

INSTRUCTIONS: Report must be submitted in duplicate to the Registration Unit, Internal Security Section, Criminal Division, Department of Justice, Washington, D.C. 20530. The original must be signed by or on behalf of the registrant. All items in this form must be answered, unless the answer is "none" or "not applicable," in which case such an entry shall be made in the appropriate space. If additional space is needed for any item, attach supplemental sheet identifying each item.

1. Name of registrant Locate in Scotland		2. Registration No. 3013	
3. Nature of material (<i>A concise account of the nature of the propaganda material filed</i>) Outline of Scotland's industrial, commercial and educational background in the promotion of Scotland as a manufacturing location in the EEC.			
4. Title of material, if any Mail Shot Letter		5. Name of foreign principal on whose behalf this material was transmitted. Scottish Enterprise Glasgow, Scotland	
6. Means of transmission By hand & US Mail		7. Dates of transmission August 1-31, 1992	
		8. Total copies transmitted various	
9. List addresses from which this material was transmitted: 11211 Katy Fwy, Ste 305, Houston, TX 77079		10. List states and territories of the United States to which material was transmitted: Southern United States	
11. Types of recipients (<i>Give number of organizations in each group</i>) Libraries _____ Public officials _____ Newspapers _____ Press services of associations _____ Educational institutions _____ Civic groups _____ Other (<i>specify</i>) Individuals & company management		12. List names and addresses of persons or organizations receiving 100 copies or more: N/A	
13. If the material transmitted was a film or radio or television script, furnish the following information: Name of station, organization, or theater using (<i>including city and state</i>) _____ Date or dates broadcast or shown _____ Estimated attendance (for film(s)) _____			
14. Have two copies of this material been filed with the Department of Justice? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>			
15. Has this material been labeled as required by the act? Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>			
Date of report 11/6/92	Name and title James A. Coppola, Accountant		Signature <i>James A. Coppola, CPA</i>


Scottish EnterpriseLOCATE IN SCOTLAND

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Telephone: 713 461 2289
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August 10, 1992

Wayne Elder
General Manager
Dover Corp. Compressor Components Div.
2605 W. 42nd St.
Odessa, TX 79764

Dear Mr. Elder:

Locate In Scotland is a U.K. government agency whose mission is to promote Scotland as a location, to U.S. corporations who require a facility (or require to expand existing facilities), in Europe. I am pleased to say that we have been very successful, and you may be aware that the largest concentration of U.S. corporations, outwith the U.S. itself, is in Scotland. Our success has been in industry generally, but particularly in high technology industries like electronics and energy.

I am contacting you to see whether you have any immediate plans with which we may be of assistance. To help achieve our objectives, we provide a package of government-backed financial services, predominantly nonrepayable cash grants. The value of this package is determined by the "new jobs created" and Fixed Assets in your project.

I hope this gives you a clear picture of the type of project we are seeking. I will call you shortly to see if we can be of assistance. I assure you of our closest cooperation at all times.

Sincerely yours,

J. L. D. Haggarty
Executive Director

JLDH/Am

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