```
library(factoextra)
## Warning: package 'factoextra' was built under R version 4.3.3
## Loading required package: ggplot2
## Warning: package 'ggplot2' was built under R version 4.3.2
## Welcome! Want to learn more? See two factoextra-related books at https://goo.gl/ve3WBa
library(tidyverse)
## Warning: package 'tidyverse' was built under R version 4.3.2
## Warning: package 'purrr' was built under R version 4.3.2
## Warning: package 'lubridate' was built under R version 4.3.2
## -- Attaching core tidyverse packages ----- tidyverse 2.0.0 --
             1.1.3
                       v readr
## v dplyr
                                   2.1.4
## v forcats 1.0.0
                        v stringr
                                   1.5.0
## v lubridate 1.9.3
                       v tibble
                                   3.2.1
## v purrr
             1.0.2
                        v tidyr
                                   1.3.0
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                   masks stats::lag()
## i Use the conflicted package (<a href="http://conflicted.r-lib.org/">http://conflicted.r-lib.org/</a>) to force all conflicts to become error
library(ggplot2)
library(readr)
# Load the dataset
pharmaceuticals_data <- read.csv("C:\\Users\\pakan\\Desktop\\FML\\Pharmaceuticals.csv")</pre>
p_data<-na.omit(pharmaceuticals_data)</pre>
summary(p_data)
##
      Symbol
                          Name
                                          Market_Cap
                                                              Beta
                                        Min. : 0.41
## Length:21
                      Length:21
                                                         Min. :0.1800
## Class:character Class:character
                                        1st Qu.: 6.30 1st Qu.:0.3500
## Mode :character Mode :character
                                        Median : 48.19
                                                       Median :0.4600
##
                                              : 57.65
                                        Mean
                                                        Mean
                                                              :0.5257
##
                                        3rd Qu.: 73.84
                                                         3rd Qu.:0.6500
##
                                        Max. :199.47
                                                         {\tt Max.}
                                                              :1.1100
##
      PE_Ratio
                        ROE
                                                 Asset_Turnover
                                      ROA
                                                                  Leverage
## Min. : 3.60 Min. : 3.9 Min. : 1.40 Min. :0.3
                                                              Min.
                                                                      :0.0000
```

Median :21.50 Median :22.6 Median :11.20 Median :0.6 Median :0.3400 ## Mean :25.46 Mean :25.8 Mean :10.51 Mean :0.7 Mean :0.5857 ## 3rd Qu.:27.90 3rd Qu.:31.0 3rd Qu.:15.00 3rd Qu.:0.9 3rd Qu.:0.6000

1st Qu.: 5.70 1st Qu.:0.6

1st Qu.:0.1600

1st Qu.:18.90 1st Qu.:14.9

```
##
            :82.50
                             :62.9
                                     Max.
                                             :20.30
                                                      Max.
                                                                              :3.5100
    Max.
                     Max.
                                                              :1.1
                                                                      Max.
##
                     Net_Profit_Margin Median_Recommendation
      Rev_Growth
                                                                  Location
                                                                Length:21
##
   Min.
           :-3.17
                     Min.
                            : 2.6
                                        Length:21
    1st Qu.: 6.38
                     1st Qu.:11.2
                                        Class :character
                                                                Class :character
##
##
    Median: 9.37
                     Median:16.1
                                        Mode :character
                                                                Mode :character
##
    Mean
            :13.37
                     Mean
                             :15.7
    3rd Qu.:21.87
##
                     3rd Qu.:21.1
##
    {\tt Max.}
            :34.21
                     Max.
                             :25.5
##
      Exchange
    Length:21
##
##
    Class : character
    Mode :character
##
##
##
##
```

