

# R&D Briefing

December 5, 2013

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# Agenda December 2013 R&D Briefing

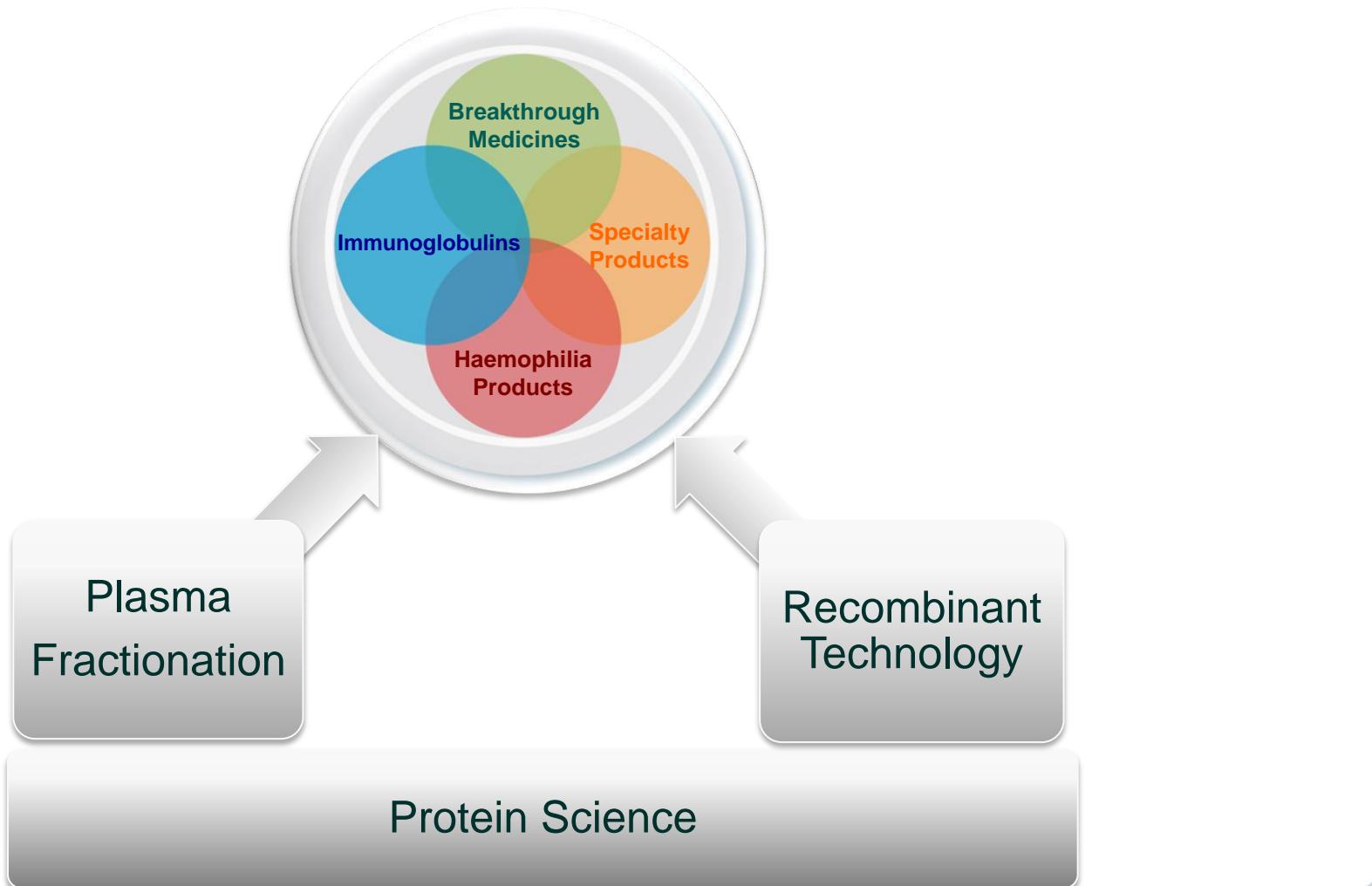
- Welcome Mark Dehring
- Introduction & Highlights Andrew Cuthbertson
- Protein Science Andrew Nash
- Immunoglobulins & Specialty Products
  - Clinical Development Russell Basser
  - Commercial Opportunities Lutz Bonacker
- Q&A

## *Break*

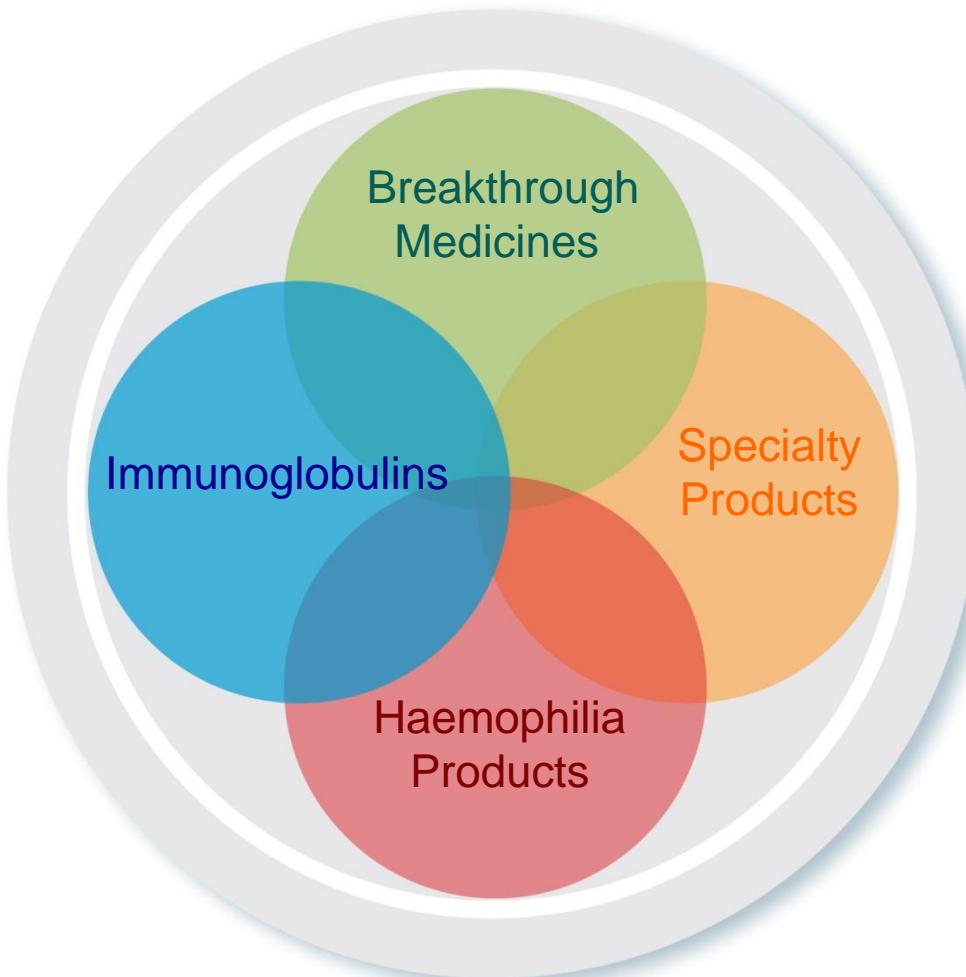
- Coagulation/Haemophilia
  - Clinical Development Russell Basser
  - Commercial Opportunities Lutz Bonacker
- Breakthrough Medicines & Licensing Andrew Cuthbertson
- Summary Andrew Cuthbertson
- Q&A

# Introduction and Highlights

# CSL Protein Therapeutics Technical Platform

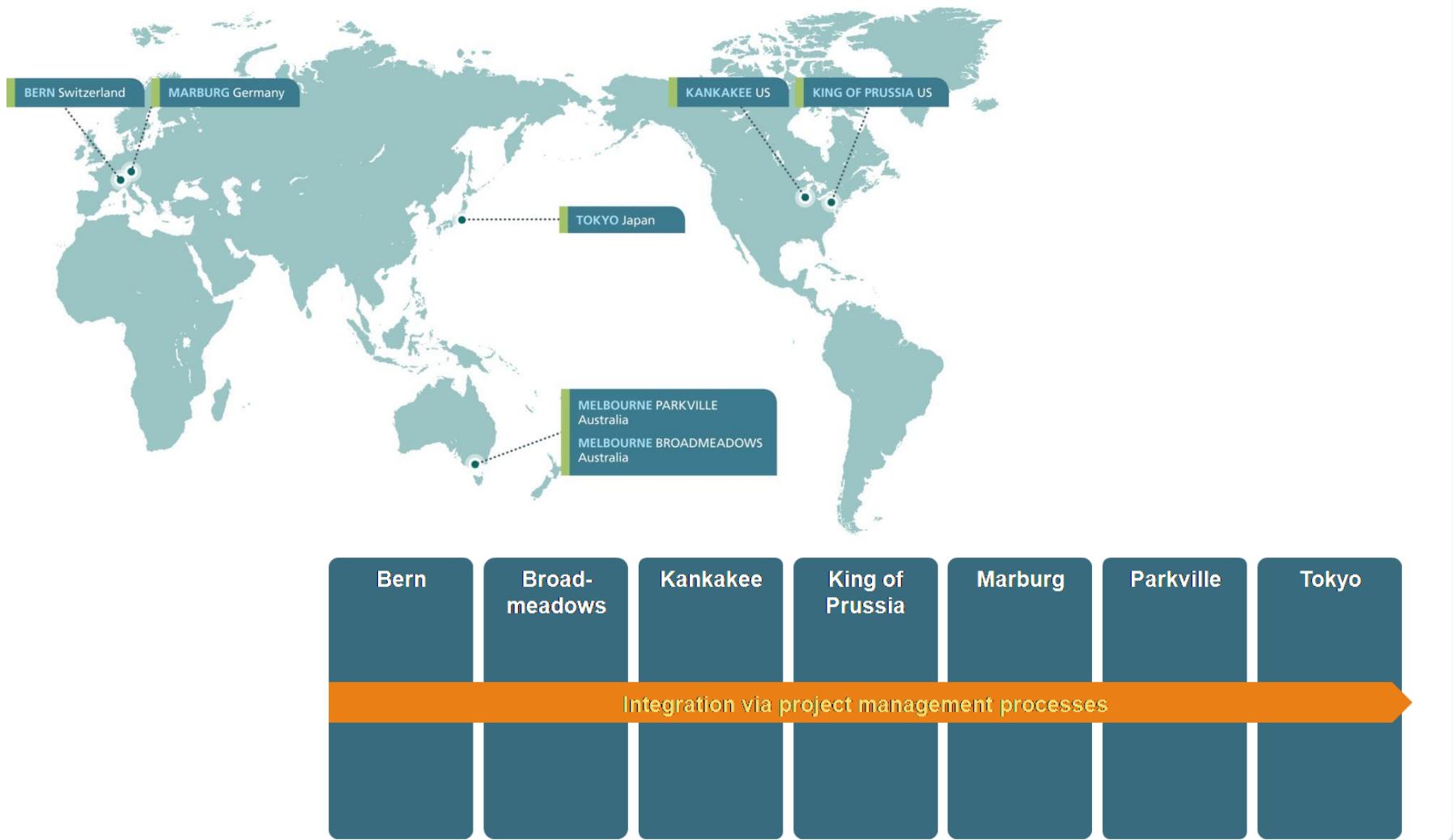


# CSL R&D Strategy



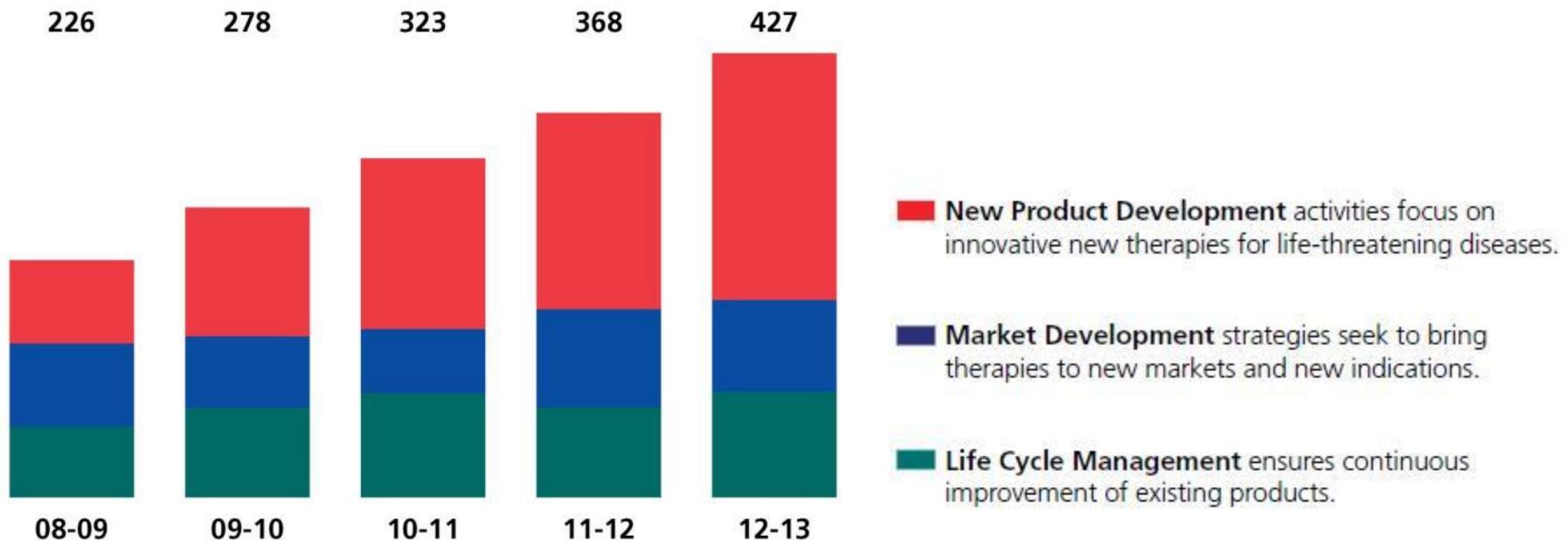
- Maintain commitment to extracting maximum value from existing assets and supporting and improving current products
- Develop new protein-based therapies for treating serious illnesses focusing on products that align with our technical and commercial capabilities

# Leveraging Global Capabilities



# R&D Investment

CSL RESEARCH AND DEVELOPMENT INVESTMENT  
(US\$ MILLIONS)



# Global R&D Portfolio

December 2012

	Research	Pre-clinical	Phase I	Phase II	Phase III	Registration	Commercial/ Phase IV
Life Cycle Management							Immunoglobulins Haemophilia Specialty Products Influenza Vaccine
Market Development		Fibrinogen New Indications PCC New Indications		Berinert® subcut	Hizentra® CIDP Zemaira® EU Fibrinogen Aortic Surgery EU	Privigen® CIDP Biostate® EU Beriplex® US	Hizentra® US/EU Berinert® Self Admin
New Product Development	Novel Plasma Proteins rvWF-FP Rec Coagulation Factors Partnered Vaccine Programs* <i>P. gingivalis</i> /POD OH-CRC/Sanofi* Discovery Projects	Partnered Vaccine Programs* CSL324 G-CSFR CSL346 VEGFB CSL334 IL-13R	CSL627 rVIII-SC CSL689 rVIIa-FP	Partnered Vaccine Programs* CSL362 IL-3R	Partnered Vaccine Programs* CSL112 reconstituted HDL CAM3001 GM-CSFR -AZ*	CSL654 rIX-FP	

Core Capabilities:

Immunoglobulins

Haemophilia

Specialty Products

Breakthrough Medicines

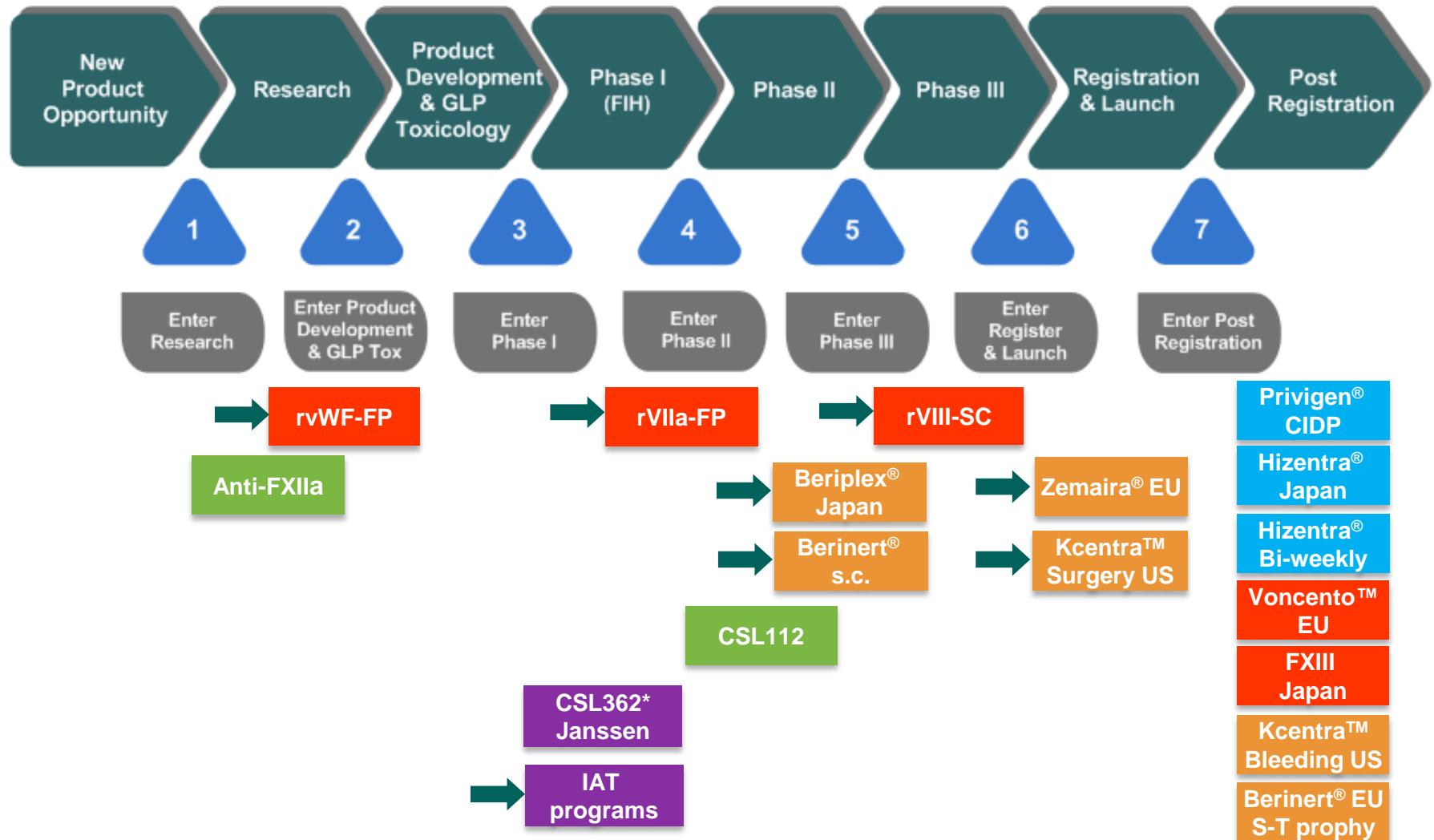
Vaccines & IP

\*Partnered Projects

#LCM includes direct post marketing commitments as well as pathogen safety, capacity expansions, yield improvements, new packages and sizes for all registered products



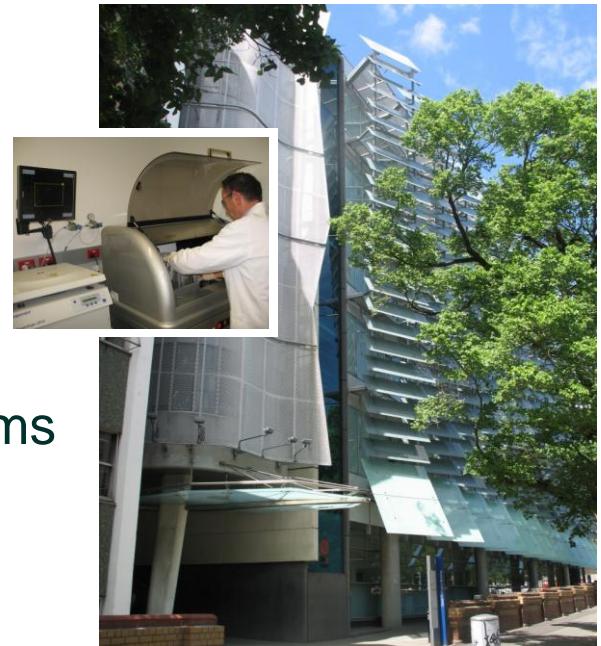
# Progress through Stage Gates in 2013



# Protein Science

# CSL's Global Research Capability

- ~130 of 1000 scientists dedicated to research
- Hub & spoke model
- Single coordinated project portfolio
- Research excellence in therapeutic proteins
- Plasma and recombinant manufacturing platforms



# Bio21 - Research Hub

- Located within world class university, medical research and hospital precinct in Parkville
- Technical expertise
  - protein engineering, molecular biology, cell biology, models of disease, genomics / bioinformatics
- Improved access to
  - high quality staff
  - cutting edge technologies
  - ideas / innovations / collaborations
  - patients and patient samples
- Model for Biotech / Pharma Research
  - decentralisation into high quality academic research hubs

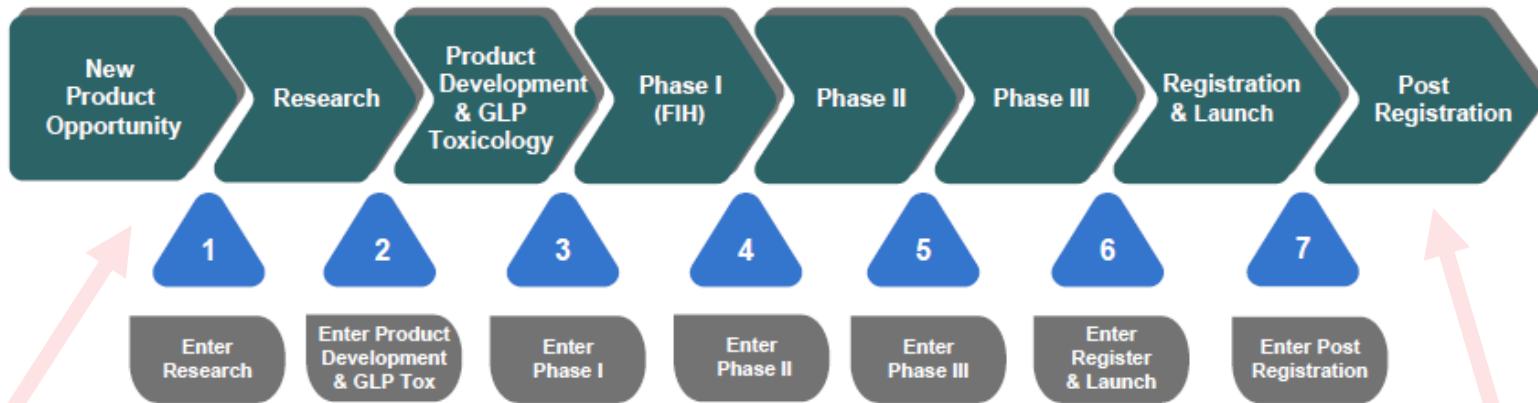


# CSL Research Key Objectives

Deliver new development opportunities to SG2

Scientific support beyond SG2

Resolve critical scientific issues



Assess new product opportunities and emerging threats

Add value to the existing CSL product portfolio:  
- yield improvements  
- improved formulations  
- new indications

