

Investment Recommendation

Final Analysis and Action Plan

INVEST NOW

Vietnam presents compelling opportunities despite tariff challenges

- 7.52% GDP growth momentum
- Favorable 20% tariff deal secured
- Strong FDI inflows (+32.6%)
- Diversified growth opportunities

Expected Outcomes

Conservative Returns

8-12%

Outpaces inflation by 5-9%, preserves purchasing power

Optimistic Returns

15-20%

Significant wealth creation over 3-5 years

Risk-Adjusted

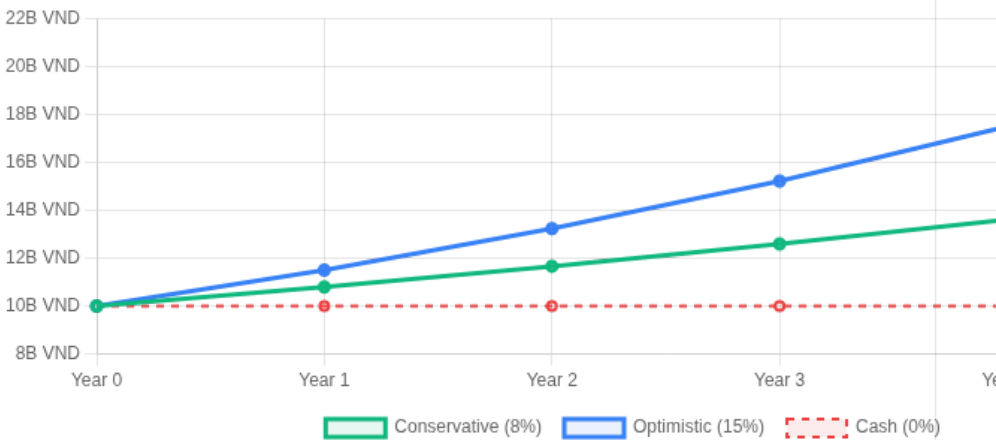
Positive

Diversification provides downside protection

Why Not Hold Cash?

- 3.22% inflation erodes cash value
- Missing 7.52% GDP growth opportunity
- VND concentration risk

Portfolio Performance Projection



Key Success Factors

Diversification

Spread risk across 6 asset classes

Timing

Enter during favorable conditions

Patience

Long-term perspective essential

Action Required

- Start Phase 1 implementation immediately
- Open brokerage and investment accounts
- Research specific investment targets

- Opportunity cost of waiting

- Monitor trade developments closely

Final Recommendation

Invest 95% of 10 Billion VND portfolio across diversified Vietnamese assets

30%

Stock Market

25%

Real Estate

40%

Other Assets

Vietnam's Economic Resilience

H1 2025: Strongest Performance in 15 Years

GDP Growth **7.52%**

Highest first-half growth in 15 years, outpacing most Southeast Asian economies

Trade Surplus **\$7.63B**

Strong export performance despite global headwinds and tariff concerns

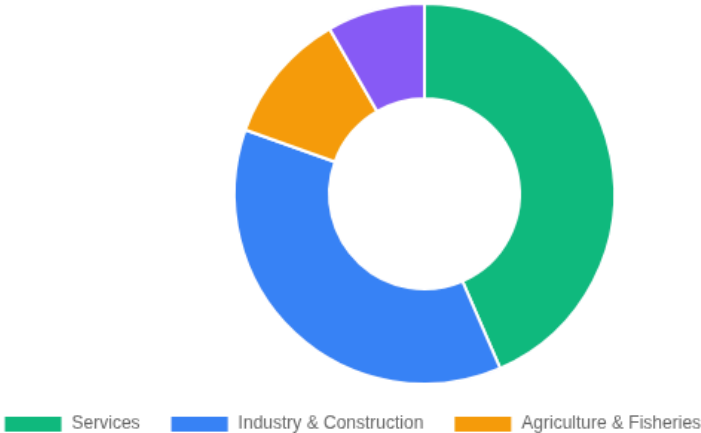
FDI Inflow **\$21.51B**

+32.6% YoY increase showing strong investor confidence

Inflation Rate **3.22%**

Manageable inflation under control, supporting purchasing power

GDP Composition by Sector



Key Growth Drivers

Services Sector	+8.14%
Industrial Production	+8.33%
Agriculture & Fisheries	+3.84%
Export Growth	+14.4%

