



Measuring Business Health

Each DIB business group receives three business progress visits: two between SB and PR and one following PR.

SB Disbursement

Business
Progress
Survey 1

Business
Progress
Survey 2

PR Disbursement

Business
Progress
Survey 3



Five Key Performance Indicators are tracked

- Proportion of grant funds invested in business (Surveys 1 & 3)
- Total business value (All 3 surveys)
- Total business profit (Surveys 2 & 3)
- Number of members dropped from Group (All 3 Surveys)
- Up to date business records (All 3 Surveys)







To ensure objectivity of findings, enumerators conduct visits.

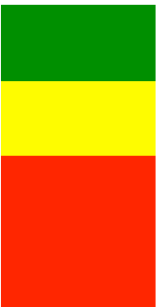
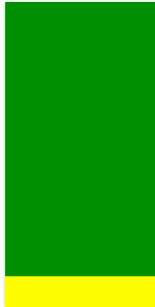


Depending on the results of the visit, businesses are categorized as **GREEN**, **YELLOW**, or **RED** as outlined below. In the calculations, Red trumps Yellow trumps Green. For example, if a business falls under Red for the first indicator and Yellow for the next three indicators, the business would be categorized as Red.




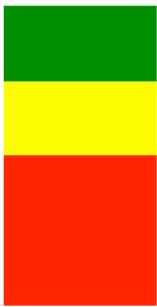
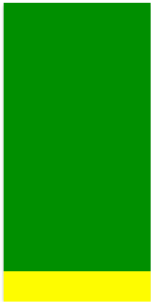


Business Progress Survey 1

Proportion of SB grant funds invested in business	Total Business Value	Any members dropped from group	Up to date business records
<div> <div>>=75% Invested</div> <div>=51-74%</div> <div><= 50%</div> </div> 	<div> <div>>=75% Grant Value</div> <div>=51-74%</div> <div><= 50%</div> </div> 	<div> <div>1 = Yellow</div> <div></div> <div>2+ = red</div> <div></div> </div>	<div>No = Yellow</div>

Business Progress Survey 2

Total Business Value	Total Business Profit	Any members dropped from group	Up to date business records
<div> <div>>=75% Grant Value</div> <div>=51-74%</div> <div><= 50%</div> </div> 	<div> <div>>=10% Grant Value</div> <div><10%</div> </div>  <div>No profit = Red</div>	<div> <div>1 = Yellow</div> <div></div> <div>2+ = red</div> <div></div> </div>	<div>No = Yellow</div>

Business Progress Survey 3

Proportion of PR grant funds invested in business	Total Business Value	Total Business Profit	Any members dropped from group	Up to date business records
<div> <div>>=75% Invested</div> <div>=51-74%</div> <div><= 50%</div> </div> 	<div> <div>>=75% Grant Value</div> <div>=51-74%</div> <div><= 50%</div> </div> 	<div> <div>>=10% Grant Value</div> <div><10%</div> </div>  <div>No profit = Red</div>	<div> <div>1 = Yellow</div> <div></div> <div>2+ = red</div> <div></div> </div>	<div>No = Yellow</div>

