

#### **Outline of our Presentation**

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- ii) Data Preprocessing
- iii) Implementation
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- v) Findings

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# Introduction

Everything you need to know about our dataset!



#### **Our Dataset**

- Dataset contains customer information and their payment history over a six month period.
  - Time period, April September 2015
  - Target class is the default status of the month of November 2015
  - Dataset information originates from studies conducted in Taiwan



# **World Map**



# 30,000 Records<sup>5</sup> That's a lot of records!

# 24 Attributes

Education, sex, age, pay status, bill and pay amounts, default status!

Source: UCI

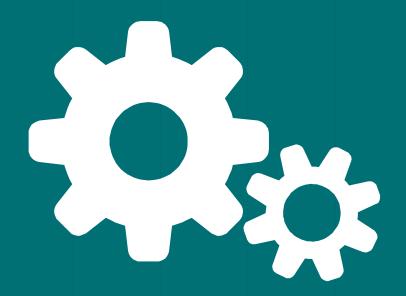


**Machine Learning Repository** 

https://archive.ics.uci.edu/ml/datasets/default+of+credit+card+clients







# **Data Warehousing**

Creating a data mart for analytical purposes!



### **Objective**

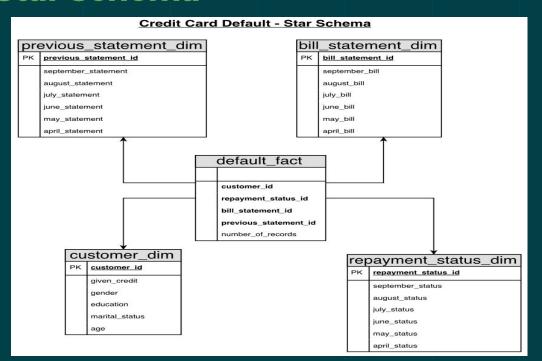
 Create a functional data mart capable of retrieving records for our users

#### **Motivation**

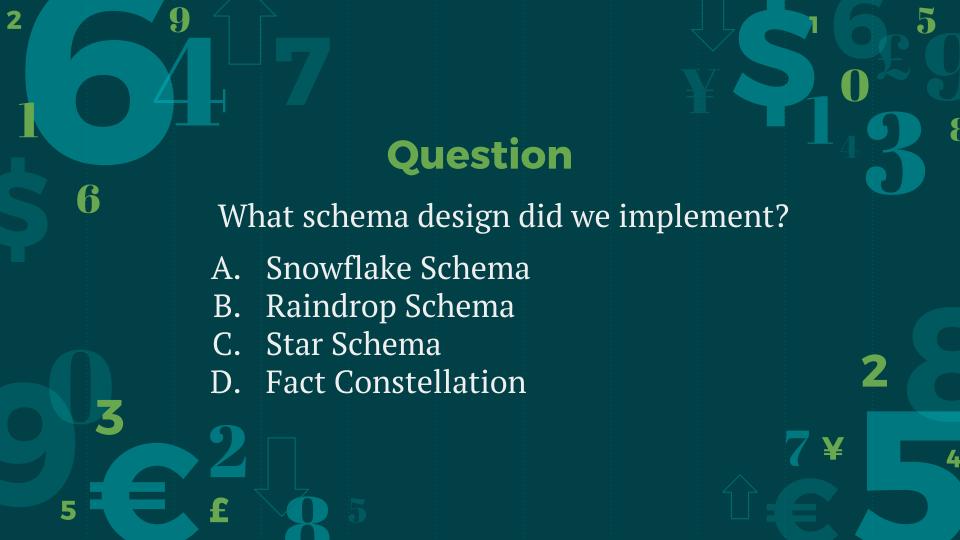
- What customers are defaulting on their payment?
- What is the proportion of payment defaults with certain customer attributes?

