CONTRACT

WBTV
One Julian Price Place
Charlotte, NC 28208
Sales T & C: www.gray.tv/advertising
(704) 374-3500

Contract / Revision	Alt Order #
1585242 /	WOC12471180

Advertiser	Original Date / Revision
Senate Majority PAC	03/30/20 / 03/30/20

Contract Dates	Estimate #
08/18/20 - 08/24/20	**8103**

Product
Issue

And:

Waterfront Strategies
3050 K Street NW
Washington, DC 20007

Billing Cycle	Billing Calendar	Cash/Trade
EOM/EOC	Broadcast	Cash
Property	**Account Executive**	**Sales Office**
WBTV	Patti Goodnight	Charlotte Nation

Special Handling

Demographic
Adults 35+

	Order Type	
	NORMAL	
Agy Code	**Advertiser Code**	**Product 1/2**
9914573	163	173

Agency Ref	Advertiser Ref
5337	39025

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	PCode	Type	Spots	Amount
N 1	WBTV	08/18/20	08/24/20	M-F News at 430a	4:30 AM-5:00 AM		:30			P-03	NM	2	$650.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/18/20	08/24/20	MTWTF- -	2				$325.00				
N 2	WBTV	08/18/20	08/24/20	M-F News at 5a	5:00 AM-5:30 AM		:30			P-03	NM	3	$1,650.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/18/20	08/24/20	MTWTF- -	3				$550.00				
N 3	WBTV	08/18/20	08/24/20	M-F News at 530a	5:30 AM-6:00 AM		:30			P-03	NM	3	$2,400.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/18/20	08/24/20	MTWTF- -	3				$800.00				
N 4	WBTV	08/18/20	08/24/20	M-F News at 6a	6:00 AM-7:00 AM		:30			P-03	NM	4	$5,200.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/18/20	08/24/20	MTWTF- -	4				$1,300.00				
N 5	WBTV	08/18/20	08/24/20	CBS This Morning	7:00 AM-9:00 AM		:30			P-03	NM	5	$5,000.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/18/20	08/24/20	MTWTF- -	5				$1,000.00				
N 6	WBTV	08/18/20	08/22/20	Sat News at 7a	7:00 AM-8:00 AM		:30			P-03	NM	1	$800.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/17/20	08/23/20	- - - - - S-	1				$800.00				
N 7	WBTV	08/18/20	08/22/20	CBS This Morning Sat	8:00 AM-10:00 AM		:30			P-03	NM	1	$1,300.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/17/20	08/23/20	- - - - - S-	1				$1,300.00				
N 8	WBTV	08/18/20	08/23/20	CBS Sunday Morning	9:00 AM-10:30 AM		:30			P-03	NM	1	$1,900.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/17/20	08/23/20	- - - - - - S	1				$1,900.00				
N 9	WBTV	08/18/20	08/24/20	CBS Let's Make A Dea	10:00 AM-11:00 A		:30			P-03	NM	2	$2,200.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/18/20	08/24/20	MTWTF- -	2				$1,100.00				
N 10	WBTV	08/18/20	08/24/20	CBS Price Is Right	11:00 AM-12:00 P		:30			P-03	NM	2	$3,200.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/18/20	08/24/20	MTWTF- -	2				$1,600.00				
N 11	WBTV	08/18/20	08/24/20	M-F News at Noon	12:00 PM-12:30 P		:30			P-03	NM	4	$5,600.00
		Start Date	End Date	Weekdays	Spots/Week				Rate				
	Week:	08/18/20	08/24/20	MTWTF- -	4				$1,400.00				
N 12	WBTV	08/18/20	08/24/20	CBS Soap Rotator	12:30 PM-2:00 PM		:30			P-03	NM	2	$3,000.00

