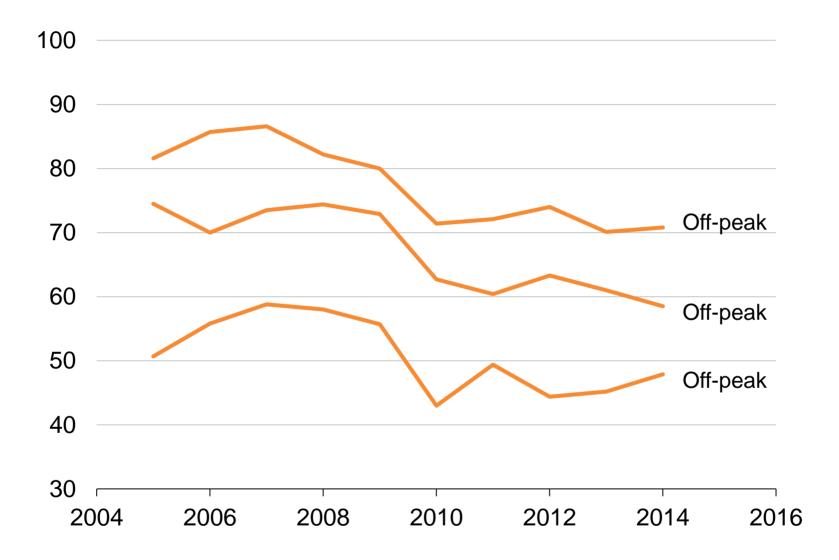
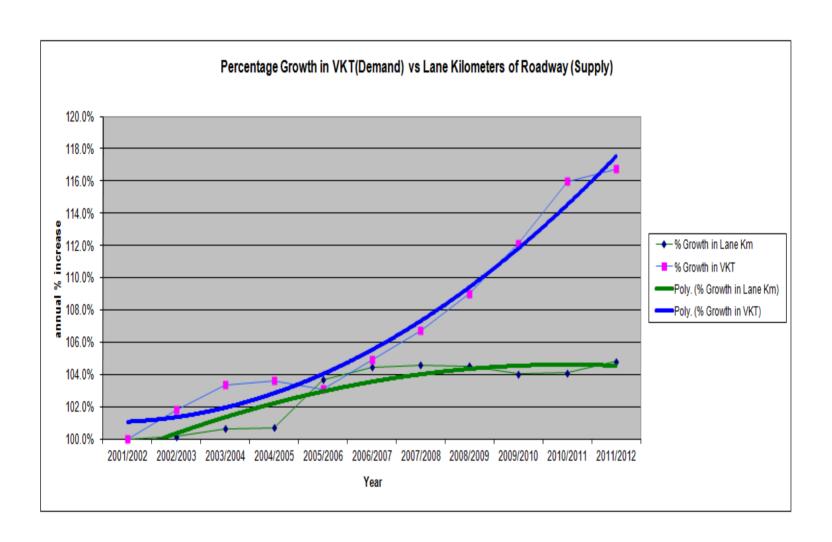
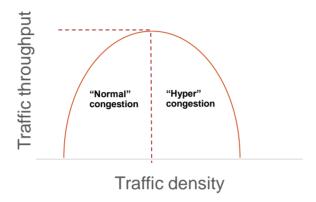
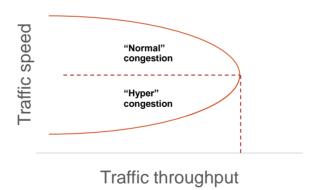
Quick instructions

- To create a new chart:
 - select 'Home → New slide → Chart' (shortcut: Ctrl + M)
 - select 'Insert → Chart', and choose a chart from 'Templates' (ensure that the Grattan templates are saved in your local directory see the Chart Guidebook for more details); the chart should appear in the correct position (but ensure y-axis text is almost touching the left border, and x-axis text almost touching the bottom border)
 - the charts in this presentation can be used as a guide, but should not be used to create new charts
- To copy and paste a chart from a presentation:
 - select 'Home → New slide → Blank'
 - in the presentation, select all objects that appear on the chart (including the chart), copy (Ctrl + C), and paste into the newly-generated slide; the chart should fit nicely into the slide









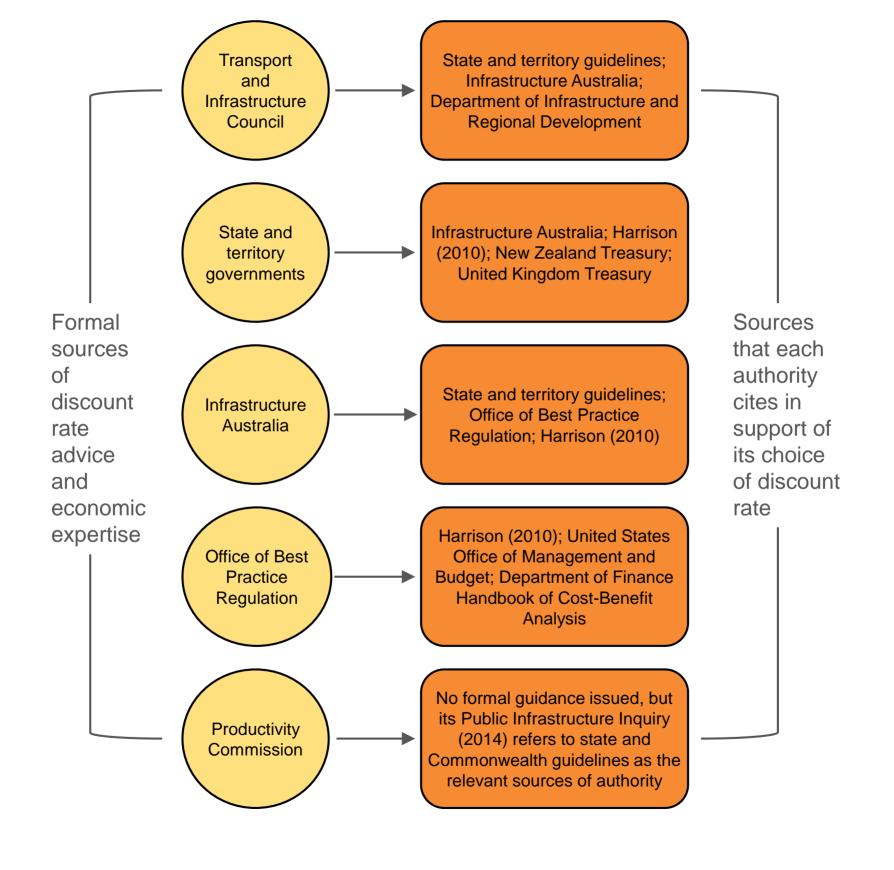
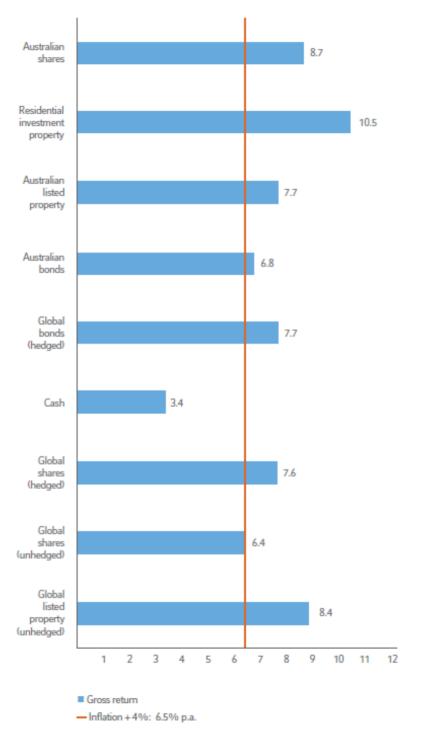
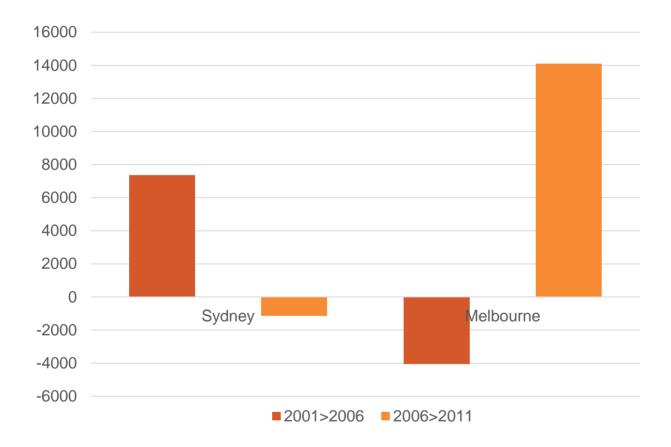


