

		Your Last Year History					2019-08 thru 2020-07					Your Current Program Year					2020-08 thru 2021-07					Group Summary				
		Same Month	YTD		Full Year			Current Month 2021-07			Year To Date					Year To Date										
		\$	\$	%	\$	%	Mfrs.	\$	Chng % \$	%	\$	Chng % \$	%	Mfrs.	Chng % \$	%	Mfrs.									
Partners																										
	Veteran								0.0			0.0			50.1	87.6	90									
	Developing								0.0			0.0			39.8	1.4	25									
	New								0.0			0.0			40.0	10.9	20									
	Terminated								0.0			0.0			-27.8	0.1	7									
Partners	Total								0.0			0.0			48.6		142									
Other L&G																										
	Prospect								0.0			0.0			38.6	15.1	7									
	Other L&G								0.0			0.0			24.7	84.9	284									
Other L&G	Total								0.0			0.0			26.6		291									
Non L&G									0.0			0.0			24.2	100.0	79									
Total Purchases									0.0			0.0			32.2		512									
								^			^															

Action Requested: Verification

Key:

Veteran: 3+ years  
 Developing: > 1 year and < 3 years  
 New: < 1 year  
 Terminated: Effective end of current program year

		Your Last Year History			2019-08 thru 2020-07			Your Current Program Year			2020-08 thru 2021-07			Group Summary		
		Same Month	YTD		Full Year			Current Month	2021-07		Year To Date			Year To Date		
		\$	\$	%	\$	%	Mfrs.	\$	Chng %	\$	\$	Chng %	\$	Chng %	\$	Mfrs.
<b>Partners</b>																
	Veteran								0.0			0.0		32.0	89.8	93
	Developing								0.0			0.0		26.2	0.9	16
	New								0.0			0.0		39.1	9.2	14
	Terminated								0.0			0.0		-20.4	0.1	6
<b>Partners</b>	<b>Total</b>								<b>0.0</b>			<b>0.0</b>		<b>32.5</b>		<b>129</b>
<b>Other L&amp;G</b>																
	Prospect								0.0			0.0		20.9	19.1	5
	Other L&G								0.0			0.0		7.3	80.9	305
<b>Other L&amp;G</b>	<b>Total</b>								<b>0.0</b>			<b>0.0</b>		<b>9.7</b>		<b>310</b>
<b>Non L&amp;G</b>									0.0			0.0		16.1	100.0	57
<b>Total Sales</b>									0.0			0.0		18.7		496

Action Requested: Verification

Key:

Veteran: 3+ years  
 Developing: > 1 year and < 3 years  
 New: < 1 year  
 Terminated: Effective end of current program year

# Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

LY		Current		LY		Current	
YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff

## Veteran

Alex Milne Associates, Ltd.

American Deer Proofing Inc.

American GardenWorks, Inc.

Amerimax Home Products

Ames Companies (The) Southern Patio

Arborjet

Atlantic-OASE - formerly Geo Global

Atlas Chemical Corporation

Bengal Products, Inc.

Bloem, LLC

Bond Manufacturing Co.

C & S Products Co., Inc.

Chaney Instrument Company

Chapin Manufacturing

Classic Brands, LLC

Corona Clipper

Curtis Wagner Plastics Corp.

D & D Commodities, Ltd.

Dalen Products, Inc.

Deroma

DeWitt Company Inc.

Dr. Earth Company

Dramm Corporation

Earthway Products Inc.

Eaton Brothers Corp.

Ecologel Solutions, LLC

Enviro Protection Ind

14	17	21.4	3
474	1,293	172.8	819
713	1,381	93.7	668
105	68	-35.2	-37
347	321	-7.5	-26
143	171	19.6	28
114	215	88.6	101
2,644	4,192	58.5	1,548
3,218	3,838	19.3	620
330	419	27.0	89
2	3	50.0	1
1,073	1,798	67.6	725
856	1,436	67.8	580
1,596	3,108	94.7	1,512
713	1,166	63.5	453
2,266	3,342	47.5	1,076
2,558	2,727	6.6	169
851	795	-6.6	-56
5,692	8,749	53.7	3,057
2,026	2,364	16.7	338
3,232	5,258	62.7	2,026
336	434	29.2	98
436	570	30.7	134
99	203	105.1	104
874	2,172	148.5	1,298

# Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

LY		Current			LY		Current		
YTD	YTD	Chng%	\$Diff		YTD	YTD	Chng%	\$Diff	

## Veteran

EZgrow Products	280	5	-98.2	-275
Fiskars Brands Inc. - Watering	929	1,020	9.8	91
Fiskars Brands, Inc.	293	500	70.6	207
Flame Engineering	-3		-100.0	3
Flexrake Corp.	636	908	42.8	272
FoxFarm Soil & Fert. Co.	16,980	28,229	66.2	11,249
Gale Pacific USA	626	690	10.2	64
GARDENA Canada Ltd.	96	98	2.1	2
Glamos Wire, Inc.	236	415	75.8	179
Green Garden Products (Plantation Prod)	454	884	94.7	430
HC Companies (The)	3,449	6,853	98.7	3,404
Heath Outdoor Products	217	249	14.7	32
I Must Garden LLC	154	316	105.2	162
Independence Flag	94	115	22.3	21
Jacto Inc. Subsidiary of	101	94	-6.9	-7
Jobe's Co./Easy Gardener Prdts	1,088	981	-9.8	-107
JRM Chemical, Inc.	156	189	21.2	33
Kness Mfg. Co. Inc.	5	21	320.0	16
Lewis Lifetime Tools	209	372	78.0	163
Luster Leaf Products	1,107	1,704	53.9	597
MacCourt Products Inc.	35	42	20.0	7
Melissa & Doug, LLC	218	184	-15.6	-34
Melnor Inc.	704	1,121	59.2	417
Michigan Peat Company	3,019	3,320	10.0	301
Millside Industries	116	194	67.2	78
Monterey Lawn & Garden Prdts	4,092	6,193	51.3	2,101

# Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

	Distributor Total				Group Total			
	LY	Current			LY	Current		
	YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
<b>Veteran</b>								
MPM Pan Pacific Inc./Gonzo					205	325	58.5	120
Neptune's Harvest Organic Fert					636	1,227	92.9	591
Novelty Mfg. & Earthbox					1,909	2,680	40.4	771
NuVue Products, Inc.					38	122	221.1	84
P.F. Harris Mfg. Co. LLC					226	356	57.5	130
Page Seed Company, Inc. (The)					71	164	131.0	93
Panacea Prdts_Woodlink,Hookery					567	801	41.3	234
Panacea Products Corp.					2,225	3,988	79.2	1,763
Pearl Valley Organix					69	166	140.6	97
Pest Wizard Inc.					12	34	183.3	22
PlantMates, LLC					57	114	100.0	57
Plastec Products					795	1,212	52.5	417
Primitive Planters					398	851	113.8	453
Radians/Bellingham Glove					1,612	2,066	28.2	454
Radius Garden/American Lawn Mower Co.					269	450	67.3	181
Rain Bird Corporation					4	7	75.0	3
Rustic Arrow					448	497	10.9	49
Sanco Industries, Inc.					858	801	-6.6	-57
SBM Life Science - BioAdvanced Weed & Feed					6,984	10,801	54.7	3,817
Shake-Away Inc.					374	807	115.8	433
Solo Incorporated					428	373	-12.9	-55
Spectrum Brands					4,677	7,099	51.8	2,422
Sterling International, Rescue					732	915	25.0	183
Summit Chemical Co.					378	636	68.3	258
Sun Gro Horticulture					7,656	11,882	55.2	4,226
SureCan, Inc.					25	12	-52.0	-13

# Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

	Distributor Total				Group Total			
	LY	Current			LY	Current		
	YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
<b>Veteran</b>								
Swan Products, LLC					463	1,312	183.4	849
Syndicate Home & Garden					680	1,043	53.4	363
TDI Brands					670	690	3.0	20
Teknor Apex Company					949	164	-82.7	-785
Trunk Liner Company / CPKB					325	255	-21.5	-70
Truper , S.A. de c.v.					425	359	-15.5	-66
Valley Industries LLP					91	127	39.6	36
Walton Company					34	41	20.6	7
Warp Brothers					99	106	7.1	7
West Chester Protective Gear (WCPG)					340	438	28.8	98
Wild Valley Farms								
Woodstream Corporation					2,599	3,952	52.1	1,353
World Source Partners					3,017	3,509	16.3	492
World Source Partners/Nuttery					8	18	125.0	10
Yankee Publishing Inc.					38	46	21.1	8
<b>Veteran</b>	<b>Total</b>				<b>107,394</b>	<b>161,183</b>	<b>50.1</b>	<b>53,789</b>

## Terminated Mfr.

Cloudfarm Inc., DBA Seedsheet

Crispo Canada Inc.

Dimex LLC	9	10	11.1	1
First Saturday Lime	8	3	-62.5	-5
Grotrax	151	98	-35.1	-53
GrowLife, Inc.	5	1	-80.0	-4
LA SIESTA	25	24	-4.0	-1
Multi-Formes	28	38	35.7	10
New Age Pet				
Tailor Made Products Inc.	15		-100.0	-15

PY End: Jul-2021

Gro Group Confidential

Griffin Greenhouse Supplies, Inc.

