# NAVEEN YADAV

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## Objective

I'm on a Student Visa and looking for a Internship/Graduate Role position.

## Professional summary

**IT** engineer with a solid background in diverse roles within retail, sales, and customer-focused environments. Experienced in collaborating with teams and exceeding performance targets. Currently pursuing Master's in **Information Systems and Business Analysis**, with a strong commitment to academic and professional growth. Eager to learn and utilize my analytical skills to solve complex business problems in my future career.

## Education

**Master of Science**: **Information Systems and Business Analysis**          Expected in Sep 2024

Aston University                                                                                          Birmingham, UK

- Professional development in module The Consultant's Toolbox.
- Analysed a business problem, determined a solution, presented proposal, and then demonstrated solution in Developing Business Systems Workshop module.
- Developing an understanding of project management processes and use of various tools and techniques for effective management of projects.

**Bachelor of Engineering**: **Information Technology**                                      Jun 2019

Vidyalankar Institute of Technology                                                         Mumbai, India

**Higher Secondary School**: **Computer Science**                                        Jun 2014

Kendriya Vidyalaya                                                                               Mumbai, India

## Work Experience

**FMCG Retail Mega Store Assistant Manager**                          Oct 2020 - Jul 2023

Om Shiv Shakti Enterprises                                                                 Mumbai, India

- Operated cash register for cash, check, and credit card transactions with excellent accuracy levels. Managed store organization, maintenance, and purchasing functions.
- Optimized store displays and appearance via strategic merchandising.
- Coached 5+ employees and trained them on methods for handling various aspects of sales, complicated issues, and difficult customers.
- Experienced in customer service and sales, with focus on building relationships, assisting with purchases and loyalty programs, and processing transactions accurately.

**E-Sports Coaching**                                                                 Jul 2019 - Sep 2020

Freelancing                                                                                     Mumbai, India

- Strengthened communication skills through regular interactions with others.
- Taught players how to run specific game play to build cohesive, structured team.

- Used critical thinking to break down problems, evaluate solutions and make decisions.
- Negotiated fees and contracts to reach mutually beneficial agreements with clients.
- Analysed user feedback to gather input and identify areas required for improvement.

## Projects

### AH Classics Consultancy Project (Academic Project, 10/2023 - 11/2023)

- Project Overview: Led a consulting project for AH Classics, a prestigious car restoration company.
- Analysis Phase: Engaged with company employees to understand challenges and gather comprehensive requirements.
- Solution Development: Formulated a strategic solution addressing immediate concerns and ensuring long-term success.
- Budgeting: Presented a detailed budget for the proposed solution, ensuring transparency and feasibility.
- Risk Assessment: Proactively identified and assessed risks, providing mitigation strategies for a robust implementation.
- Presentation to Owners: Demonstrated the proposed solutions to company owners, highlighting value and impact.
- Skill Development: Applied theoretical knowledge to real-world scenarios, enhancing skills in business analysis and problem-solving.
- Outcome: Contributed to the growth and efficiency of AH Classics, emphasizing the importance of collaborative problem-solving.

### Artistic Style Transfer - Artificial System (Academic Project, 08/2018 - 02/2019)

- An artificial system based on a Deep Neural Network that creates artistic images of high perceptual quality. The system uses neural representations to separate and recombine content and style of arbitrary images, providing a neural algorithm for the creation of artistic images.
- System enables us to transfer the style of one image to the content of other using ImageNet and gradient descent.

### News Blog - WordPress Website (Personal Project)

- A web-based application created using WordPress tool to display latest news, trends, and world events. Google AdSense enabled to display monetized ads on the website.
- Admin of website can add/update/delete the post to control the content website pages.

## Technical Skills

- **Programming Languages**
  C++, C, and Python
- **Frontend technologies**
  HTML, CSS, JavaScript and Bootstrap
- **Databases**
  MySQL and MongoDB
- **Tools**
  WordPress, Git, ERP, IMS
- **Office**
  MS Word, MS Excel, MS PowerPoint

## Personal Skills

- Communication
- Teamwork
- Time management
- Critical thinking
- Decision-making
- Conflict management
- Leadership
- Openness to criticism

## Achievements

- Contribution as an IELTS ambassador.
- Participation in TantraVihar Technical festival of Vidyalankar Institute.

## Clubs and Societies

- Swimming and Water polo Club.
- Snooker and Pool Club.
- Aston Gaming Society.

## Interests

- Swimming
- Chess
- Badminton
- Yoga