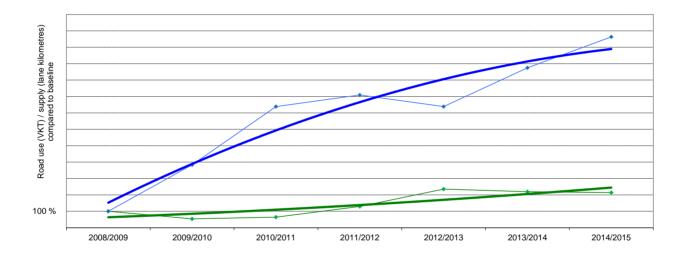
Exhibit 4 Gross Returns for 20 Years to December 2015

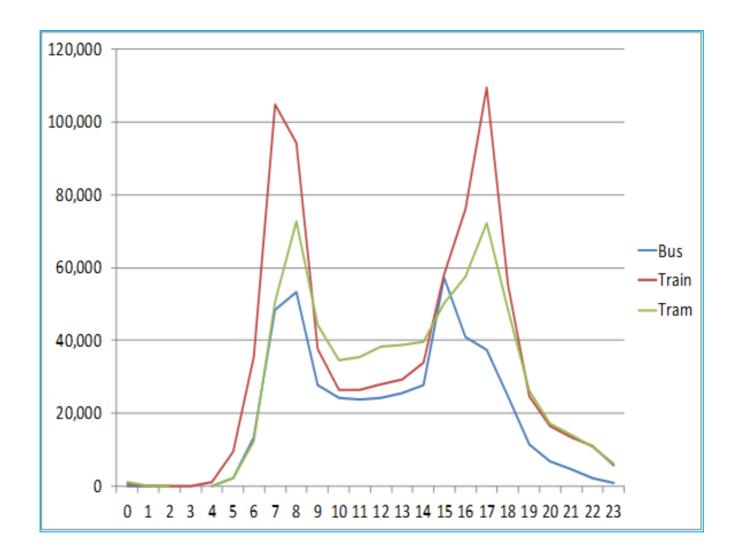
Returns (% p.a.)

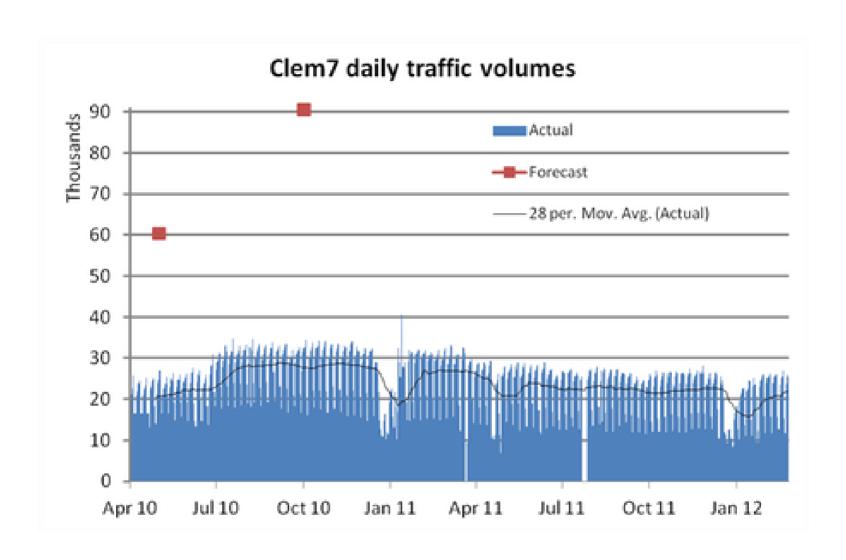


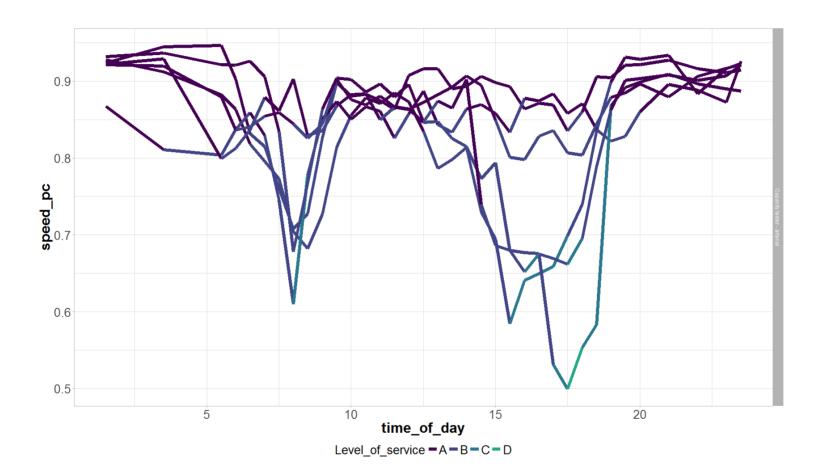


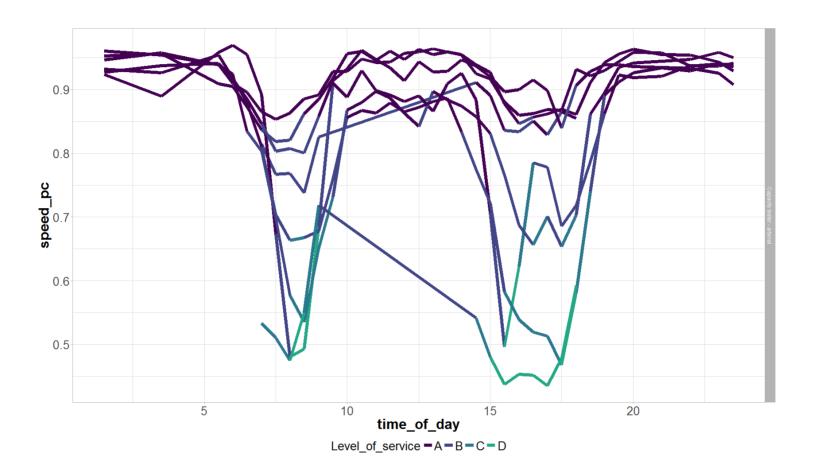
	Minimum	Maximum	Average	Early Bird Average
Sydney CBD	\$25.00	\$89.00	\$70.85	\$27.74
Melbourne CBD	\$15.00	\$89.00	\$63.61	\$17.74
Brisbane CBD	\$40.00	\$89.00	\$69.03	\$25.25

