

		Your Last Year History					2020-08 thru 2021-07		Your Current Program Year			2021-08 thru 2022-07				Group Summary		
		Same Month		YTD		Full Year		Current Month 2021-11			Year To Date				Year To Date			
		\$		\$	%	\$	%	Mfrs.	\$	Chng % \$	%	\$	Chng % \$	%	Mfrs.	Chng % \$	%	Mfrs.
Partners																		
	Veteran	3,083	6,921	93.5	28,543	92.0	79	2,993	-2.9	93.0	7,809	12.8	92.9	58	23.4	83.5	90	
	Developing	63	156	2.1	1,076	3.5	17	13	-79.4	0.4	160	2.6	1.9	8	15.3	13.9	21	
	New	94	323	4.4	1,410	4.5	3	214	127.7	6.6	438	35.6	5.2	2	245.3	2.6	7	
Partners	Total	3,240	7,400		31,029		99	3,220	-0.6		8,407	13.6		68	24.3		118	
Other L&G																		
	Prospect	171	1,075	8.5	4,216	7.2	3	333	94.7	5.3	1,122	4.4	6.4	2	54.0	12.8	9	
	Other L&G	3,072	11,552	91.5	53,956	92.8	114	5,943	93.5	94.7	16,469	42.6	93.6	64	24.3	87.2	210	
Other L&G	Total	3,243	12,627		58,172		117	6,276	93.5		17,591	39.3		66	27.5		219	
Non L&G		2,334	10,916	100.0	32,324	100.0	41	5,046	116.2	100.0	21,792	99.6	100.0	25	56.1	100.0	84	
Total Purchases		8,817	30,943		121,525		257	14,542	64.9		47,790	54.4		159	35.6		421	

Key:

Veteran: 3+ years
 Developing: > 1 year and < 3 years
 New: < 1 year
 Terminated: Effective end of current program year

Action Requested: Verification

		Your Last Year History			2020-08 thru 2021-07			Your Current Program Year			2021-08 thru 2022-07			Group Summary			
		Same Month	YTD		Full Year			Current Month 2021-11			Year To Date			Year To Date			
		\$	\$	%	\$	%	Mfrs.	\$	Chng % \$	%	\$	Chng % \$	%	Mfrs.	Chng % \$	%	Mfrs.
Partners																	
	Veteran	2,099	6,518	95.5	31,910	95.2	75	1,989	-5.2	97.0	5,990	-8.1	95.8	76	3.2	71.8	91
	Developing	54	152	2.2	786	2.3	13	37	-31.5	1.8	169	11.2	2.7	12	232.2	26.9	22
	New	35	153	2.2	819	2.4	2	24	-31.4	1.2	93	-39.2	1.5	2	215.6	1.3	5
Partners	Total	2,188	6,823		33,515		90	2,050	-6.3		6,252	-8.4		90	28.1		118
Other L&G																	
	Prospect	249	1,341	16.0	5,358	16.8	2	231	-7.2	11.6	868	-35.3	11.8	2	28.7	18.9	6
	Other L&G	1,364	7,049	84.0	26,523	83.2	136	1,767	29.5	88.4	6,476	-8.1	88.2	99	7.3	81.1	224
Other L&G	Total	1,613	8,390		31,881		138	1,998	23.9		7,344	-12.5		138	10.8		230
Non L&G																	
		1,758	9,182	100.0	33,698	100.0	51	3,050	73.5	100.0	10,929	19.0	100.0	32	29.8	100.0	79
Total Sales		5,559	24,395		99,094		279	7,098	27.7		24,525	0.5		223	22.8		427

^ ^
Action Requested: Verification

Key:

Veteran: 3+ years
 Developing: > 1 year and < 3 years
 New: < 1 year
 Terminated: Effective end of current program year

Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

Distributor Total

Group Total

LY		Current			LY		Current		
YTD	YTD	Chng%	\$Diff		YTD	YTD	Chng%	\$Diff	

Veteran

Alex Milne Associates, Ltd.

American Deer Proofing Inc.

American GardenWorks, Inc.

Amerimax Home Products

Ames Companies (The) Southern Patio

Arborjet

Atlantic-OASE - formerly Geo Global

Atlas Chemical Corporation

Bengal Products, Inc.

