Software Developer/ Web Specialist / IT Analyst

GRANT GILMAN

(207) 838 8861| grantgilman4@gmail.com
https://www.linkedin.com/in/GrantGilman/
https://grantbgilman.com/
Williamsburg, VA 23188

Skills

- SQL (Oracle SQL, PostgreSQL)
- Microsoft Office Suite
- Javascript (React, Next, Express, Node, HTML/CSS)
- REST APIs (JSON, XML)
- Version Control & Containerization (Git & Docker)
- Test-Driven Development (Jest, Playwright)
- Operating Systems (Windows, Linux/UN

Work Experience

WEB DEVELOPER – Dependable Layout & Design **–** Contract   August 2023 - Present
- Rebuilt and maintained commercial web applications using React and NextJS.
- Enhanced overall user experience and accessibility by implementing responsive design.
- Optimized web content using server-side rendering techniques.
- Developed unit tests and assertions to quickly find and fix bugs.
- Actively Implementing an internal client database for managing digital assets in SQL.

SOFTWARE ACCOUNT MANAGER – Smartsheet – Boston, MA (Remote)   October 2021 – January 2023
- Collaborated with Implementation and Product Engineers to deliver quality software solutions.
- Built and presented conceptual demos to VP and C-level stakeholders.
- Provided technical assistance with product, API, and SDK issues as requested.
- Managed 100+ accounts utilizing Tableau reports and Salesforce CRM with 121% quota attainment.

SENIOR BUSINESS DEVELOPMENT REP – Smartsheet – Bellevue, WA (Remote)   Feb 2020 – Oct 2021
- Automated email sequences for streamlined outreach to specified customer personas.
- Pioneered a new prospecting initiative across enterprises, directly generating 8 times more opportunities.
- Appointed Team Lead to interview and onboard new colleagues, leading to a strong team culture.
- Selected to the Commercial Advisory Board to align with the internal executive team.

IT TEST TECHNICIAN – UNH Interoperability Lab – Durham, NH   May 2016 – May 2017
- Conducted government IPv6 test script cases and reports on home networking devices.
- Partnered with IT clients from different corporations to provide accurate hardware test results.
- Wrote reports and documentation on new solutions to test conflicts for future internal reference.

Projects

NBA SALARY TRACKER – Frontend Developer - (*salary-capped.com*)   July 2023
- Developed React Web Application for tracking NBA team payroll & player contracts.
- Utilized Cheerio for web scraping team and player salaries and statistics.
- Built a salary comparison feature for users to discover potential player trades, league-wide.

MUGS-A-MILLION – Full Stack Developer - (*github.com/dreamteamcapstone/mugs-ecom*)   June 2023
- **Tech Stack**: React, CSS, Express, PostgreSQL, and JSON Web Token
- Pair-programmed with a team of three using agile development for a two-week sprint.
- Designed UX including product browsing and shopping cart that updates in real-time.
- Implemented an admin portal for adding and updating products and viewing orders in custom database.

Education

VIRGINIA TECH – Software Development Certificate   June 2023
Full-time, software development program through Fullstack Academy.
ARIZONA STATE UNIVERSITY – Bachelor of Arts in Interdisciplinary Studies   May 2019
Majors: Business Administration- Marketing, Information Technology
UNIVERSITY OF NEW HAMPSHIRE–College of Engineering Coursework: May 2017
Computer Science Concepts | Internetworking Technologies |Calculus