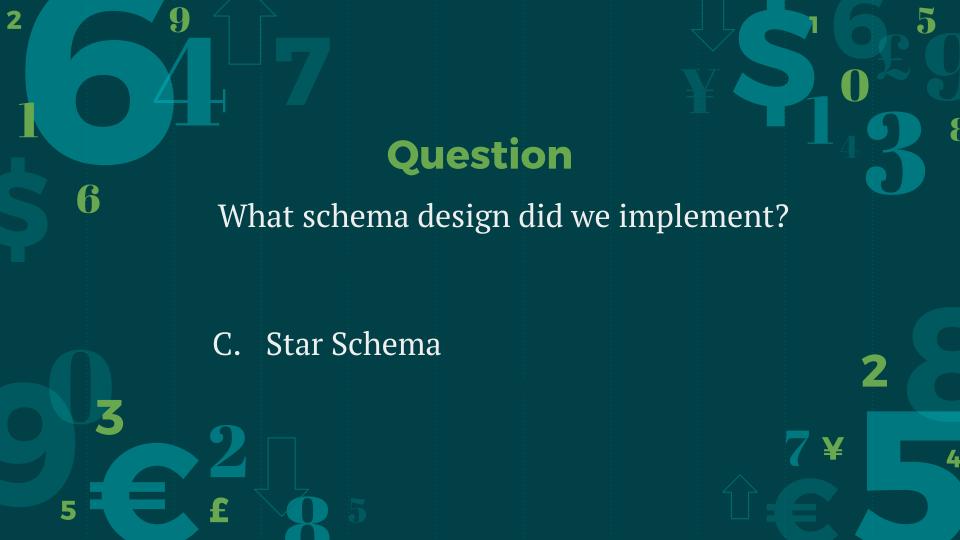


#### **Star Schema**









## **Implementation**

- Database
  - ConvertCSV
  - MySQL
- → Data Mart
  - Front-End
    - · PHP
    - · HTML / CSS



### **Data Preprocessing**

- Cleaning
  - Dataset contained undefined values.
  - Reencode values into proper category.
- → Transformation
  - Dataset completely in numeric form.
  - Convert Marital Status, Sex, and Education attributes into strings for readability.
    - · 1 -> "Male"
    - 2 -> "Female"



#### Adding the Data to MySQL

Create Customer dimension

#### Insert data into Customer table

```
/* INSERT QUERY */INSERT INTO customer_dim(customer_id,given_credit,gender,education,marital_status,age) VALUES(
1,20000, 'Female', 'University', 'Married',24);
/* INSERT QUERY */INSERT INTO customer_dim(customer_id,given_credit,gender,education,marital_status,age) VALUES(
2,120000, 'Female', 'University', 'Single',26);
/* INSERT QUERY */INSERT INTO customer_dim(customer_id,given_credit,gender,education,marital_status,age) VALUES(
3,90000, 'Female', 'University', 'Single',34);
/* INSERT QUERY */INSERT INTO customer_dim(customer_id,given_credit,gender,education,marital_status,age) VALUES(
4,50000, 'Female', 'University', 'Married',37);
/* INSERT QUERY */INSERT INTO customer_dim(customer_id,given_credit,gender,education,marital_status,age) VALUES(
5,50000, 'Male', 'University', 'Married',57);
```



#### **Data Mart**

| Team 09, Data Mart     | × \ +  |   |                     |   |                      | -                     |
|------------------------|--|---|---------------------|---|----------------------|-----------------------|
| (i) athena.ecs.csus.ec | lu/~gomezja/d  | atamart.php                                     |                     | C Q Search                                | ☆ 🗅 🕨                | @ - B - 🚡             |
| CSc 177                | Home   | Research Paper & Proposal                       | Progress Report     | Project Oral Presentation                 | Final Project Report | Data Mart             |
|                        |  |   | Data N              | lart .                                    |                      |                       |
|                        | DB Description: Our database contains 30,000   |   |                     | Custome                                   | r Info               |                       |
|                        | customer records from the country of Taiwan.<br>Data included in this database includes customer<br>information such as age, gender, and education<br>as well as their respective payment history over a |   |                     | Highest Education Level Comp              | eleted: All          |                       |
|                        |  |   |                     | Sex:                                      | All v                |                       |
|                        | six month period, amount owed, and their default<br>status for the seventh month.  |   | their default       | Marital Status:                           | All                  |                       |
|                        | Instruc  | Instructions: Select the customer's information |                     | Age:                                      | All v                |                       |
|                        | from the drop down menus and press "Submit" when finished.   |   |                     | Payment Default on 7 <sup>th</sup> Month: | All                  |                       |
|                        | WITCH  | en tinisned.                                    |                     | Submit                                    | 1                    |                       |
|                        |  |   |                     |   |                      |                       |
|                        |  |   |                     |   |                      |                       |
| Search Windows         |  | 0 .   | <u>s</u> 4 <u> </u> | 9 0 0                                     | ^ <b>=</b> 40        | € 5:15 PM<br>5/7/2017 |
|                        |  |   |                     |   |                      |                       |
|                        |  |   |                     |   |                      |                       |
|                        |  |   |                     |   |                      |                       |

http://athena.ecs.csus.edu/~gomezja/datamart.php





# **Data Mining**

Gaining knowledge from data!



