

VE444: Networks

Yifei Zhu, assistant professor
University of Michigan-Shanghai Jiao Tong University



JOINT INSTITUTE
交大密西根学院

Review

- Nash Equilibrium Existence Theorem
- If game is zero-sum, we can compute a NE in poly time.
- User optimal v.s. Social optimal

Mechanism Design Basics

Motivating example

- 2012 London Olympics
- Video: 08:00

Motivating example

- 2012 London Olympics
- Phase 1: Round-robin
- 4 teams of 4
- Top 2 teams from each group advance
- Phase 2: Knockout

Motivating example

- Trigger: in group D, Danish PJ upset Chinese team QW
- Next match: Chinese team XY meets Korean team KH to decide who is 1st and 2nd in group A
- Issue: Group A winner would face QW in semis, 2nd-best would only face QW in the final.
- Misalignment between participant and designer's goal.

Mechanism design in Practice

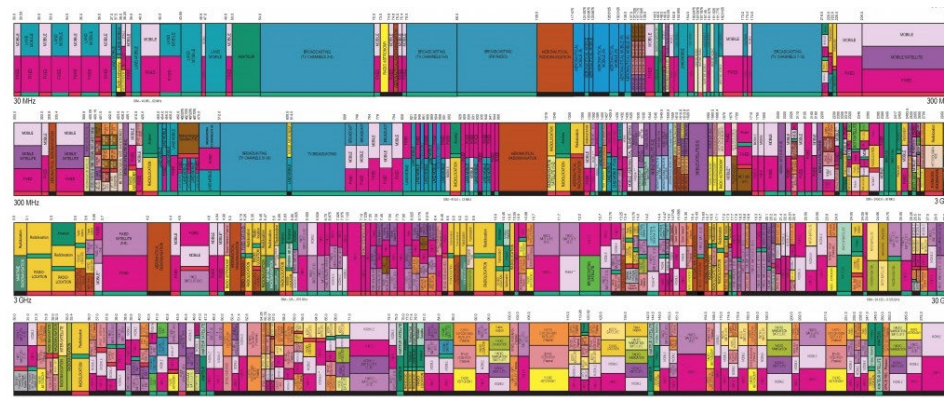
- Spectrum auctions since 1994
 - FCC auctions
 - Worldwide innovations in auction design
- Other innovative auctions
 - Electricity
 - Carbon emissions
 - Search auctions
 - Computing resources

FCC completes 3.5 GHz spectrum auction raising \$4.5 bn

August 26, 2020



The Federal Communications Commission (FCC) has completed the 3.5 GHz spectrum auction (Auction 105) – raising \$4.585 billion.



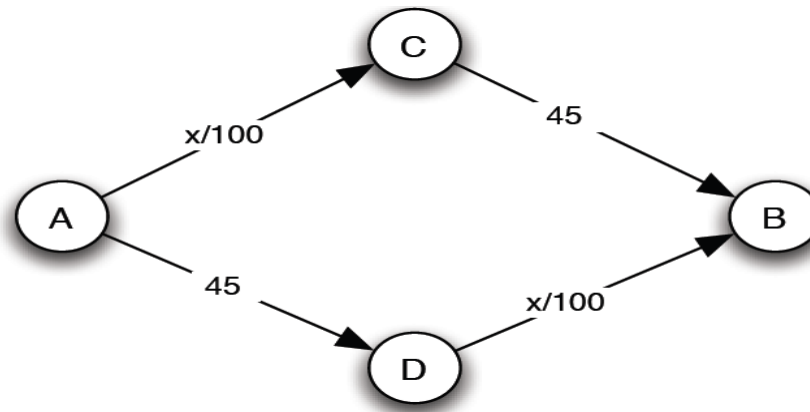
Mechanism design in Practice

- Kidney exchange
 - Resident doctor matching
 - Voting
-
- But first, when is selfish behavior benign?