BioComposites Group Inc.

Bloem, LLC

Bully Tools Company

C & S Products Co., Inc.

Centurion Brands

Chaney Instrument Company

Chapin Manufacturing

Classic Brands, LLC

Corona Clipper

Curtis Wagner Plastics Corp.

D & D Commodities, Ltd.

Dalen Products, Inc.

Delta Industries International Inc.

Deroma

DeWitt Company Inc.

Dr. Earth Company

Dramm Corporation

Earthway Products Inc.

2 -100.0 -2

211 642 204.3 431

152 897 490.1 745

29 37 27.6 8

57 1 -98.2 -56

69 52 -24.6 -17

84 61 -27.4 -23

5 34 580.0 29

1,021 2,502 145.1 1,481

8 15 87.5 7

151 108 -28.5 -43

33 404 1,124.2 371

506 235 -53.6 -271

170 162 -4.7 -8

773 1,062 37.4 289

307 247 -19.5 -60

1,037 1,335 28.7 298

503 197 -60.8 -306

52 67 28.8 15

149 700 369.8 551

2,319 3,574 54.1 1,255

237 413 74.3 176

907 1,104 21.7 197

159 145 -8.8 -14

Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

Distributor Total

Group Total

	Distributor Total				Group Total			
	LY	Current			LY	Current		
	YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
Veteran								
Eaton Brothers Corp.	138	188	36.2	50	211	253	19.9	42
Ecologel Solutions, LLC	11	29	163.6	18	27	71	163.0	44
Enviro Protection Ind	169	15	-91.1	-154	421	304	-27.8	-117
Epoch Rain Barrels	3		-100.0	-3	3		-100.0	-3
Fiskars Brands Inc. - Watering	23	3	-87.0	-20	219	117	-46.6	-102
Fiskars Brands, Inc.	2	12	500.0	10	77	119	54.5	42
Flame Engineering								
FoxFarm Soil & Fert. Co.	987	981	-0.6	-6	6,835	6,853	0.3	18
Gale Pacific USA					131	50	-61.8	-81
GARDENA Canada Ltd.		6		6	25	8	-68.0	-17
Glamos Wire, Inc.	46		-100.0	-46	95	43	-54.7	-52
Green Garden Products (Plantation Prod)	92		-100.0	-92	376	328	-12.8	-48
HC Companies (The)	258	435	68.6	177	1,825	2,053	12.5	228
Heath Outdoor Products	24	62	158.3	38	74	120	62.2	46
I Must Garden LLC	62	21	-66.1	-41	79	26	-67.1	-53
Independence Flag		65		65	20	79	295.0	59
Jacto Inc. Subsidiary of					17	54	217.6	37
Jobe's Co./Easy Gardener Prdts	50		-100.0	-50	186	331	78.0	145
JRM Chemical, Inc.	19	10	-47.4	-9	46	63	37.0	17
Kness Mfg. Co. Inc.					6	12	100.0	6
Lewis Lifetime Tools					32	101	215.6	69
Luster Leaf Products	23	61	165.2	38	268	798	197.8	530
MacCourt Products Inc.					12	6	-50.0	-6
MARPHYL Marine Phytoplankton					5	34	580.0	29
Melissa & Doug, LLC	2		-100.0	-2	38	47	23.7	9
Melnor Inc.	57	4	-93.0	-53	200	115	-42.5	-85

Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

	Distributor Total				Group Total			
	LY	Current			LY	Current		
	YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
Veteran								
Michigan Peat Company	134	96	-28.4	-38	1,255	800	-36.3	-455
Millside Industries	17		-100.0	-17	17	16	-5.9	-1
Monterey Lawn & Garden Prdts	225	17	-92.4	-208	1,719	1,910	11.1	191
MPM Pan Pacific Inc./Gonzo					31	77	148.4	46
Neptune's Harvest Organic Fert	115	75	-34.8	-40	147	185	25.9	38
Novelty Mfg. & Earthbox	187	618	230.5	431	595	1,615	171.4	1,020
NuVue Products, Inc.					28	34	21.4	6
Oregon Wire Products Div of Madison Steel	4		-100.0	-4	5	82	1,540.0	77
P.F. Harris Mfg. Co. LLC					95	70	-26.3	-25
Page Seed Company, Inc. (The)	1	2	100.0	1	3	9	200.0	6
Panacea Prdts_Woodlink,Hookery	127	69	-45.7	-58	313	257	-17.9	-56
Panacea Products Corp.	104	13	-87.5	-91	849	876	3.2	27
Pearl Valley Organix	24	9	-62.5	-15	24	9	-62.5	-15
Pest Wizard Inc.					3	3	0.0	
PlantBest, Inc.					94	155	64.9	61
PlantMates, LLC					32	41	28.1	9
Plastec Products	125	50	-60.0	-75	386	411	6.5	25
Primitive Planters	53	27	-49.1	-26	242	229	-5.4	-13
Radians/Bellingham Glove	225		-100.0	-225	784	389	-50.4	-395
Radius Garden/American Lawn Mower Co.		15		15	138	41	-70.3	-97
Rain Bird Corporation					3		-100.0	-3
Rustic Arrow	10	4	-60.0	-6	39	146	274.4	107
Sanco Industries, Inc.	1	38	3,700.0	37	113	207	83.2	94
SBM Life Science - BioAdvanced Weed & Feed	452	481	6.4	29	4,796	3,751	-21.8	-1,045
Shake-Away Inc.	148	10	-93.2	-138	288	47	-83.7	-241

Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

Distributor Total

Group Total

	Distributor Total				Group Total			
	LY	Current			LY	Current		
	YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
Veteran								
Solo Incorporated	1	5	400.0	4	84	50	-40.5	-34
Spectrum Brands	110	77	-30.0	-33	2,761	3,538	28.1	777
Sterling International, Rescue	7	265	3,685.7	258	141	391	177.3	250
Summit Chemical Co.	34	8	-76.5	-26	101	54	-46.5	-47
Sun Gro Horticulture	686	650	-5.2	-36	2,819	5,394	91.3	2,575
SureCan, Inc.	5		-100.0	-5	10	9	-10.0	-1
Swan Products, LLC	29	100	244.8	71	384	364	-5.2	-20
Syndicate Home & Garden	44	47	6.8	3	203	351	72.9	148
TDI Brands	6	9	50.0	3	76	211	177.6	135
Teknor Apex Company					11		-100.0	-11
Trunk Liner Company / CPKB	5		-100.0	-5	52	79	51.9	27
Truper , S.A. de c.v.	42	131	211.9	89	70	243	247.1	173
Valley Industries LLP					38	12	-68.4	-26
Walton Company					10	15	50.0	5
Warp Brothers	10	10	0.0		19	79	315.8	60
West Chester Protective Gear (WCPG)	28	1	-96.4	-27	58	24	-58.6	-34
Wild Valley Farms								
Woodstream Corporation	115	275	139.1	160	1,272	1,575	23.8	303
World Source Partners	162	176	8.6	14	408	473	15.9	65
World Source Partners/Nuttery								
Yankee Publishing Inc.	17	24	41.2	7	43	49	14.0	6
Veteran	6,921	7,809	12.8	888	40,728	50,250	23.4	9,522

Developing

ApricotMint					48	6	-87.5	-42
Blue Sky Clayworks, Inc.	3	5	66.7	2	4	177	4,325.0	173
Control Solutions, Inc.	1	1	0.0		6,008	6,754	12.4	746
DiversiTech								

Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

Distributor Total

Group Total

	Distributor Total				Group Total			
	LY	Current			LY	Current		
	YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
Developing								
Dog Rocks USA, Div. of Podium Pet Products					28	7	-75.0	-21
Durvet, Inc								
Environmental Factor Inc. (The)		2		2		4		4
FITT USA, Inc.					5	1	-80.0	-4
Flora Classique, Inc.					1		-100.0	-1
GE Lighting a Savant Company	3		-100.0	-3	3	7	133.3	4
Global Glove & Safety Manufacturing, Inc.								
Herbruck's Poultry Ranch, Inc.					6		-100.0	-6
IKES, LLC	3	8	166.7	5	40	64	60.0	24
Kate's Custom Metal								
Knox Fertilizer Co. Inc.	56	83	48.2	27	165	148	-10.3	-17
MidWest Wire Works LLC					19	134	605.3	115
Nousbo USA Inc.								
Ogrow					1		-100.0	-1
Omega Industrial Inc.								
Orbit Irrigation Products, LLC		21		21	711	789	11.0	78
Pop Hat, LLC (The)					1		-100.0	-1
Portrait Gardens, Inc.								
Pure Paint Laboratories					1	11	1,000.0	10
Ragan & Massey, Inc.						3		3
Rhino Seed & Landscape Supply, LLC	49	17	-65.3	-32	55	24	-56.4	-31
Spoontiques, Inc.					31	22	-29.0	-9
TerraVesco						-4		-4
Twine CBD	27	23	-14.8	-4	65	163	150.8	98
Unipet LLC	3		-100.0	-3	20	35	75.0	15
Walton Wood Farm, Inc.	10		-100.0	-10	33	12	-63.6	-21

Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

		Distributor Total				Group Total			
		LY	Current			LY	Current		
		YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
Developing									
YAYA Organics, LLC		1		-100.0	-1	1		-100.0	-1
Zone Repellents							1		1
Developing	Total	156	160	2.6	4	7,246	8,358	15.3	1,112
New									
Coast of Maine Products		212	311	46.7	99	216	786	263.9	570
Enroot Products LLC									
Messinas		111	127	14.4	16	204	154	-24.5	-50
Mountain View Seeds							614		614
Nature's Mace						2	3	50.0	1
Renee's Garden						38	-21	-155.3	-59
Thriving Design									
True Organic Products, Inc.							-4		-4
Watson Gloves						1	60	5,900.0	59
New	Total	323	438	35.6	115	461	1,592	245.3	1,131
Partners Total		7,400	8,407	13.6	1,007	48,435	60,200	24.3	11,765

Key:

Veteran:	3+ years
Developing:	> 1 year and < 3 years
New:	< 1 year
Terminated:	Effective end of current program year

Sales Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

Distributor Total

Group Total

LY		Current			LY		Current		
YTD	YTD	Chng%	\$Diff		YTD	YTD	Chng%	\$Diff	

Veteran

Alex Milne Associates, Ltd.

American Deer Proofing Inc.

American GardenWorks, Inc.

Amerimax Home Products

Ames Companies (The) Southern Patio

Arborjet

Atlantic-OASE - formerly Geo Global

Atlas Chemical Corporation

Bengal Products, Inc.

Bloem, LLC

C & S Products Co., Inc.

Chaney Instrument Company

Chapin Manufacturing

Classic Brands, LLC

Corona Clipper

Curtis Wagner Plastics Corp.

D & D Commodities, Ltd.

Dalen Products, Inc.

Delta Industries International Inc.

Deroma

DeWitt Company Inc.

Dr. Earth Company

Dramm Corporation

Earthway Products Inc.

Eaton Brothers Corp.

Ecologel Solutions, LLC

Enviro Protection Ind

16	6	-62.5	-10	81	203	150.6	122
29	118	306.9	89	114	298	161.4	184
	1		1	3	9	200.0	6
				72	35	-51.4	-37
6	6	0.0		100	46	-54.0	-54
				47	52	10.6	5
188	239	27.1	51	987	1,265	28.2	278
150	50	-66.7	-100	205	104	-49.3	-101
6	6	0.0		246	243	-1.2	-3
57	29	-49.1	-28	292	300	2.7	8
89	60	-32.6	-29	747	750	0.4	3
98	101	3.1	3	392	389	-0.8	-3
554	641	15.7	87	1,105	1,233	11.6	128
142	146	2.8	4	678	439	-35.3	-239
15	6	-60.0	-9	69	76	10.1	7
75	43	-42.7	-32	204	207	1.5	3
443	338	-23.7	-105	2,499	2,822	12.9	323
36	88	144.4	52	387	394	1.8	7
70	57	-18.6	-13	745	633	-15.0	-112
7		-100.0	-7	157	142	-9.6	-15
227	269	18.5	42	325	401	23.4	76
24	41	70.8	17	39	67	71.8	28
121	49	-59.5	-72	331	348	5.1	17

