



SELECT ACCOUNTS - SMALL COMMERCIAL

Expertise²

THE FORMULA FOR SUCCESS

Your expertise as an entrepreneur and business owner, combined with our expertise, is a winning formula. We are a focused team of specialists with not only unmatched insurance knowledge, but expertise in our clients' industries as well.

THE SELECT ACCOUNTS DEPARTMENT

The Select Accounts Department at Durham and Bates offers clients timely advice on how to best protect their business through insurance and risk management. Our job is to identify risks to your business and provide you with the information you need to make informed decisions.

We are more than your insurance agent - we are your partner. We understand the risks and challenges that businesses face. As an employee-owned company, we have to make the same decisions you do.

WHO ARE SELECT ACCOUNTS CLIENTS?

The typical Select Accounts clients are smaller but growing companies that value relationships and view their insurance broker as a part of their business planning team. Select Accounts clients have a minimum of \$100,000 in gross revenues and 5 employees. Our Select Accounts team specializes in providing insurance and risk management services to the following industries:

- Technology
- Professional Services Offices
- Light Manufacturing
- Investment Properties
- Management Liability