

# Gov 50: 6. Causality

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# Roadmap

1. What is causality?
2. Randomized experiments
3. Calculating effects

**1/** What is causality?



Two roads diverged in a yellow wood,  
And sorry I could not travel both  
And be one traveler, long I stood  
And looked down one as far as I could  
To where it bent in the undergrowth;

# What is a causal effect?

factual

vs.

counterfactual

- Does increasing the minimum wage increase the unemployment rate?
  - Unemployment rate went up after the minimum wage increased
  - Would it have gone up if the minimum wage increase not occurred?
- Does having girls affect a judge's rulings in court?
  - A judge with a daughter gave a pro-choice ruling.
  - Would they have done that if had a son instead?
- **Fundamental problem of causal inference:**
  - Can never observe counterfactuals, must be inferred.

# Political canvassing study



## POLITICAL SCIENCE

### Durably reducing transphobia: A field experiment on door-to-door canvassing

David Broockman<sup>1\*</sup> and Joshua Kalla<sup>2</sup>

Existing research depicts intergroup prejudices as deeply ingrained, requiring intense intervention to lastingly reduce. Here, we show that a single approximately 10-minute conversation encouraging actively taking the perspective of others can markedly reduce prejudice for at least 3 months. We illustrate this potential with a door-to-door canvassing intervention in South Florida targeting antitransgender prejudice. Despite declines in homophobia, transphobia remains pervasive. For the intervention, 56 canvassers went door to door encouraging active perspective-taking with 501 voters at voters' doorsteps. A randomized trial found that these conversations substantially reduced transphobia, with decreases greater than Americans' average decrease in homophobia from 1998 to 2012. These effects persisted for 3 months, and both transgender and nontransgender canvassers were effective. The intervention also increased support for a nondiscrimination law, even after exposing voters to counterarguments.

- Can canvassers change minds about topics like transgender rights?
- Experimental setting:
  - Randomly assign canvassers to have a conversation about transgender right or a conversation about recycling.
  - Trans rights conversations focused on “perspective taking”
- Outcome of interest: support for trans rights policies.

# A tale of two respondents

	Conversation Script	Support for Nondiscrimination Law
Respondent 1	Recycling	No
Respondent 2	Trans rights	Yes

Did the second respondent support the law **because** of the perspective-taking conversation?

# Translating into math

Useful to have **compact** notation for referring to **treatment variable**:

$$T_i = \begin{cases} 1 & \text{if respondent } i \text{ had trans rights conversation} \\ 0 & \text{if respondent } i \text{ had recycling conversation} \end{cases}$$

Similar notation for the **outcome variable**:

$$Y_i = \begin{cases} 1 & \text{if respondent } i \text{ supports trans nondiscrimination laws} \\ 0 & \text{if respondent } i \text{ doesn't support nondiscrimination laws} \end{cases}$$

$i$  is a placeholder to refer to a generic unit/respondent:  $Y_{42}$  is the outcome for the 42nd unit.



# A tale of two respondents (redux)

	Conversation Script	Support for Nondiscrimination Law
Respondent 1	Recycling	No
Respondent 2	Trans rights	Yes

becomes...

$i$	$T_i$	$Y_i$
Respondent 1	0	0
Respondent 2	1	1

# Causal effects & counterfactuals

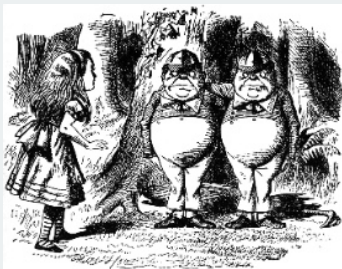
- What does “ $T_i$  causes  $Y_i$ ” mean?  $\rightsquigarrow$  **counterfactuals**, “what if”
- Would respondent change their support based on the conversation?
- Two **potential outcomes**:
  - $Y_i(1)$ : would respondent  $i$  support ND laws if they had trans rights script?
  - $Y_i(0)$ : would respondent  $i$  support ND laws if they had recycling script?
- **Causal effect**:  $Y_i(1) - Y_i(0)$ 
  - $Y_i(1) - Y_i(0) = 0 \rightsquigarrow$  script has no effect on policy views
  - $Y_i(1) - Y_i(0) = -1 \rightsquigarrow$  trans rights script lower support for laws
  - $Y_i(1) - Y_i(0) = +1 \rightsquigarrow$  trans rights script increases support for laws

# Potential outcomes

$i$	$T_i$	$Y_i$	$Y_i(1)$	$Y_i(0)$
Respondent 1	0	0	???	0
Respondent 2	1	1	1	???

- **Fundamental problem of causal inference:**
  - We only observe one of the two potential outcomes.
  - Observe  $Y_i = Y_i(1)$  if  $T_i = 1$  or  $Y_i = Y_i(0)$  if  $T_i = 0$
- To infer causal effect, we need to infer the missing counterfactuals!

# How can we figure out counterfactuals?



- Find a similar unit!  $\rightsquigarrow$  **matching**
  - Mill's method of difference
- Does respondent support law because of the trans rights script?
  - $\rightsquigarrow$  find a identical respondent who got the recycling script.
- NJ increased the minimum wage. Causal effect on unemployment?
  - $\rightsquigarrow$  find a state similar to NJ that didn't increase minimum wage.

