## **Hey, Mike Gorodisher** G This is where you can manage your pipeline. All changes will auto sync back to Salesforce **Update Opportunity** C X **Update Opportunity** + List Q Search View Notes Notes (optional) Write something Name v Stage v √ext Step v Close Date v Last Activity v **Opportunity Name** 2 weeks with bob. 1/5/21 Discovery 2/10/22 Account Name send him a proposal Owner: Mike Gorodisher Name Apple, Inc (demo) **Opportunity Name** 2 weeks with bob. Stage Proposal Discovery 2/10/22 1/5/21 Account Name send him a proposal **Forecast Category** Owner: Mike Gorodisher Best Case Amount (optional) **Opportunity Name** \$35,000 2 weeks with bob. 2/10/22 1/5/21 Discovery Account Name send him a proposal Next Step (optional) Owner: Mike Gorodisher Send over a proposal! **Opportunity Name** 2 weeks with bob. 2/10/22 Discovery Account Name 1/5/21 send him a proposal Owner: Mike Gorodisher Update Close **Opportunity Name** Follow up in 2 weeks with bob. \$25,000 2/10/22 1/5/21 Discovery Account Name **Best Case** Needs me to send him a proposal Owner: Mike Gorodisher