

CUSTOMER SEGMENTATION

TASK 3

AGENDA

- Customer Segmentation Overview
- Clustering Insights
- Data Visualization
- Clustering Methodology

CUSTOMER SEGMENTATION OVERVIEW

Goal: Group customer based on purchasing behaviour and profile data

Techniques :K-Means ,DBSCAN , Hierarchical Clustering

Features Used:

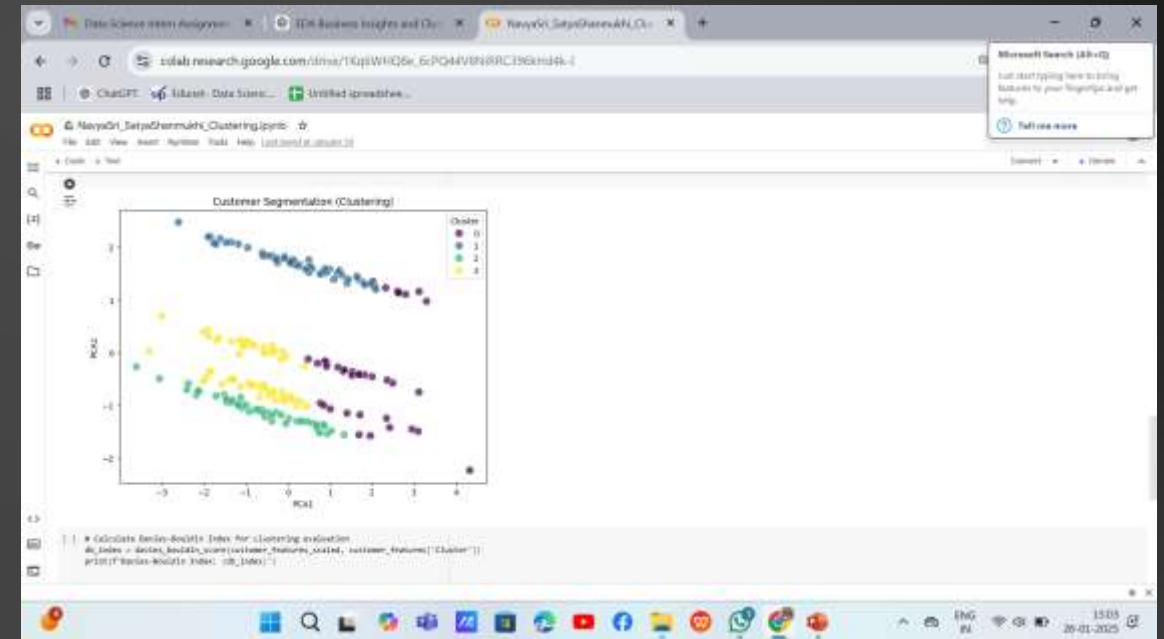
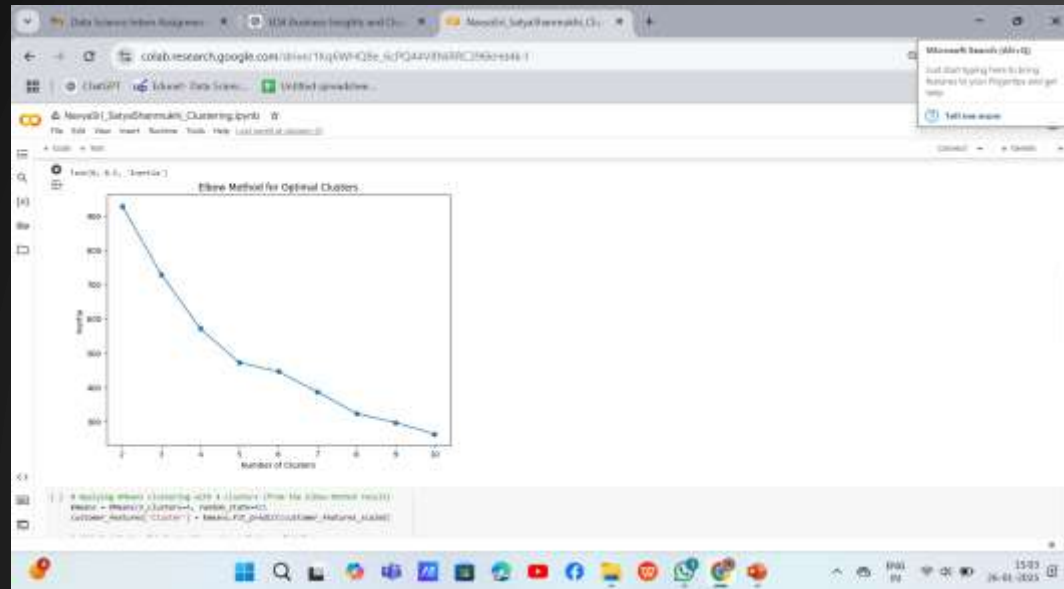
- Purchase frequency
- Average transaction value
- Signup duration
- Product preferences

CLUSTERING METHODOLOGY

- Data Preprocessing
- Model selection
- Number of clusters

DATA

Visualization



THANK YOU

SIRIPINA GOPI

9391122457

gopisiripina@gmail.com