Executive Summary

Investment Recommendation for 10 Billion VND

Key Finding

Vietnam presents **compelling investment opportunities** despite Trump tariff challenges, with the economy showing remarkable resilience and 7.52% GDP growth in H1 2025.

Strategic Recommendation

Invest 95% of portfolio across diversified assets, hold 5% cash for opportunities. Expected returns: **8-12% annually**.

Tariff Impact

July 2025 trade deal secured **20% tariffs** (vs. threatened 46%), providing market stability and investor confidence.

Recommended Portfolio Allocation

Stock Market (VN-Index)	30%
Real Estate	25%
Manufacturing & Exports	20%
Technology & Fintech	10%
Bonds	10%
Agriculture & Cash	5%

Implementation Strategy

Phased Approach to Portfolio Construction



Implementation Timeline

- **Month 1:** Open brokerage accounts, research specific stocks and REITs
- **Month 2:** Execute Phase 1 investments, establish core positions
- **Month 3-4:** Add manufacturing and technology exposure, research startups
- **Month 5-6:** Optimize portfolio, establish monitoring and rebalancing schedule

Key Success Factors

Patience

Long-term perspective, avoid emotional decisions

Discipline

Stick to allocation plan, regular rebalancing

Monitoring

Track performance, adjust for changing conditions

Viet Nam Investment Strategy

Under Trump Tariffs

Strategic Analysis for 10 Billion VND Portfolio

● Economic Analysis ● Investment Opportunities ● Risk Assessment

Investment Landscape Overview

Six Key Sectors for Strategic Investment



Stock Market

30% Allocation

VN-Index at 1,300 points with banking sector leading returns. Market upgrade expectations driving institutional investment.

Target: 3 Billion VND



Real Estate

25% Allocation

Property prices up 59% in 5 years. HCMC launching 700+ units in 2025. Hanoi infrastructure projects open to private investment.

Target: 2.5 Billion VND



Manufacturing

20% Allocation

Electronics exports \$38.41B, textiles benefiting from China+1 strategy. Vietnam is global footwear leader with strong supply chain position.

Target: 2 Billion VND



Technology

10% Allocation

83% growth expected in startup investment 2025-2030. 200+ fintech companies operating. HCMC leading in fintech and e-commerce.

Target: 1 Billion VND



Bonds

10% Allocation

Government bonds 5-30 year tenors. Corporate bonds yielding 6.3-8.5%. VND 1.35 quadrillion outstanding with +3.7% growth.

Target: 1 Billion VND



Agriculture & Cash

5% Allocation

Coffee at high global prices, rice diversifying markets, seafood benefiting from trade agreements. Agricultural exports \$18.46B (+18% growth).

