

INSTRUCTIONS: Report must be submitted in duplicate to the Registration Unit, Internal Security Section, Criminal Division, Department of Justice, Washington, D.C. 20530. The original must be signed by or on behalf of the registrant. All items in this form must be answered, unless the answer is "none" or "not applicable," in which case such an entry shall be made in the appropriate space. If additional space is needed for any item, attach supplemental sheet identifying each item.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents registered under the Act, the foreign principals they represent, and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .5 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

1. Name of registrant Locate in Scotland		2. Registration No. 3013	
3. Nature of material (<i>A concise account of the nature of the propaganda material filed</i>) Outline of Scotland's industrial, commercial and educational background in the promotion of Scotland as a manufacturing location in the EEC.			
4. Title of material, if any "Mail Shot Letter"		5. Name of foreign principal on whose behalf this material was transmitted. Scottish Enterprise Glasgow, Scotland	
6. Means of transmission By hand & US mail		7. Dates of transmission March 1-31, 1995	8. Total copies transmitted Various
9. List addresses from which material was transmitted: 11211 Katy Fwy, Ste 305, Houston, TX 77079		10. List states and territories of the United States to which material was transmitted: Southern United States	
11. Types of recipients (<i>Give number of organizations in each group</i>) Libraries _____ Public officials _____ Newspapers _____ Press services of _____ associations _____ Educational _____ institutions _____ Civic groups _____ Other (<i>specify</i>) <u>Individuals & company management</u>		12. List names and addresses of persons or organizations receiving 100 copies or more: N/A	

13. If the material transmitted was a film or radio or television script, furnish the following information:

Name of station, organization, or theater using
(including city and state)

Date or dates broadcast shown

Estimated attendance
(for film(s))

14. Have two copies of this material been filed with the Department of Justice? Yes ☒ No ☐

15. Has this material been labeled as required by the act? Yes ☒ No ☐

Date of report	Name and title	Signature
6/6/95	James A. Coppola, CPA	<i>James A. Coppola, CPA</i>



Scottish Enterprise

March 10, 1995

LOCATE IN SCOTLAND

11211 Katy Freeway
Suite 305
Houston
Texas 77079-2122
Tel. (713) 461-2289
Fax. (713) 461-3805

Mr. Roy A. Wilkens
President & CEO
Witel, Inc.
PO Box 21348
Tulsa, OK 74121

Dear Mr. Wilkens:

We are a U.K. government agency who promotes Scotland as a location to U. S. corporations. You may be aware that Scotland is the European location chosen most often by U.S. companies. The reason for this is because U.S. companies who require to support their customers in Europe with local manufacturing, assembly, repair or service, find that:

- (a) the skills they require are readily available,
- (b) the components and raw materials needed are readily available,
- (c) the culture and language are familiar, which means one can be "up and running" quickly and easily,
- (d) distribution to Europe is inexpensive, quick and efficient,
- (e) overheads are lower than other industrially developed countries in Europe.

The household names of U.S. industry call Scotland home. These include IBM, Compaq, Levi Strauss, Tandem and Cooper Industries, to name a few.

We help U.S. corporations locate in Scotland by providing advice, information, industrial and commercial properties and generous financial assistance packages that can include capital grants, training grants and tax breaks.

I would like to talk to you about your company's future plans in Europe and how we can help. I will call you within the next few days. Please contact me sooner if you prefer.

I assure you of our closest cooperation at all times. I look forward to talking with you and meeting you in future.

Sincerely yours,

J. L. D. Haggarty
Vice President

RECEIVED
U.S. DEPT. OF JUSTICE
MAR 13 1995