
NAVEEN YADAV

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PROFESSIONAL SUMMARY

Highly motivated and detail-oriented professional with a diverse background in web development, retail management, and industrial digitalization. Currently pursuing an MSc in Information Systems and Business Analysis at Aston University, I am focused on leveraging my education and work experience to drive innovation and efficiency in business processes. I am adept at working collaboratively, communicating effectively, and applying analytical skills to support business initiatives.

EDUCATION

Master of Science: Information Systems and Business Analysis, Expected in 09/2024

Aston University - Birmingham, UK

Bachelor of Engineering: Information Technology, 06/2019

Vidyalankar Institute of Technology - Mumbai, India

WORK EXPERIENCE

Industrial Digitalization Intern, 04/2024 - Present

Instinct Hardware – Birmingham, UK

- Streamlining manufacturing processes through the integration of **ERP**, **MES**, and PDM systems.
- Leveraging data visualization with **Power BI** for enhanced decision-making.
- Driving efficiency gains and improved responsiveness.

Lead Associate, 08/2020 - 07/2023

Patanjali Ayurved Ltd. FMCG Retail Store – Mumbai, INDIA

- Optimised **operations**, achieving a 20% improvement in **efficiency**.
- Implemented effective inventory control measures, reducing stock-outs by 65% and enhancing product availability.
- Cultivated strong **customer relationships**, resulting in increased loyalty and repeat business.
- Applied consultative selling techniques, training the team to enhance overall sales performance.
- Managed budget constraints effectively, optimising resources to meet financial goals.

PROJECTS

AH Classics Consultancy Project (Academic Project, 10/2023 - 11/2023)

- **Project Overview:** Led a consulting project for AH Classics, a prestigious car restoration company.
- **Analysis Phase:** Engaged with company employees to understand challenges and gather comprehensive requirements.
- **Solution Development:** Formulated a strategic solution addressing immediate concerns and ensuring long-term success.
- **Budgeting:** Presented a detailed budget for the proposed solution, ensuring transparency and feasibility.
- **Risk Assessment:** Proactively identified and assessed risks, providing mitigation strategies for a robust implementation.

- Presentation to Owners: Demonstrated the proposed solutions to company owners, highlighting value and impact.
- Skill Development: Applied theoretical knowledge to real-world scenarios, enhancing skills in business analysis and problem-solving.
- **Outcome:** Contributed to the growth and efficiency of AH Classics, emphasizing the importance of collaborative problem-solving.

Integration of MES, PDM, and ERP Systems at Instinct Hardware (Dissertation, 06/24 – 09/24)

- Objective: Integrate Manufacturing Execution System (MES), Product Data Management (PDM), and Enterprise Resource Planning (ERP) systems to streamline processes and improve operational efficiency.
- Technologies Used: Autodesk Fusion Operations (MES), SolidWorks (PDM), Sage 200 Professional (ERP), Zapier (Middleware), Power BI (Data Visualization).
- Conducted an in-depth analysis of current processes and identified integration requirements.
- Developed and implemented workflows using Zapier to integrate MES, PDM, and ERP systems, ensuring seamless data flow between them.
- Utilized Power BI to create data visualizations for enhanced decision-making and reporting.
- Collaborated with cross-functional teams to ensure successful integration and address any challenges.
- Documented processes, findings, and best practices to support ongoing and future digitalization efforts.
- **Achievements:** Improved data accuracy and reduced manual data entry by automating workflows. Enhanced operational efficiency by streamlining data flow between production, design, and financial systems. Provided actionable insights through data visualization, aiding in better decision-making.

CERTIFICATIONS

- Power BI for Beginners, Simplilearn, Issued Mar 2024.
- IELTS, IDP Education Ltd, Issued Feb 2023.

PERSONAL SKILLS

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|---------------------------|-------------------|
| • Effective Communication | • Problem-Solving |
| • Teamwork | • Customer Focus |
| • Time management | • Leadership |
| • Adaptability | • Creativity |

ACHIEVEMENTS

- **Course Representative - Information Systems and Business Analysis, Aston University.**
- **Student Mentor, Aston University.**
- Contribution as an **IELTS** ambassador.

ADDITIONAL INFORMATION

- **Languages** – Hindi, English
- **Photography** – Enthusiastic photographer with a particular passion for portrait/landscape photography.
- **Sports and E-Sports** – Chess, cricket, swimming, video games and yoga.
- **Youtuber** – Digital gaming content creator and live streamer.