutions with a strong track record of growth, culture of innovation, and global footprint.

It has delivered independent opinions, actionable insights, and efficient solutions to over 100,000 customers through businesses that operate from India, the US, the UK, Argentina, Poland, China, Hong Kong and Singapore.

It is majority owned by S&P Global Inc, a leading provider of transparent and independent ratings, benchmarks, analytics and data to the capital and commodity markets worldwide.

For more information, visit www.crisil.com

Connect with us: TWITTER | LINKEDIN | YOUTUBE | FACEBOOK

CRISIL PRIVACY NOTICE

CRISIL respects your privacy. We may use your contact information, such as your name, address and email id to fulfil your request and service your account and to provide you with additional information from CRISIL. For further information on CRISIL's privacy policy please visit www.crisil.com.

DISCLAIMER

This disclaimer is part of and applies to each credit rating report and/or credit rating rationale ('report') that is provided by CRISIL Ratings Limited ('CRISIL Ratings'). To avoid doubt, the term 'report' includes the information, ratings and other content forming part of the report. The report is intended for the jurisdiction of India only. This report does not constitute an offer of services. Without limiting the generality of the foregoing, nothing in the report is to be construed as CRISIL Ratings providing or intending to provide any services in jurisdictions where CRISIL Ratings does not have the necessary licenses and/or registration to carry out its business activities referred to above. Access or use of this report does not create a client relationship between CRISIL Ratings and the user.

We are not aware that any user intends to rely on the report or of the manner in which a user intends to use the report. In preparing our report we have not taken into consideration the objectives or particular needs of any particular user. It is made abundantly clear that the report is not intended to and does not constitute an investment advice. The report is not an offer to sell or an offer to purchase or subscribe for any investment in any securities, instruments, facilities or solicitation of any kind to enter into any deal or transaction with the entity to which the report pertains. The report should not be the sole or primary basis for any investment decision within the meaning of any law or regulation (including the laws and regulations applicable in the US).

Ratings from CRISIL Ratings are statements of opinion as of the date they are expressed and not statements of fact or recommendations to purchase, hold or sell any securities/instruments or to make any investment decisions. Any opinions expressed here are in good faith, are subject to change without notice, and are only current as of the stated date of their issue. CRISIL Ratings assumes no obligation to update its opinions following publication in any form or format although CRISIL Ratings may disseminate its opinions and analysis. The rating contained in the report is not a substitute for the skill, judgment and experience of the user, its management, employees, advisors and/or clients when making investment or other business decisions. The recipients of the report should rely on their own judgment and take their own professional advice before acting on the report in any way. CRISIL Ratings or its associates may have other commercial transactions with the entity to which the report pertains.

Neither CRISIL Ratings nor its affiliates, third-party providers, as well as their directors, officers, shareholders, employees or agents (collectively, 'CRISIL Ratings Parties') guarantee the accuracy, completeness or adequacy of the report, and no CRISIL Ratings Party shall have any liability for any errors, omissions or interruptions therein, regardless of the cause, or for the results obtained from the use of any part of the report. EACH CRISIL RATINGS PARTY DISCLAIMS ANY AND ALL EXPRESS OR IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO ANY WARRANTIES OF MERCHANTABILITY, SUITABILITY OR FITNESS FOR A PARTICULAR PURPOSE OR USE. In no event shall any CRISIL Ratings Party be liable to any party for any direct, indirect, incidental, exemplary, compensatory, punitive, special or consequential damages, costs, expenses, legal fees or losses (including, without limitation, lost income or lost profits and opportunity costs) in connection with any use of any part of the report even if advised of the possibility of such damages.

CRISIL Ratings may receive compensation for its ratings and certain credit-related analyses, normally from issuers or underwriters of the instruments, facilities, securities or from obligors. Public ratings and analysis by CRISIL Ratings, as are required to be disclosed under the regulations of the Securities and Exchange Board of India (and other applicable regulations, if any), are made available on its website, www.crisilratings.com (free of charge). Reports with more detail additional information may be available for subscription at a fee - more details about ratings by CRISIL Ratings are available here: www.crisilratings.com.

CRISIL Ratings and its affiliates do not act as a fiduciary. While CRISIL Ratings has obtained information from sources it believes to be reliable, CRISIL Ratings does not perform an audit and undertakes no duty of due diligence or independent verification of any information it receives and/or relies on in its reports. CRISIL Ratings has established policies and procedures to maintain the confidentiality of certain non-public information received in connection with each analytical process. CRISIL Ratings has in place a ratings code of conduct and policies for managing conflict of interest. For details please refer to: https://www.crisil.com/en/home/our-businesses/ratings/regulatory-disclosures/highlighted-policies.html.

Rating criteria by CRISIL Ratings are generally available without charge to the public on the CRISIL Ratings public website, www.crisilratings.com. For latest rating information on any instrument of any company rated by CRISIL Ratings, you may contact the CRISIL Ratings desk at crisilratingdesk@crisil.com, or at (0091) 1800 267 1301.

This report should not be reproduced or redistributed to any other person or in any form without prior written consent from CRISIL Ratings.

All rights reserved @ CRISIL Ratings Limited. CRISIL Ratings is a wholly owned subsidiary of CRISIL Limited.

CRISIL Ratings uses the prefix 'PP-MLD' for the ratings of principal-protected market-linked debentures (PPMLD) with effect from November 1, 2011, to comply with the SEBI circular, "Guidelines for Issue and Listing of Structured Products/Market Linked Debentures". The revision in rating symbols for PPMLDs should not be construed as a change in the rating of the subject instrument. For details on CRISIL Ratings' use of 'PP-MLD' please refer to the notes to Rating scale for Debt Instruments and Structured Finance Instruments at the following link: https://www.crisil.com/en/home/our-businesses/ratings/credit-ratings-scale.html