

## Ripose and Enterprise Performance Management

This fact sheet provides an insight into how the Ripose Technique assists management identify and manage their enterprise's performance indicators.

### What is EPM

Enterprise performance management is a set of processes that help organizations optimize their business performance. It is a framework for organizing, automating and analyzing business methodologies, metrics, processes and systems that drive business performance ([http://en.wikipedia.org/wiki/Business\\_performance\\_management](http://en.wikipedia.org/wiki/Business_performance_management)).

### The Ripose Technique and EPM

The Ripose Technique, together with its support tool [Caspar](#) (computer assisted strategic planning and reasoning), provides a rapid and simple method which fulfills the objectives defined above and goes even further.

The following table shows the steps, how long each takes:

Phase	Strategic elements			Number of elements	Days
Conceptual	Internal view	Goals	Purpose	1	1 to 5
			Benefits/missions	4	
			Values/critical success factors	11	
		Measures/Performance indicators		11 to 99	1 to 10
	External view	Vision		1	
		Mission		1	
		Objectives		n	
	Information classes			22 to 365	10 to 30
	Actions/Strategies			5	1
	Systems/Tactics			n	1 to 5
Logical (next phase)	Facts			Depends on tactics	
	Data bases				
	Processes				
	Applications				

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The following table shows the indicative costs based on the size of the enterprise:

Enterprise	Objectives	Proof of concept	Business plan	Total
DIY	\$50		~\$450	~\$550
Individual	\$ 500	\$1,250	\$200	\$1,950
2 people	\$1,000	\$2,500	\$400	\$3,900
Small (3-6)	\$3,000	\$7,500	\$1,200	\$11,700
Medium (7-15)	\$20,000	\$80,000	\$2,000	\$102,000

The costs for a enterprises with more than 15 people depends on the number of interviews as well as the geographical location, however the cost should not exceed 30% more than that of a medium sized enterprise.

Prices are only estimates. A fixed price will be calculated once a contract is drawn up.

### How Ripose conducts interviews

DIY - We offer a starter pack - see Sample before you commit. The business plan cost is based on the approximate price of 3rd party software.

Rest - Consulting face to face or over the internet.

### Sample before you commit

For the low cost of \$50 we will provide the DIY person or any sized enterprise with an hour of consulting over the internet (using Skype, MSN Messenger, AIM or Yahoo) to identify and define between 10 and 20 performance indicators based on our [generic template](#) of over 300 performance indicators. An additional cost of \$50 per hour will be levied to assist with the use of [iCaspar](#).

We offer you over 400 objectives statements to get you started:

Objective	Number	We provide	Use of iCaspar
Your passion/purpose	1	0	Yes
Benefits you deliver	4	>40	Yes
Values you live by	11	>100	Yes
Issues addressed	11 - 2	>300	No - internet consulting

### Contact us

You owe it to yourself and your organization to discuss the Ripose Technique with a Ripose associate and receive access to white papers, fact sheets and/or presentations.

For more information, please visit our web site at <http://www.Ripose.com>, or contact us.