# NEW COFFEE SHOP LOCATION

Steven Asten

#### **CONTENTS**

- 1. Problem and Hypotheses
- 2. Data dictionary
- 3. Exploratory Data Analysis (EDA)
- 4. Visualizations
- 5. Machine Learning
- 6. Machine Learning Performance
- 7. Conclusion and location recommendation
- 8. Appendix

#### **PROBLEM**

• Find an available storefront property which would be suitable for a newly established coffee shop.

#### **HYPOTHESES**

- I. If I can find where people are coming from when they visit coffee shops, then I can look for a geographical area with a large presence of these features, and this location would be suitable for a new coffee shop.
- 2. If I can predict characteristics of a coffee shop-goer (including age, income, means of transportation), then I can find a geographical area with the most of this type of person, and this would be a suitable location for the new coffee shop.

## DATA DICTIONARY

- I. Yelp API
- 2. Foursquare Dataset
- 3. American Community Survey (ACS) Dataset

# DATA DICTIONARY - YELP API

Data ID	Data Type	Data Description	
Business_id	String	unique id	
Name	String	Business' name	
Neighborhood	String	Neighborhood's name	
Address	String	Full address of business	
City	String	City	
State	String	2-char state abbreviation	
Postal code	String	5-char postal code	
Latitude	Float	Latitude	
Longitude	Longitude Float Longi		
Categories	Array	List of categories	

# DATA DICTIONARY - FOURSQUARE

Data ID	Data Type	Data Description	
user_id	Integer	Unique ID	
utc_time	Datetime	Full datetime timestamp	
latitude	Float	Latitude of checkin	
longitude	Float	Longitude of checkin	
venue_category	String	Category description	
country_code	String	Abbreviated country	

# DATA DICTIONARY – 2016 ACS DATASET

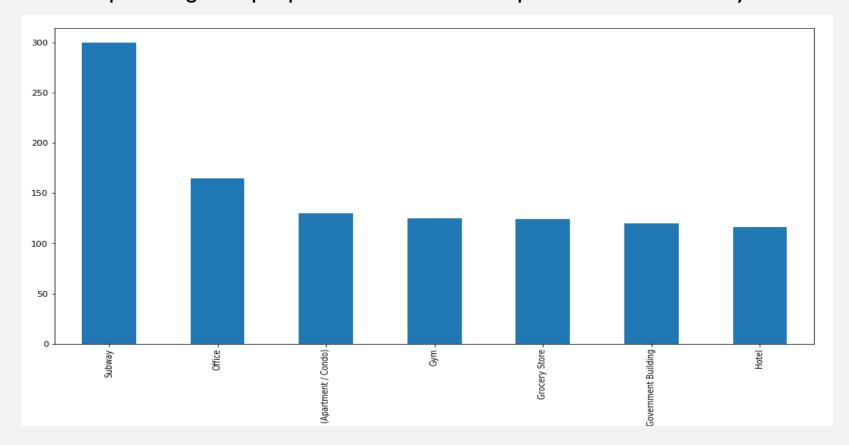
Data ID	Data Type	Data Description	
zip_code	String	Zip code	
population	Integer	Total Population of zip code	
median_age	Integer	Median age of zip code	
mean_income	Float	Mean income of zip code	
percent_public_transport	Float	Percentage of people who use public transportation as a primary means of transport	

#### EXPLORATORY DATA ANALYSIS

- Foursquare dataset contained Latitude and Longitude, no other location data.
  Reverse geocoding 3-million records unrealistic.
  - Python package "reverse\_geocoder" returns county
  - Zillow Neighborhood Shapefile returns name of neighborhood
  - Convert neighborhood names to zip code
- Yelp dataset missing data
  - Yelp API 50 results per query, 5000 queries per day

