

# Customer\_Segmentation\_KMeans

June 8, 2024

```
[2]: import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
from sklearn.model_selection import train_test_split
from sklearn import metrics
from sklearn.cluster import KMeans
```

```
[3]: dataset = pd.read_csv('Mall_Customers.csv')
```

```
[4]: dataset.head()
```

```
[4]:
```

	CustomerID	Gender	Age	Annual Income (k\$)	Spending Score (1-100)
0	1	Male	19	15	39
1	2	Male	21	15	81
2	3	Female	20	16	6
3	4	Female	23	16	77
4	5	Female	31	17	40

```
[5]: dataset.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200 entries, 0 to 199
Data columns (total 5 columns):
#   Column                                Non-Null Count  Dtype
---  -
0   CustomerID                            200 non-null    int64
1   Gender                                200 non-null    object
2   Age                                    200 non-null    int64
3   Annual Income (k$)                    200 non-null    int64
4   Spending Score (1-100)                200 non-null    int64
dtypes: int64(4), object(1)
memory usage: 7.9+ KB
```

```
[6]: from sklearn.preprocessing import LabelEncoder
```

```
[7]: encoder = LabelEncoder()
```

```
[8]: dataset['Gender'] = encoder.fit_transform(dataset['Gender'])
```

```
[9]: dataset.head()
```

```
[9]:
```

	CustomerID	Gender	Age	Annual Income (k\$)	Spending Score (1-100)
0	1	1	19	15	39
1	2	1	21	15	81
2	3	0	20	16	6
3	4	0	23	16	77
4	5	0	31	17	40

```
[10]: dataset.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200 entries, 0 to 199
Data columns (total 5 columns):
#   Column                Non-Null Count  Dtype
---  -
0   CustomerID            200 non-null   int64
1   Gender                 200 non-null   int32
2   Age                   200 non-null   int64
3   Annual Income (k$)     200 non-null   int64
4   Spending Score (1-100) 200 non-null   int64
dtypes: int32(1), int64(4)
memory usage: 7.2 KB
```

```
[11]: dataset.shape
```

```
[11]: (200, 5)
```

```
[13]: dataset.drop('CustomerID',axis=1,inplace=True)
```

```
[14]: dataset.shape
```

```
[14]: (200, 4)
```

```
[16]: # Choosing only last two column only others are not that much useful

X = dataset.iloc[:,2,3].values
```

```
[18]: X[:5]
```

```
[18]: array([[15, 39],
        [15, 81],
        [16,  6],
        [16, 77],
        [17, 40]], dtype=int64)
```

```
[23]: # Choosing the number correct clusters
# WCSS -> Within cluster sum of squares

# finding the wcss for different number of clusters

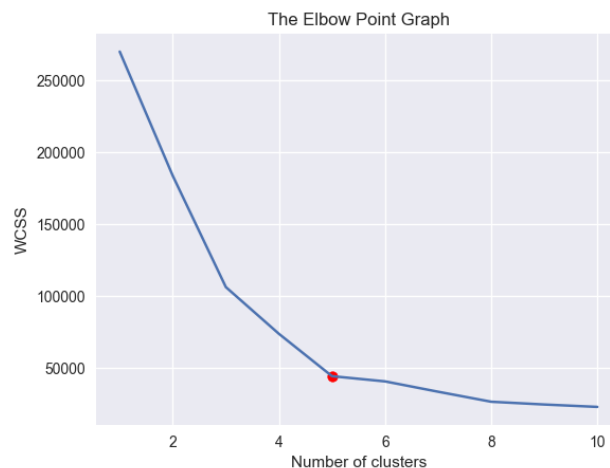
from sklearn.cluster import KMeans
wcss = []
for i in range(1, 11):
    kmeans = KMeans(n_clusters=i, random_state=42)
    kmeans.fit(X) # X is your dataset
    wcss.append(kmeans.inertia_)

print(f"Length of wcss: {len(wcss)}")
print(f"WCSS values: {wcss}")
```

Length of wcss: 10

WCSS values: [269981.28, 183653.3289473684, 106348.37306211119, 73880.64496247195, 44448.45544793371, 40825.16946386947, 33642.57922077922, 26686.837785187785, 24766.47160979344, 23103.122085983916]

```
[29]: sns.set()
plt.plot(range(1, 11), wcss)
plt.scatter(5, wcss[4], color='Red')
plt.title('The Elbow Point Graph')
plt.xlabel('Number of clusters')
plt.ylabel('WCSS')
plt.show()
```



```
[30]: # here's the Optimum number of cluster is Five
# the Elbow point is (5,wcss[4]) there was no significant downfall so we came
      ↳ over this
```

```
# Training the k-Means Clustering Model
```

```
kmeans = KMeans(n_clusters=5, init='k-means++', random_state=0)
```

```
[31]: kmeans.fit(X)
```

```
[31]: KMeans(n_clusters=5, random_state=0)
```

```
[32]: y = kmeans.predict(X)
```

```
[33]: print(y)
```

```
[3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3 4 3
 4 3 4 3 4 3 0 3 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
0 0 0 0 0 0 0 0 0 0 0 0 1 2 1 0 1 2 1 2 1 0 1 2 1 2 1 2 1
2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2
1 2 1 2 1 2 1 2 1 2 1 2 1 2 1]
```

```
[40]: # plotting all the clusters and their Centroids
```

```
plt.figure(figsize=(8,8))
```

```
plt.scatter(X[y==0,0], X[y==0,1], s=50, c='green', label='Cluster 1')
```

```
plt.scatter(X[y==1,0], X[y==1,1], s=50, c='red', label='Cluster 2')
```

```
plt.scatter(X[y==2,0], X[y==2,1], s=50, c='pink', label='Cluster 3')
```

```
plt.scatter(X[y==3,0], X[y==3,1], s=50, c='blue', label='Cluster 4')
```

```
plt.scatter(X[y==4,0], X[y==4,1], s=50, c='yellow', label='Cluster 5')
```

```
plt.scatter(kmeans.cluster_centers_[0], kmeans.cluster_centers_[1], s=100,
      ↳ c='black', label='Centroids')
```

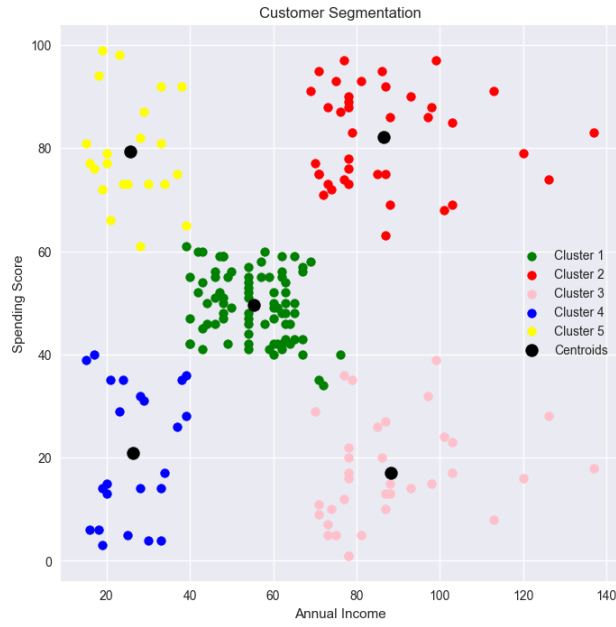
```
plt.title("Customer Segmentation")
```

```
plt.xlabel("Annual Income")
```

```
plt.ylabel("Spending Score")
```

```
plt.legend()
```

```
plt.show()
```



[ ]: