# 25<sup>th</sup> Annual report and Accounts for 2017-18



### **ICICI Prudential Asset Management Company Limited**

ICICI Prudential Asset Management Company Limited Corporate Identity Number: U99999DL1993PLC054135

Corporate Office: ONE BKC, A-Wing, 13<sup>th</sup> Floor, Bandra-Kurla Complex, Mumbai - 400051. Tel: 022 2652 5000 Fax: 022 2652 8100, website: www.icicipruamc.com, email id:

enquiry@icicipruamc.com

Registered Office: 12th Floor, Narain Manzil, 23, Barakhamba Road, New Delhi – 110 001

#### **BOARD OF DIRECTORS**

Chanda Kochhar (bearing DIN: 00043617), Chairperson and Nominee Director

N.S. Kannan (bearing DIN: 00066009), *Nominee Director*Guy Strapp (bearing DIN: 07245108), *Nominee Director*Suresh Kumar (bearing DIN: 00494479), *Independent Director*C.R. Muralidharan (bearing DIN: 02443277), *Independent Director*Lakshmi Venkatachalam (bearing DIN: 00758451), *Independent Director*Ved Prakash Chaturvedi (bearing DIN: 00030839), *Independent Director* 

Dilip Karnik (bearing DIN: 06419513), Independent Director

Nimesh Shah (bearing DIN: 01709631), Managing Director and CEO

Sankaran Naren (bearing DIN: 07498176), Executive Director

#### **Company Secretary**

Rakesh Shetty

#### **AUDIT AND RISK COMMITTEE**

Ved Prakash Chaturvedi, *Chairman* Suresh Kumar, *Member* Lakshmi Venkatachalam, *Member* Dilip Karnik, *Member* 

#### **CORPORATE SOCIAL RESPONSIBILITY COMMITTEE**

N.S. Kannan, *Chairman* Lakshmi Venkatachalam, *Member* Nimesh Shah, *Member* 

#### **INVESTMENT COMMITTEE**

C.R. Muralidharan, *Chairman* N.S. Kannan, *Member* Nimesh Shah, *Member* 

#### NOMINATION AND REMUNERATION COMMITTEE

Suresh Kumar, *Chairman*Ved Prakash Chaturvedi, *Member*Chanda Kochhar, *Member*Guy Strapp, *Member* 

#### **COMMITTEE OF DIRECTORS**

N.S. Kannan, *Chairman* Nimesh Shah, *Member* 

#### **REGISTERED OFFICE**

12th Floor, Narain Manzil, 23, Barakhamba Road, New Delhi – 110 001.

CIN: U99999DL1993PLC054135

#### **CORPORATE OFFICE**

One BKC 13<sup>th</sup> Floor, Bandra Kurla Complex, Mumbai – 400051.

Tel: +91 22 2652 5000, Fax: +91 22 26528100,

website: www.icicipruamc.com

#### **REGISTRAR AND TRANSFER AGENT**

3i Infotech Limited International Infotech Park, Tower 5, 3rd Floor, Vashi Railway Station Complex, Vashi, Navi Mumbai 400 703.

#### **STATUTORY AUDITORS**

Price Waterhouse Chartered Accountants LLP (Registration no. 012754N/N-500016)

#### **SECRETARIAL AUDITORS**

BNP & Associates (Firm Registration. No. P2014MH037400)



#### **DIRECTORS' REPORT**

#### **TO THE MEMBERS**

Your Directors have pleasure in presenting the Twenty Fifth Annual Report of ICICI Prudential Asset Management Company Limited ("the AMC" or "the Company" or "Your Company") together with the audited financial statements of accounts for the year ended March 31, 2018 (fiscal 2018).

#### **FINANCIAL RESULTS**

A summary of the Company's financial results for fiscal 2018 are as follows:

(₹ in million)

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	Fiscal 2017	Fiscal 2018
Gross Income	13,497.3	18,965.9
Profit before tax	7,346.9	9,491.1
Provision for taxation	2,542.2	3,235.6
Profit after tax	4,804.7	6,255.5
Profit brought forward from previous year	5,027.4	5,896.6
Profit available for appropriation	9,832.1	12,242.1
Appropriations		
Transfer to General Reserve	-	-
Interim Dividend	3,195.0	4,448.3
Dividend Distribution Tax	650.5	905.6
Leaving balance to be carried forward to the	5,986.6	6,888.2
new year		

#### **DIVIDEND**

The Directors of the Company have pleasure in informing that the Company had declared interim dividends during the year in the following manner:

Record date for dividend	Rate of dividend	Total dividend amount (₹ in million)
June 27, 2017	₹ 45 per share (450% of the face value)	794.3
September 26, 2017	₹ 50 per share (500% of the face value)	882.6
December 23, 2017	₹ 72 per share (720% of the face value)	1,270.8
March 26, 2018	₹ 85 per share (850% of the face value)	1,500.4

Corporate Identity Number: U99999DL1993PLC054135

Corporate Office: One BKC 13<sup>th</sup> Floor, Bandra Kurla Complex, Mumbai – 400051.

Tel: +91 22 2652 5000 Fax: +91 22 2652 8100, website: www.icicipruamc.com, email id:enquiry@icicipruamc.com Central Service Office: 2nd Floor, Block B-2, Nirlon Knowledge Park, Western Express Highway, Goregaon (East),

Mumbai - 400 063, Tel No.: 022 26852000, Fax No.: 022-2686 8313

Registered Office: 12th Floor, Narain Manzil, 23, Barakhamba Road, New Delhi - 110 001

#### **OPERATIONS DURING THE YEAR**

a. Average Assets Under Management (AUM): The average AUM of the Fund for FY2018 was ₹ 3,057 billion.

#### b. Awards received by ICICI Prudential Mutual Fund (the Fund):

In fiscal 2018, the AMC won the Best Equity Fund House award in the Outlook Money Awards 2017. Also, the AMC was recognized as the Best Fund House (India) and Mr. Nimesh Shah was awarded the Best Asset Management CEO (India), by Global Banking & Finance Review Awards.

The other awards received by the AMC include The Asset Benchmark Research Awards under following categories:

- Top Investment House; and
- Mr. Rahul Goswami, CIO Fixed Income, was selected as the 'Most Astute Investor' in Asian local currency bonds.
- **c. Sales, Operations and Consumer Service:** Your Company has established a wide network of 187 well-equipped offices for selling its products and rendering timely and efficient services to its customers located at various locations across the country.
- **d. Personnel:** Your Company continues to place emphasis on attracting and recruiting quality manpower and takes a lot of effort in training and retaining them. The total strength of the Company at March 31, 2018 stood at 1,913 as against 1,476 at March 31, 2017.

#### **UPDATE ON NEW PRODUCTS**

During fiscal 2018, ICICI Prudential Mutual Fund launched 38 fixed maturity plans, 3 capital protection oriented schemes, 1 multiple yield funds, 10 close ended equity Schemes (including 1 Close ended ELSS Fund) and 3 open ended equity Schemes.

#### **BHARAT 22 ETF**

During FY2018, the Company was appointed by the Department of Investment and Public Asset Management (DIPAM), Ministry of Finance for creation and launch of a new Exchange Traded Fund (ETF) - Bharat 22 ETF. The Company launched BHARAT 22 ETF in November 2017 with an issue size of ₹ 145 billion. BHARAT 22 ETF is an open ended Index Exchange Traded Fund, which invests in constituents forming part of the underlying Index i.e. S&P BSE Bharat 22 Index, in the same proportion.

#### **SCHEME CATEGORISATION**

During FY2018, SEBI had issued circulars on Rationalization and Categorization of Mutual Fund Schemes in order to standardize the scheme categories and characteristics under each category. The AMC will be carrying out changes in the Schemes of the Fund in order to comply with the requirements of the SEBI circulars.

#### PORTFOLIO MANAGEMENT AND OTHER SERVICES

As you are aware, the Company is offering Portfolio Management and Advisory Services across equity, fixed income and real estate assets. At March 31, 2018, the AMC was rendering Portfolio Management services to 5,253 clients. The Company provides investment management services to the scheme under ICICI Prudential Venture Capital Fund under its Portfolio Management Services License. The Company also provides investment management services to the Alternative Investment Funds registered under Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012 and is currently acting as an investment manager to the Schemes launched by AMC under Alternative Investment Funds.

#### PARTICULARS OF CONTRACT OR ARRANGEMENTS WITH RELATED PARTIES

The Company undertakes various transactions with related parties in the ordinary course of business. The Company has a Board approved policy dealing with the related party transactions. All the related party transactions that were entered into during the year ended March 31, 2018, were in the ordinary course of business and at arm's length.

In terms with the Board approved framework, there were no material related party transactions for year ended March 31, 2018. The details of related party transactions forms part of the notes to financial statements provided in this Annual Report.

#### **DEPOSITS**

During fiscal 2018, the Company has not accepted any Deposits as covered under Chapter V of the Act.

#### PARTICULARS OF LOAN, GUARANTEES OR INVESTMENTS

Details of Loans, Guarantees and Investments covered under the provisions of Section 186 of the Act, during fiscal 2018 are given in the notes to the financial statements.

#### **DIRECTORS AND KEY MANAGERIAL PERSONNEL**

The Company has its Board of Directors constituted in accordance with the provisions of the Companies Act, 2013 read with the SEBI (Mutual Fund) Regulations, 1996. The Board of Directors of the Company as at March 31, 2018 stood as under:

1	Ms. Chanda Kochhar	Chairperson and Nominee Director
2	Mr. N. S. Kannan	Nominee Director
3	Mr. Guy Strapp	Nominee Director
4	Mr. Suresh Kumar	Independent Director
5	Mr. C. R. Muralidharan	Independent Director
6	Ms. Lakshmi Venkatachalam	Independent Director
7	Mr. Ved Prakash Chaturvedi	Independent Director
8	Mr. Dilip Karnik	Independent Director
9	Mr. Nimesh Shah	Managing Director
10	Mr. Sankaran Naren	Executive Director

During fiscal 2018 there was no change in the composition of Board of Directors.

The Company has obtained the declarations from all the Independent Directors as per Section 149 (6) of the Act.

None of the Directors of the Company are disqualified from being appointed as the Directors as specified in Section 164 of the Act.

#### RETIREMENT BY ROTATION

In terms of Section 152 of the Companies Act, 2013, Ms. Chanda Kochhar would retire by rotation at the forthcoming AGM and is eligible for re-appointment. Ms. Chanda Kochhar has offered herself for re-appointment.

#### **KEY MANAGERIAL PERSONNEL**

In accordance with the provisions of Sections 2(51) and 203 of the Act, the following employees are the Key Managerial Personnel of the Company:

- 1. Mr. Nimesh Shah, Managing Director
- 2. Mr. Sankaran Naren, Executive Director
- 3. Mr. B. Ramakrishna, Chief Financial Officer
- 4. Mr. Rakesh Shetty, Company Secretary.

#### NUMBER OF MEETINGS ATTENDED BY THE BOARD OF DIRECTORS

During fiscal 2018, five meetings of the Board of Directors were held. The attendance record of all Directors is as under: -

Name of Director	Number of meetings attended
Ms. Chanda Kochhar	5
Mr. N. S. Kannan	5
Mr. Guy Strapp	3
Mr. C. R. Muralidharan	5
Mr. Suresh Kumar	4
Ms. Lakshmi Venkatachalam	4
Mr. Ved Prakash Chathurvedi	5
Mr. Dilip Karnik	5
Mr. Nimesh Shah	5
Mr. Sankaran Naren	5

#### **AUDIT AND RISK COMMITTEE**

In accordance with Section 177 of the Act, the Board has constituted the Audit and Risk Committee ("the ARC").

During fiscal 2018, four meetings of the ARC were held. The details of the composition of the ARC as on March 31, 2018 and attendance of the members at its meetings is as under:

Name of the Member	Designation	Number of Committee Meetings attended
Mr. Ved Prakash Chaturvedi	Chairman	4
Mr. Suresh Kumar	Member	3
Ms. Lakshmi Venkatachalam	Member	4
Mr. Dilip Karnik (appointed w.e.f September 08, 2017)	Member	2

The ARC was reconstituted in September 2017 and Mr. Dilip Karnik was appointed as a member of the ARC.

#### NOMINATION AND REMUNERATION COMMITTEE

In accordance with Section 178 of the Act, the Board has constituted the Nomination and Remuneration Committee ("the NRC").

During fiscal 2018, two meetings of the NRC were held. The details of the composition of the NRC as on March 31, 2018 and attendance of the members at its meetings is as under:

Name of the Member	Designation	Number of Committee Meetings attended
Mr. Suresh Kumar	Chairman	2
Ms. Chanda Kochhar	Member	2
Mr. Guy Strapp	Member	2
Mr. Ved Prakash Chaturvedi	Member	2

#### **INVESTMENT COMMITTEE**

During fiscal 2018, four meetings of the Investment Committee were held. The composition of the Investment Committee as on March 31, 2018 and attendance of the members at its meetings is as under:

Name	of	the	Designation	Number of Committee
Member				Meetings attended
Mr. C. R. M	uralidha	aran	Chairman	4
Mr. N. S. K	annan		Member	3
Mr. Nimesh	n Shah		Member	4

#### **COMMITTEE OF DIRECTORS**

During fiscal 2018, four meetings of the Committee of Directors were held. The composition of the Committee of Directors as on March 31, 2018 and attendance of the members at its meetings is as under:

Name of the Member	Designation	Number of Committee Meetings attended
Mr. N. S. Kannan	Member	4
Mr. Nimesh Shah	Member	4

#### CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

In accordance with the provisions of Section 135 of Act, the Board has constituted the Corporate Social Responsibility Committee ("the CSR Committee").

During fiscal 2018, four meetings of the CSR Committee were held. The composition of the CSR Committee as on March 31, 2018 and attendance of the members at its meetings are as under:

Name of the Member	Designation	Number of Committee Meetings attended
Mr. N. S. Kannan	Chairman	2
Mr. Nimesh Shah	Member	4
Ms. Lakshmi Venkatachalam	Member	4

#### **CSR ACTIVITIES**

In accordance with the provisions of Section 135 of the Act and the Rules made thereunder and relevant circulars issued from time to time by the Ministry of Corporate Affairs (MCA), the Company has adopted a Corporate Social Responsibility Policy ("CSR Policy") which is also available on the Website of the Company.

The Company in line with the approved CSR policy undertakes the CSR Activities either directly or through ICICI Foundation or through any other entity. The annual report on CSR activities is enclosed herewith as Annexure A.

#### MEETING OF INDEPENDENT DIRECTORS

In accordance with schedule IV of the Act, all the independent directors of the Company met once during fiscal 2017 to review the performance of Non-independent directors and Board as a whole, performance review of the Chairperson of the Company and evaluation of the flow of Information.

## POLICY ON DIRECTOR'S APPOINTMENT AND REMUNERATION FOR THE DIRECTORS, KEY MANAGERIAL PERSONNEL AND OTHER EMPLOYEES

The Company has in accordance with the provisions of Section 178 of the Act devised a framework for identifying persons who are qualified to become directors, including the criteria such as qualifications, positive attributes and independence of a director. The Company has also framed a Compensation Policy which specifies that the Company's approach to compensation is intended to drive meritocracy within the framework of prudent risk management. The Whole-time Directors of the Company are granted stock options of the holding company i.e. ICICI Bank Limited (Bank) which is issued pursuant to the Employee Stock Option Scheme of the Bank.