#### **Motivation**

- ⊸ To learn...
  - What combination of customer characteristics will maximize the probability of payment default.
    - Minimize the probability?
  - What customer attribute is the most influential to the probability of payment default.



#### **Tools / Software Used**

- ⊸ R / RStudio
  - https://www.rstudio.com/
- → Tableau
  - http://www.tableau.com/public/
- → Excel
  - https://products.office.com/en-us/excel

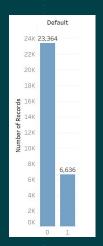
#### **Algorithm**

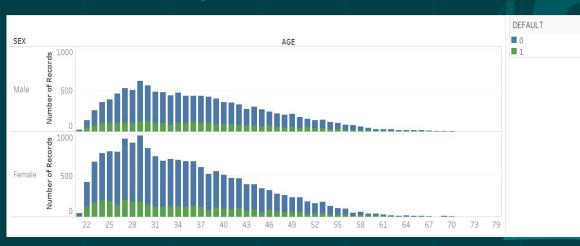
Naive Bayesian Classification



### **Data Exploration**

Our data BEFORE preprocessing





#### **Data Preprocessing**

- Data Reduction
  - Numerosity Reduction
    - · Class imbalance in our data
    - Reduced dataset from 30,000 to 13,272
  - Dimensionality Reduction
    - Removed customer ID column
- Data Transformation
  - Attribute construction
  - Discretization



### **Data Preprocessing Cont.**

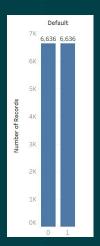
#### Discretization

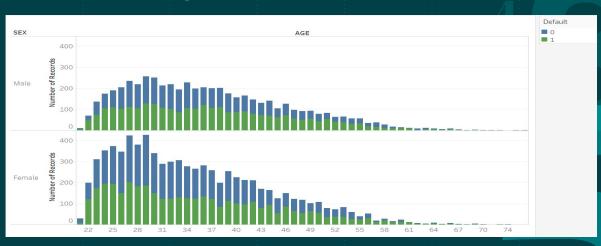
Raw values of numeric attributes are replaced with interval labels or conceptual labels

```
\label{eq:dataset} $\text{dataset}$SEX < -factor(dataset$SEX, levels = c(1,2), labels = c("Male", "Female")) \\ \text{dataset}$EDUCATION < -factor(dataset$EDUCATION, levels = c(1,2,3,4), labels = c("Graduate School", "University", "High School", "Others")) \\ \text{dataset}$MARRIAGE < -factor(dataset$MARRIAGE, levels = c(1,2,3), labels = c("Married", "Single", "Others")) \\ \end{tabular}
```

