

# NAVEEN YADAV

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## Objective

I'm on a Student Visa and looking for an Internship/Graduate Role position.

## Professional summary

IT engineer with a solid background in diverse roles within retail, sales, and customer-focused environments. Experienced in collaborating with teams and exceeding performance targets. Currently pursuing Master's in **Information Systems and Business Analysis**, with a strong commitment to academic and professional growth. Eager to learn and utilize my analytical skills to solve complex business problems in my future career.

## Education

<b>Master of Science: Information Systems and Business Analysis</b>	Expected in Sep 2024
Aston University	Birmingham, UK

- Professional development in module The Consultant's Toolbox.
- Analysed a business problem, determined a solution, presented proposal, and then demonstrated solution in Developing Business Systems Workshop module.
- Developing an understanding of project management processes and use of various tools and techniques for effective management of projects.

<b>Bachelor of Engineering: Information Technology</b>	Jun 2019
Vidyalankar Institute of Technology	Mumbai, India

<b>Higher Secondary School: Computer Science</b>	Jun 2014
Kendriya Vidyalaya	Mumbai, India

## Work Experience

<b>FMCG Retail Mega Store Assistant Manager</b>	Oct 2020 - Jul 2023
Om Shiv Shakti Enterprises	Mumbai, India

- Operated cash register for cash, check, and credit card transactions with excellent accuracy levels. Managed store organization, maintenance, and purchasing functions.
- Optimized store displays and appearance via strategic merchandising.
- Coached 5+ employees and trained them on methods for handling various aspects of sales, complicated issues, and difficult customers.
- Experienced in customer service and sales, with focus on building relationships, assisting with purchases and loyalty programs, and processing transactions accurately.

<b>Website Development</b>	Oct 2020 - Jul 2023
Freelancing	Mumbai, India

- Strengthened communication skills through regular interactions with others.

- Created well elegant working websites for clients.
- Negotiated fees and contracts to reach mutually beneficial agreements with clients.
- Analysed user feedback to gather input and identify areas required for improvement.

## Personal Experience

### E-Sports and Gaming Digital Content Creator

#### Personal Experience – Mumbai, India

- Created engaging live streams and uploaded gameplay highlights for popular titles like Valorant and Counter-Strike on YouTube.
- Fostered a sense of community by interacting with viewers during live streams, responding to comments, and promoting engagement on social media.
- Managed live streaming equipment, optimized audio/video settings, and resolved technical issues for a seamless viewing experience.
- Implemented effective strategies such as SEO, social media marketing, and other promotional methods to increase channel visibility and subscriber base.

### E-Sports Coach

#### Freelancing – Mumbai, India

- Strengthened communication skills through regular interactions with others.
- Taught players how to run specific game play to build cohesive, structured team.
- Used critical thinking to break down problems, evaluate solutions and make decisions.
- Negotiated fees and contracts to reach mutually beneficial agreements with clients.
- Analysed user feedback to gather input and identify areas required for improvement.

### Dog Walking/Training

#### Freelancing – Mumbai, India

- Walked Dogs with utmost care and professionalism.
- Experience with teaching basic obedience commands.
- Experience with addressing behavioural issues (e.g., barking, leash pulling, aggression).
- Strengthened communication skills through regular interactions with others.

## Projects

### AH Classics Consultancy Project (Academic Project, 10/2023 - 11/2023)

- Project Overview: Led a consulting project for AH Classics, a prestigious car restoration company.
- Analysis Phase: Engaged with company employees to understand challenges and gather comprehensive requirements.
- Solution Development: Formulated a strategic solution addressing immediate concerns and ensuring long-term success.
- Budgeting: Presented a detailed budget for the proposed solution, ensuring transparency and feasibility.
- Risk Assessment: Proactively identified and assessed risks, providing mitigation strategies for a robust implementation.

- Presentation to Owners: Demonstrated the proposed solutions to company owners, highlighting value and impact.
- Skill Development: Applied theoretical knowledge to real-world scenarios, enhancing skills in business analysis and problem-solving.
- Outcome: Contributed to the growth and efficiency of AH Classics, emphasizing the importance of collaborative problem-solving.

### **Artistic Style Transfer - Artificial System (Academic Project, 08/2018 - 02/2019)**

- An artificial system based on a Deep Neural Network that creates artistic images of high perceptual quality. The system uses neural representations to separate and recombine content and style of arbitrary images, providing a neural algorithm for the creation of artistic images.
- System enables us to transfer the style of one image to the content of other using ImageNet and gradient descent.

### **News Blog - WordPress Website (Personal Project)**

- A web-based application created using WordPress tool to display latest news, trends, and world events. Google AdSense enabled to display monetized ads on the website.
- Admin of website can add/update/delete the post to control the content website pages.

## **Technical Skills**

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| <ul style="list-style-type: none"> <li>• <b>Programming Languages</b><br/>C++, C, and Python</li> <li>• <b>Frontend technologies</b><br/>HTML, CSS, JavaScript and Bootstrap</li> <li>• <b>Databases</b></li> </ul> | <ul style="list-style-type: none"> <li>MySQL and MongoDB</li> <li>• <b>Tools</b><br/>WordPress, Git, ERP, IMS</li> <li>• <b>Office</b><br/>MS Word, MS Excel, MS PowerPoint</li> </ul> |
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## **Personal Skills**

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| <ul style="list-style-type: none"> <li>• Communication</li> <li>• Teamwork</li> <li>• Time management</li> <li>• Critical thinking</li> </ul> | <ul style="list-style-type: none"> <li>• Decision-making</li> <li>• Conflict management</li> <li>• Leadership</li> <li>• Openness to criticism</li> </ul> |
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## **Achievements**

- Course Student Representative at Aston University.
- Contribution as an IELTS ambassador.
- Participation in TantraVihar Technical festival of Vidyalkar Institute.

## **Clubs and Societies**

- Swimming and Water polo Club.
- Snooker and Pool Club.
- Aston Gaming Society.

## **Interests**

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| <ul style="list-style-type: none"> <li>• Swimming</li> <li>• Chess</li> </ul> | <ul style="list-style-type: none"> <li>• Badminton</li> <li>• Yoga</li> </ul> |
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