The Shareholders of the Company at the Extra-ordinary general meeting held on August 23, 2016 approved the payment of profit related commission to the Non-executive Directors of the Company other than Nominee Directors appointed by ICICI Bank Limited and Prudential Corporation Holdings Limited from FY2016 onwards, whereby such commission in aggregate shall not exceed one percent per annum of the Net profits calculated in accordance with Section 198 of the Act, subject to maximum limit of Rupees Seven Hundred and Fifty Thousand. The said commission shall be paid to each Non-Executive Director in addition to the sitting fees and reimbursement of expenses for attending the Board and/or Committee meetings.

#### **VIGIL MECHANISM/ WHISTLE BLOWER POLICY**

The Company has a Whistle Blower Policy which provides a mechanism to ensure that concerns are properly raised, appropriately investigated and addressed. The Whistle Blower Policy encourages employees to report matters without the risk of subsequent victimisation, discrimination or disadvantage. The Company recognises this mechanism as an important enabling factor in administering good governance practices. The whistle blower policy of the Company is available on the website of the Company.

## DISCLOSURE UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013

The Company has in place an Anti-Sexual Harassment Policy in line with the requirements of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition and Redressal) Act, 2013. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under this policy. During the year, the Company has not received any sexual harassment complaints.

#### **RISK MANAGEMENT**

The Company has an independent Risk Management and Control framework. The Company on an ongoing basis performs risk identification, measurement and control evaluation with an objective to administer risk and control effectiveness.

## MATERIAL CHANGES AND COMMITMENTS, IF ANY, AFFECTING THE FINANCIAL POSITION OF THE COMPANY OCCURRING AFTER BALANCE SHEET DATE:

There have been no material changes and commitments affecting the financial position of the Company.

## SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS OF THE COMPANY

There were no significant/material orders passed by the regulators or courts or tribunals impacting the going concern status of the Company and its operations in future.

#### FOREIGN EXCHANGE EARNINGS AND EXPENDITURE ETC.

In fiscal 2018, your Company has earned ₹ 510.7 million (fiscal 2017 - ₹ 319.8 million) as foreign exchange income and has incurred ₹ 97.0 million (fiscal 2017 - ₹ 64.9) towards foreign exchange expenditure.

#### **CONSERVATION OF ENERGY AND TECHNOLOGY ABSORPTION**

In view of the nature of business activity of the Company, the provisions of Section 134(3)(m) of the Act read with Rule 8 of the Companies (Accounts) Rules, 2014 relating to Conservation of Energy and Technology Absorption do not apply to the Company. The Company has, however, used information technology extensively in its operations.

#### ADEQUACY OF INTERNAL FINANCIAL CONTROLS

The internal financial controls of the Company have been devised to promote reliable financial reporting, safeguarding of assets and prevention and detection of frauds and errors, and commensurate with the business and the operations of the Company. The Audit and Risk Committee of the Board of Directors in co-ordination with Statutory Auditors, reviews the adequacy of Internal Control Systems within the Company.

#### **AUDITORS**

#### i. Statutory Auditors

The Members at the 24<sup>th</sup> AGM had approved the appointment of M/s. Price Waterhouse Chartered Accountants LLP as Statutory Auditors of your Company for a period of five years. The said appointment is subject to ratification by the members at the ensuing 25<sup>th</sup> AGM of the Company.

#### ii. Secretarial Auditor

Pursuant to provisions of Section 204 of the Act read with the Companies (Appointment and Remuneration of Managerial personnel) Rules, 2014, the Company appointed M/s. BNP & Associates, Company Secretaries to undertake the Secretarial Audit of the Company for fiscal 2017. The Report of the Secretarial Auditor is annexed herewith as Annexure B.

The Secretarial Audit Report does not contain any qualification, reservation or adverse remark.

#### **EXTRACT OF ANNUAL RETURN**

The details forming part of the extract of the Annual Return in Form MGT - 9 in accordance with Section 92(3) of the Act read with the Companies (Management and Administration) Rules, 2014, are enclosed as 'Annexure C' to this report.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

To the best of their knowledge and information and based on the information and explanations provided to them by the Company, your Directors make the following statement in terms of Section 134(3)(c) of the Act:

- that in the preparation of the annual accounts for the year ended March 31, 2018, the applicable accounting standards had been followed and there are no material departures for the same;
- that they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2018 and of the profit and loss of the company for that period;
- 3. that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- 4. that the annual accounts of the Company have been prepared on a 'going concern basis';
- 5. that proper systems to ensure compliance with the provisions of all applicable laws were devised and that such systems were adequate and operating effectively.

#### **ACKNOWLEDGEMENT**

Your Directors takes this opportunity to thank all its employees for their dedicated service and firm commitment to the goals of the Company. Your Directors also wish to place on record its sincere appreciation for the wholehearted support received from registrars, custodians, bankers, legal advisors, agents, distributors and all other business associates.

Your Directors further wish to place on record their appreciation for the support and cooperation received from the Securities and Exchange Board of India, the Reserve Bank of India, Stock Exchanges, Depositories, Department of Investment and Public Asset Management, all the parties associated with successful launch of BHARAT 22 ETF, ICICI Bank Limited and Prudential Corporation Holdings Limited.

Your Directors wish to place on record their sincere thanks to the investors and clients for their continued support and patronage.

We look forward to continued support of all these partners in progress.

For and on behalf of the Board

Sd/-Chanda Kochhar Chairperson (DIN: 00043617)

Place: Mumbai Date: April 23, 2018

#### ANNUAL REPORT ON CSR ACTIVITIES FOR THE FINANCIAL YEAR 2018

 A brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.

In terms of the provisions of section 135 of the Companies Act, 2013 (the Act), read with applicable Rules under the Companies (Corporate Social Responsibility) Rules, 2014, the Company has framed its Corporate Social Responsibility Policy ("CSR Policy").

The CSR Policy of the Company broadly describes overall framework for implementing, functioning and monitoring of CSR activities. The CSR Policy defines the broad framework of areas where CSR activities may be undertaken by the Company directly or through any not-for-profit entities including ICICI Foundation for Inclusive Growth (IFIG), with primary focus on the following areas:

- 1) Skill development and sustainable livelihoods;
- 2) Education;
- 3) Rural development;
- 4) Health care;
- 5) Sanitation;
- 6) Support employee engagement in CSR activities;
- 7) Capacity building for corporate social responsibility;
- 8) Other areas viz. continue to provide support to specific needs such as during natural disasters, through financial as well as logistical support.

The CSR Policy of the Company is available on the website of the Company. Following is the link of the Company's website:https://www.icicipruamc.com.

#### 2. The Composition of the CSR Committee:

The CSR Committee comprises three members as detailed herein below:

- 1) Mr. N. S. Kannan, Chairman
- 2) Ms. Lakshmi Venkatachalam, Member
- 3) Mr. Nimesh Shah, Member

The functions of the Committee include: formulation and recommendation to the Board of a CSR Policy indicating the activities to be undertaken by the Company and recommendation of the amount of the expenditure to be incurred on such activities; reviewing and recommending

the annual CSR plan to the Board and monitoring the CSR activities, implementation of and compliance with the CSR Policy.

#### 3. Average net profit of the company for the last three financial years.

Average net profit of the company for the last three financial years calculated as specified by the Companies Act 2013: ₹ 5.39 billion.

## 4. Prescribed CSR Expenditure for the FY2018 (two per cent of the amount as in item 3 above).

Prescribed CSR Expenditure for the FY2018 (two per cent of the amount as in item 3 above): ₹ 107.74 million.

- 5. Details of CSR spent during the financial year.
  - (a) Total amount to be spent for the financial year:

Total amount spent towards CSR during FY2018 was ₹ 107.74 million.

- (b) Amount unspent, if any: Nil
- (c) Manner in which the amount spent during the financial year is detailed below:

Sr. No.	CSR project or activity identified	Sector in which the Project is covered	Projects or programs (1) Local area or other (2) Specify the State and district where projects or programs was undertaken	Amount in outlay (budget) project or programs wise	Amount spent on the projects or programs Sub heads:	Cumulative expenditure upto the reporting Period	Amount spent in: Direct or through implementin g agency
1	Projects of ICICI Foundation for Inclusive Growth (IFIG).	<ul> <li>Promoting sustainable livelihood through vocational skill development projects</li> <li>Promoting education</li> </ul>	PAN- India	107.7	Expenditure on Projects and Administration : 107.7	270.3	Amount spent through ICICI Foundation for Inclusive Growth. The Foundation was set up in 2008 to focus on activities in the area of CSR

<sup>\*</sup>Includes cumulative contribution of ₹ 162.6 million as on March 31, 2017.

6. In case the company has failed to spend the 2% of the average net profits of the last three financial years or any part thereof, the company shall provide the reasons for not spending the amount in its Board report.

Not Applicable as the entire amount was spent.

7. The CSR Committee of the Company hereby certifies that the implementation and monitoring of CSR activities are in compliance with the CSR objectives and Policy of the Company.

The CSR Committee of the Company hereby certifies that the implementation and monitoring of CSR activities are in compliance with the CSR objectives and Policy of the Company.

Sd/Nimesh Shah
Managing Director
DIN: 01709631
Sd/N.S. Kannan
Chairman of CSR Committee
DIN: 00066009

#### SECRETARIAL AUDIT REPORT

For the year ended March 31, 2018

[Pursuant to provision of section 204(1) of the Companies Act,2013 and Rules No. 9 of the Companies (Appointment And Remuneration Personnel) Rules,2014

To
The Members
ICICI Prudential Asset Management Company Limited
2<sup>nd</sup> Floor, Block B-2,
Nirlon Knowledge Park
Western Express Highway
Goregaon (East), Mumbai
400 063

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by ICICI Prudential Asset Management Company Limited having CIN No. U99999DL1993PLC054135 (hereinafter called 'the Company') for the year ended on March 31, 2018 ('the audit period'). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit; we hereby report that in our opinion, the Company has, during the audit period complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on March 31, 2018 according to the provisions of:

- (i) The Companies Act, 2013 ('the Act') and the Rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 (SCRA) and the Rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;

The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):

 a. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;

- b. The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- c. The Securities and Exchange Board of India (Alternative Investment Funds) Regulation, 2012:
- d. The Securities and Exchange Board of India (Mutual Fund) Regulation, 1996
- e. The Securities and Exchange Board of India (Portfolio Managers) Regulation, 1993.

We have also examined compliance with the applicable clauses of the Secretarial Standards issued by the Institute of Company Secretaries of India related to meetings and minutes.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards etc. mentioned above.

During the period under review, provisions of the following regulations were not applicable to the Company:

- (i) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- (ii) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- (iii) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015;
- (iv) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014:
- (v) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
- (vi) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
- (vii) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; and
- (viii) Foreign Exchange Management Act, 1999 and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;

#### We further report that-

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Decisions at the meetings of the Board of Directors of the Company were carried through on the basis of majority. There were no dissenting views by any member of the Board of Directors during the year under review.

#### We further report that -

There are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with the applicable laws, rules, regulations and guidelines.

#### We further report that -

During the audit period there was no specific event/action having a major bearing on the company's affairs in pursuance to the above referred laws, rules, regulations, guidelines etc. referred to above.

For BNP & Associates
Company Secretaries
[Firm Regn. No. P2014MH037400]

Sd/-

Prakash K. Pandya

**Partner** 

FCS No.: 3901 C P No.: 2311

Place: Mumbai

Date: April 21, 2018

Note: This report is to be read with our letter of even date which is annexed as Annexure A and forms an integral part of this report.

#### Annexure A

To,
The Members,
ICICI Prudential AMC Limited

Secretarial Audit Report of even date is to be read along with this letter.

- 1. The compliance of provisions of all laws, rules, regulations, standards applicable to ICICI Prudential AMC Limited (the 'Company') is the responsibility of the management of the Company. Our examination was limited to the verification of records and procedures on test check basis for the purpose of issue of the Secretarial Audit Report.
- 2. Maintenance of secretarial and other records of applicable laws is the responsibility of the management of the Company. Our responsibility is to issue Secretarial Audit Report, based on the audit of the relevant records maintained and furnished to us by the Company, along with explanations where so required.
- 3. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial and other legal records, legal compliance mechanism and corporate conduct. The verification was done on test check basis to ensure that correct facts as reflected in secretarial and other records were produced to us. We believe that the processes and practices we followed, provides a reasonable basis for our opinion for the purpose of issue of the Secretarial Audit Report.
- 4. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 5. Wherever required, we have obtained the management representation about the compliance of laws, rules and regulations and major events during the audit period.
- 6. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For BNP & Associates
Company Secretaries
[Firm Regn. No. P2014MH037400]

Sd/-

Prakash K. Pandya

**Partner** 

FCS No.: 3901 C P No.: 2311

Place: Mumbai

Date: April 21, 2018

#### Form No. MGT-9

## EXTRACT OF ANNUAL RETURN AS ON THE FINANCIAL YEAR ENDED ON MARCH 31, 2017

[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

#### I. REGISTRATION AND OTHER DETAILS:

- i) CIN:- U99999DL1993PLC054135
- ii) Registration Date: June 22, 1993
- iii) Name of the Company: ICICI Prudential Asset Management Company Limited
- iv) Category / Sub-Category of the Company: Company Limited by Shares
- v) Address of the registered office and contact details: 12th Floor, Narain Manzil 23, Barakhamba Road, New Delhi-110001.Tel no.022-26852000
- vi) Whether listed company: No
- vii) Name, Address and Contact details of Registrar and Transfer Agent, if any: 3i Infotech Limited Tower #5, 3rd to 6th floor, International Infotech Park, Vashi Railway Station Complex, Vashi, Navi Mumbai 400703, India Tel.: (+91 22) 6792 8000 Fax: (+91 22) 6792 8098.