# Innovation in Key Areas of CSL's Business

## Immunoglobulins

- PID - convenience
- Non-PID – efficacy / convenience

## Haemophilia

- convenience / quality of life

## Specialty Products

- product specific but.....
- efficacy / convenience

## Breakthrough Medicines

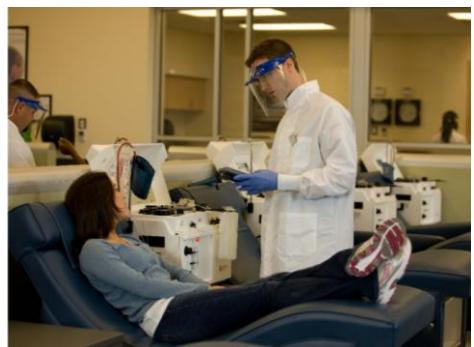
- efficacy



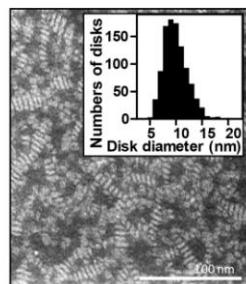
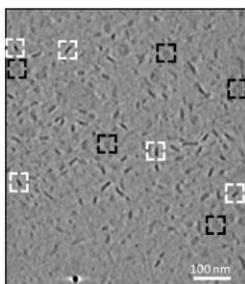
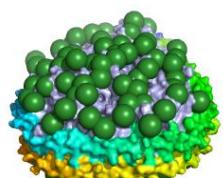
# Plasma Proteins

- Capabilities from discovery to market

Plasma collection

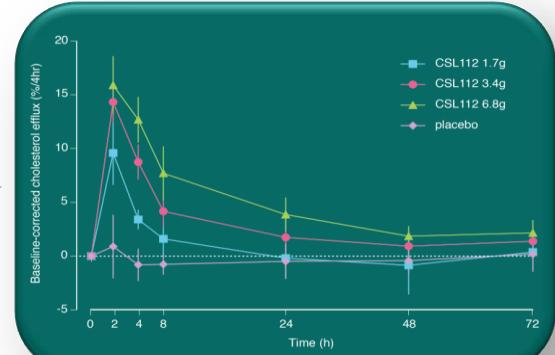


Plasma fractionation



Electron microscopy of CSL112

Completed Phase IIa - Strong increase in cholesterol efflux capacity



# Recombinant Proteins

- Capabilities from discovery to market

Protein Engineering Lab



Manufacturing CLD Lab



Phase III / launch manufacturing



Animal models of disease



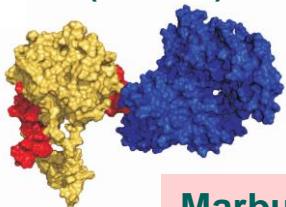
Phase I / II manufacturing



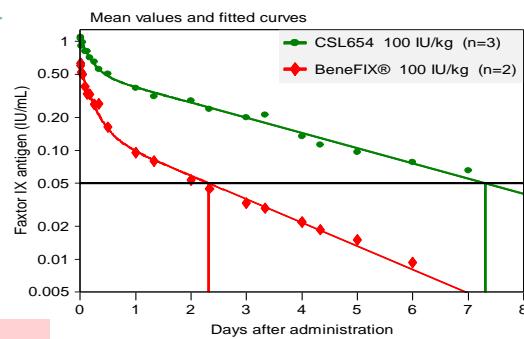
Patient

# CSL654 (rIX-FP) – Discovery to Development

Factor IX fused to human albumin (CSL654)



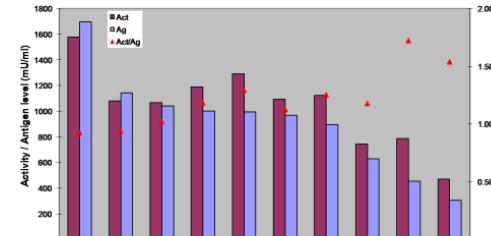
Marburg



Marburg

CSL654  $T_{1/2}$  extension in Haem B dogs compared to Benefix

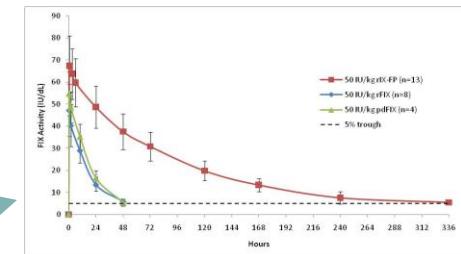
CSL654 manufacturing CHO clones



Bio21



CSL654  $T_{1/2}$  extension in Haem B patients compared to Benefix



King of Prussia



Parkville

500L fed batch fermentation

# Research Publications

Safety and pharmacokinetics of a novel recombinant fusion protein linking coagulation factor IX with albumin (rIX-FP) in hemophilia B patients

Elena Santagostino,<sup>1</sup> Claude Negrier,<sup>2</sup> Robert Klamroth,<sup>3</sup> Andreas Tiede,<sup>4</sup> Ingrid Pabinger-Fasching,<sup>5</sup> Christine Voigt,<sup>6</sup> Iris Jacobs,<sup>6</sup> and Massimo Morfini<sup>7</sup>

<sup>1</sup>Angelo Bianchi Bonomi Hemophilia and Thrombosis Centre, Istituto di Ricovero e Cura a Carattere Scientifico Cà Granda Foundation, Maggiore Hospital Policlinico, Milan, Italy; <sup>2</sup>Centre Régional de Traitement de l'Hémophilie, Hôpital Edouard Herriot, University Claude Bernard, Lyon, France; <sup>3</sup>Haemophilia Treatment Centre, Vivantes Klinikum im Friedrichshain, Vivantes Hospital, Berlin, Germany; <sup>4</sup>Hematology, Hemostasis, Oncology and Stem Cell Transplantation, Hannover Medical School, Hannover, Germany; <sup>5</sup>Division of Haematology and Haemostaseology, Department of Internal Medicine I, Medical University of Vienna, Wien, Austria; <sup>6</sup>Clinical Research and Development, CSL Behring, King of Prussia, PA; and <sup>7</sup>Centro Emofilia, Azienda Ospedaliera Careggi, Florence, Italy



Scientific investigations into febrile reactions observed in the paediatric population following vaccination with a 2010 Southern Hemisphere Trivalent Influenza Vaccine

Eugene Maraskovsky<sup>a,\*</sup>, Steve Rockman<sup>a</sup>, Allison Dyson<sup>a</sup>, Sandra Koernig<sup>a</sup>, Dorit Becher<sup>a</sup>, Adriana Baz Morelli<sup>a</sup>, Megan Barnden<sup>a</sup>, Sarina Camuglia<sup>a</sup>, Jesse Bodle<sup>a</sup>, Kirsten Vandenberg<sup>a</sup>, I-Ming Wang<sup>b</sup>, Razvan Cristescu<sup>b</sup>, Andrey Loboda<sup>b</sup>, Mike Citron<sup>b</sup>, Jane Fontenot<sup>b</sup>, Derchieh Hung<sup>a</sup>, Peter Schoofs<sup>a</sup>, Martin Pearce<sup>a</sup>



Intravenous Immunglobulin Binds Beta Amyloid and Modifies Its Aggregation, Neurotoxicity and Microglial Phagocytosis *In Vitro*

Susann Cattepoel<sup>1,\*</sup>, Alexander Schaub<sup>1</sup>, Miriam Ender<sup>1</sup>, Annette Gaida<sup>1</sup>, Alain Kropf<sup>1</sup>, Ursula Guggisberg<sup>1</sup>, Marc W. Nolte<sup>2</sup>, Louis Fabri<sup>3</sup>, Paul A. Adlard<sup>4</sup>, David I. Finkenstein<sup>4</sup>, Reinhard Bolli<sup>1</sup>, Sylvia M. Miescher<sup>1</sup>

<sup>1</sup> CSL Behring AG, Bern, Switzerland, <sup>2</sup> CSL Behring GmbH, Marburg, Germany, <sup>3</sup> CSL Limited, Melbourne, Australia, <sup>4</sup> Mental Health Research Institute, Parkville, Australia



Targeting VEGF-B as a novel treatment for insulin resistance and type 2 diabetes

Carolina E. Hagberg<sup>1,2\*</sup>, Annika Mehlem<sup>1\*</sup>, Annelie Falkevall<sup>1,2</sup>, Lars Muhl<sup>1,2</sup>, Barbara C. Fam<sup>3</sup>, Henrik Ortsäter<sup>4</sup>, Pierre Scotney<sup>5</sup>, Daniel Nyqvist<sup>1</sup>, Erik Samén<sup>6,7</sup>, Li Lu<sup>6</sup>, Sharon Stone-Elander<sup>6,7</sup>, Joseph Proietto<sup>3</sup>, Sofianos Andrikopoulos<sup>3</sup>, Åke Sjöholm<sup>4</sup>, Andrew Nash<sup>3</sup> & Ulf Eriksson<sup>1</sup>



Interleukin-11 Is the Dominant IL-6 Family Cytokine during Gastrointestinal Tumorigenesis and Can Be Targeted Therapeutically

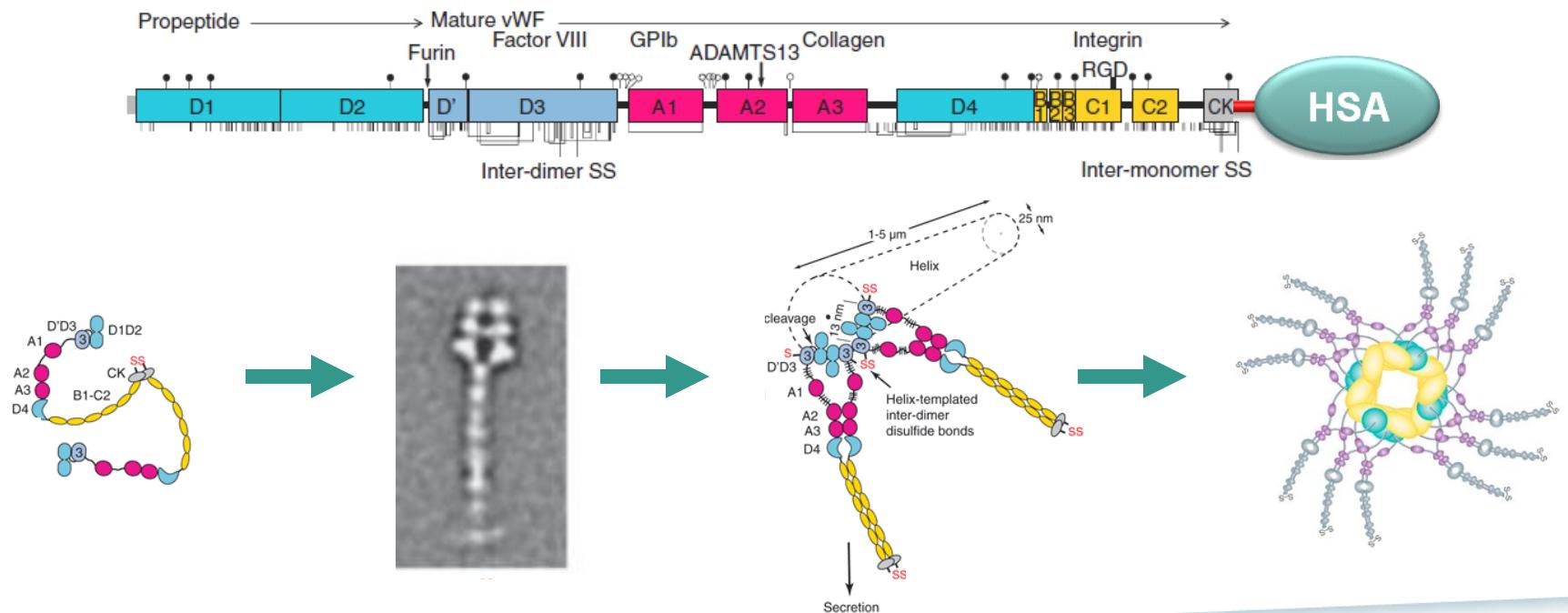
Tracy L. Putoczki<sup>1,6,10,11,\*</sup>, Stefan Thiem<sup>1,10,11</sup>, Andrea Loving<sup>1</sup>, Rita A. Busuttil<sup>3,4,5</sup>, Nicholas J. Wilson<sup>2</sup>, Paul K. Ziegler<sup>7</sup>, Paul M. Nguyen<sup>1,10,11</sup>, Adele Preaudet<sup>1,10,11</sup>, Ryan Farid<sup>1,10,11</sup>, Kirsten M. Edwards<sup>2</sup>, Yeliz Bogilev<sup>1</sup>, Rodney B. Luwor<sup>6</sup>, Andrew Jarnicki<sup>1,12</sup>, David Horst<sup>8</sup>, Alex Boussioutas<sup>3,4,5</sup>, Joan K. Heath<sup>1,10,11</sup>, Oliver M. Sieber<sup>1,10,11</sup>, Irina Pleines<sup>9</sup>, Benjamin T. Kile<sup>9</sup>, Andrew Nash<sup>7</sup>, Florian R. Greten<sup>7</sup>, Brent S. McKenzie<sup>2</sup> and Matthias Ernst<sup>1,6,10,11,\*</sup>



# Plasma and Recombinant Synergies

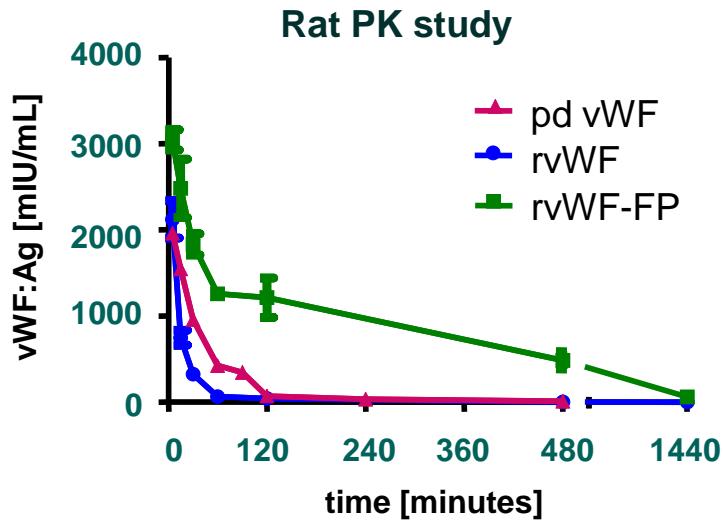
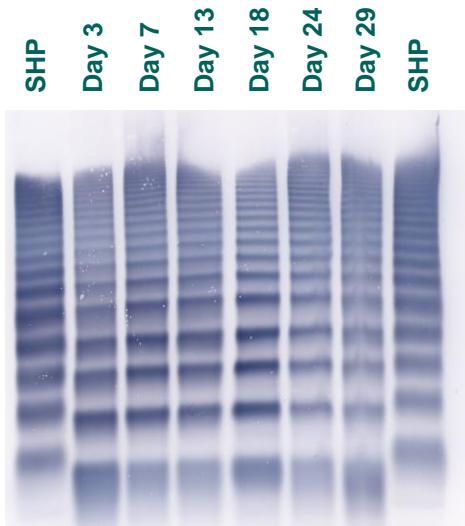
Plasma therapeutics expertise / new recombinant therapies

- Recombinant coagulation factors
  - CSL654 / rIX-FP, CSL689 / rVIIa-FP, CSL627 / rVIII-SingleChain
  - CSL650 / rvWF-FP



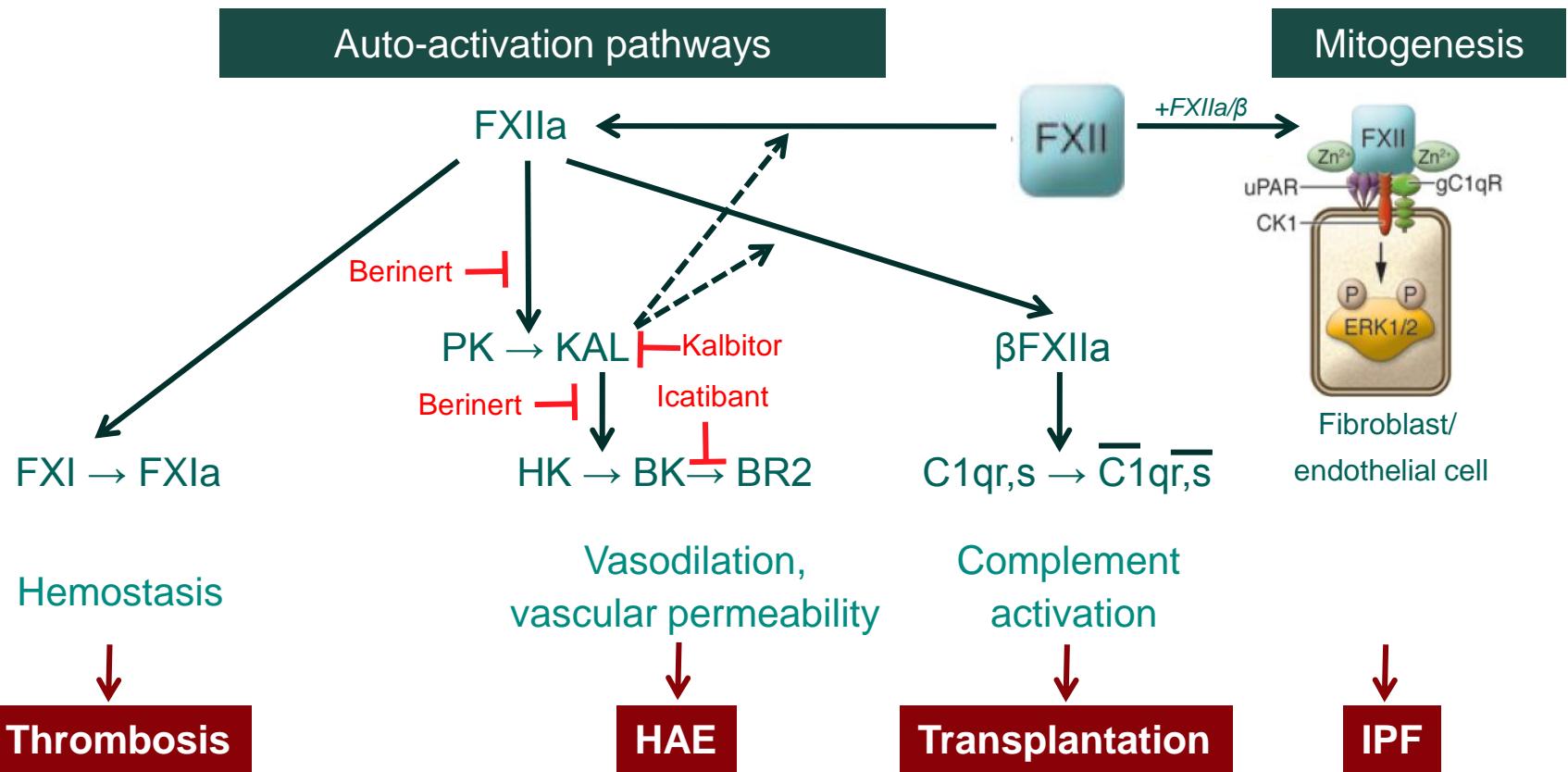
# CSL650 (rvWF-FP)

- vWF-FP expressed in CHO cells forms multimers and demonstrates an extended half-life



Animal	Half-life extension
VWF k.o. mouse	4x
rat	5x
rabbit	4x

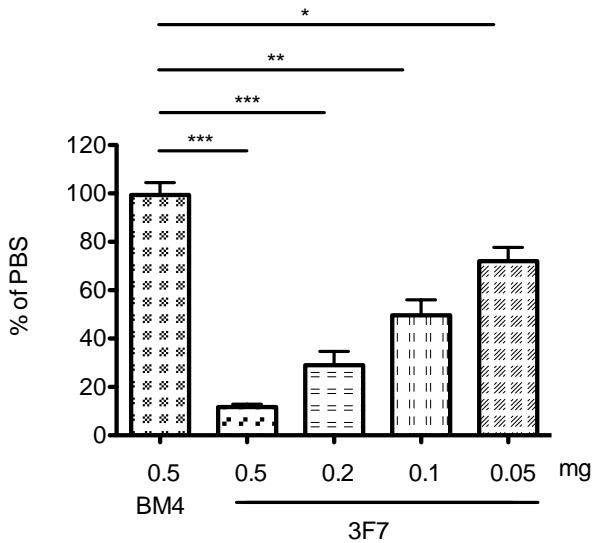
# FXIIa Antagonists



# FXIIa Antagonist mAb - HAE

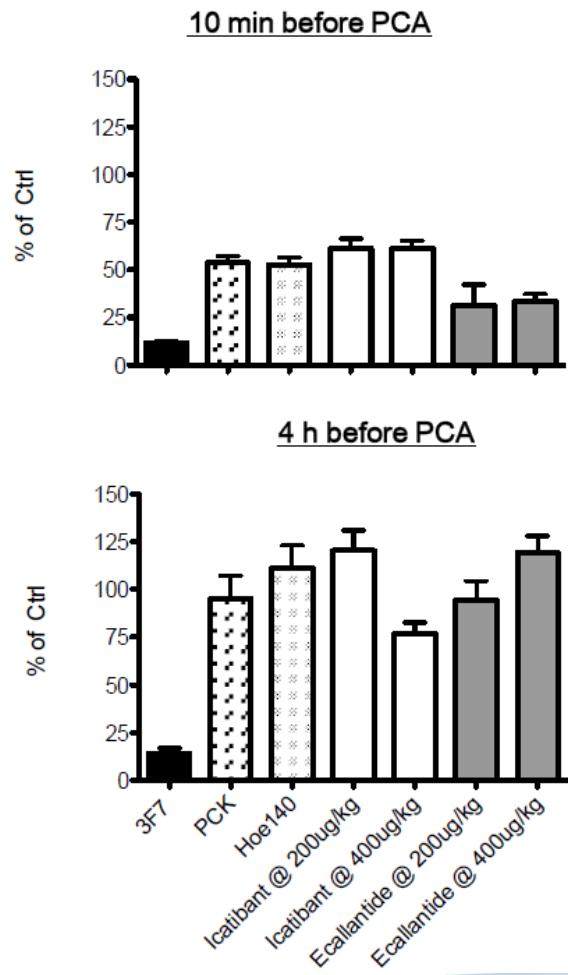
Percutaneous anaphylaxis, a mouse model of HAE

- anti-FXIIa mAb 3F7 inhibits edema



Ctrl

3F7



# FXIIa Antagonist mAb - Thrombosis

- Extracorporeal membrane oxygenation (ECMO)
- Heparin coated circuits and heparin infusion are required to prevent thrombosis
- Bleeding is the most frequent complication
  - intracerebral hemorrhage (particularly new borns)
  - pulmonary hemorrhage
  - bleeding into chest cavity following cardiac surgery etc.



need for thromboprotection without increasing bleeding risk

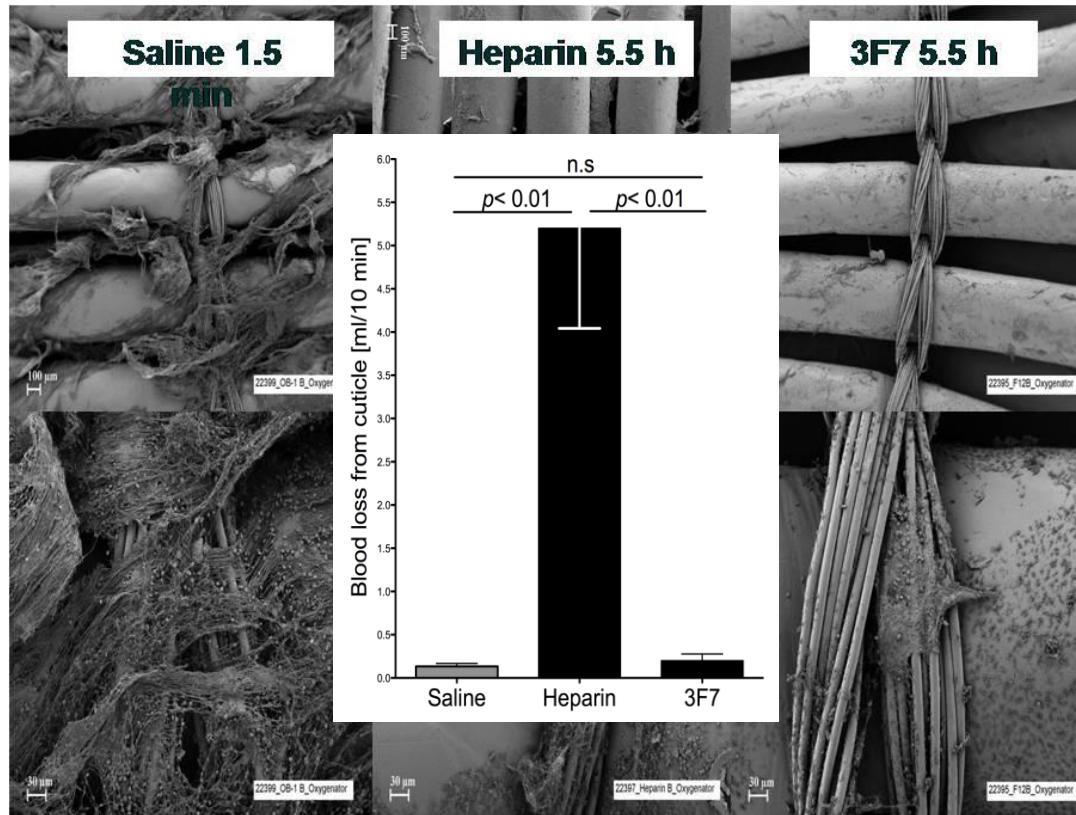


- In certain circumstances inhibition of FXIIa prevents thrombosis without increased bleeding risk