# Imperfect matches



- The problem: imperfect matches!
- Say we match  $i$  (treated) and  $j$  (control)
- **Selection Bias:**  $Y_i(1) \neq Y_j(1)$
- Those who take treatment may be different that those who take control.
- How can we correct for that?

## **2/** Randomized experiments

# Match groups not individuals



- **Randomized control trial:** each unit's treatment assignment is determined by chance.
  - Flip a coin; draw red and blue chips from a hat; etc
- Randomization ensures **balance** between treatment and control group.
  - Treatment and control group are identical **on average**
  - Similar on both observable and unobservable characteristics.

# A little more notation

- We will often refer to the **sample size** (number of units) as  $n$ .
- We often have  $n$  measurements of some variable:  $(Y_1, Y_2, \dots, Y_n)$
- How many in our sample support nondiscrimination laws?

$$Y_1 + Y_2 + Y_3 + \dots + Y_n$$

- Notation is a bit clunky, so we often use the **Sigma notation**:

$$\sum_{i=1}^n Y_i = Y_1 + Y_2 + Y_3 + \dots + Y_n$$

- $\sum_{i=1}^n$  means sum each value from  $Y_1$  to  $Y_n$



# Averages

- The **sample average** or **sample mean** is simply the sum of all values divided by the number of values.
- Sigma notation allows us to write this in a compact way:

$$\bar{Y} = \frac{1}{n} \sum_{i=1}^n Y_i$$

- Suppose we surveyed 6 people and 3 supported nondiscrim. laws:

$$\bar{Y} = \frac{1}{6} (1 + 1 + 1 + 0 + 0 + 0) = 0.5$$

# Quantity of interest

- We want to estimate the average causal effects over all units:

$$\begin{aligned}\text{Sample Average Treatment Effect (SATE)} &= \frac{1}{n} \sum_{i=1}^n \{Y_i(1) - Y_i(0)\} \\ &= \frac{1}{n} \sum_{i=1}^n Y_i(1) - \frac{1}{n} \sum_{i=1}^n Y_i(0)\end{aligned}$$

- Why can't we just calculate this quantity directly?
- What we can estimate instead:

$$\text{Difference in means} = \bar{Y}_{\text{treated}} - \bar{Y}_{\text{control}}$$

- $\bar{Y}_{\text{treated}}$ : sample average outcome for treated group
- $\bar{Y}_{\text{control}}$ : sample average outcome for control group
- When will the difference-in-means is a good estimate of the SATE?

# Why randomization works

- Under an RCT, treatment and control groups are random samples.
- Average in the treatment group will be similar to average if all treated:

$$\bar{Y}_{\text{treated}} \approx \frac{1}{n} \sum_{i=1}^n Y_i(1)$$

- Average in the control group will be similar to average if all untreated:

$$\bar{Y}_{\text{control}} \approx \frac{1}{n} \sum_{i=1}^n Y_i(0)$$

- Implies difference-in-means should be close to SATE:

$$\bar{Y}_{\text{treated}} - \bar{Y}_{\text{control}} \approx \frac{1}{n} \sum_{i=1}^n Y_i(1) - \frac{1}{n} \sum_{i=1}^n Y_i(0) = \frac{1}{n} \sum_{i=1}^n \{Y_i(1) - Y_i(0)\} = \text{SATE}$$

# Some potential problems with RCTs

- **Placebo effects:**

- Respondents will be affected by any intervention, even if they shouldn't have any effect.
- Reason to have control group be recycling script

- **Hawthorne effects:**

- Respondents act differently just knowing that they are under study.

# Balance checking

- Can we determine if randomization “worked”?
- If it did, we shouldn’t see large differences between treatment and control group on **pretreatment variable**.
  - Pretreatment variable are those that are unaffected by treatment.
- We can check in the actual data for some pretreatment variable  $X$ 
  - $\bar{X}_{\text{treated}}$ : average value of variable for treated group.
  - $\bar{X}_{\text{control}}$ : average value of variable for control group.
  - Under randomization,  $\bar{X}_{\text{treated}} - \bar{X}_{\text{control}} \approx 0$

# Multiple treatments

- Instead of 1 treatment, we might have multiple **treatment arms**:
  - Control condition
  - Treatment A
  - Treatment B
  - Treatment C, etc
- In this case, we will look at multiple comparisons:
  - $\bar{Y}_{\text{treated, A}} - \bar{Y}_{\text{control}}$
  - $\bar{Y}_{\text{treated, B}} - \bar{Y}_{\text{control}}$
  - $\bar{Y}_{\text{treated, A}} - \bar{Y}_{\text{treated, B}}$
- If treatment arms are randomly assigned, these differences will be good estimators for each causal contrast.