Target: 500 Million VND

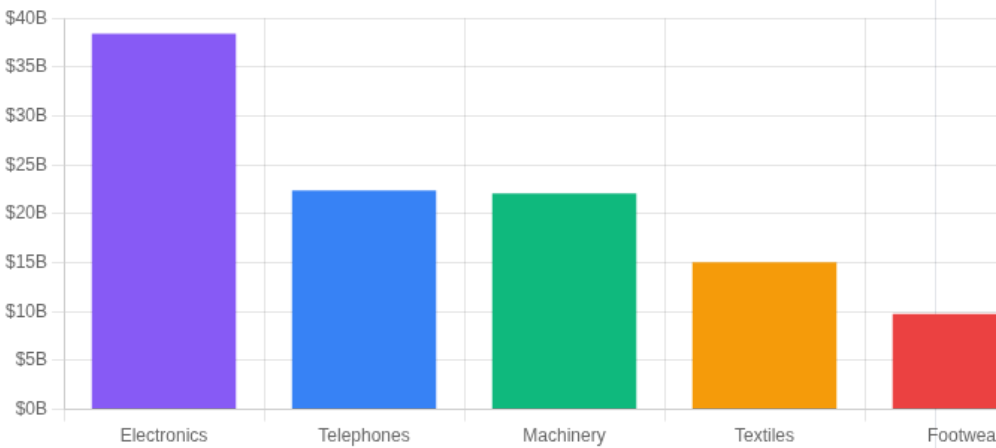
Manufacturing & Export Sectors

Electronics, Textiles & Footwear Leading Growth

Top Export Categories

Electronics & Components	\$38.41B
Telephones & Parts	\$22.40B
Machinery & Instruments	\$22.08B
Textiles & Garments	\$15.05B
Footwear	\$9.76B

Export Value by Sector



Strategic Advantages

- China+1 Strategy:** Companies diversifying from China
- Global Footwear Leader:** Established supply chains
- Electronics Hub:** Samsung, Apple suppliers
- Competitive Labor:** Skilled workforce

Tariff Impact Mitigation

Supply Chain Diversification

Reducing Chinese content to avoid 40% transshipment tariff

Value-Add Enhancement

Increasing Vietnamese content to meet origin requirements

Market Diversification

Expanding to Asian and European markets

Investment Opportunities

Manufacturing ETFs Diversified exposure to manufacturing sector
Export Companies Direct equity in leading exporters

Key Investment Targets

VHM	VIC
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Supply Chain Players

