# Ntswaki Mokoena

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#### **ABOUT ME**

I am a highly motivated and results-driven sales professional seeking a challenging opportunity to leverage my skills and experience in a dynamic sales environment.

#### **EXPERIENCE**

## ACCOUNT MANAGER / VANARSDEL, LTD. 2000-2006

Managed and grew key accounts by developing strong relationships, identifying opportunities, and implementing effective sales strategies.

#### SALES ASSOCIATE / VANARSDEL, LTD.

1999-2000

Drove revenue growth through exceptional customer service and strategic sales techniques as a Sales Associate.

#### **EDUCATION**

## Nelson Mandela University 1990-1994 MASTER OF COMMERCE

Master of Business Administration degree with strong foundation in business theory and management.

## University of Cape Town 1995-1998 **BCOM GENERAL**

Degree in Business Administration with a comprehensive understanding of core business principles.

#### **SKILLS**

- Problem solving
- Flexibility

- Communication
- Organization

- Critical thinking
- Collaboration

### **ACTIVITIES**

As an avid networker and people-person, I am passionate about attending industry events, building relationships, and identifying new business opportunities. In my free time, I enjoy reading sales and marketing blogs, researching industry trends, and developing new sales strategies to stay ahead of the competition.