Traffic as a Game

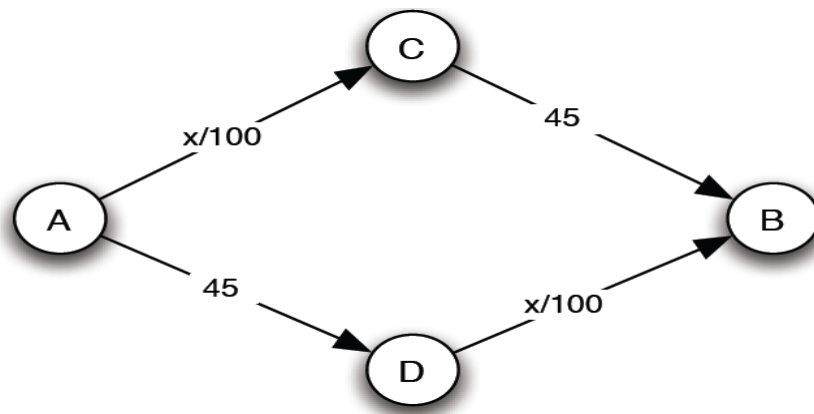
A game on network structure

- 4000 vehicles want to travel from A to B
- Players: 4000 drivers
- Strategy set: upper path, lower path
- Payoff: travel time (the less the better, but also depends on other's choices)
- Equilibrium? Payoff matrix?



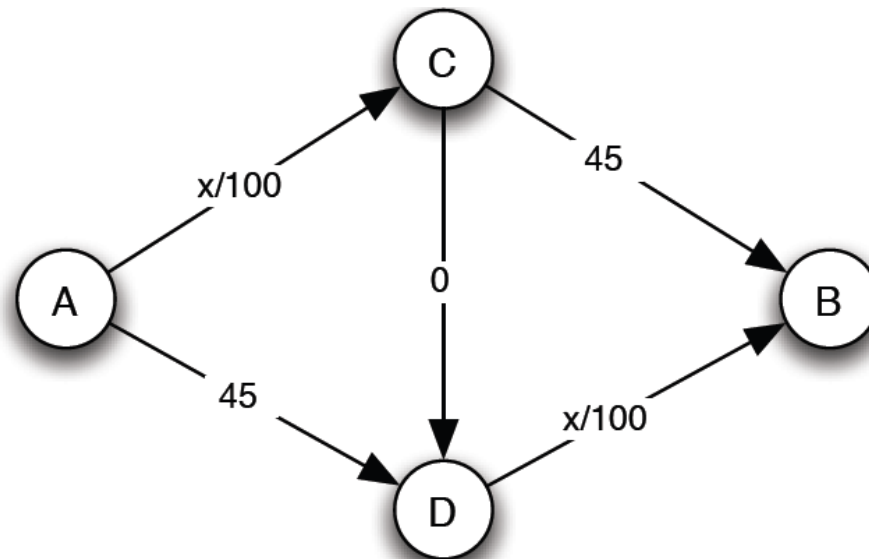
A game on network structure

- Equilibrium: 2000 A-C-B, 2000 A-D-B
- Payoff for each driver: 65
- If anyone deviates, his payoff will be: $2001/100 + 45 > 65$



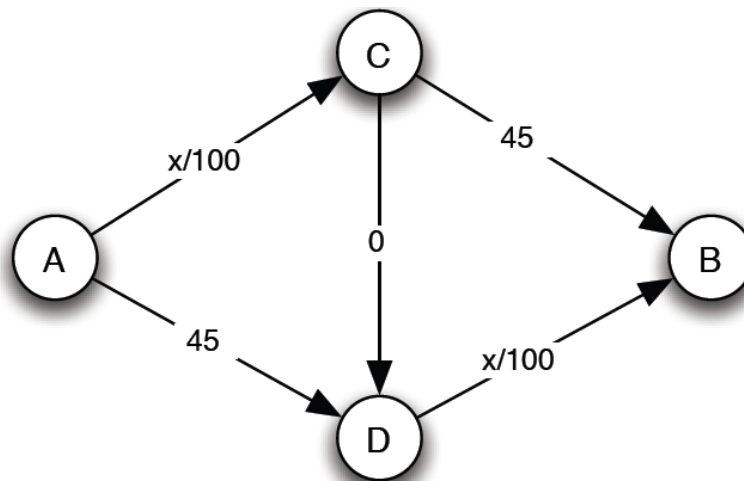
If the government builds a new road

- Assume the government want to do something good: let's build a new road and it is an express road, e.g., travel time on this road is negligible!
- What will happen?



If the government builds a new road

- Is the previous possible?
 - 2000 A-C-B
 - 2000 A-D-B
- No way, no longer equilibrium
- If you are the one on A-C-B
 - A-C-D-B will be faster, there is incentive to change
- This is called **Braess's Paradox**



If the government builds a new road

- Equilibrium: every one uses A-C-D-B

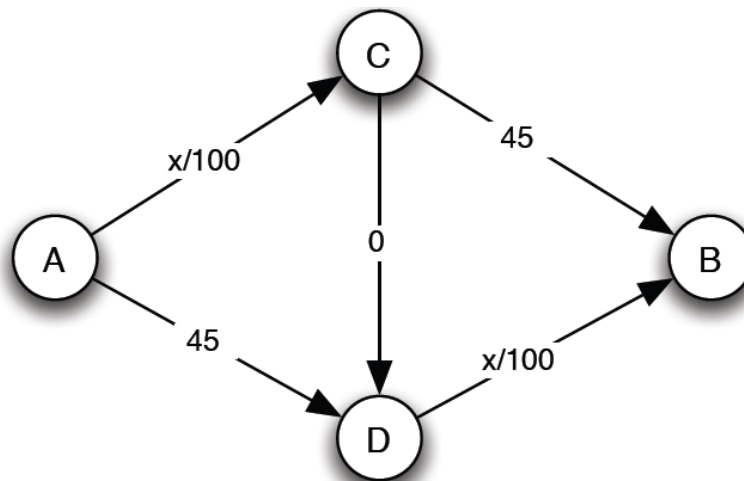
- Travel time is

$$4000/100 + 0 + 4000/100 = 80$$

- If someone tries to deviate,

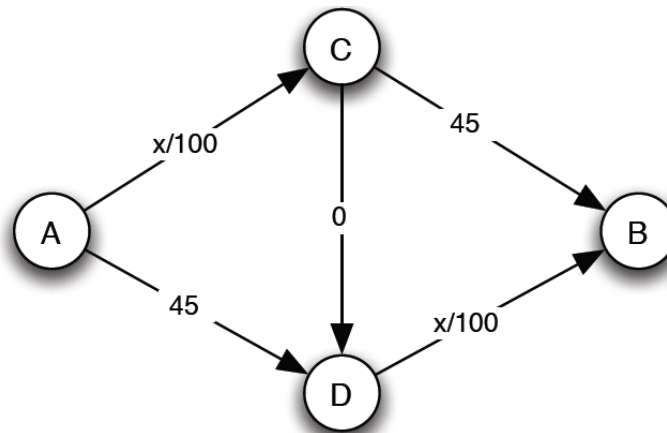
$$\text{Travel time is: } 45 + 4000/100 = 85 > 80$$

It is worse than 65!



Comparing with the social optimal

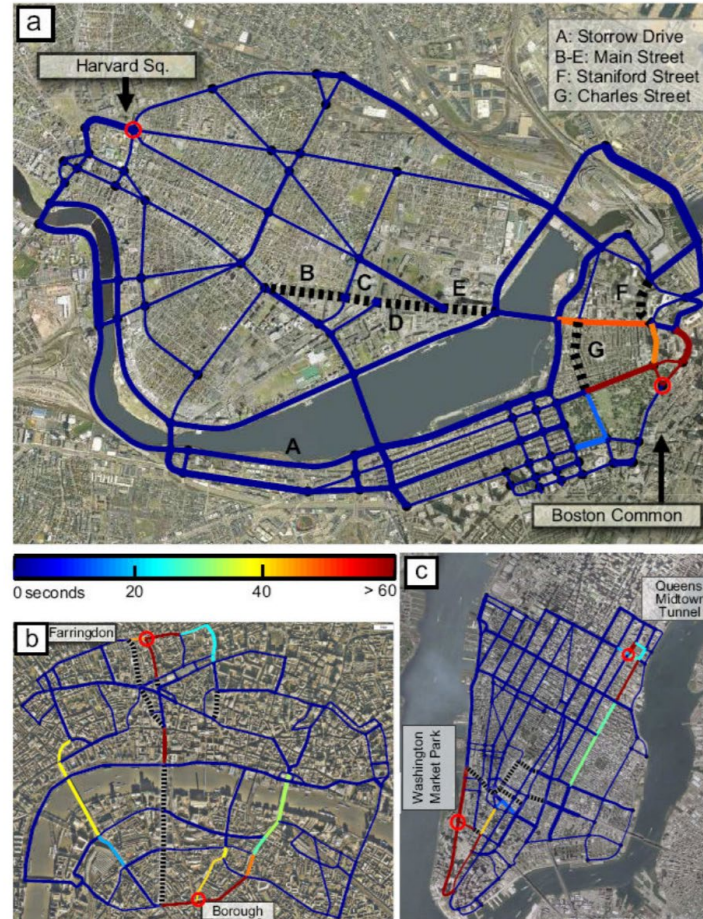
- The outcome of rational behaviors can be inferior to a centrally designed outcome.
- Question is: by how much?
- **Price of Anarchy(POA):** the ratio between the system performance with strategic players and the best-possible system performance



Real-world practice

- Stuttgart, Germany (1969): The traffic worsened until a newly built road was closed
- New York City (1990): On Earth Day 42nd street was closed and traffic flow improved.
- Seoul, South Korea (2002), replaced a six lane highway with a five mile long park, traffic flow improved.