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08/18/20 - 08/24/20	Issue	**8103**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	PCode	Type	Spots	Amount
		Start Date	End Date	Weekdays	Spots/Week				Rate				
Week:		08/18/20	08/24/20	MTWTF--	2				$1,500.00				
N 13	WBTV	08/18/20	08/24/20	M-F News at 4p	4:00 PM-4:30 PM		:30			P-03	NM	3	$3,300.00
Week:		08/18/20	08/24/20	MTWTF--	3				$1,100.00				
N 14	WBTV	08/18/20	08/24/20	M-F News at 430p	4:30 PM-5:00 PM		:30			P-03	NM	3	$3,600.00
Week:		08/18/20	08/24/20	MTWTF--	3				$1,200.00				
N 15	WBTV	08/18/20	08/24/20	M-F News at 5p	5:00 PM-5:30 PM		:30			P-03	NM	3	$4,500.00
Week:		08/18/20	08/24/20	MTWTF--	3				$1,500.00				
N 16	WBTV	08/18/20	08/24/20	M-F News at 530p	5:30 PM-6:00 PM		:30			P-03	NM	3	$4,800.00
Week:		08/18/20	08/24/20	MTWTF--	3				$1,600.00				
N 17	WBTV	08/18/20	08/24/20	M-F News at 6p	6:00 PM-6:30 PM		:30			P-03	NM	3	$6,000.00
Week:		08/18/20	08/24/20	MTWTF--	3				$2,000.00				
N 18	WBTV	08/18/20	08/23/20	Sun News at 630p	6:30 PM-7:00 PM		:30			P-03	NM	1	$750.00
Week:		08/17/20	08/23/20	------S	1				$750.00				
N 19	WBTV	08/18/20	08/24/20	M- F News at 7p	7:00 PM-7:30 PM		:30			P-03	NM	3	$4,500.00
Week:		08/18/20	08/24/20	MTWTF--	3				$1,500.00				
N 20	WBTV	08/18/20	08/24/20	On Your Side Tonight	7:30 PM-8:00 PM		:30			P-03	NM	2	$2,400.00
Week:		08/18/20	08/24/20	MTWTF--	2				$1,200.00				
N 21	WBTV	08/18/20	08/18/20	NCIS	8:00 PM-9:00 PM		:30			P-03	NM	1	$3,400.00
Week:		08/17/20	08/23/20	-1-----	1				$3,400.00				
N 22	WBTV	08/19/20	08/19/20	Big Brother	8:00 PM-9:00 PM		:30			P-03	NM	1	$5,650.00
Week:		08/17/20	08/23/20	--1----	1				$5,650.00				
N 23	WBTV	08/20/20	08/20/20	Big Brother	9:00 PM-10:00 PM		:30			P-03	NM	1	$7,200.00
Week:		08/17/20	08/23/20	---1---	1				$7,200.00				
N 24	WBTV	08/18/20	08/24/20	M-F News at 11p	11:00 PM-11:35 P		:30			P-03	NM	3	$5,250.00
Week:		08/18/20	08/24/20	MTWTF--	3				$1,750.00				
N 25	WBTV	08/18/20	08/22/20	Sat News at 11p	11:00 PM-11:35 P		:30			P-03	NM	1	$1,100.00
Week:		08/17/20	08/23/20	-----S-	1				$1,100.00				
N 26	WBTV	08/18/20	08/23/20	Sun News at 11p	11:00 PM-11:35 P		:30			P-03	NM	1	$1,300.00
Week:		08/17/20	08/23/20	------S	1				$1,300.00				
N 27	WBTV	08/18/20	08/24/20	CBS Late Show	11:35 PM-12:37 X		:30			P-03	NM	2	$1,300.00
Week:		08/18/20	08/24/20	MTWTF--	2				$650.00				
N 28	WBTV	08/18/20	08/24/20	CBS Late Late Show	12:37 XM-1:37 XM		:30			P-03	NM	1	$350.00
Week:		08/18/20	08/24/20	MTWTF--	1				$350.00				
					Totals							62	$88,300.00

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Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
07/27/20 -08/24/20	62	$88,300.00	($13,245.00)	$75,055.00
Totals	62	$88,300.00	($13,245.00)	$75,055.00

Signature: _____ **Date:** _____

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