

Graham R. Plata

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Work Experience -

Candoris Technologies - Anneville / Philadelphia, PA 2016 - Present

Client Warrior (Account Executive)

- Work as a team with Sr. Engineers and Sr. Client Warrior to design and configure appropriate solution(s).
- Identify new business opportunities within new and existing accounts.
- Clearly understand the business challenges created by the technical requirements the client faces.
- Develop relationships within accounts at Director/C-Level & communicate firm value proposition.
- Navigate proposals through the procurement process.
- Ensure a successful deployment and solutions meets customer's requirements.
- Seek the success of my team and customer.

Shufflebox Productions - Kutztown, PA 2014 - 2015

Cinematographer and Editor

- Established and secured relationships with clients ranging from startups to Fortune 500s
- Coordination, preparation, and setup of 4K multi-camera productions
- Ingested and edited content for commercial use
- Served as an in-house camera operator, editor and digital technician
- Responsible for maintaining camera and studio equipment ranging from the Sony F55 to the SNS EVO shared media storage server

Gabello Studios - Philadelphia, PA 2012 - 2014

Editor and Motion Artist

- Created edits for various clients focusing on medical, editorial and fashion industries
- Assisted in the creation of motion graphics for commercial and corporate projects
- Operator and Digital Image Technician of RED cinema camera
- Responsible for network upkeep, hardware maintenance and storage solutions within the studio

Tango Productions Inc. - Dallastown, PA 2011 - 2012

Editor Intern

- Assisted in production of commercial shoots for various local clients
 - Edited and colored projects using autodesk smoke
 - Created and refined production workflows.
 - Maintained office hardware including all edit bays and Network equipment.
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Other Projects - Private Consulting, Research, & Recreation

Producer, GIXEL Gaming Events - Philadelphia 2011 - Present

- Video Producer and stage manager for one of the largest LAN conventions on the east coast
- Script, film and edit promotional content for events
- Manages operation of all GXL live streaming and live stage production from pre to post production
- Assists in sponsorship acquisition and promotion

Consultant - Ontario, CA 2016

- Assisted in the creation of content and marketing materials for Beyond the Summit Studio
- Worked directly with producer and talent and developed engaging content for an active Esports audience
- Broadcast to 900K live viewers

Co-Founder, TAG Aerials LLC. - Philadelphia, PA 2014 - 2015

- Assisted with private UAS consulting services
- Maintained all quads and wireless video systems
- Operated as UAS Pilot for real estate and motorsport photography and videography

Education and Training

Temple University 2009 - 2013

Philadelphia, PA

Bachelor of Arts in Film and Media

Annenberg School of Communications

Central York High School 2005 - 2009

York, PA

Business, Finance & Information Technologies Academy

Proficiencies - Hardware & Software

Hardware Proficiencies

RED Epic • Sony F55/F5/FS7 • ARRI Alexa • Blackmagic Cinema Camera
NewTek TriCaster 400 • Blackmagic Production Suite

Software Proficiencies

Adobe Premiere / Final Cut • After Effects • Photoshop • Illustrator • RED CINE X
Davinci Resolve • Media Encoder • Open Broadcaster Software • Salesforce • Fusion 360