08/25/2021

Page 4/7

# Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

		Distributor Total				Group Total			
		LY	Current			LY	Current		
		YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
<b>Terminated Mfr.</b>									
Terminated Mfr.	Total					241	174	-27.8	-67
<b>Developing</b>									
ApricotMint						67	189	182.1	122
BioComposites Group Inc.						4	21	425.0	17
Bully Tools Company						68	29	-57.4	-39
Centurion Brands						30	84	180.0	54
Delta Industries International Inc.						149	245	64.4	96
Durvet, Inc						16	9	-43.8	-7
Epoch Rain Barrels						15	22	46.7	7
Flora Classique, Inc.						6	1	-83.3	-5
GE Lighting a Savant Company						51	63	23.5	12
Global Glove & Safety Manufacturing, Inc.						8	5	-37.5	-3
Herbruck's Poultry Ranch, Inc.						1	34	3,300.0	33
Kate's Custom Metal						3		-100.0	-3
MARPHYL Marine Phytoplankton						4	21	425.0	17
MidWest Wire Works LLC						320	673	110.3	353
Ogrow						3	17	466.7	14
Omega Industrial Inc.						33		-100.0	-33
Oregon Wire Products Div of Madison Steel						329	306	-7.0	-23
PlantBest, Inc.						118	473	300.8	355
Portrait Gardens, Inc.						39	34	-12.8	-5
Pure Paint Laboratories						1	2	100.0	1
Ragan & Massey, Inc.						20	10	-50.0	-10
Spoontiques, Inc.						93	119	28.0	26
TerraVesco						11	27	145.5	16
Unipet LLC						39	56	43.6	17

# Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

		Distributor Total				Group Total			
		LY	Current			LY	Current		
		YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
<b>Developing</b>									
Walton Wood Farm, Inc.						126	63	-50.0	-63
YAYA Organics, LLC						19	8	-57.9	-11
Zone Repellents						225	3	-98.7	-222
<b>Developing</b>	<b>Total</b>					<b>1,798</b>	<b>2,514</b>	<b>39.8</b>	<b>716</b>
<b>New</b>									
Blue Sky Clayworks, Inc.						7	38	442.9	31
Coast of Maine Products						874	1,267	45.0	393
Control Solutions, Inc.						11,323	15,872	40.2	4,549
DiversiTech						1		-100.0	-1
Dog Rocks USA, Div. of Podium Pet Products						16	272	1,600.0	256
Enroot Products LLC						2		-100.0	-2
Environmental Factor Inc. (The)						25	57	128.0	32
FITT USA, Inc.						174	322	85.1	148
IKES, LLC						101	168	66.3	67
Knox Fertilizer Co. Inc.						544	711	30.7	167
Messinas						668	493	-26.2	-175
Mountain View Seeds						50	55	10.0	5
Nature's Mace						16	42	162.5	26
Nousbo USA Inc.							18		18
Orbit Irrigation Products, LLC						239	231	-3.3	-8
Pop Hat, LLC (The)							22		22
Renee's Garden						46	139	202.2	93
Rhino Seed & Landscape Supply, LLC						146	205	40.4	59
Thriving Design									
True Organic Products, Inc.						11	27	145.5	16
Twine CBD						105	151	43.8	46



# Purchase Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

		Distributor Total				Group Total			
		LY		Current		LY		Current	
		YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
<b>New</b>									
Watson Gloves						12	13	8.3	1
<b>New</b>	<b>Total</b>					<b>14,360</b>	<b>20,103</b>	<b>40.0</b>	<b>5,743</b>
	<b>Partners Total</b>					<b>123,793</b>	<b>183,974</b>	<b>48.6</b>	<b>60,181</b>

Key:

Veteran: 3+ years  
 Developing: > 1 year and < 3 years  
 New: < 1 year  
 Terminated: Effective end of current program year

## Sales Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

LY		Current		LY		Current	
YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff

**Veteran**

Alex Milne Associates, Ltd.

American Deer Proofing Inc.

American GardenWorks, Inc.

Amerimax Home Products

Ames Companies (The) Southern Patio

Arborjet

Atlantic-OASE - formerly Geo Global

Atlas Chemical Corporation

Bengal Products, Inc.

Bloem, LLC

Bond Manufacturing Co.

C &amp; S Products Co., Inc.