After removing the missing values from the data, we need to focus on the quantitative variables (1-9) to group the 21 companies.

```
row.names(p_data) <- p_data[,1]
pharmaceuticals_data<- p_data[,3:11]
head(pharmaceuticals_data)</pre>
```

```
##
       Market_Cap Beta PE_Ratio ROE ROA Asset_Turnover Leverage Rev_Growth
## ABT
            68.44 0.32
                            24.7 26.4 11.8
                                                       0.7
                                                                0.42
                                                                           7.54
             7.58 0.41
                                                       0.9
                                                                0.60
                                                                           9.16
## AGN
                            82.5 12.9
                                       5.5
             6.30 0.46
                                                                0.27
## AHM
                            20.7 14.9 7.8
                                                       0.9
                                                                           7.05
            67.63 0.52
                            21.5 27.4 15.4
                                                       0.9
                                                                0.00
## AZN
                                                                          15.00
## AVE
            47.16 0.32
                            20.1 21.8 7.5
                                                       0.6
                                                               0.34
                                                                          26.81
## BAY
            16.90 1.11
                            27.9 3.9 1.4
                                                       0.6
                                                                0.00
                                                                          -3.17
##
       Net_Profit_Margin
## ABT
                    16.1
## AGN
                      5.5
## AHM
                    11.2
## AZN
                    18.0
## AVE
                     12.9
## BAY
                      2.6
```

All the numerical variables in the dataframe have been successfully scaled.

```
Pharma_data<-scale(pharmaceuticals_data)
head(Pharma_data)
```

```
##
                                                             ROA Asset_Turnover
       Market_Cap
                                 PE Ratio
                                                  ROE
                         Beta
## ABT 0.1840960 -0.80125356 -0.04671323 0.04009035
                                                      0.2416121
                                                                      0.0000000
## AGN -0.8544181 -0.45070513 3.49706911 -0.85483986 -0.9422871
                                                                      0.9225312
## AHM -0.8762600 -0.25595600 -0.29195768 -0.72225761 -0.5100700
                                                                      0.9225312
## AZN 0.1702742 -0.02225704 -0.24290879 0.10638147 0.9181259
                                                                      0.9225312
## AVE -0.1790256 -0.80125356 -0.32874435 -0.26484883 -0.5664461
                                                                     -0.4612656
## BAY -0.6953818 2.27578267 0.14948233 -1.45146000 -1.7127612
                                                                     -0.4612656
##
         Leverage Rev_Growth Net_Profit_Margin
## ABT -0.2120979 -0.5277675
                                    0.06168225
```

```
## AGN 0.0182843 -0.3811391 -1.55366706

## AHM -0.4040831 -0.5721181 -0.68503583

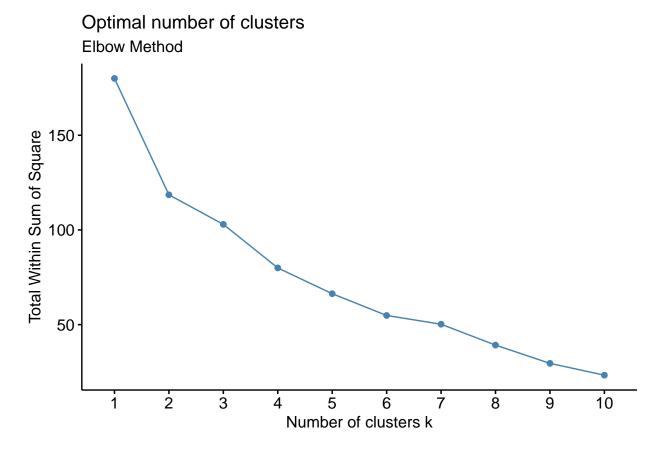
## AZN -0.7496565 0.1474473 0.35122600

## AVE -0.3144900 1.2163867 -0.42597037

## BAY -0.7496565 -1.4971443 -1.99560225
```

Now, let's move on to determining the number of clusters for the Elbow Method cluster analysis.

