



# JAMES GRASSO

FRONT END WEB DEVELOPER

## CONTACT

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**Location:** Melbourne VIC

## CORE SKILLS

HTML5, CSS 3, JavaScript, Flexboxes, Responsive Web design, Bootstrap, Wireframing with NinjaMock and Figma, Working knowledge of the Terminal, git and GitHub, Creating Test Suites, Debugging, APIs

## SOFT SKILLS

- The ability to work collaboratively in a team
- Persistence and Adaptability
- Proactiveness
- Professional and effective communication
- A strong willingness and curiosity to keep current with new processes

## ACCOMPLISHMENTS

- Awarded Best New Account Development Manager at Podium- a high growth SaaS company.
- Achieved 250% of quota in first term.

## REFERENCES

- Blake Galera- Sales Manager at HealthEd, 0423 223 61
- Ramesh Manocha- CEO at HealthEd, 02 8758 0103

## PROFILE

I am a Junior Web Developer with a background in IT Sales. Having always been passionate about using and being creative with technology, I recently completed studies in Front End Web Development so that I can grow and contribute my skills within an industry that I love working in. I have experience developing web applications with teams from wire-frame to hosting, using technologies such as: git, github, html, css, javascript, bootstrap, ninja, aws and more.

## WORK EXPERIENCE

### Account Development Manager

Podium, 2019 - 2020

- Assessed client software needs with a consultative, solutions-based approach.
- Collaborated with territory and commercial teams to implement a synchronized sales strategy

### Sales Rep

Health Ed, 2019 - 2020

- Sold professional development seminars to health and education professionals.
- Provided technical support to customers during webinars.

## EDUCATION BACKGROUND

### Academy Xi and Generation Australia

12 Week Intensive Web Development Bootcamp, 2021

- Designed and built web applications from wireframing to deployment.
- Developed applications as a team using Github for file merging and version control.
- Followed an Agile development process

### Evergreen State College

Bachelor of Arts, 2011