

Grayson Deese

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LinkedIn: [linkedin.com/in/grayson-deese/](https://www.linkedin.com/in/grayson-deese/) | GitHub: github.com/graysondeese

Personal Portfolio: graysondeese.github.io (for additional information and projects)

Summary

Full Stack Web Developer leveraging science background of solving abstract chemistry, calculus and statistics problems to create software solutions that exceed expectations. Proficiency in developing user-friendly web applications. Ability to take large problems and form simple solutions.

Technical Skills

JavaScript, React.js, Node.js, jQuery, Handlebars.js, Express, MySQL, Sequelize, MongoDB, HTML, CSS, Bootstrap, Media Queries, APIs, Git, Command Line

Projects

Quiz Stack (graysondeese.github.io/INTown/) | github.com/graysondeese/INTown

- Created an application that allows users to construct quizzes on software-related topics.
- Integrated MySQL workbench allowing users to store data in high scores using JawsDB from Heroku.
- Incorporated partials from Handlebars to display HTML on all necessary routes.
- Utilized: JavaScript, Handlebars.js, MySQL, Sequelize, jQuery, HTML5, CSS3

INTown (graysondeese.github.io/INTown/) | github.com/graysondeese/INTown

- Worked in a team of four to develop an application that allows users to find activities in Charlotte.
- Designed the results.html page to display in a user-friendly and mobile-responsive format.
- Developed dynamically appearing cards using jQuery and JavaScript.
- Utilized: JavaScript, jQuery, HTML5, CSS3, Foundation, Google Maps & Ticketmaster APIs

Weather Dashboard (graysondeese.github.io/WeatherDashboard/) | github.com/graysondeese/WeatherDashboard

- Developed an application that allows users to search for a city and receive the current weather conditions as well as a five-day forecast.
- Incorporated local storage to save the user's search history of cities.
- Utilized: JavaScript, HTML5, CSS3, jQuery & Open Weather API

Work Experience

EventOPS (www.eventops.com) - Raleigh, NC

11/2019 to 02/2020

Business Development Representative Intern

- Created and executed a multi-faceted prospecting plan through calling, email, and following up on marketing generated leads in order to build up our sales departments' pipeline.
- Helped with the implementation of a user-friendly landing page using customer reviews.
- Participated in weekly sales meetings to review quotas and forecast revenue with the sales team.
- Managed clients in customer relationship management (CRM) software.

Blue Raven Solar (www.blueravensolar.com) - Raleigh, NC

05/2019 to 08/2019

Sales Representative

- Continuously improved personal knowledge of all commodities, financing options and service features to best diagnose customer needs.
- Recruited, established and managed a portfolio of approximately 200 clients in the Raleigh area.
- Ensured an exceptional customer experience by constructing effective business relations.
- Developed clientele by assessing houses for solar energy based off roof orientation and power usage.

Education

Bootcamp Certificate: University of North Carolina at Charlotte - Charlotte, North Carolina (2020)

- A 12-week intensive program focused on gaining technical programming skills.

North Carolina State University - Raleigh, North Carolina

- **Bachelor of Science**: Environmental Sciences (2020) | **Minor**: Business Administration (2020)