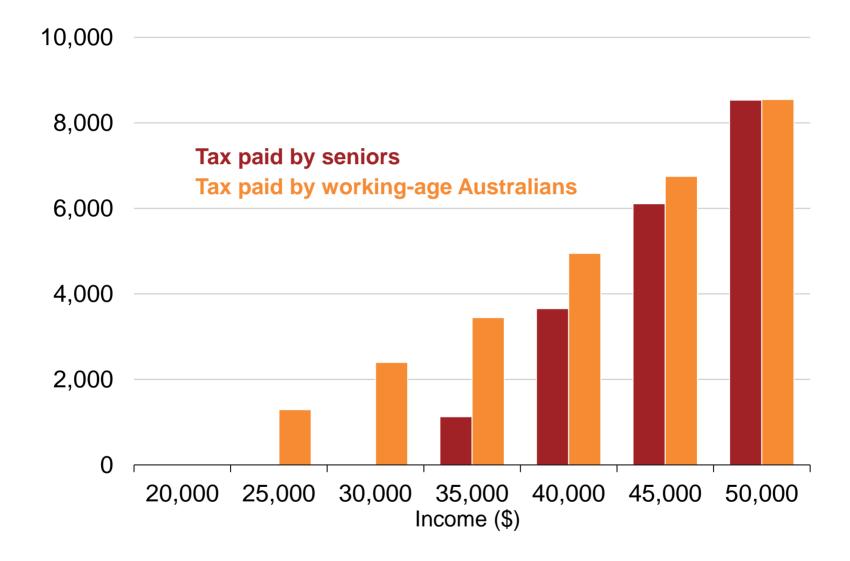


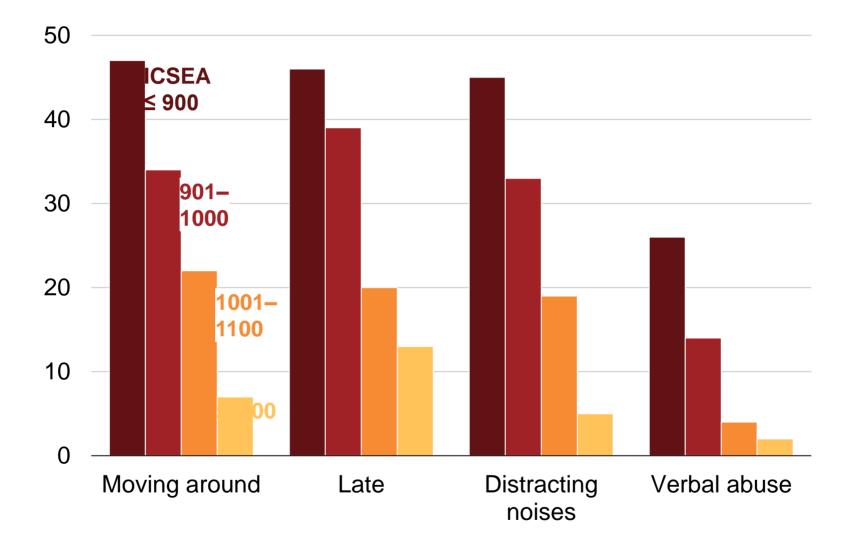


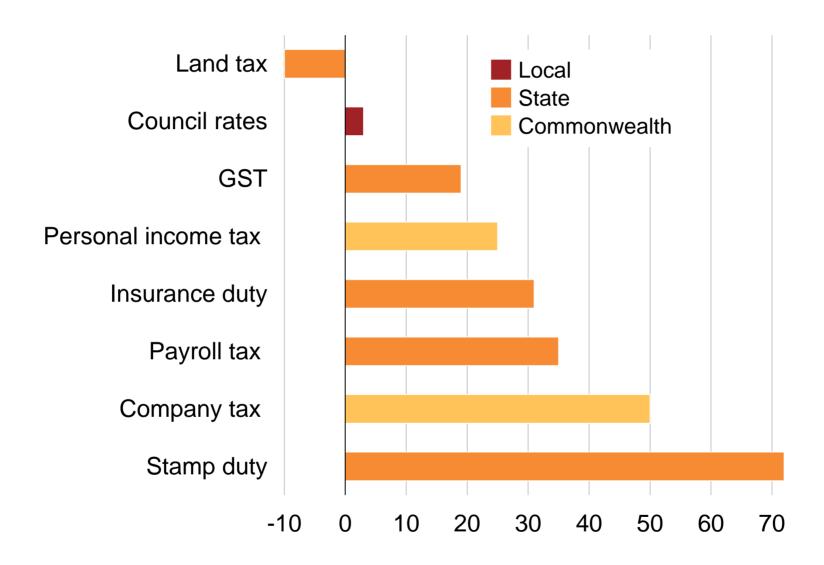


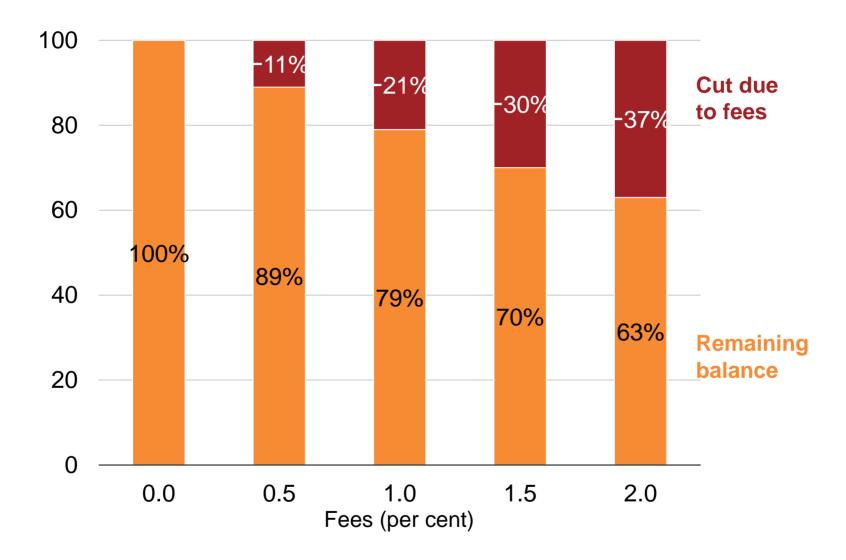


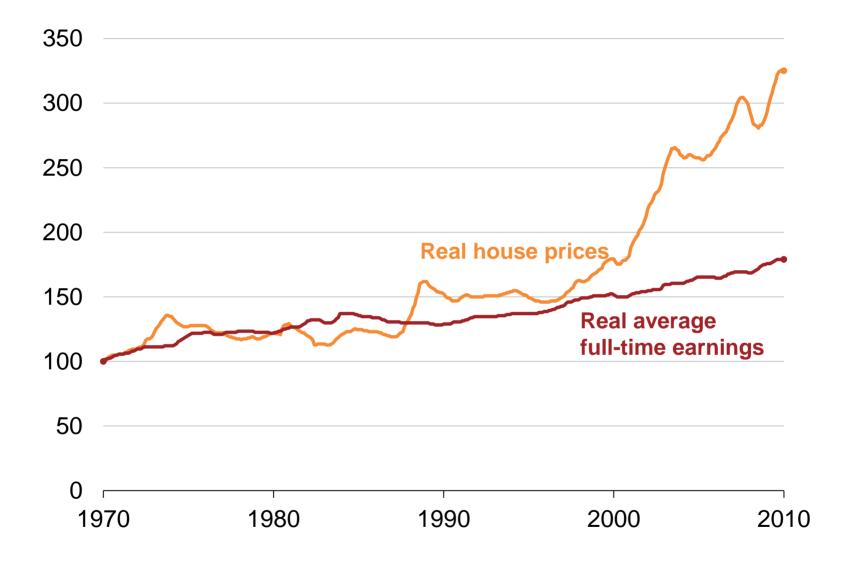


