Grayson Deese

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Portfolio: graysondeese.github.io/ | GitHub: github.com/graysondeese
LinkedIn: linkedin.com/in/grayson-deese/

Summary

Full Stack Web Developer leveraging STEM background to solve abstract problems. Proficiency in developing user-friendly web applications. Ability to take large problems and form simple solutions.

Technical Skills

Languages: JavaScript, HTML, CSS, Node.js, MySQL, React.js, jQuery, Handlebars.js, Express, Sequelize
Version Control: Git, Command Line

Projects

Personal Portfolio: graysondeese.github.io (for additional information and projects)

INTown | github.com/graysondeese/INTown | graysondeese.github.io/INTown/
- Worked in a team of four to develop an application that allows users to find activities in Charlotte.
- Designed the results.html page to display in a user-friendly and mobile-responsive format.
- Developed dynamically appearing cards using jQuery and JavaScript.
- Utilized: JavaScript, jQuery, HTML5, CSS3, Foundation, Google Maps & Ticketmaster APIs

Weather Dashboard | github.com/graysondeese/WeatherDashboard | graysondeese.github.io/WeatherDashboard/
- Developed an application that allows users to search for a city and receive the current weather conditions as well as a five-day forecast.
- Incorporated local storage to save the user's search history of cities.
- Utilized: JavaScript, HTML5, CSS3, jQuery & Open Weather API

Education

Bootcamp Certificate: University of North Carolina at Charlotte - Charlotte, North Carolina
- A 12-week intensive program focused on gaining technical programming skills in HTML5, CSS3, JavaScript, jQuery, Bootstrap, Node Js, MySQL, MongoDB, Express, Handlebars.js & ReactJS.

North Carolina State University - Raleigh, North Carolina
- **Bachelor of Science**: Environmental Sciences (2020) | **Minor**: Business Administration (2020)
- Relevant coursework: Calculus I & I, Physics I & II, Statistics & Chemistry

Work Experience

EventOPS (*www.eventops.com*) **-** Raleigh, NC   11/2019 to 02/2020
Business Development Representative Intern
- Created and executed a multi-faceted prospecting plan through calling, email, leveraging personal networks and following up on marketing generated lead in order to build up our sales departments' pipeline.
- Helped with the implementation of a user-friendly landing page using customer reviews.
- Participated in weekly sales meetings to review quotas and forecast revenue with the sales team.
- Managed clients in customer relationship management (CRM) software.

Blue Raven Solar (*www.blueravensolar.com*) - Raleigh, NC   05/2019 to 08/2019
Sales Representative
- Continuously improved personal knowledge of all commodities, financing options and service features to best diagnose customer needs.
- Recruited, established and managed an active portfolio of approximately 200 clients in the Wake County area.
- Ensured an exceptional customer experience by constructing effective business relations.
- Developed clientele by assessing houses for solar energy based off roof orientation, power usage and credit.