# FXIIa Antagonist mAb - Thrombosis

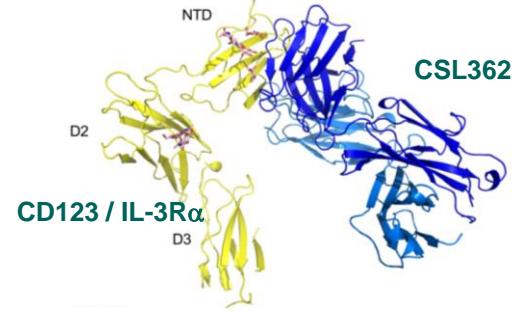
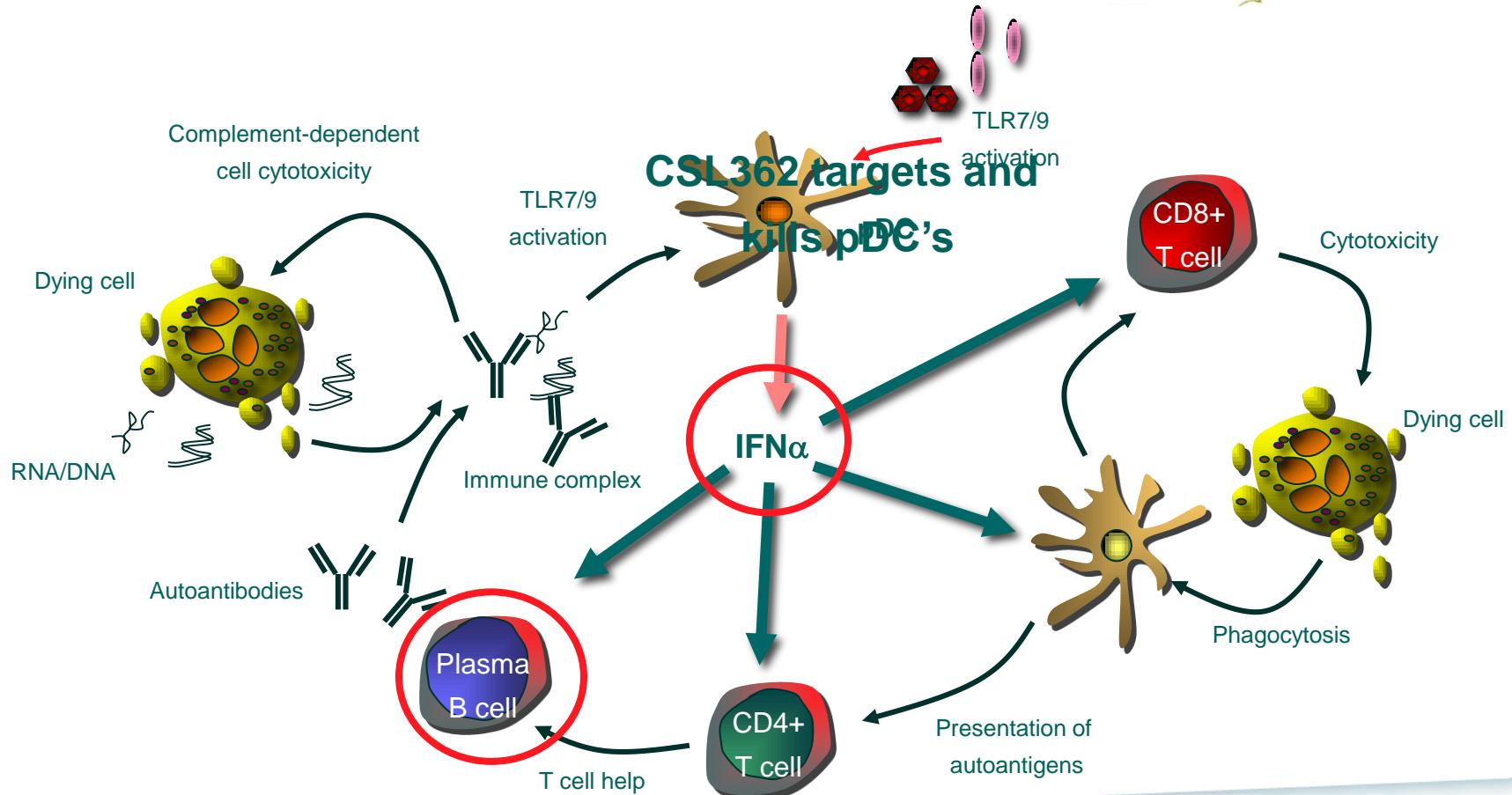
ECMO-rabbit model

- anti-FXIIa mAb 3F7 prevents fibrin deposition with no increased risk of bleeding



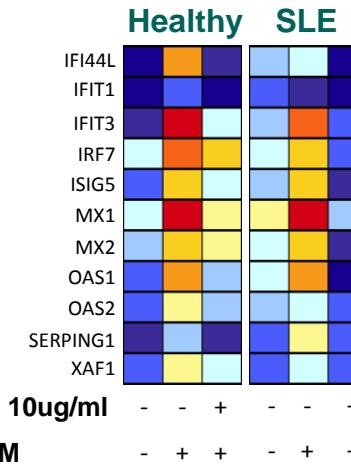
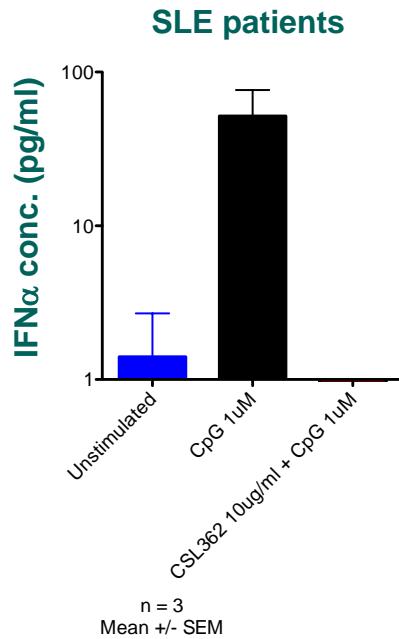
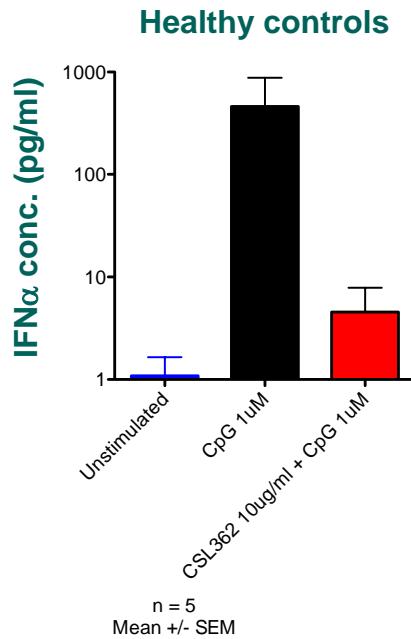
# CSL362 for the Treatment of SLE

- Proposed role for pDC's in SLE



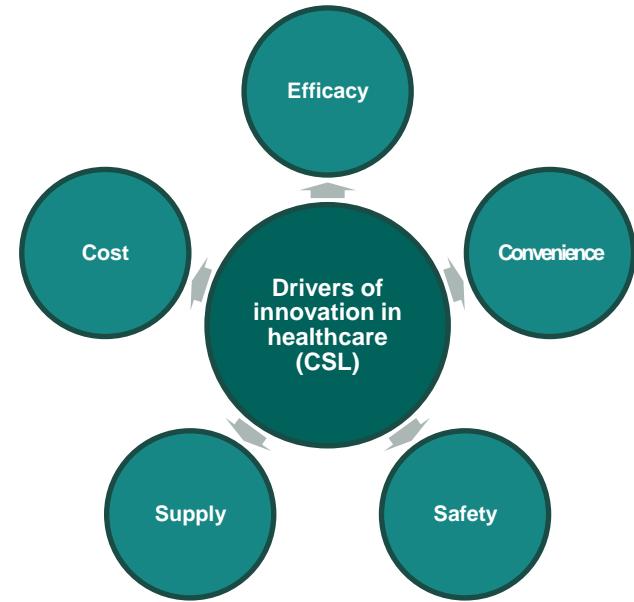
# CSL362 for the Treatment of SLE (Lupus)

- CSL362 prevents IFN $\alpha$  production in blood from normal donors and SLE patients



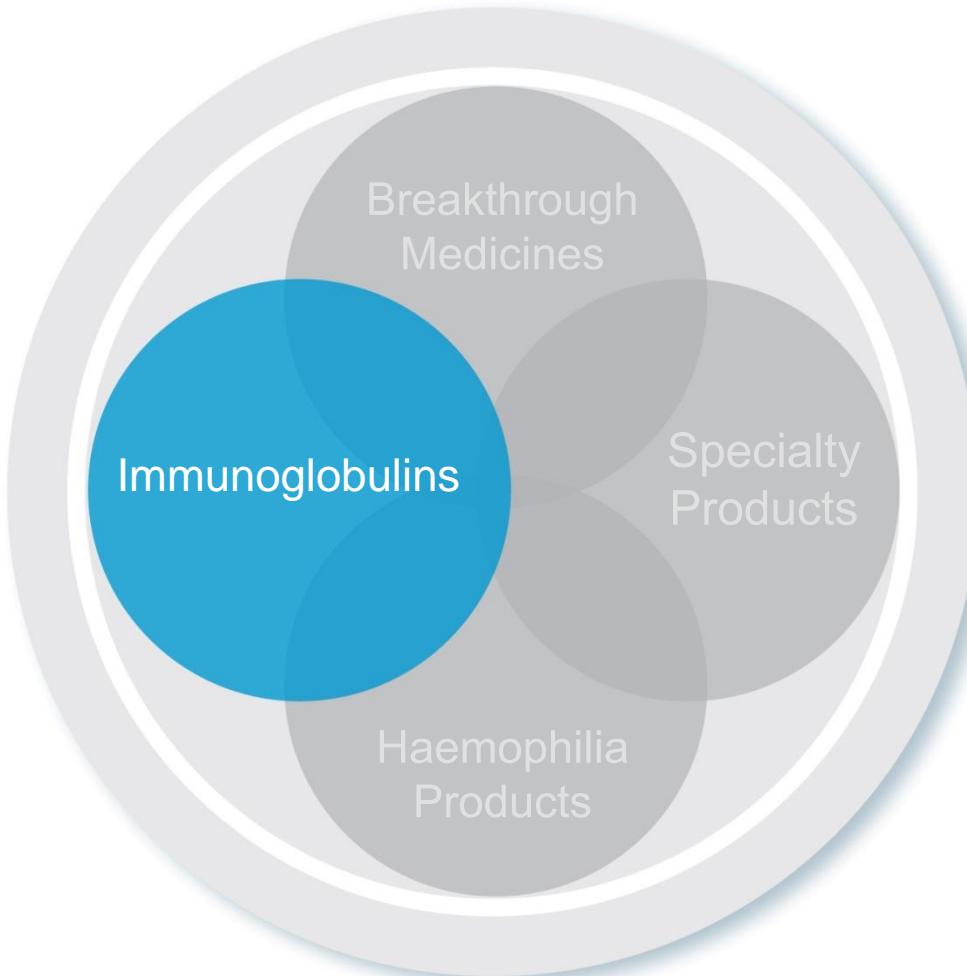
# CSL Research and Protein Science

- High quality research capability to generate new development opportunities and address key scientific issues
- Expertise to identify and progress opportunities using both plasma and recombinant protein platforms
- Global coordination of research capability to target highest priority projects
- Portfolio of early stage projects to progress through CSL Stage Gate 2 and beyond



# Immunoglobulins

# Immunoglobulins



Maintaining leadership position through focus on:

- Patient convenience
- Yield
- Label
- Formulation science
- Specialty Igs

## Key Focus

- **Privigen®**
- **Hizentra®**

The first and only 10% liquid intravenous immunoglobulin (IVIg) therapy that is proline stabilised with room temperature storage up to 36 months

## Strengthening Presence in Neurology Market

- Phase III study showed treatment with Privigen® improved function in patients with CIDP
- EMA approval for treatment of patients with CIDP in April 2013



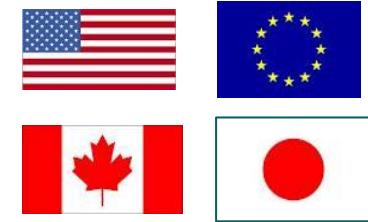
## Building Capacity to Address Patient Needs Globally

- New Ig manufacturing facility in Broadmeadows

The first 20% high concentration low volume SCIG for convenient self administration providing steady-state Ig levels and an established long-term safety record with chronic administration

## Global Rollout

- Launched in US since 2010
- Broad approvals in EU and Canada
- Approval in Japan for PID and SID in Sept 2013
  - First SCIG therapy approved for use in Japan



## The PATH Trial: Hizentra® in CIDP

- 2 doses vs placebo
- Ongoing in US, EU & Japan
- Recruitment estimated to be completed by end 2014

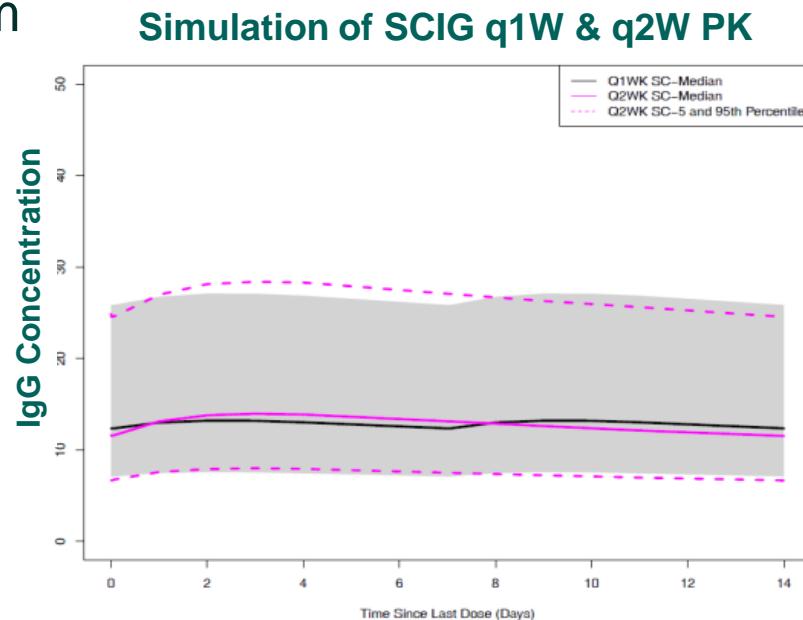
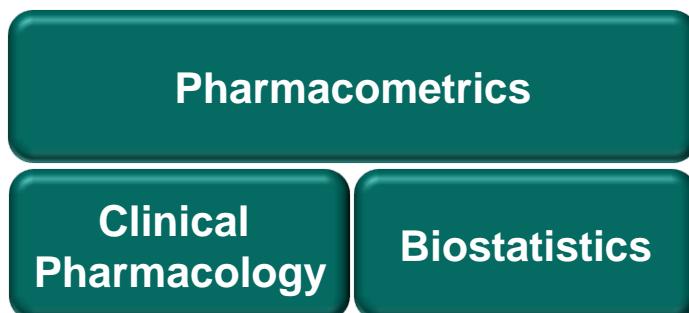


# Hizentra® Schedules



US administration options expanded to include dosing once every two weeks (biweekly) in Sept 2013

- FDA and EU approval of biweekly dosing based on principles of pharmacometrics and pharmacokinetic modelling of clinical trial data from registration program



# Commercial Opportunities and Activities

# Global Immunoglobulin Market

2012/13 Sales



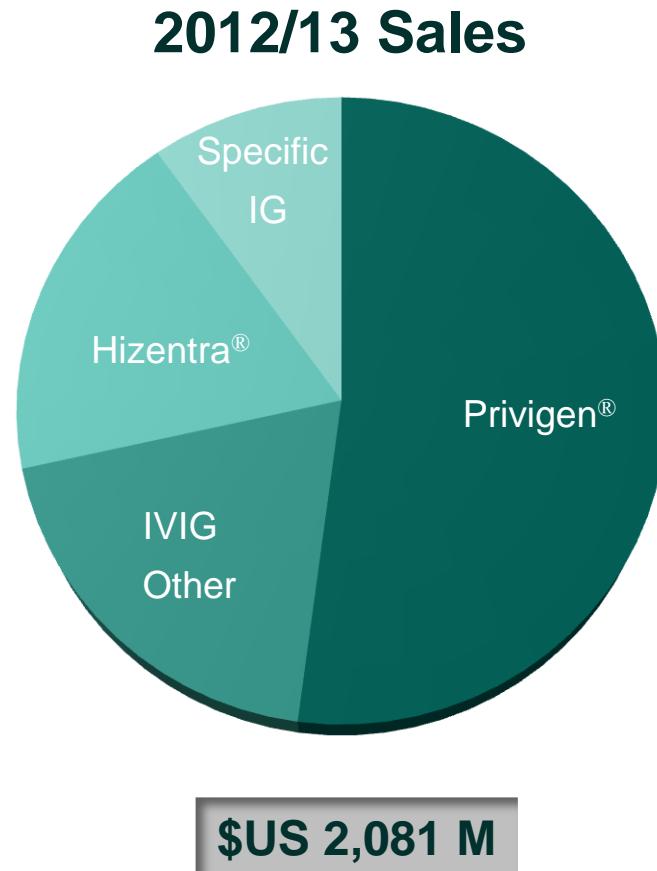
\$US 7+ B

- Market includes IVIG, SCIG and Hyperimmunes
- Growing, but competitive, market
- CSL is well positioned:



# CSL's Immunoglobulin Portfolio

- Globalise portfolio
- Expand into neurology
- Increase convenience



# Immunoglobulins: Progress Achieved

## Globalise portfolio

- Hizentra® PID in Japan – first and only SCIG product in Japan
- Privigen® currently registered in 61 countries
- Hizentra® currently registered in 38 countries

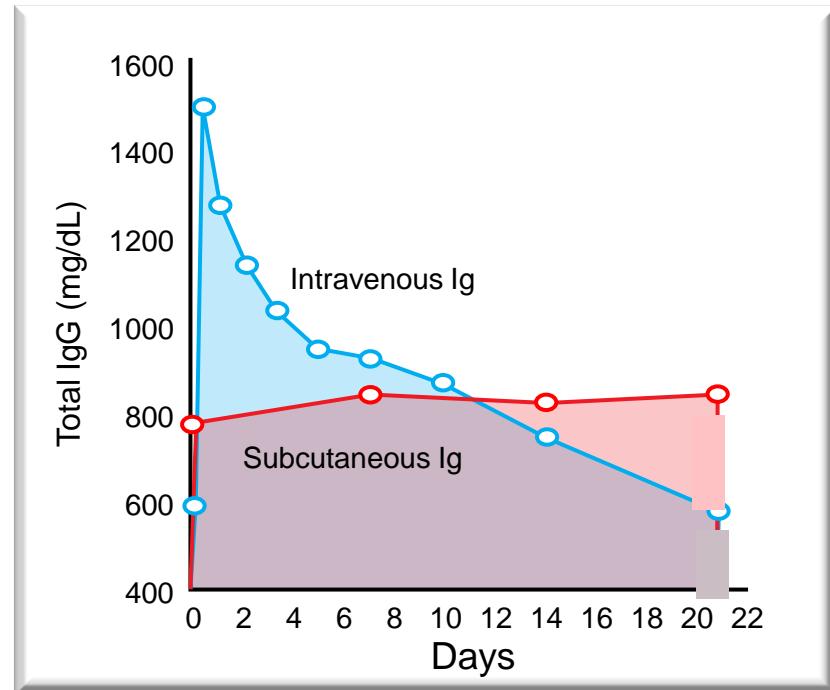
## Expand into neurology

- Privigen® CIDP launched in Q2 2013
- Ongoing Development of Hizentra® in CIDP
- Further options under evaluation

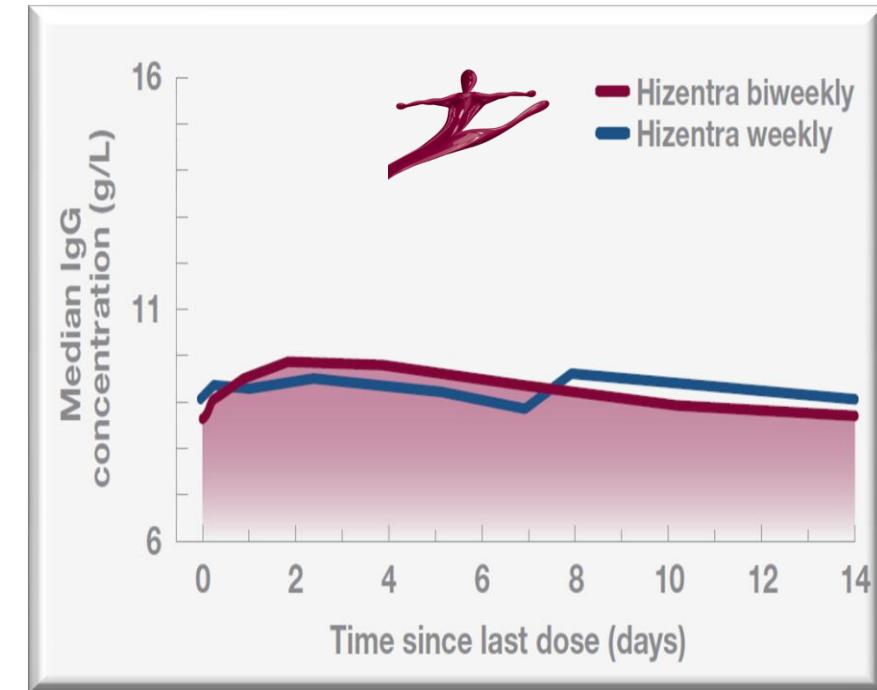
## Increase convenience

- Privigen® 40 g launched in Q2 2013
- Hizentra® 10 g launched in Q3 2013
- Hizentra® Bi-weekly launched in Q3 2013
- Further activities ongoing

# Benefits of SC Ig: Steady-State, Convenience



Representative graph for illustration only



## SCIG:

- Steady-state IgG levels<sup>1</sup>
- Self-administration<sup>2</sup>
- Flexibility in infusing<sup>3</sup>
- Low risk of systemic adverse events<sup>4</sup>

- True s.c administration profile
- Less infusions per month
- No change in safety profile
- Convenient
- No adjuncts required

