

# JULIAN REIF

Assistant Professor, Gies College of Business

## CONTACT INFORMATION

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## ACADEMIC EMPLOYMENT

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### University of Illinois at Urbana-Champaign

Department of Finance (primary appointment)

Department of Economics (courtesy appointment)

Assistant Professor

2013–Present

Lecturer

2012

### Institute of Government and Public Affairs

Senior Scholar

2018–Present

Assistant Professor

2012–2018

## ACADEMIC APPOINTMENTS

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Affiliated Professor, Abdul Latif Jameel Poverty Action Lab

2020–Present

Faculty Affiliate, Wilson Sheehan Lab for Economic Opportunities

2019–Present

Faculty Research Fellow, National Bureau of Economic Research

2018–Present

Research Associate, Center for Business and Public Policy

2012–Present

## EDUCATION

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Ph.D., Economics, University of Chicago

2007–2012

B.A., Economics, Vanderbilt University

2000–2004

## PROFESSIONAL EMPLOYMENT

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Senior Consultant, Bates White

2004–2007

## ACADEMIC PUBLICATIONS

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Huh, Jason, and Julian Reif. “Teenage Driving, Mortality, and Risky Behaviors.” *American Economic Review: Insights*, forthcoming.

Deryugina, Tatyana, Alexander MacKay, and Julian Reif. “The Long-run Dynamics of Electricity Demand: Evidence from Municipal Aggregation.” *American Economic Journal: Applied Economics* 12, no. 1 (2020): 86–114.

Reif, Julian, David Chan, Damon Jones, Laura Payne, and David Molitor. “Effects of a Workplace Wellness Program on Employee Health, Health Beliefs, and Medical Use: A Randomized Clinical Trial.” *JAMA Internal Medicine* 180, no. 7 (2020): 952–960.

Zou, Eric, Christopher Worsham, Nolan Miller, David Molitor, Julian Reif, and Anupam Jena. “Emergency Visits for Thunderstorm-Related Respiratory Illnesses Among Older Adults.” *JAMA Internal Medicine* 180, no. 9 (2020): 1248–1250.

Deryugina, Tatyana, Garth Heutel, Nolan H Miller, David Molitor, and Julian Reif. “The Mortality and Medical Costs of Air Pollution: Evidence from Changes in Wind Direction.” *American Economic Review* 109, no. 12 (2019): 4178–4219.

Jones, Damon, David Molitor, and Julian Reif. “What Do Workplace Wellness Programs Do? Evidence from the Illinois Workplace Wellness Study.” *Quarterly Journal of Economics* 134, no. 4 (2019): 1747–1791.

Reif, Julian. “A Model of Addiction and Social Interactions.” *Economic Inquiry* 57, no. 2 (2019): 759–773.

Huh, Jason, and Julian Reif. “Did Medicare Part D Reduce Mortality?” *Journal of Health Economics* 53 (2017): 17–37.

Lakdawalla, Darius, Anup Malani, and Julian Reif. “The Insurance Value of Medical Innovation.” *Journal of Public Economics* 145 (2017): 94–102.

Malani, Anup, and Julian Reif. “Interpreting Pre-trends as Anticipation: Impact on Estimated Treatment Effects from Tort Reform.” *Journal of Public Economics* 124 (2015): 1–17.

Laxminarayan, Ramanan, Julian Reif, and Anup Malani. “Incentives for Reporting Disease Outbreaks.” *PLOS One* 9, no. 3 (2014): e90290.

Katzman, Brett, Julian Reif, and Jesse A Schwartz. “The Relation between Variance and Information Rent in Auctions.” *International Journal of Industrial Organization* 28, no. 2 (2010): 127–130.

## WORKING PAPERS

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“Health Risk and the Value of Life” (with Daniel Bauer and Darius Lakdawalla)

## WORKS IN PROGRESS

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“Peer Effects in the Workplace: Evidence from the Illinois Workplace Wellness Study” (with Damon Jones and David Molitor)

“Pollution and Mortality in the United States: Evidence from 1972–1988” (with Tatyana Deryugina)

“Does Medicare Improve Quality of Life?”

“Evasion or Stockpiling? The Effect of Anticipated Future Tax Changes on Gasoline Sales” (with Don Fullerton)

## BOOK CHAPTERS

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Deryugina, Tatyana, Nolan H Miller, David Molitor, and Julian Reif. “Geographic and Socioeconomic Heterogeneity in the Benefits of Reducing Air Pollution in the United States.” In *Environmental and Energy Policy and the Economy*, 2:157–189. University of Chicago Press, 2021.

Lakdawalla, Darius, and Julian Reif. “Health, Body Weight, and Obesity.” Chap. 7 in *The Oxford Handbook of Economics and Human Biology*, 152–178. Oxford: Oxford University Press, 2016.

Lakdawalla, Darius, Anup Malani, and Julian Reif. “The Complex Relationship Between Healthcare Reform and Innovation.” Chap. 12 in *The Future of Healthcare Reform in the United States*, 707–711. University of Chicago Press, 2015.

## OTHER PUBLICATIONS

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“Air pollution policy should focus on the most vulnerable people, not just the most polluted places” (with Tatyana Deryugina, Nolan Miller, and David Molitor), *VoxEU*, 13 January 2021.

“Employee Wellness Programs—reply” (with Damon Jones and David Molitor), *JAMA Internal Medicine*, 21 December 2020.

“The Pandemic On Main Street: As State Restrictions Relax, Local Leaders Face Tough Choices” (with Robin Wilson, Don Fullerton, Brian Gaines, Fred Giertz, Sage Kim, and Kent Redfield), *NPR Illinois*, 28 May 2020.

“The Illinois Workplace Wellness Study: Reply to Dr. Goetzel” (with Damon Jones and David Molitor), *American Journal of Health Promotion*, 24 February 2020.

“The Effect of Illinois Municipal Electric Aggregation” (with Tatyana Deryugina, Don Fullerton, and Megan Konar), *State Tax Notes*, 1 April 2019.

“Workplace Wellness: New Study Finds No Changes in Health Care Costs” (with Damon Jones and David Molitor), *Scientific American*, 19 March 2019.

“Mortality risk, insurance, and the value of life” (with Daniel Bauer and Darius Lakdawalla), *VoxEU.org*, 5 November 2018.

“Crop insurance is good for farmers, but not always for the environment” (with Tatyana Deryugina, Don Fullerton, and Megan Konar), *The Conversation*, 29 June 2018.

“Climate change and Chicago’s air pollution”, *Reboot Illinois*, 26 September 2016.

“Gas Taxes in Illinois: Efficiency and Distributional Effects” (with Don Fullerton and Kaveh Nafari), *State Tax Notes*, 20 June 2016.

“Illinois Climate is Changing” (with Don Fullerton and Megan Konar), *Illinois Issues*, August 2015.

“Francis’ call for action on climate change is opportunity for Illinois” (with Don Fullerton and Megan Konar), *Crains Chicago Business*, 23 June 2015.

“To pay for Illinois road improvements, think like a business” (with Don Fullerton), *The State Journal-Register*, 22 April 2015.

“Cashing in on Cutting Carbon: U.S. Clean Carbon Plan Gives Illinois a Chance for Significant State Revenue” (with Don Fullerton and Megan Konar), *Illinois Issues*, March 2015.

“Gas tax may hurt Illinois more than it helps” (with Don Fullerton), *The State Journal-Register*, 17 October 2014.

“Tools to Address Illinois Revenue: Increasing Sin Taxes”, *State Tax Notes: Special Report*, 23 June 2014.

“Sin Taxes Won’t Save the Illinois Budget”, *The State Journal-Register*, 17 March 2014.

Review of *Discover Your Inner Economist*, by Tyler Cowen. September 2008. Available from [www.libertyguide.com](http://www.libertyguide.com).

Letter to the editor, *The Economist*, 3 February 2007, p. 18.

## GRANTS

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### **An Impact Evaluation of i.c. stars Internship and Residency Program**

Investigator (with Bill Skimmyhorn and Patrick Turner)

\$75,000

**J-PAL North America**, \$50,000

07/2020–06/2021

**University of Michigan Poverty Solutions**, \$25,000

07/2020–06/2021

**National Institutes of Health**, R01 AG053350

07/2016–06/2021

Investigator, “The Impact of Temperature and Pollution on Mortality, Morbidity, and Health Care Cost Among the Elderly” (with Tatyana Deryugina, Garth Heutel, Nolan Miller, and David Molitor)

\$1,991,498

### **The Illinois Workplace Wellness Study**

Principal Investigator (with Damon Jones, David Molitor, and Laura Payne)