Real-world practice



Price of Anarchy in Transportation Networks: Efficiency and Optimality Control,
Physical Review Letters, 2008

A summary

- A simple example shows a game on network structure
- We see Braess's Paradox
- Invest more resources may not get a good result
- Identify application domains and conditions under which the POA is guaranteed to be close to 1
 - Selfish behavior leads to a near-optimal outcome

Mechanism Design with Money: Auction

An example

- In game and Braess's Paradox, we see the interaction of rational behavior, equilibrium, and network structure
- Can we change the condition and let the players to directly interact (of course, we also need to set up a set of rules for their interaction)?
- Auction can be one of such scenario

Auction is everywhere

- Auctions by Christie and Sotheby's
- Government auctions the land, license, etc
- Electricity
- Carbon emissions
- Search auctions
- Computing resources

The format of auctions

- The equilibrium depends on the format and regulations of the auctions
- The format also influence the strategy choices of the buyers and sellers

Types of Auction

- (Forward) Auction: a seller auctioning one item to a set of buyers
- Procurement auctions: a buyer trying to purchase a single item among a set of sellers.

Types of Auction

- Ascending-bid auctions/English auctions: the seller gradually raises the price, bidders drop out until finally only one bidder remains;
 - This is useful for auctions of art works, antiques, etc.
- Descending-bid auctions/Dutch auctions: the seller gradually lowers the price from some high initial value until the first moment when some bidder accepts and pays the current price;
 - This is useful for auctions of flowers, fresh farm products.

Types of Auction

- First-price sealed-bid auctions: bidders submit simultaneous “sealed bids” to the seller, who would then open them all together. The highest bidder wins the object and pays the value of her bid.
 - This is used in call for bid auctions
- Second-price sealed-bid auctions/Vickrey auctions: Bidders submit simultaneous sealed bids to the sellers; the highest bidder wins the object and pays the value of the second-highest bid
 - This is used in advertisement auction in Internet websites
 - In honor of William Vickrey, first game-theoretic analysis of auctions, Nobel Memorial Prize in Economics in 1996.

When are Auctions Appropriate?

- Known value
 - Seller valuation: x , buyer valuation: y
- Surplus: $y - x$
- Commit to the mechanism
- Unknown value
 - Independent, private values
 - Common value

Relationship between different formats

- Descending-bid
 - Ascending-bid
 - First-price
 - Second-price
-
- Descending-bid is analogous to sealed-bid first price auction
 - Ascending-bid is analogous to sealed-bid second price auction

A few points in auction formats

- Who get the object
 - Usually the highest or lowest bidder
- What kind of price to pay
 - First price or second price, this influences the strategy of the bidders
- Do the bidders know the price of others
 - Sealed auction, needs to guess about others
 - Unsealed auction, can see other's bids

Auction: Game perspective

- First-price sealed-bid auctions (FPA)
 - Highest bidder wins and pays the value of her bid
- Second-price sealed-bid auctions (SPA)
 - Highest bidder wins and pays the value of the second-highest bid.
- Formulating as a game
 - Players: bidders
 - Strategy: bid
 - Payoff: true value – payment, or 0 (if auction fails)
- A game-oriented thinking
 - Equilibrium! Best response to each other, no one changes

Second-price sealed-bid auctions

- An object
 - Different people may have different values for it, v_1, v_2, \dots, v_k . These are true value/intrinsic value, i.e., player i will pay at most v_i .
 - Players don't know other's true values
 - Every one has a bid, assume $b_1 > b_2 > \dots > b_k$
 - By the rule of second-price auction, the payoff of the highest bidder is $v_1 - b_2$ and others are 0; here, b_1 is the highest bid, v_1 is the true value

How do you play the game, i.e., how do you bid?

Second-price sealed-bid auctions

- An object
 - Different people may have different values for it, v_1, v_2, \dots, v_k . These are true value/intrinsic value, i.e., player i will pay at most v_i .
 - Players don't know other's true values
 - Every one has a bid, assume $b_1 > b_2 > \dots > b_k$
 - By the rule of second-price auction, the payoff of the highest bidder is $v_1 - b_2$ and others are 0; here, b_1 is the highest bid, so v_1 is the true value

We assume that people maximize their own profits, i.e., get the object and pay the lowest price possible

What strategy is optimal?

