94.txt

Message-ID: <12422255.1075855667616.JavaMail.evans@thyme>  
Date: Mon, 16 Oct 2000 06:44:00 -0700 (PDT)  
From: phillip.allen@enron.com  
To: zimam@enron.com  
Subject: FW: fixed forward or other Collar floor gas price terms  
Mime-Version: 1.0  
Content-Type: text/plain; charset=us-ascii  
Content-Transfer-Encoding: 7bit  
X-From: Phillip K Allen  
X-To: zimam@enron.com  
X-cc:   
X-bcc:   
X-Folder: \Phillip\_Allen\_Dec2000\Notes Folders\All documents  
X-Origin: Allen-P  
X-FileName: pallen.nsf  
  
---------------------- Forwarded by Phillip K Allen/HOU/ECT on 10/16/2000   
01:42 PM ---------------------------  
  
  
"Buckner, Buck" <buck.buckner@honeywell.com> on 10/12/2000 01:12:21 PM  
To: "'Pallen@Enron.com'" <Pallen@Enron.com>  
cc:   
Subject: FW: fixed forward or other Collar floor gas price terms  
  
  
Phillip,  
  
> As discussed during our phone conversation, In a Parallon 75 microturbine  
> power generation deal for a national accounts customer, I am developing a  
> proposal to sell power to customer at fixed or collar/floor price. To do  
> so I need a corresponding term gas price for same. Microturbine is an  
> onsite generation product developed by Honeywell to generate electricity  
> on customer site (degen). using natural gas. In doing so, I need your  
> best fixed price forward gas price deal for 1, 3, 5, 7 and 10 years for  
> annual/seasonal supply to microturbines to generate fixed kWh for  
> customer. We have the opportunity to sell customer kWh 's using  
> microturbine or sell them turbines themselves. kWh deal must have limited/  
> no risk forward gas price to make deal work. Therein comes Sempra energy  
> gas trading, truly you.  
>  
> We are proposing installing 180 - 240 units across a large number of  
> stores (60-100) in San Diego.  
> Store number varies because of installation hurdles face at small percent.  
>  
> For 6-8 hours a day Microturbine run time:  
> Gas requirement for 180 microturbines 227 - 302 MMcf per year  
> Gas requirement for 240 microturbines 302 - 403 MMcf per year  
>  
> Gas will likely be consumed from May through September, during peak  
> electric period.  
> Gas price required: Burnertip price behind (LDC) San Diego Gas & Electric  
> Need detail breakout of commodity and transport cost (firm or  
> interruptible).  
>  
> Should you have additional questions, give me a call.  
> Let me assure you, this is real deal!!  
>  
> Buck Buckner, P.E., MBA  
> Manager, Business Development and Planning  
> Big Box Retail Sales  
> Honeywell Power Systems, Inc.  
> 8725 Pan American Frwy  
> Albuquerque, NM 87113  
> 505-798-6424  
> 505-798-6050x  
> 505-220-4129  
> 888/501-3145  
>   
 buy boa