



# SageOne Small And Micro Cap Portfolio

## KEY PORTFOLIO ATTRIBUTES #


## ABOUT SAGEONE INVESTMENT MANAGERS

SageOne Investment Managers is one of the respectable investment management firm in India. Sage stands for Sustainable, Accountable, Growth and Efficient businesses. Sage one portfolio management approach is to invest in high growth businesses owned by clean and competent management, companies that have build sustainable competitive advantage.

Sage one was incepted by Mr. Samit Vartak ([https://www.pmsaifworld.com/team\\_mf/samit-vartak/](https://www.pmsaifworld.com/team_mf/samit-vartak/)) with the sole objective

## KEY PEOPLE



([https://www.pmsaifworld.com/team\\_mf/samit-vartak/](https://www.pmsaifworld.com/team_mf/samit-vartak/))

Mr. Samit Vartak  
Founding Partner  
and CIO

0 0 0 0 0

#### Investment Objective

The objective of SageOne Investment Managers is to build and maintain a portfolio in high conviction growth ideas available at prices at or below fair value.

The objective of SageOne Small and Micro Cap Portfolio is to outperform the benchmark indices by at least 5% (annualized) over an economic cycle.

SageOne PMS targets this objective by looking at high growth businesses with a long-term competitive advantage that have a clean and competent management, sustainable competitive advantage.

#### Competitive Advantage

#### Proven Track Record

- Maximising risk-adjusted returns for Alpha generation
- Consistent track record of identifying multibaggers
- Timely exits

#### Experienced Investment Team

- 70+ cumulative years of relationships across industries and supply chains verifications
- Understanding of emerging economic trends, businesses and their competitiveness
- Strong network enabling robust ground checks

#### Robust Investment Process

- Bottom-up research
- Scientific screening process for filtering right stocks & sectors
- Quantitative & qualitative thorough research

#### Disciplined Risk Management

- Focus on downside volatility
- Holistic checks on macro and micro factors that affect operations of the businesses
- Detailed Analysis of Company Fundamentals

#### Investment Philosophy

SageOne Portfolio (<https://www.pmsaifworld.com/partner/sageone-investment-managers/>) approach looks for niche business leaders who are expected to grow earnings > 20% (CAGR) over the investment horizon of 3-5 years driven by industry growth and market share gain from competition and especially do significantly better than the competition during stressed environment.

The primary focus of SageOne Small & Micro Cap PMS is on superior businesses and would not buy a weak business. SageOne Small & Micro Cap PMS portfolio (<https://www.pmsaifworld.com/portfolio/sageone-small-micro-cap->

portfolio/) looks to invest in businesses that have a sustainable competitive advantage, i.e. ROCE and ROE of at least 20% that has been achieved without much leverage.

SageOne follows a “zero” tolerance policy, believes, “if we avoid the losers, the winners will take care of themselves.”

#### Investment Strategy

SageOne Small & Micro Cap (SSP) PMS is portfolio construction of 12 to 20 companies from 400th to 1200th company as per market cap.

SageOne Small Cap Portfolio (SSP) PMS follows a bottom-up approach and are not sector agnostic, which means they carefully select companies based on their individual merits rather than investing broadly across sectors. To manage risk, they have a cap on exposure per sector, aiming to avoid overconcentration.

Sage One Small Cap PMS or SSP is focused on capturing the upside potential while also aiming to protect against downside risks. They have a three-year view on investments but are not hesitant to make adjustments in their holdings if the performance does not align with their growth story, even if it's within a few months or quarters.

Interestingly, the fund management team at SageOne Investment Advisors prefers not to regularly engage with promoters as it could introduce bias in their decision-making process. Instead, they maintain communication with other stakeholders such as suppliers and clients to gain a broader perspective on the companies they invest in.

When it comes to performance, SSP closely tracks the index on the downside, aiming to limit losses. However, they aim to generate alpha on the upside by selecting portfolio companies based on strong earnings and valuation multiples, aiming to identify promising small-cap companies with growth potential while managing risk effectively.

