



FILTERS

| | |
|----------|------|
| region | All |
| market | All |
| division | All |
| customer | All |
| FY | 2019 |

P & L
By Fiscal Months
All values in USD

| Metrics | Quarters | | | | | |
|--------------|----------|-------|-------|-------|-------|-------|
| | Q1 | | | Q2 | | |
| | Sep | Oct | Nov | Dec | Jan | Feb |
| Net Sales | 6.5M | 8.0M | 10.7M | 11.4M | 6.5M | 6.1M |
| COGS | 3.8M | 4.7M | 6.3M | 6.7M | 3.9M | 3.5M |
| Gross Margin | 2.6M | 3.4M | 4.5M | 4.7M | 2.7M | 2.6M |
| GM % | 40.9% | 42.0% | 41.5% | 41.4% | 40.9% | 41.9% |



| Q3 | | | Q4 | | | Grand Total |
|-------|-------|-------|-------|-------|-------|-------------|
| Mar | Apr | May | Jun | Jul | Aug | |
| 6.4M | 6.3M | 6.5M | 6.2M | 6.5M | 6.3M | 87.5M |
| 3.8M | 3.7M | 3.8M | 3.6M | 3.8M | 3.7M | 51.2M |
| 2.7M | 2.6M | 2.6M | 2.6M | 2.7M | 2.6M | 36.2M |
| 41.5% | 41.4% | 40.8% | 42.0% | 41.5% | 41.4% | 41.4% |