

# Home Credit Project

Predicting Consumer Credit Defaults

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Metis Data Science Bootcamp

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# The Problem

## Company

Home Credit is an international consumer lender, founded in the Czech Republic, that uses alternative data to model and issue credit cards and consumer loans.

## Context

Lending to someone who pays on time is profitable.

Lending to someone who doesn't pay it back is unprofitable.

8.1% of approved loans in this data set defaulted.

## Problem

Predict likelihood of default using

- Application data
- Previous applications
- Credit reports
- Payment history

•Problem

Baseline model

Improved model

Future improvements

## Target Variable:

1 - Client with payment difficulties: he/she had late payment more than X days on at least one of the first Y installments of the loan in our sample

0 - all other cases

# Features (221)

.Table,Row,Description,Special

1.application,(train/test).csv,SK\_ID\_CURR,ID of loan in our sample.  
 2.application,(train/test).csv,TARGET,"target variable (1 = client with payment difficulties: he/she had late payment more than X days on at least one of the first Y installments of the loan in our sample, 0 = all other cases)".  
 5.application,(train/test).csv,NAME\_CONTRACT\_TYPE,Identification if loan is cash or revolving.  
 6.application,(train/test).csv,CODE\_GENDER,Gender of the client.  
 7.application,(train/test).csv,FLAG\_OWN\_CAR,Flag if the client owns a car.  
 8.application,(train/test).csv,FLAG\_OWN\_REALTY,Flag if client owns a house or flat.  
 9.application,(train/test).csv,CNT\_CHILDREN,Number of children the client has.  
 10.application,(train/test).csv,AMT\_INCOME\_TOTAL,Income of the client.  
 11.application,(train/test).csv,AMT\_CREDIT,Credit amount of the loan.  
 12.application,(train/test).csv,AMT\_ANNUITY,Loan annuity.  
 13.application,(train/test).csv,AMT\_GOODS\_PRICE,For consumer loans it is the price of the goods for which the loan is given.  
 14.application,(train/test).csv,NAME\_TYPE\_SUITE,Who was accompanying client when he was applying for the loan.  
 15.application,(train/test).csv,NAME\_INCOME\_TYPE,"Clients income type (businessman, working, maternity leave)".  
 16.application,(train/test).csv,NAME\_EDUCATION\_TYPE,Level of highest education the client achieved.  
 17.application,(train/test).csv,NAME\_FAMILY\_STATUS,Family status of the client.  
 18.application,(train/test).csv,NAME\_HOUSING\_TYPE,"What is the housing situation of the client (renting, living with parents,...)".  
 19.application,(train/test).csv,REGION\_POPULATION\_RELATIVE,Normalized population of region where client lives (higher number means the client lives in more populated region)/normalized  
 20.application,(train/test).csv,DAYS\_BIRTH,Client's age in days at the time of application,time only relative to the application  
 21.application,(train/test).csv,DAYS\_EMPLOYED,How many days before the application the person started current employment,time only relative to the application  
 22.application,(train/test).csv,DAYS\_REGISTRATION,How many days before the application did client change his registration,time only relative to the application  
 23.application,(train/test).csv,DAYS\_ID\_PUBLISH,How many days before the application did client change the identity document with which he applied for the loan,time only relative to the application  
 24.application,(train/test).csv,OWN\_CAR\_AGE,Age of client's car.  
 25.application,(train/test).csv,FLAG\_MOBIL,"Did client provide mobile phone (1=YES, 0=NO)".  
 26.application,(train/test).csv,FLAG\_EMP\_PHONE,"Did client provide work phone (1=YES, 0=NO)".  
 27.application,(train/test).csv,FLAG\_WORK\_PHONE,"Did client provide home phone (1=YES, 0=NO)".  
 28.application,(train/test).csv,FLAG\_CONT\_MOBILE,"Was mobile phone reachable (1=YES, 0=NO)".  
 29.application,(train/test).csv,FLAG\_PHONE,"Did client provide home phone (1=YES, 0=NO)".  
 30.application,(train/test).csv,EMAIL,"Did client email (1=YES, 0=NO)".  
 31.application,(train/test).csv,OCCUPATION\_TYPE,What kind of occupation does the client have.  
 32.application,(train/test).csv,CNT\_FAM\_MEMBERS,How many family members does client have.  
 33.application,(train/test).csv,RATING\_CLIENT,"Our rating of client (1-5, 2.9)".  
 34.application,(train/test).csv,REGION\_RATING\_CLIENT\_W\_CITY,"Our rating of the region where client lives with taking city into account (1,2,3)".  
 35.application,(train/test).csv,WEEKDAY\_APPR\_PROCESS\_START,On which day of the week did the client apply for the loan.  
 36.application,(train/test).csv,HOUR\_APPR\_PROCESS\_START,Approximately at what hour did the client apply for the loan,rounded  
 37.application,(train/test).csv,REG\_REGION\_NOT\_LIVE\_REGION,"Flag if client's permanent address does not match contact address (1-different, 0-same, at region level)".  
 38.application,(train/test).csv,REG\_REGION\_NOT\_WORK\_REGION,"Flag if client's permanent address does not match work address (1-different, 0-same, at region level)".  
 39.application,(train/test).csv,LIVE\_REGION\_NOT\_WORK\_REGION,"Flag if client's contact address does not match work address (1-different, 0-same, at region level)".  
 40.application,(train/test).csv,REG\_CITY\_NOT\_LIVE\_CITY,"Flag if client's permanent address does not match contact address (1-different, 0-same, at city level)".  
 41.application,(train/test).csv,REG\_CITY\_NOT\_WORK\_CITY,"Flag if client's permanent address does not match work address (1-different, 0-same, at city level)".  
 42.application,(train/test).csv,LIVE\_CITY\_NOT\_WORK\_CITY,"Flag if client's contact address does not match work address (1-different, 0-same, at city level)".  
 43.application,(train/test).csv,ORGANIZATION\_TYPE,Type of organization where client works.  
 44.application,(train/test).csv,EXT\_SOURCE\_1,Normalized score from external data source,normalized  
 45.application,(train/test).csv,EXT\_SOURCE\_2,Normalized score from external data source,normalized  
 46.application,(train/test).csv,EXT\_SOURCE\_3,Normalized score from external data source,normalized  
 47.application,(train/test).csv,APARTMENTS\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 48.application,(train/test).csv,BASEMENTAREA\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 49.application,(train/test).csv,YEARS\_BEGINEXPLUATION\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 50.application,(train/test).csv,YEARS\_BUILT\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 51.application,(train/test).csv,COMMONAREA\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 52.application,(train/test).csv,ELEVATORS\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 53.application,(train/test).csv,ENTRANCES\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized

54.application,(train/test).csv,FLOORSMAX\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 55.application,(train/test).csv,FLOORSMIN\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 56.application,(train/test).csv,LANDAREA\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 57.application,(train/test).csv,LIVINGAPARTMENTS\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
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 59.application,(train/test).csv,NONLIVINGAPARTMENTS\_AVG,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
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 61.application,(train/test).csv,APARTMENTS\_MODE,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 62.application,(train/test).csv,BASEMENTAREA\_MODE,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
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 75.application,(train/test).csv,APARTMENTS\_MEDI,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
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 77.application,(train/test).csv,YEARS\_BEGINEXPLUATION\_MEDI,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 78.application,(train/test).csv,YEARS\_BUILT\_MEDI,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized  
 79.application,(train/test).csv,COMMONAREA\_MEDI,"Normalized information about building where the client lives, What is average (AVG suffix), modus (MODE suffix), median (MEDI suffix) apartment size, common area, living area, age of building, number of elevators, number of entrances, state of the building, number of floor"/normalized

# Feature Types

- Numerical: Income, credit score, payment amount
- Categorical: Income source, occupation
- Binary: M/F, own car

## Baseline Model

- Application table data only
- No feature engineering: data as provided
- No model tuning, default hyperparameters
- Minimal scrubbing (a few weird outliers)
- Binarize Y/N, F/M, etc. -> 0,1
- Categorical -> one-hot dummies
- SimpleImputer to fill in numeric data

