

## Contact

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(LinkedIn)

## Top Skills

Product Service

Executive Team

Strategic Thinking

## Languages

English (Native or Bilingual)

Hindi (Professional Working)

## Certifications

Ace Certification - InsuranceSuite Best Practices

Neural Networks and Deep Learning

Trainer Certification - Guidewire 10.0

Certified SAFe® 4 Agilist

Improving Deep Neural Networks:  
Hyperparameter tuning,  
Regularization and Optimization

## Publications

Apache Tomcat Security Handbook

# Gotham Polisetty, PMP, SAFe

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Chief Technical Officer @ FTL Technologies | Product Architecture, Roadmap

Ponte Vedra Beach, Florida, United States

## Summary

Over 20 years of experience in software engineering leadership, program management, and solution architecture, currently the CTO of FTL, previously VP of Digital Architecture at an InsureTech company that provides solutions for the life insurance industry; responsible for overseeing the teams building product components, enterprise systems architecture, integrations, and enhancements of various platforms and systems.

My core competencies include product architecture, delivering complex and large-scale transformational programs, leveraging SAFe, agile, and scrum methodologies, and applying in-depth knowledge and expertise in software engineering, analytics, and data models. I have architected multiple software products, and led and delivered multiple successful complex implementation projects. Additionally, I led the solution design and implementation of large ERP, BI, and AI/ML initiatives, for various clients, achieving significant business value and impact. I am passionate about creating innovative and customer-centric solutions. P.S If you are passionate about building and mentoring high performing technical teams that solve complex technical problems, get in touch with me on LinkedIn or email me at gothamp@hotmail.com

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## Experience

### FTL Technologies

Chief Technical Officer

January 2024 - Present (2 years 1 month)

Ponte Vedra Beach, Florida, United States

Early-stage startup working on products that enable chatbots to analyze structured data using LLMs and Machine Learning.

Responsible for product architecture, product roadmap and the shepherding of our product from the prototype stage to our first shippable release.

Sureify

VP Digital Architecture

February 2020 - January 2024 (4 years)

Partnered with Engineering, Sales, Customers, Vendors, and other teams to craft highly scalable, flexible, and resilient InsureTech SaaS architectures, that address customer business problems and accelerate the adoption of Sureify platforms.

- ❖ Supervised, managed, and successfully delivered systems related to the implementation of modular SaaS solutions for the life insurance and annuity industry that help carriers acquire, service, and engage their customers with one enterprise platform. Built the Systems Architecture team by hiring, enabling, and developing an empowered group of solutions architects.
  - ❖ Responsible for digital ecosystem architectural efforts. Introduce and champion engineering best practices & procedures to ensure effective management of programs from ideation and inception, to deployment and adaption of systems into the platform.
  - ❖ Led the Architecture team, and a key business development team member. Partnering as a trusted advisor by building deep relationships with my customers for their most critical digital transformation journeys.
  - ❖ Supporting achievement of company revenue objectives through adopting and migrating applications, software, and services, in partnership with the sales team.
  - ❖ Educating customers on the value proposition of Sureify, and participating in deep architectural discussions to ensure solutions are designed for successful value realization.
  - ❖ Contributing to Sureify internal and customer-facing publications such as white papers and blogs to scale my knowledge.
  - ❖ Presenting solution architectures, and facilitating solutions design workshops with large groups.
- Acting as a liaison between customers, engineering teams, and support to address customer needs.

PwC

Director Advisory Services

December 2013 - February 2020 (6 years 3 months)

As a Director, I implement best practices to manage programs from ideation and inception to deployment of the systems. I expertly develop and execute Agile Scrum processes for the commencement of program and delivery phases as well as provide guidance and support to client business and IT sponsors on the delivery methodology and approaches. Utilizing key expertise, I built and maintain productive relationships with clients' C-level leadership and render support to control project scope in order to pull in delayed program.

**Key Contributions:**

- ❖ Supervised, managed, and successfully delivered multiple transformational programs related to implementation of Guidewire policy administration, billing, claims processing, and analytics.
- ❖ Successfully delivered a complex program implementing mobile-centric core insurance systems to run a start-up insurance company in 14 months.
- ❖ Designed and architected a complete billing implementation program for a commercial and specialty lines carrier aiming to consolidate billing processes and analytics in order to manage both agency and direct billing.
- ❖ Trained and retained certifications for more than 250 consultants in the practice, which resulted in 120% increase in certified consultants.
- ❖ Headed the implementation of end-to-end Guidewire suite and analytics, including PolicyCenter, BillingCenter, ClaimCenter, Cognos analytics for an innovative completely mobile-centric carrier and confirmed smooth running of functions by creating Agile Scrum processes and mentoring client business and IT sponsors on the delivery methodology.
- ❖ Managed resources across two countries to direct and carry out configuration of a Guidewire BillingCenter implementation at a national P&C carrier, representing largest BillingCenter implementations in the market with a supported policy-in-force count in excess of 1.5M.

The Main Street America Group  
Director IT - Claims and Corporate Systems  
January 2012 - November 2013 (1 year 11 months)

During this tenure, I led and managed all corporate systems, including Business Objects and Cognos Business Intelligence systems, Enterprise Data Warehouse, Operational Data Store, Guidewire ClaimCenter, Bureau Reporting (ISO), PeopleSoft Financials, Agency Portal, and HR System integrations. As a Director IT, I introduced Agile Scrum to the development teams and provided training on related leading practices, improving team performance and demonstrating measureable results in both quality and velocity of development. I implemented a complete P&C Insurance data model for the Operational Data Store (ODS) handling carrier's commercial lines, personal lines, and reinsurance operations. Additionally, I carried out integration of acquired carriers operational data into the companies by building Acord XML integrations to the ODS and then to the GL.