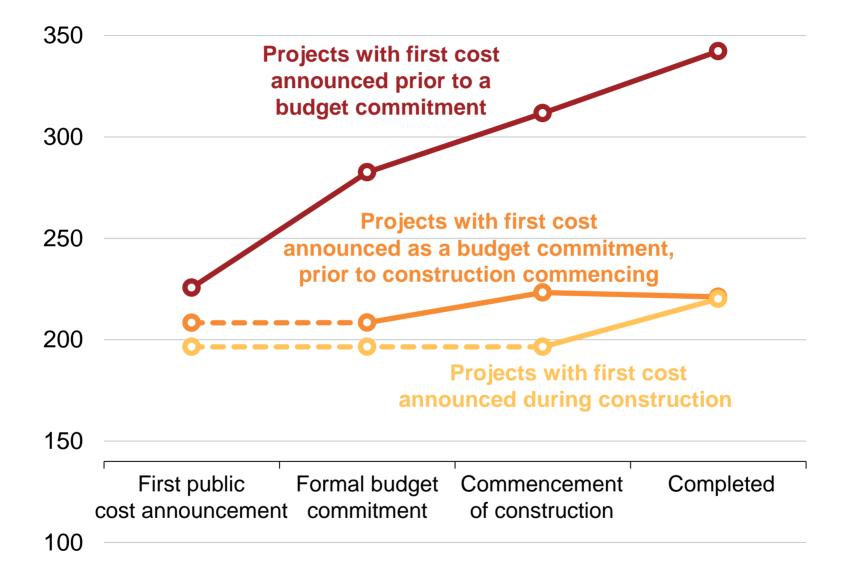


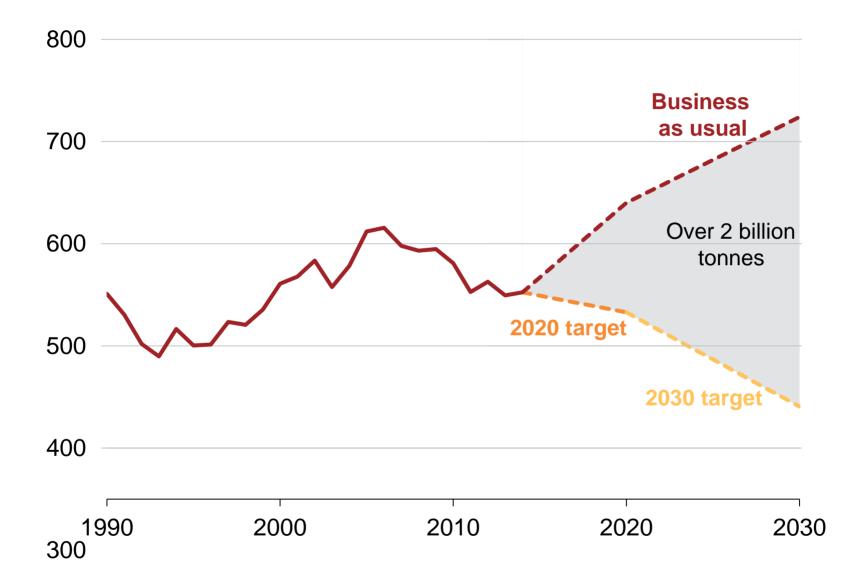


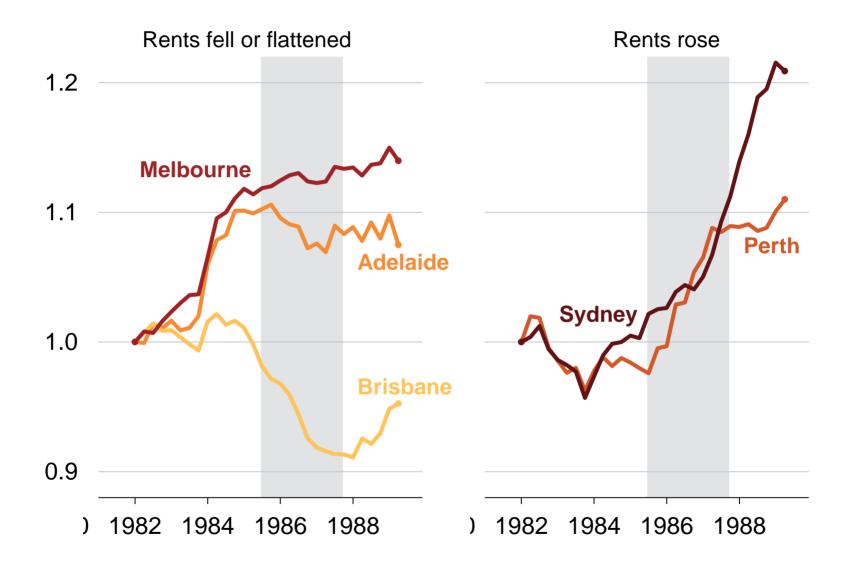


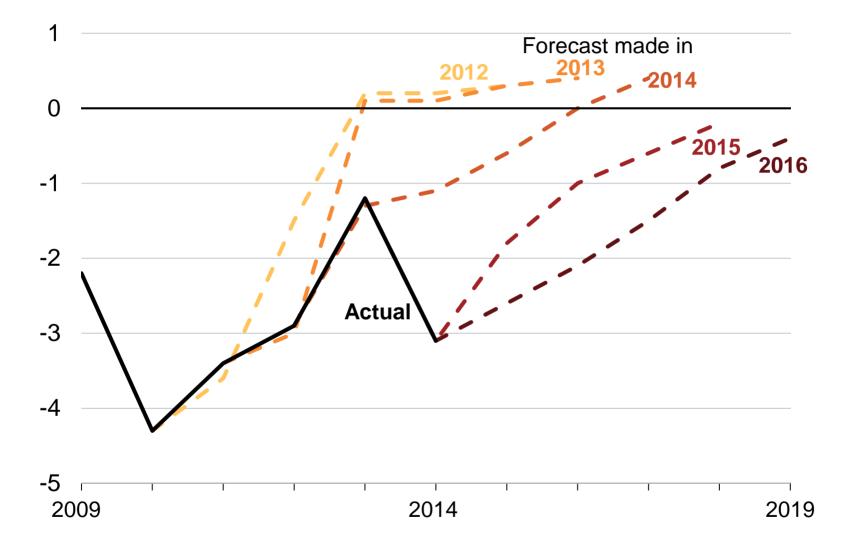


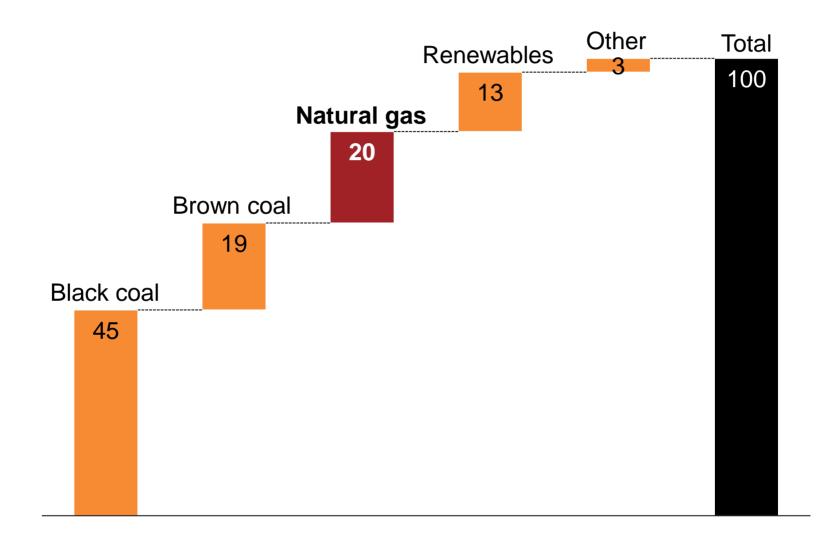