Components and logistics companies

Manufacturing

Conglomerate

FPT

Technology

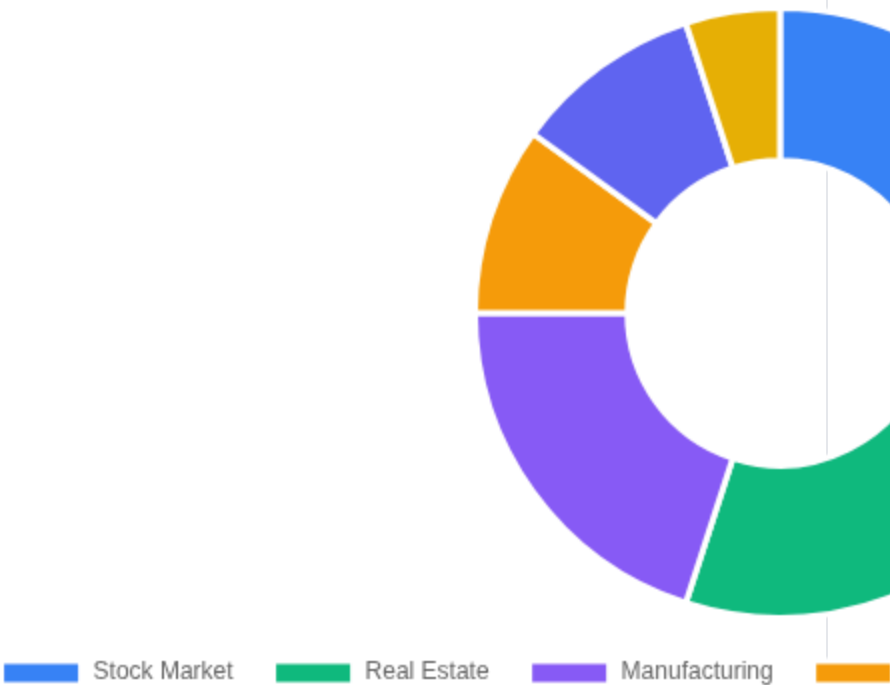
ETFs

Diversified

Recommended Portfolio Allocation

Strategic Distribution of 10 Billion VND

Portfolio Visualization



Detailed Allocation

Stock Market (VN-Index) 30%

3 Billion VND
Banking (VCB, TCB, BID), Manufacturing (VHM, VIC), Technology (FPT)

Real Estate 25%

2.5 Billion VND
HCMC/Hanoi residential, Industrial properties, REITs

Manufacturing & Exports 20%

2 Billion VND
Electronics, Textiles, Footwear companies and ETFs

Technology & Fintech 10%

1 Billion VND
Fintech startups, E-commerce, Digital transformation

Expected Returns

Conservative Scenario 8-12%

Optimistic Scenario 15-20%

Inflation Hedge

5-9%

■ Government & Corporate Bonds

10%

1 Billion VND

70% Government bonds, 30% High-grade corporate bonds

■ Agriculture & Cash

5%

500 Million VND

Coffee, Rice, Seafood commodities + Cash reserves

Real Estate Market Dynamics

Strong Fundamentals Drive 59% Price Growth

Market Performance

5-Year Price Growth	+59%
HCMC New Units 2025	700+
Luxury Segment (>20B VND)	55%

Key Markets

Ho Chi Minh City

Hot

700+ new units launching, 55% luxury segment

Hanoi

Growing

Underground infrastructure projects open to private investment

Industrial Zones

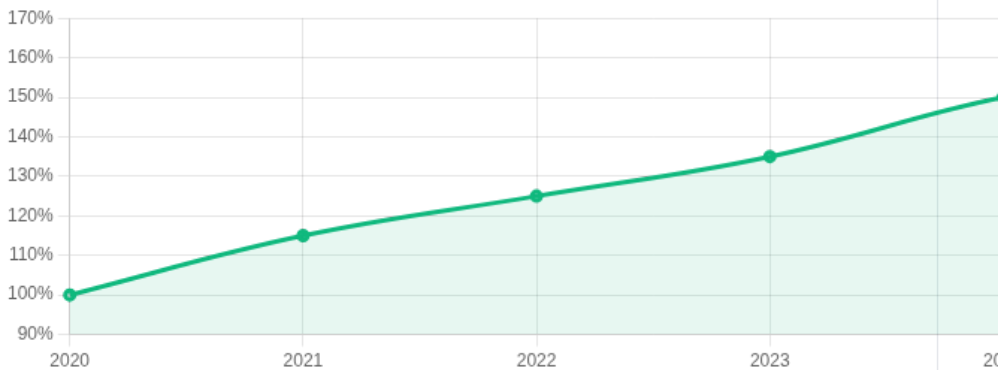
Opportunity

Manufacturing shift creating industrial real estate demand

Investment Drivers

- Urbanization and population growth
- Rising middle class income
- FDI driving industrial demand
- Infrastructure development

Price Growth Trend



Investment Strategy

Residential Focus

Target HCMC and Hanoi residential properties, especially luxury segment >20B VND.

Industrial Properties

Capitalize on manufacturing shift with industrial real estate investments.

REITs & Funds

Start with REITs for diversification, then direct property investment.

Risk Considerations

Monitor for potential bubble formation. Diversify across property types and locations.

Risk Assessment & Mitigation

Comprehensive Risk Analysis and Management Strategy

High Risks

● Tariff Escalation

Potential for higher tariffs if trade relations deteriorate beyond current 20% level.

Mitigation: Diversify across domestic-focused sectors, monitor trade negotiations closely

● Global Recession

External demand weakness could impact export-dependent sectors.

Mitigation: Focus on domestic consumption plays, maintain cash reserves

● Currency Volatility

VND under pressure from trade tensions and capital flows.

Medium Risks

● Real Estate Bubble

Rapid 59% price increases may not be sustainable long-term.

Mitigation: Diversify property types, avoid over-concentration

● Regulatory Changes

New laws affecting foreign investment or market access.