1. Berger M. *Clin Immunol.* 2004;112:1-7.

2. Shapiro RS. *J Clin Immunol.* 2013;33(s2):S95-S98.

3. Younger EM, et al. *J Infusion Nurs.* 2013;36(1):1-11.

4. Gardulf A, et al. *Lancet.* 1991;338:162-166.

# 2 New Advances for Patients

Hizentra®  
Immune Globulin Subcutaneous  
(Human) 20% Liquid

## Biweekly

- Approval US: Sept 25, 2013
- Available US: Sept 25, 2013

## 10g (50mL) Vial

- Approval US: Jun 12, 2013
- Available US: Oct 15, 2013



### IVIg patients who:

- Have considered SCIG but felt weekly infusions were too frequent

### Patients relying on caregivers who:

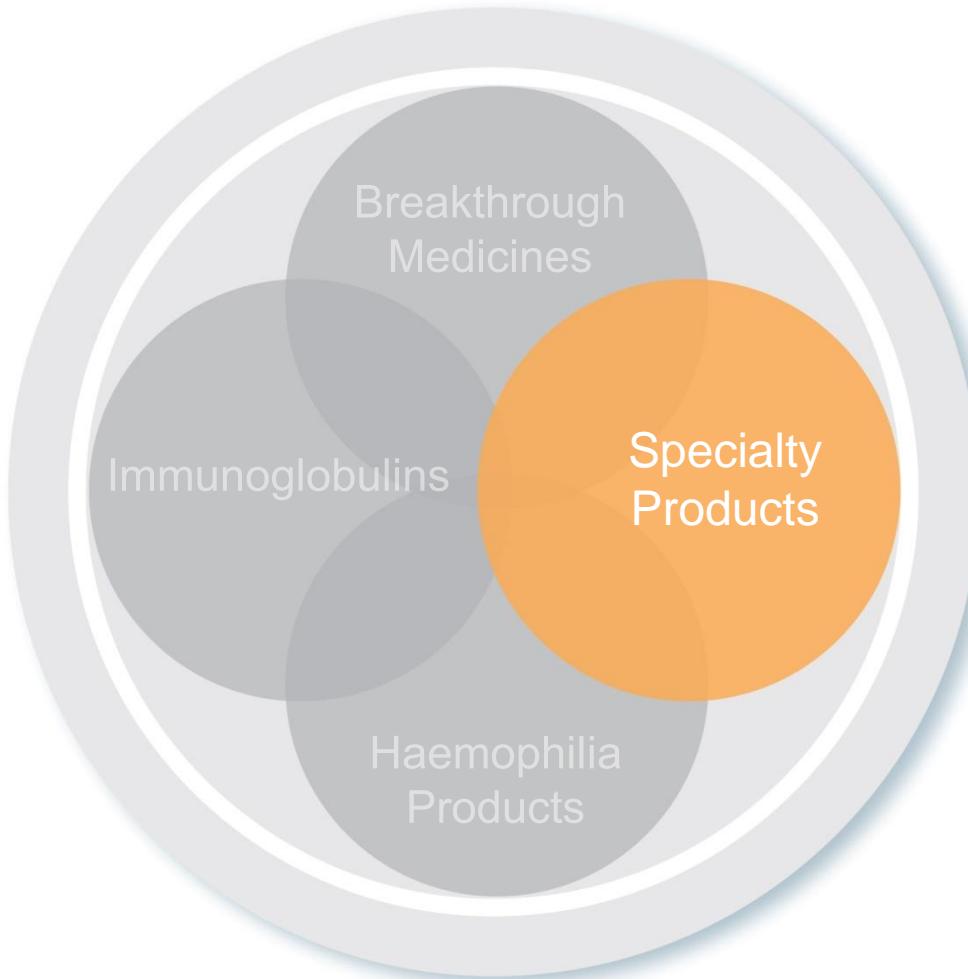
- Want steady state and convenience of in-home infusions but find it difficult to fit weekly infusions into everyone's schedules

### Weekly SCIG patients who:

- Are on a 10% SCIG, and want to infuse less frequently without increasing the volume per infusion
- Are on Hizentra® and want to infuse less frequently

# Specialty Products

# Specialty Products



Leveraging high quality, broad product portfolio through:

- New markets
- Novel indications
- Novel modes of administration

## Key Focus

- Beriplex® / Kcentra™
- Fibrinogen
- Zemaira®
- Berinert®

# Kcentra™ (Beriplex®)



- Prothrombin Complex Concentrate = PCC
  - vitamin K-dependent coagulation factors (FII, FVII, FIX, FX)

Seeking approval for use of Kcentra™ to reverse the effects of vitamin K antagonists (e.g. Warfarin) for:

- Bleeding related to over-anticoagulation
- Patients needing surgery

FDA approval for urgent Warfarin reversal in patients with acute major bleeding in April 2013

- Kcentra™ launched in April as a first in class therapy

# Kcentra™ (Beriplex®)



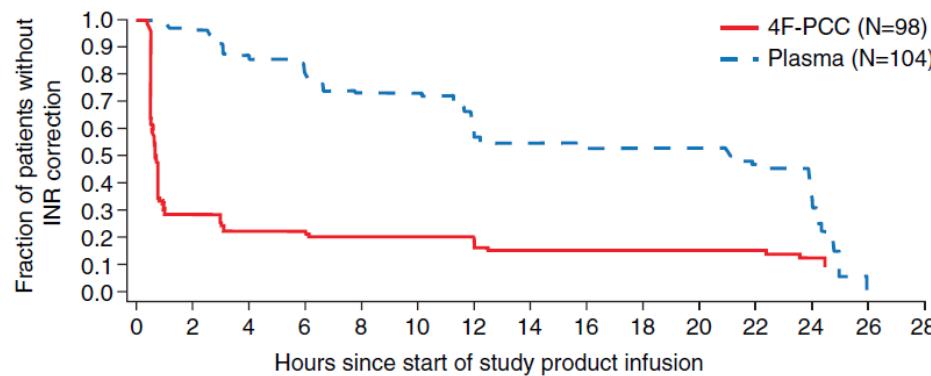
- Kcentra™ approved by FDA in April for bleeding indication



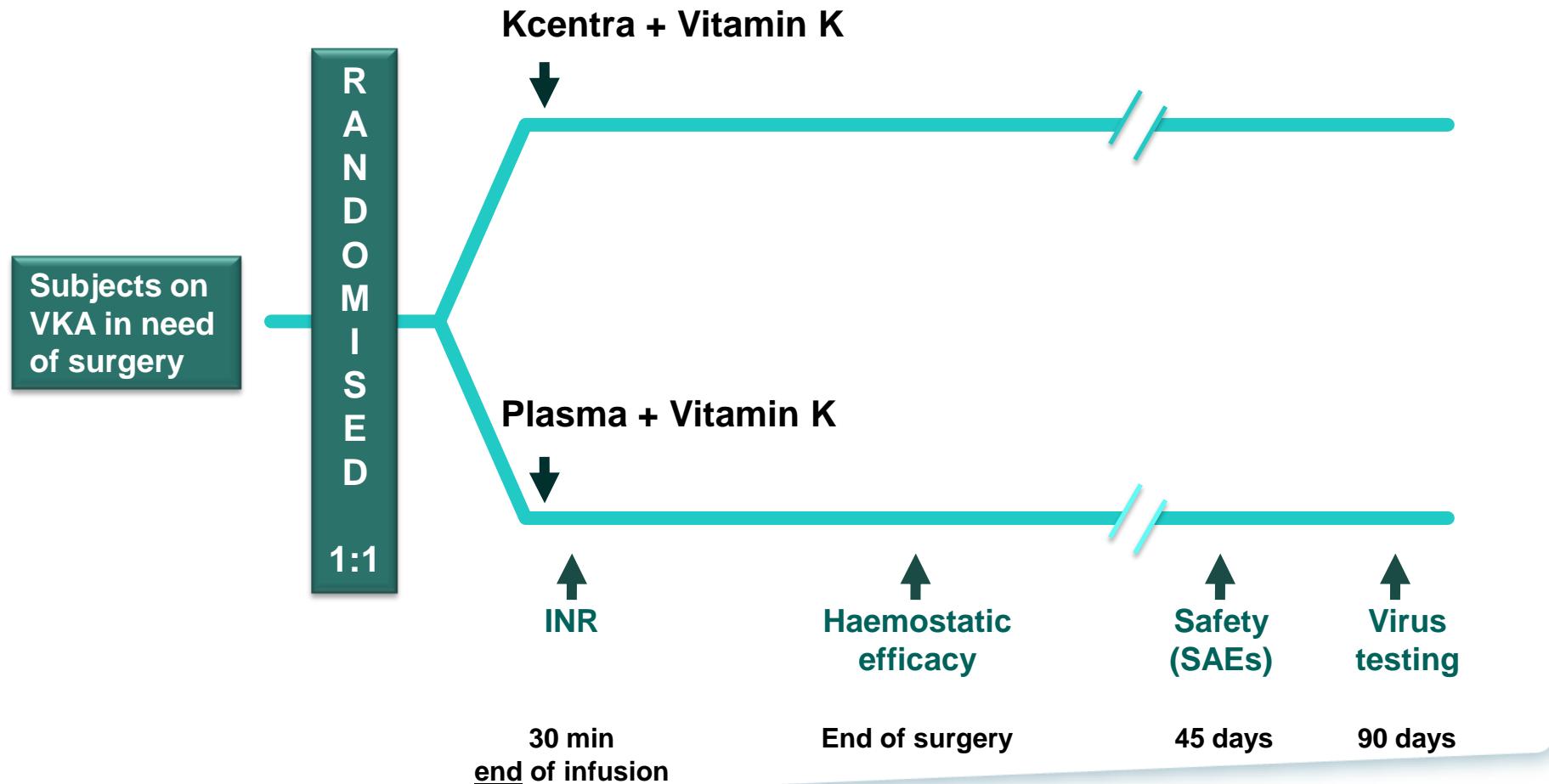
## Efficacy and Safety of a 4-Factor Prothrombin Complex Concentrate in Patients on Vitamin K Antagonists Presenting With Major Bleeding: A Randomized, Plasma-Controlled, Phase IIIb Study

Ravi Sarode, Truman J. Milling, Jr, Majed A. Refaai, Antoinette Mangione, Astrid Schneider, Billie L. Durn and Joshua N. Goldstein

*Circulation.* 2013;128:1234-1243; originally published online August 9, 2013;



# Kcentra™ Surgical Study Design



# Kcentra™ to reverse VKA prior to surgery

- All patients had reversal of blood thinning test (INR) to normal prior to surgery
- Those given Kcentra™ had less bleeding during subsequent surgery

	% of subjects		Difference Kcentra – plasma (%)
	Kcentra (N = 87)	Plasma (N = 81)	
<b>“Effective” bleeding control</b>	78 (90%)	61 (75%)	P <0.05

# Kcentra™ Surgical Study Conclusions



Kcentra™ was:

- superior to plasma for control of bleeding
- superior to plasma for rapid reduction in INR
- as safe as plasma (safer with regard to some effects)

FDA granted priority review

- Action date 14 December 2013

# Fibrinogen



The first and only treatment approved by the US FDA for acute bleeding episodes in patients with congenital fibrinogen deficiency

## Europe

- Peri-/post-operative control of coagulopathic bleeding
- REPLACE Phase III study
  - 200 subjects – recruitment commenced Jan 2012
  - Lower bleeding rate than in pilot study – longer to recruit

## US

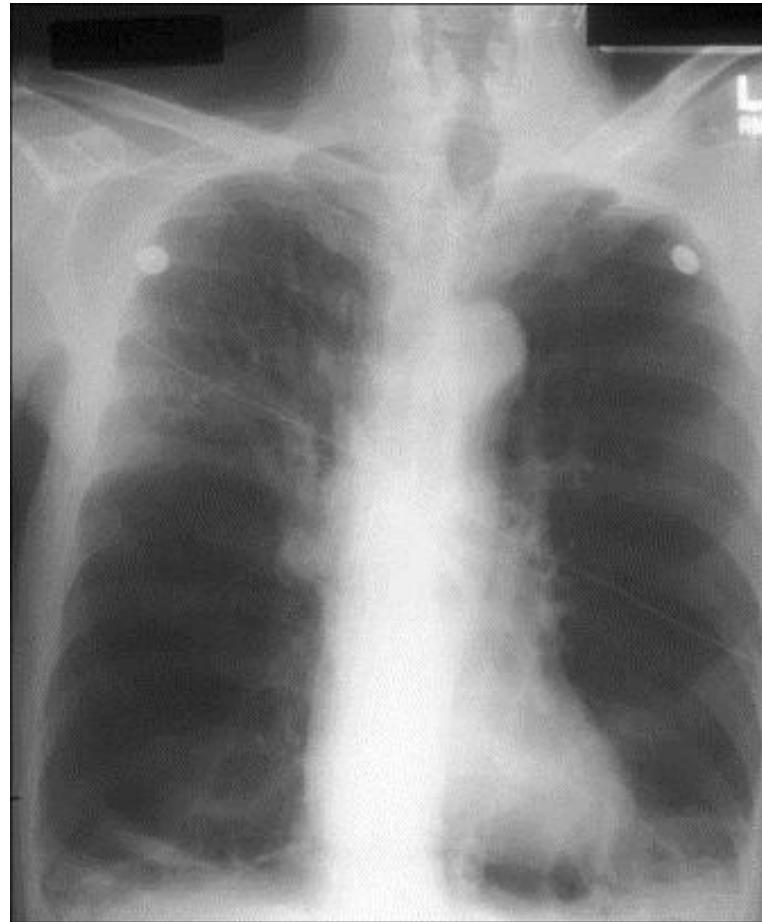
- Coagulopathic bleeding related to complex cardiac surgery
- Ongoing dialogue with FDA
- Aim to commence Phase II study in 2014

Zemaira is the first highly purified alpha-1 augmentation therapy approved by the FDA for chronic augmentation and maintenance therapy of adults with Alpha-1 and emphysema

Seeking to broaden commercial reach through:

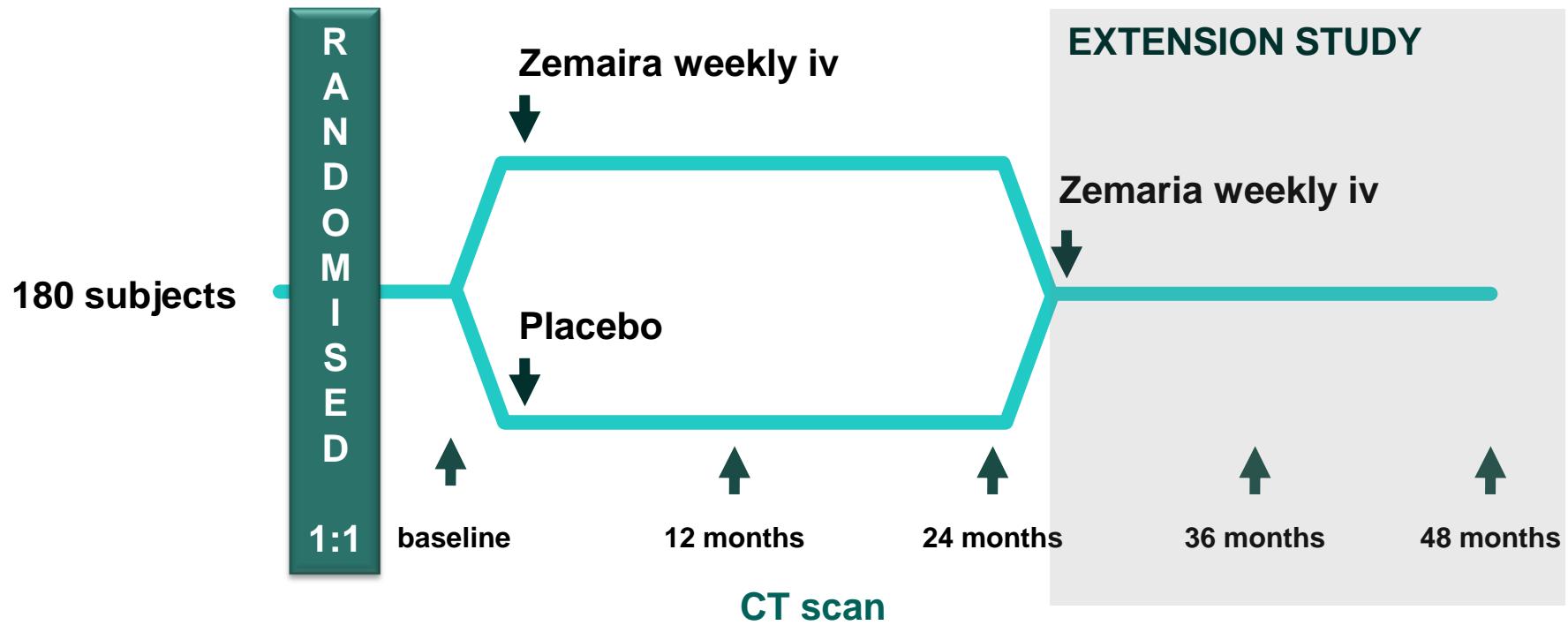
- Launch in EU, Canada, Brazil
  - EU requires demonstration of a clinical outcome (disease modification)
  - Increase diagnosis and treatment
- Broaden label in US

# Alpha-1-antitrypsin Deficiency

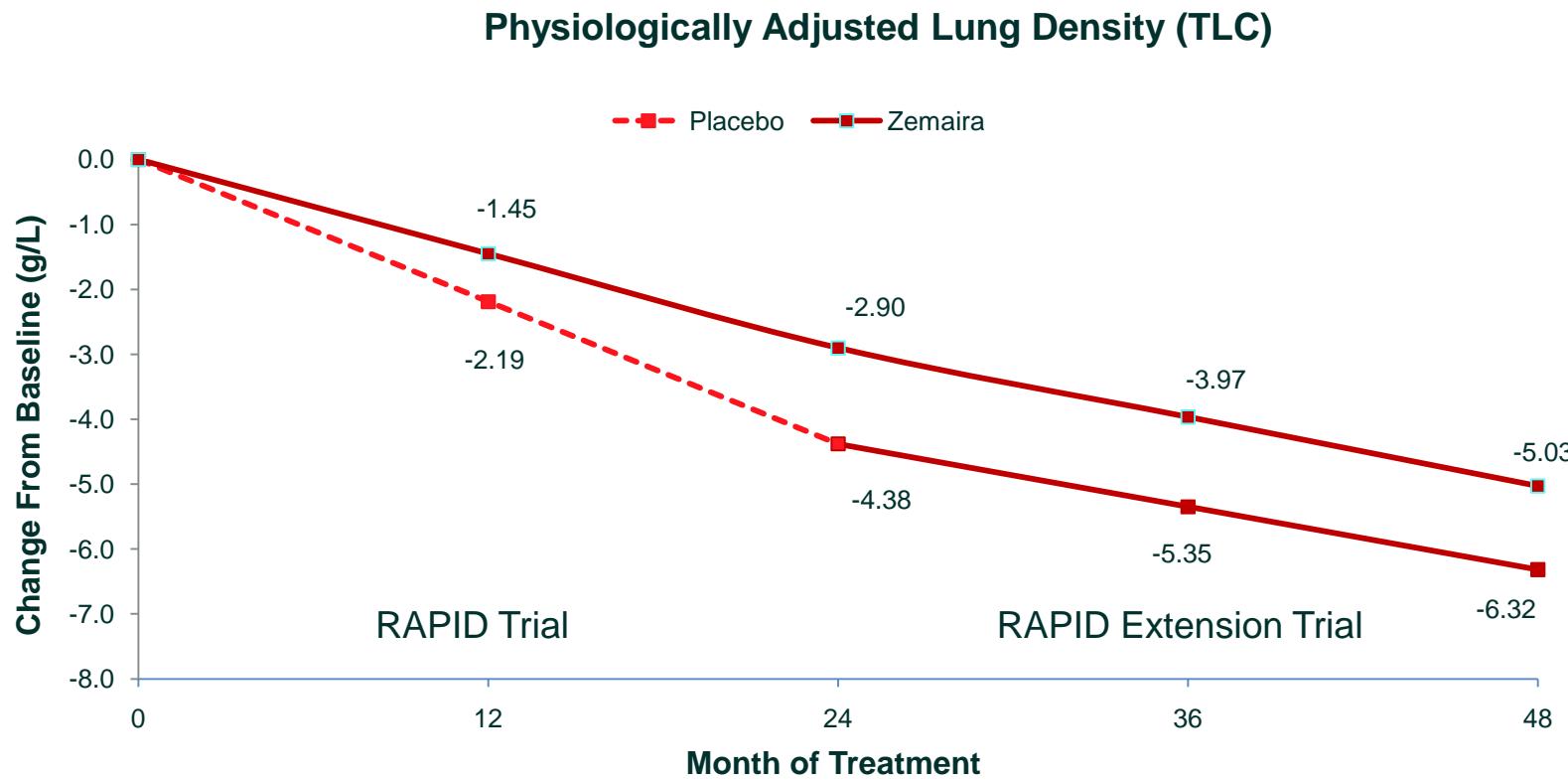


- Chronic obstructive pulmonary disease (COPD) or emphysema
- Cirrhosis and liver failure less commonly
- Under-diagnosed
- Lung disease usually presents in 30-40's

# RAPID Study Design



# RAPID Study Data



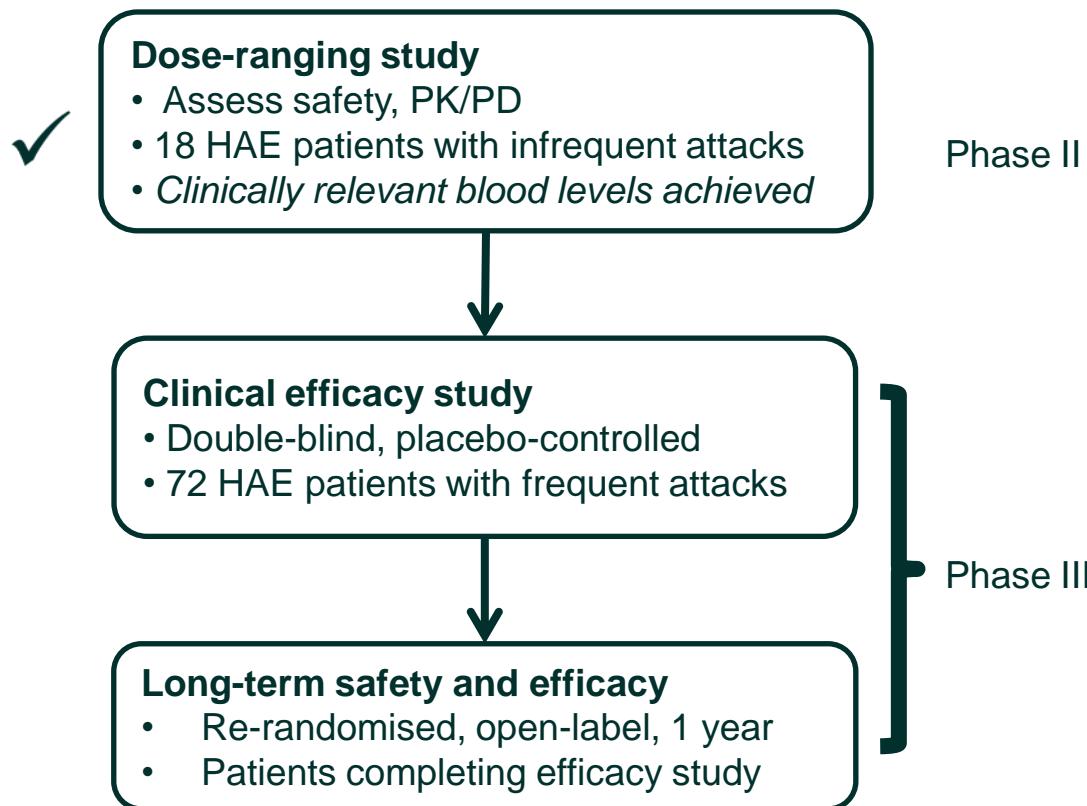
**Zemaira® slows damage to lung tissue**

- Efficacy supplement submitted to FDA late Nov 2013
- MAA submitted to EMA early Dec 2013

Plasma derived, pasteurised & nanofiltered concentrate of C1 Esterase Inhibitor indicated for the treatment of acute abdominal or facial attacks of hereditary angioedema (HAE) in adults and adolescents