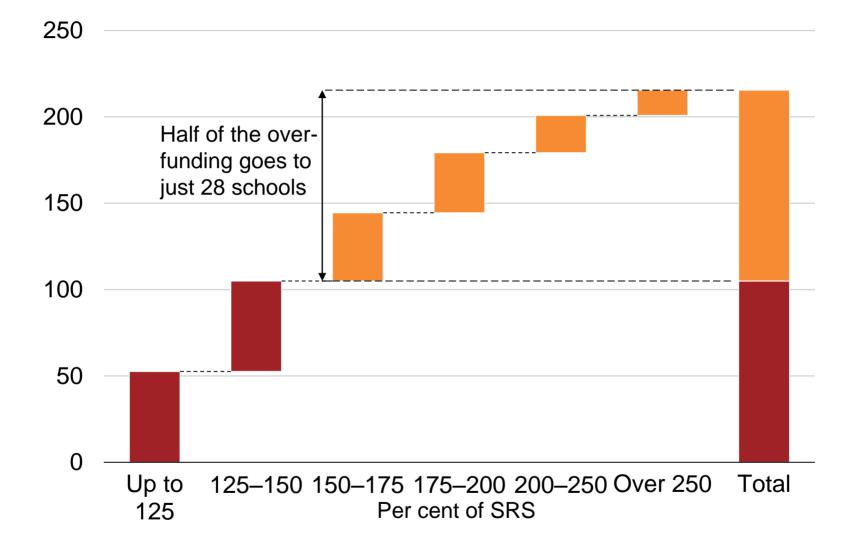


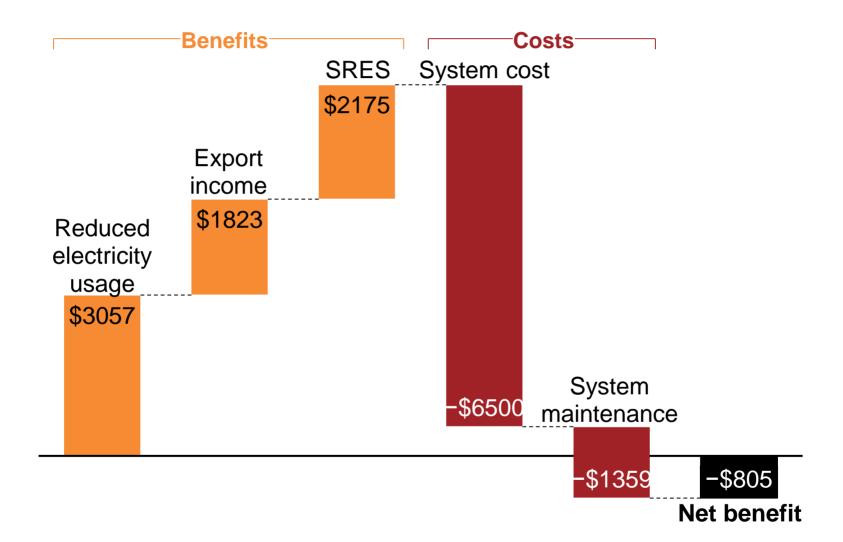


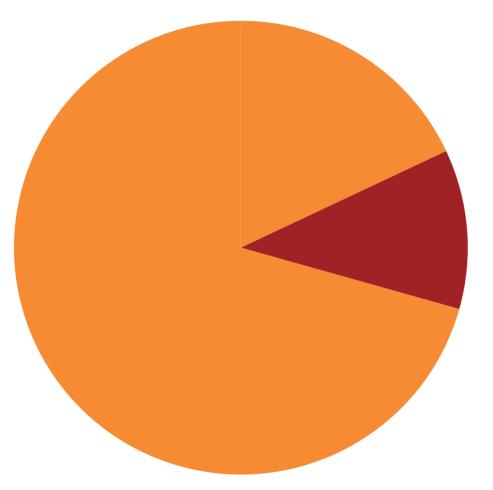






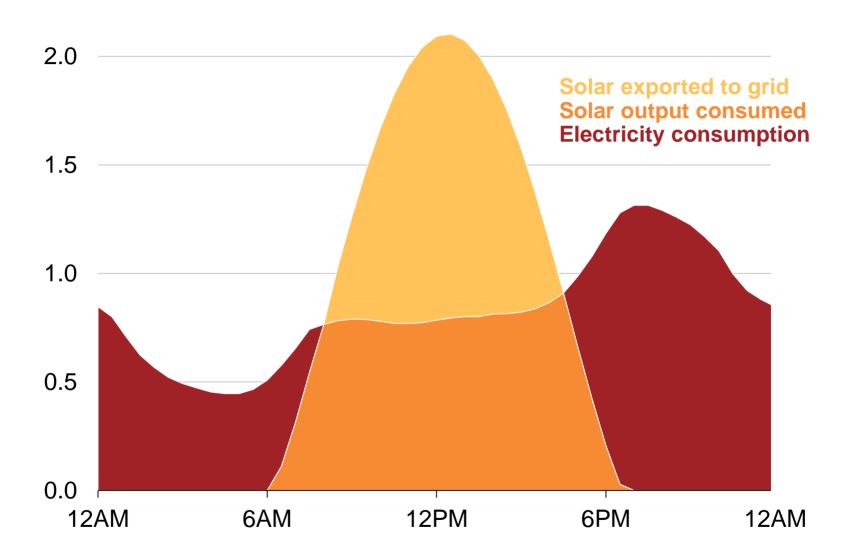


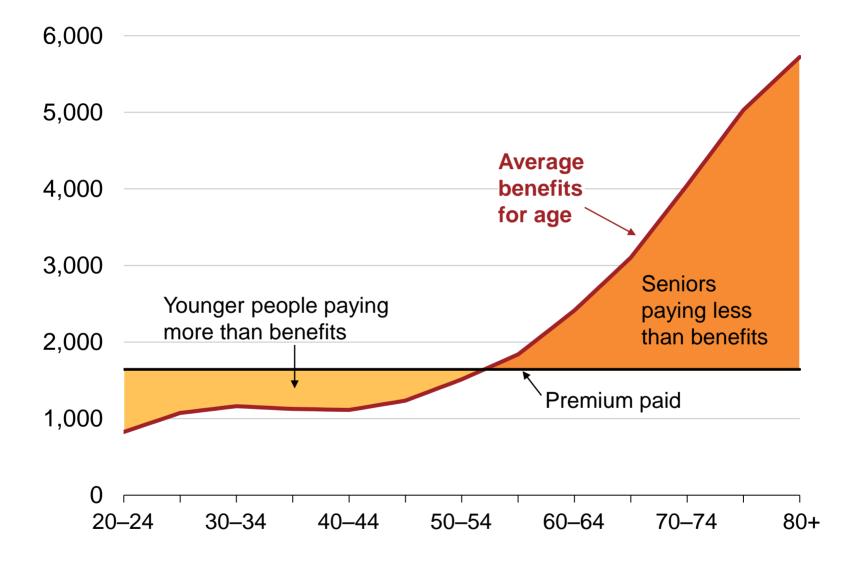


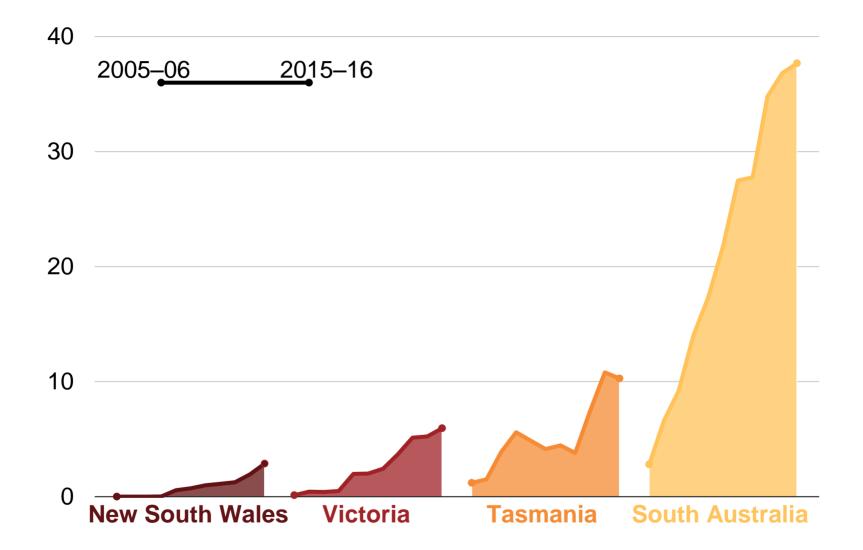


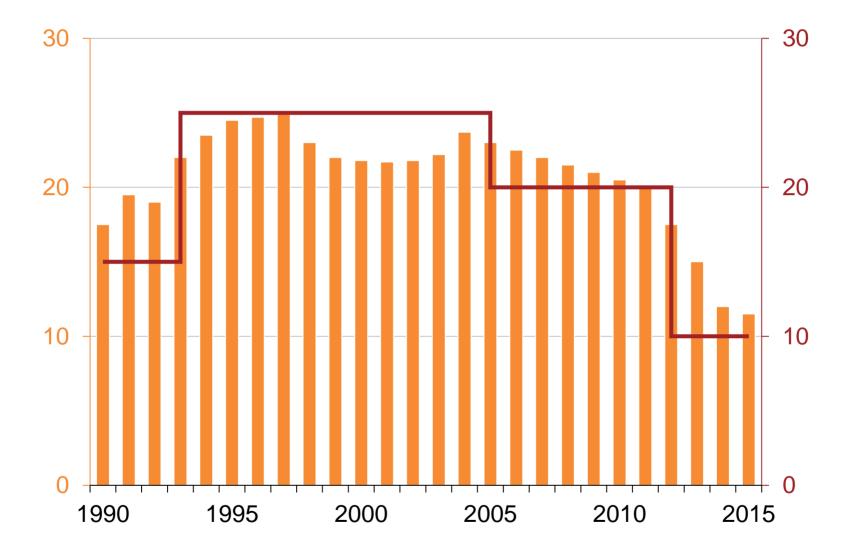
89% attributable to other causes

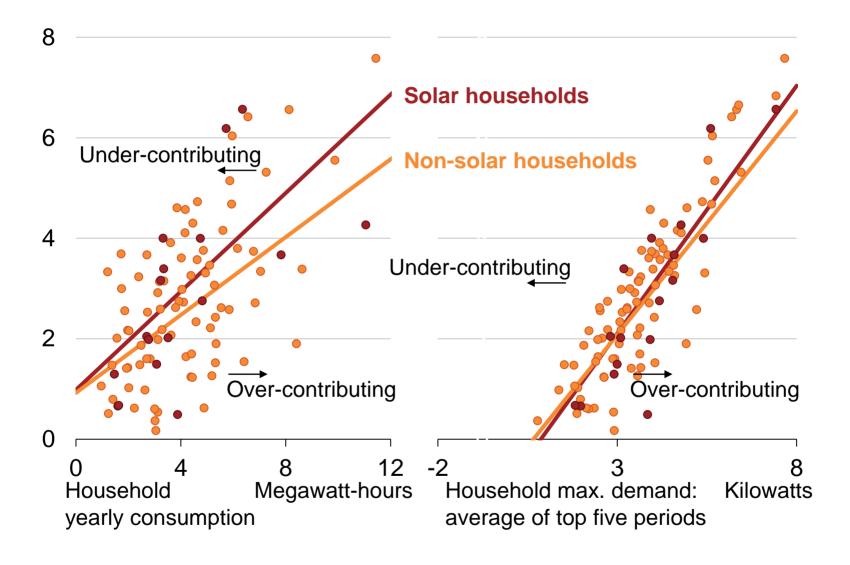
11% directly attributable to scope changes