#### Investment Parameters

Sage One believes in an in-depth, fundamental bottom-up research into companies and emerging trends; to identify and invest in companies with long-term structural growth, high profitability & quality management.

#### Green Flags

- 20% + compounded earnings growth
- Market share gains
- ROCE & ROE > 20%
- High Cash Flow from Operations
- Sustainable margins
- Low leverage
- Better ROCE on incremental capital expenditure
- Favorable ESG incorporation

#### Red Flags

- Loose accounting policies
- Poor capital allocation
- Questionable founder history
- Related-party transactions
- Complex corporate structure (multiple subsidiaries, cross holdings)
- Corporate governance issues

#### Risk Management Framework

#### Prudent Stock Selection

- Financial & Business Analysis
- Internal Forensic Model

#### Sectoral & Stock Limits

- Maximum 25% exposure to one sector
- Maximum 20% exposure to one business group

#### Timely Rebalancing

- Strengthen winners, cut out losers
- Active calls on portfolio liquidity levels

#### Active Monitoring

- Channel checks across portfolio companies & competition
- Active entry & exit, based on valuations & business dynamics

#### Awards & Achievements

- In 2023, Sage One Small Cap Portfolio (SSP) was awarded Rank #1 as the Best PMS in the Mid & Small Cap Category , on a 3Y Risk-Adjusted Returns. These Awards were hosted by PMS AIF WORLD, in association with IIM-Ahmedabad.




VIEW DETAILED QUALITY, RISK,  
CONSISTENCY ANALYSIS

REGISTER NOW (<https://app.pmsaifworld.com/register>) →

--	--









SageOne Capital Core  
Portfolio PMS  
(<https://www.pmsaifworld.com/p/investment-managers-core-portfolio/>)

SageOne Flagship Growth 2  
Fund Category III AIF –  
Scheme II  
(<https://www.pmsaifworld.com/p/flagship-growth-2-fund-category-iii-aif-scheme-ii/>)

SageOne Diversified  
Portfolio  
(<https://www.pmsaifworld.co/diversified-portfolio/>)



>

(<https://www.pmsaifworld.com/blog/how-to-make-10x-returns-in-10years-samit-vartak-sageone-investment-managers-pms/>)

# Subscribe To Our Newsletter

By PMS AIF WORLD • Over 30,000 Subscribers

Stay informed with our latest updates. Subscribe to our newsletter for exclusive content, news, and valuable insights.

Email

SUBSCRIBE

## Portfolio Management Services

- Abakkus All Cap Approach PMS (<https://www.pmsaifworld.com/portfolio/abakkus-all-cap-growth-portfolio/>)
- Aequitas India Opportunities (<https://www.pmsaifworld.com/portfolio/aequitas-india-opportunities-pms/>)
- Ambit Coffee Can Portfolio (<https://www.pmsaifworld.com/portfolio/ambit-coffee-can/>)
- ASK Indian Entrepreneur Portfolio – IEP PMS (<https://www.pmsaifworld.com/portfolio/ask-investment-managers-indian-entrepreneur-portfolio-iep/>)
- AXIS Brand Equity PMS (<https://www.pmsaifworld.com/portfolio/axis-brand-equity/>)
- Basant Maheshwari PMS (<https://www.pmsaifworld.com/portfolio/basant-maheshwari-pms/>)
- Buoyant Capital Opportunities Multi-Cap Fund (<https://www.pmsaifworld.com/portfolio/buoyant-capital-opportunities-multi-cap-fund/>)
- Carnelian “The Shift” Strategy (<https://www.pmsaifworld.com/portfolio/carnelian-the-shift-strategy/>)
- Green Lantern Capital Growth PMS (<https://www.pmsaifworld.com/portfolio/green-lantern-capital-growth-pms/>)
- Helios India Rising PMS (<https://www.pmsaifworld.com/portfolio/helios-india-rising-pms/>)
- ICICI Prudential PMS Contra Strategy (<https://www.pmsaifworld.com/portfolio/icici-prudential-contra-strategy-pms/>)
- ICICI Prudential PMS PIPE Strategy (<https://www.pmsaifworld.com/portfolio/icici-prudential-pms-pipe-strategy-pms/>)
- ICICI Prudential PMS Value Strategy (<https://www.pmsaifworld.com/portfolio/icici-prudential-value-strategy-pms/>)
- Invasset Growth Fund PMS (<https://www.pmsaifworld.com/portfolio/invasset-llp-growth-fund-pms/>)
- Marcellus Consistent Compounders Portfolio (Marcellus CCP PMS) (<https://www.pmsaifworld.com/portfolio/marcellus-consistent-compounders-pms/>)
- Marcellus Little Champs PMS Portfolio (LCP) (<https://www.pmsaifworld.com/portfolio/marcellus-little-champs/>)
- Marcellus Rising Giants PMS (<https://www.pmsaifworld.com/portfolio/marcellus-rising-giants-pms/>)
- MOTILAL OSWAL Next Trillion Dollar Opportunity (NTDOP) (<https://www.pmsaifworld.com/portfolio/motilal-oswal-ntdop/>)
- Motilal Oswal Value Strategy PMS (<https://www.pmsaifworld.com/portfolio/motilal-oswal-value-pms/>)
- Sameeksha Capital Equity PMS (<https://www.pmsaifworld.com/portfolio/sameeksha-capital-equity-pms/>)

