# **Greg MacEachern**

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### **SUMMARY**

Product Manager with over 4 years of extensive experience in large product ownership serving millions of users. Proven understanding of building and scaling product led growth analytics, GTM initiatives and delightful UX.

## **EXPERIENCE**

#### **Product Manager**

Microsoft - Redmond, WA / New York City, NY

December 2020 - Present

- Led the product vision, strategy, and execution for OneNote across all Apple platforms, delivering high-impact features and achieving best-in-class retention (63% M1) and engagement metrics (74% CAMAU).
- Spearheaded the visual transformation of the OneNote for Windows application with a x-functional team of 7, owning the end-to-end process of strategy and delivery, shipping an entire UI overhaul to over 30M customers.
- Leading the migration of the legacy OneNote for Windows 10 user base (>7M users) to the latest app version with a target of 80% consumers retained.
- Drove improvements to the Home experience of the OneNote mobile app following customer insights. Led an eight-person crew that increased the ease of use (general feature usage (glumps) +2.5%) and discovery of quick notes (page creation by +12%).
- Steered a team of principal designers and engineers to ship a V1 version of Copilot AI in OneNote iPad and Mac, unblocking a critical scenario for many C-suite enterprise clients. Initial adoption rate of 45% for enterprise.
- Led the release of a 0-1 effort to bring <u>OneNote to the Apple Vision Pro</u>, seeing an initial market penetration rate of 7% (across all shipped Vision Pro devices) and an M1 retention rate of 56%.
- Driving experimental AI/Copilot Daily Planner feature to increase OneNote Copilot WAU by 15%.

#### Founder

Visuai.io - New York City, NY

Feb 2024 - Present

- Developing a text-to-image based application, transforming e-books into picture books with vivid illustrations.
- Leveraging React.js for front-end, Node.JS via Azure for the backend and the Stable Diffusion, Claude 3.5 and OpenAl API for generative content.

#### **Founder**

Web Consultancy Services - New York City, NY

April 2019 - Present

- Created and launched custom websites for high-profile clients in the music industry, using a combination of traditional
  web technologies (HTML, CSS, JS) as well as modern web builders to optimize performance, design, and data
  collection.
- Generated over \$15k YTD and delivered significant value for clients, such as increasing a client's top of the funnel by 500% through strategic SEO and improved site accessibility.

## **EDUCATION**

## **Bachelor of Computer Engineering**

Queen's University • Kingston, Ontario, Canada • Class of 2020 • GPA: 3.74

• Dean's List Scholar (GPA > 3.5) all 4 years of education.