Sales Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

Distributor Total

Group Total

	LY	Current			LY	Current		
	YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
Veteran								
Epoch Rain Barrels					2	2	0.0	
Fiskars Brands Inc. - Watering	43	8	-81.4	-35	297	140	-52.9	-157
Fiskars Brands, Inc.	7	4	-42.9	-3	52	52	0.0	
Flame Engineering								
FoxFarm Soil & Fert. Co.	1,070	925	-13.6	-145	8,882	8,254	-7.1	-628
Gale Pacific USA					224	114	-49.1	-110
GARDENA Canada Ltd.	1	1	0.0		24	11	-54.2	-13
Glamos Wire, Inc.	3	4	33.3	1	13	13	0.0	
Green Garden Products (Plantation Prod)	64	8	-87.5	-56	119	78	-34.5	-41
HC Companies (The)	265	283	6.8	18	1,422	1,242	-12.7	-180
Heath Outdoor Products	56	30	-46.4	-26	93	80	-14.0	-13
I Must Garden LLC	26	23	-11.5	-3	57	53	-7.0	-4
Independence Flag	1	7	600.0	6	13	19	46.2	6
Jacto Inc. Subsidiary of						1		1
Jobe's Co./Easy Gardener Prdts	50	2	-96.0	-48	284	169	-40.5	-115
JRM Chemical, Inc.	11	11	0.0		37	43	16.2	6
Kness Mfg. Co. Inc.					7	13	85.7	6
Lewis Lifetime Tools	8	5	-37.5	-3	78	68	-12.8	-10
Luster Leaf Products	27	41	51.9	14	280	394	40.7	114
MacCourt Products Inc.					17	10	-41.2	-7
Melissa & Doug, LLC					37	54	45.9	17
Melnor Inc.	14	51	264.3	37	150	226	50.7	76
Michigan Peat Company	2	1	-50.0	-1	1,151	1,013	-12.0	-138
Millside Industries	8		-100.0	-8	25	21	-16.0	-4
Monterey Lawn & Garden Prdts	290	23	-92.1	-267	1,810	1,731	-4.4	-79
MPM Pan Pacific Inc./Gonzo		1		1	90	74	-17.8	-16

Sales Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

Distributor Total

Group Total

	Distributor Total				Group Total			
	LY	Current			LY	Current		
	YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
Veteran								
Neptune's Harvest Organic Fert	78	104	33.3	26	125	292	133.6	167
Novelty Mfg. & Earthbox	199	182	-8.5	-17	411	827	101.2	416
NuVue Products, Inc.					34	21	-38.2	-13
Oregon Wire Products Div of Madison Steel	1		-100.0	-1	11	19	72.7	8
P.F. Harris Mfg. Co. LLC					47	41	-12.8	-6
Page Seed Company, Inc. (The)					13	18	38.5	5
Panacea Prdts_Woodlink,Hookery	122	74	-39.3	-48	253	199	-21.3	-54
Panacea Products Corp.	36	29	-19.4	-7	417	465	11.5	48
Pearl Valley Organix	28	15	-46.4	-13	31	25	-19.4	-6
Pest Wizard Inc.		1		1	3	4	33.3	1
PlantMates, LLC					25	31	24.0	6
Plastec Products	181	97	-46.4	-84	480	415	-13.5	-65
Primitive Planters	32	31	-3.1	-1	213	195	-8.5	-18
Radians/Bellingham Glove	178	62	-65.2	-116	493	375	-23.9	-118
Radius Garden/American Lawn Mower Co.	2	11	450.0	9	29	55	89.7	26
Rain Bird Corporation					4	1	-75.0	-3
Rustic Arrow					9	19	111.1	10
Sanco Industries, Inc.	2	3	50.0	1	155	232	49.7	77
SBM Life Science - BioAdvanced Weed & Feed	301	287	-4.7	-14	1,466	1,479	0.9	13
Shake-Away Inc.	167	13	-92.2	-154	337	98	-70.9	-239
Solo Incorporated	4	8	100.0	4	67	66	-1.5	-1
Spectrum Brands	120	61	-49.2	-59	1,071	1,083	1.1	12
Sterling International, Rescue	20	501	2,405.0	481	174	619	255.7	445
Summit Chemical Co.	11	12	9.1	1	94	86	-8.5	-8
Sun Gro Horticulture	200	132	-34.0	-68	1,699	2,424	42.7	725