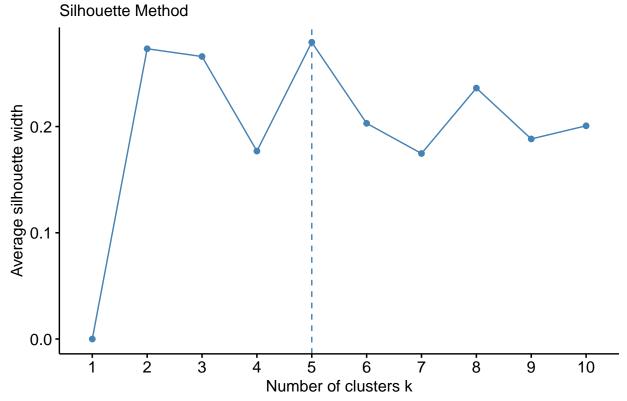
```
fviz_nbclust(Pharma_data, kmeans, method = "wss") + labs(subtitle = "Elbow Method")
```



Determining the number of clusters using the silhouette method

```
fviz_nbclust(Pharma_data, kmeans, method = "silhouette")+ labs(subtitle = "Silhouette Method")
```

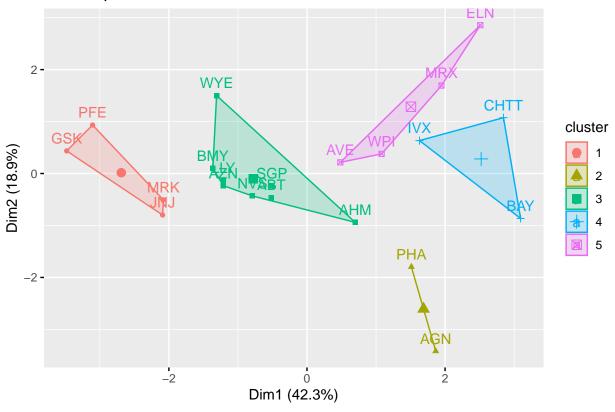
Optimal number of clusters



Based on the plots provided, it is clear that there are 5 clusters, which effectively showcase the variations in the data.

```
set.seed(120)
k5_clusters<- kmeans(Pharma_data,centers=5,nstart = 25)
#Visualize the output
k5_clusters$centers #centroids
##
     Market_Cap
                               PE_Ratio
                                                          ROA Asset_Turnover
                       Beta
                                               ROE
     1.69558112 -0.1780563 -0.19845823
                                         1.2349879
                                                                    1.1531640
                                                    1.3503431
## 2 -0.43925134 -0.4701800
                             2.70002464 -0.8349525 -0.9234951
                                                                   0.2306328
## 3 -0.03142211 -0.4360989 -0.31724852 0.1950459 0.4083915
                                                                   0.1729746
## 4 -0.87051511 1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                                  -0.4612656
                  0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                                  -1.2684804
## 5 -0.76022489
##
        Leverage Rev_Growth Net_Profit_Margin
## 1 -0.46807818 0.4671788
                                  0.591242521
## 2 -0.14170336 -0.1168459
                                 -1.416514761
## 3 -0.27449312 -0.7041516
                                  0.556954446
     1.36644699 -0.6912914
                                 -1.320000179
     0.06308085 1.5180158
                                 -0.006893899
fviz_cluster(k5_clusters,data = Pharma_data) # to Visualize the clusters
```