### **Data Exploration**

Our data AFTER preprocessing





Target class distribution

Relation between SEX, AGE, and DEFAULT

### **Data Exploration Cont.**

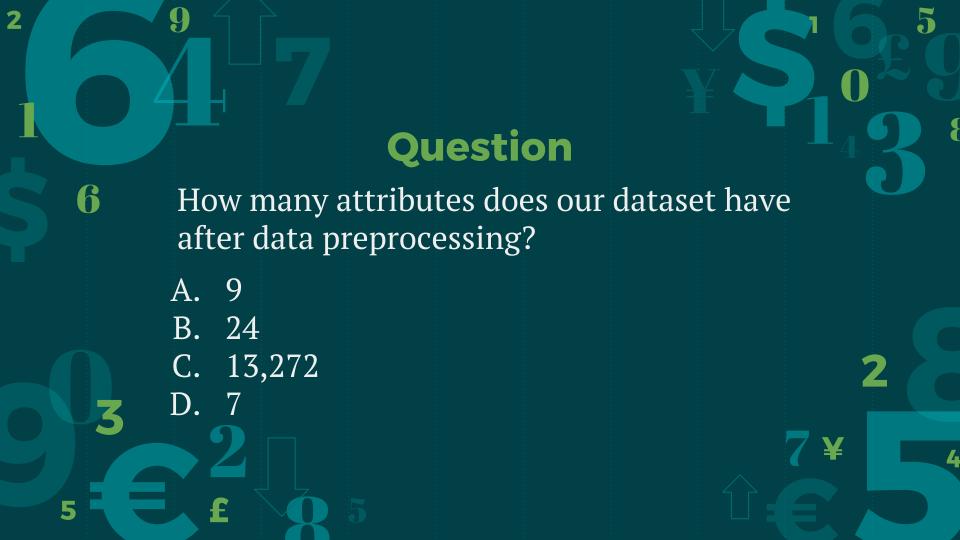
Our data AFTER preprocessing

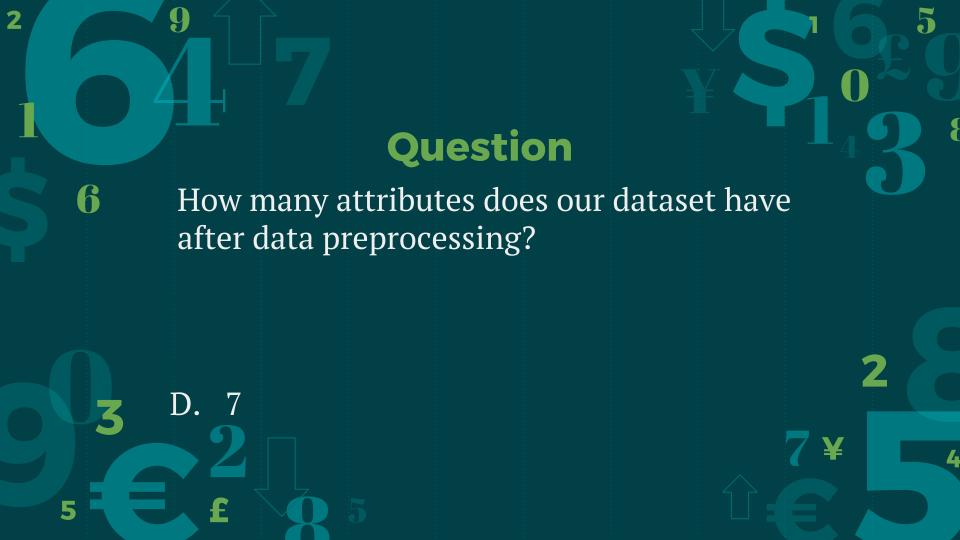
30,000 <u>Records</u>

24 Attributes 13,272 <u>Records</u>

7 Attributes







#### **Data Partition**

- Holdout Procedure
- - 10,618 records
- Training Set, 80% Testing Set, 20%
  - 2,654 records

#Script to partition dataset

set.seed(123) split = sample.split(dataset\$DEFAULT, SplitRatio = 0.8) training set = subset(dataset, split == TRUE) test\_set = subset(dataset, split == FALSE)



#### **Confusion Matrix**

Training Set - Accuracy: 69%

|   | 1     | 0     |
|---|-------|-------|
| 1 | 3,255 | 2,054 |
| 0 | 1,190 | 4,119 |

Testing Set - Accuracy: 71%

|   | 1   | 0     |
|---|-----|-------|
| 1 | 832 | 495   |
| 0 | 283 | 1,044 |

#### Accuracy Rate Comparison

|                      | Training | Testing |
|----------------------|----------|---------|
| Before preprocessing | 0.59     | 0.60    |
| After preprocessing  | 0.69     | 0.71    |



#### **Conditional Probabilities**

P(DEFAULT=0) = .500 P(DEFAULT=1) = .500

P(LIMIT\_BAL="Low" | DEFAULT=0) = .348 P(LIMIT\_BAL="Low" | DEFAULT=1) = .515 P(LIMIT\_BAL="Medium" | DEFAULT=0) = .617 P(LIMIT\_BAL="Medium" | DEFAULT=1) = .469 P(LIMIT\_BAL="High" | DEFAULT=0) = .035 P(LIMIT\_BAL="High" | DEFAULT=1) = .015