- From game point of view (dominant strategy): cannot get better payoff by changing to other strategies, regardless of the other players' strategy
- Claim: In a sealed-bid second-price auction, it is a dominant strategy for each bidder i to choose a bid $b_i = v_i$.

Proof

- Assume in an auction, you consider the object worth \$100 and you bid \$100, now consider whether you can get better payoff using other strategy
- There are two cases:
 - You win the bid: now you have positive payoff (you only need to pay the second high bid, $v_1 - b_2 > 0$)
 - Increase the bid won't change anything
 - Decrease the bid won't change anything unless less than the second high, then you lose the bid and payoff become 0
 - You lose the bid: now your payoff is 0
 - Decrease the bid won't change anything
 - Increase the bid won't change anything unless becoming the highest; note that this means that this is greater than your value, so payoff becomes negative

First-Price Auction

- In second-price sealed-bid auction, bid the true value is a (weakly) dominant strategy
- First-price seal-bid auction does not have such property
 - Truthful bidding zero payoff
 - Shading requests complex trade-off reasoning

Bidding Strategies in First-Price Auction

- What is the optimal strategy in the equilibrium point?
- **Simplified case:** two bidders, private value independently and uniformly distributed and uniformly distributed between 0 and 1;
- Strategy: A strategy for a bidder is a **function** $s(v) = b$ that maps her true value v to a non-negative bid b .
- Assumption:
 - $s(\cdot)$ is a strictly increasing, differentiable function;
 - $s(v) \leq v$ for all v
- Possible bidding strategy:
 - $s(v)=v$;
 - $s(v)=cv$ ($c<1$);
 - $s(v)=cv^2$, etc.
- The assumption helps us narrow down the strategy set.
 - Rules out non-optimal

Bidding Strategies in First-Price Auction:

2-bidder case

- Equilibrium strategy: for each bidder i , there is no incentive for i to deviate from strategy $s(\cdot)$ if i 's competitor is also using strategy $s(\cdot)$.
- What is buyer's best bidding strategy?
- If bidder i has a value of v_i , the probability that this is higher than the value of i 's competitor in the interval $[0, 1]$ is exactly v_i
- i 's expected payoff: $g(v_i) = v_i (v_i - s(v_i))$ under current strategy function $s(\cdot)$.
- Deviations in the bidding strategy function can instead be viewed as deviations in the “true value” that bidder i supplies to her current strategy function $s(\cdot)$. -> Revelation Principle
- Condition that I do not want to deviate from strategy $s(\cdot)$:
 - $v_i(v_i - s(v_i)) \geq v(v_i - s(v))$ for any v in $[0,1]$
- What kind of function satisfies this condition?

Bidding Strategies in First-Price Auction: n-bidder case

- Equilibrium with many bidders: n bidders, uniform distribution valuation
- For a given bidder i with true value v_i , what is the probability that her bid is the highest?
- Expected payoff for bidder i: $G(v_i) = v_i^{n-1}(v_i - s(v_i))$ under current bidding strategy
- Using Revelation Principle, a deviation from the bidding strategy is equivalent to supplying a “fake” value v to the function $s(\cdot)$
 - $v_i^{n-1}(v_i - s(v_i)) \geq v^{n-1}(v_i - s(v))$ for all v between 0 and 1
- Expected payoff function: $G(v) = v^{n-1}(v_i - s(v))$
 - $s'(v_i) = (n-1)(1 - \frac{s(v_i)}{v_i})$
 - Therefore, $s(v_i) = (\frac{n-1}{n})v_i$
- Remarks: As the number of bidders increases, you generally have to bid more aggressively

Seller Revenue Comparision

- How to compare the revenue a seller should expect to make in first-price and second-price auctions?
- Assumption: n bidders with values drawn independently from the uniform distribution on the interval $[0, 1]$.
- Background Math Info: Suppose n numbers are drawn independently from the uniform distribution on the interval $[0, 1]$ and then sorted from smallest to largest. The expected value of the number in the k th position on this list is $\frac{k}{n+1}$.
- **Revenue equivalence theorem:** given certain conditions, any mechanism that results in the same outcomes (i.e. allocates items to the same bidders) also has the same expected revenue.
 - We can prove that first price and second price auction all generates same expected revenue.