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# NAVEEN YADAV

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## PROFESSIONAL SUMMARY

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IT engineer with a solid background in diverse roles within retail, sales, and customer-focused environments. Experienced in collaborating with teams and exceeding performance targets. Currently pursuing a Master's in Information Systems and Business Analysis, with a strong commitment to academic and professional growth. Eager to leverage my knowledge and skills in my future career to drive innovation and excellence.

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## EDUCATION

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**Master of Science:** Information Systems and Business Analysis, Expected in 09/2024

**Aston University** - Birmingham, UK

**Bachelor of Engineering:** Information and Technology, 06/2019

**Vidyalankar Institute of Technology** - Mumbai, India

**Higher Secondary School:** Computer Science, 06/2014

**Kendriya Vidyalaya** - Mumbai, India

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## WORK EXPERIENCE

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**Industrial Digitalization Intern**, 04/2024 - Current

**Instinct Hardware** – Birmingham, UK

- Streamlining manufacturing processes through the integration of ERP, MES, and PDM systems.
- Leveraging data visualization with Power BI for enhanced decision-making.
- Driving efficiency gains and improved responsiveness.

**Part-time Food Preparation Kitchen Aide**, 01/2024 - 04/2024

**NEC Group, Cadbury World** – Birmingham, UK

- Rapidly processed and fulfilled customer orders in a high-volume, fast-paced environment.
- Interpreted and accurately translated order requirements into prepared food items.
- Collaborated with kitchen team members to optimize order flow and meet tight deadlines.
- Maintained strict adherence to food safety and quality standards.

**Assistant Manager**, 01/2024 - 04/2024

**Patanjali Ayurved Ltd.** – Mumbai, INDIA

- Optimised operations, achieving a 20% improvement in efficiency through lean management principles.
- Implemented effective inventory control measures, reducing stock-outs by 65% and enhancing product availability.
- Cultivated strong customer relationships, resulting in increased loyalty and repeat business.
- Applied consultative selling techniques, training the team to enhance overall sales performance.
- Managed budget constraints effectively, optimising resources to meet financial goals.

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## PROJECTS

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### **AH Classics Consultancy Project (Academic Project, 10/2023 - 11/2023)**

- Project Overview: Led a consulting project for AH Classics, a prestigious car restoration company.
- Analysis Phase: Engaged with company employees to understand challenges and gather comprehensive requirements.
- Solution Development: Formulated a strategic solution addressing immediate concerns and ensuring long-term success.
- Budgeting: Presented a detailed budget for the proposed solution, ensuring transparency and feasibility.
- Risk Assessment: Proactively identified and assessed risks, providing mitigation strategies for a robust implementation.
- Presentation to Owners: Demonstrated the proposed solutions to company owners, highlighting value and impact.
- Skill Development: Applied theoretical knowledge to real-world scenarios, enhancing skills in business analysis and problem-solving.
- Outcome: Contributed to the growth and efficiency of AH Classics, emphasizing the importance of collaborative problem-solving.

### **Artistic Style Transfer - Artificial System (Academic Project, 08/2018 - 02/2019)**

- An artificial system based on a Deep Neural Network that creates artistic images of high perceptual quality. The system uses neural representations to separate and recombine content and style of arbitrary images, providing a neural algorithm for the creation of artistic images.
- System enables us to transfer the style of one image to the content of other using ImageNet and gradient descent.

### **News Blog - WordPress Website (Personal Project)**

- A web-based application created using WordPress tool to display latest news, trends, and world events. Google AdSense enabled to display monetized ads on the website.
- Admin of website can add/update/delete the post to control the content website pages.

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## CERTIFICATIONS

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- Power BI for Beginners, Simplilearn, Issued Mar 2024
- IELTS, IDP Education Ltd, Issued Feb 2023.

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## PERSONAL SKILLS

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| • Effective Communication | • Problem-Solving |
| • Teamwork                | • Customer Focus  |
| • Time management         | • Leadership      |
| • Adaptability            | • Creativity      |

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## ACHIEVEMENTS

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- Course Representative - Information Systems and Business Analysis, Aston University.
- Student Mentor, Aston University.
- Contribution as an IELTS ambassador.