P(SEX="MALE" | DEFAULT=0) = .389 P(SEX="MALE" | DEFAULT=1) = .430 P(SEX="FEMALE" | DEFAULT=0) = .611 P(SEX="FEMALE" | DEFAULT=1) = .570

P(EDUCATION="Graduate School" | DEFAULT=0) = .360 P(EDUCATION="Graduate School" | DEFAULT=1) = .305 P(EDUCATION="University" | DEFAULT=0) = .461 P(EDUCATION="University" | DEFAULT=1) = .505 P(EDUCATION="High School" | DEFAULT=0) = .163 P(EDUCATION="Others" | DEFAULT=1) = .185 P(EDUCATION="Others" | DEFAULT=1) = .018 P(EDUCATION="Others" | DEFAULT=1) = .005 P(EDUCATION="Graduate School" | DEFAULT=0) = .360 P(EDUCATION="Graduate School" | DEFAULT=1) = .305 P(EDUCATION="University" | DEFAULT=0) = .461 P(EDUCATION="University" | DEFAULT=1) = .505 P(EDUCATION="High School" | DEFAULT=0) = .163 P(EDUCATION="High School" | DEFAULT=1) = .185 P(EDUCATION="Others" | DEFAULT=0) = .018 P(EDUCATION="Others" | DEFAULT=1) = .005

P(MARRIAGE="Married" | DEFAULT=0) = 0.440 P(MARRIAGE="Married" | DEFAULT=1) = 0.482 P(MARRIAGE="Single" | DEFAULT=0) = 0.547 P(MARRIAGE="Single" | DEFAULT=1) = 0.504 P(MARRIAGE="Others" | DEFAULT=0) = 0.013 P(MARRIAGE="Others" | DEFAULT=1) = 0.014

P(AGE="20-29" | DEFAULT=0) = 0.327 P(AGE="20-29" | DEFAULT=1) = 0.331 P(AGE="30-39" | DEFAULT=0) = 0.382 P(AGE="30-39" | DEFAULT=1) = 0.341



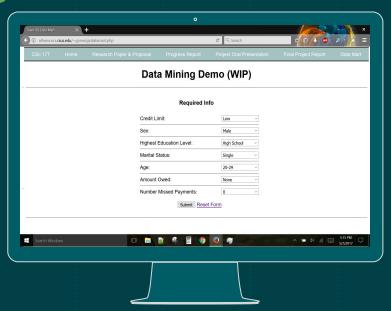
#### **Findings**

- What combination of customer characteristics will maximize the probability of payment default?
  - X=(Sex="Male", Education="High School", Marital="Married", Age="60-69")
    - 53% chance of payment default
- Minimize the probability of payment default?
  Y=(Sex="Female", Education="Graduate School", Marital="Single", Age="30-39")

4

- 53% chance of not defaulting
- What customer attribute is the most influential to the probability of payment default?
  - AGE="60-69"
    - 56% chance of payment default

#### **Data Mining**



http://athena.ecs.csus.edu/~gomezja/datamining.php





# Conclusion

What we learned from this project!



#### **Challenges Faced**

- Finding the right classification algorithm
  - Low accuracy results
  - More data preprocessing was needed
- Data Preprocessing
  - Removing correlation between attributes values
  - Attributes were heavily correlated with one another
- Understanding the data set
  - Some attribute values were undefined
  - Very little documentation



#### **Knowledge Gained**

- Hands-on experience with the process of knowledge discovery
  - Preprocessing, data mining, evaluation, presentation
- Experience with Data Analysis & Visualization Tools
  - RStudio, Tableau
- Preprocessing is the most important step
  - Crucial part for proper data analysis
- Deeper understanding of classification
  - Algorithms and performance evaluation



#### References

- Han, Jiawei, Micheline Kamber, and Jian Pei. *Data mining: concepts and techniques*. Waltham, MA: Morgan Kaufmann, 2012. Print.
- Yeh, I-Cheng, and Che-Hui Lien. "The comparisons of data mining techniques for the predictive accuracy of probability of default of credit card clients." *Expert Systems with Applications* 36.2 (2009): 2473-480. Web.
- → Dataset:
  - http://archive.ics.uci.edu/ml/
- Conditional Probabilities:
  - http://www.cs.ccsu.edu/~markov/ccsu\_courses/DataMining-8.html
- This Presentation Template:
  - http://www.slidescarnival.com/



