

# Grayson Deese

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LinkedIn: linkedin.com/in/grayson-deese/ | GitHub: github.com/graysondeese

## Summary

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Full Stack Web Developer leveraging science background of solving abstract chemistry, calculus and statistics problems to create software solutions that exceed expectations. Proficiency in developing user-friendly web applications. Ability to take large problems and form simple solutions. Attention to detail.

## Technical Skills

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JavaScript, React.js, Node.js, jQuery, Handlebars.js, Express, MySQL, Sequelize, MongoDB, HTML, CSS, Bootstrap, Media Queries, Mobile Responsiveness, APIs, Git, Command Line, Kanban, Agile Methodologies, Object-Oriented Programming (OOP), RESTful Web Services, Scrum

## Projects

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**Innovation Auto** (<https://innovation-auto-repair.vercel.app/>) | <https://github.com/JRiviera-31/Innovation-Auto-Repair>

- Built a user-friendly website for a small car repair company, in a team of four, using input and design specifications from the owner.
- Created the header, footer, carousel, employee login page, modal and improved the SEO.
- Designed and implemented a booking system that allows clients to set appointments based on available days.
- Utilized: React, JavaScript, MongoDB, Mongoose, Next.js, jQuery, Node.js, HTML5, CSS3, Material, Vercel

**Quiz Stack** (<https://quiz-stack.herokuapp.com/>) | <https://github.com/graysondeese/QuizStack>

- Created an application that allows users to construct quizzes on software-related topics.
- Integrated MySQL workbench allowing users to store data in high scores using JawsDB from Heroku.
- Incorporated partials from Handlebars to display HTML on all necessary routes.
- Utilized: JavaScript, Handlebars.js, MySQL, Sequelize, jQuery, Node.js, HTML5, CSS3, Heroku, Bootstrap

**INTown** ([graysondeese.github.io/INTown/](http://graysondeese.github.io/INTown/)) | [github.com/graysondeese/INTown](https://github.com/graysondeese/INTown)

- Worked in a team of four to develop an application that allows users to find activities in Charlotte.
- Designed the results.html page to display in a user-friendly and mobile-responsive format.
- Developed dynamically appearing cards using jQuery and JavaScript.
- Utilized: JavaScript, jQuery, HTML5, CSS3, Foundation, Google Maps & Ticketmaster APIs, GitHub

## Work Experience

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**EventOPS** ([www.eventops.com](http://www.eventops.com)) - Raleigh, NC

11/2019 to 02/2020

*Business Development Representative Intern*

- Created and executed a multi-faceted prospecting plan through calling, email, and following up on marketing generated leads in order to build up our sales departments' pipeline.
- Helped with the implementation of a user-friendly landing page using customer reviews.
- Participated in weekly sales meetings to review quotas and forecast revenue with the sales team.
- Managed clients in customer relationship management (CRM) software.

**Blue Raven Solar** ([www.blueravensolar.com](http://www.blueravensolar.com)) - Raleigh, NC

05/2019 to 08/2019

*Sales Representative*

- Continuously improved personal knowledge of all commodities, financing options and service features to best diagnose customer needs.
- Recruited, established and managed a portfolio of approximately 200 clients in the Raleigh area.
- Ensured an exceptional customer experience by constructing effective business relations.
- Developed clientele by assessing houses for solar energy based off roof orientation and power usage.

## Education

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**Bootcamp Certificate: University of North Carolina at Charlotte** - Charlotte, North Carolina (2020)

- A 12-week intensive program focused on gaining technical programming skills.

**North Carolina State University** - Raleigh, North Carolina

- **Bachelor of Science:** Environmental Sciences (2020) | **Minor:** Business Administration (2020)