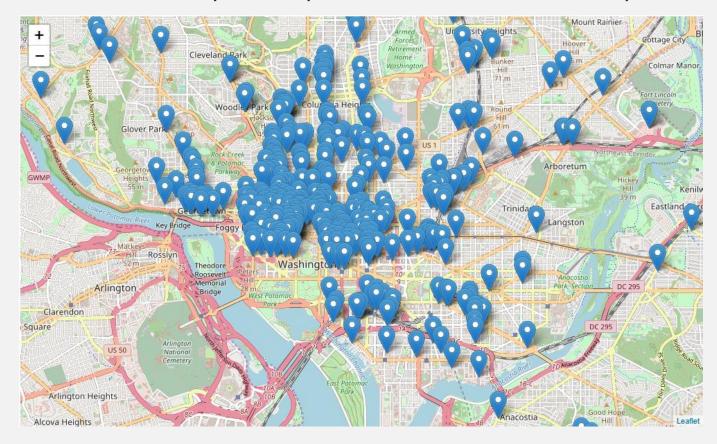
#### VISUALIZATIONS I

Top 7 categories people who visit coffee shops visit on the same day



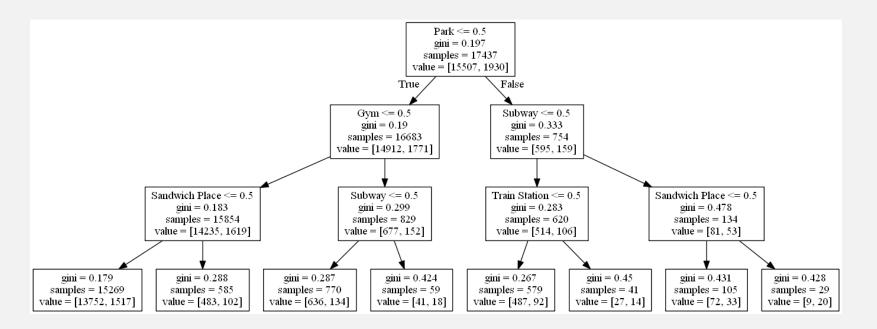
# **VISUALIZATIONS 2**

All coffee shops in DC plotted on interactive Folium map



#### MACHINE LEARNING I

I. Model I: Decision Tree. Transposed top 23 categories to columns with binary values and used a Decision Tree to predict where people are coming from when they go to coffee shops.



	feature	importance
11	Park	0.290257
1	Subway	0.238393
13	Sandwich Place	0.233781
7	Gym	0.190744
6	Train Station	0.046825
20	Road	0.000000
19	Baseball Stadium	0.000000
18	Neighborhood	0.000000
17	Pub	0.000000
16	Pizza Place	0.000000

Accuracy: 0.889908256881

#### MACHINE LEARNING 2

#### Model 2: Random Forest

	feature	importance
1	Subway	0.072851
0	Office	0.065243
2	American Restaurant	0.058225
8	Grocery Store	0.057380
9	Home (private)	0.054446
11	Park	0.053394
4	Government Building	0.053389
6	Train Station	0.051777
12	Mexican Restaurant	0.050790
10	Residential Building (Apartment / Condo)	0.050631
13	Sandwich Place	0.048432
5	Hotel	0.045965
7	Gym	0.044408
18	Neighborhood	0.043520

 As median age increases by I year, number of coffee shop check-ins decreases by 21.

Model 3: Linear Regression. I found that Median Age and Percentage of people who use Public Transport were most correlated with coffee shop check-ins, so I used these two features in my linear regression model.

accuracy: 0.889220183486

# MACHINE LEARNING PERFORMANCE

Models run on	Model	Accuracy			
Foursquare Dataset	Decision Tree	≈ 88%			
	Random Forest	≈ 89%			
Models run on ACS	Model	RMSE			
dataset	Linear Regression	Baseline: 243.6			
		Modelled: 117.9			

#### CONCLUSION I

- Hypothesis I: People who visit coffee shops also visit parks and gyms, and they use public transportation. They do not like sandwich shops.
- Hypothesis 2: Lower median age results in a higher number of coffee shop visits.

	zip_code	sandwich	park	coffee	median_age	percent_public_transport
0	20001	54	8	43	30.6	0.353349
4	20005	36	2	33	33.8	0.264241
5	20006	34	5	31	20.6	0.287554
8	20009	30	4	41	32.3	0.433303
1	20002	28	5	33	34.0	0.361972
3	20004	23	1	20	41.0	0.312452
2	20003	22	9	20	34.8	0.401540
18	20036	21	1	27	32.7	0.363870
16	20024	21	7	15	38.2	0.441809
6	20007	18	6	20	33.2	0.233151

## **CONCLUSION 2**





#### **APPENDIX**

- GitHub Repo: <a href="https://git.generalassemb.ly/astensteven/project-final">https://git.generalassemb.ly/astensteven/project-final</a>
- Yelp API Docs: <a href="https://www.yelp.com/developers/documentation/v3">https://www.yelp.com/developers/documentation/v3</a>
- Foursquare Data: <a href="https://sites.google.com/site/yangdingqi/home/foursquare-dataset">https://sites.google.com/site/yangdingqi/home/foursquare-dataset</a>
- ACS Data: <a href="https://factfinder.census.gov/faces/nav/jsf/pages/download\_center.xhtml">https://factfinder.census.gov/faces/nav/jsf/pages/download\_center.xhtml</a>
- Zillow Neighborhood Shapefiles: <a href="https://www.zillow.com/howto/api/neighborhood-boundaries.htm">https://www.zillow.com/howto/api/neighborhood-boundaries.htm</a>
- Reverse Geocoder: <a href="https://github.com/thampiman/reverse-geocoder">https://github.com/thampiman/reverse-geocoder</a>
- Property Listing: <a href="http://www.cityfeet.com/cont/listing/retail-space-for-lease/1214-18th-st-nw-washington-dc-20036/CS4135317">http://www.cityfeet.com/cont/listing/retail-space-for-lease/1214-18th-st-nw-washington-dc-20036/CS4135317</a>