Washington, DC 20530

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JETRO PUBLICATIONS

JAPAN EXTERNAL TRADE ORGANIZATION

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April 1, 1995

Dear Sirs,

I take great pleasure in sending you a copy of our most recent publication, "JAPAN TRADE DIRECTORY 1995—96" (JTD). As a comprehensive and invaluable trade reference guide, this directory provides information on potential Japanese trading partners to overseas corporations interested in doing business in Japan.

The Japan External Trade Organization (JETRO), a firm believer in the principle of free trade, feels strongly that balanced international trade is essential for the world economy, and JTD has been complied with this in mind. The rise in domestic demand in Japan for imported goods is reflected in the increased number of companies listed who are looking for import opportunities.

The information contained in the directory covers approximately 2,800 Japanese companies with about 21,000 products and services, and is much more detailed than conventional directories.

In addition, for more convenient and easier access to relevant information, the new edition has a considerably supplemented index structure.

I sincerely hope that you will find this directory useful and practical, and that it will make positive contribution to the development of bilateral trade between your country and Japan.

Sincerely yours,

Yoshinori Date

Director, Publications Dept.