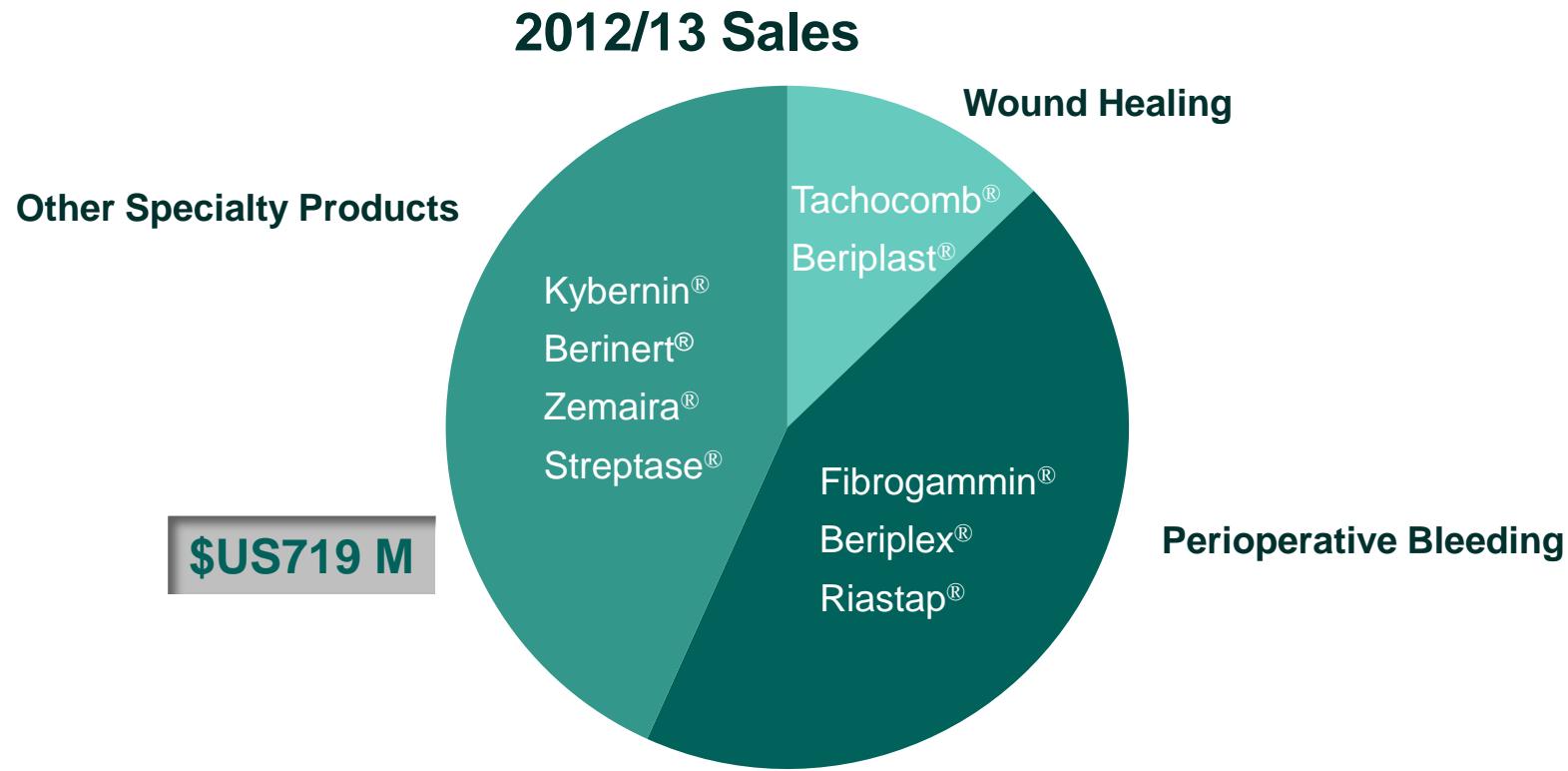
- US and European approved label expansion for self administration of HAE in 2012
- EMA approval for short term prophylaxis in adults and children in April 2013
- Phase I/II high concentration, subcutaneous prophylaxis study complete

Clinical Studies for Optimal M<sup>anagement</sup> in  
Preventing A<sup>ngioedema</sup> with low-volume  
subcutaneous C<sup>1</sup>-inhibitor Replacement T<sup>herapy</sup>



# Commercial Opportunities and Activities

# CSL's Specialty Products Portfolio



- Increase clinical data set
- Add indications
- Expand regionally

# Blood Components vs. Concentrates



## FFP

Fibrinogen concentration at  $\approx 2.3\text{g} / \text{L}$   
Not virus inactivated  
Frozen, requires time (<50 minutes) to thaw



## Red Blood Cells

Need to be matched to blood type  
Not virus inactivated



## Platelets

Short shelf life (5 days)  
Risk of bacterial contamination



## Cryo

- Frozen, require time to thaw
- Pooled from 10 bags of FFP in the blood bank
- Average Fibrinogen concentration  $\approx 6\text{g} / \text{L}$



Concentrated, virus inactivated, room temperature storage, Fibrinogen concentration 20g / L

# Kcentra™



Kcentra™, Prothrombin Complex Concentrate (Human), is indicated for the urgent reversal of acquired coagulation factor deficiency induced by Vitamin K antagonist (VKA, e.g. warfarin) therapy in adult patients with acute major bleeding

2013

Apr May Jun Jul Aug Sep Oct Nov Dec



First  
Sale

New  
Technology  
Add-On  
Payment  
Approval



Pivotal  
Manuscript  
Published

1,000  
IU  
Vial  
Size  
Action  
Date

Surgical  
Indication  
Action  
Date

# Kcentra™ Awarded New Technology Add-On Payment

**Medical Community Support  
for Kcentra NTAP**

**Centers for Medicare and  
Medicaid Services (CMS)  
approved a new technology  
add-on payment (NTAP) for  
Kcentra**

“AABB strongly believes that Kcentra provides a significant improvement in care for patients in life-threatening circumstances”  
.....

Letter of support from AABB to CMS dated June 25, 2013.

“...Kcentra represents a substantial improvement compared to existing therapeutic technologies (i.e. plasma therapy). ....”

Letter of support from the American Society of Hematology to CMS dated June 24, 2013.

Davenport and Brohi Critical Care 2013; 17:190  
<http://ccforum.com/content/17/5/190>



## COMMENTARY

Fibrinogen depletion in trauma: early, easy to estimate and central to trauma-induced coagulopathy

Ross Davenport and Karim Brohi\*

See related research by Schimpff et al., <http://ccforum.com/content/17/4/R137>



## Critical Care

This Provisional PDF corresponds to the article as it appeared upon acceptance. Copyedited and fully formatted PDF and full text (HTML) versions will be made available soon.

### Management of bleeding and coagulopathy following major trauma: an updated European guideline

*Critical Care* 2013; 17:R76 doi:10.1186/cc12685

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Edmund Neugebauer (edmund.neugebauer@uni-wh.de)

Yves Ozier (yves.ozier@chu-brest.fr)

## EJA

*Eur J Anaesthesiol* 2013; 30:270–382

## GUIDELINES

### Management of severe perioperative bleeding

Guidelines from the European Society of Anaesthesiology

Sibylle A. Kozek-Langenecker, Arash Afshari, Pierre Albaladejo, Cesar Aldecoa Alvarez Santullano, Edoardo De Robertis, Daniela C. Filipescu, Dietmar Fries, Klaus Görlinger, Thorsten Haas, Georgina Imberger, Matthias Jacob, Marcus Lanzé, Juan Llau, Sue Mallett, Jens Meier, Niels Rahe-Meyer, Charles Marc Samama, Andrew Smith, Cristina Solomon, Philippe Van der Linden, Anne Juul Wikkelso, Patrick Wouters and Piet Wyffels



Journal of  
Anesthesiology & Clinical Science

## Original

## Open Access

Prevention and treatment of trauma induced coagulopathy (TIC). An intended protocol from the Italian trauma update research group

Giuseppe Nardi<sup>1</sup>, Vanessa Agostoni<sup>2</sup>, Beatrice Rondinelli Maria<sup>3</sup>, Grazia Bocci<sup>4</sup>, Stefano Di Bartolomeo<sup>5</sup>, Giovanni Bini<sup>6</sup>, Osvaldo Chiara<sup>7</sup>, Emiliano Cingolani<sup>8</sup>, Elvio De Blasi<sup>9</sup>, Giovanni Gordini<sup>10</sup>, Carlo Coniglio<sup>11</sup>, Concetta Pellegrini<sup>12</sup>, Luigi Targa<sup>13</sup> and Annalisa Volpi<sup>14</sup>

\*Correspondence: giuseppe.nardi@uniferrara.it

<sup>1</sup>Shock and Trauma Centre, S. Camillo-Forlanini Hospital, Roma, Italy

<sup>2</sup>Department of Clinical Pathology, Transfusion Medicine Service, Bufalini Hospital, Cesena, Italy

<sup>3</sup>Department of Immunopathology and Transfusion Medicine, S. Camillo-Forlanini Hospital, Roma, Italy

<sup>4</sup>Department of Intensive Care, Catholic University, Roma, Italy

<sup>5</sup>Department of Anesthesia and Intensive Care, Hospital and University, Udine, Regional Health Agency Emilia-Romagna, Italy



## REPLACE trial with global impact, Europe, Japan, Canada

- Obtain US acquired bleeding label
- Initiate acquired label expansion
- Central role of fibrinogen in severe bleeding discussed in scientific literature<sup>1</sup>
- Early intervention with concentrates further recommended in guidelines<sup>2,3</sup> and transfer into local algorithms<sup>4</sup>

<sup>1</sup>Davenport and Brohi Critical Care 2013; 17:190

<sup>2</sup>Spahn et al. Critical Care 2013 Apr 19;17(2):R76

<sup>3</sup>Kozek-Langenecker et al. Eur J Anaesthesiol 2013; 30:270–382

<sup>4</sup>Nardi et al. Journal of Anesthesiology and Clinical Science 2013

# Zemaira® and the RAPID results



The first and only proven disease-modifying A1-PI therapy shown to slow damage to lung tissue and delay the progression of emphysema

## RAPID data

- Data rollout initiated at ATS
- Will provide clinical differentiation supporting preferred formulary placement

## Targeted to be:

- First and only A1-PI with pan EU approval
- First and only A1-PI that will have clinical efficacy data in package insert
  - Will allow sales rep promotion
  - May expand market to convince A1-PI “non-believer” physicians



Berinert treats the fundamental cause of HAE symptoms by providing C1-Inhibitor deficient patients with the missing human protein<sup>1</sup>

Berinert has demonstrated that it provides fast relief of pain and swelling within 30 minutes<sup>2</sup>

- Obtain Prophylaxis indication
  - Increase convenience with s.c. treatment option
- Continuous Life Cycle Management to improve product profile
  - Self administration, nano-filtration, and most recently “short term prophylaxis” approval in EU
- Continue geographical expansion



# Berinert® Key Features



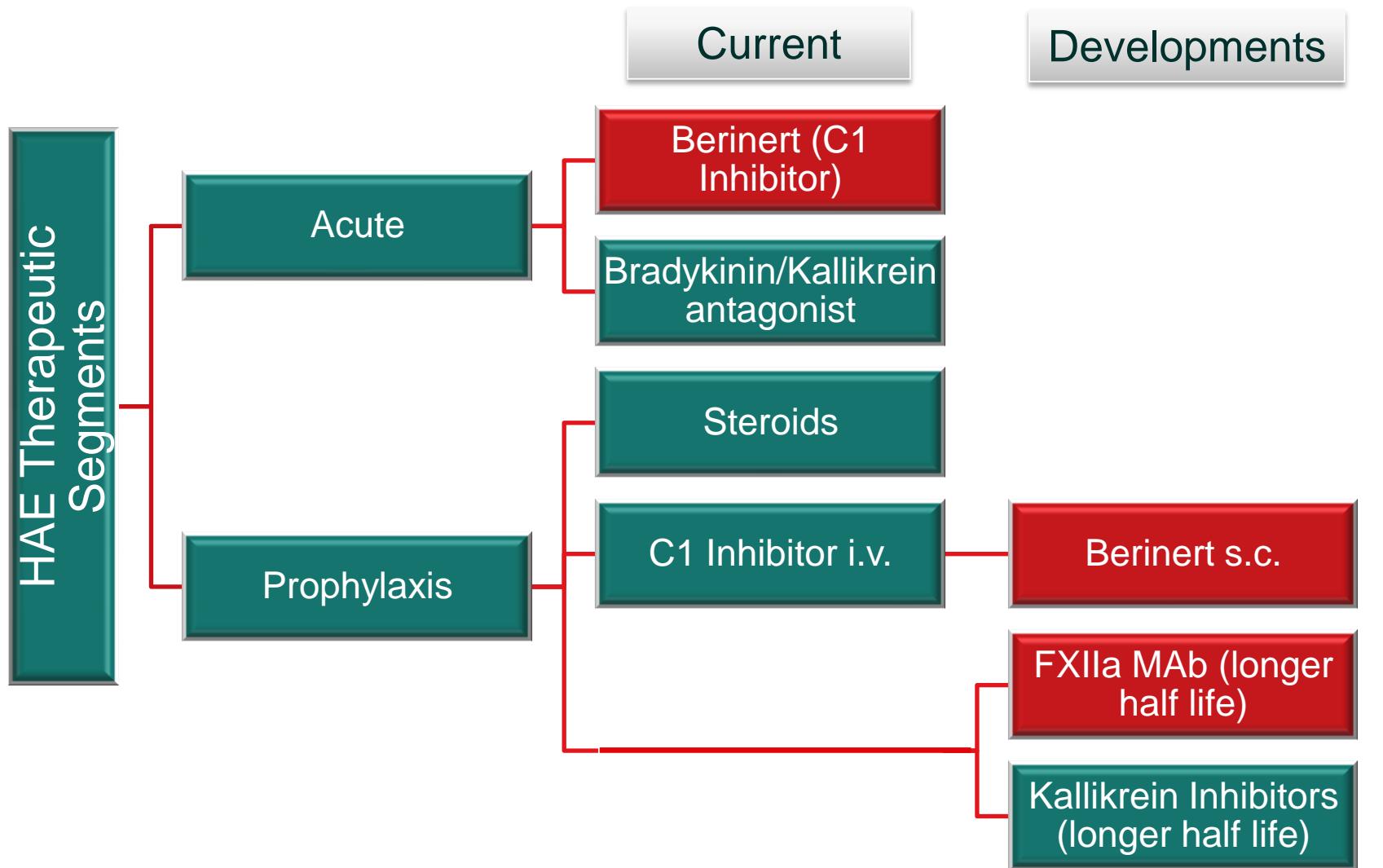
- Efficacy: Almost no redosing required to treat attacks
- Early onset of relief
- Excellent Safety and tolerability

- Control of product supply
  - own plasma collection centers and manufacturing sites

- s.c. prophylaxis
- Low Volume formulation
- Further LCM indications under evaluation

**comPACT**  
Clinical Studies for Optimal Management in  
Preventing Angioedema with low-volume  
subcutaneous C1-inhibitor Replacement Therapy

# HAE Therapeutic Segments



# Q&A

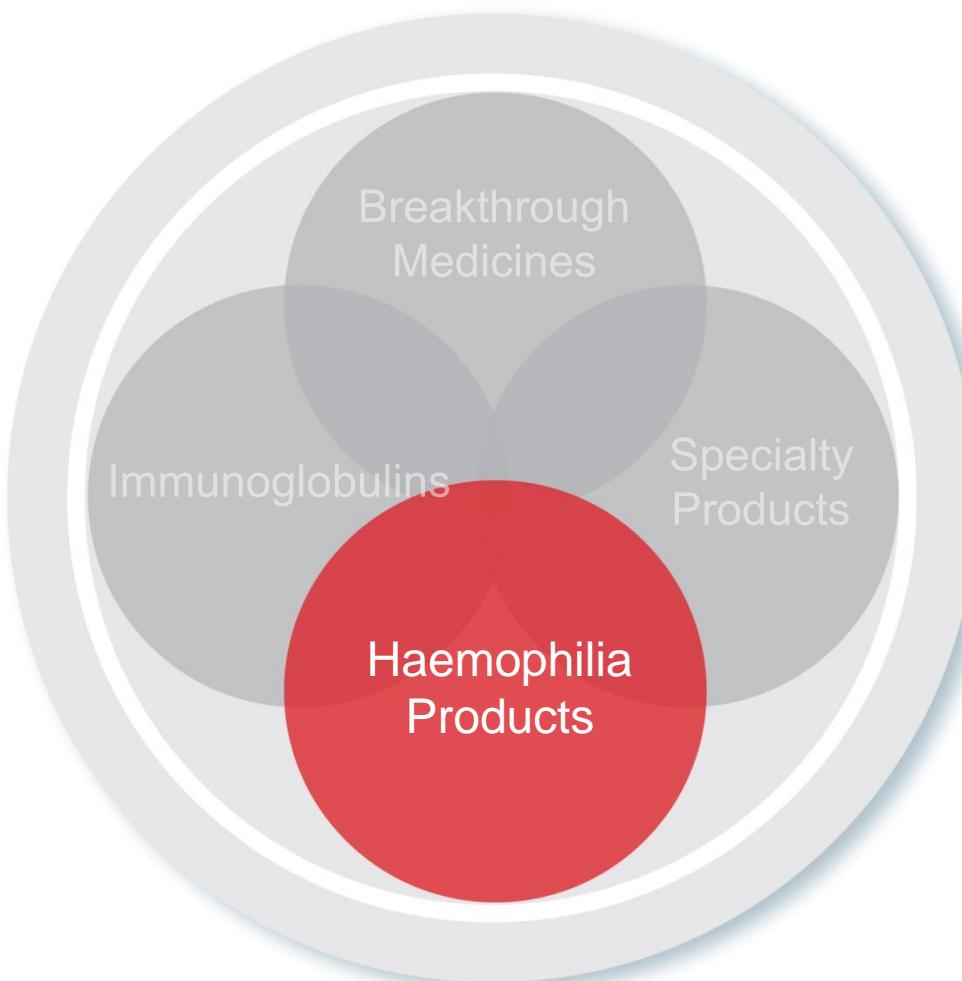
# Break

# R&D Briefing

December 5, 2013

# Haemophilia Products

# Haemophilia



Supporting and enhancing plasma products and developing novel recombinant portfolio with focus on:

- Scientific and product innovation
- Patient benefit

## Key Focus

- Long acting rIX-FP
- Long acting rVIIa-FP
- rVIII-Single Chain
- Research into long acting rvWF-FP

# Innovation to Drive Growth

Patient convenience primary  
driver of innovation

- Albumin fusion technology
  - rIX-FP, rVIIa-FP, rvWF-FP
- Factor VIII
  - biobetter rVIII-SingleChain

## Scientific Edge

Improved  
half life,  
extended  
dosing  
interval

rAlbumin  
as fusion  
platform

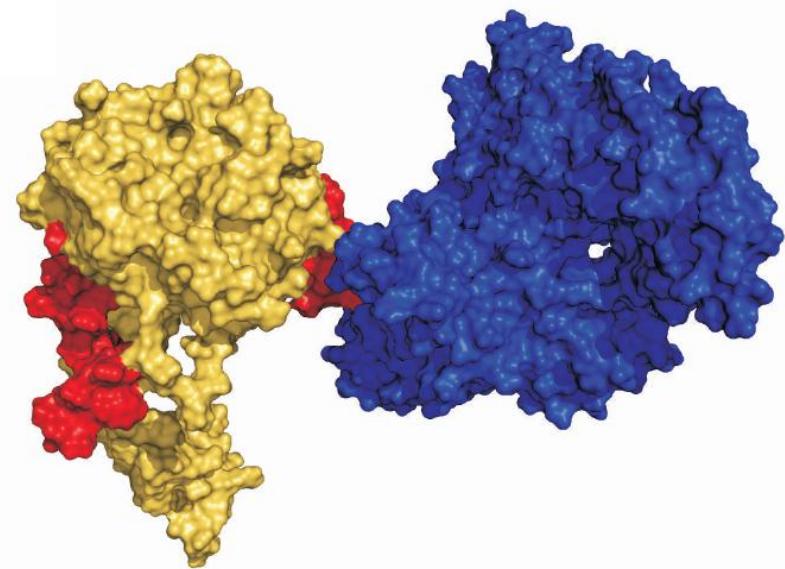
Precise  
engineering  
of specially  
designed  
linker

High vWF affinity

Improved molecular stability

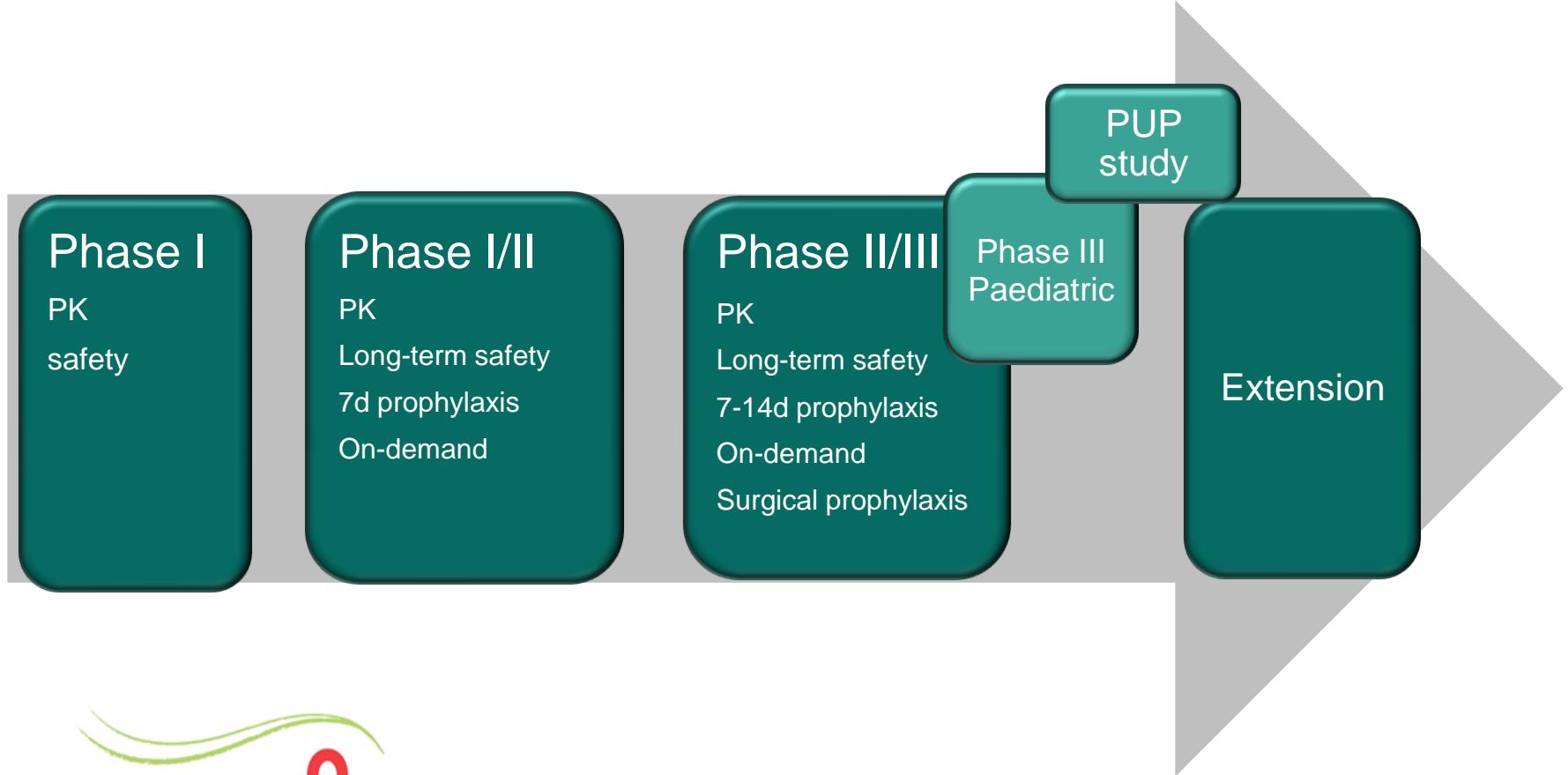
Opportunity for Extended Dosing  
Interval