Chaney Instrument Company

Chapin Manufacturing

Classic Brands, LLC

Corona Clipper

Curtis Wagner Plastics Corp.

D &amp; D Commodities, Ltd.

Dalen Products, Inc.

Deroma

DeWitt Company Inc.

Dr. Earth Company

Dramm Corporation

Earthway Products Inc.

Eaton Brothers Corp.

Ecologel Solutions, LLC

Enviro Protection Ind

2	1	-50.0	-1
652	1,578	142.0	926
704	1,191	69.2	487
39	16	-59.0	-23
263	231	-12.2	-32
190	225	18.4	35
122	172	41.0	50
3,398	5,727	68.5	2,329
4,107	4,687	14.1	580
448	549	22.5	101
4	5	25.0	1
948	1,503	58.5	555
1,259	1,749	38.9	490
2,345	3,492	48.9	1,147
1,048	1,671	59.4	623
3,193	4,310	35.0	1,117
3,207	3,391	5.7	184
856	874	2.1	18
7,881	9,900	25.6	2,019
2,521	2,782	10.4	261
3,040	4,080	34.2	1,040
544	532	-2.2	-12
739	933	26.3	194
114	250	119.3	136
1,353	2,314	71.0	961

## Sales Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

	Distributor Total				Group Total			
	LY	Current			LY	Current		
	YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
<b>Veteran</b>								
EZgrow Products					342	89	-74.0	-253
Fiskars Brands Inc. - Watering					1,046	1,189	13.7	143
Fiskars Brands, Inc.					255	316	23.9	61
Flame Engineering					2	1	-50.0	-1
Flexrake Corp.					901	1,218	35.2	317
FoxFarm Soil & Fert. Co.					25,910	39,553	52.7	13,643
Gale Pacific USA					680	1,026	50.9	346
GARDENA Canada Ltd.					110	132	20.0	22
Glamos Wire, Inc.					264	238	-9.8	-26
Green Garden Products (Plantation Prod)					457	868	89.9	411
HC Companies (The)					4,653	7,304	57.0	2,651
Heath Outdoor Products					282	295	4.6	13
I Must Garden LLC					218	341	56.4	123
Independence Flag					128	134	4.7	6
Jacto Inc. Subsidiary of					14	12	-14.3	-2
Jobe's Co./Easy Gardener Prdts					1,490	1,317	-11.6	-173
JRM Chemical, Inc.					192	236	22.9	44
Kness Mfg. Co. Inc.					22	22	0.0	
Lewis Lifetime Tools					292	450	54.1	158
Luster Leaf Products					1,327	1,927	45.2	600
MacCourt Products Inc.					48	62	29.2	14
Melissa & Doug, LLC					203	194	-4.4	-9
Melnor Inc.					1,038	1,338	28.9	300
Michigan Peat Company					3,790	4,198	10.8	408
Millside Industries					173	250	44.5	77
Monterey Lawn & Garden Prdts					5,201	7,676	47.6	2,475

# Sales Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

LY		Current		LY		Current	
YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff

## Veteran

MPM Pan Pacific Inc./Gonzo	264	414	56.8	150
Neptune's Harvest Organic Fert	958	1,465	52.9	507
Novelty Mfg. & Earthbox	2,791	3,598	28.9	807
NuVue Products, Inc.	42	106	152.4	64
P.F. Harris Mfg. Co. LLC	153	162	5.9	9
Page Seed Company, Inc. (The)	117	208	77.8	91
Panacea Prdts_Woodlink,Hookery	906	1,099	21.3	193
Panacea Products Corp.	2,916	4,248	45.7	1,332
Pearl Valley Organix	263	284	8.0	21
Pest Wizard Inc.	14	35	150.0	21
PlantMates, LLC	81	131	61.7	50
Plastec Products	1,248	1,615	29.4	367
Primitive Planters	509	947	86.1	438
Radians/Bellingham Glove	2,153	2,778	29.0	625
Radius Garden/American Lawn Mower Co.	165	371	124.8	206
Rain Bird Corporation	8	13	62.5	5
Rustic Arrow	97	98	1.0	1
Sanco Industries, Inc.	956	867	-9.3	-89
SBM Life Science - BioAdvanced Weed & Feed	7,932	9,156	15.4	1,224
Shake-Away Inc.	515	1,012	96.5	497
Solo Incorporated	517	390	-24.6	-127
Spectrum Brands	5,262	7,041	33.8	1,779
Sterling International, Rescue	890	1,143	28.4	253
Summit Chemical Co.	391	578	47.8	187
Sun Gro Horticulture	5,896	6,053	2.7	157
SureCan, Inc.	31	17	-45.2	-14