#### II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company are as under:-

SI. No.	Name and Description of main products / services	NIC Code of the Product/ service	% to total turnover of the company
	Management Fees from the Schemes of ICICI Prudential Mutual fund	66301	90.21

### III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

S. No.	Name and Address of the company	CIN/GLN	Holding/ Subsidiary/ associate	% of shares held	Applicable Section
1	ICICI Bank Ltd. ICICI Bank Tower, Near Chakli Circle, Old Padra Road Vadodara Vadodara Gujrat - 390007	L65190GJ1994PLC021012	Holding	51%	2(46)
2	Prudential Corporation Holdings Limited Laurence Pountney Hill, London, EC4R 0HH, United Kingdom.	Foreign Company	Associate	49%	2(6)

## IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

i) Category-wise Share Holding

Category of Shareholders	No. of Shares held at the beginning of the year				No. of Sha year				
	Demat	Physi cal	Total	% of Total Shares	Demat	Phys ical	Total	% of Total Shares	the year
A. Promoters									
(1) Indian									
a. Individual/HU F	_	_	_	_	_	_	_	_	_
b. Central Govt	_	_	_	_	_	_	_	_	-
c. State Govt	_		_		_		_		_
d. Bodies Corp.									
e. Banks / FI	9,001,873	<u> </u>	9,001,873	50.996	9,001,873	<u>-</u>	9,001,873	50.996	Nil
f. Any Other	-	700	700	0.004	-	700	700	0.004	-
Sub-total (A) (1):-	9,001,873	700	9,002,573	51	9,001,873	700	9,002,573	51	Nil
(2) Foreign									
a) NRIs - Individuals	-	-	-	-	-	-	-	-	-
b) Other - Individuals	-	-	-	-	-	-	-	-	-
c) Bodies Corp.	8,649,517	Nil	8,649,517	49	8,649,517	Nil	8,649,517	49	Nil
d) Banks / FI	-	-	-	-	-	-	-	-	-
e) Any Other	-	-	-	-	-	-	-	-	-
Sub-total (A) (2):-	8,649,517	Nil	8,649,517	49	8,649,517	Nil	8,649,517	49	Nil
Total shareholding of Promoter (A) =	17,651,390	700	17,652,090	100	17,651,390	700	17,652,090	100	Nil
(A)(1)+(A)(2)									
B. Public Shareholding									
1. Institutions a) Mutual	-	-	-	-	-	-	-	-	-
Funds b) Banks / Fl	_		_		_		_		_
c) Central Govt	-	-	-	-	-	-	-	-	-
d) State	_	_	_	_	_	_	_	_	_

Category of Shareholders	No. of Sh the year	ares held	at the be	ginning of	No. of Sh year	ares hel	d at the e	nd of the	% Change during the year
	Demat	Physi cal	Total	% of Total Shares	Demat	Phys ical	Total	% of Total Shares	
Govt(s)									
e) Venture Capital Funds	-	-	-	-	-	-	-	-	-
f) Insurance Companies	-	-	-	-	-	-	-	-	-
g) Flls	_	-	-	-	-	-	-	-	-
h) Foreign Venture	-	-	-	-	-	-	-	-	-
Capital Funds									
i) Others (specify)	-	-	-	-	-	-	-	-	-
Sub-total (B)(1):-									
2. Non- Institutions									
a) Bodies		T							
Corp.									
i) Indian	-	-	-	-	-	-	-	-	-
ii) Overseas	-	-	-	-	-	-	-	-	-
b) Individuals									
i) Individual shareholders holding nominal share capital upto Rs. 1 lakh	-	-	-	-	-	-	-	-	-
ii) Individual shareholders holding nominal share capital in excess of Rs 1 lakh c) Others	-	-	-	-	-	-	-	-	-
(specify) Sub-total	-	-	-	-	-	-	-	-	-
(B)(2):- Total Public Shareholding	-	-	-	-	-	-	-	-	-
(B)=(B)(1)+(B )(2)									

Category of Shareholders	s the year			No. of Shares held at the end of the year				% Change during the year	
	Demat	Physi cal	Total	% of Total Shares	Demat	Phys ical	Total	% of Total Shares	
C. Shares held by Custodian for GDRs & ADRs	-	-	-	-	-	-	-	-	-
Grand Total (A+B+C)	17,651,390	700	17,652,090	100	17,651,390	700	17,652,090	100	Nil

#### ii) Shareholding of Promoters

SI No.	Shareholder's Name		of the year			the			
		No. of Shares	% of total Share s of the compa	%of Shares Pledged / encumber ed to total shares	No. of Shares	% of total Shares of the compa ny	%of Shares Pledged / encumbe red to total shares	% change in share holding during the year	
	ICICI Bank Limited*	9,002,573	51	Nil	9,002,573	51	Nil	Nil	
	Prudential Corporation Holdings Limited	8,649,517	49	Nil	8,649,517	49	Nil	Nil	

<sup>\*</sup>Out of the above 9,002,573 shares held by ICICI Bank Limited, 700 shares are beneficially held by ICICI Bank Limited and registered in the name of various nominees.

#### iii) Change in Promoters' Shareholding

SI. No.		Sharehold of the year		Cumulative Shareholding during the year		
		No. of shares	% of total shares of the Company	No. of shares	% of total shares of the company	
	At the beginning of the year		1	I	•	
	Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase/ decrease (e.g. allotment / transfer / bonus/ sweat equity etc):  At the End of the year		No chan	ges		

## iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

SI. No.		Shareholding a beginning of t		Cumulative Shareholding during the year		
	For Each of the Top 10 Shareholders	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
	At the beginning of the year					
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus / sweat equity etc):	_	s held by top te romoters and h			
	At the End of the year ( or on the date of separation, if separated during the year)					

### v) Shareholding of Directors and Key Managerial Personnel:

SI. No.		Shareholding at the beginning of the year		Cumulative Shareholding during the year		
	For Each of the Directors and KMP	No. of shares	% of total shares of the company	No. of shares	% of total shares of the company	
	At the beginning of the year					
	Date wise Increase / Decrease in Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc):			Nil		
	At the End of the year					

#### **V. INDEBTEDNESS**

## Indebtedness of the Company including interest outstanding/accrued but not due for payment

	Secured Loans Excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the beginning of the financial year i) Principal Amount ii) Interest due but not paid iii) Interest accrued but not due	Nil	Nil	Nil	Nil
Total (i+ii+iii)	Nil	Nil	Nil	Nil
Change in Indebtedness during the financial year  Addition Reduction	-	-	-	-
Net Change	-	-	-	-
Indebtedness at the end of the financial year i) Principal Amount ii) Interest due but not paid iii) Interest accrued but not due	Nil	Nil	Nil	Nil
Total (i+ii+iii)	Nil	Nil	Nil	Nil

#### VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

#### A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

(₹ in million)

	Nima ala Chala	Name of MD/WTD/Manager			
	Nimesh Shah Managing Director and Chief Executive Officer	Sankaran Naren Executive Director and Chief Investment Officer			
Gross salary (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	51.98	32.87	84.85		
<ul><li>(b) Value of perquisites u/s 17(2) Income-tax Act, 1961</li><li>(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961</li></ul>	0.44	0.11	0.55		
Stock Option	*	*			
-					
Commission - as % of profit					
Others, please specify					
Total (A)	52.42	32.98	85.40		
Ceiling as per the Act	478.38	478.38	956.76		
	<ul> <li>(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961</li> <li>(b) Value of perquisites u/s 17(2) Income-tax Act, 1961</li> <li>(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961</li> <li>Stock Option</li> <li>Sweat Equity</li> <li>Commission</li> <li>as % of profit</li> <li>others, specify</li> <li>Others, please specify</li> <li>Total (A)</li> </ul>	Gross salary (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961  (b) Value of perquisites u/s 17(2) Income-tax Act, 1961  (c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961  Stock Option  * Sweat Equity Commission - as % of profit - others, specify  Others, please specify Total (A)  Ceiling as per the Act  51.98  51.98  51.98  51.98  51.98  61.98  61.98  62.42  63.88	Gross salary (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961  (b) Value of perquisites u/s 17(2) Income-tax Act, 1961  (c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961  Stock Option  * *  Sweat Equity  Commission - as % of profit - others, specify  Others, please specify  Total (A)  Ceiling as per the Act  51.98  32.87  *  *  *  *  *  *  *  *  *  *  *  *  *		

Note: \*The Managing Director and the Executive Director are granted stock options from ICICI Bank Limited, in line with ICICI Bank Group Policy.

#### **B.** Remuneration to other directors:

SI. no.	Particulars of Remuneration		Name of Directors						
1.	Independent Directors	C.R. Muralidharan	Ved Prakash Chaturvedi	Suresh Kumar	Lakshmi Venkatachalam	Dilip Karnik			
	Fee for attending board /	0.58	0.62	0.50	0.56	0.54	2.80		
	Commission	0.75	0.75	0.75	0.75	0.75	3.75		
	Others, please specify	-	-	-	-	-			
	Total (1)	1.33	1.37	1.25	1.31	1.29	6.55		

2.	Other Non-	-	-	-	-	-	-	
	Executive Directors							
	<ul> <li>Fee for attending board /committee</li> </ul>							
	Total (2)	-	-	-	-	-	-	
	Total (B)=(1+2)	1.33	1.37	1.25	1.31	1.29	6.55	
	Total Managerial							
	Remuneration							
	Overall Ceiling as per the Act (applicable for all the directors taken together)							

### C.Remuneration to Key Managerial Personnel other than MD/Manager/WTD

SI. no.	Particulars of Remuneration	Key Manager	ial Personnel	(CITTINIIION)
		B. Ramakrishna Chief Financial Officer	Rakesh Shetty Company Secretary	Total
1.	Gross salary  (a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	24.51	4.54	29.05
	(b) Value of perquisites u/s 17(2) of the Income-tax Act, 1961	0.04	0.03	0.07
	(c) Profits in lieu of salary under section 17(3) of the Income- tax Act, 1961			
2.	Stock Option			
3.	Sweat Equity			
4.	Commission - as % of profit - others, specify			
5.	Others, please specify			
	Total	24.55	4.57	29.12

### VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

Туре	Section of the Companies Act	Brief Description	Details of Penalty / Punishment / Compoundin g fees imposed	Authority [RD / NCLT/ COURT]	Appeal made, if any (give Details)	
A. Company						
Penalty						
Punishment	NIL	NIL				
Compounding						
B. Directors	<u>.</u>					
Penalty						
Punishment	NIL	NIL				
Compounding						
C. Other officers in	default					
Penalty						
Punishment	NIL					
Compounding						

## ICICI Prudential Asset Management Company Limited

Financial Statements together with Auditors' Report for the year ended 31 March 2018

#### INDEPENDENT AUDITORS' REPORT

#### TO THE MEMBERS OF ICICI Prudential Asset Management Company Limited

#### **Report on the Financial Statements**

1. We have audited the accompanying financial statements of ICICI Prudential Asset Management Company Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2018, the Statement of Profit and Loss, the Cash Flow Statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

2. The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements to give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

- 3. Our responsibility is to express an opinion on these financial statements based on our audit.
- 4. We have taken into account the provisions of the Act and the Rules made thereunder including the accounting standards and matters which are required to be included in the audit report.
- 5. We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards and pronouncements require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- 6. An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view, in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.
- 7. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### INDEPENDENT AUDITORS' REPORT

To the Members of ICICI Prudential Asset Management Company Limited Report on the Financial Statements Page 2 of 3

#### **Opinion**

8. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2018, and its profit and its cash flows for the year ended on that date.

#### **Other Matter**

9. The financial statements of the Company for the year ended March 31, 2017, were audited by another firm of chartered accountants under the Companies Act, 2013 who, vide their report dated April 18, 2017, expressed an unmodified opinion on those financial statements.

Our opinion is not qualified in respect of this matter.

#### **Report on Other Legal and Regulatory Requirements**

- 10. As required by 'the Companies (Auditor's Report) Order, 2016', issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act (hereinafter referred to as the "Order"), and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure B a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 11. As required by Section 143 (3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - (c) The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - (e) On the basis of the written representations received from the directors as on March 31, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164 (2) of the Act.
  - (f) With respect to the adequacy of the internal financial controls with reference to financial statements of the Company and the operating effectiveness of such controls, refer to our separate Report in Annexure A.

INDEPENDENT AUDITORS' REPORT To the Members of ICICI Prudential Asset Management Company Limited **Report on the Financial Statements** Page 3 of 3

- (g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us:
  - i. The Company has disclosed the impact, if any, of pending litigations as at March 31, 2018 on its financial position in its financial statements – Refer Note 30.
  - ii. The Company has long-term contracts as at March 31, 2018 for which there were no material foreseeable losses. The Company did not have any derivative contracts as at March 31, 2018.
  - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company during the year ended March 31, 2018.
  - iv. The reporting on disclosures relating to Specified Bank Notes is not applicable to the Company for the year ended March 31, 2018. – Refer Note 37.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: FRN 012754N/N500016

Sd/-Vivek Prasad Partner Membership Number 104941

Mumbai April 23, 2018

### **Annexure A to Independent Auditors' Report**

Referred to in paragraph 11(f) of the Independent Auditors' Report of even date to the members of ICICI Prudential Asset Management Company Limited on the financial statements for the year ended March 31, 2018

Report on the Internal Financial Controls under Clause (i) of Subsection 3 of Section 143 of the Act

1. We have audited the internal financial controls over financial reporting of ICICI Prudential Asset Management Company Limited ("the Company") as of March 31, 2018 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

#### **Management's Responsibility for Internal Financial Controls**

2. The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### **Auditors' Responsibility**

- 3. Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing deemed to be prescribed under section 143(10) of the Act to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

### **Meaning of Internal Financial Controls Over Financial Reporting**

6. A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### **Annexure A to Independent Auditors' Report**

Referred to in paragraph 11(f) of the Independent Auditors' Report of even date to the members of ICICI Prudential Asset Management Company Limited on the financial statements for the year ended March 31, 2018

### **Inherent Limitations of Internal Financial Controls Over Financial Reporting**

7. Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

8. In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: FRN 012754N/ N500016

Sd/-Vivek Prasad Partner

Mumbai April 23, 2018

#### **Annexure B to Independent Auditors' Report**

Referred to in paragraph 10 of the Independent Auditors' Report of even date to the members of ICICI Prudential Asset Management Company Limited on the financial statements as of and for the year ended March 31, 2018

- i. (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation, of fixed assets.
  - (b) The fixed assets are physically verified by the Management according to a phased programme designed to cover all the items over a period of 3 years which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the programme, a portion of the fixed assets has been physically verified by the Management during the year and no material discrepancies have been noticed on such verification.
  - (c) The Company does not own any immovable properties as disclosed in Note 10 on fixed assets to the financial statements. Therefore, the provisions of Clause 3(i)(c) of the said Order are not applicable to the Company.
- ii. The Company is in the business of rendering services, and consequently, does not hold any inventory. Therefore, the provisions of Clause 3(ii) of the said Order are not applicable to the Company.
- iii. The Company has not granted any loans, secured or unsecured, to companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under Section 189 of the Act. Therefore, the provisions of Clause 3(iii), (iii)(a), (iii)(b) and (iii)(c) of the said Order are not applicable to the Company.
- iv. The Company has not granted any loans or made any investments, or provided any guarantees or security to the parties covered under Section 185 and 186. Therefore, the provisions of Clause 3(iv) of the said Order are not applicable to the Company.
- v. The Company has not accepted any deposits from the public within the meaning of Sections 73, 74, 75 and 76 of the Act and the Rules framed there under to the extent notified.
- vi. The Central Government of India has not specified the maintenance of cost records under subsection (1) of Section 148 of the Act for any of the products of the Company.
- vii. (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is regular in depositing the undisputed statutory dues, including provident fund, employees' state insurance, income tax, service tax, cess, goods and service tax with effect from July 1, 2017 and other material statutory dues, as applicable, with the appropriate authorities.
  - (b) According to the information and explanations given to us and the records of the Company examined by us, the particulars of dues of income tax and service tax as at March 31, 2018 which have not been deposited on account of a dispute, are as follows:

### **Annexure B to Independent Auditors' Report**

Referred to in paragraph 9 of the Independent Auditors' Report of even date to the members of ICICI Prudential Asset Management Company Limited on the financial statements as of and for the year ended March 31, 2018 Page 2 of 3

Name of the statute	Nature of dues	Amount	Period to which	Forum where the
		(Rs. Millions)	the amount relates	dispute is pending
Income Tax Act, 1961	Income Tax	1.1	AY 2006 – 07	Commissioner of
				Income Tax
				(Appeals)
Service Tax Act, 1994	Service Tax	1.3	April 2008 to	Service Tax
			March 2011	Commissioner
Service Tax Act, 1994	Service Tax	2.8	April 2011 to	Service Tax
			March 2013	Commissioner
Service Tax Act, 1994	Service Tax	4.7	April 2014 to	Service Tax
			March 2015	Commissioner

- viii. As the Company does not have any loans or borrowings from any financial institution or bank or Government, nor has it issued any debentures as at the balance sheet date, the provisions of Clause 3(viii) of the Order are not applicable to the Company.
- ix. The Company has not raised any moneys by way of initial public offer, further public offer (including debt instruments) and term loans. Accordingly, the provisions of Clause 3(ix) of the Order are not applicable to the Company.
- x. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of material fraud by the Company or on the Company by its officers or employees, noticed or reported during the year, nor have we been informed of any such case by the Management.
- xi. The Company has paid/ provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Act.
- xii. As the Company is not a Nidhi Company and the Nidhi Rules, 2014 are not applicable to it, the provisions of Clause 3(xii) of the Order are not applicable to the Company.
- xiii. The Company has entered into transactions with related parties in compliance with the provisions of Sections 177 and 188 of the Act. The details of such related party transactions have been disclosed in the financial statements as required under Accounting Standard (AS) 18, Related Party Disclosures specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
- xiv. The Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review. Accordingly, the provisions of Clause 3(xiv) of the Order are not applicable to the Company.
- xv. The Company has not entered into any non cash transactions with its directors or persons connected with him. Accordingly, the provisions of Clause 3(xv) of the Order are not applicable to the Company.