## **3/** Calculating effects

# Transphobia study data

```
## reinstall gov50data if necessary  
library(gov50data)
```

Variable Name	Description
age	Age of the R in years
female	1=R marked “Female” on voter reg., 0 otherwise
voted_gen_14	1 if R voted in the 2014 general election
vote_gen_12	1 if R voted in the 2012 general election
treat_ind	1 if R assigned to trans rights script, 0 for recycling
racename	name of racial identity indicated on voter file
democrat	1 if R is a registered Democrat
nondiscrim_pre	1 if R supports nondiscrim. law at baseline
nondiscrim_post	1 if R supports nondiscrim. law after 3 months



# Peak at the data

```
trans
```

```
## # A tibble: 565 x 9
##   age female voted_gen_14 voted~1 treat~2 racen~3 democ~4
##   <dbl> <dbl>         <dbl> <dbl>   <dbl> <chr>      <dbl>
## 1    29      0           0      1      0 Africa~    1
## 2    59      1           1      0      1 Africa~    1
## 3    35      1           1      1      1 Africa~    1
## 4    63      1           1      1      1 Africa~    1
## 5    65      0           1      1      1 Africa~    0
## 6    51      1           1      1      0 Caucas~    0
## 7    26      1           1      1      0 Africa~    1
## 8    62      1           1      1      1 Africa~    1
## 9    37      0           1      1      0 Caucas~    0
## 10   51      1           1      1      0 Caucas~    0
## # ... with 555 more rows, 2 more variables:
## #   nondiscrim_pre <dbl>, nondiscrim_post <dbl>, and
## #   abbreviated variable names 1: voted_gen_12,
## #   2: treat_ind, 3: racename, 4: democrat
```

# Calculate the average outcomes in each group

```
treat_mean <- trans |>
  filter(treat_ind == 1) |>
  summarize(nondiscrim_mean = mean(nondiscrim_post))
treat_mean
```

```
## # A tibble: 1 x 1
##   nondiscrim_mean
##             <dbl>
## 1             0.687
```

```
control_mean <- trans |>
  filter(treat_ind == 0) |>
  summarize(nondiscrim_mean = mean(nondiscrim_post))
control_mean
```

```
## # A tibble: 1 x 1
##   nondiscrim_mean
##             <dbl>
## 1             0.648
```

# Calculating the difference in means

```
treat_mean - control_mean
```

```
## nondiscrim_mean
```

```
## 1 0.039
```

We'll see more ways to do this throughout the semester.

# Checking balance on numeric covariates

We can use `group_by` to see how the mean of covariates varies by group:

```
trans |>  
  group_by(treat_ind) |>  
  summarize(age_mean = mean(age))
```

```
## # A tibble: 2 x 2  
##   treat_ind age_mean  
##       <dbl>   <dbl>  
## 1         0     48.2  
## 2         1     48.3
```

# Checking balance on categorical covariates

Or we can group by treatment and a categorical control:

```
trans |>
  group_by(treat_ind, racename) |>
  summarize(n = n())
```

```
## # A tibble: 9 x 3
## # Groups:   treat_ind [2]
##   treat_ind racename          n
##   <dbl> <chr>          <int>
## 1      0 African American    58
## 2      0 Asian                2
## 3      0 Caucasian          77
## 4      0 Hispanic          150
## 5      1 African American    68
## 6      1 Asian                4
## 7      1 Caucasian          75
## 8      1 Hispanic          130
## 9      1 Native American      1
```

Hard to read!

# pivot\_wider

`pivot_wider()` takes data from a single column and moves it into multiple columns based on a grouping variable:

```
trans |>
  group_by(treat_ind, racename) |>
  summarize(n = n()) |>
  pivot_wider(
    names_from = treat_ind,
    values_from = n
  )
```

`names_from` tells us what variable will map onto the columns

`values_from` tell us what values should be mapped into those columns

```
trans |>
  group_by(treat_ind, racename) |>
  summarize(n = n()) |>
  pivot_wider(
    names_from = treat_ind,
    values_from = n
  )
```

```
## # A tibble: 5 x 3
##   racename      `0`    `1`
##   <chr>      <int> <int>
## 1 African American    58    68
## 2 Asian                2     4
## 3 Caucasian          77    75
## 4 Hispanic          150   130
## 5 Native American    NA     1
```

# Calculating diff-in-means by group

```
trans |>
  mutate(
    treat_ind = if_else(treat_ind == 1, "Treated", "Control"),
    party = if_else(democrat == 1, "Democrat", "Non-Democrat")
  ) |>
  group_by(treat_ind, party) |>
  summarize(nondiscrim_mean = mean(nondiscrim_post)) |>
  pivot_wider(
    names_from = treat_ind,
    values_from = nondiscrim_mean
  ) |>
  mutate(
    diff_in_means = Treated - Control
  )
```

```
## # A tibble: 2 x 4
```

##	party	Control	Treated	diff_in_means
##	<chr>	<dbl>	<dbl>	<dbl>
## 1	Democrat	0.704	0.754	0.0498
## 2	Non-Democrat	0.605	0.628	0.0234



```
## # A tibble: 2 x 4
##   party      Control Treated diff_in_means
##   <chr>      <dbl>   <dbl>         <dbl>
## 1 Democrat    0.704    0.754         0.0498
## 2 Non-Democrat 0.605    0.628         0.0234
```