- Stallion Asset Core Fund Portfolio (<https://www.pmsaifworld.com/portfolio/stallion-asset-pms/>)
- UNIFI Capital Blended Rangoli PMS Portfolio (<https://www.pmsaifworld.com/portfolio/unifi-capital-pvt-ltd-blended-rangoli-pms/>)
- ValueQuest Growth Scheme PMS (<https://www.pmsaifworld.com/portfolio/valuequest-investment-advisors-growth-scheme-pms/>)

[View All PMS Products \(https://www.pmsaifworld.com/investments/\)](https://www.pmsaifworld.com/investments/)

## Alternative Investment Funds

- Abakkus Diversified Alpha Fund – Category III AIF (<https://www.pmsaifworld.com/portfolio/abakkus-diversified-alpha-fund-category-iii-aif/>)
- Abakkus Emerging Opportunities Fund- I Category III AIF (<https://www.pmsaifworld.com/portfolio/abakkus-emerging-opportunities-fund-i-category-iii-aif/>)
- Alta Cura AI Absolute Return Fund – Category III AIF (<https://www.pmsaifworld.com/portfolio/alta-cura-ai-absolute-return-fund-category-iii-aif/>)
- Ampersand Growth Opportunities Fund Scheme (AGOFS-1) – CAT III AIF (<https://www.pmsaifworld.com/portfolio/ampersand-growth-opportunities-fund-scheme-agofs-1/>)
- Chanakya Opportunities Fund – I, Cat II AIF (<https://www.pmsaifworld.com/portfolio/chanakya-opportunities-fund-i-cat-ii-aif/>)
- ICICI Prudential Enhanced Dynamic Equity Fund – CATEGORY III AIF (<https://www.pmsaifworld.com/portfolio/icici-prudential-enhanced-dynamic-equity-fund-category-iii-aif/>)
- ICICI Prudential Equity Opportunities Fund- Category III AIF (<https://www.pmsaifworld.com/portfolio/icici-prudential-equity-opportunities-fund-category-iii-aif/>)
- ICICI PRUDENTIAL Long Short Fund – Series I – Category III AIF (<https://www.pmsaifworld.com/portfolio/icici-prudential-long-short-fund-series-i-category-iii-aif/>)
- ITI Long Short Equity Fund (<https://www.pmsaifworld.com/portfolio/iti-long-short-equity-fund/>)
- Pantomath AIF sponsored Bharat Value Fund – Cat II AIF (<https://www.pmsaifworld.com/portfolio/pantomath-aif-sponsored-bharat-value-fund-cat-ii-aif/>)
- Prudent Equity ACE Fund- Long Only Category III AIF (<https://www.pmsaifworld.com/portfolio/prudent-equity-ace-fund-long-only-category-iii-aif/>)
- Sameeksha Capital Investment Fund – Category III AIF (<https://www.pmsaifworld.com/portfolio/sameeksha-capital-investment-fund-category-iii-aif/>)
- Sameeksha India Fund (IFSC AIF) – GIFT CITY Domiciled Cat III Long Only AIF (<https://www.pmsaifworld.com/portfolio/sameeksha-india-fund-ifsc-aif-gift-city-domiciled-cat-iii-long-only-aif/>)
- TATA Absolute Return Fund- Category III AIF (<https://www.pmsaifworld.com/portfolio/tata-absolute-return-fund-category-iii-aif/>)
- TATA Equity Plus Absolute Return Fund – Category III AIF (<https://www.pmsaifworld.com/portfolio/tata-equity-plus-absolute-return-fund-category-iii-aif/>)
- True Beacon Global – Category III AIF (<https://www.pmsaifworld.com/portfolio/true-beacon-global-category-iii-aif/>)
- True Beacon One – Category III AIF (<https://www.pmsaifworld.com/portfolio/true-beacon-one-category-iii-aif/>)
- Unifi Rangoli India Fund – GIFT City domiciled Category III AIF (<https://www.pmsaifworld.com/portfolio/unifi-rangoli-india-fund-gift-city-domiciled-category-iii-aif/>)
- Xponentia Opportunities Fund – Cat II AIF (<https://www.pmsaifworld.com/portfolio/xponentia-opportunities-fund-cat-ii-aif/>)

