



Emerald Tide
Financial



10 Things You Didn't Know About Neil Gronowetter

1 Neil was a semi-finalist on the Jeopardy! Teen Tournament in 1988. He won \$5,000 -- along with Creamettes, Hormel Chili, Mazola No-Stick, Fiber Bran All Flakes, Kikkoman Soy Sauce, Matrix Hair Essentials, and a Bissell vacuum cleaner.

2 Neil was the first person in his family to graduate college. He graduated from Yale University in 1993 and the University of Southern California Law School in 1996.

3 Neil met his wife at a swing dance concert in midtown Manhattan. He walked across the room, extended his hand and said: "Come dance with me." She did. They are happily married and live with their 3 children in Weston, Connecticut.

4 He purchased his first four multifamily properties in Brooklyn with next to no money down.

5 Neil has spoken in front of thousands of people about preparing for retirement and not outliving your money. He has been seen on ABC, CBS, NBC, FOX and PBS.

6 When Neil was 9 years old, he was disqualified from the school spelling bee for "misspelling" the word "judgment." He immediately searched for the word in a dictionary and showed the teacher that his spelling, "judgement," was also acceptable. After the judges allowed him to rejoin, he won the spelling bee!

7 Before working in financial services, Neil was president of a commercial real estate brokerage. He procured \$3.1 billion in commercial real estate for private wealth offices, private equity groups and publicly traded companies.

8 Neil started his career as a trial attorney in private practice and the Bronx District Attorney's Office. He tried and managed 24 jury trials from inception to verdict, with 17 victories.

9 Neil walked away from a robust pension and benefits package to fulfill his vision of serving clients first -- not any particular company or product. As Founder & CEO of Emerald Tide Financial, Neil's independent financial services platform delivers services and strategies most advisors and their accountants don't know about or can't access.

10 Neil has a severe weakness for Italian food, Indian food, KozyShack rice pudding, Häagen-Dazs vanilla bean ice cream, and Sweet Sam's pound cake.

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