# **Curriculum Vitae**

# **Grace Nyokabi Nyutu**

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<b>Personal</b>	
Profile	

I am a sharp-minded, self-driven and highly innovative professional in software development, insurance, data analysis, risk management and finance. I am motivated by challenging tasks which act as a molding platform for my career growth.

I desire to grow in the field of Android and Web software development and testing. I have over 4 years working experience in insurance and business fields.

Education	2021-2022	Software Development Moringa School
	2020-2020	Data Analytics LinkedIn Learning
	2011-2015 2010 - 2012	Bachelor of Business and Management (Management Science). Attained: Second Class Upper Division Kisii University
		College of Insurance (COI) Diploma In Insurance (AIIK)
	2006 - 2009	Kenya Certificate of Secondary Education. Attained: Mean Grade A- (Minus) Kangubiri Girls' High School.

# **Skills**

- Software Development: I have been trained on software development for Android and Web where I have so far used HTML 5, CSS, JavaScript, jQuery, C# C, Java, SQL and Python.
- > ICT Competence: Exceptional ability to work in Linux and Windows operating systems.
- > Data and Financial Analysis: Trained in data analysis and modelling techniques.
- Financial Skill: Measuring financial risks and then developing and implementing strategies to minimize that risk. Advising on the financial implications and consequences of business decisions.
- Analytical Skills: Recognizes areas of weaknesses requiring improvements and makes recommendations for consideration, approval, and implementation.
- Planning and Organizing: Refined planning and organizational skills that balance work, team support and ad-hoc responsibilities in a timely and professional manner.
- > Insurance: Underwriting, Claims analysis, Reinsurance, and schemes management.
- Customer Relations skills: Through my experience in the insurance industry, I have learned how to handle customer queries and help solve them.
- ➤ **Business negotiations skills:** I have gained and practice good negotiations skills with clients and potential customers.
- > Sales and Marketing: Having hands on experience skills in sales and marketing of financial products as a financial advisor.
- Adaptability: I can quickly adapt in a new environment and work with the required set guidelines.

# **Work Experience**

# February, 2020 to June, 2020

# **Resolution Insurance Kenya Limited**

**Position:** Unit Assistant.

#### **Responsibilities:**

- Submitting weekly production reports based on allocations.
- ➤ Gathering background information in order to effectively access the risk involved.
- Preparation of allocations for both corporate and individual clients and ensuring documents and allocations are captured and saved in the system.
- Preparing renewal invitation and negotiating terms with policyholders
- Receipt and verification of all policy application documents and attachments in complewith the checklist.
- Prepare quotations.

#### April, 2019 to July, 2019

#### **Resolution Insurance Kenya Limited**

Position: Assistant Underwriter.

# Responsibilities:

- > Gathering background information in order to effectively access the risk involved.
- Computing results for appropriate premium.
- Keeping detailed and accurate records of policies underwritten and decisions made.
- Preparing Renewal invitation and negotiating terms with policyholders
- Specifying conditions to be imposed on different types of policies.

#### January, 2016 to February, 2018 CIC Insurance Company Limited

Position: Financial Advisor.

#### Responsibilities:

- Sales and marketing.
- Relationships management with existing clients.
- > Sell life assurance to prospective and existing individual and corporate clients.

#### April, 2015 to November, 2015 Judah Enterprises

Position: Operations Assistant.

# **Responsibilities:**

- Cashiering.
- MPESA and Equity Bank agency transactions.
- Planning Inventory preparations and reporting.

#### January 2012 to April 2012 Grame Insurance Agencies Ltd.

Position: Insurance Officer

# Responsibilities:

- Underwriting for various insurance policies.
- > Claims analysis.
- ➤ Conducted customer awareness surveys on the importance of insurance products.

# Additional Information

#### **Positions of Responsibilities and Awards**

- ➤ 2012: Awarded The Best Student Overall in Diploma in Insurance from The College of Insurance (COI)
- 2022- Date: Serving in the Media Team doing Web Development and Graphic Design at Fountain Gate Church.

#### **Hobbies and Interests**

> Travelling for adventure and music.

# **Referees**

Mr. Joseph Ndungu Wanjiru,

Branch Manager- Thika,

Resolution Insurance Company Limited,

Telephone no: +254 721 464 936 Email: <a href="mailto:JNWanjiru@resolution.co.ke">JNWanjiru@resolution.co.ke</a>

Mr. Geoffrey Obuon, Unit Business Manager,

Resolution Insurance Company Limited,

Telephone no: +254 723 105703 Email: gobuon@resolution.co.ke

Mr. James Mwaura Kogi, Unit Manager-Kiambu, CIC Insurance,

Email: james.kogi@cic.co.ke