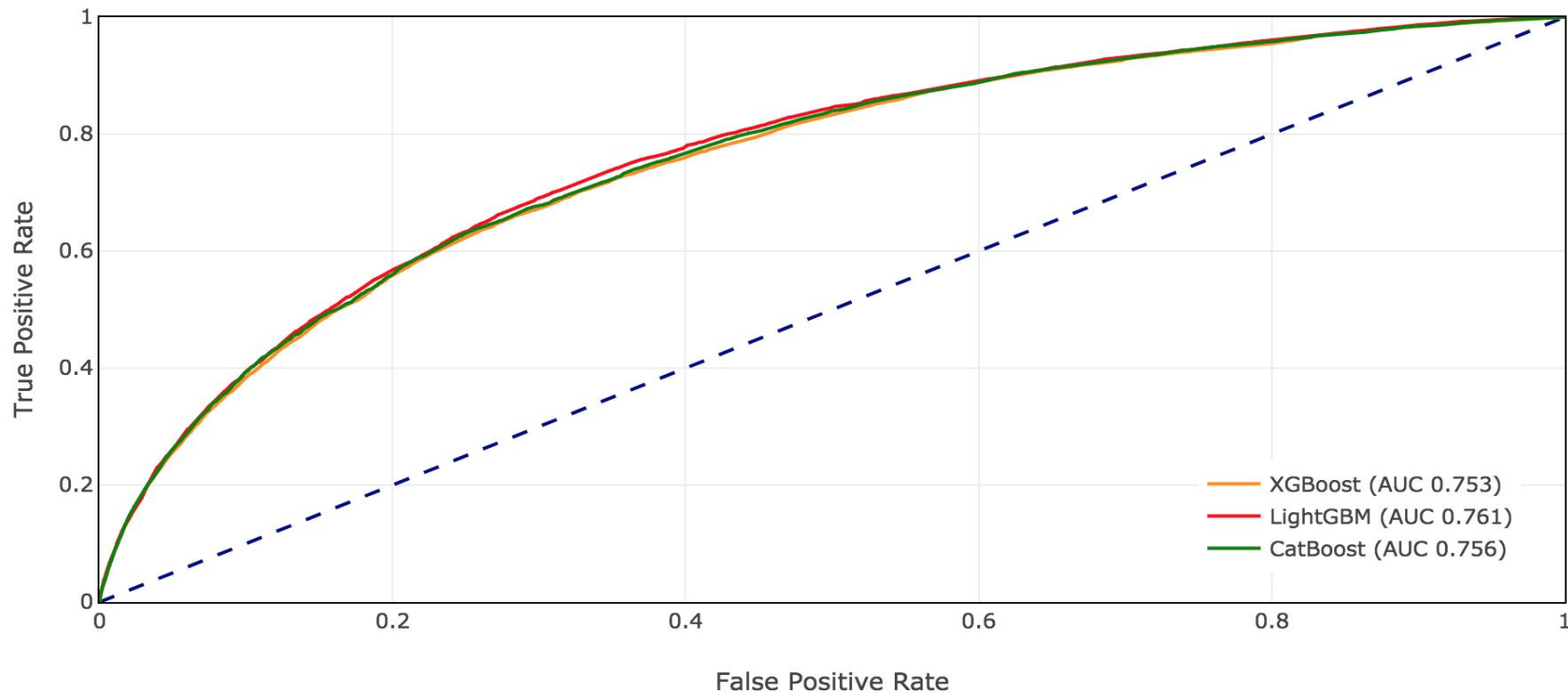
Problem

•Baseline model

Improved model

Future improvements

# Baseline Model ROC Curves Are Similar



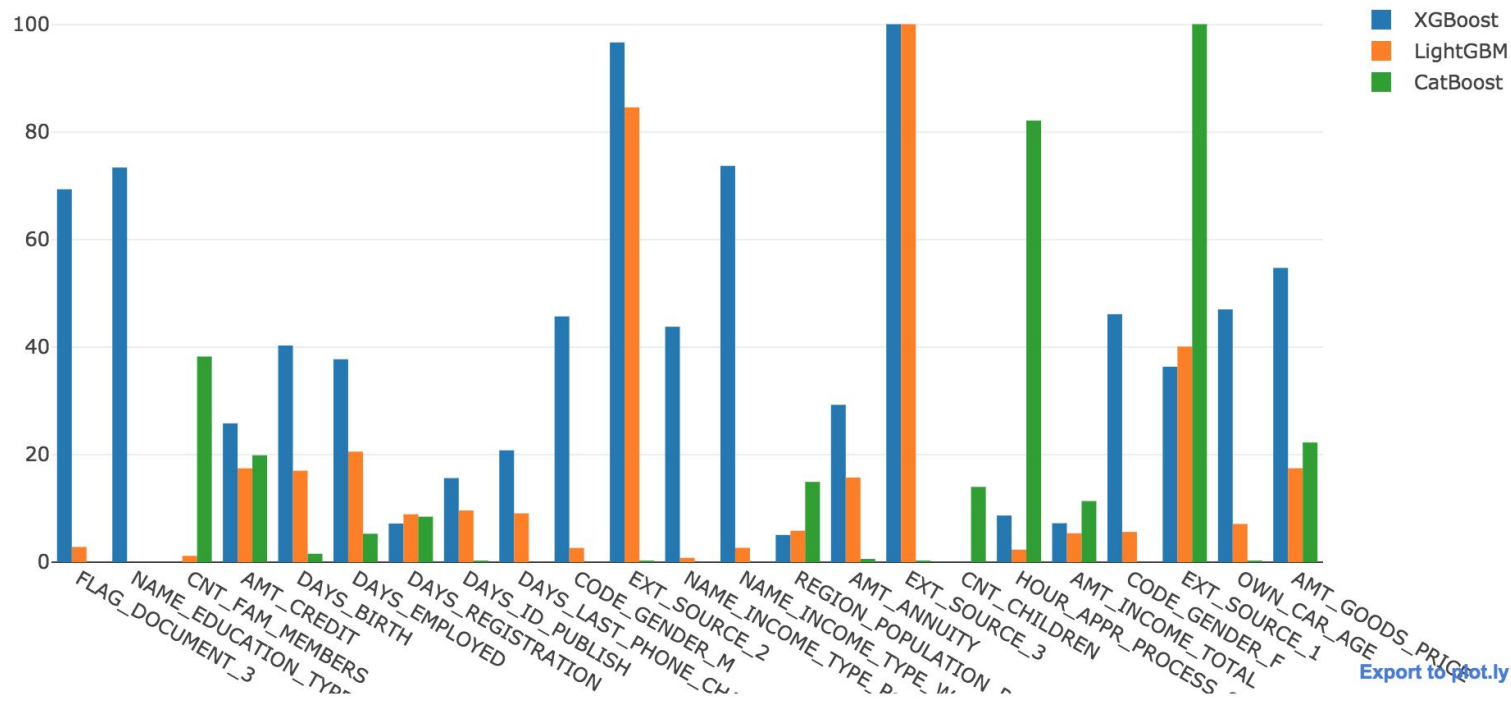
Problem

•Baseline model

Improved model

Future improvements

# Baseline Feature Importances Differ Widely



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Problem

•Baseline model

Improved model

Future improvements

## Baseline Model Metrics

Metric (Xval)	XGBoost	LightGBM	CatBoost
Accuracy	0.860	0.861	0.861
F1	0.305	0.311	0.311
AUC	0.753	0.760	0.757

# More Model Metrics - What Do We Care About?

- Metrics are abstractions
  - Deny all loans,  $F1=0.149$  ; approve all,  $F1=0$
  - But bank is (maybe?) better off making all loans
  - You can't spend  $F1$ !
- We care about how much we make! Assign dollar values
  - Performing (Target=0) : \$1,000 profit
  - Nonperforming (Target=1) : \$11,387 loss
- Choose classification threshold to maximize total value (instead of  $F1$ )

## More Model Metrics - Putting a Dollar Figure

Metric (Xval)	Base	XGBoost Best F1	XGBoost Best P/L
Accuracy	0.081	0.860	0.713
F1	0.149	0.305	0.271
Performing	56538	50971	40565
Nonperforming	4965	3068	1690
Value	0	+\$16.0M	+\$21.3M

