

## GREG LEO

[g.leo@vanderbilt.edu](mailto:g.leo@vanderbilt.edu)

[www.gregcleo.com](http://www.gregcleo.com)

Cell: 615-999-8001

VU Station B, Box #351819

2301 Vanderbilt Place

Nashville, TN 37235

### EDUCATION

Ph.D. Economics, University of California Santa Barbara 2015  
Committee: Ted Bergstrom (*Chair*), Rod Garratt, Cheng-Zhong Qin  
Fields: Game Theory, Experimental/Behavioral Economics  
Dissertation: "*Turn-Taking Mechanisms in the Repeated Volunteer's Dilemma*"  
B.S. Economics, Georgia Institute of Technology 2007

### ACADEMIC POSITIONS

**Assistant Professor**, Vanderbilt University Department of Economics 2015-Current

### NON-ACADEMIC Work History

**Research Executive**, Millward Brown 2007-2009

### PUBLISHED ARTICLES

Ted Bergstrom, Rod Garratt, and Greg Leo. "Let Me, or Let George? Motives of Competing Altruists."  
[Forthcoming] *Games and Economic Behavior*.  
Marco Castillo, Greg Leo, and Ragan Petrie. "Room Composition Effects on Risk Taking  
by Gender." [Forthcoming] *Experimental Economics*.  
Greg Leo. "Taking Turns." *Games and Economic Behavior* 102, (2017): 525-547.  
Marco Castillo, and Gregory Leo. "Moral Hazard and Reciprocity." *Southern Economic Journal* 77,  
no. 2 (2010): 271-281.

### WORKING PAPERS

Andrew Dustan, Kristine Koutout, and Greg Leo. "Second-order Beliefs and Gender"  
Greg Leo. "Belief Elicitation via Price List"  
Greg Leo. "Complainer's Dilemma."  
Greg Leo and Martin Van der Linden. "Competing for Priorities in School Choice."  
Ted Bergstrom, and Greg Leo. "Coordinated Volunteers' Dilemmas."  
Greg Leo. "Direct Preference Elicitation over Public Outcomes." .  
Greg Leo. "A Binomial Tail Inequality for Successes."  
Greg Leo. "A Generalization of Teicher's Poisson Tail Inequality."  
Greg Leo, Martin Van der Linden, Jian Lou, Yevgeniy Vorobeychik, and Myrna Wooders.  
"Matching Soulmates."  
Jian Lou, Martin Van der Linden, Pranav Batra, Chen Hajaj, Greg Leo, Yevgeniy Vorobeychik,  
and Myrna Wooders. "Always-Accept Mechanisms for Team Formation."  
Marco Castillo, and Greg Leo. "From Coordination to Double-Crossing."

## SELECTED PRESENTATIONS AND INVITED SEMINARS

### "Second-order Beliefs and Gender."

Invited Seminars (*Costs Covered*) at UC Santa Barbara. BEEMA V at Villanova University.

### "Taking Turns."

Invited Seminars (*Costs Covered*) at New York University Center for Experimental Social Science, University of Arizona, Tulane University, University of California Santa Cruz and Virginia Commonwealth University. Association for Public Economic Theory, Economic Science Associate North American Meetings, ICES Annual Conference on Behavioral and Experimental Economics.

### "Complainer's Dilemma."

Invited Seminars (*Costs Covered*) at University of Tennessee, University of Virginia, University of Delaware, Purdue University. Seventh Biennial Conference on Social Dilemmas, University of California Santa Barbara. Western Economic Association International Meetings.

### "Let Me, or Let George? Motives of Competing Altruists."

Econometric Society North American Summer Meeting, Economic Science Association Meetings, Western Economic Association International Meetings, Southwest Economic Theory Conference, Haverford Meeting on Behavioral and Experimental Economics.

### "Direct Preference Elicitation over Public Outcomes."

Invited Seminars (*Costs Covered*) Texas A&M University. Southwest Experimental and Behavioral Economics Workshop, University of Virginia Experimental Social Science Conference.

### "Matching Soulmates."

INFORMS Annual Meeting

### "Moral Hazard and Reciprocity."

Southern Economic Association Meetings

## TEACHING

Economics 8100- Microeconomic Theory I	Fall, 2019
Economics 8110- Microeconomic Theory II	Spring 2017,18
Economics 7881- Behavioral/Experimental Economics	Spring 2018
Economics 6110- Microeconomic Theory (MA)	Fall 2016, 18,19
Economics 3010- Intermediate Microeconomics	Fall 2015,16,18
Economics 8981- Mechanism Design	Spring, 2016
Economics 240A (UCSB)- <i>M.A. Introduction to Probability and Statistics for Econometrics</i>	Spring, 2014

## REVIEWER FOR ACADEMIC JOURNALS

Games and Economic Behavior, Economic Inquiry, Journal of Public Economic Theory, International Journal of Game Theory, Journal of Economic Behavior & Organization, Economic Inquiry, Econometric Reviews, Management Science.