

Grant W. Gregory

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EDUCATION

Boston University **Boston, MA** **May, 2019**
Questrom School of Business, Dual Major: Finance & IT, Kilachand Honors College **Cumulative GPA: 3.91**
1 of only 250 students in BU's Honors College. All final grades at University are As including all core business classes.

Athletics: Division I Men's Lacrosse Player.

Awards: Kilachand Honors College Leadership Advisory Board Member. Two-time Lance Piccolo Scholarship for Excellence & Leadership on Field & in Classroom. Patriot League All-Scholastic Athlete 2016, 2017 & 2018. BU Lacrosse Team GPA Award 2016-18. BU Athletics Leadership Academy 2017 & 2018. BU Lax Summer Leadership Committee 2018.

WORK EXPERIENCE

Deutsche Bank **New York City** **June, 2018 – August, 2018**
LevFin Credit Risk Management Intern

Served on the Technology, Media, and Telecommunications team (TMT) on 10+ transactions; role significantly increased after a VP departed early in internship. Documented underwriting committee meetings for all pertinent deals.

- Examined capital structures of distressed counterparties to identify key risks for the base model paydown; produced credit ratings and regulatory documents based on significant idiosyncratic risks.
- Analyzed financial models and provided feedback to the deal team on structuring EBITDA, enterprise valuation, and liquidity. Inquired with deal team about key market developments, opportunities, and threats pertinent to transactions.
- Created annual reviews for counterparties with outstanding credit facilities by examining financial metrics (leverage, revenue & profit development, etc.) along with market position, credit and management structure.
- Presented to senior risk management unique solutions to bolster firm's overall risk appetite.

MediaBridge Capital Investors, LLC **Greater Boston Area** **June, 2017 – August, 2017**
Investment Banking Intern

MediaBridge Capital is a specialty investment bank focused on serving companies within the *Media Content Lifecycle* – those which create, manage, commercialize or distribute content for the media markets. Direct report to Managing Partners.

- CO-authored Confidential Information Memorandums alongside senior management to present to clients and potential acquirers, consisting of transaction rationale, market research and analysis, product and technology descriptions, competitor analysis, and pro forma financial statements.
- Researched private equity and venture capital firms (by geography and investment criteria) that focus on the digital media industry. Analyzed investments made and identified firms/lead contacts to pursue.
- Constructed Capital IQ reports to analyze both public company and precedent transaction valuations.

Cerebral Healthcare **Holliston, MA** **June, 2016 – August, 2016**
Business Analyst

Cerebral Healthcare is a start-up company focused on addressing the needs of patients with Alzheimer's Disease by providing clinical, wearable, & service-based solutions for AD patients and their families. Reported directly to Chief Executive Officer.

- Role focused on analysis of the Worldwide and US dementia and digital health markets to drive start-up company's understanding of market segments, consumer needs, clinical & technology solutions and potential product offerings.
- Reported to executive management and provided direct insights to advance development of company's strategy, product developments and lines of service.
- Advanced the company's assessment of the Dementia / Alzheimer's Disease (AD) market and wearable device market. Communicated findings to advance the market approach & line extensions (wearables, digital health apps, service lines).

LEADERSHIP EXPERIENCE

Kilachand Leadership Advisory Board **Boston University** **Spring, 2017 - Present**

- Facilitate formal discussions with Kilachand students and represent the student body to the College & Administration.
- Provide feedback directly to the KHC Director regarding curricular adjustments and Kilachand policy changes.
- Organize school-wide co-curricular events to broaden learning and foster interactions with accomplished professionals.

Eagle Scout, Boy Scouts of America **Sherborn, MA** **December, 2015**

- Developed, presented & led Eagle Project focused on elementary school emergency access road improvements.
- Organized approvals and execution across school administration, town selectmen, landscape architects & volunteers.

RELATED SKILLS

Computer: Capital IQ, Pitchbook, Modeling, Python, HTML & CSS, Microsoft Suite + Access, Adobe Photoshop + Illustrator.
Organizational: Public Speaking, Group Organization, Team Management, Leadership by Example.