

KYLE WANG



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ABOUT ME

Creative, strategic, result oriented problem solver with a strong desire to learn and excel. Possesses the ability to read between the lines, thrive under pressure and multi-task all while maintaining a personable disposition

SKILLS

Client Relations Managment
Public Speaking
Leadership
Telecommunications
Strategy
Marketing

LANGUAGE

Fluent English
Working Knowledge Chinese

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EDUCATION

BENTLY UNIVERSITY	Aug 2013 - May 2015
Bachelor of Business Administration in Marketing	
HOFSTRA UNIVERSITY ZARB SCHOOL OF BUSINESS	Aug 2011 - May 2013
Bachelor of Business Administration in Marketing	

EXPERIENCE

AT&T, ATLANTA	Jun 2015 - Aug 2016
Associate Service Manager	
-Managed a client portfolio of \$20 Million in billing.	
-Improved KPI metrics of accounts by a minimum of 30% across the board.	
-Managed & Improved Client relationships; transitioned into more of a consultative role in order to suggest additional services and also to improve client's efficiency and performance	
BAMBOO ROOF	Dec 2013 - Present
Co-founder/Partner	
-Established a real estate business that caters to exchange students in Beijing; effectively cornering the market within the University district.	
-Driving close to 500% increase in revenue within 3 years.	
-Developing and executing expansion strategies, including, brand development, social media amplification, controlling information flow, and business development.	
WARNER MUSIC GROUP, NEW YORK	Jun 2013 - Aug 2013
Digital Revenue Summer Intern	
-Optimized multimedia channel output for clients, resulting in an increase of website and application traffic by at least 40% through meta-data management.	
-Created and organized presentations for the Senior Vice President of Revenue Development through consolidating multinational data.	
P-MOMENTUM MANAGEMENT CONSULTING, SHANGHAI	Jul 2012 - Sep 2012
Project Assistant	
-Drafted and presented material with Business Development team.	
-Guided new clients to selected services for optimal synergetic results	

INTERESTS & ACTIVITIES

Cooking
Traveling
Rugby
psychology
Philosophy
Neuro Linguistic Programing (NLP)
Geopolitics
Economics