

Julian Reif

CONTACT INFORMATION

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ACADEMIC POSITIONS

University of Illinois	Champaign, IL
Department of Finance (primary appointment)	
Department of Economics (courtesy appointment)	
Assistant Professor	01/2013–Present
Lecturer	06/2012–12/2012
Institute of Government and Public Affairs	Champaign, IL
Senior Scholar	08/2018–Present
Assistant Professor	06/2012–07/2018
National Bureau of Economic Research	Boston, MA
Faculty Research Fellow (Health Care)	05/2018–Present
Research Economist	11/2015–Present
Wilson Sheehan Lab for Economic Opportunities	Notre Dame, IN
Faculty Affiliate	10/2019–Present

EDUCATION

University of Chicago	Chicago, IL
Ph.D., Economics	2007–2012
Vanderbilt University	Nashville, TN
B.A., Economics	2000–2004

PROFESSIONAL EXPERIENCE

Bates White, LLC	Washington, DC
Senior Consultant	2004–2007

ACADEMIC PUBLICATIONS

“The Long-Run Dynamics of Electricity Demand: Evidence from Municipal Aggregation” (with Tatyana Deryugina and Alex MacKay) (forthcoming, *AEJ: Applied Economics*)

“The Mortality and Medical Costs of Air Pollution: Evidence from Changes in Wind Direction” (with Tatyana Deryugina, Garth Heutel, Nolan Miller, and David Molitor) (forthcoming, *American Economic Review*)

“What Do Workplace Wellness Programs Do? Evidence from the Illinois Workplace Wellness Study” (with Damon Jones and David Molitor). *Quarterly Journal of Economics*, 134(4): 1747–1791 (November 2019).

“A Model of Addiction and Social Interactions”. *Economic Inquiry*, 57(2): 759–773 (April 2019).

“Did Medicare Part D Reduce Mortality?” (with Jason Huh). *Journal of Health Economics*, 53: 17–37 (May 2017).

“The Insurance Value of Medical Innovation” (with Darius Lakdawalla and Anup Malani). *Journal of Public Economics*, 145: 94–102 (January 2017).

“Interpreting Pre-trends as Anticipation: Impact on Estimated Treatment Effects from Tort Reform” (with Anup Malani). *Journal of Public Economics*, 124: 1–17 (April 2015).

“Incentives for Reporting Disease Outbreaks” (with Ramanan Laxminarayan and Anup Malani). *PLOS ONE*, 9(3): e90290 (March 2014).

“The Relation Between Variance and Information Rent in Auctions” (with Brett Katzman and Jesse Schwartz). *International Journal of Industrial Organization*, 28(2): 127–130 (March 2010).

WORKING PAPERS

“Mortality Risk, Insurance, and the Value of Life” (with Daniel Bauer and Darius Lakdawalla)

WORKS IN PROGRESS

“Peer Effects in the Workplace: Evidence from the Illinois Workplace Wellness Study” (with Damon Jones and David Molitor)

“The Illinois Workplace Wellness Study: Effects on Clinical outcomes” (with David Chan, Damon Jones, Laura Payne, and David Molitor)

“Pollution and Mortality in the United States: Evidence from 1972–2015” (with Tatyana Deryugina)

“Teenage Driving, Mortality, and Risky Behaviors” (with Jason Huh)

“Does Medicare Improve Quality of Life?”

“Evasion or Stockpiling? The Effect of Anticipated Future Tax Changes on Gasoline Sales” (with Don Fullerton)

BOOK CHAPTERS

“Health, Body Weight, and Obesity” (with Darius Lakdawalla), *Oxford Handbook of Economics and Human Biology* (Oxford University Press), 2016.

“The Complex Relationship Between Healthcare Reform and Innovation” (with Darius Lakdawalla and Anup Malani), *The Future of Healthcare Reform in the United States* (U. Chicago Press), 2015.

OTHER PUBLICATIONS

“The Effect of Illinois Municipal Electric Aggregation” (with Tatyana Deryugina, Don Fullerton, and Megan Konar), *State Tax Notes*, 1 April 2019.

“A Reason to be Skeptical of the Workplace Wellness Industry” (with Damon Jones and David Molitor), *Scientific American*, 19 March 2019.

“Mortality risk, insurance, and the value of life” (with Daniel Bauer and Darius Lakdawalla), *VoxEU.org*, 5 November 2018.

“Crop insurance is good for farmers, but not always for the environment” (with Tatyana Deryugina, Don Fullerton, and Megan Konar), *The Conversation*, 29 June 2018.

“Climate change and Chicago’s air pollution”, *Reboot Illinois*, 26 September 2016.

“Gas Taxes in Illinois: Efficiency and Distributional Effects” (with Don Fullerton and Kaveh Nafari), *State Tax Notes*, 20 June 2016.

“Illinois’ Climate is Changing” (with Don Fullerton and Megan Konar), *Illinois Issues*, August 2015.

“Francis’ call for action on climate change is opportunity for Illinois” (with Don Fullerton and Megan Konar), *Crain’s Chicago Business*, 23 June 2015.

“To pay for Illinois road improvements, think like a business” (with Don Fullerton), *The State Journal-Register*, 22 April 2015.

