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#### Iterative Combinatorial Auctions

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- Iterative: multiple bidding rounds

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- Complex: dozens of bidders, hundreds of products, weeks of bidding
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How should a bidder **bid**? How should an auction designer **set the rules**?

#### Analyzing Iterative Combinatorial Auctions

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- Pen-and-paper analysis: requires restrictive assumptions (e.g., Riedel and Wolfstetter, 2006: assumed one product and perfect information)
- Traditional equilibrium solvers: infeasible (enormous extensive-form representations)
- **Field testing:** too infrequent/high-stakes to learn from data (spectrum auctions: every few years, with constantly changing rules)

## Multi-Agent Reinforcement Learning

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Can off-the-shelf multi-agent reinforcement learning (MARL) algorithms help? (e.g., algorithms developed for training **poker** agents?)

Unlikely to make "superhuman" autonomous bidders!

#### Still, valuable for:

- providing examples of strong bidding behavior
- building a strategic playbook
- evaluating likely costs and benefits of candidate rule changes

#### This Talk

Using MARL algorithms effectively takes care: need to

- Balance real-world fidelity with tractability in the auction model
- Navigate common pitfalls of MARL algorithms
- Validate and interpret learned policies

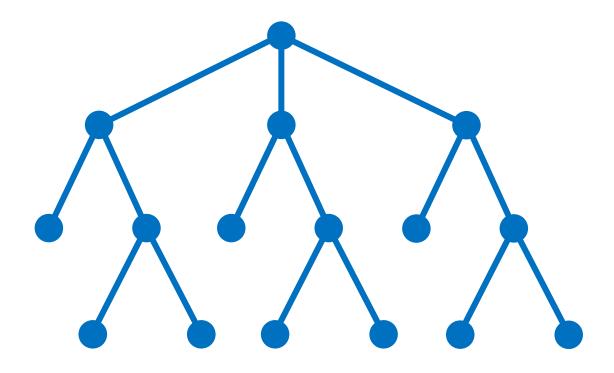
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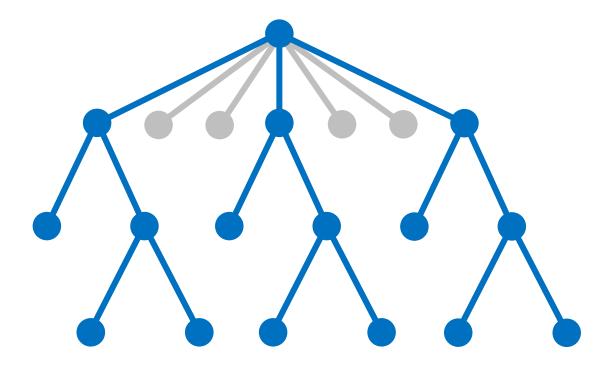
When done right, can be a powerful tool!

Case study: for one potential clock auction rule change,
non-trivial behavior changes lead to substantially different auction outcomes

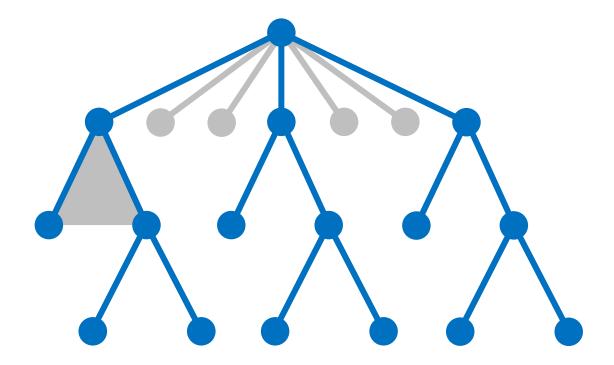


Control number of infostates without losing key strategic elements:

