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## Graham Engineering Corporation Delivers Two Industrial Accumulator Head Blow Molding Machines to TrafFix Devices Inc.

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**TrafFix Devices Inc. will be blow molding many of its highway safety products in-house on new accumulator head machines from Graham Engineering Corporation.**

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YORK, PA--(Marketwire - November 15, 2010) - **TrafFix Devices Incorporated (TDI)**, of San Clemente, California, recently accepted delivery of the second of two **Graham Engineering Corporation (GEC)** accumulator machines ordered late last year. TDI manufactures and distributes highway safety products for the traffic control and transportation industry.

Based upon growing business, TrafFix converted to in-house molding of their products in a newly constructed plant in Fairfield, Iowa. The cornerstone of this effort is the purchase of two new **Graham Model GEC-7460 dual head blow molding machines**. Each machine included a 6 inch smooth bore extruder with a 300 HP AC drive, dual 20-lb. series heads, XBM Navigator PC controls and a 74x60 inch press with 190 tons of clamping force. TrafFix started in-house production on the first machine in May 2010, with the second machine entering production in October. Each of these machines runs both HDPE and LLDPE.

According to Jack Kulp, President and Founder of TrafFix, "We chose Graham over others because of their innovative and technical advantages in machine design. We felt that Graham would provide the best support in training, service, processing and on line support. We

received excellent references from other peer companies on their equipment's efficiency and service support and Graham delivered as advertised."

GEC industrial machines are known for their fast color change capabilities. Color changes, which can require as much as 8-12 hours on many competitive machines, can be accomplished in less than one hour on Graham machines, due to their unique flowhead design. During the Traffix machinery acceptance, Graham demonstrated both a liquid color and color concentrate color change from natural HDPE to orange in four shots.

David Yenor, Vice President of Global Business Development at Graham, adds, "We were very pleased to support the incredible growth and competitiveness of Traffix with the installation of these two machines. Traffix fits the profile of many of our customers for industrial machines -- growing companies, with exciting product lines, who benefit from the reliability and capabilities of our single and dual head equipment. We look forward to working with them on an ongoing basis."

Mr. Kulp continued, "The new GEC equipment allows Traffix to run all of our products on the same machine size, yielding a higher efficiency on an annual production basis. The GEC spiral heads also provide a much quicker color or material change compared to others. The entire process, from order to installation, training and commissioning, exceeded our expectations."

**About Graham Engineering Corporation:** Graham Engineering offers a complete line of monolayer and multilayer extrusion blow molding equipment, including: shuttle machines up to 10 L capacity; reciprocating screw and shot pot machinery for lightweight HDPE containers; multi-cavity, single and dual parison rotary wheel blow molders for up to 30 L packaging applications; and single and dual head accumulator machinery from 5 to 50 lbs (3 to 30 liters) capacity.

**About Traffix Devices Inc.:** Traffix currently produce over 100 traffic control and safety road devices, making them one of the largest producers of road safety products in the world. They have plants in San Clemente, CA, Fairfield, IA, Adelanto, CA and Tijuana, Mexico. Their products include Channelizer<sup>®</sup> barrier drums, portable sign stands, roll-up signs, plastic barricades, and traffic cones.

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