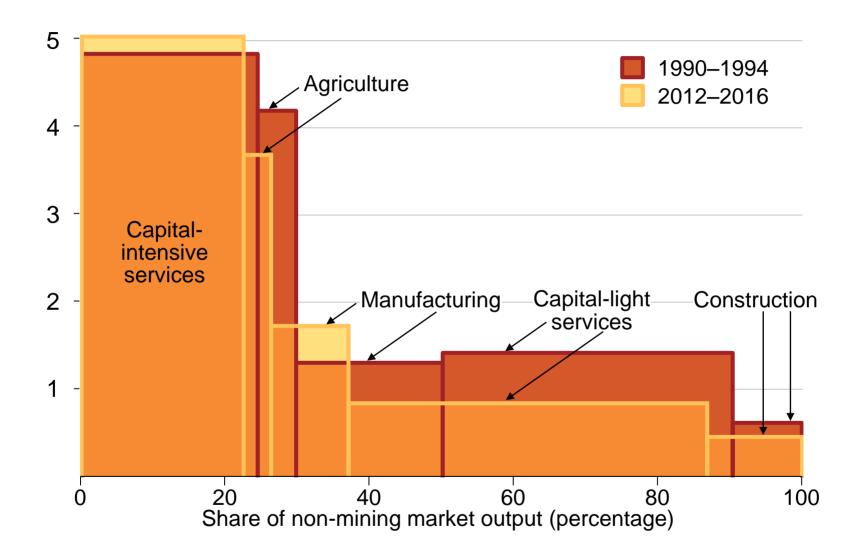


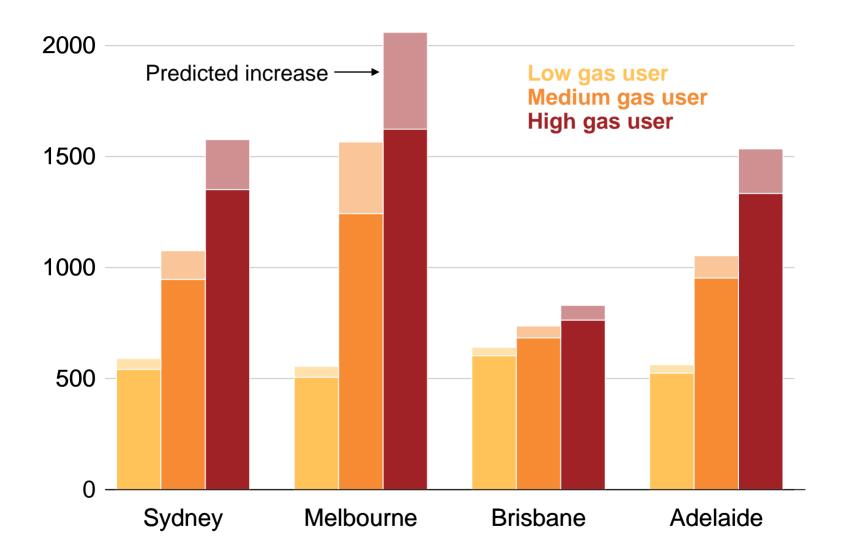


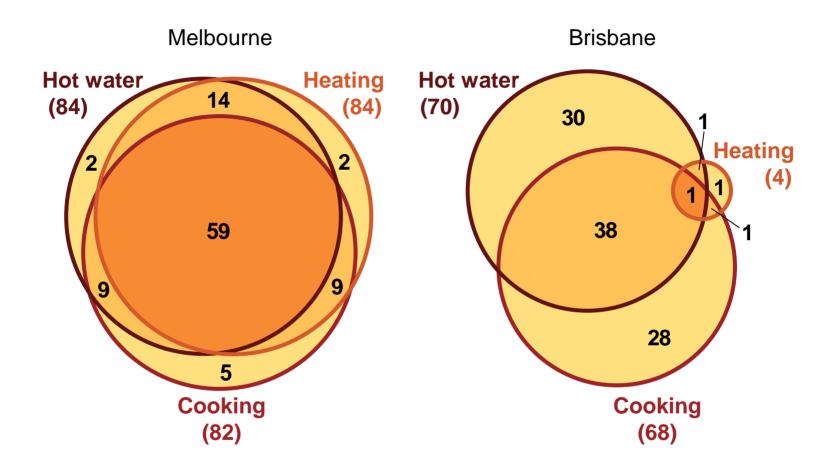


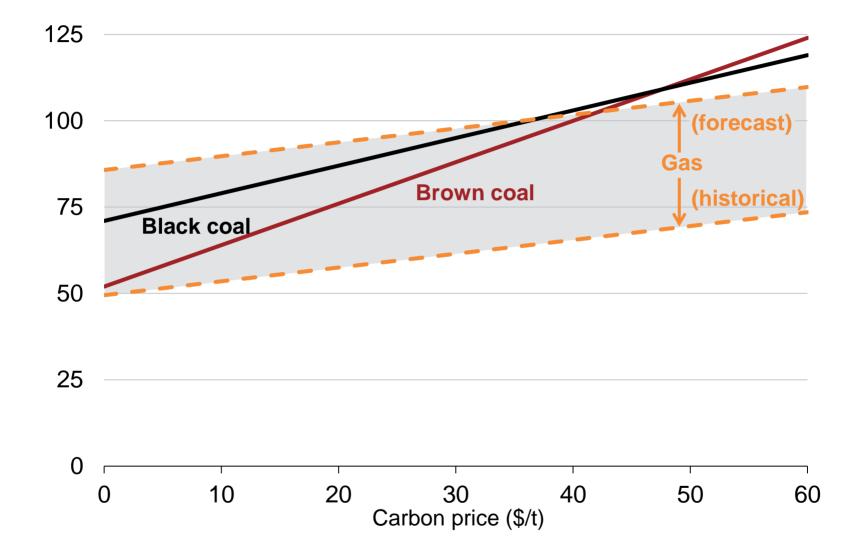


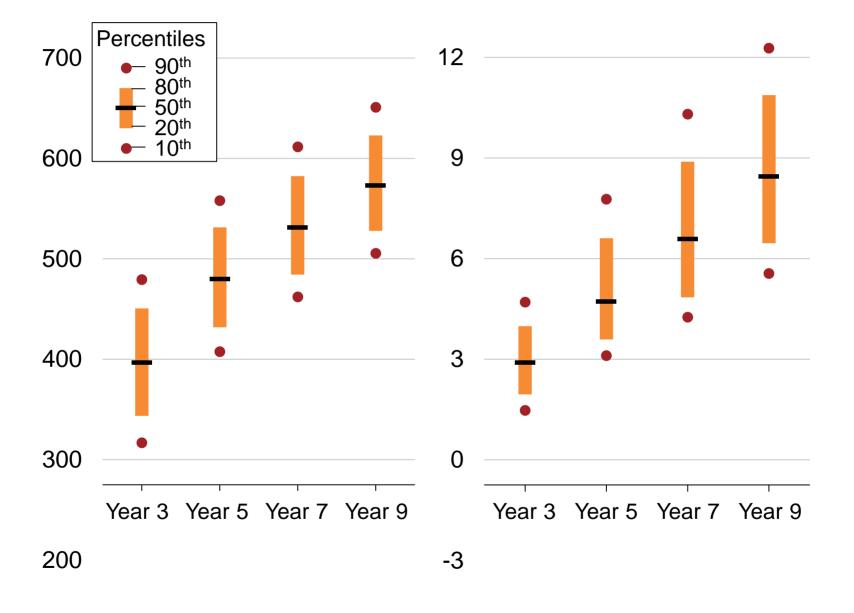


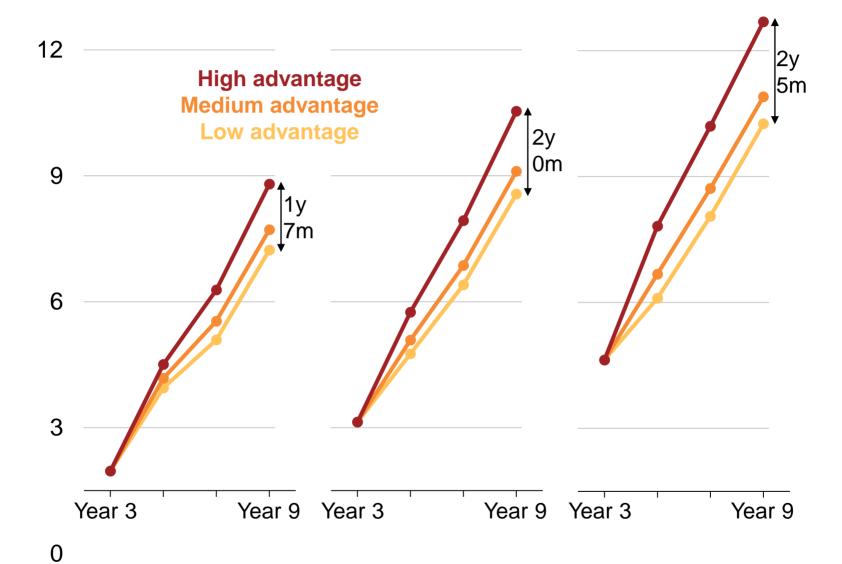




