



Broadcast Yourself.

Company Purpose

[To become the primary outlet of user-generated video content on the Internet, and to allow anyone to upload, share, and browse this content.

Problem

- [Video files are too large to e-mail.
- [Video files are too large to host.
- [No standardization of video file formats.
- [Videos exist as isolated files.

Solution

- Consumers upload their videos to YouTube. YouTube takes care of serving the content to millions of viewers.
- YouTube's video encoding back-end converts uploaded videos to Flash Video.
- YouTube provides a community that connects users to videos, users to users, and videos to videos.

Market Size

— Digital video recording technology is for the first time cheap enough to mass-produce and integrate into existing consumer products.

— Broadband Internet in the home has finally reached critical mass, making the Internet a viable alternative delivery mechanism for videos.

Competition

- OurMedia.org, Open Media Network, Google Video

- PutFile, DailyMotion, Vimeo

Product Development

- Community

- Open architecture

- Target vertical markets with a need for video content

- Features currently in development

Sales & Distribution

- Advertising

- Act as a for-pay distribution channel for promotional videos

- Charge members for premium features

- Charge viewers for premium content

Team

- [Steve Chen: Recruited by Max Levchin as one of PayPal's first engineers; University of Illinois, Computer Science
- [Chad Hurley: PayPal's first designer, responsible for PayPal logo, main features, and design
- [Jawed Karim: CS Graduate student at Stanford University; Recruited by Max Levchin as one of PayPal's first engineers; University of Illinois, Computer Science

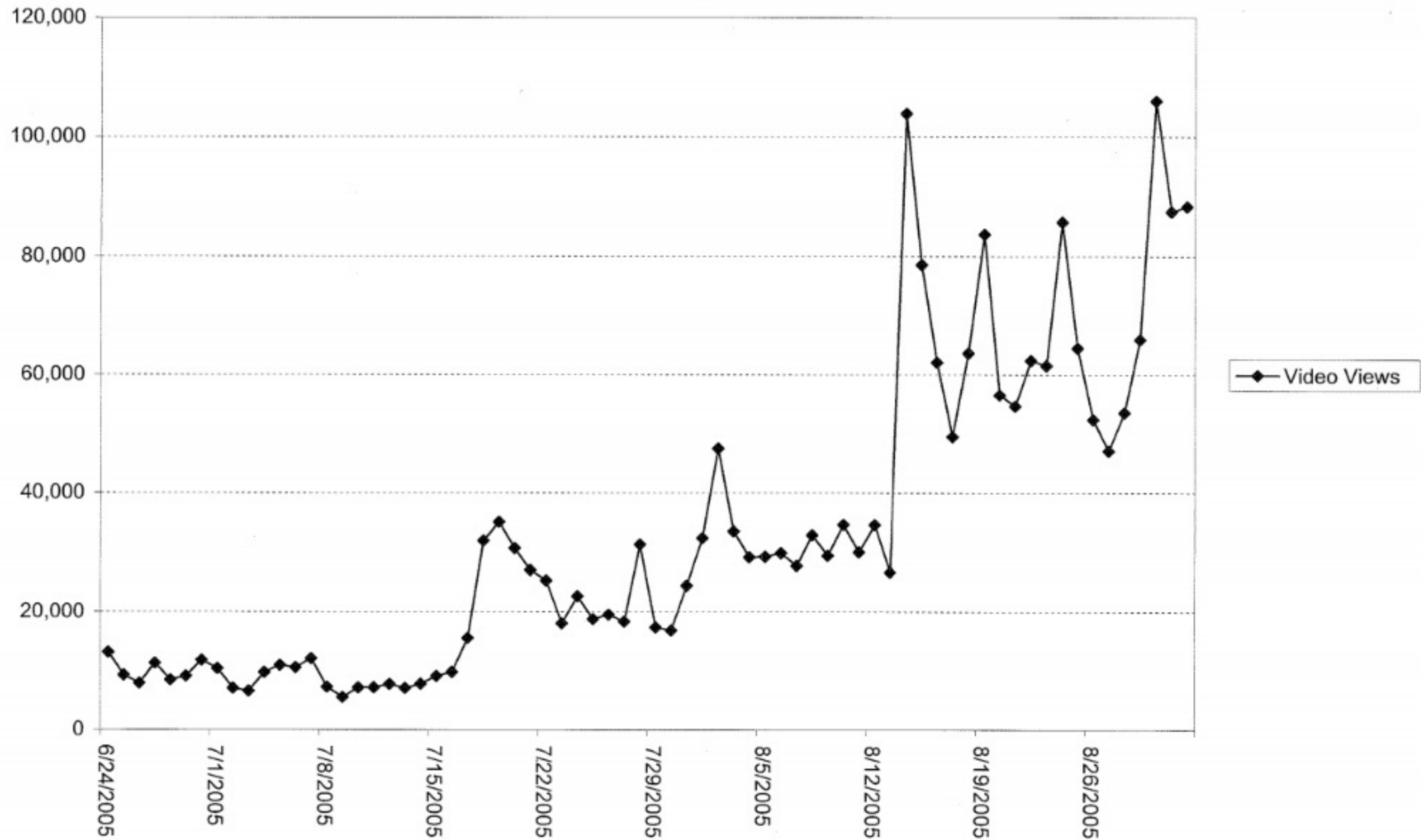
Metrics

— [Launched June 11th. Has already overtaken all previously existing competitors and is now the dominant player in this space.]