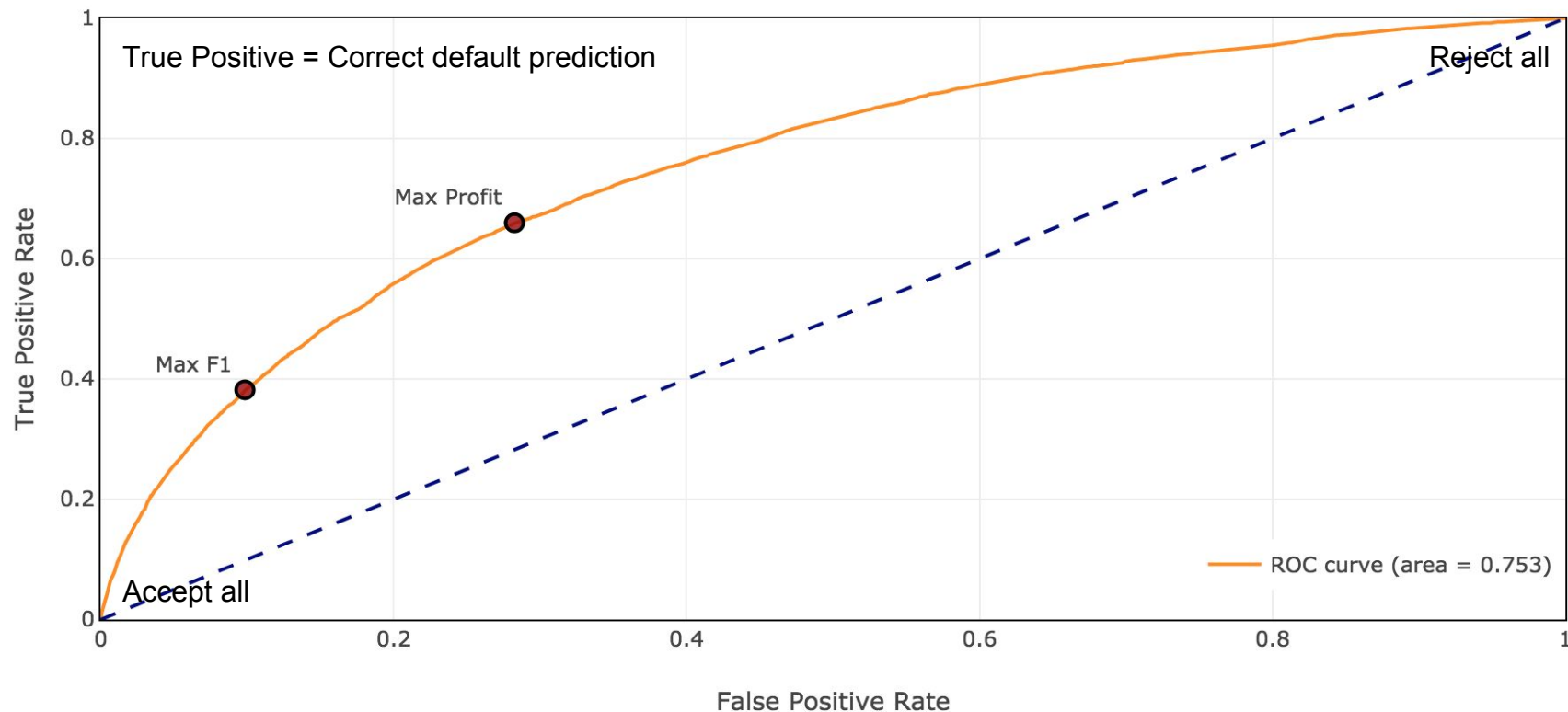
Problem

•Baseline model

Improved model

Future improvements

# ROC Curve - Max F1 vs. Max Profit



Problem

Baseline model

•Improved model

Future improvements

## Improved Model

Additional tables:

- Previous applications
- Credit bureau records
- Previous Home Credit accounts:
  - Credit card
  - Point-of-Sale ('10 easy payments' accounts)

## Improved Model

Engineered features:

- Divide key amounts by reported income
- Aggregate historical tables
  - Count previous statuses
    - Applications, reasons for rejection
    - On time, late payments
- Compute  $\log(1+p)$  where highly skewed (many counts of 0 late payments, some  $> 100$ )

Problem

•Baseline model

Improved model

Future improvements

## Results - P/L Improvement

Metric (Xval)	Base	Baseline Best F1	Baseline Best P/L	Final Best P/L
Accuracy	0.081	0.860	0.713	0.684
F1	0.149	0.305	0.271	0.276
Performing	56538	50971	40565	38345
Nonperforming	4965	3068	1690	1260
Value	0	+\$16.0M	+\$21.3M	+24.0m

# Results

- New features used
  - Past default status
  - Past accepted/refused (got better deal?)
- Kaggle AUC 0.78395
- This is not even the median of entries
- Contest winners are around 0.82



Problem

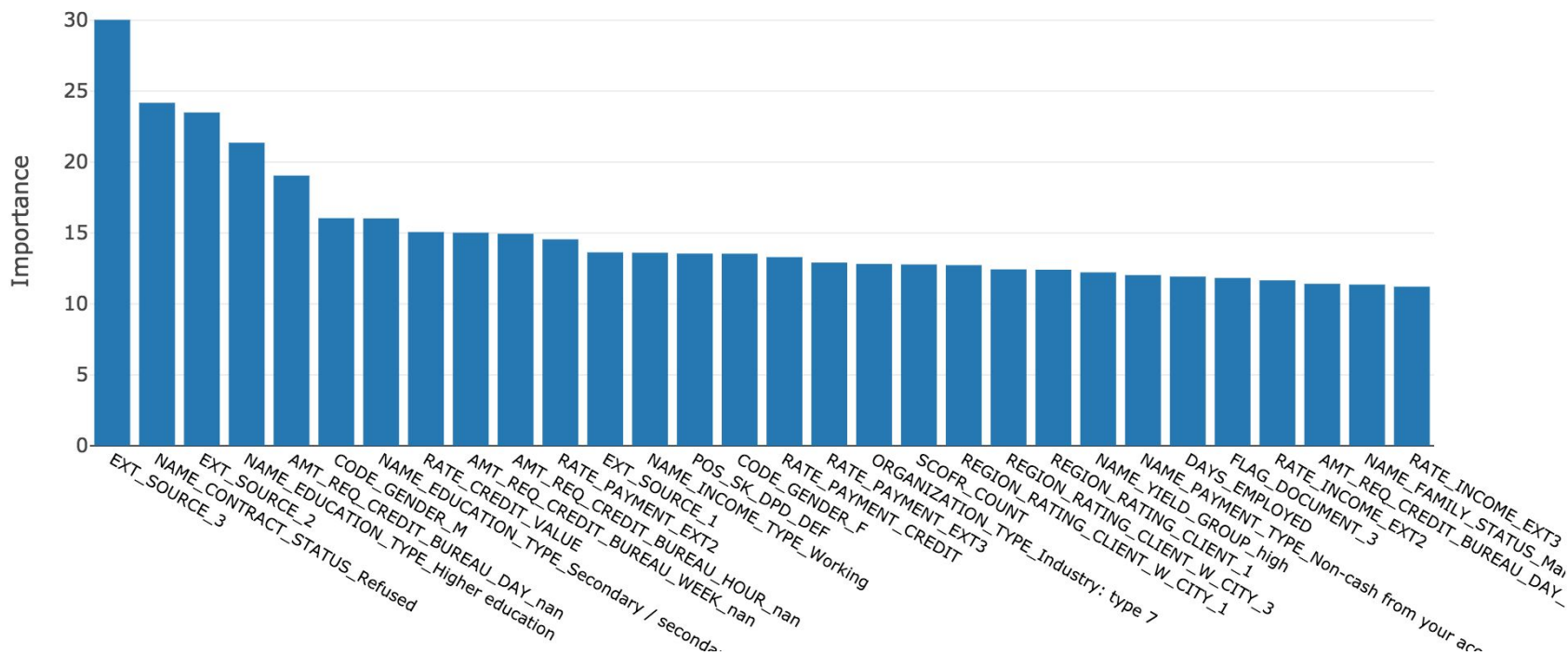
Baseline model

•Improved model

Future improvements

# Complex model - Feature Importances

XGBoost Feature Importance



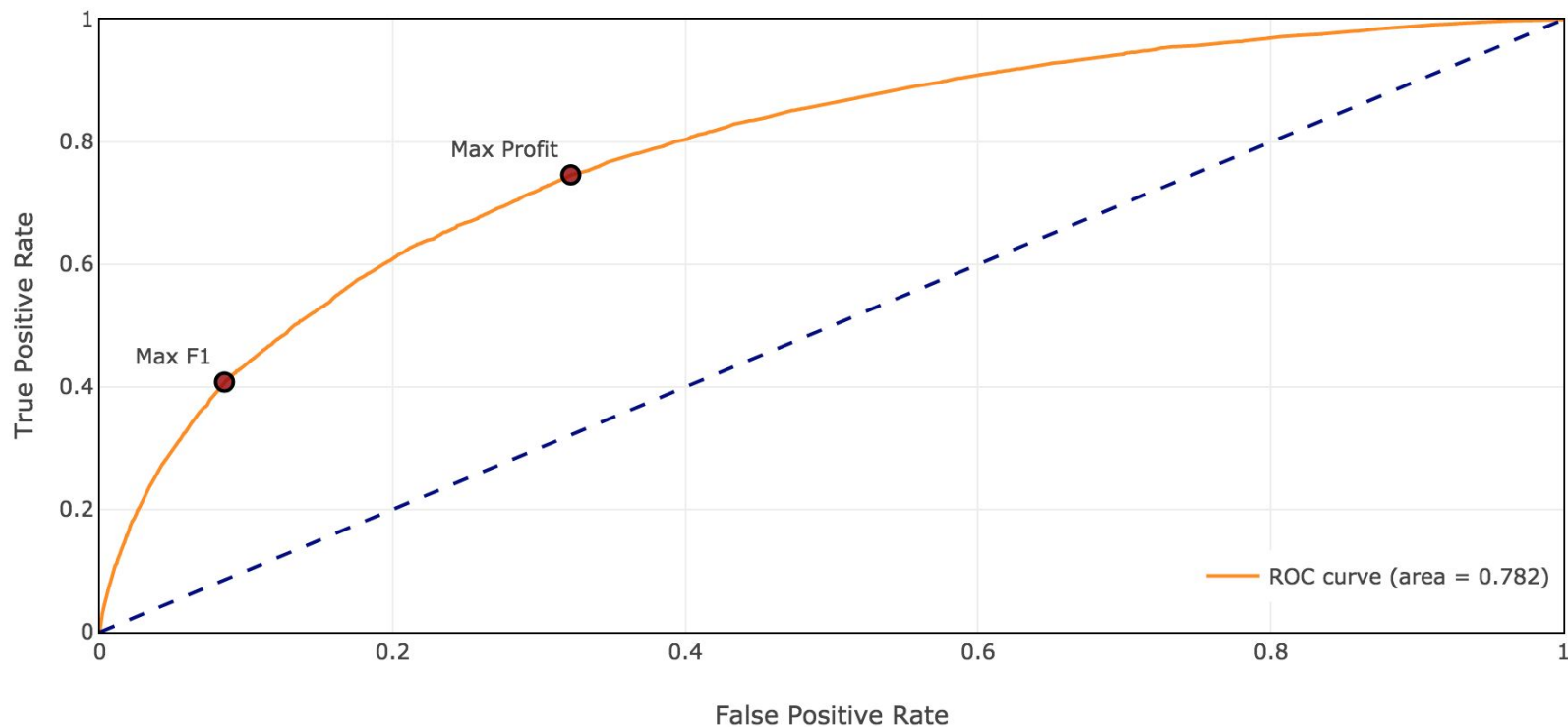
Problem

Baseline model

•Improved model

Future improvements

# Complex Model - ROC Curve



## Future Improvements

- Feature engineering. Use featurertools to try lots of features, ratios on a smaller dataset
- Use resampling to address class imbalance
- Stack / ensemble diverse algos
- Inspect false negatives for clues
- Read discussions and solutions to see how they achieved better AUCs

## Choose Metrics You Care About (\$)

- We used arbitrary \$ values, loan-level profit/loss even better
- If metric you care about is continuous and differentiable, make a custom loss function
- We optimize MSE as a proxy for something like accuracy which we care about but is not a good objective - not differentiable, convex
- You can have the best R-squared in the world but you can't spend it!

# Conclusion

It works

Can be improved

Potential impact:

\$Billions and \$Billions

# Questions?

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# Implementation

# Tools

- Google Cloud Platform
- Postgres
- Pyscopg2 and sqlalchemy
- Plotly (and matplotlib)
- XGBoost
- LightGBM
- CatBoost
- sklearn, pandas, numpy

## Data source

- <https://www.kaggle.com/c/home-credit-default-risk>
- Home Credit: <http://www.homecredit.net/>