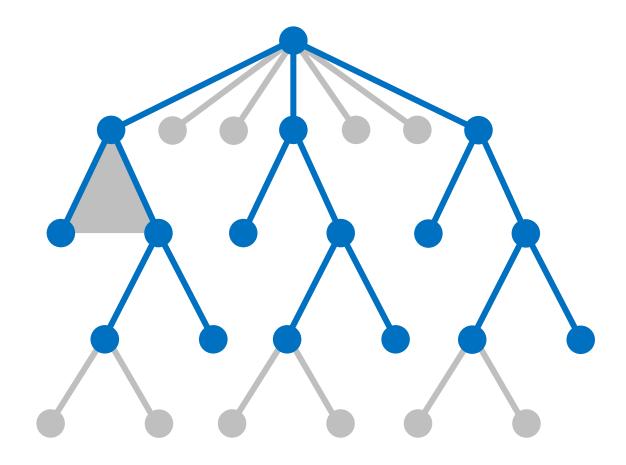
• Restrict number of actions



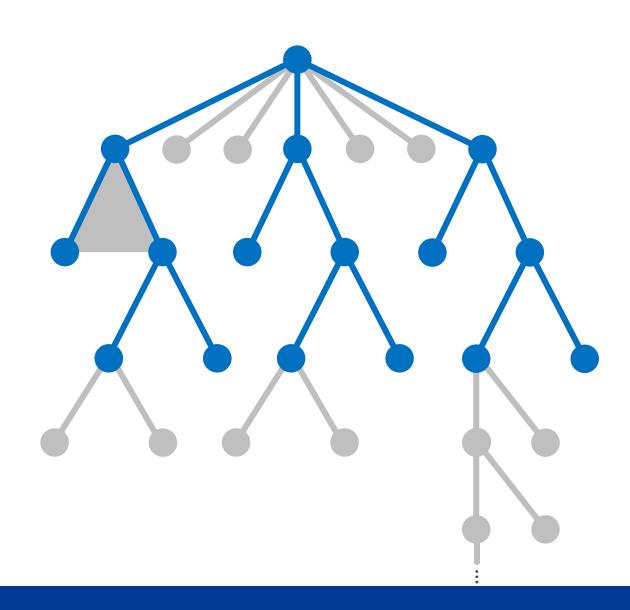
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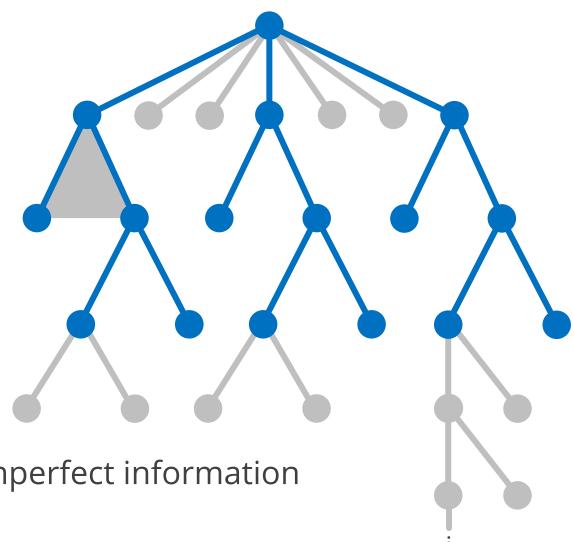


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- **Discretize** continuous action spaces
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Some features are ideal for MARL:

• Asymmetric bidders, case-based rules, imperfect information



# Finding Equilibria

Two key aspects of MARL algorithms:

- Policies: represent with a lookup table or function approximation (lookup tables more stable; function approximation necessary for scale)
- Exploration: single path or counterfactual actions in each iteration (exploring one path scales further, but can struggle to train effectively)

# Finding Equilibria

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#### Other considerations:

- Break indifferences between identical rewards
- Consider restricting policies to pure strategies
- Find multiple equilibria by running with multiple seeds

## Validating & Interpreting Policies

Test for convergence by computing NashConv: sum of each player's regret (possible gain in utility by best-responding, holding opponents fixed)

- Smaller games: compute exactly with depth-first search
- Larger games: lower-bound with single-agent RL

## Validating & Interpreting Policies

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Auction statistics alone can give helpful insight (revenue, welfare, length, ...)