Mitigation: Stay informed, work with local partners

● Infrastructure Bottlenecks

Limiting growth in some manufacturing and logistics sectors.

Mitigation: Invest in infrastructure beneficiaries

Low Risks

● Political Stability

Vietnam maintains stable governance and pro-business policies.

Advantage: Predictable investment environment

● Demographic Dividend

Young, growing population supports domestic consumption.

Advantage: Long-term growth driver

● Strategic Location

Benefits from regional trade dynamics and ASEAN integration.

Advantage: Trade hub positioning

Mitigation: Hedge currency exposure, invest in USD-earning assets

● **Market Volatility**

Stock market fluctuations due to global sentiment.

Mitigation: Dollar-cost averaging, long-term perspective

● **Economic Fundamentals**

Strong GDP growth, manageable inflation, positive trade balance.

Advantage: Solid foundation for investment

Overall Risk Management Strategy

Diversification

Spread investments across sectors, asset classes, and geographies

Monitoring

Regular review of trade policies, economic indicators, and market conditions

Flexibility

Maintain cash reserves and ability to adjust allocation as conditions change

Stock Market Opportunities

VN-Index: Banking Sector Leading Market Returns

Market Performance

VN-Index Level	~1,300 points
Banking Contribution	58.5%
Real Estate Contribution	10.7%
Expected Growth	Positive

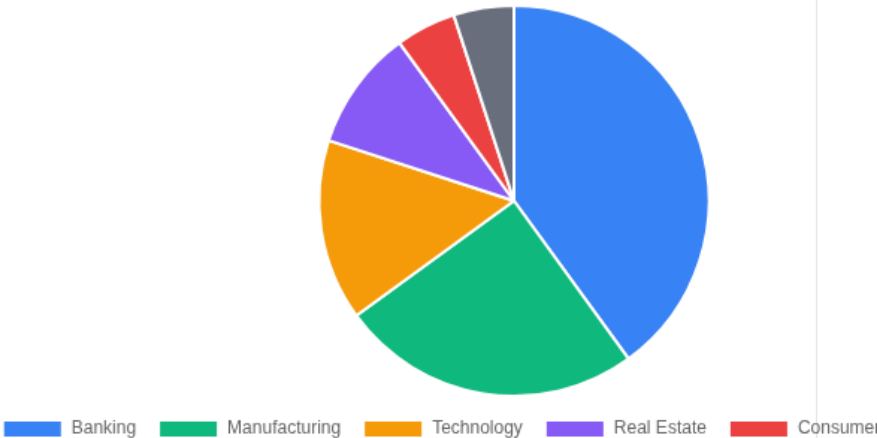
Top Banking Stocks

Vietcombank (VCB)	Strong Buy
Techcombank (TCB)	Buy
BIDV (BID)	Buy
ACB	Hold

Growth Catalysts

- Market upgrade expectations
- Institutional investment inflows
- Strong earnings growth
- Manufacturing resilience

Sector Allocation Strategy



Investment Rationale

Banking Dominance

Banking sector contributing 58.5% to market returns with strong fundamentals and credit growth.

Manufacturing Stability

Stable electricity supplies supporting manufacturing resilience and export competitiveness.

Technology Growth

FPT and tech companies benefiting from digital transformation and fintech boom.

Trump Tariff Impact Analysis

July 2025 Trade Deal: A Strategic Victory

Before Trade Deal

- Threatened 46% tariffs
- Market uncertainty
- Investor exodus risk
- Supply chain disruption

After Trade Deal

- Only 20% tariffs on most goods
- Stock market rally
- Investor confidence restored
- Manufacturing stability

Market Response

Nike Stock +8.5%



Under Armour +12.3%



VF Corp +6.7%



Key Provisions

- 20% tariff on Vietnamese goods
- 40% tariff on transshipped items
- Duty-free treatment for US imports
- Enhanced origin verification rules