

# YESENIA A. SAULINO

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## SUMMARY

Impact-oriented project manager and international development professional with over 10 years of experience in management consulting, capacity building and global health. Skilled at leading multidisciplinary, results-driven teams and navigating complex organizations. Advanced degree in public policy and certification in change management. Fluent in Spanish. Clearance level – Secret.

## EXPERIENCE

September 2016  
- August 2018

### GLOBAL HEALTH FELLOWS PROGRAM II | PUBLIC HEALTH INSTITUTE

Washington, DC

*Senior Strategic Information Advisor, United States Agency for International Development (USAID)*

- Provided technical assistance to USAID missions to strengthen data quality & use in program planning, reporting, target setting and partner management.
- Analyzed epidemiological & program results data to assess progress against PEPFAR country goals; synthesized & communicated key findings to oversight & implementation teams to identify priorities and strategies to address issues & gaps.
- Collaboratively defined & implemented monitoring framework for \$23M emergency drought response across 6 HIV-nutrition programs in sub-Saharan Africa; instituted process for routine data collection, analysis & use; co-led intra-agency team drafting final outcome report.
- Represented USAID on inter-agency program quality working group; contributed to redesign of site-level rapid assessment tool (mobile-based) and analytic dashboards used across missions.

May 2009 -  
September 2016

### BOOZ ALLEN HAMILTON INC.

Washington, DC

*Associate, Strategy & Change Team / Senior Consultant, Organizational Performance Team*

Managed & supported diverse project teams to assess, design, present and implement strategies for U.S. & international government clients. Project highlights include:

- Managed \$80M+ PEPFAR-funded global health supply chain portfolio; helped devise & monitor work, performance management & risk management plans; improved external consultant sourcing as well as knowledge management and strategic communication practices.
- Served as monitoring & evaluation advisor on USAID-funded health care waste management project in Swaziland; liaised with host-country government to define, pilot & deploy a national monitoring system adopted by 120+ clinics; trained 30 health officers to use monitoring toolkit.
- Drafted five-year strategic plan for science & technology agency undergoing major leadership change; facilitated strategic planning sessions with senior and mid-level managers; supported the stand up of a flagship initiative.
- Advised General Manager of a U.S. government corporation on actions to increase competitiveness and sustainability; analyzed operations, reviewed regulatory environment, evaluated 120 companies for strategic partnerships and identified \$1.2M in potential sales.

December 2007 -  
July 2008

### INTERNATIONAL LABOUR ORGANIZATION (ILO)

Cambridge, MA/Hong Kong, SAR

*Graduate Consultant, Asian Regional Programme on Governance of Labour Migration*

- Co-authored case study on management of international labor migration and provision of government services to migrant workers in South East Asia (published under [ILO's working paper series](#)).
- Designed & administered survey via focus groups & personal interviews to 162 Filipina and Indonesian domestic helpers in Hong Kong; interviewed government officials, labor unions and civil society groups.
- Presented findings and policy recommendations before international audience at ILO Regional Symposium on the Deployment of Workers Overseas in Bangladesh, July 2008.

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|-------------------------------------|---|-------------------|
| Summer 2007                         | <b>COUNCIL OF WOMEN WORLD LEADERS, ASPEN INSTITUTE</b><br><i>Graduate Fellow, Ministry of Gender &amp; Development</i>  | Monrovia, Liberia |
|                                     | <ul style="list-style-type: none"><li>● Drafted report on the status of gender equality and women's empowerment in post-conflict Liberia; conducted qualitative analysis and in-depth interviews with key United Nations agencies, line-ministries and civil society groups.</li><li>● Assisted technical and programmatic teams in drafting proposal for economic empowerment project benefiting rural Liberian women; funding awarded by Spanish government.</li><li>● Formulated concept plan for national pilot mentoring program to increase female political participation.</li></ul> |                   |
| September 2004<br>- June 2006       | <b>CARNEGIE ENDOWMENT FOR INTERNATIONAL PEACE</b><br><i>Assistant Director, Group of Fifty Special Project</i>  | Washington, DC    |
|                                     | <ul style="list-style-type: none"><li>● Supported senior leadership in the development and execution of international business forums focused on promoting social &amp; economic development in Latin America.</li><li>● Responsible for line-management; created and monitored budget; managed membership services and sponsor relationships.</li></ul>  |                   |
| <b>EDUCATION</b>                    | <b>HARVARD UNIVERSITY, JOHN F. KENNEDY SCHOOL OF GOVERNMENT</b><br><b>Master in Public Policy</b> ; concentration in Political & Economic Development, June 2008.   | Cambridge, MA     |
|                                     | <b>BOSTON COLLEGE, COLLEGE OF ARTS AND SCIENCES</b><br><b>Bachelor of Arts</b> ; honors in Sociology with minor in International Studies, May 2003.<br>Study abroad; Universidad Autónoma de Madrid, 2001-2002.   | Chestnut Hill, MA |
| <b>CERTIFICATES &amp; TRAININGS</b> | 2018, Design Thinking for Innovation, University of Virginia Darden School of Business via Coursera.<br>2014, Change Management Advanced Practitioner Program, Georgetown University McDonough School of Business.<br>2013, Performance-Based Financing, USAID   DELIVER PROJECT, John Snow, Inc.<br>2012, Questionnaire Design, George Washington University.<br>2012, Supply Chain Logistics Management, USAID   DELIVER PROJECT, John Snow, Inc.   |                   |
| <b>SKILLS</b>                       | <b>Language:</b> Native written and oral fluency in English and Spanish.<br><b>Computer:</b> Proficient in MS Word, Excel, PowerPoint; familiarity with Tableau and MicroStrategy.  |                   |
| <b>PERSONAL</b>                     | Raised and educated in Ecuador (12 years). Travel and work experience in South America, Europe, Asia and Africa.  |                   |