### **Annexure B to Independent Auditors' Report**

Referred to in paragraph 9 of the Independent Auditors' Report of even date to the members of ICICI Prudential Asset Management Company Limited on the financial statements as of and for the year ended March 31, 2018 Page 3 of 3

xvi. The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934. Accordingly, the provisions of Clause 3(xvi) of the Order are not applicable to the Company.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: FRN 012754N/ N500016

Mumbai April 23, 2018 Sd/-Vivek Prasad Partner Membership Number 104941

# **Financial Statements together with Auditors' Report** for the year ended 31 March 2018

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# ICICI Prudential Asset Management Company Limited Balance Sheet

as at 31 March 2018

(Currency: Indian rupees million)		As a	ıt
	Notes	31 March 2018	31 March 2017
Equity and liabilities		2010	2017
Shareholders' funds			
Share capital	3	176.5	176.5
Reserves and surplus	4	8,056.8	7,155.2
		8,233.3	7,331.7
Non-current liabilities			
Other long term liabilities	5	165.0	166.0
Long term provisions	6	335.3	231.6
G 48.196		500.3	397.6
Current liabilities Trade Payables	7		
Total outstanding dues of micro enterprises and small enterprises; and	/	0.8	
Total outstanding dues of creditors other than micro enterprises and		0.0	-
small enterprises		1,582.9	1,355.8
Other current liabilities	8	1,225.5	750.8
Short-term provisions	9	126.3	137.4
1		2,935.5	2,244.0
TOTAL		11,669.1	9,973.3
		11,007.1	>,> 7.0.0
Assets			
Non-current assets			
Fixed assets	10	207.0	223.0
Tangible assets	10 11	297.0 25.8	30.3
Intangible assets Capital work-in-progress	11	25.8 15.7	30.3 15.9
Intangible assets under development		60.1	9.1
Non-current investments	12	2,650.8	2,551.7
Deferred tax assets (net)	13	232.6	163.5
Long term loans and advances	14	1,050.2	984.1
		4,332.2	3,977.6
Current assets		-,	2,2,1,10
Current investments	15	3,900.0	3,935.6
Trade receivables	16	1,170.0	728.6
Cash and bank balances	17	104.3	19.2
Short-term loans and advances	18	2,077.8	1,277.1
Other current assets	19	84.8	35.2
		7,336.9	5,995.7
TOTAL		11,669.1	9,973.3
The Significant accounting policies and accompanying notes are an integral part of these financial statements	2 – 37		

This is the Balance Sheet referred to in our report of even date.

### For Price Waterhouse Chartered Accountants LLP

For and on behalf of the Board of Directors of ICICI Prudential Asset Management Company Limited

Firm's Registration No: 012754N/N500016

	Sd/- Chanda Kochhar	Sd/- Ved Prakash Chaturvedi	Sd/- Nimesh Shah
Sd/-	Chairperson	Director	Managing Director
Vivek Prasad	DIN No:00043617	DIN No:00030839	DIN No:01709631
Partner			
Membership No: 104941		Sd/-	Sd/-
		B. Ramakrishna	Rakesh Shetty
		Chief Financial Officer	Company Secretary
Mumbai			Mumbai
23 April 2018			23 April 2018

### **Statement of Profit and Loss**

for the year ended 31 March 2018

(Currency: Indian rupees million)

	Year ended		
	Notes	31 March 2018	31 March 2017
Income			
Revenue from operations	20	18,186.4	13,008.6
Other income	21	779.5	488.7
Total revenue		18,965.9	13,497.3
Expenses		<del> </del>	
Employee benefits expense	22	2,133.5	1,753.2
Depreciation and amortization expense		138.6	105.3
Other expenses	23	7,202.7	4,291.9
Total expenses		9,474.8	6,150.4
Profit before tax Tax expense:		9,491.1	7,346.9
- Current tax		3,354.5	2,610.9
- Short/(Excess) provision of earlier years		(49.8)	(37.5)
- Deferred tax expense / (credit)		(69.1)	(31.2)
Profit for the year		6,255.5	4,804.7
Earnings per share [Nominal Value per share Rs. 10 (31 March 2017: Rs. 10)] – Basic and Diluted (in Rs.)	27	354.38	272.19
The Significant accounting policies and accompanying notes are an integral part of these financial statements	2-37		

This is the Statement of Profit and Loss Account referred to our report of even date.

For Price Waterhouse Chartered Accountants LLP

For and on behalf of the Board of Directors of ICICI Prudential Asset Management Company Limited

Firm's Registration No: 012754N/N500016

	Sd/- Chanda Kochhar	Sd/- Ved Prakash Chaturvedi	Sd/- Nimesh Shah
Sd/-	Chairperson	Director	Managing Director
Vivek Prasad	DIN No:00043617	DIN No:00030839	DIN No:01709631
Partner			
Membership No: 104941		Sd/-	Sd/-
		B. Ramakrishna	Rakesh Shetty
		Chief Financial Officer	Company Secretary
Mumbai			Mumbai
23 April 2018			23 April 2018

### **Cash Flow Statement**

for the year ended 31 March 2018

(Currency: Indian rupees million)	* 7	
		ended
	31 March	31 March
	2018	2017
Cash flow from operating activities	0.404.4	72460
Net profit before tax for the year	9,491.1	7,346.9
Adjustment for:		
Depreciation and amortization expenses	138.6	105.3
(Profit)/Loss on sale of fixed assets	0.1	0.5
Provision (reversal) of Impairment	(17.9)	36.9
Liability no longer required written back	(3.1)	-
Dividend income from investments	(15.0)	(3.4)
Interest income from investments	(92.5)	(102.6)
(Profit)/Loss on sale of investments (net)	(593.5)	(357.4)
Amortised income/expenses from prepaid		72.5
Operating Profits before Working Capital Changes	8,907.8	7,098.7
Working capital changes		
(Decrease)/Increase in long term provisions	103.7	74.1
(Decrease)/Increase in short term provisions	(6.5)	52.3
(Decrease)/Increase in trade payables	231.1	547.5
(Decrease)/Increase in other current liabilities	510.6	(2.9)
(Decrease)/Increase in Other Long term liabilities	(1.0)	(21.4)
Decrease/(Increase) in long-term loans and advances	75.8	581.0
Decrease/(Increase) in trade receivables	(441.4)	(120.9)
Decrease/(Increase) in short-term loans and advances	(800.7)	414.0
Decrease/(Increase) in other current assets	(55.7)	(26.1)
Cash generated from/ (used in) operations	8,523.7	8,596.3
Taxes paid (net of refunds)	(3,451.3)	(2,576.7)
Net cash generated from / (used in) by operating activities	5,072.4	6,019.7
Cash flow from investing activities		
Purchase of tangible assets/capital work-in-progress/intangible assets	(264.4)	(154.8)
Purchase /(sale) of investments, (net)	547.8	(2,466.2)
Proceeds from sale of fixed assets	5.5	2.4
Dividend received	16.0	0.4
Interest received	97.6	101.0
Net Cash generated from /(used in) in Investing activities	402.5	(2,517.2)
Cash flow from financing activities		
Dividends paid	(4,448.3)	(3,195.0)
Dividend Distribution Tax Paid	(941.5)	(373.8)
Net cash generated /(used) in financing activities	(5,389.8)	(3,568.8)
Net (decrease)/increase in cash and cash equivalents (A)	85.1	(66.3)
Add: Cash and cash equivalents at the beginning of the year (B)	19.2	85.5
Cash and cash equivalents at the end of the year (A+B)	104.3	19.2
Notes to the statement of cash flow:  1) Cash and cash equivalents comprise of: Cash on hand Balances with banks	104.3	19.2
Total	104.3	19.2

### **Cash Flow Statement (continued)**

for the year ended 31 March 2018

(Currency: Indian rupees million)

2) The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in Accounting Standard-3 "Cash Flow Statements" specified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014.

This is the Cash Flow Statement referred to in our report of even date.

For Price Waterhouse Chartered Accountants LLP

For and on behalf of the Board of Directors of ICICI Prudential Asset Management Company Limited

Firm's Registration No: 012754N/N500016

	Sd/- Chanda Kochhar	Sd/- Ved Prakash Chaturvedi	Sd/- Nimesh Shah
Sd/-	Chairperson	Director	Managing Director
Vivek Prasad	DIN No:00043617	DIN No:00030839	DIN No:01709631
Partner			
Membership No: 104941		Sd/-	Sd/-
		B. Ramakrishna	Rakesh Shetty
		Chief Financial Officer	Company Secretary
Mumbai			Mumbai
23 April 2018			23 April 2018

### Notes to financial statements

for the year ended 31 March 2018

(Currency: Indian rupees million)

### 1 Background

ICICI Prudential Asset Management Company Limited ('the Company') was incorporated on June 22, 1993.

The principal shareholders of the Company are ICICI Bank Limited (51%) ('the Holding Company') and Prudential Corporation Holdings Limited (49%).

The Company has received an approval from Securities and Exchange Board of India (SEBI) for acting as the investment manager to ICICI Prudential Mutual Fund (the Fund). The Company is registered under SEBI (Portfolio Managers) Regulations, 1993 for providing portfolio management services. The Company is also providing investment management services to ICICI Prudential Venture Capital Fund and alternative investment funds launched under SEBI (Alternative Investment Funds) Regulations, 2012. Further, the Company provides advisory services to clients and provides various administrative services to the funds managed by it.

### 2 Significant accounting policies

The accounting policies set out below have been applied consistently to the periods presented in these financial statements

### 2.1 Basis of preparation

These financial statements have been prepared in accordance with the generally accepted accounting principles in India under the historical cost convention on accrual basis. Pursuant to section 133 of the Companies Act, 2013 read with Rule 7(1) of the Companies (Accounts) Rules, 2014, till the standards of accounting or any addendum thereto are prescribed by Central Government in consultation and recommendation of the National Financial Reporting Authority, the existing Accounting Standards notified under the Companies Act, 1956 shall continue to apply. Consequently, these financial statements have been prepared to comply in all material aspects with the accounting standards notified under Section 211(3C) of the Companies Act, 1956 [Companies (Accounting Standards) Rules, 2006, as amended] and other relevant provisions of the Companies Act, 2013.

All assets and liabilities have been classified as current or non-current as per the Company's operating cycle and other criteria set out in the Schedule III (Division I) to the Companies Act, 2013. Based on the nature of services and the time between the rendering of services for processing and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as 12 months for the purpose of current – non current classification of assets and liabilities.

#### 2.2 Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles ('GAAP') requires management to make estimates and assumptions that affect the reported amount of assets, liabilities and disclosure of contingent liabilities on the date of the financial statements and the reported revenue and expenses during the reporting period. The estimates and assumptions used in the accompanying financial statements are based upon management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from those estimates. Any revision to accounting estimates is recognised prospectively in current and future periods.

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### 2 Significant accounting policies (Continued)

#### 2.3 Fixed assets and depreciation

Fixed assets are stated at cost of acquisition less accumulated depreciation / amortisation & impairment loss if any. Cost includes all expenses incidental to the acquisition of the fixed assets and any attributable cost of bringing the asset to its working condition for its intended use. Subsequent costs related to an item of Property, Plant and Equipment are recognised in the carrying amount of the item if the recognition criteria are met. An item of Property, Plant & Equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal. The gain or loss arising on derecognition is recognised in the statement of Profit and Loss. Depreciation is charged over the estimated useful life of a fixed asset on a straight line basis.

Further, as disclosed in table below, based on technical evaluation done by management's expert, the estimated useful life of fixed assets of the Company is different from useful life prescribed in Schedule II of the Companies Act, 2013. Based on the nature of fixed assets used by the Company and past experience of its usage, the Company considers that the useful life for respective assets to be appropriate.

Nature of Fixed Assets	Management Estimate of Useful Life in years	Useful life as per the limits prescribed in Schedule II of the Companies Act, 2013 in Years
Furniture & fixtures	6	10
Computers – (Servers &	3	6
Networks)		
Office Equipment	3 -10	5
Vehicles	5	8

Depreciation is provided on a pro-rata basis on the straight-line method over the estimated useful lives of the assets, in order to reflect the actual usage of the assets. The depreciation charge for each period is recognised in the Statement of Profit and Loss, unless it is included in the carrying amount of any other asset. The useful life, residual value and the depreciation method are reviewed at least at each financial year end. If the expectations differ from previous estimates, the changes are accounted for prospectively as a change in accounting estimate.

Intangible assets are stated at acquisition cost, net of accumulated amortization and accumulated impairment losses, if any. Intangible assets are amortised on a straight line basis over their estimated useful lives. A rebuttable presumption that the useful life of an intangible asset will not exceed ten years from the date when the asset is available for use is considered by the management. The amortisation period and the amortisation method are reviewed at least at each financial year end. If the expected useful life of the asset is significantly different from previous estimates, the amortisation period is changed accordingly.

Gains or losses arising from the retirement or disposal of an intangible asset are determined as the difference between the net disposal proceeds and the carrying amount of the asset and recognised as income or expense in the Statement of Profit and Loss.

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### 2 Significant accounting policies (Continued)

### 2.3 Fixed assets and depreciation (continued)

Leasehold improvements are amortised over the period of the lease on straight-line basis or useful life of the asset whichever is lower.

Intangible assets comprising software purchased or developed and licensing costs are depreciated on straight line basis over the useful life of the software up to a maximum of three years commencing from the month in which such software is first utilised.

Assets individually costing Rupees Five Thousand or less are fully depreciated in the year of purchase or acquisition.

The Company provides pro-rata depreciation from the day the asset is ready to use and for any asset sold, till the date of sale.

#### 2.4 Impairment of assets

The Company assesses at each balance sheet date whether there is any indication that an asset (tangible and intangible) may be impaired. If any such indication exists, the Company estimates the recoverable amount of the asset to which the asset belongs to or the cash generating unit. If such estimated recoverable amount of the asset is less than the carrying amount, the carrying amount is reduced to its estimated recoverable amount. The reduction is treated as an impairment loss and is recognised in the statement of profit and loss.

Assessment is also done at each balance sheet date as to whether there is any indication that an impairment loss recognised for an asset in prior accounting periods may no longer exist or may have decreased. An impairment loss is reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined if no impairment loss had previously been recognised.

#### 2.5 Investments

Investments that are readily realisable and are intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long term investments. Current investments are carried at cost or fair value, whichever is lower. Long-term investments are carried at cost. However, provision for diminution is made to recognise a decline, other than temporary, in the value of long-term investments, such reduction being determined and made for each investment individually.

Purchase and sale of investments are recorded on trade date. The gains or losses on sale of investments are recognised in the statement of profit and loss on the trade date on the basis of First In First Out ('FIFO') method.

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### 2 Significant accounting policies (Continued)

#### 2.6 Revenue recognition

Revenue is recognised when there is a reasonable certainty of its ultimate realisation / collection. Revenue is measured using the proportionate completion method when no significant uncertainty exists regarding the amount of the consideration that will be derived from rendering the service and are recognised net of service tax/Goods and Service Tax.

#### Management fees

Management fees from mutual fund schemes are recognised on an accrual basis in accordance with the investment management agreement and provision of SEBI (Mutual Fund) Regulations, 1996.

#### Other Management fees

Fund management and portfolio management fees (net of service tax/GST) are recognised on an accrual basis in accordance with the respective terms of contract with counter parties. Set up fees received by the company for venture capital fund and alternate investment fund is amortised over the life of the fund.

### Advisory fees

Advisory fees are recognised on an accrual basis in accordance with the respective terms of contract with counter parties.

#### Other income

Interest income is accounted on a time proportion basis taking into account the amount outstanding and the rate applicable.

Dividend income is recognised when the right to receive dividend is established.

### 2.7 Transactions in foreign currency

On initial recognition, all foreign currency transactions are recorded at the rates of exchange prevailing on the date of the transactions. Exchange differences, if any, arising out of foreign exchange transactions settled during the year are recognised in the statement of profit and loss.

Monetary assets and liabilities denominated in foreign currencies are translated at the balance sheet date at the closing exchange rates on that date and the resultant exchange differences, if any, are recognised in the statement of profit and loss.

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### 2 Significant accounting policies (Continued)

### 2.8 Employee benefits

#### Provident fund

The Company's contribution to the Statutory Provident Fund, a defined contribution scheme, made at 12% of the basic salary of each employee is charged to the statement of profit and loss as incurred. Such benefits are classified as Defined Contribution Schemes as the Company does not carry any further obligations, apart from the contributions made on a monthly basis.

### Gratuity

The Company provides for gratuity, a defined benefit plan (the "Gratuity Plan") covering eligible employees in accordance with the Payment of Gratuity Act, 1972. The Gratuity Plan provides a lump sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on the respective employee's salary and the tenure of employment. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. Actuarial losses/ gains are recognised in the Statement of Profit and Loss in the year in which they arise.

Actuarial gains and losses are recognised immediately in the statement of profit and loss in which they arise.

#### Superannuation

The Company contributes to an approved superannuation fund which is a defined contribution plan for all its eligible employees who have opted for the scheme. The Company's contribution to the Superannuation fund with the Life Insurance Corporation of India (LIC) is charged to the statement of profit and loss as incurred.

#### Compensated Absences

Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of the year end are treated as short term employee benefits. The obligation towards the same is measured at the expected cost of accumulating compensated absences as the additional amount expected to be paid as a result of the unused entitlement as at the year end.

Accumulated compensated absences, which are expected to be availed or encashed beyond 12 months from the end of the year are treated as other long term employee benefits. The Company's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. Actuarial losses/ gains are recognised in the Statement of Profit and Loss in the year in which they arise.

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### 2 Significant accounting policies (Continued)

### 2.9 New Fund Offer ('NFO') expenses

Expenses relating to NFO are charged to statement of profit and loss of the Company in the year in which these expenses are incurred.

#### 2.10 Borrowing cost

All borrowing cost are charged to the Statement of Profit and Loss in which they are incurred. Borrowing cost consists of interest and other cost that an entity incurs in connection with the borrowing of the funds.

#### 2.11 Fund expenses

Expenses incurred (inclusive of advertisement and brokerage expenses) on behalf of schemes of the Fund are charged to the statement of profit and loss of the Company unless considered recoverable from the schemes of the Fund in accordance with the provisions of SEBI (Mutual Fund) Regulations, 1996.

#### 2.12 Brokerage and incentives

Brokerage and incentive payments are charged to statement of profit and loss as and when incurred.

#### 2.13 Long term incentive plan ('LTIP')

The Company's certain eligible employees are entitled to Long term incentive benefits as per the company's policy. The provision is assessed on a yearly basis based on actuarial valuation. The year end provision is measured at the present value of estimated future cash flows.

#### 2.14 Operating leases

As a lessee:

Leases where the lessor effectively retains substantially all the risks and benefits of ownership over the lease term are classified as operating leases. Operating lease rentals are recognised as an expense in the statement of profit and loss on straight line basis over the lease term.

#### 2.15 Tax

Income tax expense comprises current tax (i.e. amount of tax for the year determined in accordance with the income tax law) and deferred tax charge or credit (reflecting the tax effects of timing differences between accounting income and taxable income for the year).

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### 2 Significant accounting policies (Continued)

#### 2.15 Tax (Continued)

#### Current tax

Current tax expense is recognised on an annual basis under the taxes payable method, based on the estimated tax liability computed after taking credit for allowances and exemption in accordance with Income-tax Act, 1961. In case of matters under appeal due to disallowance or otherwise, full provision is made when the said liabilities are accepted by the Company.

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle the asset and the liability on a net basis.

#### Deferred tax

The deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted at the balance sheet date. Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future. However, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets are recognised only if there is a virtual certainty supported by convincing evidence of realisation of such assets against future taxable profits. Deferred tax assets are reviewed as at each balance sheet date and written down or written up to reflect the amount that is reasonable / virtually certain (as the case may be) to be realised.

Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and the deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

### 2.16 Earnings per share

Basic earnings per share is computed by dividing the net profit attributable to the equity shareholders by weighted average number of equity shares outstanding during the reporting year.

Earnings considered in ascertaining the Company's earnings per share is the net profit for the period after deducting preference dividends if any and any attributable tax thereto for the period.

The weighted average number of equity shares outstanding during the period and for all periods presented is adjusted for events, such as bonus shares, other than the conversion of potential equity shares that have changed the number of equity shares outstanding, without a corresponding change in resources.

The number of equity shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share and also weighted average number of equity shares which would have been issued on the conversion of all dilutive potential shares. In computing diluted earnings per share only potential equity shares that are dilutive are included.

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### 2 Significant accounting policies (Continued)

#### 2.17 Provisions, contingent liabilities and contingent assets

Provisions comprise liabilities of uncertain timing or amount. Provisions are recognised when the Company recognises that it has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation in respect of which a reasonable estimate can be made.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provision are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that the outflow of resources would be required to settle the obligation, the provision is reversed.

### 2.18 Cash and Cash Equivalents

In the cash flow statement, cash and cash equivalents include cash in hand, demand deposits with banks, other short-term highly liquid investments with original maturities of three months or less.

### 2.19 Segment Reporting

The accounting policies adopted for segment reporting are in conformity with the accounting policies adopted for the Company.. Revenue and expenses is identified to segments on the basis of their relationship to the operating activities of the segment. Revenue and expenses, which relate to the Company as a whole and are not allocable to segments on a reasonable basis, are included under "Unallocated expenses/income"

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

3 Share capital As at

	31 March 2018	31 March 2017
Authorised share capital 25,000,000 (previous year: 25,000,000) equity shares of	250.0	250.0
Rs. 10 each		
<b>Issued, subscribed and paid-up capital</b> 17,652,090 (previous year: 17,652,090) equity shares of Rs. 10 each, fully paid up	176.5	176.5

#### a) Reconciliation of number of shares

<b>Equity Shares:</b>	As at 31 March 2018		As at 31 Ma	arch 2017
	Number of Shares	Amount	Number of Shares	Amount
Balance as at the beginning of the year	17,652,090	176.5	17,652,090	176.5
Add/Less: Movement during the year	-	ı	ı	-
Balance as at the end of the year	17,652,090	176.5	17,652,090	176.5

### Rights, Preferences and restrictions attached to the equity shares

The Company has a single class of equity shares having a par value of Rs. 10 per share. Accordingly, all equity shares rank equally with regard to dividends and share in the company's residual assets. The voting rights of an equity shareholder on a poll (not on show of hands) are in proportion to its share of the paid-up equity capital of the company. Voting rights cannot be exercised in respect of shares on which any call or other sums presently payable have not been paid.

The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend.

On winding up of the company, the holders of equity shares will be entitled to receive the residual assets of the company, remaining after distribution of preferential amounts, if any, in proportion to the number of equity shares held.

#### **Shares held by Holding Company:**

9,002,573 (previous year: 9,002,573) equity shares of Rs. 10 each are held by ICICI Bank Limited, the Holding Company and its nominees.

### Shareholders holding more than 5% of the aggregate shares in the company:

9,002,573 (previous year: 9,002,573) equity shares of Rs. 10 each are held by ICICI Bank Limited and its nominees. Percentage of holding- Current year: 51% Previous year: 51% 8,649,517 (previous year: 8,649,517) equity shares of Rs. 10 each are held by Prudential Corporation Holdings Limited. Percentage of holding- Current year: 49% Previous year: 49%

The Board of Directors had declared interim dividends aggregating to Rs.252 per equity share (previous year: Rs. 181). The total dividend appropriation for the year ended 31 March 2018 amounted to Rs. 5,353.9 (previous year: Rs. 3,845.4) including dividend distribution tax of Rs. 905.6 (Previous year: Rs. 650.5).

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

Balance at the beginning of the year

Add: Profit for the year

(Currency: Indian rupees million)

Contingency reserve<sup>2</sup>

4 Reserves and surplus As at 31 March 31 March 2018 2017 Capital redemption reserve **8.7** 8.7 33.5 33.5 Securities premium account General reserve 1,023.4 1,023.4

 Less: Interim Dividend
 (4,448.3)
 (3,195.0)

 Less: Dividend distribution tax on interim dividend
 (905.6)
 (650.5)

 Balance at the end of the year
 6,888.2
 5,986.6

 Total
 8,056.8
 7,155.2

103.0

5,986.6

6,255.5

103.0

5,027.4

4,804.7

Surplus in the statement of profit and loss

<sup>&</sup>lt;sup>2</sup> The contingency reserve is a free reserve, created voluntarily by the Company in earlier years, by transferring up to 5% of the profits.

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### 5 Other long term liabilities

As at

	31 March 2018	31 March 2017
Income received in advance	36.8	42.2
Lease equalisation	98.5	108.5
Employee benefits payable	29.7	15.3
Total	165.0	166.0

### 6 Long term provision

As at

	31 March 2018	31 March 2017
Provision for employee benefits		
- for Long Term Incentive Plan <sup>1</sup>	319.7	221.3
- for compensated absences	15.6	10.3
Total	335.3	231.6

<sup>&</sup>lt;sup>1</sup>Refer foot note to Note 12

### 7 Trade Payables

As at

	31 March 2018	31 March 2017
<ul> <li>(a) Total outstanding dues of micro enterprises and small enterprises and<sup>5</sup></li> <li>(b) Total outstanding dues of creditors other than micro enterprises and small enterprises<sup>5</sup></li> </ul>	0.8	-
- Others	1,582.9	1,355.8
	1,583.7	1,355.8

<sup>&</sup>lt;sup>5</sup>Refer note 31.

### **Notes to financial statements**

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

Other current liabilities	$\mathbf{A}$	s at
	31 March	31 March
	2018	2017
Income received in advance	25.6	21.4
Dividend distribution tax payable	305.5	341.4
Statutory dues (including Provident fund and Tax deducted at source)	463.3	25.1
Employee benefits payable	409.0	352.4
Lease equalisation	18.3	6.7
Others	3.8	3.8
Total	1,225.5	750.8

Short term provisions	As	at
-	31 March	31 March
	2018	2017
Provision for employee benefits		
- for Long Term Incentive Plan <sup>1</sup>	96.1	97.6
- for Compensated absences	5.6	3.2
- for gratuity	24.6	32.0
Other current provision		
- Provision for tax [(Net of Advance tax Rs. Nil (Previous year Rs.	-	4.6
931.3)]		
Total	126.3	137.4

<sup>&</sup>lt;sup>1</sup> Refer foot note to Note 15.

9

### **Notes to financial statements**

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### 10 Tangible assets

Description	Leasehold improvements	Furniture and fixtures	Vehicles	Office equipment	Computers and Servers	Total
Gross block						
As at 1 April, 2017	184.6	48.9	66.6	120.9	350.4	771.4
Additions during the year	58.2	9.3	22.4	15.9	77.3	183.1
Disposal during the year	(4.9)	(2.9)	(16.4)	(5.0)	(13.2)	(42.4)
As at 31 March, 2018	237.9	55.3	72.6	131.8	414.5	912.1
Accumulated depreciation						
As at 1 April, 2017	128.4	40.9	31.2	76.4	271.5	548.4
Charge for the year	24.2	6.6	12.8	8.8	51.2	103.6
Disposals during the year	(4.9)	(2.7)	(12.8)	(4.3)	(12.2)	(36.9)
As at 31 March, 2018	147.7	44.8	31.2	80.9	310.5	615.1
Net block As at 31 March, 2018	90.2	10.5	41.4	50.9	104.0	297.0

### **Notes to financial statements**

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### 10 Tangible assets (Continued)

Description	Leasehold improvements	Furniture and fixtures	Vehicles	Office equipments	Computers and Servers	Total
Gross block						
As at 1 April, 2016	155.8	45.8	61.0	111.0	302.6	676.2
Additions during the year	35.1	5.5	17.2	15.9	51.3	125.0
Disposals during the year	(6.3)	(2.4)	(11.6)	(6.0)	(3.5)	(29.8)
As at 31 March, 2017	184.6	48.9	66.6	120.9	350.4	771.4
Accumulated depreciation						
As at 1 April, 2016	118.1	39.5	28.8	73.2	237.9	497.5
Charge for the year	16.2	3.7	11.9	8.2	36.8	76.8
Disposals during the year	(5.9)	(2.3)	(9.5)	(5.0)	(3.2)	(25.9)
As at 31 March, 2017	128.4	40.9	31.2	76.4	271.5	548.4
Net block						
As at 31 March, 2017	56.2	8.0	35.4	44.5	78.9	223.0

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

11	Intangible assets	As	at
	Software	31 March 2018	31 March 2017
	Gross block		
	As at 1 April, 2017	208.4	183.3
	Additions during the year	30.5	25.1
	Disposals during the year	-	-
	As at 31 March, 2018	238.9	208.4
	Accumulated amortisation		
	As at 1 April, 2017	178.1	149.7
	Charge for the year	35.0	28.4
	Disposals during the year	-	-
	As at 31 March, 2018	213.1	178.1
	Net block As at 31 March, 2018	25.8	30,3
	125 at 31 Maili, 2010		

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

12	Non-current investments	As at

on-current investments	A	s at
	31 March	31 March
	2018	2017
Other Investments		
other investments		
Unquoted (at cost)		
23,544,892 Units (Previous Year 38,387,844 Units) Investments in ICICI Prudential Venture Capital Fund – ICICI Prudential Real Estate Scheme-I	235.5	383.9
Investment in schemes of Portfolio Management Services [Net of provision for other than temporary diminution aggregating to Rs. 8.5 (previous year : 4.9)	31.6	41.0
3,400,000 units (Previous year 3,400,000 units) investment in ICICI Prudential Real Estate AIF – ICICI Prudential Alternative Real Estate AIF – I of face value Rs. 100 each, Paid up value Rs. 100 each (Previous year paid up value Rs. 93 each)	340.0	316.2
373,628 units (Previous year 373,628 units) investment in ICICI Prudential Real Estate AIF – ICICI Prudential Alternative Real Estate AIF – II of face value Rs. 100 each fully Paid up	37.5	37.5
500,000 Equity Shares (Previous Year 500,000 Equity Shares) in MF Utilities India Private Limited	0.5	0.5
928,780 units (Previous year Nil units) investment in ICICI Prudential Strategic Alpha Fund – ICICI Prudential LEAP fund series I	100.0	-
25,000 Units (Previous Year Nil Units) in ICICI Prudential Real Estate AIF – ICICI Prudential Office Yield Optimiser Fund AIF III	2.5	-
Quoted (at cost) Mutual fund units of face value of Rs.10 each:		
Nil Units (Previous year 130,584 Units) of ICICI Prudential Interval Fund Plan I- Direct Monthly Growth	-	1.5
418,851 Units (Previous year 418,851 Units) of ICICI Prudential Interval Fund Series VI Annual Plan D Direct Cumulative	5.0	5.0
416,951 Units (Previous year 416,951 Units) of ICICI Prudential Interval Fund Series VI Annual Plan C Direct Plan Cumulative	5.0	5.0
Nil Units (Previous year 110,000 Units) of ICICI Prudential Interval Fund Series V Monthly Plan A Direct Plan Growth	-	1.3
Nil Units (Previous year 334,414 Units) of ICICI Prudential Interval Fund Series I Quarterly Plan I Direct Plan Growth	-	5.0
Nil Units (Previous year 247,000 Units) of ICICI Prudential Interval Fund II Quarterly Plan C Direct Plan Growth	-	2.8
Nil Units (Previous year 415,686 Units) of ICICI Prudential Interval Fund Series II Quarterly Plan B Direct Plan Growth	-	5.0
Nil Units (Previous year 455,377 Units) of ICICI Prudential Interval Fund Series VII Annual Interval C Direct Plan Cumulative	-	5.0
Nil Units (Previous year 200,404 Units) of ICICI Prudential Interval Fund Series II Quarterly Plan F Direct Plan Growth	-	3.0
Nil Units (Previous year 434,511 Units) of ICICI Prudential Interval Fund Series II Quarterly Plan A Direct Plan Growth	-	5.0
Nil Units (Previous year 337,617 Units) of ICICI Prudential Interval Fund Series III Quarterly Direct Plan Growth	-	5.0
300,000 Units (Previous year 300,000 Units) of ICICI Prudential Fixed Maturity Plan Series 74 -9 Years Plan U Direct Plan Cumulative	3.0	3.0

