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# **GRANT GILMAN**

## **Skills**

- SQL (Oracle SQL, PostgreSQL)
- Microsoft Office Suite
- Javascript (React, Next, Express, Node, HTML/CSS)
- REST APIs (JSON, XML)

- Version Control & Containerization (Git & Docker)
- Test-Driven Development (Jest, Playwright)
- Operating Systems (Windows, Linux/UN

# **Work Experience**

#### WEB DEVELOPER - Dependable Layout & Design - Contract

Aug 2023 - Present

- Rebuilt and maintained commercial web applications using React and NextJS.
- Enhanced overall user experience and accessibility by implementing responsive design.
- Optimized web content using server-side rendering techniques.
- Developed unit tests and assertions to quickly find and fix bugs.
- Actively Implementing an internal client database for managing digital assets in SQL.

#### **SOFTWARE ACCOUNT MANAGER –** Smartsheet – Boston, MA (Remote)

Oct 2021 - Jan 2023

- Collaborated with Implementation and Product Engineers to deliver quality software solutions.
- Built and presented conceptual demos to VP and C-level stakeholders.
- Provided technical assistance with product, API, and SDK issues as requested.
- Managed 100+ accounts utilizing Tableau reports and Salesforce CRM with 121% quota attainment.

#### SENIOR BUSINESS DEVELOPMENT REP - Smartsheet - Bellevue, WA (Remote)

Feb 2020 - Oct 2021

- Automated email sequences for streamlined outreach to specified customer personas.
- Pioneered a new prospecting initiative across enterprises, directly generating 8 times more opportunities.
- Appointed Team Lead to interview and onboard new colleagues, leading to a strong team culture.
- Selected to the Commercial Advisory Board to align with the internal executive team.

#### IT TEST TECHNICIAN - UNH Interoperability Lab - Durham, NH

May 2016 - May 2017

- Conducted government IPv6 test script cases and reports on home networking devices.
- Partnered with IT clients from different corporations to provide accurate hardware test results.
- Wrote reports and documentation on new solutions to test conflicts for future internal reference.

## **Projects**

## NBA SALARY TRACKER - Frontend Developer - (salary-capped.com)

July 2023

- Developed React Web Application for tracking NBA team payroll & player contracts.
- Utilized Cheerio for web scraping team and player salaries and statistics.
- Built a salary comparison feature for users to discover potential player trades, league-wide.

# **MUGS-A-MILLION** – Full Stack Developer - (github.com/dreamteamcapstone/mugs-ecom)

June 2023

- Tech Stack: React, CSS, Express, PostgreSQL, and JSON Web Token
- Pair-programmed a mock e-commerce application using agile development for a two-week sprint.
- Designed UX including product browsing and shopping cart that updates in real-time.
- Implemented an admin portal for adding and updating products and viewing orders in custom database.

# **Education**

# VIRGINIA TECH – Software Development Certificate

June 2023

Full-time, software development program through Fullstack Academy.

ARIZONA STATE UNIVERSITY - Bachelor of Arts in Interdisciplinary Studies

May 2019

Majors: Business Administration- Marketing, Information Technology

# **UNIVERSITY OF NEW HAMPSHIRE**—College of Engineering Coursework:

May 2017

Computer Science Concepts | Internetworking Technologies | Calculus