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10 reasons it is better to hire a freelancer than employee.



freelancer never sleeps



This list is serious. Nothing like "10 reasons cucumber is better than a man". I like working as a freelancer and for the past 15 years i have been lucky to work for many great and not so great companies. Most of them are still with us.

But even today, when i talk to potential engagements, we may fail on this issue. So here is why it is a fallacy to fail me on this:

1. You can always make me an offer i can't refuse.

But until then i am on probation.

2. Freelancer is how IRS/VAT/SocialSecurity thinks of me. That doesn't define me, For You, I am a loyal and capable worker.

3. Each VLSI project have peaks and valleys. The scope can be throttled accordingly.

4. I will never leave You. Until You "kick" me out.

Employees on the other hand do leave, whenever

they feel like it. Despite the fact that Your HR department read all the buzzwords on retention.

5. Even if You say "thank You and good bye" to me, and later You will need me - I will be back. In fact, it happened several times to me. No grudge and no offence. If You have a project and want to give me money - who am i to say "No". Try that with full time employee.

6. Most of the time i work for several companies at a time. Different markets, but all do silicon. What it means - i have seen it all - what works well and what not. Switching contexts every other day is not easy, but that is what keeps me on edge. That and Python3.

7. Office politics are of no interest to me. I come to work and make Your product to be market-worthy. Holiday gift-cards, Company outings, promotions, cute team pics - nice, but really no need. I like company T-shirts though.

8. You may assign all kinds of duties to me. I am flexible. Nothing is beneath me. running full SDF simulation - fine with me. Debugging ATPG broken chains, Understanding why LEC bitches about flops, Sifting through 3500 lines of lint/synthesis report = bring it on. Trust me, i will find a way to make it fun (python is with me).

Actually, i do draw the line at washing windows and cleaning toilets (no python there).

9. I like to use my trusty MacBookPro which runs simulation, synthesis, linters and more - all open source stuff. I can even bring my own office or chair. You don't need to assign a station, screens or licenses for me. When servers go down - i am the only one keeping typing.

10. If Your company has strict formal position descriptions - team lead, project manager, architect, chief that or chief this, ... While i think this is not very smart, You are free to call me any of these names.

Probably been there.

I asked a wise man once, why in his company's phone directory everybody was either VP, manager or C-level. Except me, my phone was almost last, followed only by conf rooms. His answer - "It doesn't cost anything to make people feel good about themselves, So why not?".

Can anyone think of more reasons? disagree?

As for me, I am really good at some aspects of VLSI design. Have a real advantage. And You get in few hours - what otherwise You expected to spend weeks on. So next time - give freelancer a try. And keep in mind, when the startup fails - God forbid- i might be there remembering the good times and You.