# rIX-FP (CSL654)



PROLONG 9 FP

# rIX-FP (CSL654) Global Clinical Program

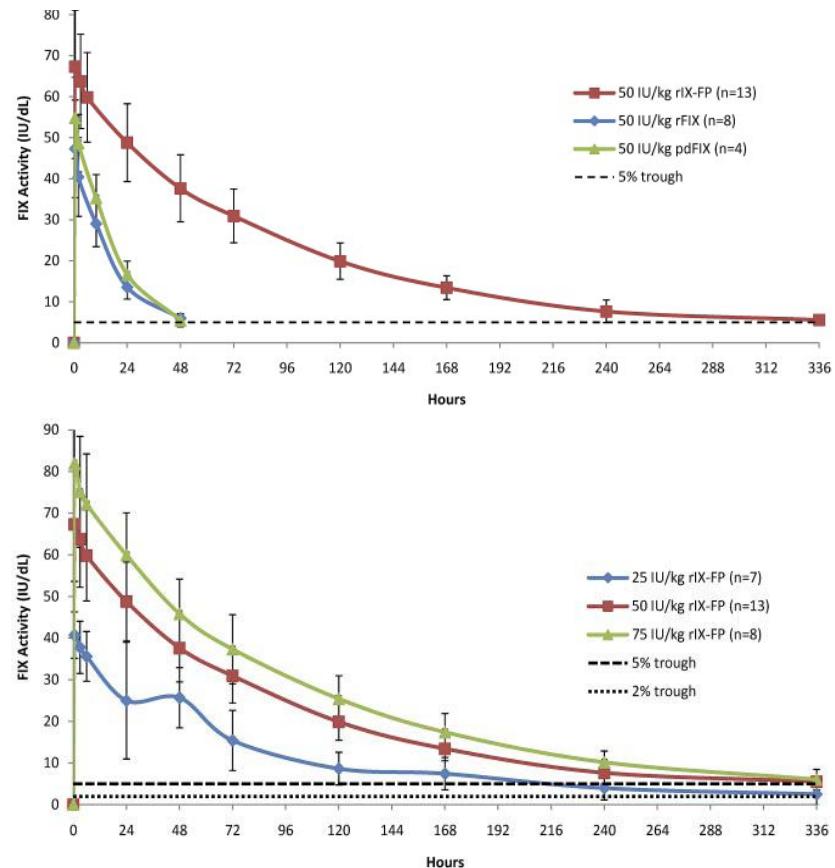


## Safety and pharmacokinetics of a novel recombinant fusion protein linking coagulation factor IX with albumin (rIX-FP) in hemophilia B patients

Elena Santagostino, Claude Negrier, Robert Klamroth, Andreas Tiede, Ingrid Pabinger-Fasching, Christine Voigt, Iris Jacobs and Massimo Morfini

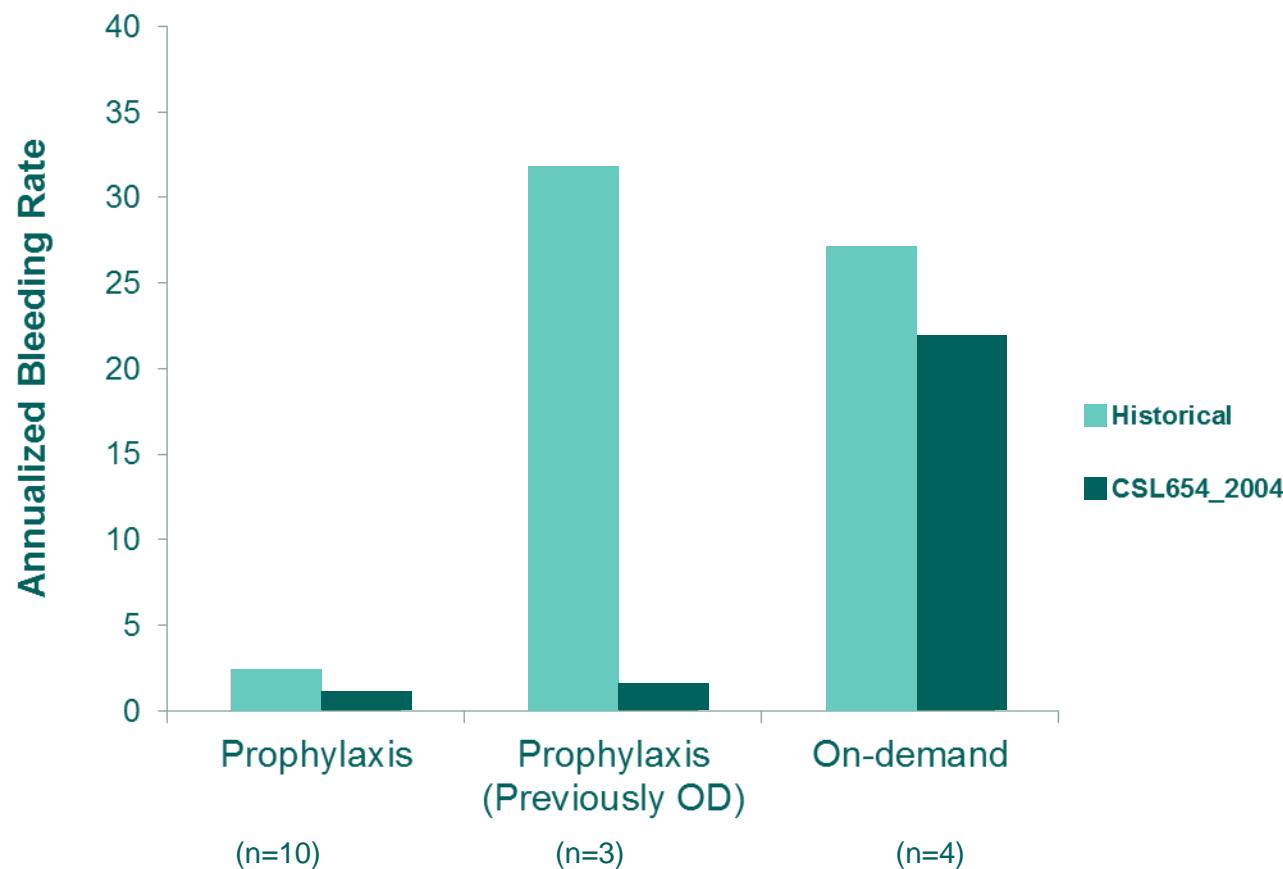
### Compared with in market rFIX

- 5.3-fold longer half-life (92hrs)
- ~ 45% higher incremental recovery
- ~7-fold larger AUC
- ~7-fold slower clearance



# rIX-FP (CSL654) Efficacy in Phase I/II Study

- Annualised spontaneous bleeding during the study vs previous 12 months

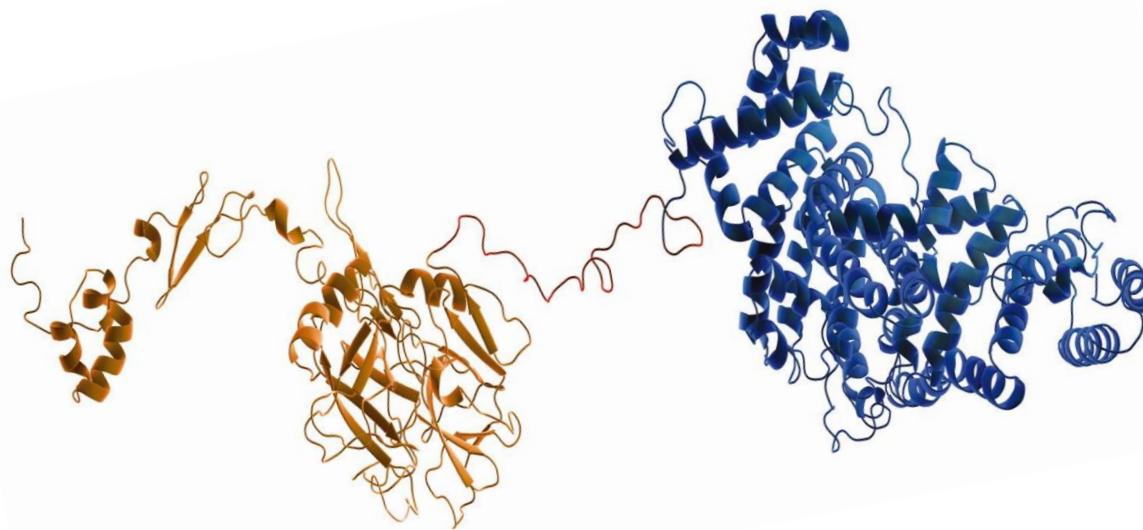


# rIX-FP (CSL654) Clinical Development

- Excellent safety profile
  - Well tolerated
  - No inhibitors
  - No adverse events related to CSL654
- All patients now enrolled in Phase II/III and Paediatric studies
- Dossier submission now planned early 2015



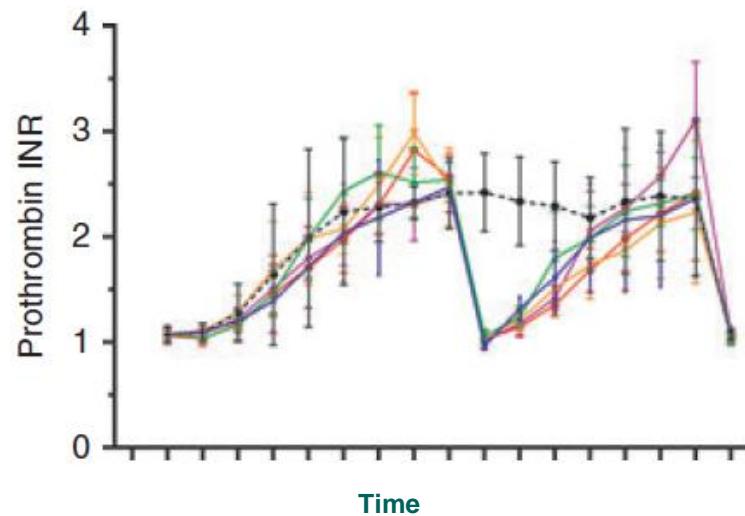
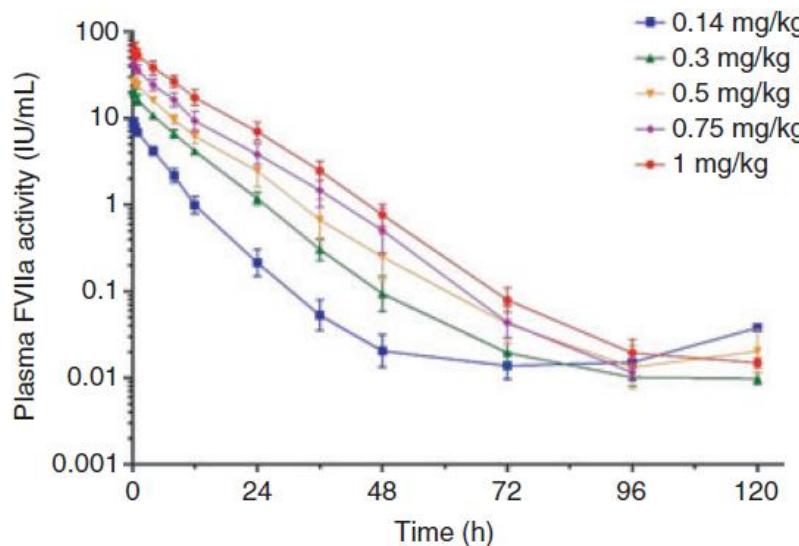
# rVIIa-FP (CSL689)



PROLONG 7 FP

## Safety and pharmacokinetics of a recombinant fusion protein linking coagulation factor VIIa with albumin in healthy volunteers

G. GOLOR,\* D. BENSEN-KENNEDY,† S. HAFFNER,\* R. EASTON,† K. JUNG,‡ T. MOISES,‡  
J.-P. LAWO,‡ C. JOCH‡ and A. VELDMAN‡



- Half-life = 8.5 hrs (vs rFVIIa ~2-3hrs)
- Well tolerated, no serious adverse events

# rVIIa-FP (CSL689) Global Clinical Program

- Pivotal Phase II/III trial in haemophilia A & B patients with inhibitors
  - Dose finding, safety & efficacy on-demand therapy
  - Ongoing discussions with regulatory agencies (FDA, PEI, PMDA)
- Anticipate commencing in 2014



# Potential of rVIIa-FP (CSL689)

## For patients with inhibitors

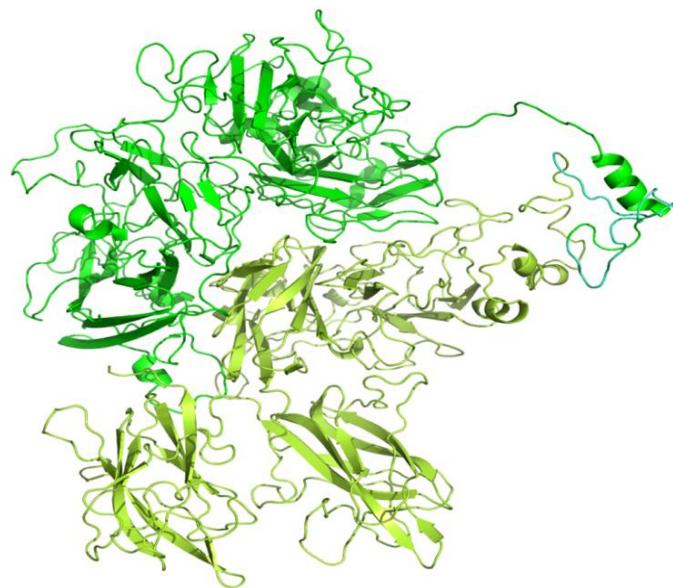
- Single dose for treatment of bleeding
- Prevention of bleeding in patients undergoing surgery
- Prophylaxis

## Other indications

- Congenital Factor VII deficiency
- Acquired haemophilia
- Glanzmann's thrombasthenia



# rVIII-SingleChain (CSL627)



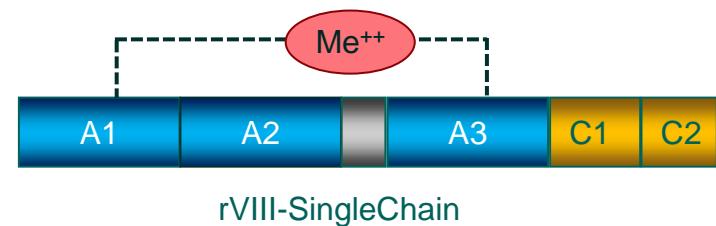
# rVIII-SingleChain: approach for improved FVIII

FVIII's physiological partner in plasma is von Willebrand factor (vWF)

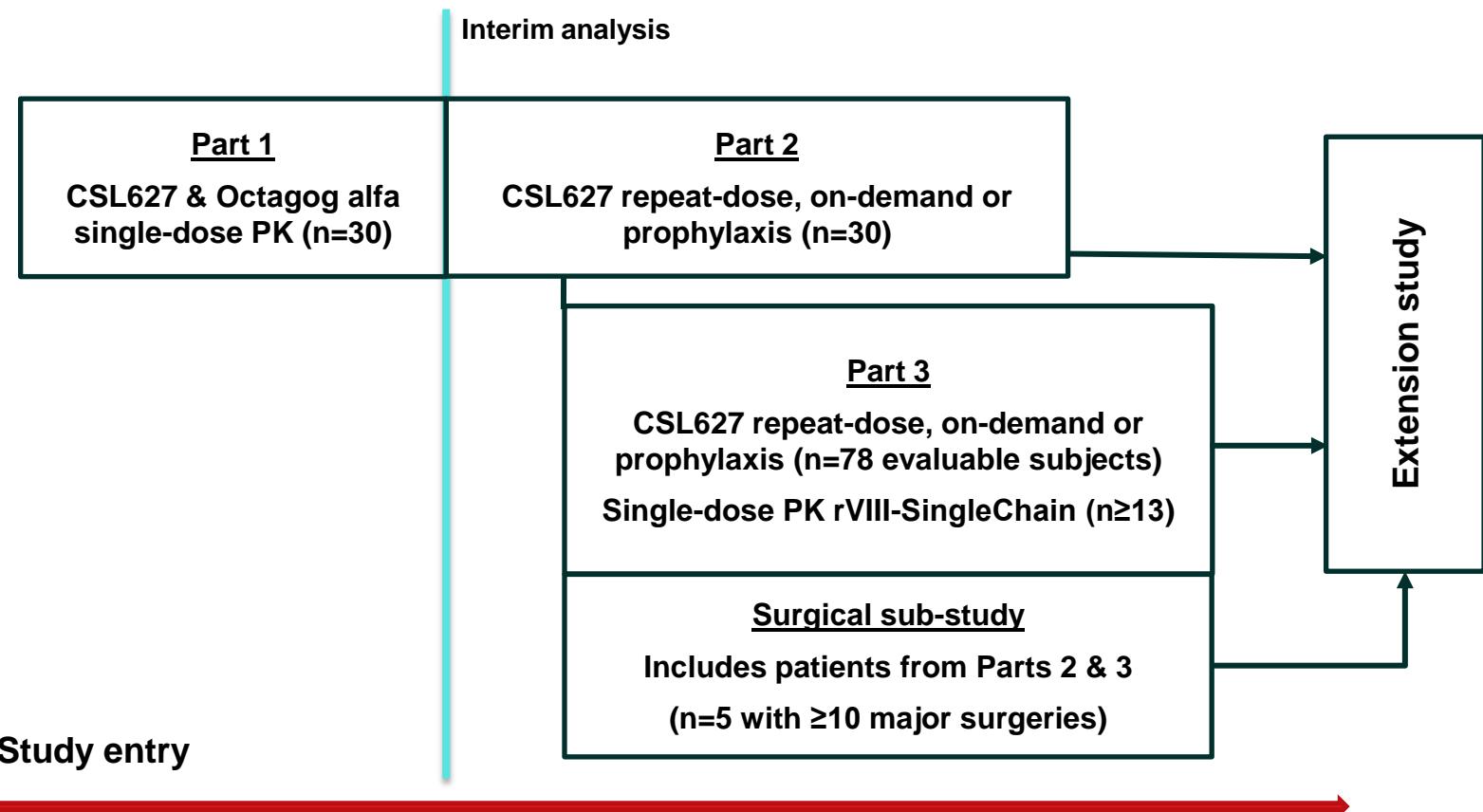
- FVIII/vWF complex is important role in the physiological activity and clearance of FVIII
- *Aim - improve binding to vWF*

FVIII is an unstable molecule in the manufacturing environment

- Potential for dissociation and loss of procoagulant activity of FVIII
- *Aim - improve molecular stability*



# rVIII-SingleChain Phase I/III Study Design



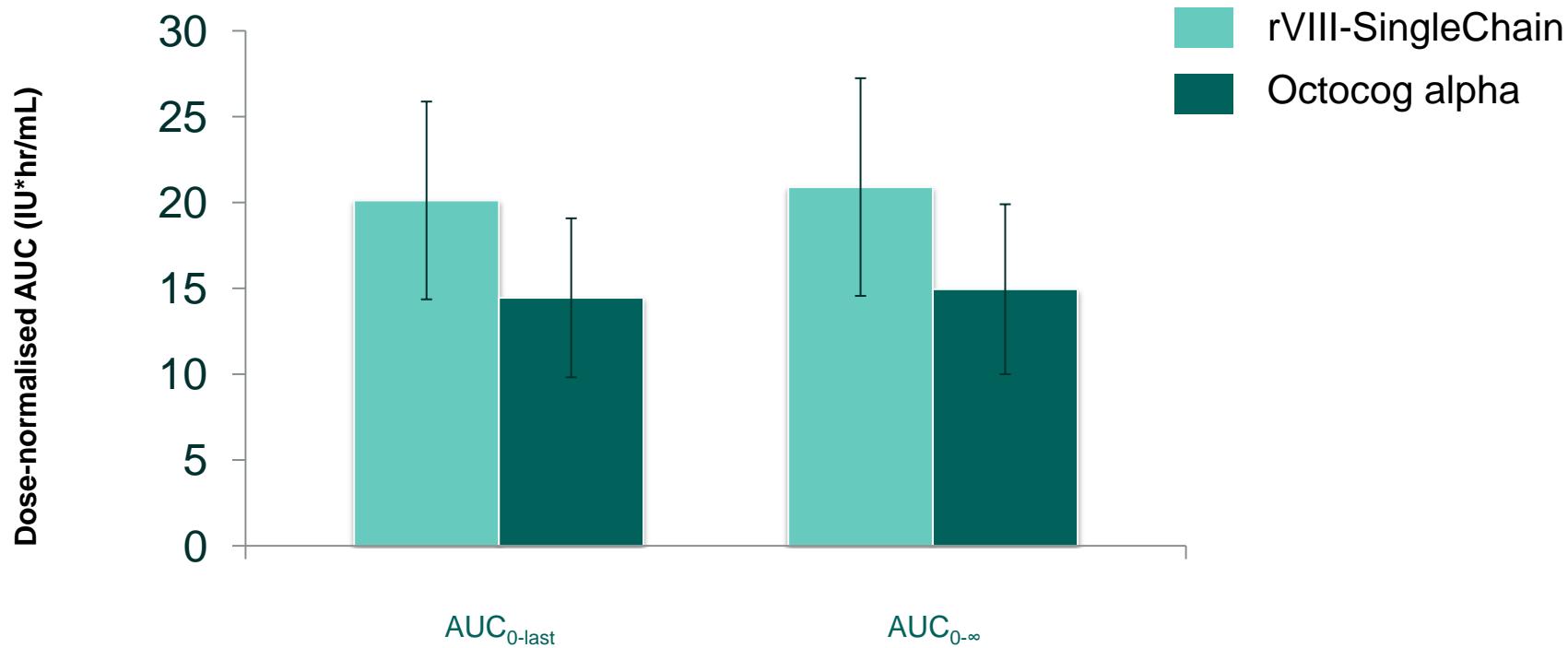
- Part 1 completed enrolment Q1 2013
- Part 3 commenced Q2 2013 – now scheduled to complete early 2014

# CSL627 PK Supports Dosing Twice-Weekly

Product	Time to 2% (hr)	Time to 1% (hr)
rVIII-SingleChain	78.0	91.9
Octocog alpha	65.2	77.2

Data presented are mean values. n=22

# CSL627 PK Evaluation: Area Under the Curve



\*Dose-normalised baseline-corrected FVIII activity  $AUC_{0\text{-last}}$  and  $AUC_{0\text{-}\infty}$  in plasma following a single intravenous administration of rVIII-SingleChain or Octocog alpha. FVIII activity determined by chromogenic assay and normalised by individual dose to 50 IU/kg. Data presented are mean  $\pm$  SD n=27

# rVIII-SingleChain Phase I/III Study

## Results to Date

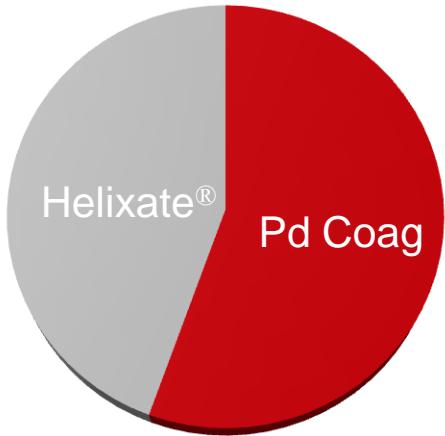
- Very well tolerated
- No inhibitors
- All bleeding events effectively treated
- Last patient now to be enrolled early 2014
  - recruitment challenges
- Dossier submission now planned early 2015