#### Key Contributions:

- ★ Restructured the department and boosted team performance and efficiency by creating Agile development and Devops mindset.
- ★ Designed and developed corporate data roadmap and implemented the 1st wave that recognized as one of the first programs to deliver a usable set of features on budget.
- ★ Devised and executed corporate-wide document management and workflow solution with integrations to Guidewire ClaimCenter. This implementation attached both policy and claims documents to the claim and significantly reduced document review time spent by the adjusters from several minutes to a few seconds.
- ★ Led the development and implementation of the Enterprise Business Intelligence and Data Architecture Roadmap, including the new operational data store and Cognos based OLAP BI.
- ★ Developed and presented formal defect management and tracking processes using Jira that increased effectiveness of the IT organization and visibility for the business stakeholders.

Guidewire Software  
Senior Project Manager and Senior Implementation Architect  
February 2009 - January 2012 (3 years)

As an Implementation Architect, I planned, designed, and managed a transformational multi-release programs employing Guidewire PolicyCenter and BillingCenter along with associated third party systems.

**Key Contributions:**

- ❖ Supervised, managed, and delivered various policy administration, billing, and systems integration projects within timeline and budget.
- ❖ Decoupled the development of dependent systems using simulators that enabled project speedup.
- ❖ Trained, mentored and guided an immediate project teams of 20+ persons consisting of business analysts and developers project team on agile/Scrum development methodology
- ❖ Implemented Direct billing, Agency Billing, and third-party/ mortgagee Billing using Guidewire BillingCenter .

**Accenture**

3 years 8 months

**Senior Manager**

June 2006 - December 2008 (2 years 7 months)

Certified by Accenture as a Solution Architect and Delivery Lead. Taught at Accenture's Core Manager School & Project Management Schools.

Solution Architect for multiple successful commercial & public sector sales pursuits. Deals typically ERP or EPM implementations between \$10 to \$60 Million.

Program Manager for a large Hyperion program at AOL. The program implements Hyperion HFM, Planning, FDM, DRM, DIM, and Reporting.

Led the study of BC Hydro's PeopleSoft financials and project costing implementation and conducted a conference room pilot.

Procure to Pay SME at Advanced Auto FSCM project. Designed and implemented the procure-to-pay matching process.

Deployment Lead at Robert Half International. Led a team of business SMEs and ERP experts, consisting of Accenture, client and third party consultants. Deployed PeopleSoft to Australia, New Zealand, China, Hong Kong, Singapore, Japan and S. Korea. Modules included GL, AP, AR, Billing, AM, T&E, PC, and Contracts.

**Manager**

May 2005 - May 2006 (1 year 1 month)

PeopleSoft Development Manager at International Truck. The project at International Truck was a multi-release project that implemented General Ledger, Global Consolidations, Asset Management, Accounts Payable, Purchasing, Budgets and Expenses for multiple business units that use multiple currencies. Led a team of 24 subject matter experts and developers, consisting of Accenture, client and offshore resources. Planned, monitored and controlled the development of functional specifications, technical designs and build items for configurations, reports, interfaces and extensions. Guided the PeopleSoft infrastructure team.

**Manpower**

Manager, Global Financial Applications

2003 - 2005 (2 years)

**Verizon**

Lead ERP Architect (Consultant)

September 2003 - February 2004 (6 months)

Lead ERP architect responsible for defining a roadmap to consolidate multiple ERP systems being operated by Verizon.

**Duke Energy**

PeopleSoft Expenses Lead (Consultant)

January 2002 - September 2003 (1 year 9 months)

As the PeopleSoft lead, I :

1. Implemented PeopleSoft's modules, including T&E for Duke Energy enabling 30,000 employees to utilize PeopleSoft self-service (T&E)
2. Developed Electronic Data Interchange (EDI) with external corporations including American Express and Bank One to obtain employee and vendor financial data

**State Farm Insurance**

Senior ERP Consultant (Consultant)

January 1999 - January 2002 (3 years 1 month)

Project provided processes and technical solutions for upgrading a large PeopleSoft installation from client-server architecture to a web based architecture. The project upgraded from PeopleSoft 7.0 to version 8.0, including HR, Payroll, GL, AP, AM, and PO. Designed the new systems' architecture to leverage existing application, web and database servers. In this role I,

1. Led the design and implementation of the reporting architecture.
2. Designed, tested, debugged and implemented the PS cost and revenue allocations solution
3. Designed legacy interfaces.
4. Determined appropriate technology to run applications recommending the corporate mainframe, Unix and/or windows servers depending on corporate business goals.
5. Planned and implemented system test, UAT and regression testing methodologies to ensure proper system functionality
6. Conducted Fit-Gap analysis.
7. Developed customizations and bolt-on systems to the General Ledger, Payables & Purchasing modules.

**Mutual of Omaha**

**ERP & BI Project Manager (Consultant)**

October 1997 - January 1999 (1 year 4 months)

As technical lead and project manager at Mutual of Omaha, Gotham led the implementation of PeopleSoft's Asset Management module and a Financial Data Warehouse and OLAP system. In this role I,

1. Led the designed and implemented a multi-tiered financial data warehouse and OLAP system. Coached the team to build 6 performance measurement cubes in 3 months.
2. Led the PeopleSoft Asset Management project for a successful on-time and on-budget implementation.
3. Developed work plans, estimates and project management in addition to providing technical leadership for the projects.
4. Coached the data management team, tuned all G/L processes running on Oracle.
5. Performed tools and applications upgrades from PeopleSoft HR. Modified COBOLs for the Benefits module. Debugged and Tuned Payee Selection and Payroll Calculation Cobol programs

**Knowlegeware**

Senior Consultant  
1994 - 1997 (3 years)

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## Education

AU College of Engineering  
B.E, ECE