[View All AIF Products \(https://www.pmsaifworld.com/investments/\)](https://www.pmsaifworld.com/investments/)

## Introduction

[Home \(https://www.pmsaifworld.com/\)](https://www.pmsaifworld.com/)

[Investment Philosophy \(https://www.pmsaifworld.com/investment-philosophy/\)](https://www.pmsaifworld.com/investment-philosophy/)

About Us (<https://www.pmsaifworld.com/about-us/>)  
Alternative Investment Funds (AIFs) (<https://www.pmsaifworld.com/what-are-alternative-investment-funds-aif/>)  
Portfolio Management Services (PMS) (<https://www.pmsaifworld.com/what-are-portfolio-management-services-in-india/>)  
NRI – Invest In India (<https://www.pmsaifworld.com/pms-for-nri/>)  
In the News (<https://www.pmsaifworld.com/in-the-news/>)  
Client Testimonial (<https://www.pmsaifworld.com/pms-aif-reviews/>)

## Content & Analysis

Articles (<https://www.pmsaifworld.com/blogs>)  
Videos | Webinars | Expert Talks (<https://www.pmsaifworld.com/crystal-gazing-next-decade-of-wealth-creation-for-investors-year-2020-2030/>)  
PMS Performance Newsletter (<https://www.pmsaifworld.com/pms-performance-newsletter/>)  
AIF Performance Newsletter (<https://www.pmsaifworld.com/aif-performance-newsletter/>)  
INVESTONOMICS – Quarterly Newsletter (<https://www.pmsaifworld.com/newsletter/>)  
QRC Reports (<https://www.pmsaifworld.com/category/qrc-reports/>)  
PMS AIF SPECIAL REPORTS (<https://www.pmsaifworld.com/category/pms-aif-special-reports/>)

## For Investors

PMS Selector (<https://www.pmsaifworld.com/what-pms-is-best-for-you-pms-selector-tool/>)  
PMS Return (<https://www.pmsaifworld.com/latestpmsreturns/>)  
AIF Returns (<https://www.pmsaifworld.com/aif-return-comparison/>)  
Our Difference (<https://www.pmsaifworld.com/our-difference/>)  
Investsense Webinar (<https://www.pmsaifworld.com/crystal-gazing-next-decade-of-wealth-creation-for-investors-year-2020-2030/>)  
Top Portfolio Management Services (PMSs) in India (<https://www.pmsaifworld.com/blog/top-portfolio-management-services-pms-in-india/>)  
Gift City Investments For NRIs (<https://www.pmsaifworld.com/gift-city-investments-for-nri-in-india/>)