### Notes to financial statements

for the year ended 31 March 2018(Continued)

on-current investments (Continued)	As	
Other Investments	31 March 2018	31 Ma 20
Nil Units (Previous year 350,586 Units) of ICICI Prudential Interval Annual Plan -I Direct Plan Growth	-	
Nil Units (Previous year 55,523 Units) of ICICI Prudential Interval Annual Plan -II Direct Plan Growth	-	
Nil Units (Previous year 177,082 Units) of ICICI Prudential Interval Annual Plan -III Direct Plan Growth	-	
Nil Units (Previous year 303,418 Units) of ICICI Prudential Interval Annual Plan -IV Direct Plan Growth	-	
Nil Units (Previous year 339,466 Units) of ICICI Prudential Interval Fund II Quarterly Plan D Direct Plan Growth	-	
Nil Units (Previous year 60,501 Units) of ICICI Prudential Interval Fund II Quarterly Direct Plan Growth	-	
Nil Units (Previous year 101,517 Units) of ICICI Prudential Interval Fund IV Quarterly Plan B Direct Plan Growth	-	
3,500,000 Units (Previous year 3,500,000 Units) of ICICI Prudential FMP Series 77 - 1473 Days Plan C Direct Plan Cumulative	35.0	3
25,000,000 Units (Previous year 25,000,000 Units) of ICICI Prudential FMP Series 80-1194 Days Plan F Direct Plan Cumulative	250.0	25
10,000,000 Units (Previous Year 10,000,000 Units) of ICICI Prudential FMP Series 79-1120 Days Plan J Direct Plan Cumulative	100.0	10
3,700,000 Units (Previous year 3,700,000 Units) of ICICI Prudential FMP Series 79-1118 Days Plan K Direct Plan Cumulative	37.0	3
7,000,000 Units (Previous year 7,000,000 Units) of ICICI Prudential FMP Series 79-1404 Days Plan T Direct Plan Cumulative	70.0	7
5,250,000 Units (Previous year 5,250,000 Units) of ICICI Prudential FMP Series 79-1104 Days Plan P Direct Plan Cumulative	52.5	5
23,000,000 Units (Previous year 23,000,000 Units) of ICICI Prudential FMP Series 80-1187 Days Plan G Direct Plan Cumulative	230.0	23
5,000,000 Units (Previous year 5,000,000 Units) of ICICI Prudential FMP Series 80-1253 Days Plan J Direct Plan Cumulative	50.0	5
1,500,000 Units (Previous year 1,500,000 Units) of ICICI Prudential FMP Series 80-1225 Days Plan T Direct Plan Cumulative	15.0	1
6,500,000 Units (Previous year 6,500,000 Units) of ICICI Prudential FMP Series 80-1245 Days Plan L Direct Plan Cumulative	65.0	6
20,000,000 Units (Previous year 20,000,000 Units) of ICICI Prudential FMP Series 80-1231 Days Plan P Direct Plan Cumulative	200.0	20
19,250,000 Units (Previous year 19,250,000 Units) of ICICI Prudential FMP Series 80-1227 Days Plan Q Direct Plan Cumulative	192.5	19
3,000,000 Units (Previous year 3,000,000 Units) of ICICI Prudential FMP Series 80-1125 Days Plan S Direct Plan Cumulative	30.0	3
50,000 Units (Previous Year 50,000 Units) of ICICI Prudential Nifty 100 iwin ETF	4.3	
50,000 Units (Previous Year 50,000 Units) of ICICI Prudential Nifty iwin ETF	4.2	
10,000 Units (Previous Year 10,000 Units) of ICICI Prudential Sensex iwin Exchange Traded Fund	2.7	
20,000 Units (Previous Year 20,000 Units) of ICICI Prudential Gold iwin Exchange Traded Fund	5.2	
40,380 Units (Previous Year 40,380 Units) of ICICI Prudential Fund NV20 iwin ETF	1.5	

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

12	Non-current investments (Continued)	As	at
	Other Investments	31 March	31 March
	20 541 Haite (Daniero Vera 20 541 Haite) of ICICI Danierical	2018	2017
	39,541 Units (Previous Year 39,541 Units) of ICICI Prudential Fund MIDCAP Select iwin ETF	2.0	2.0
	139,005 Units (Previous year Nil Units) of ICICI Prudential Bharat	5.0	_
	22 ETF	2.0	
	1,500,000 Units (Previous year Nil Units) of ICICI Prudential	15.0	-
	Fixed Maturity Plan Series 81 - 1150 Days Plan K Direct Plan		
	Cumulative		
	1,500,000 Units (Previous year Nil Units) of ICICI Prudential	15.0	-
	Fixed Maturity Plan Series 81 - 1163 Days Plan Q Direct Plan		
	Cumulative	<b>-</b> 0.0	
	5,000,000 Units (Previous year Nil Units) of ICICI Prudential	50.0	-
	Fixed Maturity Plan Series 81 - 1185 Days Plan G Direct Plan		
	Cumulative 6,500,000 Units (Previous year Nil Units) of ICICI Prudential	65.0	_
	Fixed Maturity Plan Series 81 - 1190 Days Plan F Cumulative	05.0	-
	1,800,000 Units (Previous year Nil Units) of ICICI Prudential	20.2	_
	Mutual Fund Value Fund Series 13		
	38,446 Units (Previous year Nil Units) of ICICI Prudential Mutual	2.8	-
	Fund Nifty Low Vol 30 iWIN ETF		
	Unquoted (at cost)		
	Onquoted (at cost)		
	Mutual fund units of face value of Rs.10 each:		
	Nil Units (Previous Year 620,420 Units) of ICICI Prudential	_	12.7
	Balanced Advantage Fund Direct Plan Growth <sup>1</sup>	_	12.7
	500,000 Units (Previous Year 500,000 Units) of ICICI Prudential	5.0	5.0
	Equity Income Fund Direct Plan Growth Cumulative	2.0	2.0
	500,000 Units (Previous Year 500,000 Units) of ICICI Prudential	5.0	5.0
	Constant Maturity Gilt Fund –Direct –Growth		
	389,146 Units (Previous Year 699,641 Units) of ICICI Prudential	47.9	75.5
	Value Discovery Fund Direct Plan Growth <sup>1</sup>		
	13,674 Units (Previous Year 13,674 Units) of ICICI Prudential	0.7	0.7
	Advisor Series - Long Term Savings - Direct Plan - Growth	0.1	0.1
	4,018 Units (Previous Year 4,018 Units) of ICICI Prudential Advisor Series -Dynamic Accrual Plan - Direct Plan - Growth	0.1	0.1
	195,168 Units (Previous Year 195,168 Units) of ICICI Prudential	5.0	5.0
	Balanced Advantage Fund - Direct Plan - Growth	5.0	5.0
	54,599 Units (Previous Year 54,599 Units) of ICICI Prudential	5.0	5.0
	Balanced Fund - Direct Plan – Growth		
	136,208 Units (Previous Year 136,208 Units) of ICICI Prudential	5.0	5.0
	Banking and Financial Services Fund - Direct Plan - Growth		
	641,807 Units (Previous Year 641,807 Units) of ICICI Prudential	10.0	10.8
	Banking and PSU Debt Fund - Direct Plan - Growth	0.7	2.2
	9,701 Units (Previous Year 9,701 Units) of ICICI Prudential	0.3	0.3
	Cautious - Direct Plan - Growth 49,482 Units (Previous Year 49,482 Units) of ICICI Prudential	<i>5</i> A	5.0
	Child Care Plan Gift - Direct Plan	5.0	5.0
	73,162 Units (Previous Year 73,162 Units) of ICICI Prudential	4.0	4.0
	Child Care Plan Study - Direct Plan	-1.0	1.0
	<u> </u>		

### Notes to financial statements

for the year ended 31 March 2018(Continued)

12	Non-current investments (Co	ntinued)	As at
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on-current investments (Continueu)	As at	
Other Investments	31 March	31 March
	2018	2017
227,818 Units (Previous Year 227,818 Units) of ICICI Prudential Corporate Bond Fund - Direct Plan - Growth	5.0	5.0
500,000 Units (Previous Year 500,000 Units) of ICICI Prudential	<b>5</b> 0	<i>5</i> 0
Dividend Yield Equity Fund Direct Plan Growth	5.0	5.0
26,490 Units (Previous Year 26,490 Units) of ICICI Prudential	5.0	5.0
Dynamic - Direct Plan - Growth		
314,626 Units (Previous Year 314,626 Units) of ICICI Prudential Dynamic Bond Fund - Direct Plan - Growth	5.0	5.0
512,920 Units (Previous Year 512,920 Units) of ICICI Prudential	10.0	10.3
Equity Arbitrage Fund - Direct Plan - Growth	<b>-</b> 0	<b>~</b> 0
115,212 Units (Previous Year 115,212 Units) of ICICI Prudential Exports and Other Services Fund - Direct Plan – Growth	5.0	5.0
31,836 Units (Previous Year 31,836 Units) of ICICI Prudential	5.0	5.0
FMCG Fund - Direct Plan – Growth	2.0	5.0
171,123 Units (Previous Year 171,123 Units) of ICICI Prudential	5.0	5.0
Focused Bluechip Equity Fund - Direct Plan - Growth	5.0	5.0
180,487 Units (Previous Year 180,487 Units) of ICICI Prudential	5.0	5.0
Gilt Fund Investment Plan PF Option Growth - Direct Plan	2.0	5.0
258,902 Units (Previous Year 258,902 Units) of ICICI Prudential	5.0	5.0
Gilt Fund Treasury Plan PF Option Growth- Direct Plan	2.0	2.0
411,201 Units (Previous Year 411,201 Units) of ICICI Prudential	5.0	5.0
Global Stable Equity Fund Direct Plan Growth		
111,388 Units (Previous Year 111,388 Units) of ICICI Prudential Income - Direct Plan - Growth	5.0	5.0
254,804 Units (Previous Year 254,804 Units) of ICICI Prudential	5.0	5.0
Income Opportunities Fund - Direct Plan - Growth	5.0	3.0
234,201 Units (Previous Year 234,201 Units) of ICICI Prudential	5.0	5.0
Indo Asia Equity Fund - Direct Plan - Growth	5.0	3.0
119,422 Units (Previous Year 119,422 Units) of ICICI Prudential	5.0	5.0
Infrastructure Fund - Direct Plan - Growth	3.0	5.0
295,698 Units (Previous Year 295,698 Units) of ICICI Prudential	5.0	5.0
Long Term - Direct Plan - Growth	3.0	5.0
18,601 Units (Previous Year 18,601 Units) of ICICI Prudential	5.0	5.0
Long Term Equity Fund (Tax Saving) - Direct Plan - Growth		2.3
104,117 Units (Previous Year 104,117 Units) of ICICI Prudential	5.0	5.0
Long Term Gilt Fund - Direct Plan - Growth		
71,987 Units (Previous Year 71,987 Units) of ICICI Prudential	5.0	5.0
Midcap Fund - Direct Plan - Growth		
161,727 Units (Previous Year 161,727 Units) of ICICI Prudential	5.0	5.0
MIP - 25 - Direct Plan - Growth		
128,207 Units (Previous Year 128,207 Units) of ICICI Prudential	5.0	5.0
MIP - Direct Plan - Growth	Λ.5	0.5
12,988 Units (Previous Year 12,988 Units) of ICICI Prudential Moderate - Direct Plan - Growth	0.5	0.5
	5.0	5.0
63,226 Units (Previous Year 63,226 Units) of ICICI Prudential Nifty Index Plan - Direct Plan Growth	5.0	5.0
59,035 Units (Previous Year 59,035 Units) of ICICI Prudential	1.0	1.0
Nifty Next 50 Index Fund - Direct Plan - Growth	1.0	1.0
517,860 Units (Previous Year 517,860 Units) of ICICI Prudential	5.0	5.0
Regular Gold Savings Fund - Direct Plan - Growth		2.3
<u> </u>		

### Notes to financial statements

for the year ended 31 March 2018(Continued)

(Currency: Indian rupees million)

### 12 Non-current investments (Continued)

As at

Other Investments	31 March 2018	31 March 2017
133,865 Units (Previous Year 133,865 Units) of ICICI Prudential Regular Income Fund - Direct Plan - Growth	1.9	1.9
332,065 Units (Previous Year 332,065 Units) of ICICI Prudential	5.0	5.0
Regular Savings Fund - Direct Plan - Growth 215,526 Units (Previous Year 215,526 Units) of ICICI Prudential	5.0	5.0
Select Large Cap fund - Direct Plan – Growth 171,624 Units (Previous Year 171,624 Units) of ICICI Prudential	5.0	5.0
Short Term - Direct Plan - Growth Option 141,776 Units (Previous Year 141,776 Units) of ICICI Prudential	5.0	5.0
Short Term Gilt Fund - Direct Plan – Growth 129,137 Units (Previous Year 129,137 Units) of ICICI Prudential	5.0	5.0
Technology Fund - Direct Plan - Growth 20,890 Units (Previous Year 20,890 Units) of ICICI Prudential	5.0	5.0
Top 100 Fund - Direct Plan – Growth 347,289 Units (Previous Year 347,289 Units) of ICICI Prudential	5.0	5.0
Ultra Short Term - Direct Plan - Growth 271,455 Units (Previous Year 271,455 Units) of ICICI Prudential	5.0	5.0
US Bluechip Equity Fund - Direct Plan - Growth 43,746 Units (Previous Year 43,746 Units) of ICICI Prudential Value Discovery Fund - Direct Plan - Growth	5.0	5.0
9,004 Units (Previous Year 9,004 Units) of ICICI Prudential Very Aggressive - Direct Plan – Growth	0.5	0.5
Nil Units (Previous Year 1,174,346 Units) of ICICI Prudential Select Large Cap Fund-Direct Plan Growth <sup>1</sup>	-	26.5
Nil Units (Previous Year 13,947 Units) of ICICI Prudential Top 100 Fund - Direct- Growth <sup>1</sup>	-	3.3
25,026 Units (Previous Year 25,026 Units) of ICICI Prudential Multicap Fund - Direct Plan - Growth	5.0	5.0
151,536 Units (Previous Year Nil Units) of ICICI Prudential Sensex Index Fund Direct Plan Growth	1.5	-
716,276 Units (Previous Year Nil Units) of ICICI Prudential Balanced Advantage Fund - Direct Plan - Dividend <sup>1</sup>	14.0	-
572,106 Units (Previous Year Nil Units) of ICICI Prudential Dynamic - Direct Plan - Dividend <sup>1</sup>	15.3	-
90,927 Units (Previous Year Nil Units) of ICICI Prudential Focused Bluechip Equity Fund - Direct Plan - Dividend <sup>1</sup>	2.9	-
63,961 Units (Previous Year Nil Units) of ICICI Prudential Focused Bluechip Equity Fund - Direct Plan - Growth <sup>1</sup>	1.9	-
27,905 Units (Previous Year Nil Units) of ICICI Prudential Multicap Fund - Direct Plan - Growth <sup>1</sup>	7.5	-
508,336 Units (Previous Year Nil Units) of ICICI Prudential Multicap Fund - Direct Plan - Dividend <sup>1</sup>	16.3	-
460,106 Units (Previous Year Nil Units) of ICICI Prudential Select Large Cap Fund-Direct Plan Dividend Reinvestment <sup>1</sup>	12.5	-
207,921 Units (Previous Year Nil Units) of ICICI Prudential Top 100 Fund - Direct Plan - Dividend <sup>1</sup>	5.0	-
125,996 Units (Previous Year Nil Units) of ICICI Prudential Value Discovery Fund - Direct Plan - Dividend <sup>1</sup>	6.5	-

### **Notes to financial statements**

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

### **Non-current investments (***Continued***)**

As	at
March	
2010	

on-current investments (Continueu)	As at		
Other Investments	31 March 2018	31 March 2017	
Mutual fund units of face value of Rs.100 each:			
25,664 Units (Previous Year 25,664 Units) of ICICI Prudential	5.0	5.0	
Money Market Fund-Direct plan Growth 18,847 Units (Previous Year 18,847 Units) of ICICI Prudential Flexible Income - Direct Plan – Growth	5.0	5.0	
23,977 Units (Previous Year 23,977 Units) of ICICI Prudential	5.0	5.0	
Liquid - Direct Plan – Growth 23,641 Units (Previous Year 23,641 Units) of ICICI Prudential Savings Fund - Direct Plan – Growth	5.0	5.0	
Total non-current investments	2,650.8	2,551.7	
Aggregate amount of quoted investments	1,532.9	1,414.5	
Market Value of quoted investments	1,664.9	1,453.2	
Aggregate amount of unquoted investments	1,126.8	1,137.3	
Aggregate provision for diminution in value of investments	8.5	14.9	
I .			

