

## GREG LEO

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## DEGREES EARNED

Ph.D. Economics, University of California, Santa Barbara 2015  
Committee: Ted Bergstrom (*Chair*), Rod Garratt, Cheng-Zhong Qin  
Fields: Game Theory, Experimental/Behavioral Economics  
Dissertation: “*Turn-Taking Mechanisms in the Repeated Volunteer’s Dilemma*”  
B.S. Economics, Georgia Institute of Technology 2007

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## EMPLOYMENT HISTORY

Assistant Professor, Vanderbilt University Department of Economics 2015-Current

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## RESEARCH

### ARTICLES IN REFEREED JOURNALS

Leo, Greg, Jian Lou, Martin Van der Linden, Yevgeniy Vorobeychik, and Myrna Wooders. “Matching Soulmates.” *Journal of Public Economic Theory*. forthcoming

Castillo, Marco, Greg Leo, and Ragan Petrie. “Room Composition Effects on Risk Taking by Gender.” *Experimental Economics* 23, (2020): 895–911.

Bergstrom, Ted, Rod Garratt, and Greg Leo. “Let Me, or Let George? Motives of Competing Altruists.” *Games and Economic Behavior* 118, (2019): 269–283.

Leo, Greg. “Taking Turns.” *Games and Economic Behavior* 102, (2017): 525–547.

Castillo, Marco, and Gregory Leo. “Moral Hazard and Reciprocity.” *Southern Economic Journal* 77, no. 2 (2010): 271–281.

### WORKING PAPERS

Healy, Paul J., and Greg Leo. “Minimal Experiments.” (2021).

Dustan, Andrew, Kristine Koutout, and Greg Leo. “Reduction in Belief Elicitation.” (2021).

Leo, Greg, Eugene Vorobeychik, and Myrna Wooders. “Subgame Perfect Coalition Formation; Pareto Optimality, Individual Rationality, and Matching Soulmates.” (2021).

Dustan, Andrew, Kristine Koutout, and Greg Leo. “Second-order Beliefs and Gender.” (2021).

Leo, Greg. “Complainer’s Dilemma.” (2020).

Leo, Greg, and Martin Van der Linden. “Competing for Priorities in School Choice.” (2020).

Castillo, Marco, and Greg Leo. “From Coordination to Double-Crossing.” (2018).

Bergstrom, Ted, and Greg Leo. “Volunteer’s Dilemmas with and without Coordination.” (2018).

## MATHEMATICS WORKING PAPERS AND RESULTS

Leo, Greg. "A Binomial Tail Inequality for Successes." (2018). Working Paper.

Leo, Greg. "A Generalization of Teicher's Poisson Tail Inequality." (2017). Working Paper.

## ARTICLES IN REFEREED WORKSHOPS

Lou, Jian, Martin Van der Linden, Pranav Batra, Chen Hajaj, Gregory Leo, Yevgeniy Vorobeychik, and Myrna Wooders. "Rotating Proposer Mechanisms for Team Formation." *Workshop on Cooperative Games in Multiagent Systems*, (2017). **Visionary Paper Award**

## SELECTED PRESENTATIONS AND INVITED SEMINARS

### "Minimal Experiments."

*Invited Seminars (Travel Costs Covered)*

University of Tennessee 2021

*Conference Talks*

Economic Science 2021

### "Belief Elicitation through Rank-Ordering."

*Invited Seminars (Travel Costs Covered)*

University of California, Santa Barbara (postponed) 2020

*Conference Talks*

Economic Science Association North American Meetings 2021

### "Second-order Beliefs and Gender."

*Conference Talks*

BEEMA V at Villanova University 2019

### "Taking Turns"

*Invited Seminars (Travel Costs Covered)*

New York University Center for Experimental Social Science 2016

University of Arizona 2015

Tulane University 2015

University of California, Santa Cruz 2015

Virginia Commonwealth University 2015

*Conference Talks*

Association for Public Economic Theory 2014

Economic Science Association North American Meetings 2014

The Interdisciplinary Center for Economic Science

Annual Conference on Behavioral and Experimental Economics 2013

### "Complainer's Dilemma"

*Invited Seminars (Travel Costs Covered)*

University of Delaware 2018

Purdue University 2018

University of Tennessee 2016

University of Virginia 2016

*Conference Talks*

Midwest Economic Theory 2018

Seventh Biennial Conference on Social Dilemmas 2018

Western Economic Association International Meetings 2017

“Let Me, or Let George? Motives of Competing Altruists”

*Conference Talks*

Econometric Society North American Summer Meeting	2016
Haverford Meeting on Behavioral and Experimental Economics	2013
Southwest Economic Theory Conference	2013
Western Economic Association International Meetings	2012
Economic Science Association Meetings	2011

“Direct Preference Elicitation over Public Outcomes”

*Invited Seminars (Travel Costs Covered)*

Texas A&M University	2017
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*Conference Talks*

Southwest Experimental and Behavioral Economics Workshop	2018
University of Virginia Experimental Social Science Conference	2017

“Matching Soulmates”

*Conference Talk*

INFORMS Annual Meeting	2016
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“Moral Hazard and Reciprocity”

*Conference Talk*

Southern Economic Association Meetings	2010
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## TEACHING RELATED ACTIVITIES

### NEW COURSES INTRODUCED

Economics 7881- Behavioral/Experimental Economics	Spring 2018
Economics 8981- Mechanism Design	Spring 2016

### ADDITIONAL COURSES TAUGHT

#### Vanderbilt University

Economics 8100- Microeconomic Theory I	Fall 2019, 20,21
Economics 8110- Microeconomic Theory II	Spring 2017,18
Economics 6110- Microeconomic Theory (M.A. Level)	Fall 2016, 18,19
Economics 3010- Intermediate Microeconomics	Fall 2015,16,18, Spring 2020
Economics 3012- Intermediate Microeconomics	Fall 2020, 21

#### University of California, Santa Barbara

Economics 240- Introduction to Probability and Statistics for Econometrics (M.A. Level)	Spring 2014
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### THESIS SUPERVISION

#### Graduate (Doctoral) in Economics

Ying Zhang, Dissertation Committee Member	2017-2018
Zeeshan Samad, Dissertation Committee Member	2018-Current
Kristine Koutout, Dissertation Committee Member	2018-Current

#### Graduate (Doctoral) in Mathematics

Blake Dunshee, Dissertation Committee Member	2020
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#### Undergraduate Honors

Colton Cronin, Honors Advisor	2019-Current
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## SERVICE

### DEPARTMENT OF ECONOMICS

Policy Evaluation/Planning	2021
Search Committee - Microeconomics	2020
Search Committee - Microeconomics	2019
Committee for Undergraduate Studies	2019
Committee for Graduate Admissions	2017
Committee for Graduate Awards & Honors	2016

### PROFESSIONAL

#### Referee

Games and Economic Behavior, Economic Inquiry, Journal of Public Economic Theory, International Journal of Game Theory, Journal of Human Resources, Journal of Economic Behavior & Organization, Economic Inquiry, Econometric Reviews, Management Science.