Cluster plot

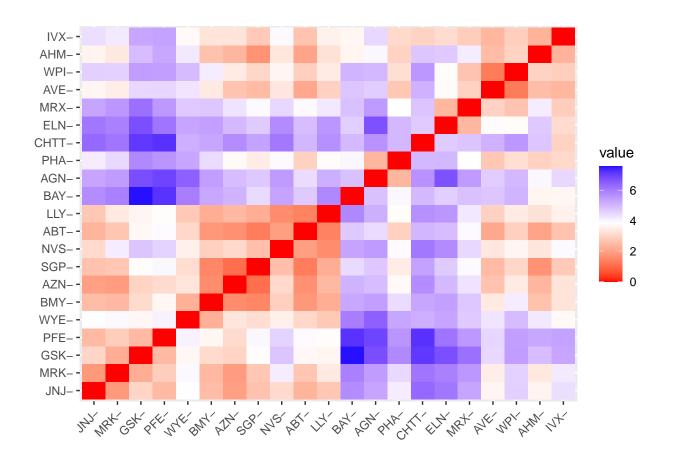


k5_clusters

```
## K-means clustering with 5 clusters of sizes 4, 2, 8, 3, 4
## Cluster means:
      Market_Cap
                       Beta
                               PE_Ratio
                                                           ROA Asset_Turnover
## 1 1.69558112 -0.1780563 -0.19845823 1.2349879 1.3503431
                                                                    1.1531640
## 2 -0.43925134 -0.4701800
                             2.70002464 -0.8349525 -0.9234951
                                                                    0.2306328
## 3 -0.03142211 -0.4360989 -0.31724852 0.1950459 0.4083915
                                                                    0.1729746
## 4 -0.87051511 1.3409869 -0.05284434 -0.6184015 -1.1928478
                                                                   -0.4612656
## 5 -0.76022489   0.2796041 -0.47742380 -0.7438022 -0.8107428
                                                                   -1.2684804
       Leverage Rev_Growth Net_Profit_Margin
##
## 1 -0.46807818 0.4671788
                                  0.591242521
## 2 -0.14170336 -0.1168459
                                 -1.416514761
## 3 -0.27449312 -0.7041516
                                  0.556954446
## 4 1.36644699 -0.6912914
                                 -1.320000179
## 5 0.06308085 1.5180158
                                 -0.006893899
##
## Clustering vector:
        AGN AHM
                                                                                NVS
##
   ABT
                   AZN
                        AVE
                             BAY
                                  BMY CHTT
                                            ELN
                                                       GSK
                                                           IVX
                                                                 JNJ
                                                                      MRX
                                                                           MRK
                                                 LLY
##
                3
                     3
                          5
                                              5
                                                    3
                                                                        5
##
   PFE
        PHA
              SGP
                   WPI
                        WYE
##
           2
                3
                     5
                          3
##
## Within cluster sum of squares by cluster:
## [1] 9.284424 2.803505 21.879320 15.595925 12.791257
```

```
## (between_SS / total_SS = 65.4 %)
##
## Available components:
##
## [1] "cluster" "centers" "totss" "withinss" "tot.withinss"
## [6] "betweenss" "size" "iter" "ifault"

distance<- dist(Pharma_data, method = "euclidean")</pre>
```



K-Means Cluster Analysis - here i am fitting data with 5 clusters

fviz_dist(distance)

```
fit_5c<-kmeans(Pharma_data,5)</pre>
```

Now, we can determine the average value of all numerical variables for each cluster.

```
aggregate(Pharma_data,by=list(fit_5c$cluster),FUN=mean)
```

```
##
                                      PE_Ratio
                                                      ROE
                                                                 ROA
    Group.1 Market_Cap
                              Beta
## 1
          1 -0.87051511 1.3409869 -0.05284434 -0.6184015 -1.1928478
## 2
          2 0.08926902 -0.4618336 -0.32086149 0.3260892 0.5396003
## 3
          3 -0.96686975 1.5162611 -0.57398880 -0.8382671 -0.9892673
## 4
          4 1.69558112 -0.1780563 -0.19845823 1.2349879 1.3503431
          5 -0.57238455 -0.6220844   0.86927480 -0.7381675 -0.7242993
    Asset_Turnover Leverage Rev_Growth Net_Profit_Margin
##
```

```
## 1 -4.612656e-01 1.3664470 -0.6912914 -1.3200002

## 2 6.589509e-02 -0.2559803 -0.7230135 0.7343816

## 3 -1.845062e+00 0.5302448 1.7123890 0.2445520

## 4 1.153164e+00 -0.4680782 0.4671788 0.5912425

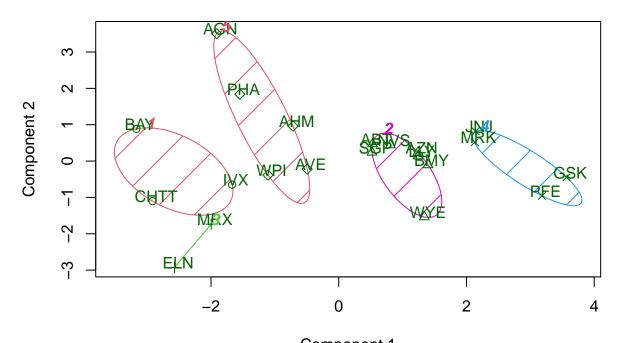
## 5 1.776140e-16 -0.2991312 0.3682951 -0.8069490
```

