

Marcellus Little Champs PMS Portfolio (LCP)

KEY PORTFOLIO ATTRIBUTES #	

About Marcellus Investment Managers Portfolio

At Marcellus, the purpose is to influence efficient capital allocation in the Indian economy. Marcellus does this by channeling household savings towards high-quality companies with long track records of efficient capital allocation, who in turn deliver superior returns to savers.

Key People





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Investment Objective

Marcellus Little Champs PMS

(https://www.pmsaifworld.com/portfolio/marcellus-little-champs/) aims to identity small-cap companies (Market cap <US\$500 Million or approx. 3500 Cr) with an excellent corporate governance and capital allocation track record and strong sustainable competitive advantages built around brands, business processes and strategic asset.

Investment Strategy

Marcellus Little Champs Portfolio or Marcellus LCP PMS follows a thorough analysis based on two objective steps as mentioned below:

- Marcellus LCP follows an objective analysis based on 12 accounting ratios covering income statement (revenue/ earnings manipulation), balance sheet (correct representation of assets/liabilities), cash pilferage and audit quality checks.
- Marcellus Little Champs Portfolio or Marcellus LCP PMS bets on the First rank stocks on each of the 12 ratios individually. These ranks then cumulated across parameters to give a final pecking order on accounting quality for stocks.

Marcellus Little Champs LCP PMS (https://www.pmsaifworld.com/whypms/) then picks companies from the filtered universe after interaction with industry players, competition, channel partners etc.

Investment Philosophy

The 3 attributes for selecting stocks in Little Champs remain the same as in Consistent Compounders

(https://www.pmsaifworld.com/portfolio/marcellus-consistent-compounders-pms/) strategy:

- 1) Clean accounting and good corporate governance;
- 2) Historical evidence of prudent capital allocation; and
- 3) High barriers to entry so that companies are able to sustainably generate return on capital higher than cost of capital.

At Marcellus, the Purpose is to make wealth creation simple and accessible by being trustworthy and transparent capital allocators.

The investment philosophy at Marcellus has evolved from the ideas of Kirby and Thiel, which they have refined further.

The investing approach has 3 pillars:

Clean Accounts: They have quantitative frameworks which use a combination of forensic accounting and capital allocation assessment define our investible universe.

Capital Allocation: They look for companies with superior track record of capital allocation – companies that generate free cash flows and reinvest them in the business to fuel further growth.

Competitive Advantage: The experienced investment team through indepth primary research, constructs a portfolio of companies with deep competitive moats.

These companies are then held on for long periods of time with little or no churn, which allows them to capture the benefits of long-term compounding and deliver superior returns.

Why Marcellus LCP?

Marcellus Little Champs Portfolio or Marcellus LCP PMS is a small-cap focused strategy.

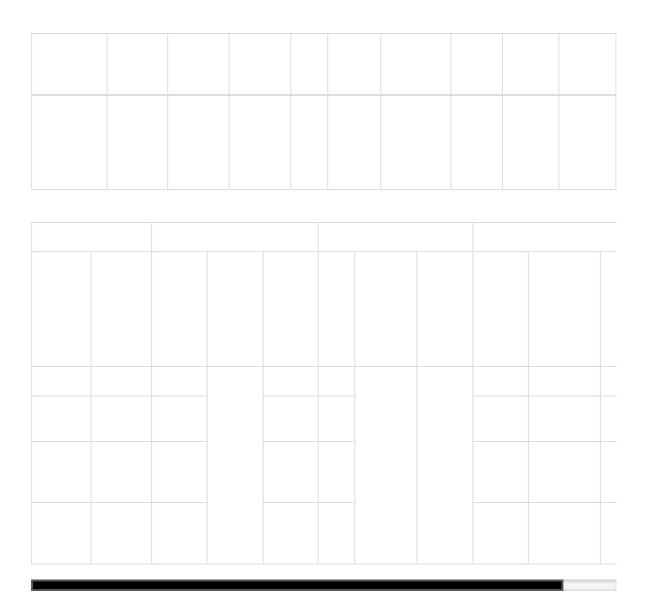
On an average over the last ten years, about ~50 stocks have entered/exited BSE 500 every year indicating a high degree of churn. A stock entering the BSE 500 tends to significantly outperform the Index in the years preceding the inclusion.

The aim is to identify such stocks and capture the strong performance as much as possible.

Awards & Achievements

- In 2021, Marcellus' Consistent Compounders Portfolio or Marcellus CCP was awarded Rank #2 as the Best Newcomer PMS across all categories, on a 2Y Absolute Returns Basis. These Awards were hosted by PMS AIF WORLD, in association with IIM-Ahmedabad.
- In 2021, Marcellus' Little Champs Portfolio or Marcellus LCP was awarded Rank #2 as the Best Newcomer PMS across all categories, on a 1Y Absolute Returns Basis. These Awards were hosted by PMS AIF WORLD, in association with IIM-Ahmedabad.

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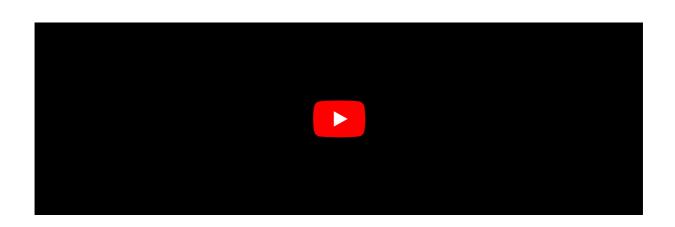
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Marcellus Global Compounders Portfolio – GIFT CITY Domiciled PMS

(https://www.pmsaifworld.com/portfolio/marcellus-global-compounders-portfolio-gift-city-domiciled-pms/)





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- $\rightarrow \mathsf{Marcellus} \ \mathsf{Little} \ \mathsf{Champs} \ \mathsf{PMS} \ \mathsf{Portfolio} \ \mathsf{(LCP)} \ (\mathsf{https://www.pmsaifworld.com/portfolio/marcellus-little-champs/)$
- $\qquad \qquad \underline{\rightarrow \text{Marcellus Rising Giants}} \ \underline{\text{PMS (https://www.pmsaifworld.com/portfolio/marcellus-rising-giants-pms/)}}$
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Summit and Awards

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investing service experience with an endeavor and promise for wealth creation and prosperity. Over 5+ years we have been managing 500+ UHNI & NRI families, across 1000 CR+ assets. We are very selective in ou approach, and analyze products across 5 Ps – People, Philosophy, Performance, Portfolio, and Price with an endeavor to ascertain the Quality, Risk, and Consistency (QRC) attributes before suggesting the same to investors.

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