# **BRIAN CHAPPELL**

Professional Experience

■ See email

□ brianc@brianchappell.com

⊕ Blog

• Raleigh, NC, USA



Full Stack Marketer and Product Developer.

#### WORK EXPERIENCE

**Director of Marketing** 

GoTickets.com | 2005 - 2008

Competitive 2ndary Ticket Broker competing against the largest Ticket Brokers in the USA. Topping out at #3 in 2008. Acquired by Pfingstein Partners.

Created initial link system to monitor link efforts as part of GoTickets.com

Owner / Lead Strategist

AdaptMarketing.com | 2008 - 2022

Managed and led digital marketing agency for over 10 years and 50+ clients. Managed team of 12. Acquired by CopyPress in 2022.

Developed link and content promotion tools.

#### **PROJECTS**

BullionMax Financial project

Managed the Inventory / Content / Search for a Gold/Silver dealer launch

BitIRA Financial project

Cryptocurrency IRA investment product

Promote Device Healthcare project

Healthcare lead generation company

**Buildium** SaaS project

Property management software

Raven Tools SaaS project

SEO tools

Ignite Social Media Services project

Social media agency

### EDUCATION

BS

Virginia Tech 2000-2005 (yes, the Michael Vick era)

#### AWARDS

Professional Business Seller™ I AdaptPartners.com 2016

Professional Business Seller™ II AdaptMarketing.com 2022

#### SKILLS

B2B

SaaS

Ecommerce

Search Marketing

Wordpress, googleAnalytics, GAds, Bing & LinkedIn Ads

#### LANGUAGES

Chappellisms (Fluent)

English (Fluent)

Marketing-Dev speak (Fluent)

## INTERESTS

Horses

Costa Rica

Fungi

Bugs

Trees

/brian-chappell @@brianchappell