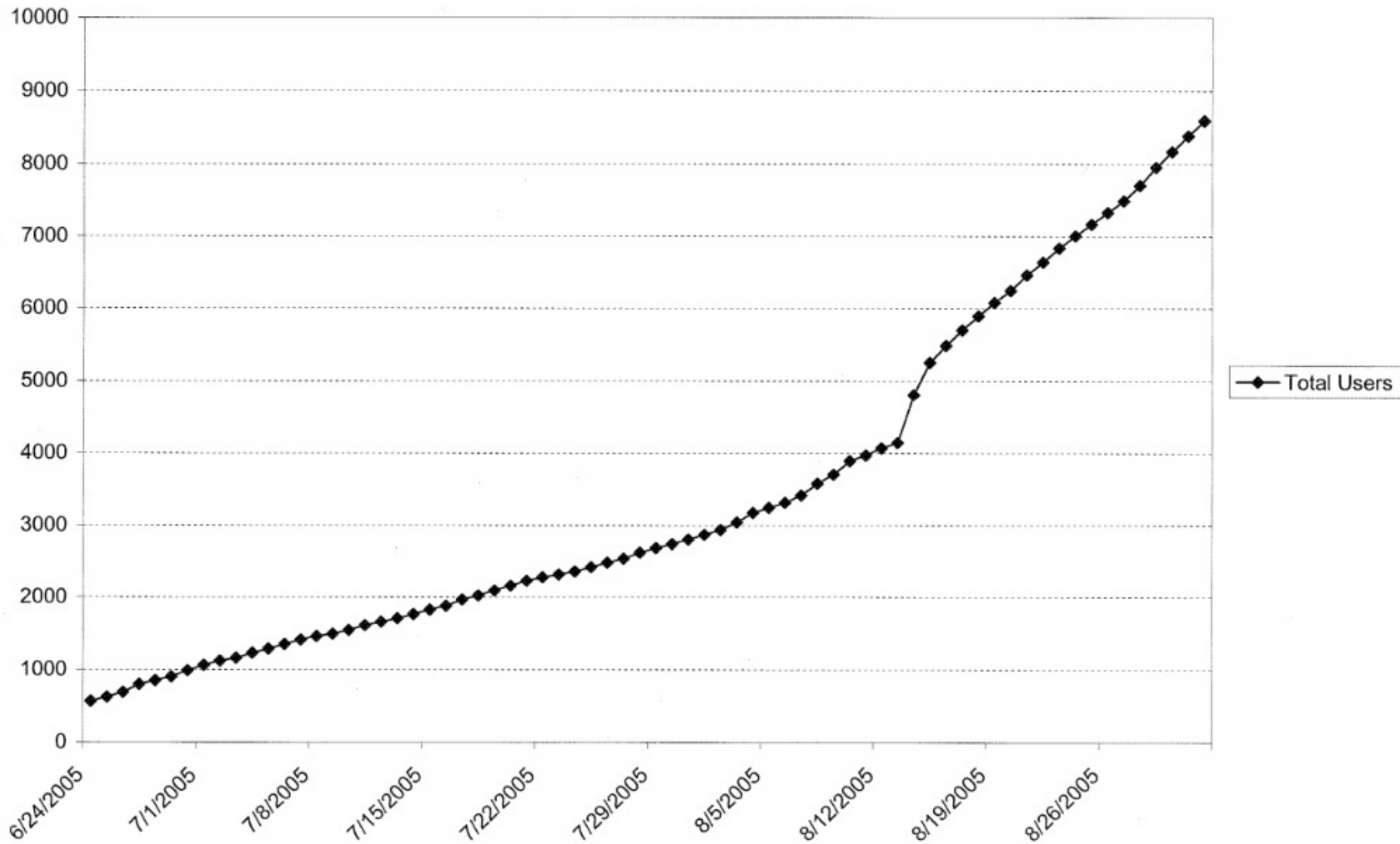
Note: These are additional details
not in the original deck.

50 FOLDS

Video Views Per Day



Total Users



Total Videos Submitted (cumulative)