“Cashing in on Cutting Carbon: U.S. Clean Carbon Plan Gives Illinois a Chance for Significant State Revenue” (with Don Fullerton and Megan Konar), *Illinois Issues*, March 2015.

“Gas tax may hurt Illinois more than it helps” (with Don Fullerton), *The State Journal-Register*, 17 October 2014.

“Tools to Address Illinois Revenue: Increasing Sin Taxes”, *State Tax Notes: Special Report*, 23 June 2014.

“Sin Taxes Won’t Save the Illinois Budget”, *The State Journal-Register*, 17 March 2014.

Review of *Discover Your Inner Economist*, by Tyler Cowen. September 2008. Available from www.libertyguide.com.

Letter to the editor, *The Economist*, 3 February 2007, p. 18.

GRANTS

Investigator, “The Impact of Temperature and Pollution on Mortality, Morbidity, and Health Care Cost Among the Elderly” (with Tatyana Deryugina, Garth Heutel, Nolan Miller, and David Molitor), National Institute on Aging, R01 AG053350, 07/2016–06/2021, \$1,614,990.

Principal Investigator, “The Illinois Workplace Wellness Study” (with Damon Jones, David Molitor, and Laura Payne), \$2.1 million.

National Institute on Aging,	R01 AG050701,	08/2015–04/2019,	\$1,230,680.
J-PAL North America,	5710004125,	07/2016–06/2018,	\$321,990.
National Science Foundation,	1730546,	07/2017–06/2019,	\$300,000.
Robert Wood Johnson Foundation,	73730,	07/2016–01/2018,	\$200,000.

Upjohn Institute Early Career Research Award, “Worksite Wellness: A Field Experiment on Participation Incentives and Selection into Wellness Programs” (with David Molitor), 2017, \$5,000.

Principal Investigator, “Climate Change Initiative” (with Don Fullerton), Institute of Government and Public Affairs, 09/2014–05/2019, \$180,000.

Investigator, “Illinois Health Care Reform Initiative” (with Laura Payne, Susan Farner, Marian Huhman, Jennifer McCaffrey, and Brian Quick), University of Illinois Campus Extension Program, 08/2013–12/2015, \$213,143.

FELLOWSHIPS, HONORS, AND AWARDS

University of Illinois List of Teachers Ranked as Excellent or Outstanding, 2014–2015, 2018–2019
National Science Foundation Graduate Research Fellowship, 2008–2011

University of Chicago Fellowship, 2007–2012
Humane Studies Fellowship, 2007–2011
Dean's Select Scholar (Vanderbilt University 75% tuition scholarship), 2000–2004
National AP Scholar, 2000
National Merit Scholar, 2000

TEACHING EXPERIENCE

University of Illinois

- FIN 434 (Employee Benefits)
- FIN 571 (Retirement Policy)
- FIN 572 (Health Care Policy)
- FIN 573 (Competition Policy)

University of Chicago

- Intermediate Microeconomics
- Introduction to Industrial Organization
- Panel Data Econometrics
- Theory of Auctions
- Topics in Wage Determination

Vanderbilt University

- Economic Statistics

PROFESSIONAL ACTIVITIES

Invited conferences and seminars:

- **2019:** Advances in Field Experiments, Annual Conference on Employee Benefits and Social Insurance, ASHEcon, Chicago Booth Junior Health Economics Summit, NBER Labor Studies Summer Institute, National Tax Association, Notre Dame, Purdue University
- **2018:** Chicago Booth Junior Health Economics Summit, Midwest Health Economics Conference, Southeastern Health Economics Study Group, UC Santa Barbara Occasional Workshop in Environmental and Resource Economics
- **2017:** American Economic Association Annual Meeting, Annual Health Economics Conference, Caribbean Health Economics Symposium, Chicago Booth Junior Health Economics Summit, Cornell University, NBER Health Care Summer Institute, University of Chicago
- **2016:** ASHEcon, Chicago Booth Junior Health Economics Summit, IZA Conference on Labor Market Effects of Environmental Policies, Midwest Health Economics Conference, NBER Insurance Group Program Meeting, Southeastern Health Economics Study Group, Urbana IGPA seminar series
- **2015:** Annual Health Economics Conference, Chicago Booth Junior Health Economics Summit, National Tax Association, University of Illinois at Chicago, Urbana IGPA seminar series
- **2014:** American Economic Association Annual Meeting, ASHEcon, iHEA World Congress Dublin, NBER Health Economics Program Meeting, Singapore Health Economics Association Conference
- **2013:** IGPA Spring Research Conference, Southeastern Health Economics Study Group Conference, University of Chicago (Health Economics Workshop)
- **2012:** Indiana University-Purdue University Indianapolis, Urbana IGPA seminar series

Invited talks (non-academic): Champaign Public Forum (2017), Edgar Fellows Program (2015, 2016), Healthcare Financial Management Association (2017), HERO Forum (2018), iSEE World Congress (2017), National Advisory Committee of E4A and RWJF (2018), New Members Conference in Springfield (2015, 2016), Stata Conference Boston (2010)

ADDITIONAL INFORMATION

Computer programming skills

Stata, C++, R

Security clearances

US Census Bureau Special Sworn Status

Languages

English (native), French (conversant), Italian (beginner)

Citizenships

Switzerland, United States

Erdős number: 6