## Sales Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

LY		Current			LY		Current		
YTD	YTD	Chng%	\$Diff		YTD	YTD	Chng%	\$Diff	

**Veteran**

Swan Products, LLC					710	1,385	95.1	675	
Syndicate Home & Garden					809	1,263	56.1	454	
TDI Brands					386	430	11.4	44	
Teknor Apex Company					1,416	143	-89.9	-1,273	
Truper , S.A. de c.v.					731	475	-35.0	-256	
Valley Industries LLP					106	123	16.0	17	
Walton Company					39	63	61.5	24	
Warp Brothers					92	113	22.8	21	
West Chester Protective Gear (WCPG)					346	318	-8.1	-28	
Wild Valley Farms					3	1	-66.7	-2	
Woodstream Corporation					4,211	5,077	20.6	866	
World Source Partners					3,748	3,224	-14.0	-524	
World Source Partners/Nuttery					5	2	-60.0	-3	
Yankee Publishing Inc.					-54	55	-201.9	109	
<b>Veteran</b>	<b>Total</b>				<b>135,638</b>	<b>179,050</b>	<b>32.0</b>	<b>43,412</b>	

**Terminated Mfr.**

Crispo Canada Inc.					1	1	0.0		
Dimex LLC					10	12	20.0	2	
First Saturday Lime					16	12	-25.0	-4	
Grotrax					157	131	-16.6	-26	
Multi-Formes					2	4	100.0	2	
New Age Pet					3		-100.0	-3	
Tailor Made Products Inc.					12		-100.0	-12	
<b>Terminated Mfr.</b>	<b>Total</b>				<b>201</b>	<b>160</b>	<b>-20.4</b>	<b>-41</b>	

**Developing**

ApricotMint					168	167	-0.6	-1	
Delta Industries International Inc.					274	363	32.5	89	

# Sales Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

LY		Current			LY		Current		
YTD	YTD	Chng%	\$Diff		YTD	YTD	Chng%	\$Diff	

## Developing

Epoch Rain Barrels					14	16	14.3	2	
GE Lighting a Savant Company					47	69	46.8	22	
Global Glove & Safety Manufacturing, Inc.					5	4	-20.0	-1	
Kate's Custom Metal									
MidWest Wire Works LLC					207	498	140.6	291	
Ogrow					3	8	166.7	5	
Omega Industrial Inc.					24	6	-75.0	-18	
Oregon Wire Products Div of Madison Steel					331	423	27.8	92	
Portrait Gardens, Inc.					43	40	-7.0	-3	
Pure Paint Laboratories					1	1	0.0		
Ragan & Massey, Inc.					20	8	-60.0	-12	
Spoontiques, Inc.					115	121	5.2	6	
Unipet LLC					10	13	30.0	3	
Walton Wood Farm, Inc.					138	55	-60.1	-83	
YAYA Organics, LLC					29	11	-62.1	-18	
<b>Developing</b>	<b>Total</b>				<b>1,429</b>	<b>1,803</b>	<b>26.2</b>	<b>374</b>	

## New

Blue Sky Clayworks, Inc.					22	45	104.5	23	
Coast of Maine Products					424	435	2.6	11	
Control Solutions, Inc.					11,149	14,947	34.1	3,798	
DiversiTech									
Dog Rocks USA, Div. of Podium Pet Products						281		281	
Environmental Factor Inc. (The)					34	72	111.8	38	
FITT USA, Inc.					150	691	360.7	541	
IKES, LLC						3		3	

# Sales Summary by Distributor by Type Mfg Partner

PY to Date: Jul-2021

Griffin Greenhouse Supplies, Inc.

Distributor Total

Group Total

		Distributor Total				Group Total			
		LY	Current			LY	Current		
		YTD	YTD	Chng%	\$Diff	YTD	YTD	Chng%	\$Diff
<b>New</b>									
Knox Fertilizer Co. Inc.						403	603	49.6	200
Messinas						581	581	0.0	
Pop Hat, LLC (The)							30		30
Renee's Garden						3	23	666.7	20
Rhino Seed & Landscape Supply, LLC						287	329	14.6	42
Twine CBD						136	303	122.8	167
Watson Gloves						3	8	166.7	5
<b>New</b>	<b>Total</b>					<b>13,192</b>	<b>18,351</b>	<b>39.1</b>	<b>5,159</b>
	<b>Partners Total</b>					<b>150,460</b>	<b>199,364</b>	<b>32.5</b>	<b>48,904</b>

Key:

Veteran: 3+ years  
Developing: > 1 year and < 3 years  
New: < 1 year  
Terminated: Effective end of current program year