\$2,052,670

**National Institutes of Health**, R01 AG050701, \$1,230,680

08/2015–04/2019

**J-PAL North America**, 5710004125, \$321,990

07/2016–06/2018

**National Science Foundation**, 1730546, \$300,000

08/2017–07/2020

**Robert Wood Johnson Foundation**, 73730, \$200,000

07/2016–01/2018

**Institute of Government and Public Affairs**

09/2014–05/2019

Principal Investigator, “Climate Change Initiative” (with Don Fullerton)

\$180,000

**University of Illinois Campus Extension Program**

08/2013–12/2015

Investigator, “Illinois Health Care Reform Initiative” (with Susan Farner, Marian Huhman, Jennifer McCaffrey, Laura Payne, and Brian Quick)

\$213,143

## FELLOWSHIPS, HONORS, AND AWARDS

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Center for Business Analytics Fellowship

2020–2021

NIHCM Foundation Health Care Research Award Winner

2020

iHEA Kenneth J. Arrow Award for Best Paper in Health Economics

2020

Upjohn Institute Early Career Research Award

2017

University of Illinois List of Teachers Ranked Excellent/Outstanding

2014–2015, 2018–2020

National Science Foundation Graduate Research Fellowship

2008–2011

University of Chicago Fellowship

2007–2012

Humane Studies Fellowship

2007–2011

Dean’s Select Scholar (Vanderbilt University 75% tuition scholarship)

2000–2004

National AP Scholar

2000

National Merit Scholar

2000

## TEACHING

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**University of Illinois**

FIN 434 (Employee Benefits)

FIN 510 (Big Data Analytics)

FIN 571 (Retirement Policy)

FIN 572 (Health Care Policy)

FIN 573 (Competition Policy)

**University of Chicago**

Intermediate Microeconomics  
 Introduction to Industrial Organization  
 Panel Data Econometrics  
 Theory of Auctions  
 Topics in Wage Determination

**Vanderbilt University**

Economic Statistics

**PROFESSIONAL ACTIVITIES**

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**Invited conferences and seminars**

- **2021:** Arizona State University, Florida State University, University of Miami
- **2019:** Advances in Field Experiments, Annual Conference on Employee Benefits and Social Insurance, ASHEcon, Chicago Booth Junior Health Economics Summit, NBER Labor Studies Summer Institute, NBER Macroeconomic Perspectives on the Value of Health, National Tax Association, Notre Dame, Purdue University
- **2018:** Chicago Booth Junior Health Economics Summit, Midwest Health Economics Conference, Southeastern Health Economics Study Group, UC Santa Barbara Occasional Workshop in Environmental and Resource Economics
- **2017:** American Economic Association Annual Meeting, Annual Health Economics Conference, Caribbean Health Economics Symposium, Chicago Booth Junior Health Economics Summit, Cornell University, NBER Health Care Summer Institute, University of Chicago
- **2016:** ASHEcon, Chicago Booth Junior Health Economics Summit, IZA Conference on Labor Market Effects of Environmental Policies, Midwest Health Economics Conference, NBER Insurance Group Program Meeting, Southeastern Health Economics Study Group, Urbana IGPA seminar series
- **2015:** Annual Health Economics Conference, Chicago Booth Junior Health Economics Summit, National Tax Association, University of Illinois at Chicago, Urbana IGPA seminar series
- **2014:** American Economic Association Annual Meeting, ASHEcon, iHEA World Congress Dublin, NBER Health Economics Program Meeting, Singapore Health Economics Association Conference
- **2013:** IGPA Spring Research Conference, Southeastern Health Economics Study Group Conference, University of Chicago (Health Economics Workshop)
- **2012:** Indiana University-Purdue University Indianapolis, Urbana IGPA seminar series

**Invited talks (non-academic)**

Union League Club of Chicago (2020)  
 Center for Innovation in Teaching and Learning (2020)  
 Cancer Scholars Program (2019)  
 HERO Forum (2018)  
 National Advisory Committee of E4A and RWJF (2018)  
 Healthcare Financial Management Association (2017)  
 Champaign Public Forum (2017)  
 iSEE World Congress (2017)  
 Edgar Fellows Program (2015, 2016)

New Members Conference in Springfield (2015, 2016)  
Stata Conference Boston (2010)

## ADDITIONAL INFORMATION

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### **Computer programming skills**

Stata, C++, R

[www.github.com/reifjulian](https://www.github.com/reifjulian)

### **Security clearances**

U.S. Census Bureau Special Sworn Status

### **Languages**

English (native), French (conversant), Italian (beginner)

### **Citizenships**

Switzerland, United States

**Erdős number:** 6