<sup>&</sup>lt;sup>1</sup>In accordance with Long Term Incentive Plan ('LTIP') 2014, 2015, 2016 and 2017, investments are identified and separated to meet LTIP liabilities in future. As any gain or loss on these investments belongs to employees, it is valued at cost.

#### 13 **Deferred tax assets (Net)**

The Company has net deferred tax asset of Rs. 232.6 (Previous year Rs.163.5). The composition of deferred tax assets (liabilities) is as follows:

	As at	
	31 March	31 March
	2018	2017
Deferred tax asset:		
- difference in WDV of tangible assets and intangible asset	55.2	42.3
- provision for employee benefit expenses	163.1	115.6
- provision for lease equalization	40.8	39.8
- provision for doubtful amounts	6.1	12.8
Deferred tax liability:		
-Unamortised Income/ Expenses (net)	(32.6)	(47.0)
Net deferred tax assets	232.6	163.5

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

Long term loans and advances	As at	
	31 March	31 March
	2018	2017
Unsecured considered good		
Capital advance	2.5	2.6
Security deposits	240.1	214.0
Advance tax [net of provision for tax Rs. 8,964.2 (Previous Year Rs.	310.4	168.5
6,015.6)]		
Staff loans	0.8	0.7
Statutory dues recoverable	2.5	2.5
Prepaid expenses	470.6	402.9
Advances recoverable in cash or in kind or for value to be received	23.3	192.9
Total	1,050.2	984.1
		=====

	31 March	31 Mai
	2018	20
Other Investments		
Quoted (at cost or market value whichever is lower)		
Mutual fund units of face value of Rs.10 each:		
Nil Units (Previous year 250,000 Units) of ICICI Prudential Fixed	-	
Maturity Plan Series 72 - 785 Days Plan O Direct Plan Cumulative		
65,333 Units (Previous Year 3,184 Units) of ICICI Prudential Fund Nifty iwin ETF	6.8	
30,000,000 Units (Previous Year Nil Units) of ICICI Prudential Fixed	300.0	
Maturity Plan - Series 82 - 103 Days Plan O Direct Plan Cumulative		
1,553,217 Units (Previous Year Nil Units) of ICICI Prudential Bharat 22 ETF	56.7	
50,000 Units (Previous Year Nil Units) of ICICI Prudential Midcap Select iWIN ETF	3.6	
30,000 Units (Previous Year Nil Units) of ICICI Prudential Nifty Low Vol 30 iWIN ETF	2.5	
Unquoted (at cost or market value whichever is lower)		
Mutual fund units of face value of Rs. 10/- each		
51,381 Units (Previous year 167,638 Units) of ICICI Prudential Balanced Advantage fund Direct plan Growth <sup>1</sup>	1.4	
Nil Units (Previous Year 63,961 Units) of ICICI Prudential Focused	-	
Bluechip Equity -Direct Growth <sup>1</sup>		
Nil Units (Previous Year 54,308 Units) of ICICI Prudential Top 100	-	1
Fund - Direct- Growth <sup>1</sup>		
Nil Units (Previous year 37,021 Units) of ICICI Prudential Long Term Gilt Fund Direct Plan –Growth Option <sup>1</sup>	-	

## Notes to financial statements (Continued)

for the year ended 31 March 2018 (Currency: Indian rupees million)

### 15 Current investments (Continued)

As at		nt
Other Investments	31 March	31 March
	2018	2017
Nil Units (Previous year 572,128 Units) of ICICI Prudential Equity	-	12.0
Arbitrage Fund - Direct Plan - Growth Option <sup>1</sup>	4.0	4.0
21,187 Units (Previous year 21,187 Units) of ICICI Prudential	4.0	4.0
Dynamic - Direct Plan – Growth Option <sup>1</sup> 412,169 Units (Previous year 754,495 Units) of ICICI Prudential	38.4	61.2
Value Discovery Fund Direct Plan Growth <sup>1</sup>	36.4	01.2
472,308 Units (Previous year Nil Units) of ICICI Prudential Equity	6.9	_
Arbitrage Fund - Direct Plan – Dividend <sup>1</sup>	0.9	-
935,119 Units (Previous year Nil Units) of ICICI Prudential Equity	11.0	_
Income Fund Direct Plan Quarterly Dividend Reinvestment <sup>1</sup>	11.0	
1,010,856 Units (Previous year Nil Units) of ICICI Prudential Select	22.8	_
Large Cap Fund - Growth <sup>1</sup>		
485,150 Units (Previous year Nil Units) of ICICI Prudential Top 100	11.6	_
Fund - Direct Plan - Dividend <sup>1</sup>		
Nil Units (Previous Year 338.1 Units) of ICICI Prudential Savings	-	0.1
Fund – Direct Plan Growth		
Nil Units (Previous Year 40,565,741 Units) of ICICI Prudential	-	740.0
Dynamic Bond Fund Plan -Direct Growth		
Nil Units (Previous Year 9,042,456 Units) of ICICI Prudential Gilt	-	279.7
Invest PF Plan - Direct Growth		
Nil Units (Previous Year 48,991,832 Units) of ICICI Prudential	-	991.8
Long Term Plan- Direct Growth		0.52.0
Nil Units (Previous Year 51,405,655 Units) of ICICI Prudential	-	962.0
Banking & PSU Debt Direct Growth	2.5	2.5
250,000 Units (Previous Year 250,000 Units) of ICICI Prudential	2.5	2.5
Constant Maturity Gilt Fund –Direct –Growth Nil Units (Previous Year 16,042,769 Units) of ICICI Prudential		859.0
Long Term Gilt Fund - Direct Plan - Growth	-	639.0
44,984,414 Units (Previous Year Nil Units) of ICICI Prudential	702.3	_
Balanced Advantage Fund - Direct Plan - Monthly Dividend	102.5	
48,511,674 Units (Previous Year Nil Units) of ICICI Prudential	589.2	_
Banking and PSU Debt Fund - Direct Plan - Quarterly Dividend		
31,675,427 Units (Previous Year Nil Units) of ICICI Prudential	330.5	_
Dynamic Bond Fund - Direct Plan - Annual Dividend Reinvestment		
85,754,657 Units (Previous Year Nil Units) of ICICI Prudential	979.8	-
Long Term Plan - Quarterly Dividend Payout		
Mutual fund units of face value of Rs. 100/- each		
3,233,899 Units (Previous Year Nil Units) of ICICI Prudential	830.00	_
Liquid - Direct Plan – Growth	320.00	
•		
Total current investments	3,900.0	3,935.6

### Notes to financial statements (Continued)

for the year ended 31 March 2018

(Currency: Indian rupees million)

### 15 Current investments (Continued)

	As at	
	31 March 2018	31 March 2017
Aggregate amount of quoted investments	369.6	2.8
Market Value of quoted investments	369.1	3.6
Aggregate amount of unquoted investments	3,530.4	3,932.8

<sup>1</sup>In accordance with Long Term Incentive Plan ('LTIP') 2014, 2015, 2016 and 2017 investments are identified and separated to meet LTIP liabilities in future. As any gain or loss on these investments belongs to employees, it is valued at cost.

### 16 Trade receivables

Trade receivables	As	at
	31 March	31 March
	2018	2017
Unsecured, considered good		
Outstanding for a period exceeding 6 months from the date they	5.7	19.9
are due for payment		
Others	1,164.3	708.7
Total	1,170.0	728.6

#### 17 Cash and bank balances

Cash and bank balances	As at		
	31 March	31 March	
	2018	2017	
Cash and cash equivalents			
Balance with banks			
- in Current Accounts	104.3	19.2	
Total	104.3	19.2	

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

18	Short	tarm	loone	and	advances
10	2000	1 er i i i	IOMIIS	иш	anvances

	31 March 2018	31 March
	2018	
	2010	2017
Unsecured considered good		
- Advances recoverable in cash or in kind or for value to be received	782.6	777.4
- Advance to related parties	0.2	0.8
- Staff loans	1.6	1.7
- Prepaid expenses	1,293.4	497.2
Total	2,077.8	1,277.1

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Other current assets	As a	t
	31 March	31 March
	2018	2017
Unsecured, considered good		
- Interest accrued on investments	27.2	32.3
- Dividend on investments	1.9	2.9
- Interest receivable on income tax refund	55.7	-
Total	84.8	35.2

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

20	Revenue from operations	For the year ended	
		31 March	31 March
		2018	2017
	Management fees from:		
	- Mutual fund operations (net of Service Tax/GST))	16,253.5	11,735.3
	- Portfolio Management Services operations (net of Service Tax/GST)	1,422.2	953.5
	- Advisory services	510.7	319.8
	Total	18,186.4	13,008.6

Other income	For the year	For the year ended	
	31 March	31 March	
	2018	2017	
Interest on			
- Non-current investments	92.5	102.6	
- Income Tax refund	55.7	18.1	
Dividend from			
- Non-current investments	3.9	3.4	
- Current investments	11.1	-	
Net gain / loss on sale of investment:			
- Non-current investments	57.4	33.7	
- Current investments	536.1	323.7	
Net gain on account of foreign exchange fluctuation	1.8	_	
Others	21.0	7.2	
Total	779.5	488.7	

22	Employee benefits expense	For the year ended	
		31 March	31 March
		2018	2017
	Salaries, bonus and allowances	1,968.4	1,596.8
	Contribution to provident and other funds	59.2	48.9
	Gratuity	27.9	32.7
	Staff welfare expenses	78.0	74.8
	Total	2,133.5	1,753.2
			<del></del>

## Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

23	Other expenses	For the year ended

other expenses	Tor the year	ciiucu
	31 March	31 March
	2018	2017
Brokerage/Incentives/Mutual Fund expenses	5,439.2	2,846.8
Rent	308.9	273.0
Communication expenses	128.1	89.9
Travelling and conveyance	141.1	96.7
Fund accounting expenses (PMS)	22.0	22.3
Fund expenses (PMS)	0.1	0.0
Legal and professional fees	82.1	114.4
SEBI fees	10.0	10.0
Information technology	100.7	81.3
Electricity	42.9	41.4
Insurance	68.7	47.6
Books, periodicals and subscriptions	59.3	44.5
Repairs and maintenance		
- Equipment	13.4	10.0
- Others	44.9	36.9
Marketing, advertisement and publicity	402.6	251.2
Printing and stationery	29.7	17.6
Training and consultancy	22.2	25.8
Loss on sale of fixed assets (net)	0.1	0.5
Rates and taxes	14.3	17.2
Directors sitting fees	6.5	8.9
Housekeeping expenses	80.2	61.7
NFO filing fees	21.6	15.0
Corporate Social Responsibility expenditure <sup>3</sup>	107.7	76.9
Miscellaneous expenses	52.7	98.7
	7,199.0	4,288.3
Payment to auditor:		
- Statutory audit	2.6	2.6
- Tax audit	0.5	0.5
- Other services	0.4	0.3
- Reimbursement of expenses	0.2	0.2
	3.7	3.6
Total	7,202.7	4,291.9

<sup>3</sup>For CSR activities contribution has been made to ICICI Foundation for Inclusive Growth with primary focus in areas of promoting education, employment enhancing vocational skills, livelihood enhancement projects and eradication of hunger, poverty and malnutrition; promoting preventive healthcare.

Gross amount required to be spent by the company during the year - Rs. 107.7 Amount spent during the year on:

Sr. No.	Particulars	In cash	Yet to be paid in cash	Total
(i)	Construction/acquisition of any asset	-	-	-
(ii)	On purposes other than (i) above	107.7	-	107.7

#### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

#### 24 Operating leases

The Company has entered into non-cancellable leasing arrangement for certain office premises for a period ranging from 3 to 5 years. As per the term of the lease all maintenance charges and municipal levies are borne by the lessee.

The total future minimum lease payments under non-cancellable operating lease for each of the

periods is given below:

	31 March	31 March
	2018	2017
Total future minimum lease payments:		
not later than one year	101.9	100.5
later than one year and not later five years	230.8	332.7
later than five years	-	-

The total lease payments recognised in the statement of profit and loss amount to Rs.308.9 (Previous year Rs. 273.0) which include Rs. 1.7 (previous year reversal of Rs. 33.2) provision towards straight lining of lease rentals.

The terms of renewal or purchase option and escalation clauses are those normally prevalent in similar agreements and there are no undue restrictions or onerous clauses in the agreements.

#### 25 Segment reporting

The Company's operations predominantly relate to providing asset management services. It acts as an investment manager to schemes launched by the Mutual Fund and provides advisory services to other funds. It also provides Portfolio Management Services to corporate, high net worth individuals and ICICI Prudential Venture Capital Fund & acts as a investment manager to Alternative Investment Funds. Accordingly, the asset management business is split into Fund Management & Advisory and Portfolio Management Services as primary reporting segments.

Secondary segment reporting does not require separate disclosure as all activities of the Company are within India.

The accounting principles consistently used in the preparation of the financial statements are also consistently applied to record income and expenditure of individual segments.

Income and direct expenses in relation to segments are categorized based on items that can be individually identifiable to that segment. Certain expenses such as depreciation, etc. are not specifically allocable to specific segments as the underlying assets or services are used interchangeably. The Company believes that it is not practical to provide segment disclosures relating to such items, and accordingly they are separately disclosed as "unallocable expenses" and directly charged against total income.

Current assets, non current assets, current liabilities and non current liabilities to the extent directly identifiable to a segment have been categorized separately; others have been shown as "unallocable" in the total column. Other balance sheet items such as fixed assets and deferred tax asset are similarly not allocated to segments.

