

Aleksandr Grebenko, BSc

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Professional Summary

Product-minded Business Analyst with 4+ years of hands-on experience driving B2B and B2C features in fintech and SaaS. Proven track record of owning the full product lifecycle — from user discovery and ideation to delivery, optimization, and measurable impact.

Skilled at transforming complex business needs into clear, actionable requirements and working closely with cross-functional teams to ship meaningful features fast. Focused on outcomes, not outputs — continuously tracking product metrics (e.g., adoption, SLA, NPS, error rate) to validate impact and inform iteration.

Comfortable in high-tempo environments with shifting priorities. Strong data-awareness and a habit of combining user insight, and market context to guide decision-making.

Experience (4 years 6 months)

Senior Business System Analyst

BS/2, Aug 2024 – Present

Acting as a systems and product analyst within a team developing self-service banking solutions — including ATMs, cash-recyclers, and software for remote monitoring and operations management.

Key responsibilities:

- Designed and launched new features and services for banks — from discovery and requirements gathering to delivery and client onboarding.
- Created and maintained end-to-end documentation: user stories, use cases, Sequence/BPMN/UML diagrams.
- Worked on solutions involving transaction handling, security modules, user experience, and remote diagnostics.
- Contributed to the continuous improvement of in-house products (e.g., ATMeye.iQ).
- Collaborated closely with cross-functional teams: developers, QA, support, and integration specialists.
- Implemented documentation standards, reducing development time by 20%.

Business Analyst

Gcore, Nov 2022 – Jun 2024

Worked as the core business analyst on Gcore's global CDN product — a high-load, latency-critical platform used by international enterprise clients. Focused on product scalability, operational stability, and delivery of continuous improvements at pace.

Key contributions:

- Led 200+ product enhancements end-to-end: structured business needs, defined acceptance criteria, collaborated with engineering, tracked delivery, and ensured impact post-release.
- Maintained product reliability by proactively identifying weak points, clarifying edge-case behaviors, and refining internal processes — contributing to system uptime and SLA compliance.
- Improved team velocity and clarity by developing internal documentation standards, workflows, and requirement templates — adopted across multiple squads.
- Acted as the main communication bridge between product leadership, engineering, QA, and ops — ensuring shared understanding of priorities and delivering under tight timelines.
- Supported growth and feature evolution, enabling the CDN product to remain competitive among global providers by aligning roadmap execution with customer needs and usage data.

Business Analyst

SixHands, Feb 2022 – Nov 2022

- Worked as a business analyst across multiple mobile and web MVPs in foodtech, crypto, NFT, and telemedicine sectors — supporting fast delivery of feature-rich products from concept to launch.
- Key contributions:
- Defined and documented user stories, technical specifications, and integration flows for 5+ apps, including: Restaurant delivery platform with real-time tracking and payment integration, NFT marketplace with custom minting flow and wallet connectivity, Crypto broker app with real-time rates, and transaction execution, Telemedicine service with appointment scheduling and video consultations.
- Created UX flows and prototypes using Figma, and detailed API-level requirements based on REST API integrations.
- Led project estimation and scope control, contributing to 80% of projects being delivered ahead of schedule.
- Acted as the main liaison between clients and development teams, ensuring aligned expectations and reduced rework.
- Supported iterative product delivery in Agile teams, focusing on rapid validation and tight feedback loops.

System Analyst

Digital Design, Nov 2020 – Jul 2021

- Supported enterprise software projects as a systems analyst, focusing on structured requirements delivery and documentation quality.

Core Skills

- Requirements gathering and analysis
- Process modeling (UML, BPMN)
- Requirements description (User Story, Use Case)
- Prototyping (Figma)
- Documentation and presentation
- Negotiations & Intra-team communications
- REST API

Education

Undergraduate

St. Petersburg National Research University ITMO

Bachelor of Science in Business Informatics