

# GARY BURNER

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GitHub: <https://github.com/grburner> Portfolio: <https://personal-react-portfolio.herokuapp.com/>

## Summary

Recently graduated from the University of Pennsylvania's Full Stack Web Development Bootcamp. After gaining unique experiences in multiple industries over the past 8 years it became clear that web development and data analysis best fit my skillset and passion for always learning. The last 6 months have been a deep dive into the MERN stack and programming fundamentals with a focus on teamwork in a remote environment and creative problem solving. Now I am searching for a development role that allows me to help develop simple and efficient solutions to complex problems involving process improvement, data visualization, and intuitive user interfaces.

## Technical Skills

- JavaScript
- React
- Express
- MongoDB
- SQL
- AWS
- ECommerce
- Data Collection and Analysis

## Projects

- DiBruno Retailer Dash | React, AMCharts, SQL, AWS | <https://project-2-group1.herokuapp.com/7>
  - My current employer uses older methods for data visualization and reporting. DiBruno Retailer Dash provides a solution to better visualize data and make informed purchasing decisions.
- WineHub | React, Passport, Heroku, MongoDB | <https://vast-river-22849.herokuapp.com/>
  - The final project for LPS involved creating a market place to allow brick and mortar wine shops to list their items for sale and connects them to consumers.
- Google Books Search | React, Bootstrap, External APIs | <https://googlebooks15.herokuapp.com/>
  - My first Full Stack MERN app. It allows users to easily query the Google Books API, save favorite books and delete books from their reading list.

## Experience

*Wine Specialist & Department Lead*

Feb 2018 - Current

DiBruno Brothers

Philadelphia, PA

- Exceeded planned revenue by an average of 23% each month while managing all aspects of the department
- Increased month over month revenue while navigating structural and operations changes due to COVID
- Led a small but effective team of 3 wine specialists

*Publisher Manager - 50onRed & Tiller*

Jan 2016 - Feb 2018

Red Spark

Philadelphia, PA

- Developed new and maintained existing publisher relationships, representing \$12MM (100% of total supply) on 50onRed's publisher platform
- Onboarded new publishers to generate a 9.41% revenue increase while managing 50onRed's publishers
- Improved communication between sales and technical teams for smoother implementations of new products and publisher onboarding
- Implemented an ERP system to connect sales, finance, management and the development team.

*Co Owner, COO*

Oct 2014 - Jan 2016

Food Underground

Philadelphia, PA

*Treasury Sales Analyst*

Jun 2012 - Feb 2015

PNC Bank

Philadelphia, PA

- Attained a comprehensive understanding of PNC's products and designed technical sales presentations to depict revenue and operational impacts
- Worked closely with the Treasury Consulting Group to develop and implement complex solutions for custom projects.
- Coordinated client centric sales strategies to assist in exceeding our region's goal of \$5MM in new revenue

## Education

*University of Pennsylvania* | LPS Coding Bootcamp Certificate

May – Oct 2020

*Pennsylvania State University* | Bachelor of Science: Finance

May 2008 - May 2012