## Summit and Awards

Alternative Investment Summit and Awards 2024 (<https://www.pmsaifworld.com/pms-aif-summit-and-awards-2024/>)  
Methodology & Winners 2024 (<https://www.pmsaifworld.com/indias-smart-money-manager-awards-2024-methodology-categories-winners/>)  
Alternative Investment Summit and Awards 2023 (<https://www.pmsaifworld.com/pms-aif-summit-and-awards-2023/>)  
Methodology & Winners 2023 (<https://www.pmsaifworld.com/indias-smart-money-manager-awards-2023-methodology-categories-winners/>)  
Alternative Investment Summit and Awards 2022 (<https://www.pmsaifworld.com/pms-aif-summit-and-awards-2022/>)  
Methodology & Winners 2022 (<https://www.pmsaifworld.com/indias-best-pms-aif-as-per-performance-methodology-categories-winners-2022/>)

## ABOUT OUR COMPANY

### High-Performance Investing

PMS AIF WORLD is a New Age Investment Services Company, providing analytics-backed good quality investing service experience with an endeavor and promise for wealth creation and prosperity. Over 5+ years, we have been managing 500+ UHNI & NRI families, across 1000 CR+ assets. We are very selective in our approach, and analyze products across 5 Ps – People, Philosophy, Performance, Portfolio, and Price with an endeavor to ascertain the Quality, Risk, and Consistency (QRC) attributes before suggesting the same to investors.

We offer responsible, long term investment service. Invest with us in the best quality products and make informed investment decisions.

### PMS AIF WORLD – DELHI

Part of 69, 2nd Floor, Karuna Kunj Sector-03, Dwarka, Delhi -110078

### PMS AIF WORLD – KOLKATA

4A Ray Street, Kamdhenu Complex, Kolkata - 700020

 (<https://www.facebook.com/pmsaifworld/>)   
([https://twitter.com/pms\\_aif\\_world](https://twitter.com/pms_aif_world))   
(<https://www.linkedin.com/company/pmsaifworld/>)   
(<https://www.youtube.com/pmsaifworld>)

PMS AIF WORLD – MUMBAI

504, Zion Building, 5th Floor, Sector 10 Kharghar, Navi Mumbai, Maharashtra 410210

PMS AIF WORLD – BENGALURU

Adarsh Palm Retreat, Phase 3 Apartments, Tower 7, Flat P103, Bellandur, Bangalore 560103

**RISK DISCLAIMER:** Investments are subject to market-related risks. The content on the website is meant for general information purposes and not to be construed as any recommendation or advice. The investor must make their own analysis and decision depending upon risk appetite. Only those investors who have an aptitude and attitude to risk should consider the space of Alternates (PMS & AIFs). Past Performance may or may not be sustained in the future and should not be used as a basis for comparison with other investments. Please read the disclosure documents carefully before investing. PMS & AIF products are market-linked and do not offer any guaranteed/assured returns. These are riskier investments, with a risk to principal amount as well. Thus, investors must make informed decisions. It is necessary to deep dive not only into the performance, but also into people, philosophy, portfolio, and price, before investing. We, at PMS AIF WORLD do such a detailed 5 P analysis. Please click here to read the entire disclaimer document. (<https://www.pmsaifworld.com/disclaimer/>)

© 2024 PMS AIF WORLD. All Rights Reserved

(<https://heweprocapital.com/>) About Us (<https://www.pmsaifworld.com/about-us/>)

Terms and Conditions (<https://www.pmsaifworld.com/terms-and-conditions/>)

Privacy Policy (<https://www.pmsaifworld.com/privacy-policy/>)

Disclaimer & Disclosures (<https://www.pmsaifworld.com/disclaimer/>)



(tel: +919899840890)