Pharma3<-data.frame(Pharma_data,fit_5c\$cluster) Pharma3

```
##
       Market_Cap
                                 PE Ratio
                                                 ROE
                                                            ROA Asset_Turnover
                         Beta
## ABT
        0.1840960 -0.80125356 -0.04671323 0.04009035 0.2416121
                                                                     0.000000
       -0.8544181 -0.45070513 3.49706911 -0.85483986 -0.9422871
  AGN
                                                                     0.9225312
##
  AHM
       -0.8762600 -0.25595600 -0.29195768 -0.72225761 -0.5100700
                                                                     0.9225312
##
  AZN
        0.1702742 -0.02225704 -0.24290879 0.10638147 0.9181259
                                                                     0.9225312
       -0.1790256 -0.80125356 -0.32874435 -0.26484883 -0.5664461
  AVE
                                                                    -0.4612656
## BAY
       -0.6953818 2.27578267 0.14948233 -1.45146000 -1.7127612
                                                                    -0.4612656
       -0.1078688 -0.10015669 -0.70887325 0.59693581 0.8617498
## BMY
                                                                     0.9225312
  CHTT -0.9767669 1.26308721 0.03299122 -0.11237924 -1.1677918
                                                                    -0.4612656
  ELN
       -0.9704532 2.15893320 -1.34037772 -0.70899938 -1.0174553
                                                                    -1.8450624
        0.2762415 - 1.34655112  0.14948233  0.34502953
                                                                    -0.4612656
## T.T.Y
                                                      0.5610770
## GSK
        1.0999201 -0.68440408 -0.45749769 2.45971647
                                                      1.8389364
                                                                     1.3837968
       ## TVX
                                                                    -0.4612656
  JNJ
        1.9841758 -0.25595600 0.18013789 0.18593083
                                                                     0.9225312
## MRX
       -1.8450624
## MRK
        1.2782387 -0.25595600 -0.40231769 0.98142435
                                                      0.8429577
                                                                     1.8450624
## NVS
        0.6654710 -1.30760129 -0.23677768 -0.52338423
                                                      0.1288598
                                                                    -0.9225312
## PFE
        2.4199899 0.48409069 -0.11415545 1.31287998
                                                      1.6322239
                                                                     0.4612656
## PHA
       -0.0240846 -0.48965495 1.90298017 -0.81506519 -0.9047030
                                                                    -0.4612656
       -0.4018812 -0.06120687 -0.40231769 -0.21181593 0.5234929
##
  SGP
                                                                     0.4612656
##
  WPI
       -0.9281345 -1.11285216 -0.43297324 -1.03382590 -0.6979905
                                                                    -0.9225312
##
  WYE
       -0.1614497 0.40619104 -0.75792214 1.92938746 0.5422849
                                                                    -0.4612656
          Leverage Rev_Growth Net_Profit_Margin fit_5c.cluster
##
## ABT
       -0.21209793 -0.52776752
                                      0.06168225
                                                             2
##
  AGN
        0.01828430 -0.38113909
                                     -1.55366706
                                                             5
  AHM
       -0.40408312 -0.57211809
                                     -0.68503583
                                                             5
                                                             2
##
  AZN
       -0.74965647
                    0.14744734
                                      0.35122600
  AVE
       -0.31449003 1.21638667
                                     -0.42597037
                                                             5
##
## BAY
       -0.74965647 -1.49714434
                                     -1.99560225
                                                             1
## BMY
       -0.02011273 -0.96584257
                                     0.74744375
                                                             2
  CHTT
        3.74279705 -0.63276071
                                     -1.24888417
                                                             1
## ELN
        0.61983791 1.88617085
                                                             3
                                     -0.36501379
## LLY
       -0.07130879 -0.64814764
                                      1.17413980
                                                             2
## GSK
       -0.31449003
                   0.76926048
                                      0.82363947
                                                             4
  IVX
        1.10620040
                    0.05603085
##
                                     -0.71551412
                                                             1
##
  JNJ
       -0.62166634 -0.36213170
                                      0.33598685
                                                             4
## MRX
        0.44065173
                    1.53860717
                                      0.85411776
                                                             3
## MRK
       -0.39128411
                                     -0.24310064
                    0.36014907
                                                             4
##
  NVS
       -0.67286239 -1.45369888
                                      1.02174835
                                                             2
## PFE
                                                             4
       -0.54487226 1.10143723
                                      1.44844440
  PHA
       -0.30169102 0.14744734
                                     -1.27936246
                                                             5
  SGP
       -0.74965647 -0.43544591
                                      0.29026942
                                                             2
##
  WPI
       -0.49367621 1.43089863
                                     -0.09070919
                                                             5
                                                             2
## WYE
        0.68383297 -1.17763919
                                      1.49416183
```

```
library(cluster)
clusplot(Pharma_data,fit_5c$cluster,color = TRUE,shade = TRUE,labels = 2,lines = 0)
```