# Commercial Opportunities and Activities

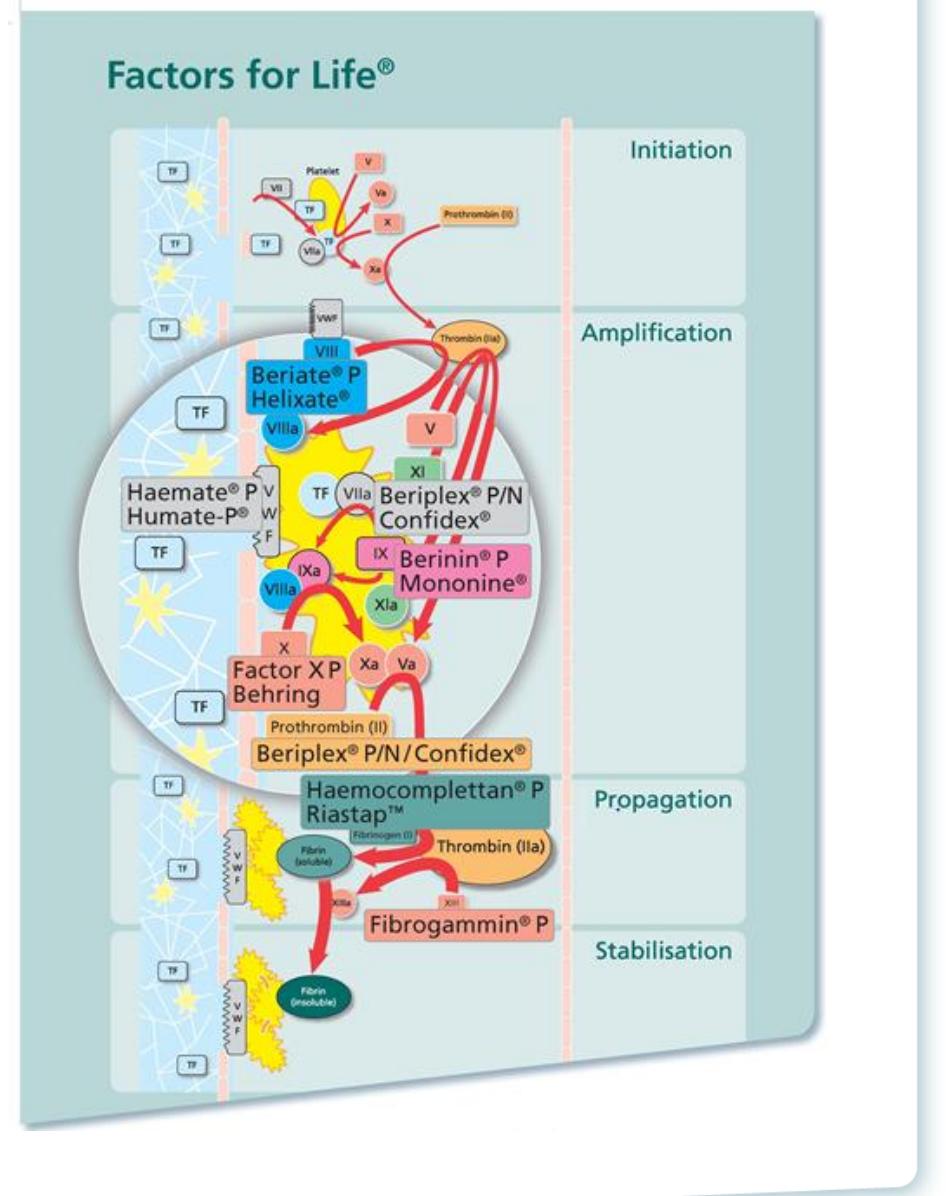
# Coagulation Sales

2012/13

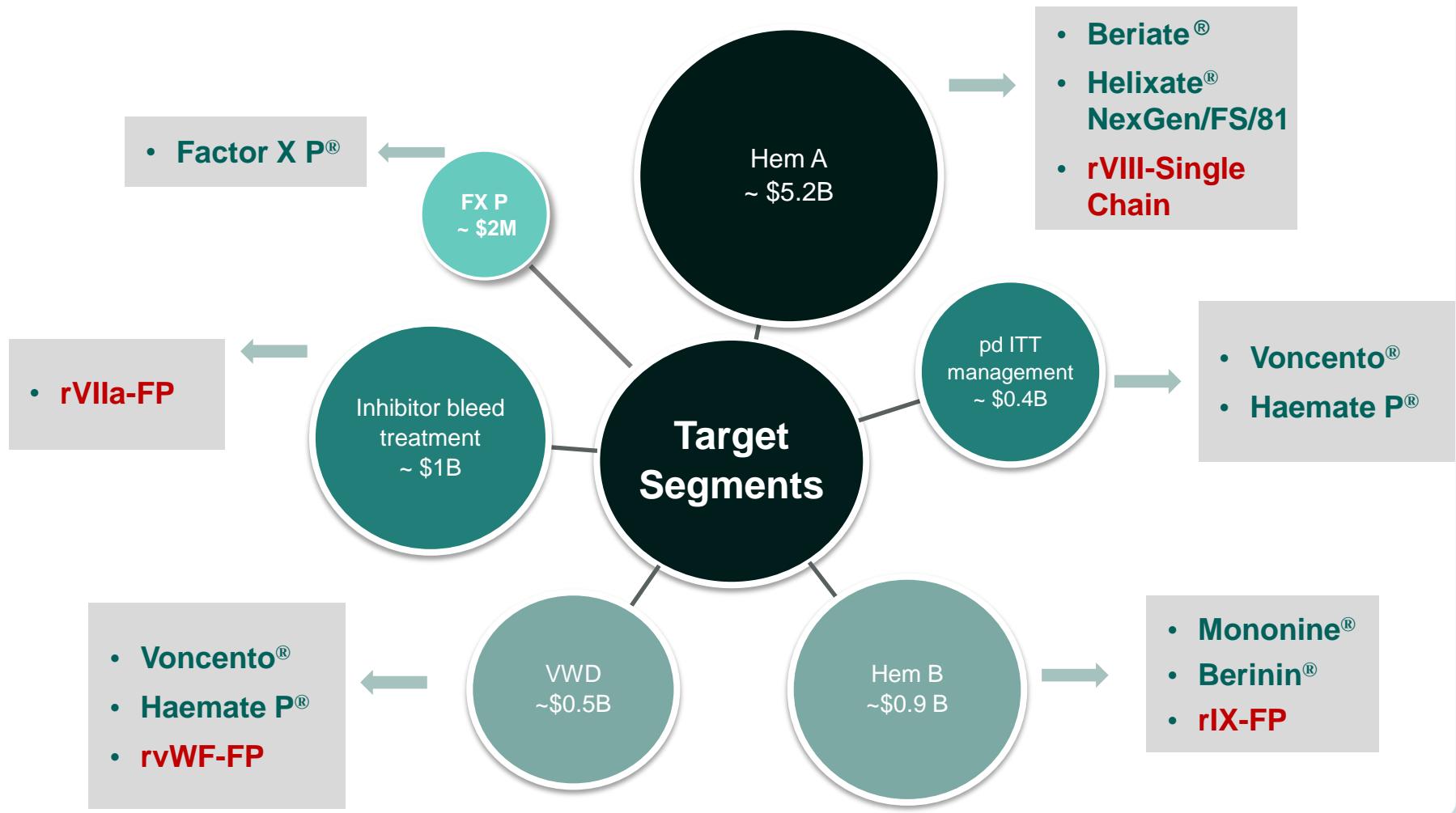


\$US1,090M

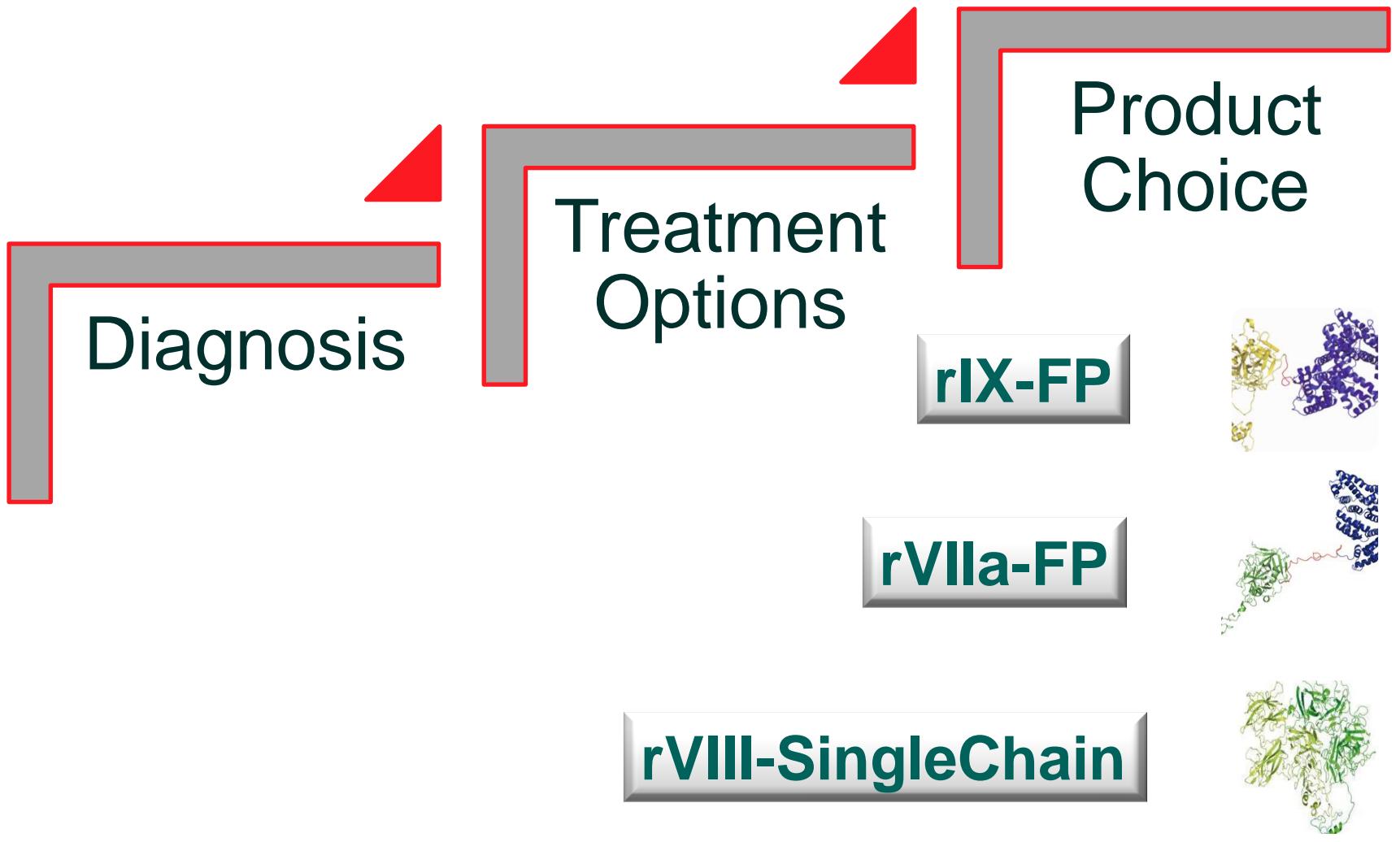
- Broad portfolio presence
- Growing pd portfolio
- Helixate® as a strong foundation for recombinant pipeline



# Coagulation: Key Market Segments and Products



# Coagulation: Factors with Market Impact

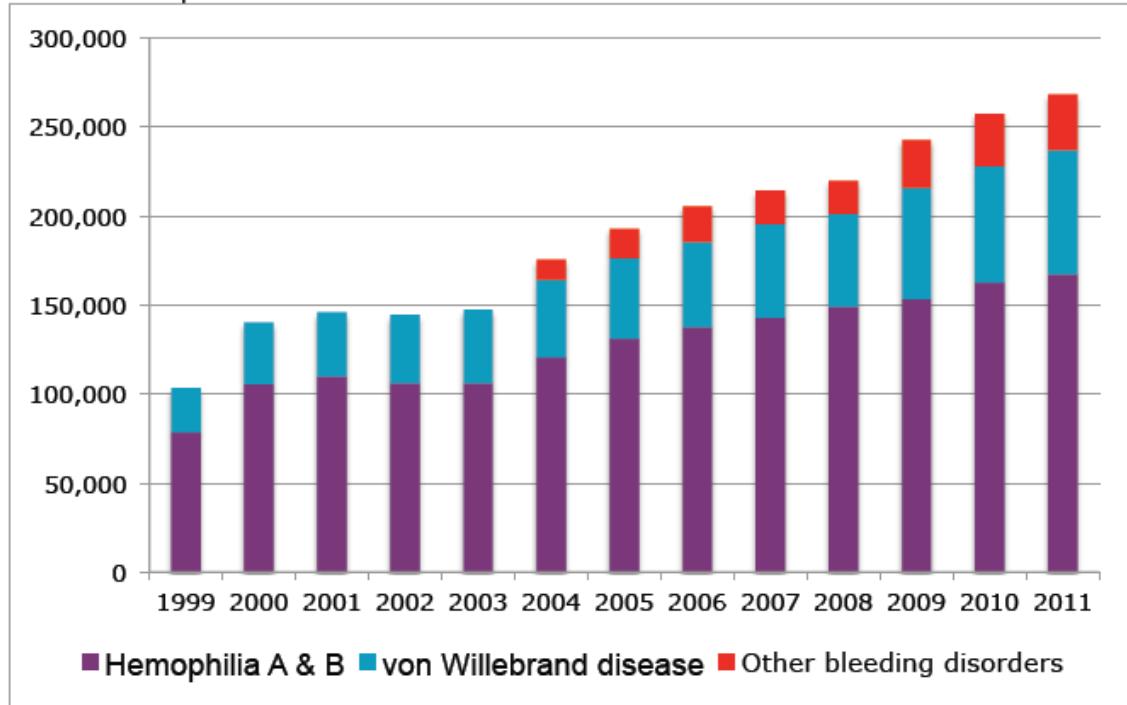


# Coagulation: Factors with Market Impact



World Federation of Hemophilia Global Survey 2011

A. Identified patients – all disorders



Diagnosis

Identification of patients with bleeding disorders is still ongoing <sup>1)</sup>

# Coagulation: Factors with Market Impact

## On Demand

- Episodic, fewer infusions
- Addresses bleed

## Treatment Options

## Prophylaxis

- Regular, more infusions
- Avoids bleeds

WFH/ISTH recommendation: “Prophylaxis prevents bleeding and joint destruction and should be the goal of therapy to preserve normal musculoskeletal function. (Level 2)” <sup>1)</sup>

# Coagulation: Factors with Market Impact

Effective

Safe

Low inhibitor risk

Fewer needlesticks

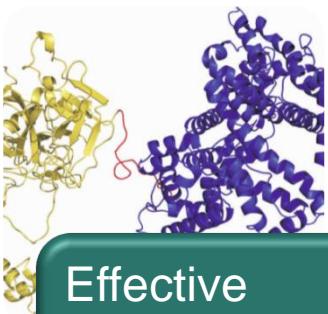
Product  
Choice



# rIX-FP (CSL654)



Prophylaxis using longer half-life fusion protein



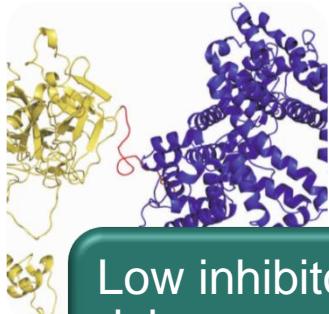
## Effective

- Bleeding events effectively treated
- Successful prophylaxis maintained
- Access to site of bleed



## Safe

- Recombinant Albumin as fusion partner
- Well tolerated, locally and systemically to date



## Low inhibitor risk

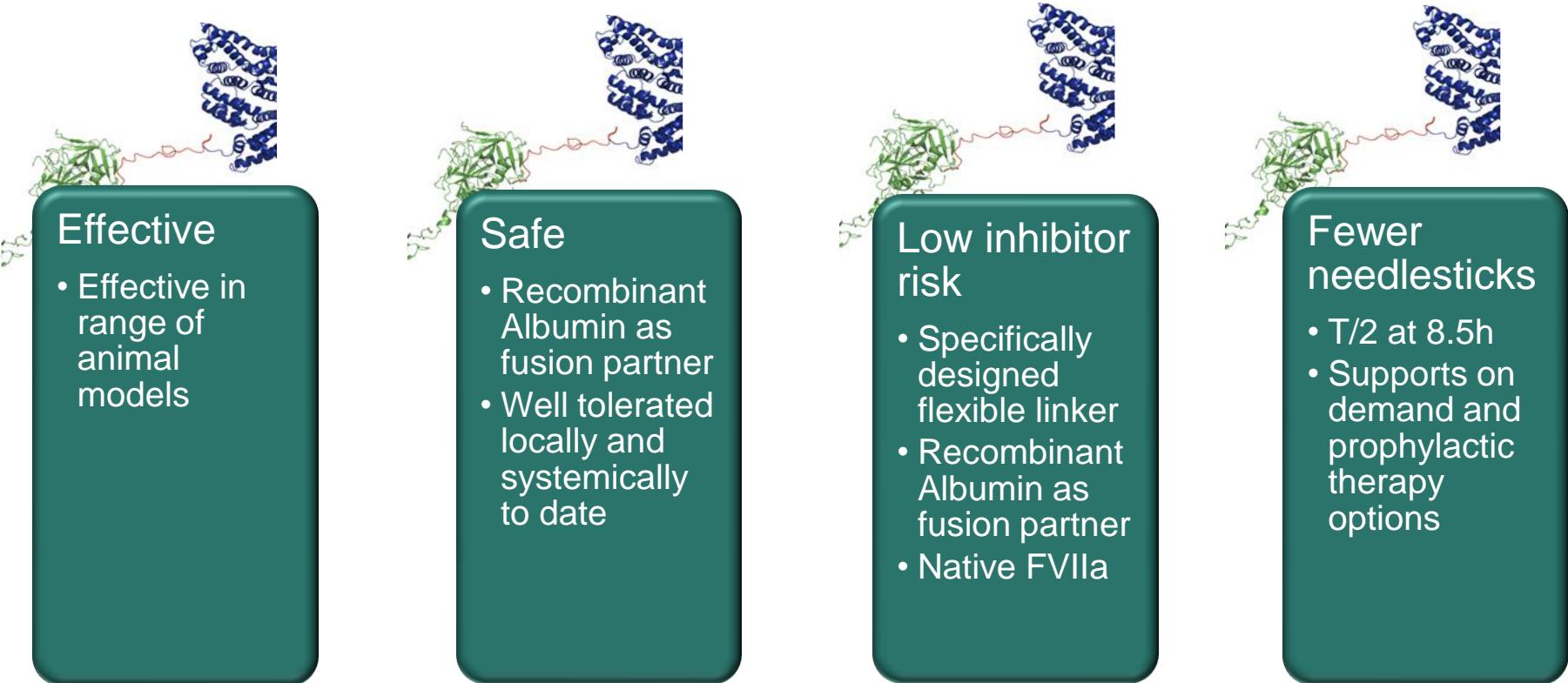
- Specifically designed linker
- Recombinant Albumin as fusion partner



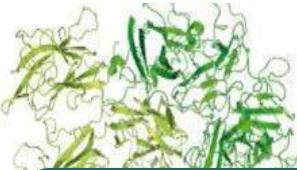
## Fewer needlesticks

- T/2 at 92h
- Supports dosing every 2+ weeks
- Approx. 80 fewer needle sticks p.a.

# rVIIa-FP (CSL689)



# rVIII-SingleChain (CSL627)



## Effective

- Bleeding events effectively treated
- Improved molecular stability
- Access to site of bleed

## Safe

- Well tolerated locally and systemically to date

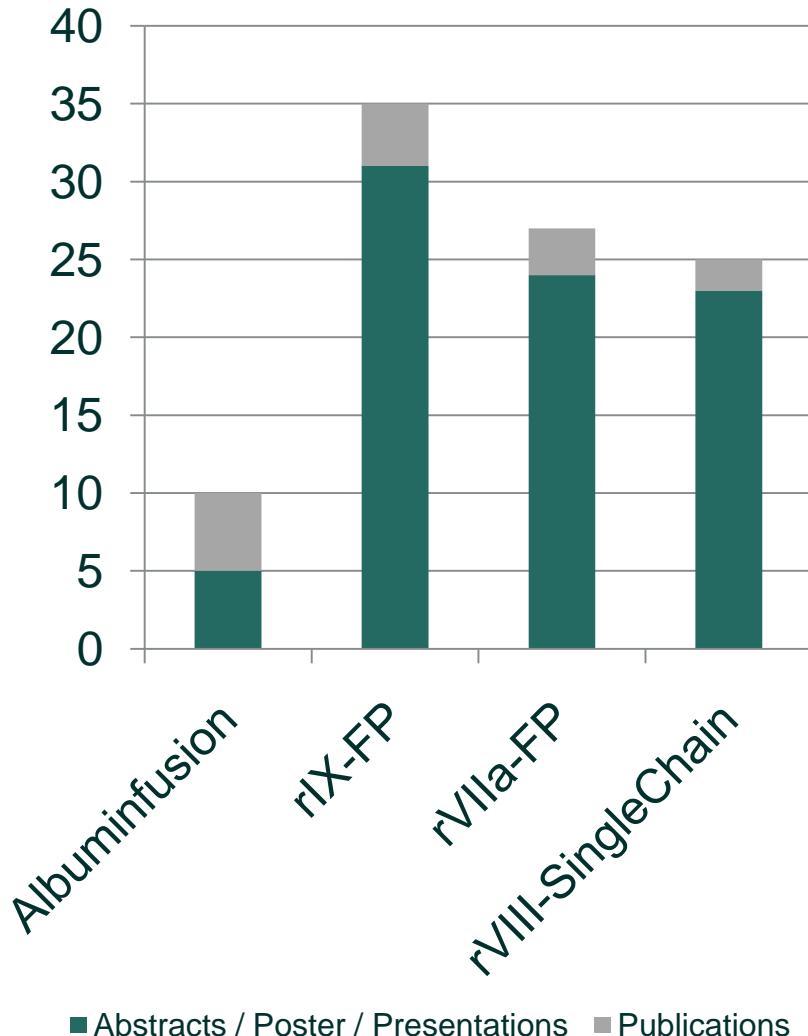
## Opportunity for low inhibitor risk

- High binding affinity to VWF
- No inhibitors to date

## Fewer needlesticks

- Time to 1% FVIII level supports 2x per week dosing
- Up to 52 fewer needle sticks p.a.