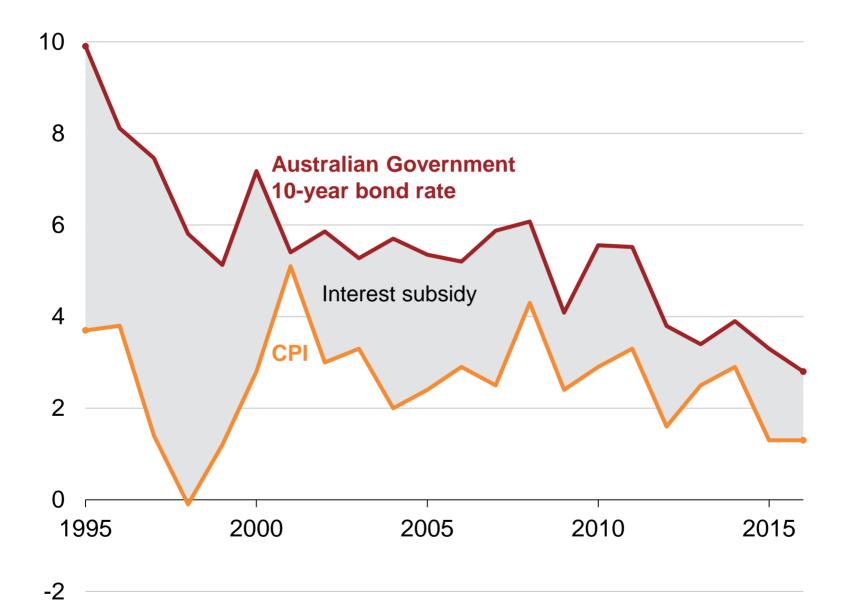




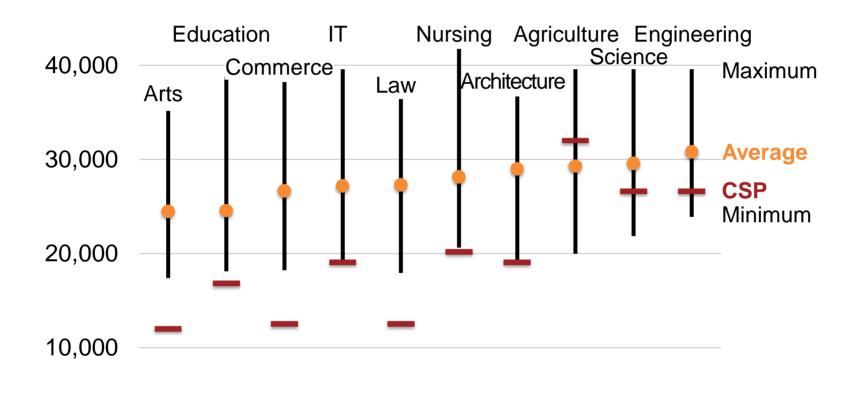


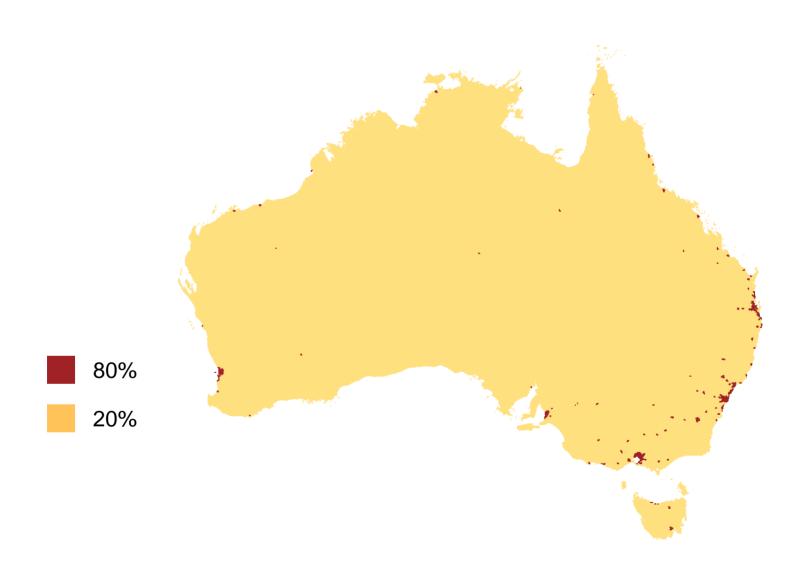


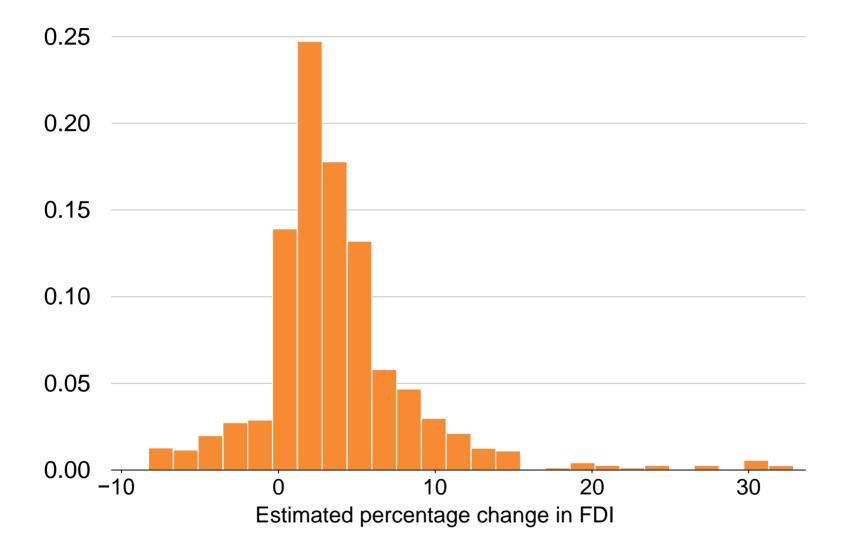


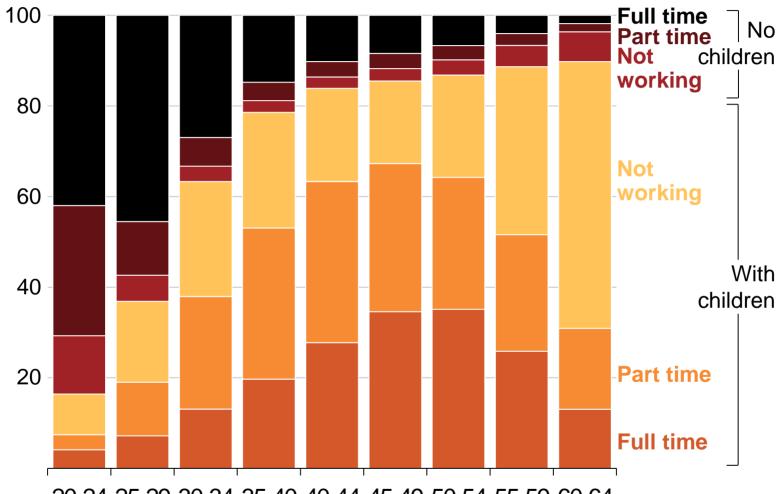












20-24 25-29 30-34 35-40 40-44 45-49 50-54 55-59 60-64