• With multiple equilibria, report **ranges**, not averages

#### Case Study: Clock Auctions

#### Auctioneer has:

- A set of regions
- A number of (identical) **items** to sell in each region

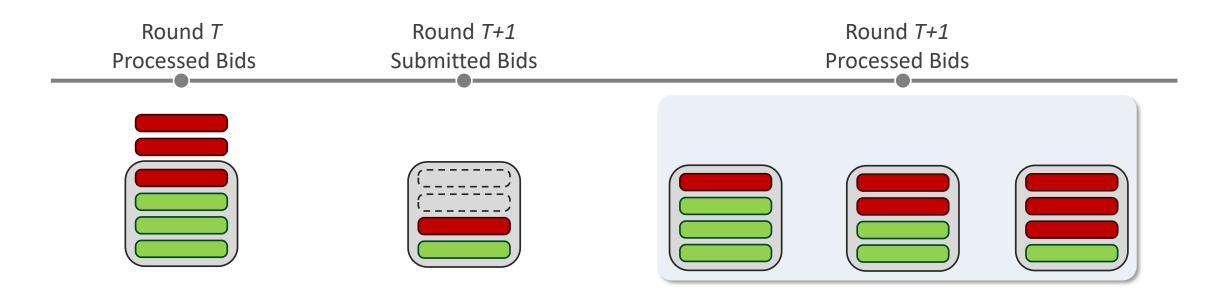
Basic clock auction: set initial prices for each region; in each round,

- Every bidder makes a bid (vector of quantities for each region)
- If demand ≤ supply in every region, end auction
- Else, reveal total demands to bidders and raise prices on over-demanded regions

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Two natural tiebreaking solutions:

- Drop-by-bidder: process each bid in a random order
- Drop-by-license: process each unit of demand in a random order

#### Case Study: Experiments

Auction: 2 bidders; 2 regions with {4, 1} licenses

- Value functions drawn from MRVM model [Weiss et al., 2017]
- 5 games with 500-700 information states

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  - Tabular policy; explores counterfactual actions
  - Easy to use: required little tuning

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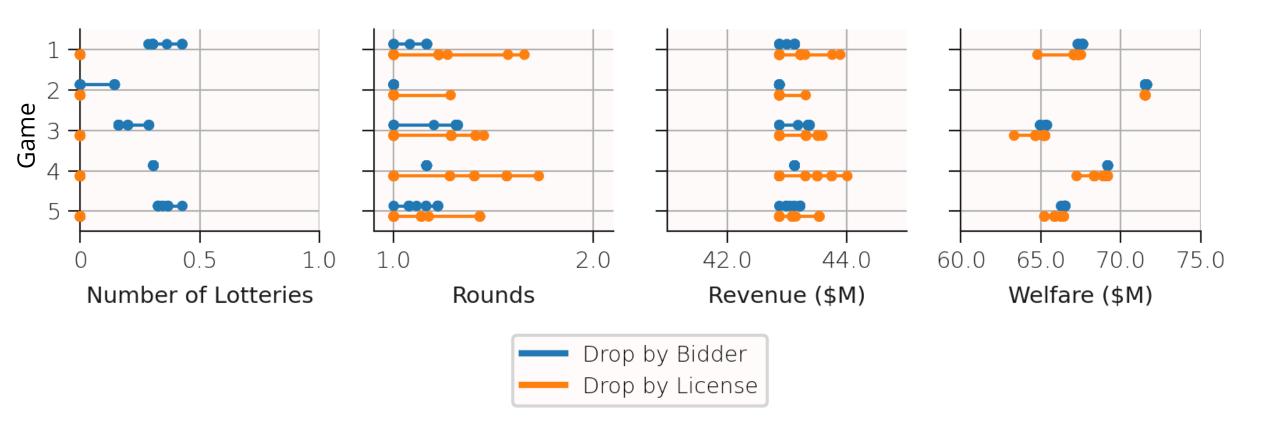
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- 5 games with 500-700 information states
- 1. Monte-Carlo Counterfactual Regret Minimization (MCCFR)
  - Tabular policy; explores counterfactual actions
  - Easy to use: required little tuning
- 2. Proximal Policy Optimization (PPO)
  - Function approximation; single path
  - Needs tuning: few hyperparameter settings worked well

#### Case Study: Results

Drop-by-license: bidders completely avoid tiebreaks

Leads to longer auctions with higher revenue and lower welfare



#### Conclusion

Multi-agent RL: a potentially powerful tool for economic analysis

- Model, algorithm, and validation require care
- When done right, can give empirical solutions to problems out of reach for traditional methods

#### Thank you!

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- gregdeon.com
- github.com/newmanne/open\_spiel

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