Sales Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

Distributor Total

Group Total

LY		Current			LY		Current		
YTD	YTD	Chng%	\$Diff		YTD	YTD	Chng%	\$Diff	

Veteran

SureCan, Inc.	1	2	100.0	1	3	5	66.7	2	
Swan Products, LLC	19	29	52.6	10	246	275	11.8	29	
Syndicate Home & Garden	67	73	9.0	6	231	394	70.6	163	
TDI Brands	14	11	-21.4	-3	67	135	101.5	68	
Teknor Apex Company	13	1	-92.3	-12	36	1	-97.2	-35	
Truper , S.A. de c.v.	62	93	50.0	31	102	163	59.8	61	
Valley Industries LLP					31	32	3.2	1	
Walton Company					20	21	5.0	1	
Warp Brothers	20	21	5.0	1	30	34	13.3	4	
West Chester Protective Gear (WCPG)	28	14	-50.0	-14	85	54	-36.5	-31	
Wild Valley Farms	1		-100.0	-1	1		-100.0	-1	
Woodstream Corporation	83	98	18.1	15	1,145	1,190	3.9	45	
World Source Partners	202	278	37.6	76	349	400	14.6	51	
World Source Partners/Nuttery	1		-100.0	-1	1		-100.0	-1	
Yankee Publishing Inc.	26	25	-3.8	-1	52	35	-32.7	-17	
Veteran Total	6,518	5,990	-8.1	-528	35,049	36,159	3.2	1,110	

Developing

ApricotMint					18	9	-50.0	-9	
Blue Sky Clayworks, Inc.	7	2	-71.4	-5	8	29	262.5	21	
Control Solutions, Inc.	1	2	100.0	1	3,600	13,102	263.9	9,502	
DiversiTech									
Dog Rocks USA, Div. of Podium Pet Products					22	22	0.0		
Environmental Factor Inc. (The)	1	5	400.0	4	1	11	1,000.0	10	
FITT USA, Inc.	3	43	1,333.3	40	-5	68	-1,460.0	73	
GE Lighting a Savant Company	5	1	-80.0	-4	9	4	-55.6	-5	
Global Glove & Safety Manufacturing, Inc.									

Sales Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

Distributor Total				Group Total			
LY	Current			LY	Current		
YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff

Developing

IKES, LLC

Kate's Custom Metal

Knox Fertilizer Co. Inc.	49	32	-34.7	-17	136	110	-19.1	-26
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MidWest Wire Works LLC		4		4	78	12	-84.6	-66
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Ogrow					1		-100.0	-1
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Omega Industrial Inc.					2		-100.0	-2
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Pop Hat, LLC (The)						1		1
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Portrait Gardens, Inc.		3		3		4		4
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Pure Paint Laboratories

Ragan & Massey, Inc.						6		6
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Rhino Seed & Landscape Supply, LLC	70	67	-4.3	-3	86	78	-9.3	-8
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Spoontiques, Inc.					24	33	37.5	9
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Twine CBD	13	9	-30.8	-4	71	77	8.5	6
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Unipet LLC	2		-100.0	-2	5	3	-40.0	-2
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Walton Wood Farm, Inc.					29	3	-89.7	-26
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YAYA Organics, LLC	1	1	0.0		1	1	0.0	
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Developing	Total	152	169	11.2	17	4,086	13,573	232.2	9,487
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New

Coast of Maine Products	80	44	-45.0	-36	80	546	582.5	466
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Far North International

Messinas	73	49	-32.9	-24	119	97	-18.5	-22
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Renee's Garden					3	-10	-433.3	-13
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Watson Gloves					3	14	366.7	11
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New	Total	153	93	-39.2	-60	205	647	215.6	442
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Partners Total	6,823	6,252	-8.4	-571	39,340	50,379	28.1	11,039
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Key:

PY End: Jul-2022

Gro Group Confidential

Arett Sales Corporation

12/08/2021

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Sales Summary by Distributor by Type Mfg Partner

PY to Date: Nov-2021

Arett Sales Corporation

Distributor Total

Group Total

		Distributor Total				Group Total			
		LY		Current		LY		Current	
		YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
Veteran:	3+ years								
Developing:	> 1 year and < 3 years								
New:	< 1 year								
Terminated:	Effective end of current program year								