CLUSPLOT(Pharma_data)



Component 1
These two components explain 61.23 % of the point variability.

(b): Interpret the clusters with respect to the numerical variables used in forming the clusters. solution(b):

By examining the average values of all numerical variables for each cluster

Cluster 1 - IVX, BAY, CHTT

Cluster 2 - LLY, NVS, SGP, WYE, ABT, AZN, BMY

Cluster 3 - MRX, ELN

Cluster 4 - PFE, GSK, JNJ, MRK

Cluster 5 - AVE, PHA, WPI, AGN, AHM

Cluster 1: Cluster 1 has the highest Beta value , Leverage value and lowest Market_Cap value , ROE, ROA, Leverage, Rev_Growth, Net_Profit_Margin Cluster 2: Cluster 2 has highest Net_Profit_Margin and lowest Beta. Cluster 3: Here cluster 3 has highest Rev_Growth and lowest PE_Ratio, Asset_Turnover. Cluster 4: Cluster 4 has highest Market_Cap, ROE, ROA, Asset_Turnover Cluster 5: Cluster 5 has higher PE_Ratio.

(c):Is there a pattern in the clusters with respect to the numerical variables (10 to 12)? (those not used in forming the clusters)

Answer(c):

There appears to be a noticeable trend in the clusters when it comes to the Media recommendation variable.

Cluster 1, which has the highest Beta and highest Leverage, is mostly recommended as a Moderate Buy.

Cluster 2, which has the highest net profit margin, predominantly has hold recommendations.

Cluster 3, which has the lowest PE_Ratio and lowest Asset_Turnover, is given a Hold Recommendation.

Cluster 4 has the highest market capitalization, return on equity, return on assets, and asset turnover. It is equally recommended to hold or moderately buy.

Cluster 5, which has the highest PE_Ratio, is strongly recommended as a great investment opportunity. This is due to the fact that a high PE_Ratio suggests that the company is experiencing rapid growth.

I noticed a pattern among the clusters when it comes to variables (10 to 12).

Clusters 1 and 4 are primarily associated with a Moderate Buy Recommendation.

Clusters 2, 3, and 4 are recommended to be held.

(d): Provide an appropriate name for each cluster using any or all of the variables in the dataset.

Answer(d): Cluster 1 - cluster with high Beta and leverage, or cluster to consider buying.

Cluster2 - cluster with a high net profit margin or a high hold.

Cluster3 - Cluster with low PE ratio and high asset turnover, suitable for holding.

Cluster4 - Recommended Buy cluster

Cluster5 - cluster with a high PE Ratio (or) high Buy cluster.