



## Project 1 – Key Insights

### 1. Significant Claim Drivers Identified:

- The logistic regression model highlights that variables like **Claim\_Amount**, **Hospital\_ID**, and **Diagnosis\_Code** are statistically significant in predicting claim outcomes (e.g., rejection or fraud).

### 2. Age Shows Positive Correlation with Claim Amount:

- Correlation analysis indicates that **older customers tend to claim higher amounts**, which is consistent with increased health risks with age.

### 3. Variation by Policy Type:

- Customers under **Corporate policies** generally show higher average claim amounts compared to Family or Individual plans, suggesting a potential for adverse selection or richer benefit plans.

### 4. High-Value Hospitals:

- Certain hospitals appear repeatedly in high-claim data clusters. These may require further review for pricing agreements, overutilization, or fraud potential.

### 5. Potential Fraud Risk Factors:

- The model output suggests certain **diagnosis codes and hospital patterns** are correlated with higher fraud flags, indicating the need for focused audit rules or ML-based scoring.

### 6. Underwriting Strategy Alert:

- Younger customers with high claim frequency under individual policies may suggest misuse or poor underwriting controls.

### 7. Actionable Strategy:

- **Strengthen fraud detection rules** using claim amount + provider + diagnosis patterns.
- **Refine premiums** for Corporate and Individual plans based on age and claim history trends.
- **Audit high-risk hospital-claim clusters** regularly.