# Presenting Data: Active Scientific Presence



Extending the pharmacokinetic half-life of coagulation factors by fusion to recombinant albumin

Hubert J. Metzner<sup>1</sup>; Steven W. Pipe<sup>2</sup>; Thomas Weimer<sup>1</sup>; Stefan Schulte<sup>1</sup>

<sup>1</sup>CSL Behring GmbH, Marburg, Germany; <sup>2</sup>Departments of Pediatrics and Pathology, University of Michigan Medical Center, Ann Arbor, Michigan, USA

doi:10.1160/TH13-03-0213

Thromb Haemost 2013; 110:

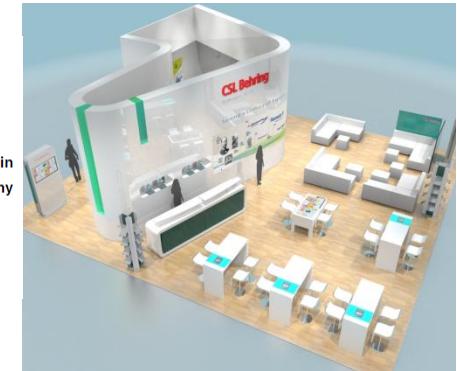
Received Date : 21-May-2013

Accepted Date : 04-Sep-2013

Article type : Original Article - Clinical Haemostasis and Thrombosis

Safety and Pharmacokinetics of a Recombinant Fusion Protein Linking Coagulation Factor VIIa with Albumin (rVIIa-FP) in Healthy Volunteers

Georg Golar<sup>1</sup>, Debra Bensen-Kennedy<sup>2</sup>, Steffen Haffner<sup>1</sup>, Rachael Easton<sup>2</sup>, Kerstin Jung<sup>3</sup>, Tina Moises<sup>3</sup>, John-Philip Lawo<sup>3</sup>, Christine Joch<sup>3</sup>, Alex Veldman<sup>3</sup>



# blood

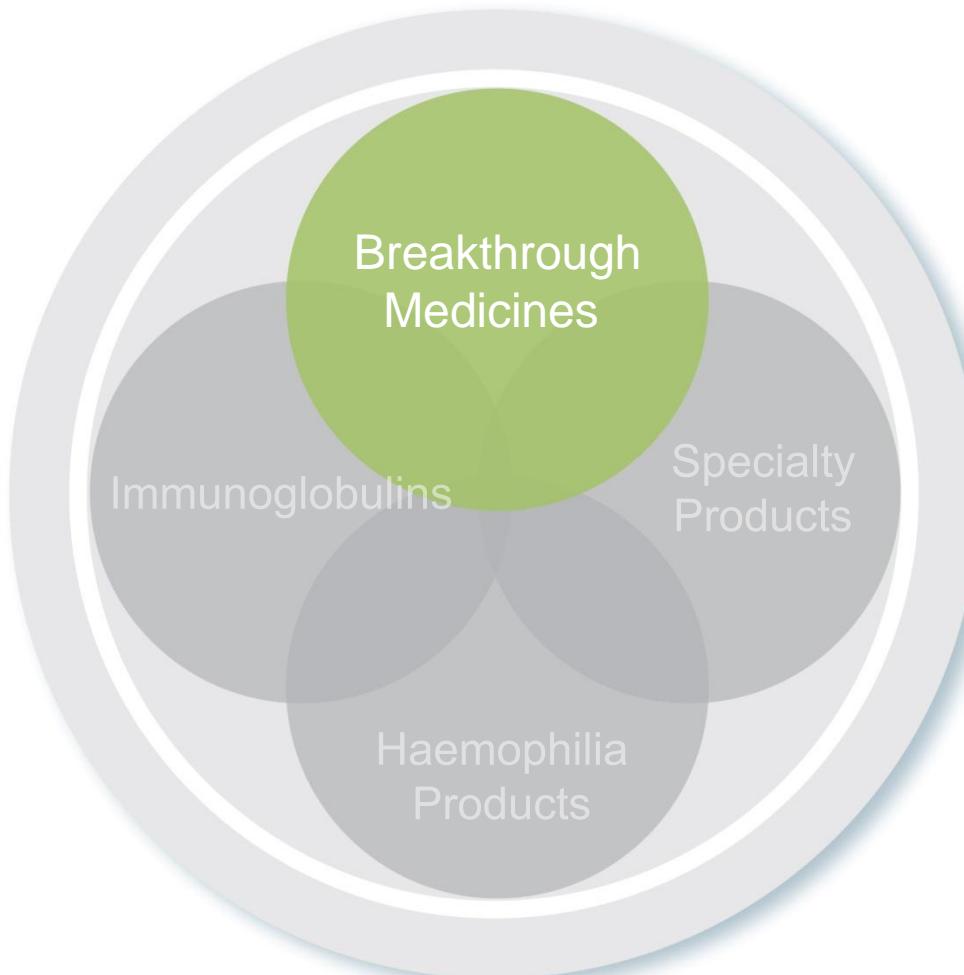
2012 120: 2405-2411  
Prepublished online August 2, 2012;  
doi:10.1182/blood-2012-05-429688

Safety and pharmacokinetics of a novel recombinant fusion protein linking coagulation factor IX with albumin (rIX-FP) in hemophilia B patients

Elena Santagostino, Claude Negrier, Robert Klamroth, Andreas Tiede, Ingrid Pabinger-Fasching, Christine Voigt, Iris Jacobs and Massimo Morfini

# Breakthrough Medicines

# Breakthrough Medicines



Leveraging clinical and technical insight in developing novel protein-based therapies

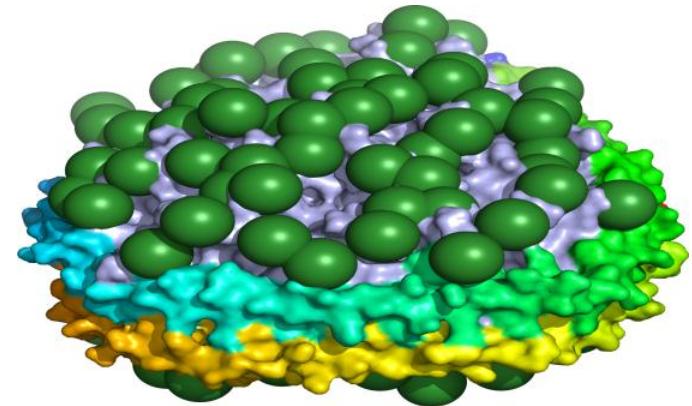
- Significant unmet need
- Multiple indications

## Key Focus

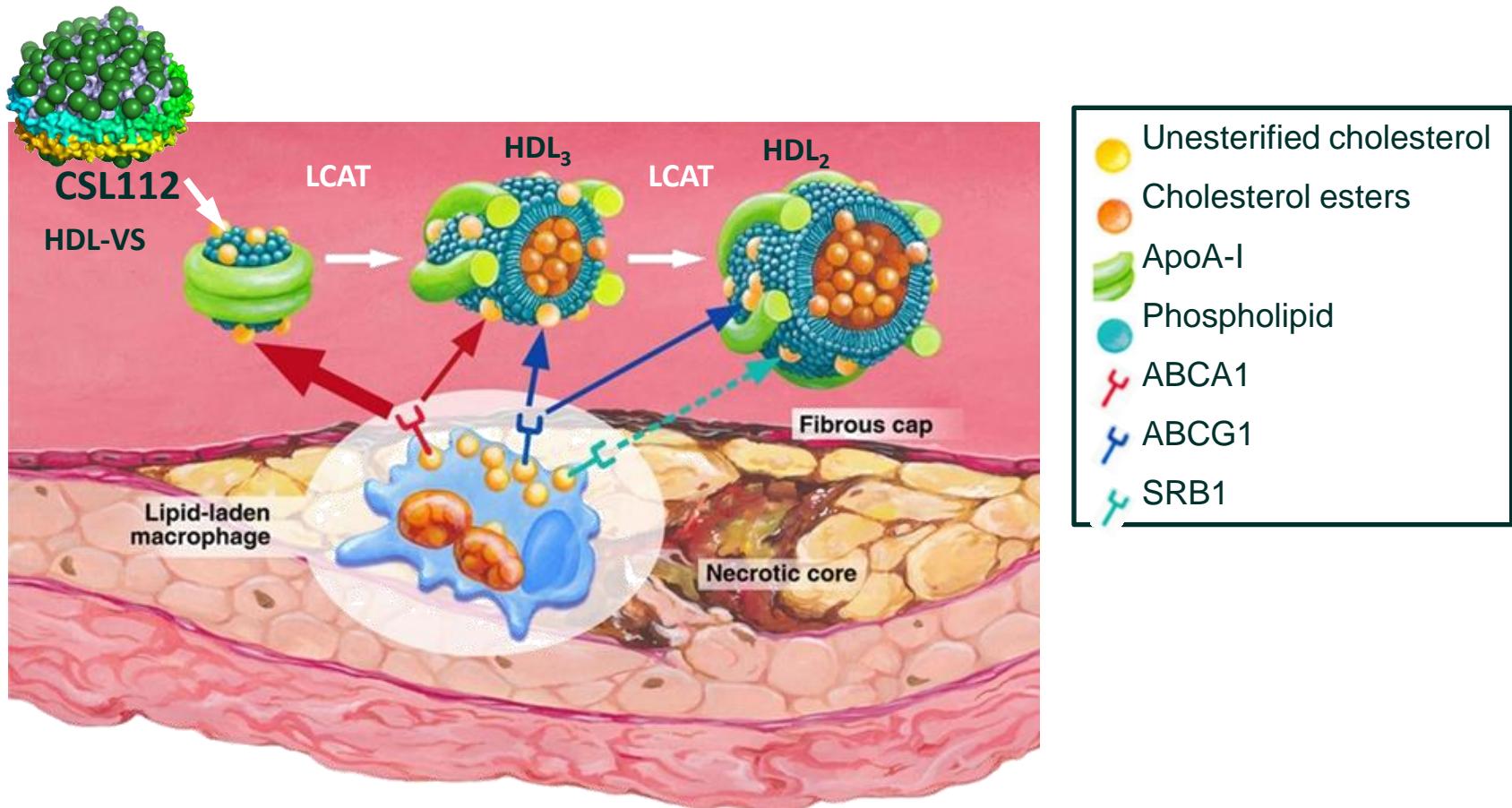
- CSL112 (Apo AI)
- CSL346 (anti-VEGF-B mAb)
- FXII Antagonist

# CSL112 (Apolipoprotein A-I)

- CSL112 is natural apolipoprotein A-I (apoA-I) the chief protein component of HDL
- Rapidly and robustly enhances capacity of plasma to promote cholesterol efflux
- Potential to address significant gap in acute coronary syndrome
- Cholesterol removal from atherosclerotic plaque and its proposed removal by CSL112 demonstrated in Phase IIa study



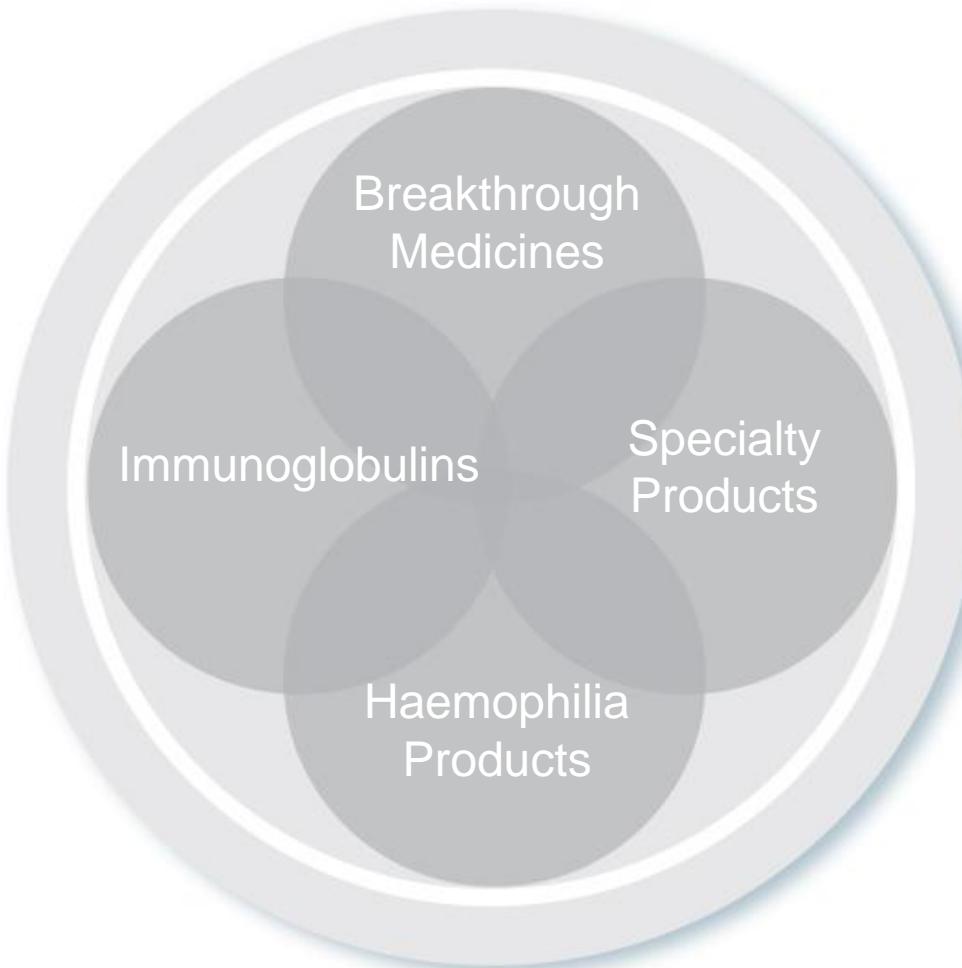
# CSL112 Mechanism of Action



- Global Phase IIb clinical program to initiate early 2014

# Licensing and Collaborations

# Licensing

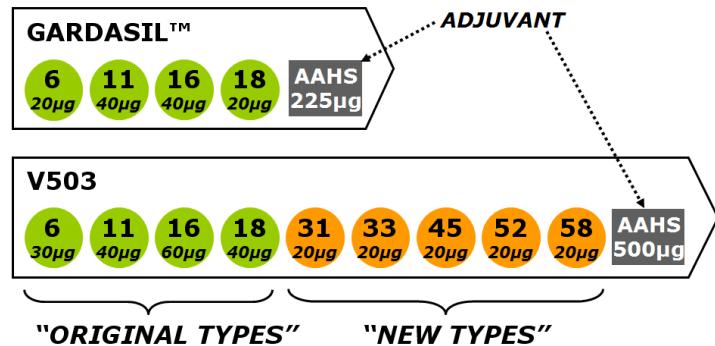


Optimising value of IP Portfolio and assets

- Partner high opportunity products
  - GARDASIL®
  - Mavrilimumab (GM-CSFR $\alpha$  - Medi/AZ)
  - Periodontal disease (Sanofi)
  - CSL362 (Janssen)
- Continue broad licensing strategy for ISCOMATRIX® adjuvant

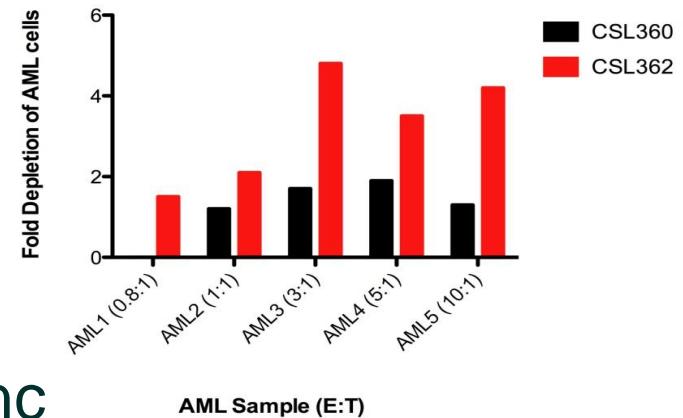
# GARDASIL®

- Impact of Australian HPV Vaccination Program
  - 93% reduction in genital warts in females less than 21 years
  - 82% reduction in genital warts in heterosexual males less than 21 years
  - 48% less high grade pre-cancers in women vaccinated in catch-up program (12-17 years in 2007)
- Long term protection
  - Follow up studies up to 8 years demonstrate no break through disease
- V503: 9-Valent HPV Vaccine
  - Merck's 2nd generation HPV vaccine
  - BLA Dec 2013 for 2015 launch
  - Phase III data: prevented 97% cervical, vaginal and vulvar pre-cancers caused by additional 5 types



# CSL362 (anti-IL-3R $\alpha$ mAb)

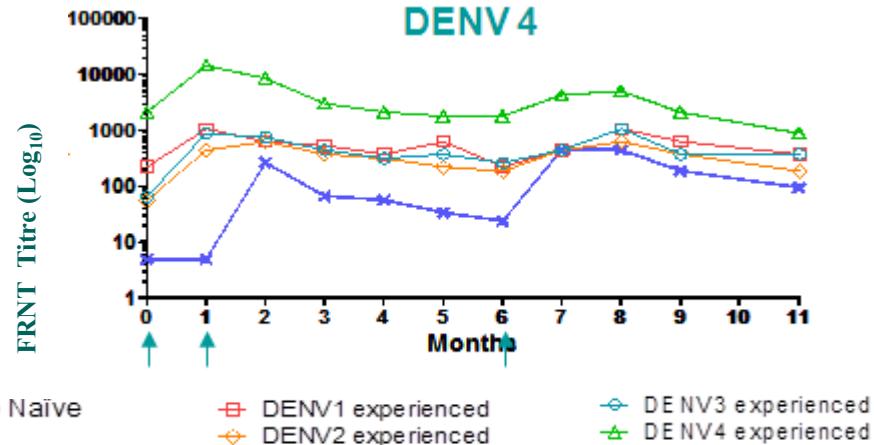
- Initial indication: Acute myeloid leukaemia
- Enhanced recruitment of tumour killing NK cells
- Phase I trial in progress
- Other high quality opportunities in autoimmunity eg. SLE
- Agreement with Janssen Biotech, Inc
  - Exclusive worldwide license to develop and commercialise CSL362
  - Collaborative research program to support the use of CSL362 in other indications



# ISCOMATRIX® Adjuvant

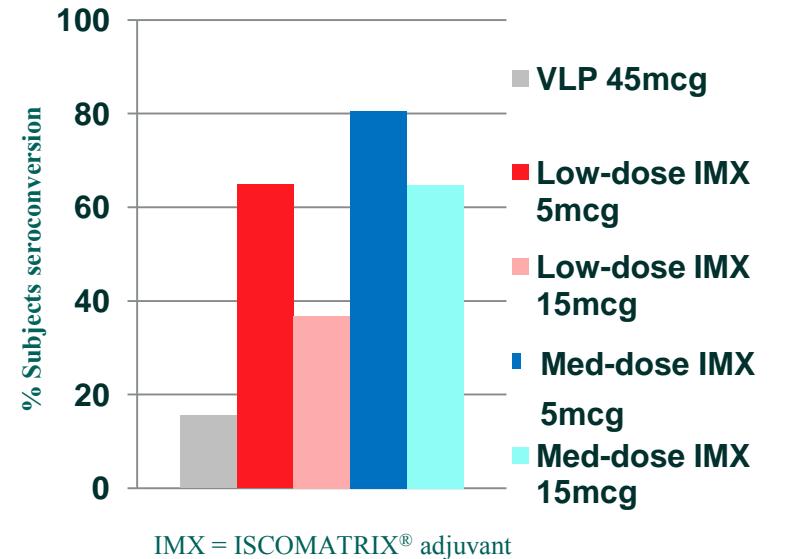
## Merck Research Laboratories

- Dengue Phase 1 fully enrolled
- Long lived antibodies in pre exposed NHPs



## Novavax

- H5N1
  - WVC 2013
- H7N9
  - NEJM Nov 2013



# Summary

# Global R&D Portfolio

December 2013

	Research	Pre-clinical	Phase I	Phase II	Phase III	Registration	Commercial/ Phase IV
Life Cycle Management							Immunoglobulins Haemophilia Specialty Products Influenza Vaccine
Market Development		Fibrinogen New Indications PCC New Indications			Hizentra® CIDP Berinert® subcut Fibrinogen Aortic EU	Kcentra™ US Surgery Zemaira® EU	Hizentra® Japan Privigen® CIDP Hizentra® biweekly Voncuento® EU Kcentra™ US Bleeding
New Product Development	Novel Plasma Proteins Rec Coagulation Factors Partnered Vaccine Programs* P. gingivalis/POD OH-CRC/Sanofi* Discovery Projects FXIIa Antagonist	rvWF-FP Partnered Vaccine Programs* CSL362 IL-3R* Janssen CSL324 G-CSFR CSL346 VEGFB CSL334 IL-13R	Partnered Vaccine Programs* CSL112 reconstituted HDL CAM3001 GM-CSFR –AZ*	CSL689 rVIIa-FP CSL627 rVIII-SC CSL654 rIX-FP			

Core Capabilities:

Immunoglobulins

Haemophilia

Specialty Products

Breakthrough Medicines

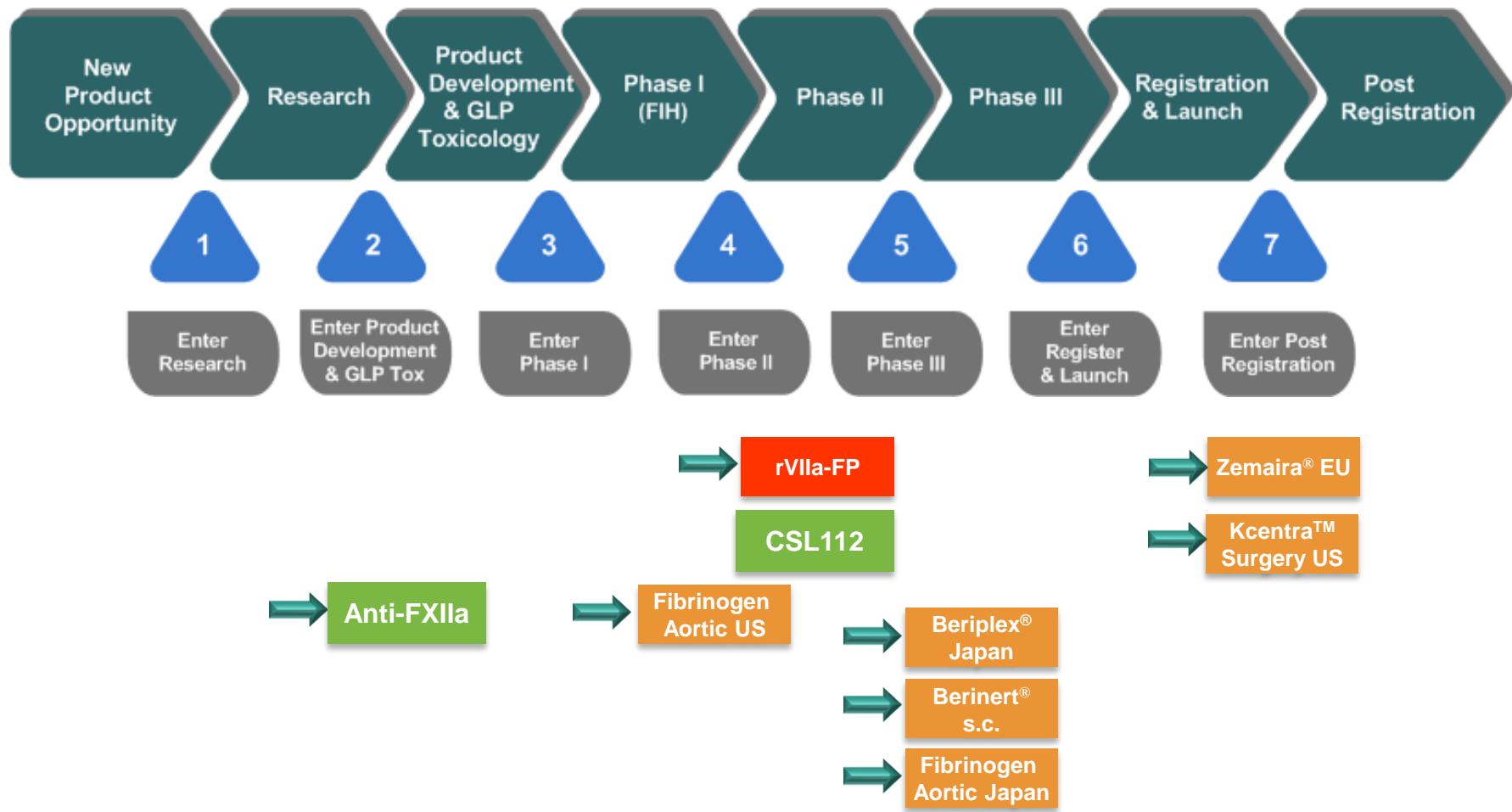
Vaccines & IP

\*Partnered Projects

#LCM includes direct post marketing commitments as well as pathogen safety, capacity expansions, yield improvements, new packages and sizes for all registered products



# Expected Progress in next 12 Months



# Significant Target Launch Dates

2013	2014	2015	2016	2017	2018
	Voncento™ EU		CSL654 rIX-FP CSL627 rFVIII		CSL689 rVIIa-FP
Kcentra™ Bleeding Berinert® EU ST Prophylaxis	Kcentra™ Surgical	Fibrinogen EU Aortic Surgery Zemaira® EU	Berinert® SubCut Beriplex® Japan		
Privigen® CIDP EU Hizentra® Biweekly	Hizentra® Japan			Hizentra® CIDP	

Core Capabilities:

Immunoglobulins

Haemophilia

Specialty Products

\* Calendar Years

\* Based on estimated first approval

# 2013 Highlights

## Immunoglobulins

- Privigen® CIDP registration in EU
- Hizentra® BiWeekly registration in US and EU
- Hizentra® registration in Japan

## Specialty Products

- Kcentra™ registration for bleeding indication in US
- Zemaira® efficacy data submitted in EU and US
- Berlinert s.c. Pivotal Phase III commenced

## Haemophilia

- rIX-FP pivotal Phase III enrolment complete
- rIX-FP preliminary data demonstrates efficacy
- rVIII-SingleChain Phase I/III supports twice-weekly dosing

## Breakthrough Medicines

- CSL112 (reconstituted HDL) Phase IIa data supports mechanism of action and further development

## Licensing

- CSL362 (IL-3R $\alpha$  mAb) partnership with Janssen

# Q&A

# Further Information

## Presentation Playback

A playback of the Research and Development presentations will be available for a period of two weeks following the R&D Briefing. Investors wishing to listen to these presentations should contact CSL Investor Relations to arrange access.

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