## Notes to financial statements (Continued)

for the year ended 31 March 2018

(Currency: Indian rupees million)

25. Segmental reporting (*Continued*)

#### **Primary segment information**

	Fund Manageme	ent and Advisory	Portfolio Management and others		T	otal
	31-Mar-18	31-Mar-17	31-Mar-18	31-Mar-17	31-Mar-18	31-Mar-17
Segment revenue						
Management fees	16,764.2	12,055.1	1,422.2	953.5	18,186.4	13,008.6
Inter segment revenue	-	-	-	-	-	-
Total segment revenue	16,764.2	12,055.1	1,422.2	953.5	18,186.4	13,008.6
Identifiable operating expenses	(7,301.3)	(3,902.8)	(962.3)	(1,129.3)	(8,263.6)	(5,032.1)
Segmental operating income	9,462.9	8,152.3	459.9	(175.8)	9,922.8	7,976.5
Unallocable expense					(1,211.2)	(1,118.3)
Operating income					8,711.6	6,858.2
Other income					779.5	488.7
Net profit before tax				•	9,491.1	7,346.9
Provision for income tax					(3,354.5)	(2,610.9)
Excess provision of earlier years					49.8	37.5
Deferred tax credit \ (expense)					69.1	31.2
Net profit after tax				•	6,255.5	4,804.7
As at Segment assets and liabilities	31-Mar-18	31-Mar-17	31-Mar-18	31-Mar-17	31-Mar-18	31-Mar-17
Segment assets	3,361.6	2,681.0	650.5	537.6	4,012.1	3,218.6
Unallocable assets					7,657.0	6,754.7
Total assets				•	11,669.1	9,973.3
Segment liabilities	1,859.8	1,373.0	398.0	544.0	2,257.8	1,917.0
Unallocable liabilities					1,178.0	724.6
Total liabilities				•	3,435.8	2,641.6

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

#### 26 Related party disclosures

- Related parties where control exists
   ICICI Bank Limited Holding Company.
- Other related parties with whom transactions have taken place in ordinary course of business during the year

Prudential Corporation Holdings Limited – Holds significant influence in the Company.

ICICI Lombard General Insurance Company Limited – Fellow subsidiary

ICICI Prudential Life Insurance Company Limited – Fellow subsidiary

ICICI Securities Limited – Fellow subsidiary

ICICI Foundation for Inclusive Growth –Fellow entity

ICICI International Ltd Mauritius – Fellow subsidiary

#### Key management personnel (KMP):

Nimesh Shah – Managing Director Sankaran Naren – Executive Director (w.e.f. 22 April 2016)

## **Notes to financial statements**

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

**26.** Related party disclosures (*Continued*)

	ICICI Bank Limited	Prudential Corporation Holdings Limited	ICICI Securities Limited	ICICI Lombard General Insurance Company Limited	ICICI Prudential Life Insurance Company Limited	ICICI Foundation for Inclusive Growth	ICICI International Ltd Mauritius	
Nature of Transaction	Holding Company	Significant Influence	Fellow Subsidiary	Fellow Subsidiary	Fellow Subsidiary	Fellow entity	Fellow Subsidiary	KMP
Dividend paid / provided	2,268.6	2,179.7	-	-	-	-	-	-
Previous year	1629.5	1565.5	-	-	-	-	-	-
Common Cost, Brokerage & Marketing expenses	1,368.94	-	184. 2 <sup>4</sup>	-	-	-	-	-
Previous year	149.4 <sup>4</sup>	-	$71.8^{4}$	-	-	-	-	-
Insurance premium	-	-	-	50.8	11.0	-	-	-
Previous year	-	-	-	40.3	7.5			-
Insurance Claim Received	-	-	-	(11.8)	-	-	-	-
Previous year	-	-	-	-	-	-	-	-
Corporate social responsibility	-	-	-	-	-	107.7	-	-
Previous year	_	_	_	_	_	75.2	-	_
Employee cost	_	_	0.2	_	_	-	-	_
Previous year	-	-	-	-	-	-	-	-
Remuneration Paid	-	-	-	-	-	-	-	90.66
Previous year	-	-	-	-	-	-	-	$107.5^{6}$
Advisory Fees Earned	-	-	-	-	-	-	0.0	-
Previous year Other expenses incurred &	-	-	-	-	-	-	-	-
reimbursed by Company (including custody fees)	57.2	-	-	-	-	-	6.1	-
Previous year	27.2	-	-	-	-	-	4.9	-
Purchase/(Sale ) of fixed asset	2.2	-	(0.8)	-	-	-	-	-
Previous year	0.1	-	-	-	-	-	-	-
Balance Outstanding: Receivable / Advance	(68.2)	-	(26.6)	0.1	0.1	-	(0.4)	-
( <b>Payable</b> ) Previous year	(22.6)	_	(11.4)	0.2	0.6	-	(0.4)	_
Cash and bank balance	104.3	-	-	-	-	-	-	-
Previous year	19.1	-	_	-	_	-	-	_

Note: 1.4The amounts disclosed are net of service tax/Goods and Service Tax.

 $<sup>2.^6</sup> Remuneration$  includes Nimesh Shah Rs.56.3 (Previous year Rs.61.5) and Sankaran Naren Rs.34.3 (Previous Year Rs.46.0)

#### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

#### 27 Earnings per share ('EPS')

Basic and diluted EPS is computed in accordance with Accounting Standard 20 on 'Earnings Per Share'. The computation of earnings per share is given below:

31 March 2018	31 March 2017
6,255.5	4,804.7
17,652,090	17,652,090
354.38	272.19
	2018 6,255.5 17,652,090

#### 28 Employee benefits

The following disclosures have been set out in accordance with the requirement of Accounting Standard 15 on 'Employee Benefits'.

In accordance with Accounting Standard 15 on 'Employee Benefits' the following disclosures have been made:

31 March	31 March
2018	2017
54.9	44.8
4.3	4.1
59.2	48.9
	2018 54.9 - 4.3

<sup>\*</sup> Included in Contribution to provident and other funds (Refer Note 22)

#### Gratuity

Every employee is entitled to a benefit equivalent to 15 days (30 days in case of completed years of service of more than 10 years) salary last drawn for each completed year of service in line with the payment of gratuity act, 1972. the same is payable at the time of separation from the company or retirement, whichever is earlier. The benefits vest after five years of continuous service.

Gratuity liability is a defined benefit obligation and is funded.

#### Compensated absences

Every employee is entitled to a carry forward of 12 days un-availed leave to next financial year maximum up to 60 days.

Compensated absences is a defined benefit obligation and is wholly unfunded.

#### A) Amount recognised in balance sheet

	31 March 2018	31 March 2017
Present value of funded obligations Fair value of plan assets Net liability	200.3 (175.7) 24.6	174.0 (142.0) 32.0
Amounts in the Balance Sheet Net liability	24.6	32.0

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

#### 28 Employee benefits (Continued)

### B) Expense recognised in the statement of profit and loss

	31 March 2018	31 March 2017
Current service cost	23.7	18.8
Interest on defined benefit obligation	12.5	10.9
Expected return on plan assets	(11.3)	(6.5)
Net actuarial losses / (gains) recognised in year	3.0	9.5
Total, included in "Employee Benefit Expenses"	27.9	32.7
Actual return on plan assets	8.6	9.1

#### Recognised under

	31 March	31 March
	2018	2017
Long-term provision (Refer Note 6)	-	-
Short-term provision (Refer Note 9)	24.6	32.0
Total	24.6	32.0

# C) Reconciliation of opening and closing balances of PV of defined benefit obligation and fair value of plan assets for the year ended 31 March

	31 March 2018	31 March 2017
Change in defined benefit obligation		
Opening defined benefit obligation as at 1 April	173.9	140.0
current service cost	23.7	18.8
Interest cost	12.5	10.9
Actuarial losses / (gains)	0.3	12.1
Liabilities Assumed on Acquisition /(Settled on		
Divestiture)	2.4	(0.8)
Benefits paid	(12.5)	(7.0)
Closing defined benefit obligation as at 31 March	200.3	174.0
Change in the fair value of plan assets		
Opening fair value of plan assets as at 1 April	142.0	79.7
Expected return on plan assets	11.3	6.5
Actuarial gain/(losses)	(2.7)	2.6
Contributions by employer	35.3	61.0
Assets Acquired on Acquisition / (Distributed on		(0.0)
Divestiture)	2.4	(0.8)
Benefits paid	(12.5)	(7.0)
Closing fair value of plan assets as at 31 March	176.0	142.0
Expected Employer's Contribution Next Year	28.0	28.0

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

#### 28 Employee benefits (Continued)

#### D) Asset information

Category of assets	31 March 2018	31 March 2017
Insurer managed funds	100%	100%

The approximate full value of the assets as at 31 March as advised by the insurer is as follows:

Category of assets	31 March	31 March
	2018	2017
Insurer managed funds	176.0	142.0

#### E) Summary of actuarial assumptions

#### Financial assumptions at the valuation date:

	31 March 2018	31 March 2017
Discount rate (per annum)	7.30%	6.85%
Expected rate of return on assets (per annum)	8.00%	8.00%
Salary escalation rate (per annum)	8.11%	8.58%

#### a) Discount rate:

The discount rate is based on the prevailing market yields of Indian government securities as at valuation date for the estimated term of the obligations.

#### b) Expected rate of return on plan assets:

This is based on our expectation of the average long-term rate of return expected on investments of the Fund during the estimated term of the obligations.

#### c) Salary escalation rate:

The estimates of future salary increases considered take into account the inflation, seniority, promotion and other relevant factors.

#### **Demographic assumptions at the valuation date:**

#### d) Retirement age:

The employees of the company are assumed to retire at the age of 58 years.

#### e) Mortality:

Published rates under the Indian Assured Lives Mortality (2006-08).

#### f) Leaving service:

We have assumed 21% per annum (previous year 19% per annum) withdrawal rate at all ages in this valuation.

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

#### 28 Employee benefits (Continued)

#### g) Disability:

Leaving service due to disability is included in the provision made for all causes of leaving service (paragraph (f) above).

#### F) Experience adjustments

	2018	2017	2016	2015	2014
Defined benefit obligation	200.3	174.0	140.0	109.8	76.7
Plan assets	175.7	142.0	79.7	79.0	5.3
Surplus / (Deficit)	(24.6)	(32.0)	(60.3)	(30.8)	(71.4)
Experience Adjustments on plan liabilities	11.6	7.7	8.0	10.9	11.4
Experience Adjustments on plan assets	(2.7)	2.6	1.2	3.8	0.1

#### 29 Capital commitments

As at 31 March 2018, the Company had capital commitments (net of advances) amounting to Rs. 69.4 (Previous year Rs. 64.9) and investment commitment of Rs. 60.0 (previous year Rs. 36.3) pursuant to contribution agreements entered into with ICICI Prudential Real estate AIF for which no provision is required to be made.

#### 30 Contingent liabilities

Contingent liabilities as at 31 March 2018 amounts to Rs. 1.1 (31 March 2017: Rs. 95.3) towards disputed income tax demand and Rs. 28.9 (31 March 2017: Rs. 8.8) towards disputed service tax demand.

### Notes to financial statements

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

#### 31 Dues to Micro and Small Enterprise

Under the Micro, Small and Medium Enterprises Development Act, 2006, (MSMED) which came into force from 2 October 2006, certain disclosures are required to be made relating to Micro, Small and Medium enterprises. On the basis of the information and records available with the management, the following disclosures are made for the amounts due to the Micro, Small and Medium enterprises, who have registered with the competent authorities.

Particulars	31 March, 2018	31 March, 2017
Principal amount due to suppliers registered	0.8	-
under the MSMED Act and remaining unpaid		
as at year end		
Interest due to suppliers registered under the	-	-
MSMED Act and remaining unpaid as at year		
end		
Principal amounts paid to suppliers registered	-	-
under the MSMED Act, beyond the appointed		
day during the year		
Interest paid, other than under Section 16 of	-	-
MSMED Act, to suppliers registered under the		
MSMED Act, beyond the appointed day during		
the year		
Interest paid, under Section 16 of MSMED	-	-
Act, to suppliers registered under the MSMED		
Act, beyond the appointed day during the year		
Interest due and payable towards suppliers	-	-
registered under MSMED Act, for payments		
already made.		
Further interest remaining due and payable for	-	-
earlier years		

### **Notes to financial statements**

for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees million)

32	Earnings in foreign currency (on accrual basis)	For the	year
		31 March 2018	31 March 2017
	Fee from advisory services	510.7	319.8
	Total	<b>510.7</b> 3	

33	Expenditure in foreign currency (on accrual basis)	For the	e year
		31 March	31 March
		2018	2017
	Information technology	32.9	28.2
	Travelling	1.7	2.5
	Distribution support expenses	9.5	0.9
	Consultancy fees	18.4	10.4
	Employee cost	27.2	21.9
	Membership and subscription fees	2.9	1.0
	Rates and Taxes	4.4	-
	Total	97.0	64.9
			=====

### 34 Unhedged foreign currency exposure The unhedged foreign currency exposure as on 31 March is given below:

	2018		2017	
	Foreign currency (in millions)	INR	Foreign currency (in millions)	INR
Recharges payables				
SGD – IT support	0.4	21.5	0.1	5.3
AED – Employee Cost	0.4	6.3	0.1	1.8
MUR – Employee Cost	0.2	0.4	0.2	0.4
		28.2		7.5
Advisory fees receivables				
USD	2.3	146.6	2.0	129.1
SGD	0.1	2.5	0.1	3.0
AUD	0.0	0.0	0.0	0.0
		149.1		132.1

### **Notes to financial statements (***Continued***)**

for the year ended 31 March 2018

(Currency: Indian rupees million)

## 35 Remittances in foreign currency on account of dividend to non-resident Shareholders (on cash basis)

	31 March	31 March
	2018	2017
	2010	2017
Dividend paid during the year	2,179.7	1,565.5
No. of non resident shareholders	1	1
No. of shares held	8,649,517	8,649,517
Interim dividend paid in the year	2017-18	2016-17

#### 36 Transfer pricing

The Company has developed a system of maintaining of information and documents as required by the transfer pricing legislation under Section 92-92F of the Income-tax Act, 1961. Management is of the opinion that its all relevant transactions are at arm's length so that the aforesaid legislation will not have any impact on the financial statements, particularly on the amount of tax expense and that of provision for taxation.

# Disclosures relating to Specified Bank Notes (SBNs) held and transacted during the period from 8 November 2016 to 30 December 2016

Details of Specified Bank Notes (SBN) held and transacted during the period 08/11/2016 to 30/12/2016 as provided in the Table below:-

	SBNs	Other denomination notes	Total
Closing cash in hand as on 08.11.2016	Nil	Nil	Nil
(+) Permitted receipts	Nil	Nil	Nil
(-) Permitted payments	Nil	Nil	Nil
(-) Amount deposited in Banks	Nil	Nil	Nil
Closing cash in hand as on 30.12.2016	Nil	Nil	Nil

For Price Waterhouse
Chartered Accountants LLP

23 April 2018

For and on behalf of the Board of Directors of ICICI Prudential Asset Management Company Limited

23 April 2018

Firm's Registration No: 012754N/N500016

	Sd/- Chanda Kochhar	Sd/- Ved Prakash Chaturvedi	Sd/- Nimesh Shah
a.v.			
Sd/-	Chairperson	Director	Managing Director
Vivek Prasad	DIN No:00043617	DIN No:00030839	DIN No:01709631
Partner			
Membership No: 104941		Sd/-	Sd/-
		B. Ramakrishna	Rakesh Shetty
		Chief Financial Officer	Company Secretary
Mumbai			Mumbai